



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#23-0237

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Greg Chavarria, City Manager

DATE: February 21, 2023

TITLE: Motion Approving a Lease Purchase of Life Pak - Stryker Sales, LLC -
\$2,042,742.68 - **(Commission Districts 1, 2, 3, and 4)**

Recommendation

Staff recommends the City Commission approve a seven-year lease purchase for LifePak equipment and Lucas batteries with related accessories and services coverage with Stryker Sales, LLC in the amount of \$2,042,742.68:

- Lease equipment total - \$1,415,136.25
- Lease purchase prevent service coverage for seven years - \$627,606.43
- Lease Purchase finance rate - 0.0%

Background

The Lifepak15 defibrillator/monitor allows paramedics to take an electrical image of the heart to determine whether it is functioning properly. If an abnormality is found, the device has the capability to deliver an electric shock that will convert the abnormal rhythm into a normal one.

In addition, the Lifepak15 defibrillator /monitor can measure vital signs such as blood pressure and pulse rates. It is a multi-parameter device combining semi-automated and manual defibrillation with capnography, pulse oximetry, external pacing, 12-lead electrocardiography and other monitoring functions.

The Lucas Chest Compression System is a device that is used to deliver steady and consistent chest compressions in a patient experiencing cardiac arrest. When applied, the Lucas Chest Compression device frees caregivers' hands so they can perform other life-safety interventions. The unit also connects wirelessly to the LifePak15 and provides post-event reporting on the efficiency of the compressions performed.

Historically, these defibrillators have been part of Fire Rescue's list of equipment to save lives. In the past, the City Commission approved the following purchases:

- On March 2, 2010, thirteen (13) LUCAS-2 external chest compression (CAR 10-0289, MD-04).

- On January 4, 2011, forty-three (43) replacement LifePak Cardiac Monitors (CAR 10-1741, MD-02).
- On April 5, 2011, four (4) Lucas-2 external chest compression (CAR 11-0476, MD-03).
- On March 20, 2012, two (2) LifePak Cardiac Monitors (CAR 12-0557, PUR-03).

The purpose of this lease agreement is to replace all existing LifePak and Lucas Devices and have new ones available for Rescue support.

Pursuant to Section 2-181(f)(5) Code of Ordinances of the City of Fort Lauderdale, Florida, the Chief Procurement Officer has already determined that it is practicable and advantageous to piggyback on the SAVVIK Buying Group Medical Equipment Contract #2021-06. SAVVIK is a cooperative procurement organization created in 1997 as a Minnesota based non-profit corporation serving as a contracting agency for public safety, education and government. It serves over 15,000 agencies participating in all 50 states. Since the Procurement Ordinance, Section 2-176(e)(20) allows for this procurement to proceed without further City Commission action, a Master Agreement has been executed by the Chief Procurement Officer, but a purchase order won't be issued until this lease purchase and funding, as required, is approved by the City Commission.

Resource Impact

This is a seven-year lease agreement. Over the course of the lease agreement, there will be a fiscal impact to the City of \$2,042,742.68. The fiscal year impact for FY2023 will be \$300,000. Each subsequent annual payment will be contingent upon annual appropriation.

Funds available as of February 8, 2023					
ACCOUNT NUMBER	COST CENTER NAME (Program)	CHARACTER/ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-001-9000-517-70-7305-LN001.18	Fire Rescue Lifepak Lease	Debt Service/Other Debt Cost	\$366,516	\$300,000	\$300,000
PURCHASE TOTAL ►					\$300,000

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2024* Strategic Plan, specifically advancing:

- The Public Safety Focus Area
- Goal 6: Build a safe and well-prepared community.
- Objective: Provide quick and exceptional fire, medical, and emergency response

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Ready.

Attachments

Exhibit 1 - Stryker Flex Executed Agreement

Exhibit 2 - Eagle County Health Service District Executed Agreement

Exhibit 3 - Savvik Flex Financial Letter

Exhibit 4 - Solicitation

Prepared by: Paul Vanden Berge, Public Safety Administrator, Fire Rescue
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Department Directors: Stephen Gollan, Fire Chief
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