## **CorVel Corporation**

**Debbie Popovich** Bid Contact

Jenna\_Cargill@CorVel.com

Ph 954-218-4807

Supplier Code 00011658

Address 1560 Sawgrass Corporate Parkway Suite 100

Sunrise, FL 33323

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch.	Docs
12537-52501-01	Third Party Workers' Compensation Administration & Medical Bill Review Service	Supplier Product Code:	First Offer - \$2,201,255.00	1 / lump sum <b>\$2,201,255.00</b>	Y	

Supplier Total **\$2,201,255.00** 

### **CorVel Corporation**

Item: Third Party Workers' Compensation Administration & Medical Bill Review Service

### Attachments

CorVels Response to City of Fort Lauderdale FINAL.pdf

p. 2

October 5, 2021



City of Fort Lauderdale 100 N Andrews Avenue Fort Lauderdale, Florida 33301

Attn: AnnDebra Diaz, Procurement Administrator

Dear Ms. AnnDebra:

CorVel appreciates the opportunity to have built and strengthen our relationship with City of Fort Lauderdale ("the City") since 2016. We look forward to the privilege of continuing to help you reach your risk management goals. Our purpose is to manage your risk and provide patient advocacy, while reducing your workers' compensation costs.

During our 5 year partnership, there have been numerous achievements CorVel and the City have accomplished by working together. Below are a few results we feel best illustrate the impact on your program:

- Maintained a Network Utilization rate of 77%, which is above the state average of 69%. This has resulted in an average of 54% of savings to the City's spend year over year.
- 82.4% of the City's medication dispensing has been routed through our PBM, which has saved the City an average of \$231,000 a year on prescription medications.
- Maintained a 96% generic efficiency rate for medications dispensed.
- Provided the City of Fort Lauderdale results as an "A" submitter in all five criteria measured by the State of Florida.

As you know, we value our partnership with the City. We know your company, your team and your program – and we know how to deliver the results to make the greatest impact to meet the City's needs.

I will continue to serve as the primary contact for the City's program and for this proposal. Please do not hesitate to ask me any questions you may have. I can be reached by telephone at (954) 218-4807 or by email at debbie popovich@corvel.com. Thank you again for the opportunity to continue to build upon this already strong partnership.

Sincerely

Debbie Popovich

Senior Vice President, Sales

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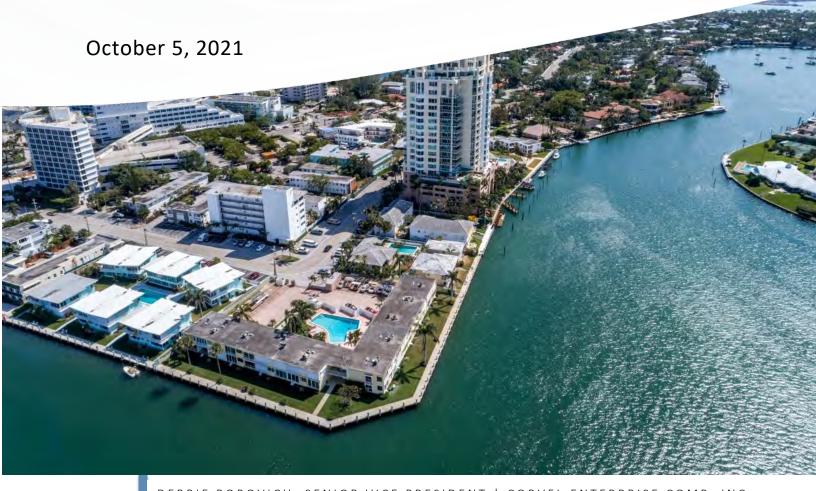


# Response to Request for Proposal

# City of Fort Lauderdale

Third Party Workers' Compensation Administration and Medical Bill Review Services

RFP # 12537-525





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### **Executive Summary**

Each Offeror must submit an executive summary that identifies the business entity, its background, main office(s), and office location that will service this contract. Identify the officers, principals, supervisory staff and key individuals who will be directly involved with the work and their office locations. The executive summary should also summarize the key elements of the proposal.

CorVel begins all of our programs with a single philosophy – partnership. Together with our clients, we innovate ways to improve risk management programs and return injured employees to work. Through partnership and collaboration, we can implement a proactive, healthcare-driven process for injured employees while simultaneously working towards cost-conscious solutions that reduce your company's costs. CorVel supports our partnerships by investing in technology and the critical tools we use to communicate with you every day. This integrated ecosystem is the foundation for our service offering. It allows us to work side by side with you and deliver your program vision.

### History

CorVel has over 35 years of experience as a national provider of healthcare management solutions for employers, insurance companies and, government agencies seeking to control costs and promote positive outcomes. We apply technology, intelligence, and a human touch to the challenges of workers' compensation, allowing us to facilitate early intervention and medical management at the onset of an injury while being connected to the critical information needed to manage claims proactively.

We have approximately 3,800 associates who serve more than 1,000 customers through a national branch office network covering all 50 states. Our decentralized management model allows us to provide strong local support to our customers while being supported by national resources, processes, and systems.

CorVel is publicly traded (NASDAQ: CRVL) with annual revenues exceeding \$552 million in fiscal year 2021. Our financial strength and the depth of our comprehensive service offering have enabled our company to remain independent and stay focused on delivering innovative, technology-driven solutions that achieve industry-leading results.

In the future, new information management tools are being added to the service line, further expanding the information processing capabilities that have always been the core of CorVel's value proposition.

#### Offices and Team

CorVel's headquarters is located at:

1920 Main Street, Suite 900 Irvine, CA 92614





Your servicing location will continue to be in our Sunrise, Florida office, located at:

1560 Sawgrass Corporate Parkway, Suite 100 Sunrise, FL 33323

The following key personnel on your team will remain designated to your account:

- Debbie Popovich, Vice President Regional Sales
- Jenna Ando, Account Manager
- Tom Cassette, Area Vice President
- Gina Poliard, Case Management Manager
- Marco Wyszkowski, Bill Review Manager
- John Klasko, Claims Manager
- Yanet Labrada, Claims Supervisor

All personnel are based out of our Sunrise office.

Please see Attachment A: Resumes of Key Personnel.

### We understand your program.

CorVel has been providing the City with workers' compensation services since 2016. During our partnership, we have maintained a network utilization rate of 77%, which is above the state average of 69%. This has resulted in an average of 54% of savings to the City spend year over year. In addition, 82.4% of the City's medication dispensing has been routed through our PBM, which has saved the City an average of \$231,000 a year on prescription medications. We have also maintained a 96% generic efficiency rate for medications being dispense. In addition, CorVel has provided the City of Fort Lauderdale results as an "A" submitter in all five criteria measured by the State of Florida.

#### Our history lays the foundation for our future.

At CorVel, we believe our longevity and stability within the industry has allowed us to gain extensive experience to develop technological advances to capture pertinent data and trends. We work closely with employers to reverse the stigmas of an adversarial and costly program. Our unique claims management service model applies technology, intelligence and a human touch throughout the healthcare and disability continuum.

#### Let's keep the conversation going.

We value our partnership and appreciate the input you've provided to us to improve our processes. CorVel hopes you have enjoyed your access to complete visibility of your program and the successes we have shared. Your success is our success, and the accomplishments we have achieved would not be possible without your constant contributions and collaboration.





### Empowered account management team.

Powerful results start with performance-driven partnerships. Jenna Ando, your Account Manager, is enabled with the right resources to continue to make a difference in taking your claims management process to the next level of efficiency and cost-effectiveness. Regardless of the challenges that may arise, we are committed to finding solutions.

### Taking a collaborative approach.

Our claims and medical management teams work together in one system to deliver a single, streamlined solution. The disjointed service models that are typical to the workers' compensation industry are susceptible to costly delays and information getting lost in translation. By maintaining all services in-house and having all parties collaborate within a single platform, CorVel aligns with your patient-centered goals, maximizes efficiency and returns your employees to work sooner. Yanet Labrada, Claims Supervisor, will remain over the program and continue to work with Jenna Ando, Account Manager, to ensure the program is running efficiently.

#### A better bottom line.

Using intelligently designed technology and leading medical expertise from the moment an incident is reported can truly transform your workers' compensation program – your program is a testament to our ability to deliver the right results. We value your business and look forward to an opportunity to continue to build upon our already successful partnership. It is all about getting more value from every dollar spent—and partnering with an expert that can help you reach results. It is the CorVel difference at work.

Responsive Solutions Reimagined.





### **Experience and Qualifications**

Indicate the firm's number of years of experience in providing the professional services as it relates the work contemplated. Provide details of past projects for agencies of similar size and scope, including information on your firm's ability to meet time and budget requirements. Indicate the firm's initiatives towards its own sustainable business practices that demonstrate a commitment to conservation. Indicate business structure, IE: Corp., Partnership, LLC. Firm should be registered as a legal entity in the State of Florida; Minority or Woman owned Business (if applicable); Company address, phone number, fax number, E-Mail address, web site, contact person(s), etc. Relative size of the firm, including management, technical and support staff; licenses and any other pertinent information shall be submitted.

### **Experience**

CorVel Corporation has been providing healthcare management services since 1978, and workers' compensation and managed care services for the City since 2016.

Across the nation, CorVel provides third party administration services for more than 110 municipalities and public entities across the United States which include cities, counties, states, public transportation and public education clients.

Although there are many similarities with municipal customers, there are also unique pieces to each program which include:

- Wages for benefit calculations with different payment types and rates
- Employees who work various shifts (police/fire)
- Presumptive laws for cancer, heart/lung and PTSD
- Light duty programs if unions do not allow cross over work in other departments
- Multiple unions

Our Adjusters are well versed in working through these challenges and partnering with our municipal customers to implement processes and special account instructions to properly manage these claims while ensuring injured workers are getting the treatment they need to return to work.

A few of our local municipality clients include:

- City of Miami Beach
- City of Pompano Beach
- City of West Palm Beach
- Miami-Dade County
- City of Orlando
- City of Hollywood
- City of Hialeah
- Florida League of Cities
- Broward County Board of County Commissioners
- Brevard County Board of County Commissioners





CorVel offers all of our customers tailored programs; therefore, we have worked with the City to establish performance measures based upon your specific needs and preferences, including meeting the City's preferred time and budget requirements. If CorVel's performance begins to approach non-compliance, we will act proactively and diligently to resolve any issues before they become complex. Based on the combination of these factors, CorVel has every reason to believe we will continue to meet all of the City's performance standards.

#### TPA of the Year Award

CorVel has been named Third Party Administrator Team of the Year at Business Insurance's 2020 U.S. Insurance Awards for our innovative work with the State of Tennessee. The U.S. Insurance Awards program honors teams of professionals who demonstrate excellence through their work on specific projects. We're also a finalist for TPA of the Year Award for 2021.

Please see Attachment B: State of Tennessee Case Study and Attachment C: Georgia Municipal Association Case Study and Attachment D: TPA of the Year Award.

### **Sustainable Business Practices**

CorVel is committed to implementing and maintaining environmentally friendly practices. Our philosophy is to consider these practices when developing or modifying policies and procedures. We have incorporated many practices into our daily work process to reduce our impact on the environment. These practices include:

- Utilization of electronic storage vs. retention of hard copy files and paperwork
- Recycling Paper shredders required at all locations
- Scanning and e-fax use to reduce unnecessary copying
- Employee reimbursement for bus/transit passes
- Modified work hours to minimize travel during heavy commuting
- Remote/work from home options for staff
- Utilization of recycled paper
- Lights and computers turned off every evening
- Marketing materials are not mass produced but made available electronically

#### **Business Structure**

CorVel Enterprise Comp, Inc. is a wholly-owned operating subsidiary of CorVel Corporation, a publicly traded healthcare management company (NASDAQ GS: CRVL) held to the standards of NASDAQ and the SEC. CorVel Corporation is incorporated in the state of Delaware. CorVel has over 3,800 employees who serve more than 1,000 customers through a national branch office network covering all 50 states. Our website can be found at www.corvel.com.

CorVel's headquarters is located at:

1920 Main Street, Suite 900 Irvine, CA 92614



#### EXPERIENCE AND QUALIFICATIONS



Your servicing location will continue to be in our Sunrise, Florida office, located at:

1560 Sawgrass Corporate Parkway, Suite 100 Sunrise, FL 33323

Debbie Popovich, Senior Vice President, will continue to serve as the primary contact for the City's program and for this proposal. She can be reached by telephone at (954) 218-4807 or by email at debbie\_popovich@corvel.com.

Please see Attachment E: Florida TPA License.





### Approach to Scope of Work

Provide in concise narrative form, your understanding of the City's needs, goals and objectives as they relate to the project, and your overall approach to accomplishing the project. Give an overview on your proposed vision, ideas and methodology. Describe your proposed approach to the project.

As a part of the response, a design plan and diagram(s) shall be presented to the City for approval.

The proposer shall also propose a scheduling methodology (timeline) for effectively managing and executing the work in the optimum time. The delivery time shall be stated in calendar days from the date of City notification of award or notice to proceed with delivery. Such timeline information and proposed dates shall include, but not necessarily be limited to: delivery, installation, acceptance testing, personnel, and other related completion dates, in accordance with the RFP specifications.

NOTE: The project must be completed and accepted within 120 days from the City Notice to Proceed.

Also provide information on your firm's current workload and how this project will fit into your workload. Describe available facilities, technological capabilities and other available resources you offer for the project.

CorVel represents and warrants that we have the necessary knowledge, skills and experience to perform the workers' compensation and managed care services in accordance with the scope of work. We will continue to perform the services in a diligent, professional manner using an appropriate number of qualified individuals and in accordance with applicable industry standards. Over our 5 year partnership, CorVel has gotten to know your program and tailor our services to what best fits the City.

CorVel offers an innovative approach to claims management and cost containment. This integrated, automated service model controls claims at inception by advocating medical management at the onset of the injury to decrease overall cost of risk and shorten the length of disability. Our tailored, proactive service model allows more control over the City's program, expediting claim closure and reducing the total cost of claims. We are the first solution to utilize proprietary technology to identify and prioritize claims, process the first notice of loss and separate simple medical only claims from potentially complex claims. This process allows our Adjusters to be the first to know which claims need special attention before they become complex, saving the City time and money over the life of the claim.





### **Claims Management Services**

#### Overview

The workers' compensation industry continues to be challenged with rising indemnity and medical costs that outpace general inflation. CorVel offers an outcomes-based approach to claims management and managed care specifically designed to overcome the inherent problems in workers' compensation claims. Our approach reverses the adversarial environment to one of advocacy for the injured worker; one of sluggish communication to one of timely responsiveness for the employer; and one from unknown information to total transparency — a shift that benefits all key stakeholders.

### Advocacy 24/7 Program: Immediate Intervention Makes All the Difference

Connecting the patient with the appropriate care in a timely matter is the cornerstone of CorVel's risk management solution. We are the only claims administrator to incorporate a proprietary, inhouse Advocacy 24/7 service. At the time of an incident or injury, the City's employees can call and speak with a registered nurse who will evaluate the nature of the incident or injury and determine the employee's immediate medical needs. By addressing the case when it first occurs, we are able to provide quick and accurate care intervention, often helping to prevent a minor injury from becoming an expensive claim. This is available today to police and fire departments for the City.

CorVel's staff of registered nurses are licensed in all 50 states and advocate timely return to work (RTW) with quality care for the City's employees. Our nurses use nationally recognized triage protocols with industry standards to facilitate appropriate treatment options.

Our solution reduces total claims costs by changing the mix. We are able to keep more claims medical only through quick and accurate intervention while lost time claims are reduced by utilizing our industry leading cost containment solutions.

Please see the following for CorVel's Advocacy 24/7 program results:

	Pre-Program	Post Program	Results with 24/7				
Average Days Open	78	58	26% decrease				
Average Cost	\$2,539	\$1,762	31% decrease				
Average Litigated Claims	2.4%	0.9%	63% decrease				
% of calls resulting in first-aid/self-care: 52%							

<sup>\*</sup>Results from CorVel's book of business results for incidents and injuries reported between 10/1/2019 - 10/1/2020 and closed before 4/1/2021.

#### Telehealth

We provide telehealth services as part of our Advocacy 24/7 program, offering injured workers a convenient way to see a doctor. With telehealth, injured workers have immediate access to providers, eliminating wait and travel times, cutting lag time and costly delays.





After being screened by a triage nurse, telehealth enables injured workers to connect with a provider through a virtual visit via a computer or smart device to facilitate more immediate care. In addition to preserving the integrity of the patient-physician relationship with confidential, HIPAA compliant transactions, telehealth also channels injured workers to network providers for physical therapy or prescription fills when appropriate.

### Patient-Centric Claims Management

Redesigning the workers' compensation claims process to be more patient-focused and supportive of injured employees has a positive effect on employee health outcomes and employer spending. A well-trained, multidisciplinary team offering immediate assistance and patient advocacy allows injured employees to get quality care with compassion. In addition to reducing costs for employers by improving outcomes and minimizing indemnity claims, it improves morale by letting employees know they are being well taken care of.

The following is a summary of our claims management process:

### Claim Investigation

Quality initial claims investigation is the cornerstone of effective claims management. It requires timely and thorough fact gathering, which makes results-oriented claims management possible. All claims identified as complex have an initial investigation performed with detailed file documentation that addresses compensability, evaluates possible exposure and outlines the future plan of action.

The investigation begins within 24 hours of our receipt of the claim and is an extension of the initial triage process. This includes 3 point contact with the injured worker, the City and medical provider within one business day of receipt in order to gather additional information about the claim. This information is used by the system to drive return to work and maximum medical improvement activities.

#### Compensability and Plan of Action

Once the investigation phase is complete, a determination of compensability is documented. Within two business days from the receipt of the claim, an action plan is initiated based on the collaboration between the Claims Adjuster and the medical professional. On all open, complex or potentially complex claims that include the payment of indemnity benefits, the action plan is updated at a minimum of every 30 days. For all other complex claims, the action plan is updated a minimum of every 90 days until the claim is resolved.

#### **Diaries**

CorVel uses an automated diary process that allows us to allocate the appropriate resources on claims when they need it. Our event driven diary system is based on the expected needs of the file so notes are entered as activities occur, not just on the diary date. After the initial diary, intervals are set at a maximum of 30 days for normal situations. By establishing diary dates for continued action and follow up as circumstances dictate, our Adjusters remain responsive to each injured worker's needs and proactively manage claims towards a successful resolution.





#### Reserving

CorVel's Adjusters consider the particular circumstances of each claim and maintain contact with the injured worker, physician and the City to develop a reserve that is current, realistic and based on the probable cost of each claim. Reserves are initially set within five days of receipt of the claim and established in one or more of three main groups: medical, indemnity and allocated loss adjustment expense (ALAE), taking into account all potential payments. Adjusters prepare a comprehensive reserve worksheet to determine the amount of the expected loss and document the reasoning behind the forecasted expenditure. Reserves are reviewed every 90 days or more frequently based on our event driven diary system.

### **Subrogation**

Upon receipt of the claim, CorVel's rules engine evaluates the claim for potential subrogation. If the potential exists the claim is routed to our subrogation specialist team who complete a thorough investigation that includes collecting, evaluating, and preserving the evidence. Reserves are addressed at each claim review and rationale is documented in the Adjuster's plan of action review. Applicable statute of limitations is also be outlined in the plan of action with aggressive efforts being undertaken to secure recovery of costs as soon as possible.

### Quality Assurance

A systematic claim audit is performed twice daily to monitor compliance with best practice standards and ensure quality. In addition, Supervisory reviews are performed on all open claims at a minimum of every 90 days. Claims may qualify for branch or district review based on severity and complexity of issues. CorVel's quality assurance department also performs audits which measure program compliance and quality. Based on the audit results, our quality assurance department conducts training to bring an individual or a unit into compliance.

### Ongoing Claims Management and Patient Advocacy

Throughout the life of the claim, the rules engine continuously fires, alerting the Adjuster of any events or information that may impact the claim or affect its return to work status. This processing calls immediate attention to claims, avoiding costly delays. Our integrated model houses all claims and managed care information on one platform, allowing insight into every aspect of our clients' programs and continuous predictive modeling throughout the life of a claim. With our system's predictive modeling functionality, CorVel can identify cases requiring other efforts and redirect a claim to the most appropriate, quality care at any time.

### Return to Work Program

When an employee is injured and unable to perform their normal duties, rapid recovery from the injury and return to full productivity requires a joint effort between CorVel, the City, the injured worker and treating physician. We have worked closely with the City to implement an effective return to work program that achieves the best possible return to work outcomes, while achieving greater reductions in the overall length and cost of medical treatment.



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Transitional Work Positions: Transitional work positions allow the injured worker to acquire a sense of usefulness and acceptance in the workgroup, which has been proven to be a positive factor in the recovery process. During our three point contact, CorVel discusses what transitional work positions are available with the City and relays that information to the treating physician. This allows us to assist injured workers on how they can return to the workplace in a transitional capacity and be productive until they are able to work at full capacity.

Return to Work Coordinator: Having a dedicated advocate to coordinate your return to work program is critical for an effective RTW program. CorVel's RTW coordinators work with you to develop, coordinate and implement transitional work strategies, including a job bank of transitional tasks, to facilitate your employees' successful return to work. In addition to identifying and addressing obstacles, the coordinators engage all key stakeholders to foster positive outcomes.

On average, we return employees to work 23 days sooner than expected, resulting in significant savings. Our comprehensive RTW program can help minimize production challenges, while enabling employees to go back to work in a functional capacity rather than remaining isolated at home.

Return to Work Module: CorVel's return to work module within our online claims system provides key details related to return to work initiatives for the injured workers. The injured worker's return to work plan, work restrictions, date last worked, estimated return to work date, actual return to work date, total days off and claim specific notes are all visible within the return to work module. This provides the City with a clear depiction of each injured worker's return to work status and when the worker will be back in a functional work position.

Review of RTW Outcomes: Return to work outcomes are reviewed as a component of our quarterly claim review meetings and annual stewardship meetings. Modifications to program set ups can be made based on the outcomes achieved. This continuous process of program review ensures that claims handling and medical management processes are identifying and implementing processes that reduce lengths of disability, reduce lengths of medical treatment and facilitate timely return to work.

### Litigation

It is CorVel's best practice to maintain appropriate control and oversight of litigation for the best possible outcome. We will use the City's preferred outside counsel and are prepared to recommend counsel as needed. Upon referral to counsel, the Claims Adjuster provides a written plan of action outlining the issues that need to be addressed. For ongoing litigation, the Adjuster requests a budget of anticipated activities and associated costs. This budget is reviewed with the City to consider other courses of action, including possible settlement, prior to continuing with litigation.





### Claims Management Workflow

Below is our claims management workflow:



### **Managed Care Services**

Managed care services are at the foundation of CorVel's service offering and are where the most savings can be realized. With decades of experience in the managed care industry, we're able to offer a comprehensive solution that begins with patient management and continues through network solutions, delivering our patient advocacy approach throughout the entire medical management process. Managed care services are fully integrated with our claims management services and are provided by CorVel employees who are all working collaboratively in one system and using real-time data so we can better assist your injured workers and improve outcomes.

We use smart processing and workflow technologies that compress inherent delays in the claim continuum and improve responsiveness. Our proprietary solutions positively impact the City's total cost of risk while delivering quality care to your employees.

In addition to our claims administration services, the following proprietary managed care services are currently included with your program:

### **Network Solutions**

Network solutions is a complete medical savings solution for all in-network and out-of-network medical bills, delivering savings up to 28% higher than industry averages. Through the combination of a proprietary bill review rules engine, expert analyst review, professional nurse review, proprietary PPO networks and pharmacy review, our program has offered the City an average savings of 60% per bill.





#### Medical Bill Review

Populated with millions of rules, our proprietary rules engine ensures accurate and consistent bill review to maximize savings for the City. The rules engine applies individual rules for reasonable and customary review, fee schedule analysis and pharmacy review. It automatically identifies CPT.4 code unbundling, fragmented billings, up coding, etc. and will identify charges that have more accurate coding or should be re-bundled. The bill is then routed to the most appropriate bill review analyst based on diagnosis category, regulatory jurisdiction and/or benefit category so they can apply their expert knowledge and provide optimum review for each bill.

### Professional Review

CorVel's rules engine allows for bills meeting pre-established thresholds to be flagged and electronically forwarded for professional review. We employ an experienced team of registered nurses and certified professional coders to review bills against actual medical files in order to find inconsistencies between services provided and services billed. Our nurses have clinical backgrounds in all areas of medicine and certified coders are thoroughly versed in medical billing and coding to ensure an accurate, consistent and thorough review.

#### PPO Network

CorVel offers a proprietary PPO network comprised of more than 750,000 providers and specialties, including 30,200 in Florida, to offer the City local insight with national coverage. Providers are selected from a demanding criteria based on quality, range of services and location. We deliver discounts below workers' compensation fee schedules and reasonable and customary rates through direct contracts we maintain with each provider, generating the maximum possible savings through negotiated discounted rates.

### Ancillary Benefit Management

CorVel's ancillary benefit management services provide access to specialty medical services which may be required to support an injured worker's medical treatment plan. We have contracted with the nation's best providers for diagnostic imaging, physical therapy, durable medical equipment, home health, independent medical examinations, transportation and translation services in order to ensure quality services and preferred scheduling at the best price. We manage the entire episode of care including scheduling expedited appointments, coordinating the receipt of medical reports as needed, and handling payment resolution. CorVel's Ancillary Benefit Management service will continue to be charged to the claim.

### Pharmacy Management

CorVel's pharmacy solution and cost containment program offers the City maximum network penetration, a first fill program, formulary management, brand to generic conversion, a mail order program and aggressive drug utilization management. Combining these services with access to a network of over 67,000 retail pharmacies nationwide, with more than 4,800 in Florida, and management of all bills with prescription medications, the City can experience significant reductions in your pharmacy exposures and spend. CorVel's pharmacy pricing structure is based on discounts below fee schedule (AWP + dispensing fee). To date, CorVel has saved the City upwards of \$200,000 year over year in discounts since inception of the program.





### **Patient Management Services**

CorVel's patient management services address all aspects of disability management including telephonic, field and catastrophic case management, utilization review and vocational rehabilitation. Our program proactively focuses on reducing medical costs through efficient management of medical claims. We work to identify and categorize claims as soon as possible to ensure the patient follows the most appropriate care path, ultimately improving RTW outcomes.

### Telephonic Case Management

Telephonic case management focuses on channeling the injured worker to an appropriate medical provider, establishing treatment plans, determining physical capabilities for RTW and setting case direction for all parties involved. This is the most cost efficient method of case management which promotes early intervention and prompt RTW in a limited period of time.

### Field Case Management

Claims are referred to field case management if characterized by high severity or related difficulty and complexity. In the instance of certain diagnoses or injury types, particularly of a catastrophic nature, referral to field case management will be initiated as soon as the claim is reported. Field case management is the preferred venue when factors combine to necessitate face-to-face involvement making it valuable when intervention should be intensive in nature.

#### **Utilization Review**

CorVel's utilization review program provides prospective, concurrent and retrospective review of all treatments. Our experienced staff of Case Managers, board certified medical directors and peer review physicians utilize medical treatment protocols and expert systems technology to determine the medical appropriateness of care as well as frequency, duration and setting. The goal of our utilization review program is to avoid unnecessary treatments and their associated costs and to ensure high quality, timely, cost effective medical care for injured workers.

### Vocational Rehabilitation

CorVel's vocational rehabilitation program is designed for injured workers who need assistance returning to work or retaining employment. Vocational services include work capacity assessments, job analysis, transferable skill analysis, job modification, vocational testing, job placement assistance, labor market surveys, and retraining. By working with the City, our Case Managers can provide job modification or light-duty alternatives until the physician lifts the injured worker's physical restrictions.

#### Medicare Solutions

CorVel's Medicare Set Aside (MSA) services offer a complete solution from development and submission of the Medicare Set Aside Allocation Report through the completion of final settlement documents. By compiling, analyzing and summarizing extensive amounts of medical data, we are able to reduce the amount of time and money spent preparing for the application process of an MSA. The current process will remain in effect when an MSA is approved by the City and ordered from the Adjuster as a claim service.



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We also offer solutions to help the City manage the requirements mandated by the Centers for Medicare and Medicaid Services (CMS). As an assigned agent, we will provide agent services for the City as the Responsible Reporting Entity (RRE). As an experienced information processing provider, we will electronically submit files to the CMS in compliance with timelines and reporting requirements.

### Our Partnership

As the City's current TPA, no additional implementation would be needed. We will maintain the designated team members to the City's account, therefore we have fit this project into our current workload and have the right number of personnel needed to continue to successfully manage your account. Yanet Labrada will continue to oversee the team of Adjusters that are designated to the City's program to ensure that all of the quality standards are being met.

The City is familiar with our claims system and our technological capabilities. The City's designated Account Manager, Jenna Ando, will provide ongoing technical service assistance. We have an established protocol which ensures that all issues are documented and tracked from time of receipt through resolution. Jenna is fully empowered with the required technical and management resources to ensure timely issue resolution.





### References

Provide at least three references, preferably government agencies, for projects with similar scope as listed in this RFP. Information should include:

- Client Name, address, contact person telephone and E-mail addresses.
- Description of services provided.
- Years in which the services were provided.
- Total cost of the services provided.

Note: Do not include City of Fort Lauderdale work or staff as references to demonstrate your capabilities. The Committee is interested in work experience and references other than the City of Fort Lauderdale.

### City of West Palm Beach

Address: 401 Clematis St.

West Palm Beach, Florida 33401

**Contact:** Timothy Scott, Director

Phone: (561) 494-1136

Email: <u>tscott@wpb.org</u>

**Description:** Workers' compensation TPA services, managed care services, and liability services

**Term:** 2011 – current

### City of Pompano Beach

Address: 100 W. Atlantic Blvd. #219

Pompano Beach, Florida 33060

**Contact:** Cindy Lawrence, Director of Risk

**Phone:** (954) 786-4636

Email: <a href="mailto:cindy.lawrence@copbfl.com">cindy.lawrence@copbfl.com</a>

**Description:** Workers' compensation TPA services, managed care services, and liability services

**Term:** 1999 – current

### City of Hollywood

Address: 2600 Hollywood Blvd.

Hollywood, Florida 33022

Contact: Tammie Hechler Phone: 954-921-3218

Email: thechler@hollywoodfl.org

**Description:** Workers' compensation TPA services, managed care services, and liability services

Term: 2016 – current





### Minority/Women (M/WBE) Participation

If your firm is a certified minority business enterprise as defined by the Florida Small and Minority Business Assistance Act of 1985, provide copies of your certification(s). If your firm is not a certified M/WBE, describe your company's previous efforts, as well as planned efforts in meeting M/WBE procurement goals under Florida Statutes 287.09451.

Many of CorVel's providers within our network make the SBE requirement as stand-alone SBE providers. Channeling efforts will be made to direct into as many SBE providers as feasible.





### **Subcontractors**

Proposer must clearly identify and explain services provided by any subcontractors that may be utilized during the term of this contract.

An advantage of our service model is that we provide all core claims and managed care services in-house through a fully integrated program. Services are delivered by CorVel employees who are all working together on one system, using real time information and smart technology to better assist injured workers and improve outcomes.

CorVel will continue to utilize the City's provider panel they have designated.





### **Required Forms**

### A. Proposal Certification

Complete and attach the Proposal Certification provided herein.

Please see Attachment F: Proposal Certification.

### B. Cost Proposal

Provide firm, fixed, costs for all services/products using the form provided in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Please see Attachment G: Cost Proposal.

#### C. Non-Collusion Statement

This form is to be completed, if applicable, and inserted in this section.

Please see Attachment H: Non-Collusion Statement.

### D. Non-Discrimination Certification Form

This form is to be completed and inserted in this section.

Please see Attachment I: Non-Discrimination Certification Form.

### E. Local Business Preference (LBP)

This form is to be completed, if applicable, and inserted in this section.

Please see Attachment J: Local Business Preference.

### F. Disadvantaged Business Enterprise Preference (DBEP)

This form is to be completed, if applicable, and inserted in this section.

Please see Attachment K: Disadvantaged Business Enterprise Preference.



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### G. Contract Payment Method

This form must be completed and returned with your proposal. Proposers must presently have the ability to accept these credit cards or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

CorVel already has this payment process in place with the City.

Please see Attachment L: Contract Payment Method.

### H. Sample Insurance Certificate

Demonstrate your firm's ability to comply with insurance requirements. Provide a previous certificate or other evidence listing the Insurance Companies names for the required coverage and limits.

Please see Attachment M: CorVel's Insurance Certificate.

### I. W-9 for Proposing Firm

This form must be completed and returned with your proposal.

Please see Attachment N: CorVel's W-9.

J. Active Status Page from Division of Corporations – Sunbiz.org Provide PDF of current page with your proposal.

Please see Attachment O: Sunbiz.org Active Status Page.

K. Licenses and Certification of TPA and Adjusters Must be submitted prior to commencement of work.

Please see Attachment E: Florida TPA License and Attachment P: Adjuster Licenses.





### Minimum Qualifications

Proposers shall be in the business of workers' compensation claims administration and medical bill review services and must possess sufficient financial support, equipment and organization to ensure that it can satisfactorily perform the services if awarded a Contract. Proposers must demonstrate that they, or the key staff assigned to the project, have successfully provided services with similar magnitude to those specified in the scope of services to at least one entity similar in size and complexity to the City of Fort Lauderdale or can demonstrate they have the experience with large scale private sector clients and the managerial and financial ability to successfully perform the work.

Proposers shall satisfy each of the following requirements cited below. Failure to do so may result in the proposal being deemed non-responsive.

2.17.1 Proposer or principals shall have relevant experience in workers' compensation claims administration services and must be authorized (licensed) as a claims administrator in the State of Florida and have at least ten (10) years of experience as a licensed claims administrator handling Florida workers' compensation claims.

CorVel has over 35 years' experience in workers' compensation claims administration service, with over 12 years in Florida.

Please see Attachment E: Florida TPA License.

2.17.2 Before awarding a contract, the City reserves the right to require that a Proposer submit such evidence of qualifications as the City may deem necessary. Further, the City may consider any evidence of the financial, technical, and other qualifications and abilities of a firm or principals, including previous experiences of same with the City and performance evaluation for services, in making the award in the best interest of the City.

CorVel agrees to submit such evidence of qualifications the City deems necessary.

2.17.3 Firm or principals shall have no record of judgments, pending lawsuits against the City or criminal activities involving moral turpitude and not have any conflicts of interest that have not been waived by the City Commission.

CorVel confirms that our firm and our principals have no record of judgments, pending lawsuits against the City or criminal activities involving moral turpitude and do not have any conflicts of interest that have not been waived by the City Commission.





2.17.4 Neither firm nor any principal, officer, or stockholder shall be in arrears or in default of any debt or contract involving the City, (as a party to a contract, or otherwise); nor have failed to perform faithfully on any previous contract with the City.

CorVel confirms that neither our firm nor any principal, officer, or stockholder are in arrears or in default of any debt or contract involving the City, (as a party to a contract, or otherwise); nor have failed to perform faithfully on any previous contract with the City.

2.17.5 Adjusters assigned to the City's account must have at least five years of indemnity/lost time claims experience handling Florida workers' compensation claims.

CorVel confirms that all Adjusters assigned to the City's account have at least five years of indemnity/lost time claims experience handling Florida workers' compensation claims.

2.17.6 Must be approved by all the City's excess carriers.

CorVel confirms we are approved by Safety National.

2.17.7 Must be in full compliance with the federally mandated State Children's Health Insurance Program (SCHIP) and Florida Electronic Data Interchange (EDI) requirements.

CorVel confirms we are in full compliance with the federally mandated State Children's Health Insurance Program (SCHIP) and Florida Electronic Data Interchange (EDI) requirements. We currently have this process in place for the City.

2.17.8 Must have an office or be willing to open an office in Florida.

CorVel will continue to service your account out of our Sunrise, Florida office.





### **Supplemental Questions**

Specific requirements regarding services have been outlined in prior sections of this RFP. In addition to information that may be provided in your proposal and required elsewhere in this RFP, please answer the following (restate question in each answer):

1. How many years has your company been licensed to operate in this industry?

CorVel has been a Third Party Administrator licensed to operate in Florida for 12 years.

2. How many years of experience does the company have in handling municipal claims?

CorVel has 12 years of experience in handling municipal claims in Florida.

3. At the time of bid submission, how many municipal clients does the company currently service in Florida?

CorVel currently has 19 municipality clients with claims in Florida.

4. Name, experience, resume and professional designations of claims manager.

John Klasko has served as the Claims Manager on the City's account for 1 year.

For his additional experience, please find his resume in Attachment A: Resumes of Key Personnel.

5. Name, experience, license type, resume and professional designations of any supervisory level employees that will have responsibility for this account.

Yanet Labrada has served as the Claims Supervisor on the City's account for 1 year. She has served the City for over 4 years as a dedicated Adjuster.

For her additional experience, please find her resume in Attachment A: Resumes of Key Personnel.

6. What tools do you use to manage adjuster caseloads?

CorVel's best practices dictate the following caseloads:

Indemnity Adjuster 125 – 130 files Medical Only Adjuster 200 – 250 files

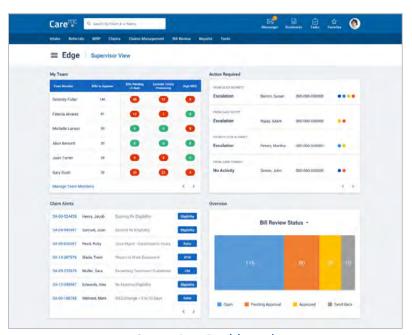




CorVel recommends lowering the Medical Only Adjuster caseload so it does not exceed 250 at any given point in time. The maximum of 350 caseload requested in the RFP is considered by us to be too high. Medical Only activities are a primary driver in setting a successful pace and favorable outcome for all parties. The pricing presented takes into consideration the lower amount of 250 open claims per Medical Only Adjuster, and not the 350 requested.

Claims Supervisors review Adjuster caseloads daily and also use monthly management reports and dashboards to evaluate caseloads, closure rates, and claim types for their team. If an Adjuster is nearing a saturation point, either temporary support is provided from the Supervisor or case files are transferred to another Adjuster to decrease caseload.

In addition, Claims Supervisors can look at their Supervisor Dashboard, an integration of various claim information (including bill payment/approval metrics) into a dashboard for high-level evaluation of direct reports' performance.



**Supervisor Dashboard** 

### 7. Do your adjusters receive any continuing education and training? Explain.

Yes, CorVel conducts initial and ongoing training and development programs for all our claims personnel. We ensure claims personnel stay current on new developments in workers' compensation laws and regulations to further enhance their skills, ensuring they continue to meet CorVel's customer service standards. Our training program addresses the needs of the highly specialized lines of insurance coverage in today's environment including entry level claims management to advanced claims techniques, telephone etiquette to address difficult callers, and policies and procedures regarding the latest benchmark management reporting.

BidSync





In addition to our own internal and industry sponsored staff training programs, CorVel also conducts bi-annual seminars for our claims personnel. These workshop style conferences allow us to share our experiences as well as those of our clients, and provide clear, step-by-step advice about claims management, industry trending and reporting procedures.

8. Do you own your own risk management information system (RMIS)? If not, who owns the data and what policy do you have in place in the event of an issue with the owner?

Yes, CorVel owns our RMIS system, Care<sup>MC</sup>.

9. Please describe in detail, including features, your RMIS.

CorVel's proprietary claims management system has been developed and supported by our inhouse, full time information systems division. We have invested millions of dollars into the development of our integrated system that offers tremendous cost and timesaving benefits. Unlike most industry platforms, we do not rely on data feeds from third parties that can delay critical information. Our system is highly codified and supports our claims and medical management teams by supplying extensive, real-time information to enable faster intervention and improved outcomes for injured workers.

We offer a secure system that provides the City with complete program visibility, streamlined processes, and allows you to stay connected throughout the entire claims process. the City is provided with 24/7 access to real time data including claim activities, diaries, claim notes, reserves, medical bill documentation and financial information. Detailed reports can also be generated in various time periods and formats, and can be sorted in a variety of grouping and filtering options.

Features of CorVel's claim system include:

- Tailored User Setup User ability to set up custom alerts and preferences
- Dashboards User friendly dashboards intelligently organize data and provide useful tools for effective claims management
- Transparency 24/7 online access to all claims and financial data
- Data Security Password protected via secure internet connection and HIPAA compliant







Care<sup>MC</sup> Home Screen

Our system's user-friendly dashboards keep you connected to your workers' compensation program by providing real time information that can be viewed and filtered in various ways.

### Dashboard include:

- *Claims Safety Dashboard* Displays breakdown of claims by injury, body part, occupation and nature of injury.
- Claims Scorecard Allows users to track and compare claim payments.
- *Claims Summary View* View detailed claim information from a single location. Organized under a series of tabs for quick access to critical data such as the return to work profile.
- *Claims Reports* Create and view reports with filtering and grouping options. Detailed reserve history, subrogation and recovery reports are also available.
- *Claim Notes* View activity notes from Adjusters and Case Managers on one screen. Search options include by note type and date ranges.
- *Medical Bill Review Outcomes* Displays claims savings including top ICD-10 codes, top procedures and drugs.
- *Treatment Calendar* Displays a twelve month rolling calendar showing treatments over time and is color coded for different types and variations of treatments.
- Return to Work View return to work plan, work restrictions, date last worked, estimated return to work date, actual return to work date, total days off and claim specific notes.
- *Drug History* View pharmacy information including prescriptions, generic or brand dispensing, amount paid in and out of network and pharmacy risk scores.

### Care<sup>MC</sup> Edge

Our newest system enhancement, Care<sup>MC</sup> Edge, has revolutionized the way claims are managed through artificial intelligence and machine learning tools that continually improve our predictive analytic capabilities and recommendations for intervention.





Care<sup>MC</sup> Edge offers a dynamic and integrated workspace that helps Adjusters take informed action on claims, drive better outcomes for injured workers and reduce the total cost of risk. It provides a unique user experience allowing the Adjuster to move from a reactive task-based environment to an intuitive experience that supports the knowledge and expertise of the Adjuster.

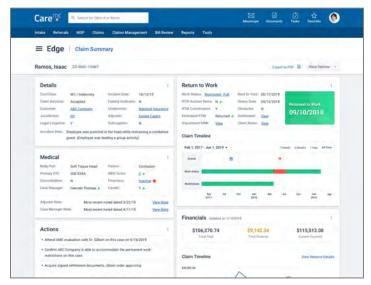
Care<sup>MC</sup> Edge turns data into insights by consolidating and prioritizing complex information across claims such as financials, drug utilization and pharmacy eligibility, treatment guidelines, and work status and brings the most urgent action items front and center so the Adjuster can proactively act on them. Features include:

- My Claims: Transforms how Adjusters manage their caseload and identify claims needing immediate attention and intervention
- Action Cards: Provides actionable insight, integrating multiple managed care activities in real time so Adjusters can make informed decisions based on the total care of the patient
- Return to Work: Identifies barriers to RTW, estimated and expected RTW, and clearly tracks RTW progress
- *Insights:* Provides access to open claim information including medical status, drug history, documents, RTW plan, reserves, financials, and notes

Additional features of Care<sup>MC</sup> Edge include:

### Claims Summary Screen

The Claims Summary Screen provides a highly effective process to conduct online claim reviews with real time data. Users can see the exact status of a claim including claim details, medical status, return to work status, financials, claim timeline and actions. Adjusters, Supervisors, Managers, and the City will have the ability to access this claim summary at any time and dive into the most important claim screens and take action.



Claims Summary Screen



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#### Executive Dashboard

CorVel's Executive Dashboard provides a dynamic and interactive high-level overview of the City's entire program. It offers complete visibility and real time updates, helping you proactively manage your program.

#### Features include:

- Identification of trends and safety concerns
- Dynamic display allows drilling down on details driving outcomes
- Litigation information
- Financials that include a claims triangle view and a cumulative financial trend graph
- Injury profile that displays injury details by body part and division
- Benchmarking view to compare book of business and industry specific results



**Executive Dashboard Screenshots** 

### Program Management Dashboard

The Program Management Dashboard provides Claims Supervisors, Claims Managers and the Account Manager with a high level glimpse of when elements of your program are in or out of best practice. Green numbers indicate the number is within best practice range, while red numbers indicate the program's numbers are outside of the best practice range. Blue numbers indicate the number is not compared against a best practice. Initially, CorVel will set best practice numbers, however the City will be able to tailor the best practice numbers on your own.







Program Management Dashboard

### Pharmacy Management

The Edge has a pharmacy communicator where Adjusters are alerted of prior authorizations so they can take the following actions on the request: approve, approve with conditions, disallow, request a letter of medical necessity, or submit for prospective utilization review. Adjusters can also text message or email a pharmacy card to injured workers as well as add or update eligibility. In addition, The Edge offers tools to identify claims with out-of-network bills and high risk scores so proactive action can be taken.

Please see Attachment Q: Screenshots of Claims System.

# 10. Is the claims administration software used by your organization the same software that generates customer reporting? Describe the system/software used to generate ad hoc reports?

Yes, the claims administration software has the capability to generate customer reports. CorVel will provide the City with comprehensive reports detailing every aspect of your program, enabling the City to make a proper analysis of its exposure. Loss reporting information is available on a monthly basis and in various time formats, history periods, including "as of," and actual time. The City will also have access to create reports through the online reporting center where more than 1,000 data fields can be sorted to organize reports by any lapsed time period, hierarchical sub group, dollar range, time of day/week, coverage or sub classification, or any one of thousands of other combinations.

We can consolidate information based on the number of incidents or injuries, costs, etc., per department or division and provide various comparative ratios and averages. Safety/risk management reports will include the same detailed accident listings and accountability. We summarize incidents or injuries by coverage line, injured worker name, type, and age, cause, injury type, occupation, location, supervisor, and incident or injury date/time of day. Loss experience, payments comparisons and localized benchmarking reports are also available.





CorVel's standard reporting capabilities are extensive; however, we have the ability to provide ad hoc reports at the City's request for any special reporting needs. Ad hoc reports can be created based on any data element we capture in the claims system. The City will also have access to run ad hoc reports at your convenience through our online reporting center. Reports can be printed, emailed and shared which allows for all stakeholders to instantly view and analyze data related to your program.

Please see Attachment R: Sample Claims Reports.

11. Do you have the capability to provide all the loss data reports required? Explain.

Loss reports are provided on a monthly basis and are available in various time formats and history periods including "as of" and actual time. The City can also run loss reports at your convenience through CorVel's online reporting center.

Standard loss reports include:

- Open and closed claims summary report for all years, date of injury, employee department, employee job class, claim number, employee name, cause of injury, nature of injury and body part
- Open claims summary report all years
- Check register by check number
- Summary of losses by year
- Claims scorecard showing a summary of largest cost changes for the period and YTD, top claim repeaters and other claim diagnostic information

Besides providing detailed loss data, CorVel strives to provide meaningful insights into what is driving a customer's loss experience. In addition to our standard reports, we offer a wide variety of safety and analytical reporting capabilities which include loss triangle reports.

Please see Attachment R: Sample Claims Reports.

12. Will any ownership-affiliated organizations be utilized in the performance of this contract either directly or indirectly? Ownership affiliation would include subsidiary, jointly held, jointly ventured or companies owned by the same parent company as the Proposer. If the answer is yes to any of the above, please list and explain the companies, the services offered and describe how they will be compensated?

CorVel Enterprise Comp, Inc. is a wholly-owned operating subsidiary of CorVel Corporation, a publicly traded healthcare management company (NASDAQ GS: CRVL) held to the standards of NASDAQ and the SEC. CorVel Corporation is incorporated in the state of Delaware. We are registered as CorVel Enterprise Comp, Inc. today with the City.





13. Do you have an ownership affiliation with the network that you utilize?

No, CorVel owns its own network.

a. If not, please describe the business relationship and provide the name of the company that owns the network. Do you or any of your ownership affiliated organizations receive any remuneration or compensation, directly or indirectly, from this agreement?

Not applicable.

b. If so, do you or any of your ownership affiliated organizations receive any remuneration or compensation, directly or indirectly, from this agreement?

No, CorVel or any of our affiliated organizations do not receive any remuneration or compensation from any ownership agreement.

14. Explain any fees proposed for managed care (medical case management, bill review, and UR and rehabilitation services). These are not to be included in the annual fee proposed. If you use a subcontractor, which firms do you use?

CorVel systems and services are proprietary to CorVel and performed in-house.

Please see Attachment G: Cost Proposal.

15. Explain, in detail, any deviation from the services or fee structure type required, specifically indicating any services you cannot perform. Specifically indicate what you consider as allocated expenses and therefore not included in your annual fee proposed amount.

CorVel does not require any deviations from the services or fee structure. All of our services are bundled. Case management and utilization review will be allocated to the claim file as medical expense per the RFP instruction.

Allocated loss adjustment expenses (ALAE) are defined as expenses associated with handling a claim other than payments for the loss itself. These include legal fees, court costs, expert witness fees and investigation fees.





16. Other than the direct pricing proposed within this response, does or will your company receive any commissions, revenue sharing, rebates or any other remuneration, including profits from subsidiary or ownership-affiliated organizations providing services to the City? If so, please explain.

No, CorVel does not and will not receive any commissions, revenue sharing, rebates or any other remuneration, including profits from subsidiary or ownership-affiliated organizations providing services to the City.

17. What is the average turnaround time of the payment of medical bills?

CorVel's standard commitment for medical bill review turnaround time is 5 business days from bill receipt. Complex surgical or inpatient/outpatient hospital surgical bills have a turnaround time of 7-10 business days.

18. Describe your banking procedures and requirements for loss fund payments?

CorVel maintains an escrow account funded by the City to be used for timely payments of all legitimate and authorized expenses associated with handling the City's claims. Payments are issued daily, although bi-weekly and weekly processing are available. In the event that the account balance threshold falls below \$10,000, the treasury department will send a notification email to the designated contact requesting that funds be replenished. Any payments \$100,000 or more require a special funding request. Special funding requests must go through a pre-approval process at the City. Given there are adequate funds in the account, it is our policy to pay all bills within 14 days of receipt to avoid double payments and potential penalties. Funding for the account can be in the form of an ACH transfer, wire or check. We send the City weekly check registers that document all payments processed.

19. Do you have any written performance standards in place? If so, please provide us with a copy of these standards, if not; are you willing to implement mutually agreed performance standards?

The City is in receipt of the CorVel's claim quality standards based on auditor request and CorVel is willing to discuss performance benchmarks assigned to these standards.

20. In the event of a catastrophe / emergency that disables your office handling the City's claims, what are your back-up plans?

Having multiple offices in multiple states throughout the United States, CorVel has established the following process for individual regional responses to natural disasters:





In the event of an emergency or disaster being declared, the affected office will immediately contact the nearest sister office to determine if that office is affected as well. This is accomplished via a phone tree utilizing direct contact information for management staff throughout the region. All phone lines and fax lines will immediately be forwarded to the nearest unaffected office with instructions regarding processes and procedures unique to the customers handled by the affected office. All affected offices will make contact with the customers handled by that office to advise of imminent closure and to provide alternate contact information. Customers handled by unaffected offices that have business in the affected office will be contacted by the servicing (unaffected office) to provide interim contact information. In the event that the disaster is statewide, offices in neighboring states will be utilized as coverage for the affected offices.

In the event that the disaster/emergency is severe enough to render a branch unable to reopen within five business days, the unaffected offices in the region will notify the customers of the situation and give alternate mailing information as well as confirm contact information. Work normally handled by the affected office will be redistributed to the nearest unaffected office for handling until such time as the affected office is able to reopen and resume normal activities. Once the affected office is up and running again, customers will be contacted with the renewed contact information and advised that the office is back to business as usual.

CorVel's backup media is encrypted using 256-bit AES encryption and is stored at our redundant data centers in Las Vegas, Nevada and Hillsboro, Oregon.

Our security policy requires all electronic media, including but not limited to, floppy disks, CD ROM, memory cards, magnetic tape and removable hard drives, the file, document or folder containing electronic Protected Health Information (ePHI) to be encrypted according to CorVel's encryption standards.

### 21. Please provide detail of any special claims handling procedures for Heart & Lung Presumption, COVID, & PTSD claims.

### **Heart & Lung Presumption**

CorVel follows Florida Statute 112.18 of the Heart-Lung Bill, which informs the following:

"1a. Any condition or impairment of health of any Florida state, municipal, county, port authority, special tax district or fire control district, firefighter or any law enforcement officer or correctional officer as defined in s.943.10 (1), (2), or (3) caused by tuberculosis, heart disease, or hypertension resulting in total or partial disability or death shall be presumed to have been suffered in the line of duty unless the contrary be shown by competent evidence. However, any such firefighter or law enforcement officer shall have successfully passed a physical examination upon entering into any such service as a firefighter or law enforcement officer, which examination failed to reveal any evidence of any such condition.





1b. For any workers' compensation claim filed under this section and chapter 440 occurring on or after July 1, 2010, the law enforcement officer, correctional officer, or correctional probation officer is presumed not to have incurred such disease in the line of duty if departed in a material fashion from the prescribed course of treatment and the departure demonstrated to have resulted in a significant aggravation of tuberculosis, heart disease or hypertension resulting in disability or increasing disability or need for medical treatment."

Therefore, there is criteria we look at and question when an injured worker files a Heart and Lung claim:

- 1. Does the injured worker fall within the definition of a firefighter, law enforcement or correctional officer?
- 2. Is there a diagnosis of tuberculosis, heart disease or hypertension?
- 3. Has the injured worker lost time from work due to the diagnosis of tuberculosis, heart disease or hypertension? Missing employment for medical treatment does not automatically constitute disability and allow for the presumption, as work can be missed in order to diagnose an injured worker and not because it is a debilitating physical ailment.
- 4. Did the injured worker have a pre-employment physical?
- 5. Is the injured worker retired? Retired employees who file a Heart and Lung claim after retirement do not qualify for the Heart-Lung Presumption.
- 6. Compliance with previous and current medical care regarding tuberculosis, hypertension and/or heart disease.
- 7. CorVel works closely with the City's defense counsel for determination and process.

### **COVID** and PTSD Claims

COVID and PTSD claims require special investigations. CorVel uses reference guides to guide our investigation of the claims and engage defense attorneys specializing in these types of claims for guidance and direction. Currently, COVID claims are assigned to the City's Senior Claim Specialist, investigated under 120 days and assigned to defense counsel to assist with determining compensability. PTSD claims are also assigned to the City's Senior Claim Specialist. So far, all PTSD claims have been denied.

### Virtual Care during COVID

Due to recent concerns surrounding the COVID-19 pandemic, public health officials recommend the use of virtual medicine to reduce the spread of COVID-19 while continuing to provide quality care focused on recovery and return-to-function. CorVel has solutions available to connect injured workers with virtual care during the COVID-19 pandemic.

In addition to Advocacy 24/7 and Telehealth services, we offer:

#### TelePT

CorVel's virtual physical therapy program provides injured workers with an interactive and live session(s) with a licensed physical therapist via a camera-enabled computer, tablet or smartphone. Our TelePT service is available for injured workers with existing recovery needs, who temporarily do not have access to in-person therapy, due to COVID-19.





#### **TeleCBT**

Our virtual cognitive behavioral therapy service includes psychological intervention targeted towards injured workers struggling with pain/coping skills/expectations.

### **TeleIME**

CorVel's virtual independent medical examination (IME) program provides injured workers with an interactive session with a fully credentialed and licensed IME provider in the specific specialty needed during the COVID-19 pandemic. Our IME providers have been specifically trained to ensure they have the technical ability to provide these services.

### DME Home Delivery

CorVel's durable medical equipment (DME) program offers injured workers the appropriate equipment and supplies to facilitate recovery sent directly to their home, while being cost-effective for our clients.

### Rx Home Delivery

CorVel offers both mail order and home delivery of prescribed medications, to improve convenience and service for injured workers, at lower costs for our clients. Our Certified Pharmacy Technicians provide high-touch service, to ensure all medications are appropriate for the compensable injury, prior to being delivered.





### **Attachments**

Attachment A: Resumes of Key Personnel

Attachment B: State of Tennessee Case Study

Attachment C: Georgia Municipal Association Case Study

Attachment D: TPA of the Year Award

Attachment E: Florida TPA License

Attachment F: Proposal Certification

Attachment G: Cost Proposal

Attachment H: Non-Collusion Statement

Attachment I: Non-Discrimination Certification Form

Attachment J: Local Business Preference

Attachment K: Disadvantaged Business Enterprise Preference

Attachment L: Contract Payment Method

Attachment M: CorVel's Insurance Certificate

Attachment N: CorVel's W-9

Attachment O: Sunbiz.org Active Status Page

Attachment P: Adjuster Licenses

Attachment Q: Screenshots of Claims System

Attachment R: Sample Claims Reports

Attachment S: SOC2 Letter

Attachment T: E-Verify Affirmation Statement

Attachment U: Addendums

Attachment V: Legal Clarifications







### **Attachment A**

### **Resumes of Key Personnel**

### DEBBIE POPOVICH

### SENIOR VICE PRESIDENT, SALES

### STATEMENT OF QUALIFICATIONS

Consultative sales in the third party administration and medical cost strategy sector. Management of accounts to ensure quality service. Educated to governmental regulations. Provide leadership and coaching to other associates. Workers' compensation managed medical consulting expertise; 20 plus years in the Florida market. Department of Financial Services Florida Educator for administration of CEUs.

#### PROFESSIONAL HISTORY

### Senior Vice President, Sales

CorVel Corporation / 2019 - Present

Consultative executive for claims and medical management. Direct lead connected to local and national sales driven in Florida. Manage initiatives for growth and launch of local/national delivery of services. Work direct with the Area Vice President to manage customer service staff.

### Regional Vice President, Sales

CorVel Corporation / 2006 - 2019

Acquisition sales in Florida Region for Enterprise Comp Services. Consultative account executive for claims and medical management. Lead producer for medical management.

### Vice President, Sales

CorVel Corporation / 1997 - 2005

Developed Florida area through the direct handling of managed care programs. Identified key accounts, developed market plans and supervised/serviced multiple national clients and government programs.

### **Account Manager**

CorVel Corporation / 1990 - 1997

Managed the southern Florida client territory, functioning as a Marketing Account Manager.

### **EDUCATION**

Associates Science Broward Community College Ft. Lauderdale, FL

Nursing

Broward Community College Nursing Davie, FL

### **CREDENTIALS AND AFFILIATIONS**

Department of Financial Services Educator Provider No.: 366326

Member-PRIMA, FLORIDA-1998-Present

Member- RIMS-1998-Present



### GINA POLIARD

### CASE MANAGEMENT MANAGER

### STATEMENT OF QUALIFICATIONS

Supervision of Telephonic and Field Case Managers. Over 7 years of experience in the Worker's Compensation arena. Knowledgeable in Work Comp Law, pre and post 10-1-2003, and Heart Lung Bill. Over 10 years of experience as a Registered Nurse, specializing in the area of Diabetic, Telemetry, Medical Surgical, pre and post-operative patient care in the hospital setting. Excellent working relationships with employers and adjusters from a variety of companies. Excellent facilitation of communication between carriers, injured workers, physicians, and providers.

#### PROFESSI ONAL HISTORY

### Case Management Manager

CorVel Corporation / 2014 - present

Responsible for the direct management of a team of Field Case Managers for the South Florida Region.

### Case Management Supervisor

CorVel Corporation / 2007- 2013

Responsible for the direct management of a dedicated team of Telephonic Nurse Case Managers for the State of Florida Division of Risk Management account. Direct management, coordination and facilitation of medical care of individuals who incurred injury or illness, helping to ensure injured parties receive appropriate treatment. Direct collaboration with carriers, physicians, family members to provide medical coordination of services with DME suppliers, home health, and social services as needed.

### Discharge Planner/Utilization Review Nurse

West Side Regional Medical Center / 2010-2012

### Disease Management Case Management

Matria/Alere Heath Care / 2007-2007

#### **Registered Nurse**

Maxim Home Health Services / 2006-2007

### **EDUCATION**

Associate Degree / Nursing Broward Community College

### CREDENTIALS AND AFFILIATIONS

Certified Rehabilitation Registered Nurse



### JENNA ANDO

#### ACCOUNT MANAGER

### STATEMENT OF QUALIFICATIONS

Over 9 years of experience in the healthcare industry. Results and detail oriented, hands-on professional with the ability to manage multiple tasks in challenging fast-paced environments.

### PROFESSIONAL HISTORY

### **Account Manager**

CorVel Corporation / 2013 - present

Work closely with clients to achieve the best outcomes and results. Conducts on-site visits to discuss cost management programs and claims specific resolutions. Coordinate and manage communication with customer teams and CorVel's claims team. Service delivery continuance includes tailored first notice of loss reporting, early intervention, medical outcomes management, claims referral and litigation management, regulation compliance as well as comprehensive online claims and medical reporting. Served as a liaison between operations and customer teams for healthcare management programs in the state of Florida, including municipalities and government agencies. Monitored workers' compensation cost containment service offering for existing accounts.

### **Customer Service Representative**

CorVel Corporation

Performed a variety of key functions that included addressing inquiries of current and potential customers. Planned, budgeted, and supervised engagements for Florida customers. Implemented customer specific healthcare management service needs and instructions.

### **Supervisor of Durable Medical Equipment**

Medcare Infusion Services, Inc.

### **EDUCATION**

Bachelors of Science / Business Healthcare Administration Florida Atlantic University



### JOHN KLASKO

### WORKERS' COMPENSATION CLAIMS MANAGER

#### STATEMENT OF QUALIFICATIONS

Talented leader directing highly skilled claims service teams to support achievement of overall corporate goals and objectives. Over 15 years of experience in management and claims adjusting within the insurance industry.

### PROFESSIONAL HISTORY

### Workers' Compensation Claims Manager

CorVel Corporation / 2020 - present

Strong knowledge of medical only claims, complex litigation, and catastrophic claims. Responsible for directing the operation of the claims department. Participates in formulating and administering company best practices as well as supporting the goals of claims department and of CorVel.

### **Director of Complex Workers' Compensation Claims**

Liberty Mutual / 2018 - 20**20** 

Responsible for the management, investigation, and resolution of high exposure, complex, and emerging risk claims.

#### **Lean Management Consultant**

Liberty Mutual / 2015 - 2017

I worked with multiple departments to provide consultative support to senior leadership and frontline managers during the implementation of Lean/Six Sigma transformations.

### **Director of Complex Workers' Compensation Claims**

Liberty Mutual / 2010 - 2015

Responsible for the management, investigation, and resolution of high exposure, complex, and emerging risk claims.

#### **Team Manager**

Liberty Mutual / 2005 - 2010

Provided quality case management to ensure claims were properly reserved and moving towards resolution.

#### **EDUCATION**

Bachelor of Arts / Finance and Management University of South Florida

#### CREDENTIALS AND AFFILIATIONS

AIC- American Institute for Chartered Property Casualty Underwriter



### MARCO WYSZKOWSKI

### BILL REVIEW MANAGER

### STATEMENT OF QUALIFICATIONS

Background in Operations Management within the healthcare industry. Direct and Train a team of Bill Review Analysts, Provider Relations, and Data Verification Analysts. Monitor productivity. Analyze financial reports. Responsible for all medical bills that have a Florida jurisdiction within the CorVel Corporation.

#### PROFESSIONAL HISTORY

### **Bill Review Operations Manager**

CorVel Corporation / 2011 - present

Responsible for the total function of Florida Bill Review Operations. This includes Programming of Rule changes, financial performance, customer service, and sales management. Proficient in State of Florida Workers' Compensation Medical Reimbursement rules and guidelines including medical EDI requirements. Coach and developed bill review team on a daily basis. Maintain customer relationships. Travel to Tallahassee for all Division of Worker's Compensation meetings and Rule Workshops.

#### **Director Of Operations**

Emery Medical Solutions / 2006 - 2011

Improved the mobile ultrasound component from 60% occupancy to 98% occupancy. Improved the Sleep Lab from 15% to 90% occupancy by working with Durable Medical Equipment companies to gain referrals and physician trust. Ran day-to-day operations for an imaging center with MRI, CT, Sleep, Ultrasound, and Mammogram. Ran day-to-day operations for our mobile ultrasound company with over 25 accounts. Directly involved with physician referrals and developing good relationships with those physicians. Directly involved with EMR, quality of care, insurance billing and coding, and marketing of our center. Manage and schedule over 25 employees and 4 managers including payroll.

### **EDUCATION**

Masters / Business
University of Florida

Bachelors of Science / Communications Syracuse University



### TOM CASSETTE

### AREA VICE PRESIDENT

### STATEMENT OF QUALIFICATIONS

Accomplished at building and organizing teams, business growth, and quality oversight with extensive experience. Public sector and municipality experience. Well versed in workers' compensation, CGL, BOP, and major medical insurance policies. Niche market experience including Professional Employer Organizations, self-insured retention and high deductible programs. Organizational & leadership management skillset within multi-office jurisdiction including: WC & CGL Claims Management, Medical Bill Review Center of Excellence, Nurse Case Managers, Florida & Puerto Rico region.

#### PROFESSIONAL HISTORY

#### Area Vice President

CorVel Corporation / 2009 - present

Responsible for recruiting talent, building cohesive teams and deploying effective business strategies.

#### **Commercial Insurance Producer**

The Holmes Organization / 2009

#### **Producer/Account Executive/Corporate Trainer**

Matrix One Source (Matrix Employee Leasing) / 2004 - 2008

### **Business Owner/Account Executive**

Printing & Advertising industry / 1993 - 2004

### **EDUCATION**

Bachelor of Science / Business Administration Slippery Rock University

### **CREDENTIALS AND AFFILIATIONS**

Licensed 2-20 All-lines Agent

Licensed 2-15 Health & Life Agent



### YANET LABRADA

#### CLAIMS SUPERVISOR

### STATEMENT OF QUALIFICATIONS

16 years of Workers Compensation claims experience working with insured and self-insured employers. Knowledge of entire claim process, experience with claims ranging from medical only to complex litigation. Experienced Senior Claims Consultant with knowledge of multiple jurisdictions. Experience in handling claims across a plethora of industries including: multiple municipalities, supermarkets, PEOs, school boards, restaurant employees, home health, etc.

### PROFESSIONAL HISTORY

### **Claims Supervisor**

CorVel Corporation / 2021 - present

Responsible for ensuring that adequate staffing levels are maintained at all times. Continuously monitoring the new claim intake as well as open and active caseloads for each Adjuster. Currently supervising 5 Adjusters and 3 different accounts.

### Senior Claims Adjuster

CorVel Corporation / 2018 - 2021

### Senior Claims Adjuster

Gallagher Bassett / 2015 - 2017

### Senior Claims Adjuster

AmTrust North America / 2006 - 2015

### **Senior Claims Adjuster**

First Commercial Insurance Company / 2004 - 2006

### **EDUCATION**

Miami Dade College

### **CREDENTIALS AND AFFILIATIONS**

All Lines Adjuster (620) Board Certified (CWC & CWCL)







### **Attachment B**

### **State of Tennessee Case Study**



### The Company

The State of Tennessee Division of Claims and Risk Management administers the State's workers' compensation, tort liability, loss prevention, property, and other insurance programs for 38 agencies, 49 higher learning institutions, 6 hospitals, and 2 medical schools. The State provides service to 80,000 employees and 6.3 million Tennessee residents.

### The Partnership

After working with the same TPA for 20 years, the State partnered with CorVel in 2014 to implement their integrated workers' compensation claims management services. CorVel's integrated model and technology expertise were key factors that drew the State to CorVel's program.

### The Power of One

Prior to partnering with CorVel, the State's workers' compensation program incurred over \$17.8 million per year, and was managed by a TPA and various managed care providers. There was no statewide return-to-work program or formal procedures for how to report a work related injury, which lead to a disconnect between employees, employers, the TPA, and the Treasury department in the workers' compensation program.

In 2014, for the first time, the State's Treasury Department combined the Claims Administration and Risk Management Divisions under a new Director and chose an integrated model for claims and managed care. Previously, the divisions had been managed in silos with little communication. Now, the Director could focus efforts on improving the State's program and creating a return-to-work program.

CorVel implemented a Return-to-Work Coordinator to assist the agencies to return injured workers to the workforce by performing job tasks that were compliant with their medical restrictions. The implementation of a statewide return-to-work Program led to indemnity costs decreasing 64% by 2017, and total paid decreased 17%, resulting in significant savings.

Additionally, the State also experienced average bill review savings of 64% since 2015, generating an additional \$9.4 million in savings for the State of Tennessee.

### **Bill Review**



**Savings Over Last 2 Years** 

### **RTW Program**



Reduction in TTD Paid vs. Prior Years

### **Claims Management**



#### **Reduction in Total Incurred Costs**

The State of Tennessee has exceeded their own expectations for cost savings. CorVel's innovative solutions have decreased total incurred costs from \$17.8 million in 2012 to \$11 million in 2017, a 38% reduction. The State looks forward to continuing to take their program to the next level of efficiency and cost-effectiveness.



Risk awareness has greatly improved as part of the organization's culture. All departments and higher learning institutions manage their own claims through CorVel's Care $^{\rm MC}$  Software system.







### **Attachment C**

# **Georgia Municipal Association Case Study**



Customer Spotlight

## Georgia Municipal Association



How we successfully decreased open claim count by 25%.

### **The Company**

Founded in 1933, the Georgia Municipal Association (GMA) represents the municipal governments of all 538 cities in Georgia. GMA is a voluntary, non-profit organization that provides legislative advocacy, educational, employee benefit, and technical consulting services to its members.

### The Partnership

GMA sought a forward-thinking partner to better serve their membership. In 2015, they chose CorVel, citing our holistic and collaborative approach to claims management and the outcomes we've achieved. Since implementation, the partnership has provided immediate access to care, responsive solutions, and a reduction in the total cost of risk for its members.

A holistic and collaborative approach to claims management.

CORVEL.COM

### **Decrease Open Claim Count**

Within the first year of moving to CorVel, GMA's average open claim count decreased by 25%. Through improved claims management and an accelerated closure rate, premiums for GMA's membership have decreased by 20%, while surplus has increased by more than 50%.

CorVel's collaborative approach - powered by intuitive technology - has streamlined communication and provided real-time updates to GMA to avoid costly delays. To date, we continue to focus on claims closure and are trending ahead of prior years.

20%

decrease in premiums

### **Proven Success with Savings**

Since 2015, the average incurred on indemnity claims has decreased by 40% and medical-only by 22%. This has contributed to major cost savings for GMA, as total incurred costs are nearing a 5-year low.

40%

lower average incurred on indemnity claims

22%

lower average incurred for medical-only claims

A number of factors have influenced the

recent year successes, but the impact of the services provided by CorVel has been instrumental in our ability to pass savings onto our membership. The local team servicing our account has been a pleasure to work with and served our account with honesty and integrity. We are proud to say that our workers' compensation program is in the best financial position of its 37-year history.

Stan Deese, Director, Risk Management Services at Georgia Municipal Association

### **Looking to the Future**

10/20/2021

As a leading care and cost management solutions provider, CorVel's ongoing investments in creative solutions and technology will continue to lead innovation, improve outcomes, and reduce risk for GMA and its valued members.

© 2020 CORVEL CORPORATION BidSync







# Attachment D

**TPA of the Year Award** 





### 2020 U.S. Insurance Awards TPA Team of the Year

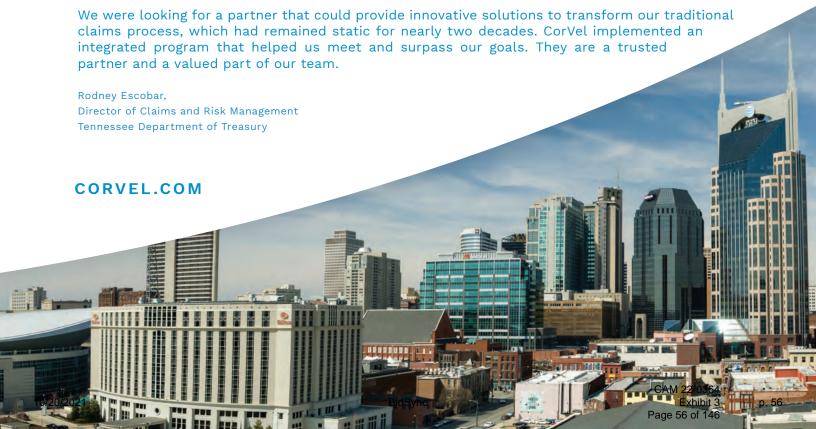
CorVel has been named Third Party Administrator (TPA) Team of the Year at Business Insurance's 2020 U.S. Insurance Awards for our innovative work with the State of Tennessee.

The State partnered with CorVel in 2014 to increase the efficiency and cost effectiveness of its program by leveraging CorVel's integrated claims management services. CorVel worked with the State to implement a statewide return to-work program, comprehensive pharmacy solutions, and an innovative intake process that includes Advocacy 24/7 nurse triage and virtual care through telehealth. CorVel's team effectively managed the State's risk and continues to achieve significant results by proactively identifying and addressing cost drivers.

### **PROGRAM HIGHLIGHTS**

- 88% utilization of Advocacy 24/7 and telehealth program
- 26% increase in medical bill review savings
- · 38% reduction in total incurred costs
- 61% reduction in open claims
- \$2.9 million reduction in TTD payments
- \$40 million reduction in total reserves

"







## Attachment E

### Florida TPA License



February 24, 2021

Ms. Sarah Pak Administrative Assistant 1920 Main Street, Suite 900 Irvine, CA 92614

Re: Qualified Servicing Entity Annual Report CorVel Enterprise Comp, Inc.

Dear Ms. Pak:

The Qualified Servicing Entity Annual Report for your company has been received. The Division has reviewed this annual filing and found that your company is in compliance with Rule 69L-5.230(11) F.A.C. (Retaining Authorization as a Qualified Servicing Entity). This letter confirms that your company has been recertified for the period March 1, 2021 through February 28, 2022.

Attached is a copy of Form DFS-F2-SI-23 (Qualified Servicing Entity Annual Report Form), to be used for future filing of this report with the Division. Also attached is a copy of Form DFS-F2-SI-19 (Certification of Servicing for Self-Insurers), this form is to be completed within thirty (30) days after entering into a contract for servicing of workers compensation claims.

Your next annual report is due in our office no later than March 1, 2022.

Should you have any questions or need further assistance, please contact me at (850) 413-1784.

Sincerely,

Dwayne Manning

Insurance Administrator

Attachments

FLORIDA DEPARTMENT OF FINANCIAL SERVICES

Dwayne Manning • Insurance Administrator
Division of Workers' Compensation • Bureau of Financial Accountability
200 East Gaines Street • Tallahassee, Florida 32399-4221 • Tel. 850-413-1784 • Fax 850-414-2244
Email • Dwayne.Manning@Myfloridacfo.com
AFFIRMATIVE ACTION • EQUAL OPPORTUNITY EMPLOYER





### **Attachment F**

### **Proposal Certification**

#### **BID/PROPOSAL CERTIFICATION**

<u>Please Note</u>: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through <a href="https://www.BidSync.com">www.BidSync.com</a> prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state,

in accordance w	ith Florida Statute §60	07.1501 (visit http://	www.dos.state.fl.us	s/).	
Company: (Lega	Registration) CorV	/el Enterprise Comp	o, Inc.	EIN (Option	nal): 42-1704550
Address: 1920	Main Street, Suite 90	0			
City: Irvine			State	e: CA Zip:	92614
Telephone No.:	(949) 851-1473	FAX No.: (949) 851-1469 Email: _richard_schweppe@corvel.com			eppe@corvel.com
Delivery: Calend	ar days after receipt of	of Purchase Order (	section 1.02 of Ge	eneral Conditions	): N/A
Total Bid Discou	nt (section 1.05 of G	eneral Conditions	): <u>N/A</u>		
Check box if your	firm qualifies for MBE	/ SBE / WBE (secti	on 1.09 of General	Conditions): 🛘	
ADDENDUM AC		- Proposer acknow	wledges that the fo	llowing addenda h	ave been received and are
Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
1	9/9/2021	3	10/4/2021		<del></del>
2	9/24/2021				
is in full compliar the "Take Exce	nce with this competit	ive solicitation. If yo	ou do not have vari	ances, simply mark	implied that your response N/A. <b>You must also click</b> ne RFP.
all instructions, of have read all a proposal, I will specifications of a response, that exemplary dama to public advertisamount of Five indemnification of Submitted by:  Richard Schwe	conditions, specificat ttachments including accept a contract if this bid/proposal. The in no event shall the ges, expenses, or losement, bid conferent Hundred Dollars (\$10 or the City's protest or	ions addenda, legathe specifications as approved by the ebelow signatory ale City's liability for rest profits arising ounces, site visits, evision, 200.00). This limital	al advertisement, a and fully understan City and such aclso hereby agrees, espondent's direct of this competitive aluations, oral present this competitive in this competitive such a competitive such a competitive such and such accompanies of the competitive such accompanies of the	and conditions cond d what is required. cceptance covers by virtue of submit, indirect, incidental e solicitation processentations, or awardly to claims arising	and terms stated subject to tained in the bid/proposal. By submitting this signed all terms, conditions, and ting or attempting to submit, consequential, special or ss, including but not limited proceedings exceed the ng under any provision or
Name (printed)			Signature	**	
September 28,	2021			asurer and Director	·
Date			Title		

revised 04/2020





### **Attachment G**

**Cost Proposal** 

#### **SECTION VI - COST PROPOSAL PAGE**

### Proposer Name:

### CorVel Enterprise Comp, Inc.

### 6.1 Service and Requirements Related to Costs

Proposer agrees to supply the services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Proposers are required to provide flat, annual fees (made payable in 12 equal monthly installments) for all services, including the following services:

- A. Dedicated service unit with all adjusting and supervisory staff, within the State of Florida that contains claims professionals assigned solely to the City's claims.
- B. Account Management Services.
- C. Administration of all new and old claims for the life of the contract plus an additional 180 days.
- D. Data conversion.
- E. First notice of injury reporting services.
- F. All bill review services, including services to re-price City specific pricing agreements with medical and other service providers.
- G. All electronic reporting to the State, CMS for SCHIP services, Florida EDI, etc.
- H. Access to Internet based information system for five (5) users.
- I. Access to prescription benefit management services (PBM).
- J. All provider network access.
- K. Network development services, including contracting and credentialing assistance.
- L. Shipping (including a change in the administrator) and storage of all open and closed files.
- M. Any reporting other than what the City has already requested.

Fees proposed must be all-inclusive of the above noted services. Any fee proposal structured to the contrary will not be considered. No allocated loss adjusting expenses, or similar claim charges will be considered for any of the above noted services. Fees must include the taking over of all old claims, where applicable, including the data transfer and any additional run-in fee charged by the City's current and previous carriers for the transfer of data.

Allocated expenses, as identified in Section 3.12(G), are the only allowable expenses paid outside of the flat annual fee.

The City requires full and total disclosure in its vendor relationships. Therefore, any commission, service fee, revenue sharing, rebates, including profits, or any other form of remuneration paid to the Proposer, ownership affiliated organizations (including subsidiary, jointly held, jointly ventured or companies owned by the same parent company as the Proposer), agent, broker, lobbyist or third party must be identified in the Proposal and throughout the term of the Contract.

Proposer must identify all sub-contractors who will be used to provide the services outlined in this RFP. The flat fee paid by the City must be the only remuneration to the proposer for services provided to the City and proposers must receive no revenue for these services from sub-contractors.

#### 6.2 Costs

Please provide to the City your annual flat fee paid in 12 equal monthly installments for the first three years (initial contract period). The <u>flat fee will include all costs</u>, including travel and miscellaneous expenses. No other costs will be allowed except for those identified in Section 3.12(G). Please provide pricing for <u>either</u> Item 1 or Item 2 below.

TOTAL ANNUAL FIRM FIXED FEE, FOR THE FIRST THREE-YEARS (INITIAL CONTRACT PERIOD).

1. \$ \_\_\_\_\_/ANNUAL COST X 3 YRS = \$ \_\_\_\_\_

### <u>OR</u>

2. If, Contractor cannot offer the same annual cost for the first three years (initial contract period), please provide below, what your Firm Fixed Fee will be for each of the first three years of the initial contract period.

Year One: \$440,251.00

Year Two: \$ 440,251.00

Year Three: \$ 440,251.00

Total 3 Years: \$ 1,320,753.00

### **ALSO**

The City also has two (2) one-year renewal options providing all terms conditions and specifications remain the same, both parties agree to the extensions, and such extensions are approved by the City Manager. Please provide below, your Firm's Fixed Annual Cost for each of these renewal options, should both parties agree to the renewals.

3. Annual Firm Fixed Renewal Options:

First Renewal Option \$440,251.00 Second Renewal Option \$440,251.00

### Award of points for this RFP for criteria Annual Cost to the City will be based on the initial contract period cost for the first three-year period (either item 1 or 2).

Submitted by:	Richard Schwoffe	
Richard Schweppe		
Name (printed)	Signature	
October 4, 2021	Assistant Treasurer and Director	
Date	Title	

### Patient Management

Description	Pricing
Telephonic and Field Case Management	\$95.00 / hour
Other States	
AK	\$134.00 / hour
HI	\$124.00 / hour
CA & NY	\$113.00 / hour
Utilization Review - Per Review	\$150 + Peer Review Fees





### **Attachment H**

### **Non-Collusion Statement**

### **NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

- 3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).
- 3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
N/A	N/A
	***
**************************************	
In the event the vendor does not indicate the vendor has indicated that no such	te any names, the City shall interpret this to mean that relationships exist.
	•
Authorized Signature	
Trojana conargje	Assistant Treasurer and Director
Authorized Signature	Title
Richard Schweppe	September 28, 2021

Rev 05-2020

Name (Printed)

Date





### **Attachment I**

### **Non-Discrimination Certification Form**

### CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

(a) Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

Richard Schweppe, Assistant Treasurer and Director Print Name and Title

September 28, 2021

Date





### **Attachment J**

### **Local Business Preference**



### LOCAL BUSINESS PREFERENCE

Section 2-199.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-04), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this ITB, as applicable to the local business preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a Local Business Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the Local Business Preference Class claimed:

- A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**
- B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

### THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort\_lauderdale/codes/code\_of\_ordinances?nodeld=COOR\_CH2AD\_A\_RTVFI\_DIV2PR\_S2-186LOBUPRPR

**Definitions:** The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

- 1. Class A Business shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City and shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
- 2. Class B Business shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City or shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
- Class C Business shall mean any Business that has established and agrees to maintain a
  permanent place of business located in a non-residential zone and staffed with full-time
  employees within the limits of Broward County.
- 4. Class D Business shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

Forms Non-ISO Revision 03/31/2021

### LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1)	Business Name	is a <b>Class A</b> Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt <u>and</u> a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
(2)		is a <b>Class B</b> Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Business Tax Receipt <u>or</u> a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
	Business Name	
(3)	CorVel Enterprise Comp, Inc	is a <b>Class C</b> Business as defined in the City of Fort Lauderdale Ordinance No. C- 17-26, Sec.2-186. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
	Business Name	
(4)		requests a <b>Conditional Class A</b> classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
	Business Name	- '
(5)		requests a <b>Conditional Class B</b> classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
	Business Name	- ' ' ' '
(6)		is considered a <b>Class D</b> Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186 and does not qualify for Local Preference consideration.
(-)	Business Name	<del>-</del>
BIDDE	CorVel Enter	prise Comp, Inc.
2,201	ST	ard Sahwanna Pilla 151
AUTHORIZED COMPANY PERSON:		ard Schweppe Bichard Chweffu 9/28/2021
		PRINT NAME SIGNATURE // DATE

Forms Non-ISO Revision 03/31/2021





### **Attachment K**

# Disadvantaged Business Enterprise Preference



#### **DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE**

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a DBE Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the DBE Class claimed:

- A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **or** State of Florida active registration **and/or**
- B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the disadvantaged business preference.

THE COMPLETE DBE PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: <a href="https://www.fortlauderdale.gov/home/showpublisheddocument?id=56883">https://www.fortlauderdale.gov/home/showpublisheddocument?id=56883</a>.

#### **Definitions**

- a. The term "disadvantaged class 1 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- b. The term "disadvantaged class 2 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with a full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- c. The term "disadvantaged class 3 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- d. The term "disadvantaged class 4 enterprise" shall mean any disadvantaged business enterprise that does not qualify as a Class A, Class B, or Class C business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.

#### **DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT**

The Business identified below certifies that it qualifies for the disadvantaged business enterprise price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than thirty

Forms Non-ISO 03/17/2021

(30) foreg	calendar days prior to the anniversagoing provision may result in contract t	ary of the date of a contract awarded pursuant to this solicitation. Violation of the termination.				
(1)	Business Name	is a disadvantaged class 1 enterprise as defined in the City of Fort Lauder Ordinance Section 2-185 disadvantaged business enterprise that has establis and agrees to maintain a permanent place of business located in a non-reside zone, staffed with full-time employees within the limits of the city, and prov supporting documentation of its City of Fort Lauderdale business tax disadvantaged certification as established in the City's Procurement Manual.				
(2)	Business Name	is a disadvantaged class 2 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with a full-time employee(s) and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.				
(3)	Business Name	is a disadvantaged class 3 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.				
(4)		is a disadvantaged class 4 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that does not qualify as a Class A, Class B, or Class C business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.				
(5)	Business Name  CorVel Enterprise Comp, Inc.  Business Name	is not considered a Disadvantaged Enterprise Business as defined in the City of Fort Lauderdale Ordinance Sec.2-185 and does not qualify for DBE Preference consideration.				
	ER'S COMPANY: CorVel Enterprise HORIZED COMPANY PERSON: Richa	Richard Fol				

10/20/2021





# **Attachment L**

# **Contract Payment Method**

#### **CONTRACT PAYMENT METHOD**

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

MasterCard

Visa

\*The current process will remain in effect.

CorVel Enterprise Comp, Inc.

Company Name

Richard Schweppe

Name (Printed)

Signature

Assistant Treasurer and Director

Date

Title





# **Attachment M**

# **CorVel's Insurance Certificate**



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 04/29/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Marsh Risk & Insurance Se		CONTACT NAME:	
17901 Von Karman Avenue, Suite 1100 (949) 399-5800; License #0437153 Irvine, CA 92614 Attn: Newportbeach.Certrequest@marsh.com		PHONE (A/C, No, Ext): E-MAIL ADDRESS:	FAX (A/C, No):
		INSURER(S) AFFORDING COVERAGE	NAIC#
INSURED CorVel Enterprise Comp, Inc. Attn; Jay Villeda 2010 Main Street, Suite 600 Irvine, CA 92614		INSURER A: Travelers Property Casualty Company of America	25674
		INSURER B: The Continental Insurance Company	35289
		INSURER C : Illinois Union Insurance Company	27960
		INSURER D:	
		INSURER E :	
COVERAGES		INSURER F :	
COVERAGES	CERTIFICATE NUMBER:	LOS-002469765-90 REVISION NUM	PED: 22
THIS IS TO CERTIFY THAT	THE POLICIES OF INSURANCE LISTED BELO	OW HAVE BEEN ISSUED TO THE INSURED NAMED AROUS	FOR THE SOLICE STREET

INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT		
Α	X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR		TJGLSA9K05728221	04/30/2021	04/30/2022	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	s	1,000,000
						MED EXP (Any one person)	\$	10,000
	CENT ACCRECATE LUCY LEGISLA					PERSONAL & ADV INJURY	\$	1,000,000
ł	X POLICY PRO- LOC					GENERAL AGGREGATE	\$	2,000,000
	OTHER:					PRODUCTS - COMP/OP AGG	\$	2,000,000
Δ							\$	
^	AUTOMOBILE LIABILITY  X ANY AUTO		TJCAP9K05729421	04/30/2021	04/30/2022	COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
}	OWNED AUTOS ONLY AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY					BODILY INJURY (Per person)	s	
				1 1		BODILY INJURY (Per accident)	\$	
В						PROPERTY DAMAGE (Per accident)	\$	
						Comp./Coll. Ded.	\$	500
1	EVERSIAN		CEU6075991079	04/30/2021	04/30/2022	EACH OCCURRENCE	\$	1,000,000
- 1	CLAIMS-MADE					AGGREGATE	\$	1,000,000
Δ	WORKERS COMPENSATION \$ 10,000				- T. T		S	
A .	AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBEREXCLUDED? (Mandatory in NH) If yes, describe under		UB2P6911372151K (AOS)	04/30/2021	04/30/2022	X PER OTH-		
		REXCLUDED?   N   N/A	04/30/2022 E.L. EA	E.L. EACH ACCIDENT	\$	1,000,000		
1		describe under				E.L. DISEASE - EA EMPLOYEE	\$	1,000,000
	DÉSCRIPTION OF OPERATIONS below  Managed Healthcare Prof. Liab.					E.L. DISEASE - POLICY LIMIT	\$	1,000,000
3	managed Healthoare Figh. Liab.		MSP G27108647 008 (SIR: \$1,000,000)	10/31/2020	10/31/2021	Per Claim (Limit in USD)		5,000,000
						Aggregate		5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of insurance.

CERTIFICATE HOLDER	CANCELLATION
CorVel Enterprise Comp, Inc. 1920 Main Street Suite 900 Irvine, CA 92614	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
Ÿ.	AUTHORIZED REPRESENTATIVE of Marsh Risk & Insurance Services  Monique Sabala





# **Attachment N**

CorVel's W-9

#### (Rev. October 2018) Department of the Treasury Internal Revenue Service

#### **Request for Taxpayer Identification Number and Certification**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.										
	CorVel Enterprise Comp, Inc.										
	2 Business name/disregarded entity name, if different from above										
Print or type. See Specific Instructions on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check on following seven boxes.  ☐ Individual/sole proprietor or ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ single-member LLC  ☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶  Note: Check the appropriate box in the line above for the tax classification of the single-member owner. LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-me is disregarded from the owner should check the appropriate box for the tax classification of its owner.  ☐ Other (see instructions) ▶	state check LC is	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any)  Exemption from FATCA reporting code (if any)  (Applies to accounts maintained outside the U.S.)						e		
Spe		ester's	name a		dress (or						
99	1920 Main Street, Suite 900										
S	6 City, state, and ZIP code										
	Irvine, CA 92614										
	7 List account number(s) here (optional)										
Pai	Taxpayer Identification Number (TIN)										
	your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid	Soc	cial sec	curity number							
backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other						] _					
entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i>											
TIN, later.											
	If the account is in more than one name, see the instructions for line 1. Also see What Name and	Em	ployer	r identification number							
vum	per To Give the Requester for guidelines on whose number to enter.	4	2 -	- 1	7 0	4	5	5	0		
				'		ı.		Ŭ			
Par											
Unde	r penalties of perjury, I certify that:										
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and											
3. I am a U.S. citizen or other U.S. person (defined below); and											

- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign	
Here	

Signature of U.S. person ▶



#### Date ► July 29, 2021

#### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

**EAM V22-9**8644v. 10-2018) Cat. No. 10231X Exhibit 3





# **Attachment O**

**Sunbiz.org Active Stats Page** 



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Previous On List Next On List Return to List

Corvel enterprise

Search

No Events No Name History

#### **Detail by Entity Name**

Foreign Profit Corporation CORVEL ENTERPRISE COMP, INC.

#### Filing Information

 Document Number
 F08000001441

 FEI/EIN Number
 42-1704550

 Date Filed
 03/31/2008

 State
 DE

Status ACTIVE

#### **Principal Address**

1920 MAIN STREET

SUITE 900

**IRVINE, CA 92614** 

Changed: 04/03/2021

#### **Mailing Address**

1920 MAIN STREET

SUITE 900

IRVINE, CA 92614

Changed: 04/03/2021





# **Attachment P**

# **Adjuster Licenses**

Jimmy Patronis Chief Financial Officer State of Florida

# FLORIDA DEPARTMENT OF FINANCIAL SERVICES

# KALEIGH GARDINER

License Number: W418448

**Issue Date** 

08/17/2017

Resident Insurance License

• 0620 - ADJUSTER - ALL LINES

A licensee may only transact insurance with an active appointment by an eligible insurer or employer. If you are acting as a surplus lines agent, public adjuster, or each dass of insurance listed. If such expiration occurs, the individual will be required to re-qualify as a first-time applicant. If this license was obtained by passing a reinsurance intermediary manager/broker, you should have an appointment recorded in your own name on file with the Department. If you are unsure of your license https://dice.fldfs.com. To validate the accuracy of this license you may review the individual license record under "Licensee Search" on the Florida Department of status you should contact the Florida Department of Financial Services immediately. This license will expire if more than 48 months elapse without an appointment for licensure examination offered by the Florida Department of Financial Services, the licensee is required to comply with continuing education requirements contained in 626.2815 or 648.385, Florida Statutes. A licensee may track their continuing education requirements completed or needed in their MyProfile account at Financial Services website at http://www.MyFloridaCFO.com/Division/Agents

CAM 22-0364 Exhibit 3

#### FLORIDA DEPARTMENT OF FINANCIAL SERVICES

#### LISSA VALENCIA BENOIT

License Number: W155402

Resident Insurance License

• 0620 - ADJUSTER - ALL LINES

**Issue Date** 

08/20/2013

Please Note:

A licensee may only transact insurance with an active appointment by an eligible insurer or employer. If you are acting as a surplus lines agent, public adjuster, or reinsurance intermediary manager/broker, you should have an appointment recorded in your own name on file with the Department. If you are unsure of your license status you should contact the Florida Department of Financial Services immediately. This license will expire if more than 48 months elapse without an appointment for each class of insurance listed. If such expiration occurs, the individual will be required to re-qualify as a first-time applicant. If this license was obtained by passing a licensure examination offered by the Florida Department of Financial Services, the licensee is required to comply with continuing education requirements contained in 626.2815 or 648.385, Florida Statutes. A licensee may track their continuing education requirements completed or needed in their MyProfile account at https://dice.fldfs.com. To validate the accuracy of this license you may review the individual license record under "Licensee Search" on the Florida Department of Financial Services website at http://www.MyFloridaCFO.com/Division/Agents

Jimmy Patronis Chief Financial Officer State of Florida

CAM 22-0364 Exhibit 3 Page 86 of 146



#### **LETTER OF CERTIFICATION**

09/29/2021

GATLING, TYHEESHA SHYRELL 1201 SEMINOLE BLVD. APT. 56 LARGO FL 33770

Re: GATLING, TYHEESHA SHYRELL

License Number: W239851

The above named currently holds a license for the following line(s) of insurance:

• **Licensee:** 6-20 ADJUSTER - ALL LINES

**Issued:** 02/26/2015

**Appointed?** Yes

Based on the licensee's last compliance date, the licensee is CE compliant for this license.

The licensee has qualified for the above line(s) of insurance by examination, designation, or experience.

No person may act as, advertise, or hold himself or herself out to be an insurance agent or adjuster unless he or she is currently licensed by the department and appointed by an appropriate appointing entity or person.

An insurance agency location can only transact insurance in the lines of business that its agents are licensed and appointed to transact.

END OF LETTER
NO FURTHER LICENSE INFORMATION SHALL APPEAR BELOW THIS LINE

Florida Department of Financial Services Division of Agent and Agency Services Bureau of Licensing www.MyFloridaCFO.com



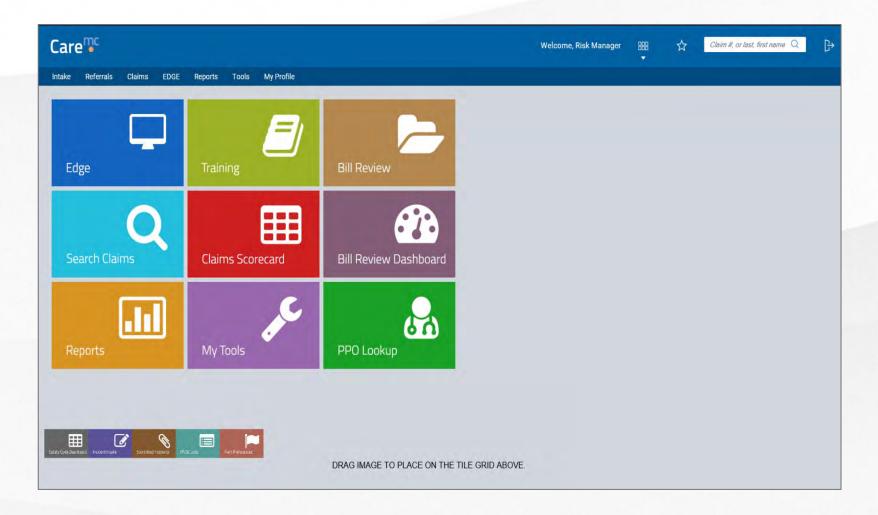




# **Attachment Q**

# **Screenshots of Claims System**



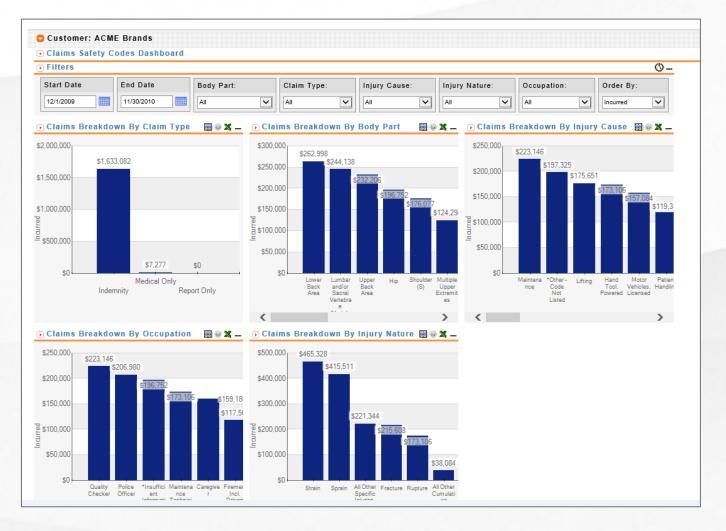


#### Care<sup>MC</sup> Home Screen

Choose tiles for a tailored home screen display.

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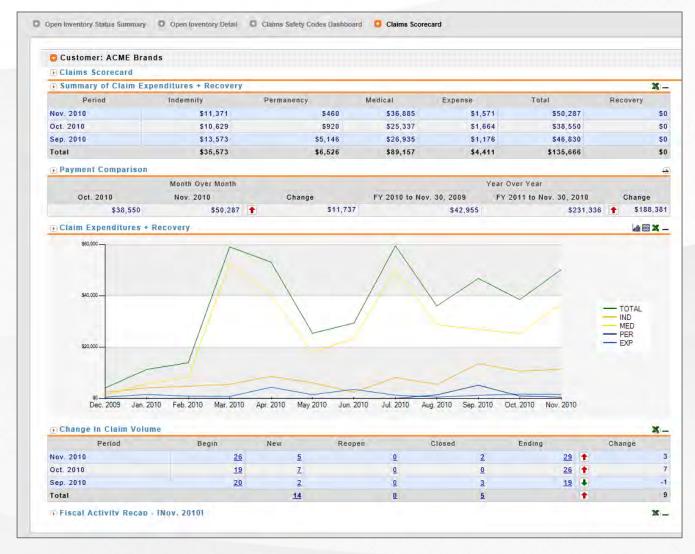




#### **Claims Safety Dashboard**

Displays a breakdown of claims by claim type, injury, body part, occupation and nature of injury.



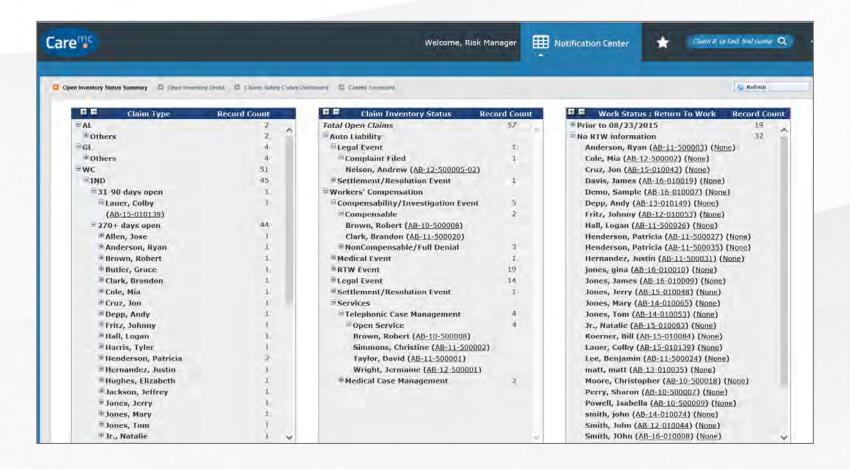


#### **Claims Scorecard**

Tracks and compares claim payments.

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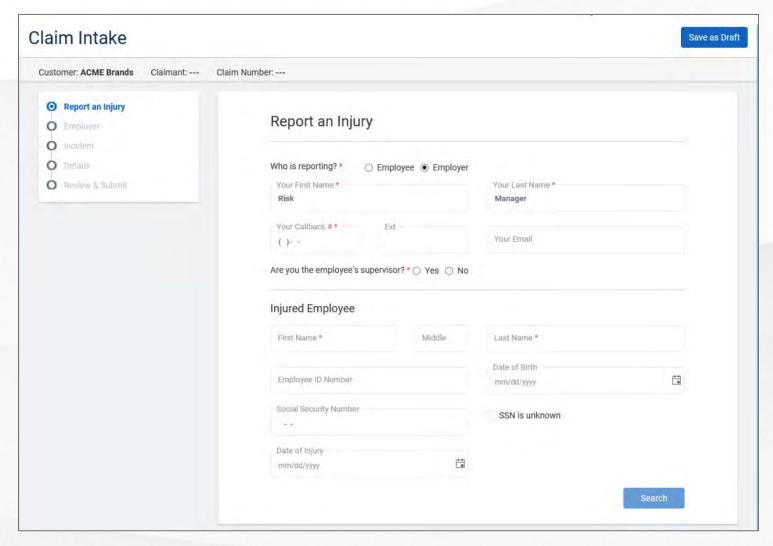




#### **Notification Center**

Provides a snap shot of all claims by type, status and RTW status.





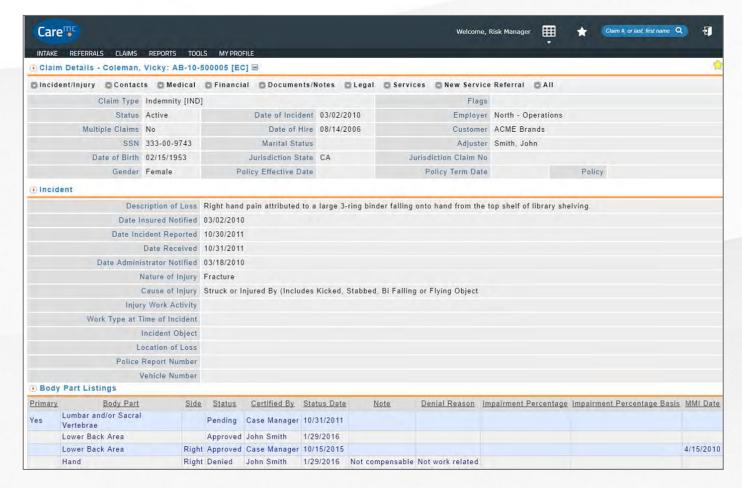
#### **Claim Intake**

Online reporting functionality for Workers' Comp and Liability claim or incident.

BidSync

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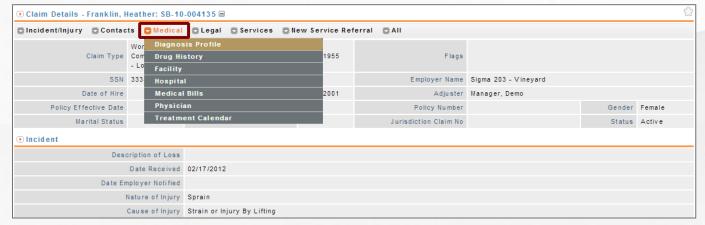


#### **Claim Details**

Displays detailed claims information organized under tabs for quick access to contacts, medical information, financial information, legal services and more.





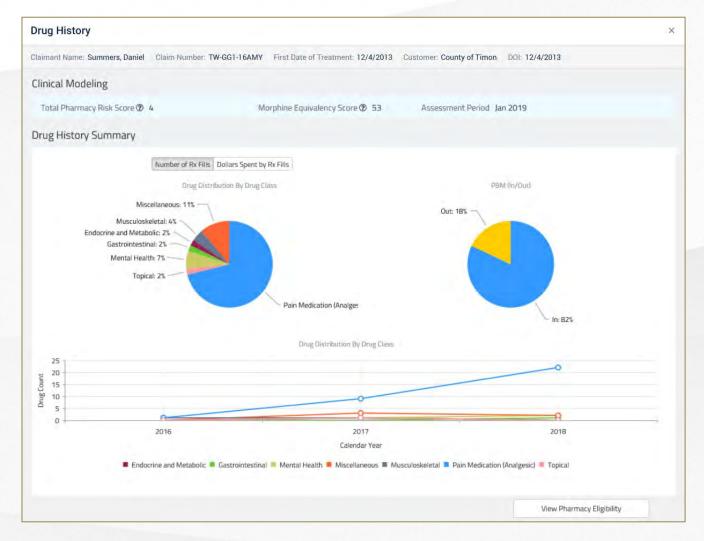


#### **Medical Screen**

Provides all details related to diagnosis, medical treatment, bill review and pharmacy.

BidSync

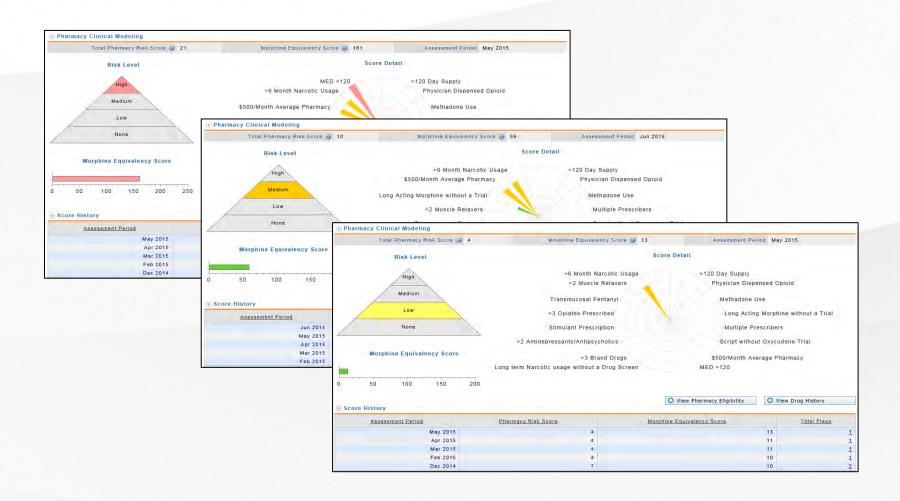




#### **Drug History Summary**

View pharmacy information including number of pharmacy fills, drug distribution, dollars spent, pharmacy risk score and morphine equivalency score.



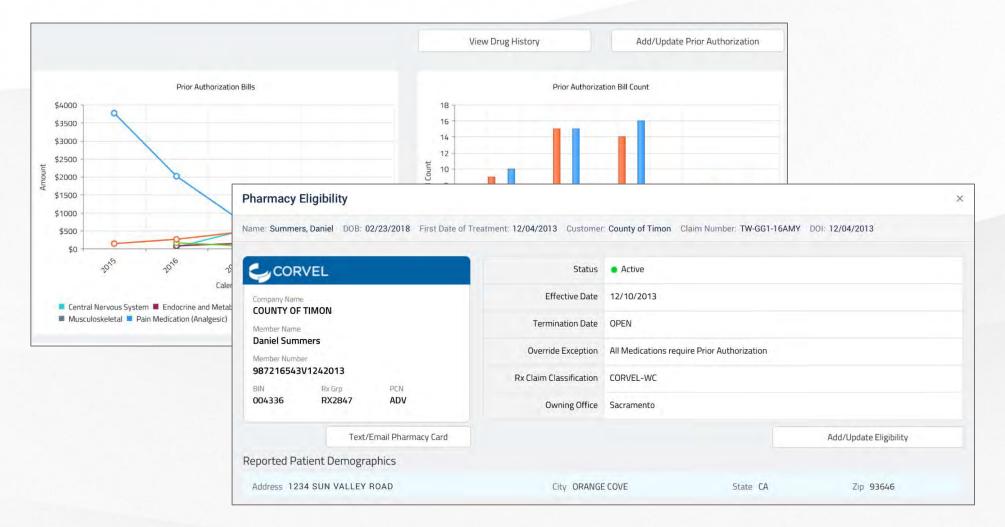


#### The Edge Clinical Modeling Screen

CorVel has developed a proprietary set of rules in our system to flag specific indicators such as high narcotics usage, multiple prescribers, and certain drug combinations that can contribute to rising costs or lead to harmful conditions such as addiction and prescription abuse.



12537-525



#### **Pharmacy Eligibility**

CorVel's pharmacy eligibility screen displays information regarding the status of pharmacy eligibility, effective date, termination date, pharmacy claim classification, authorized medications and authorized prescribers.

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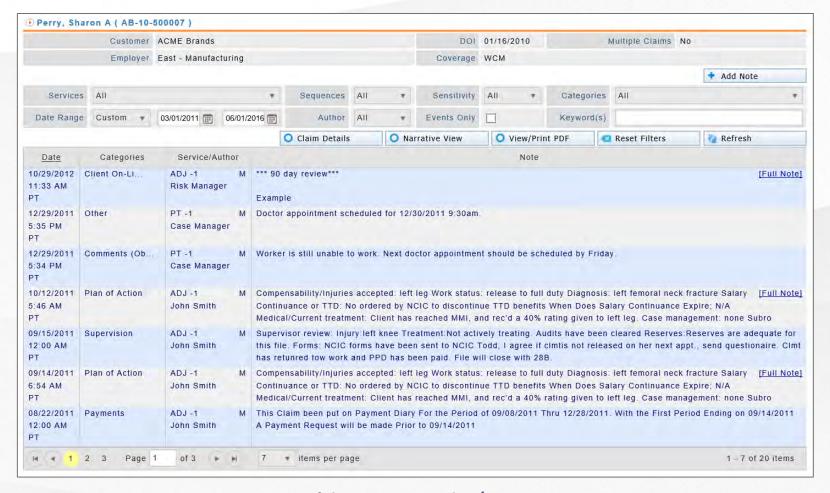




#### **Financial Data**

Displays detailed financial information such as reserves and claim payment history.

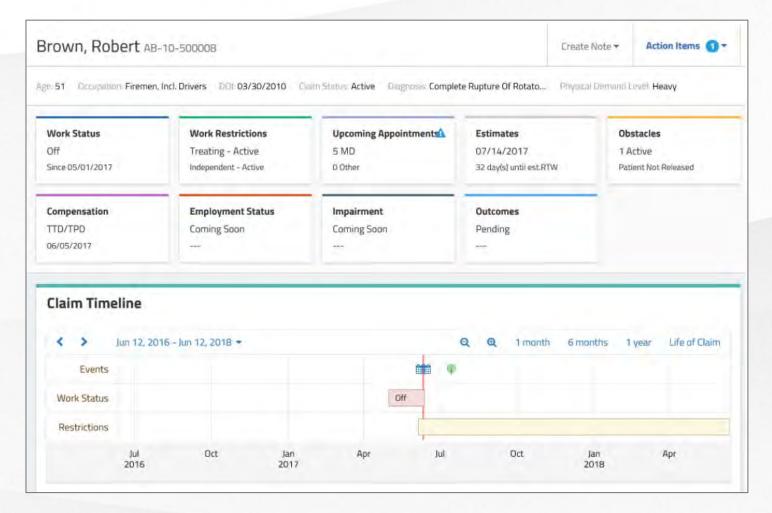




#### **Claim Documentation/Notes**

All notes are unified, allowing notes from Adjusters and Case Managers to be viewed on one screen. Notes can be filtered by note type, date range, services, author or keyword.

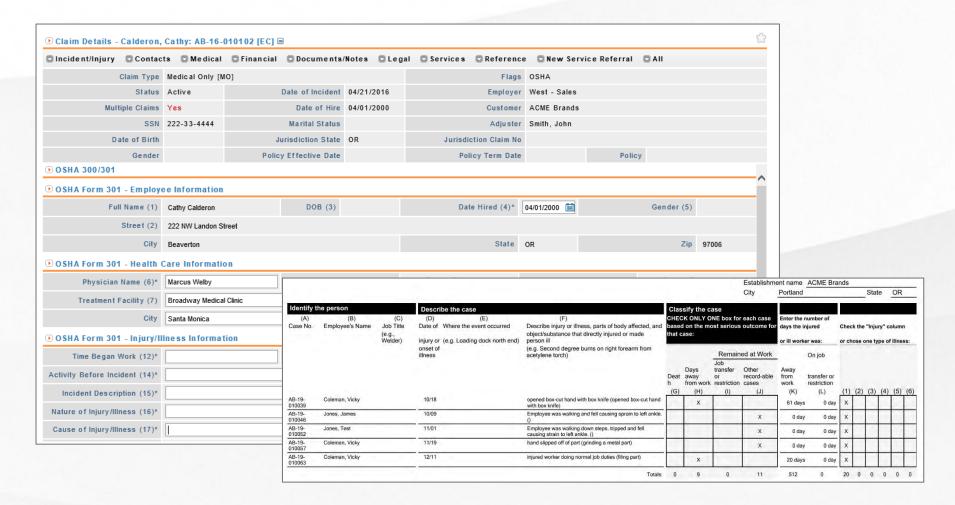




#### **Return to Work Module**

Provides key details related to the injured worker's return to work initiatives including work restrictions, upcoming appointments, estimated RTW dates, actual RTW dates and RTW outcomes.

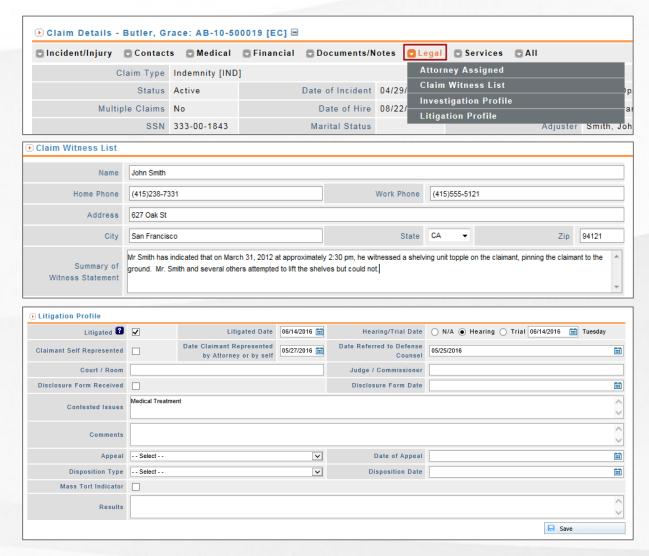




#### **OSHA 300/301 and OSHA Reports**

Tracks lost time through module and can pre-populate the information in online system. The log will populate the form and be reviewed before submitting. System maintains absence information so that OSHA 300 reports are accurate using the Federal reporting standards.



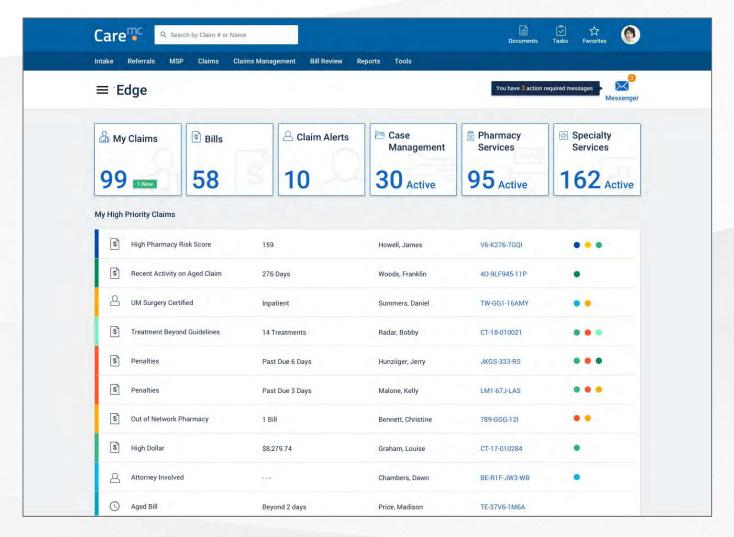


**Legal Screen** 

Provides detailed information related to litigation.

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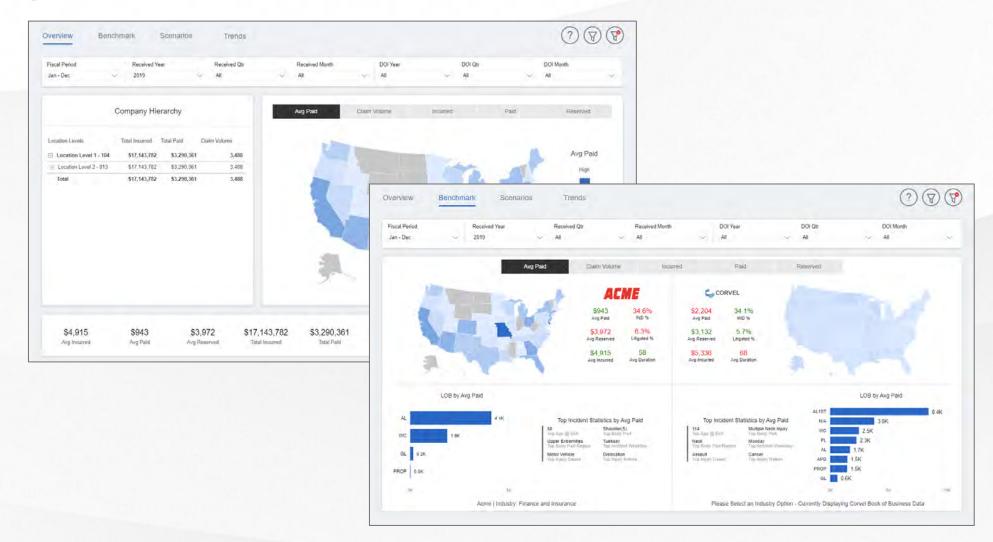


#### Care<sup>MC</sup> Edge

The Edge modernizes claims processing and adapts to the way people need to work. This sophisticated module facilitates quicker decision making by prioritizing information that is easily actionable.

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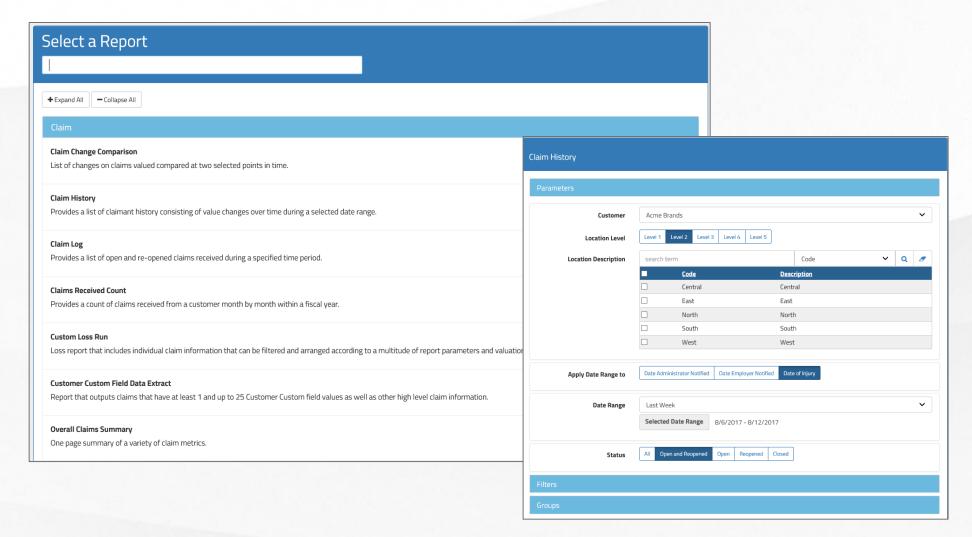




#### **Executive Dashboard**

The Executive Dashboard provides a dynamic and interactive high-level overview of your entire program. It offers complete visibility and real time updates, helping you proactively manage your program.

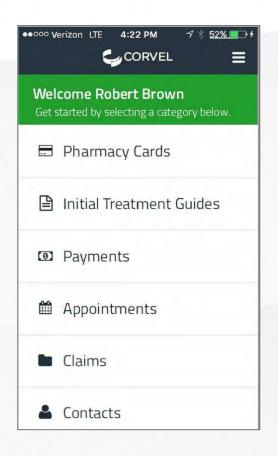


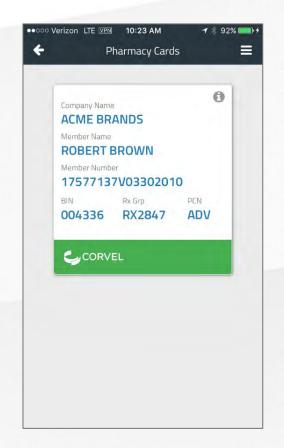


#### **Reporting Module**

A robust reporting module to customize and generate thousands of reports specific to your reporting needs.









#### My Care App

The My Care App provides injured workers with access to their initial treatment guide, permanent pharmacy card, disability payments, doctor's appointments and more.





# Attachment R Sample Claims Reports

Page 109 of 146

Exhibit 3



#### **Claims Management Analytics Capabilities**

Workers' Compensation Claim Detail Report	2
Payment Register Detail Report	
Loss Experience Summary Report	8
OSHA Form 300, 300A and 301	11
Workers 'Compensation Lag Time Report	16
Claims Scorecard	
Claims Safety Dashboard	24
Ad Hoc Reporting	26



#### **Workers' Compensation Claim Detail Report**

#### **Description**

The Workers' Compensation Claim Detail Report includes individual claim information that can be filtered and arranged according to a multitude of report parameters and valuations. This report includes individual claim information that can be valued as of different points in time.

#### **Features**

- Displays a large variety of claim related information including claim detail for all claims, all open claims or closed claims.
- Data can be categorized by numerous filters including accounting code, claimant name, class code, coverage line, injury year, location levels, purpose code, denied or delayed status, status date, claim specialist, classification code, social security number, injury date range, nature of injury, type of accident, occupation, part of body injured and financial information.
- Due to the amount of detail provided, this report is great for analytical work.
- Reports can be generated as an Adobe PDF, CSV or Microsoft Excel file and can be emailed to the user.



**Standard Loss Run: Claim Detail** 

For open and reopened claims

For Finance Amount Detail Level: None

Claim status and finance amounts as of 04/07/2017

**ABC Company** 

**Location Level 2: All Locations** 

**Finance Detail Level 2: All** 

HIPPA WARNING -	This repor	t contain	protected	patient	information

Claim Number:	AB-14-000207	<b>Location Level 1:</b>	619					
Cov/Class/SubClass:	WC/IND/	Status:	Open	<b>Status Date:</b>	08/19/2013	Subrogation:	No	
Claimant:	xxxxxxxxxx	Jurisdiction:	California	Injury Date:	08/16/2013	Avg WW:	\$202.74	
Accident Description:	Employee was cleaning up the trash and e- commerce orders and as she lifted a box, s felt a very sharp pain in her right arm. (Cleaning up the trash and E-commerce orders)		44	Administrative Notified Date:	08/19/2013	Comp Rate:	\$160.00	
Nature of Injury:	Strain	Jurisdiction Claim No:		Finance Detail	l Level 2	Paid-to-Date	Reserved	Incurred
Part of Body:	Multiple Upper Extremities	Type of Loss:	Trauma	ALE		\$29,019.66	\$9,815.81	\$38,835.47
Accident Type:	*Captured Data	Benefit Type:	Temporary Total Injury	IND		\$7,954.28	\$2,432.88	\$10,387.16
Source of Injury:	Lifting			MED		\$18,191.83	\$19,722.61	\$37,914.44
Occupation:	Third Assistant Manager			PER		\$0.00	\$3,360.00	\$3,360.00
Job Class:	8017/Store: Retail NOC & Drivers	Litigation:	Yes	Gross		\$55,165.77	\$35,331.30	\$90,497.07
<b>Policy Number:</b>	21WNS17605	Policy Effective Date	: 04/08/2013	Recoveries		\$0.00		\$0.00
<b>Policy Termination Date:</b>	01/30/2014	Company Claim No	2013~WC~5117	Net		\$55,165.77		\$90,497.07
Accident State	California					φου,1001/1		Ψ20,127.07



**Standard Loss Run: Claim Detail** 

For open and reopened claims

For Finance Amount Detail Level: None

**ABC Company** 

**Location Level 2: All Locations** 

**Finance Detail Level 2: All** 

HIPPA WARNING - This report contain protected patient information

	Finance Detail Level 2	Paid-to-Date	Reserved	Incurred
	ALE	\$534,809.13	\$262,464.86	\$797,273.99
	BI	\$0.00	\$128,350.00	\$128,350.00
	IND	\$275,411.18	\$103,280.67	\$378,691.85
	MED	\$681,852.87	\$512,627.30	\$1,194,480.17
	N/A	\$0.00	\$0.00	\$0.00
	PD	\$0.00	\$100.00	\$100.00
	PER	\$89,507.30	\$192,735.57	\$282,242.87
Report Total	Gross	\$1,581,580.48	\$1,199,558.40	\$2,781,138.88
	Recoveries	\$0.00		\$0.00
	Net	\$1,581,580.48		\$2,781,138.88

	Open	Reopened	Total
# of Claims	156	14	170



#### **Payment Register Detail Report**

#### **Description**

The Payment Register Detail Report summarizes payments issued between two dates and can be filtered and arranged according to different report parameters.

#### **Features**

- The report provides payment information sorted by check number and additional parameters based on filters and groups selected.
- The report body lists checks that match the parameters selected.
- Shows each payment issued on or within the check date range selected and matching other parameters.
- Report parameters, groups and filter combinations can be saved for future reports.
- Reports can be generated as an Adobe PDF, CSV or Microsoft Excel file and can be emailed to the user



#### **Payment Register Detail**

For all Checks dated 03/01/2017 - 03/31/2017

**ABC Company** 

**Locations: All** 

HIPAA WARNING - This report contain protected patient information

Check Number	Payment Code	Date Issued Class	Date Of Injury	Payee Claim Number	Type Service Dates	Description Claimant	Payment Amount
1017566	CHECK	03/01/2017	12/02/2015	Butler Memorial Hospital	HOSPITAL	040010262541	\$91.56
		IND		AB16-000700	12/28/2015 - 12/28/2015	xxxxxxxxxxx	
1017567	EFT	03/01/2017	12/02/2015	CorVel Corporation	BILL REVIEW ALE	040010262541	\$8.50
		IND		AB-16-000700	12/28/2015 - 12/28/2015	xxxxxxxxxxx	
1017568	EFT	03/01/2017	12/02/2015	CorVel Corporation	BILL REVIEW ALE	040010261731	\$8.50
		IND		AB-16-000700	02/11/2016 - 02/11/2016	xxxxxxxxxx	
1017569	CHECK	03/01/2017	12/02/2015	Butler Memorial Hospital	HOSPITAL	040010261741	\$112.50
		IND		AB-16-000700	04/21/2016 - 04/21/2016	xxxxxxxxxx	
1017570	EFT	03/01/2017	12/02/2015	CorVel Corporation	BILL REVIEW ALE	040010261741	\$8.50
		IND		AB-16-000700	04/21/2016 - 04/21/2016	xxxxxxxxxx	
1017571	EFT	03/01/2017	11/29/2015	CorVel Corporation	TELEPHONIC CASE	C29505089097	\$731.50
		IND		AB-16-000678	02/07/2017 - 02/28/2017	xxxxxxxxxx	
1017572	CHECK	03/01/2017	12/02/2015	Butler Memorial Hospital	HOSPITAL	040010261751	\$2,415.48
		IND		AB-16-000700	12/29/2015 - 12/29/2015	xxxxxxxxxxx	
1017573	EFT	03/01/2017	12/02/2015	CorVel Corporation	BILL REVIEW ALE	040010261751	\$8.50
		IND		AB-16-000700	12/29/2015 - 12/29/2015	xxxxxxxxxx	
1017574	EFT	03/02/2017	07/15/2014	CorVel Corporation	BILL REVIEW ALE	040010274431	\$8.50
		IND		AB-15-000249	01/06/2017 - 01/06/2017	xxxxxxxxxx	
1017575	EFT	03/03/2017	11/29/2015	MD Now Medical Centers, Inc.	MED OTHER	046036304931	\$264.13
		IND		AB-16-000678	02/09/2017 - 02/09/2017	xxxxxxxxxx	
1017576	EFT	03/03/2017	11/29/2015	CorVel Corporation	BILL REVIEW ALE	046036304931	\$14.70
		IND		AB16-000678	02/09/2017 - 02/09/2017	xxxxxxxxxx	
1017577	CHECK	03/03/2017	01/28/2016	Susan Bennett, PT PC	PHYS THERAPY	040010253631	\$49.60



#### **Payment Register Detail**

For all Checks dated 03/01/2017 - 03/31/2017

**ABC Company** 

**Locations: All** 

#### HIPAA WARNING - This report contain protected patient information

	Ethana D.A. II	
	Finance Detail Level 2	Payment Amount
	ALE	\$39,271.93
	BI	\$2,302.26
	IND	\$26,961.35
	MED	\$82,782.13
	PER	\$55,649.58
Report Total	# of Payments: 671	\$206,967.25



#### **Loss Experience Summary Report**

#### **Description**

The Loss Experience Summary Report shows the number of open and closed claims and associated financial information that can be filtered and arranged according to different report parameters.

#### **Features**

- Boundaries for the report can be tailored per client's request via CorVel's claims management system.
- Data is sorted by the fiscal year selected.



#### **Loss Experience Summary**

For all claims with Injury Year (FY) 2017

For Finance Amount Detail Level: None

**Location Level 5: All Locations** 

Claims

	Claims	1						
Open	Closed	Total	%Closed	Category Level 2	Paid-to-Date	Reserved	Incurred	Recovery
Quarter Issued: Qtr 1								
Month Issued: 02 February								
0	34	36	94.44%	N/A	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
				ALE	\$ 20,773.82	\$ 8,656.40	\$ 29,430.22	
				BI	\$ 6,200.00	\$ 0.00	\$ 6,200.00	
				IND	\$ 8,537.93	\$ 5,516.27	\$ 14,054.20	
				MED	\$ 68,017.94	\$ 10,070.21	\$ 78,088.15	
				PD	\$ 2,304.53	\$ 0.00	\$ 2,304.53	
				PER	\$ 210.00	\$ 4,273.87	\$ 4,483.87	
				Total	\$ 106,044.22	\$ 28,516.75	\$ 134,560.97	
Month Issued: 03 March				'			,	
0	37	38	97.37%	ALE	\$ 23,488.15	\$ 3,418.80	\$ 26,906.95	\$ 0.00
				BI	\$ 0.00	\$ 0.00	\$ 0.00	
				IND	\$ 22,949.69	\$ 2,500.00	\$ 25,449.69	
				MED	\$ 57,422.11	\$ 5,092.58	\$ 62,514.69	
				PER	\$ 9,236.03	\$ 50,000.00	\$ 59,236.03	
				Total	\$ 113,095.98	\$ 61,011.38	\$ 174,107.36	
Month Issued: 01 January								
0	17	30	56.67%	ALE	\$ 1,142.74	\$ 4,558.05	\$ 5,700.79	\$ 0.00
				BI	\$ 0.00	\$ 2,600.00	\$ 2,600.00	
				IND	\$ 3,220.22	\$ 2,923.46	\$ 6,143.68	
				MED	\$ 14,595.45	\$ 16,226.80	\$ 30,822.25	
				PER	\$ 0.00	\$ 1,051.88	\$ 1,051.88	
				Total	\$ 18,958.41	\$ 27,360.19	\$ 46,318.60	

**Total for Quarter Issued: Qtr 1** 



#### **Loss Experience Summary**

For all claims with Injury Year (FY) 2017

For Finance Amount Detail Level: None

**Location Level 5: All Locations** 

	Claims	;						
 Open	Closed	Total	%Closed	Category Level 2	Paid-to-Date	Reserved	Incurred	Recovery
 16	88	104	84.62%	N/A	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
				ALE	\$ 45,404.71	\$ 16,633.25	\$ 62,037.96	
				BI	\$ 6,200.00	\$ 2,600.00	\$ 8,800.00	
				IND	\$ 34,707.84	\$ 10,939.73	\$ 45,647.57	
				MED	\$ 140,035.50	\$ 31,389.59	\$ 171,425.09	
				PD	\$ 2,304.53	\$ 0.00	\$ 2,304.53	
				PER	\$ 9,446.03	\$ 55,325.75	\$ 64,771.78	
				Total	\$ 238,098.61	\$ 116,888.32	\$ 354,986.93	



#### OSHA Form 300, 300A and 301

#### **Description**

- OSHA Form 300 This is the OSHA Log of Work-Related Illness and Injuries. Federal law requires employers to record all reportable injuries and illness that occur in the workplace on this form.
- OSHA Form 300A This is the OSHA Summary of Work-Related Injuries and Illnesses. Federal law requires employers to post this form in the workplace annually.
- OSHA Form 301 This is the OSHA Injury and Illness Incident Report which is required by the Unites States Department of Labor's Occupational Safety and Health Administration (OSHA) for employer provided workplace incident records.

#### **Features**

- Easily create all OSHA Forms and print instantly
- Enter date ranges to get information for each calendar year

#### OSHA's Form 300

(Rev. 01/2004)

## **Log of Work-Related Injuries and Illnesses**

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the extent possible while the information is being used for occupational safety and health purposes.



**Occupational Safety and Health Administration** 

Form approved OMB no.1218-0176

You must record information about every work-related injury or illness that involves loss of consciousness, restricted work activity or job transfer, days away from work, or medical treatment beyond first aid. You must also record significant work-related injuries and illnesses that are diagnosed by a physician or licensed health care professional. You must also record work-related injuries and illnesses that meet any of the specific recording criteria listed in 29 CFR 1904.8 through 1904.12. Feel free to use two lines for a single case if you need to. You must complete an injury and illness incident report (OSHA Form 301) or equivalent form for each injury or illness recorded on this form. If you're not sure whether a case is recordable, call your local OSHA office for help.

> Establishment name State

Identify th	e person		Descr	ibe the case		Class	sify the c	ase									
(A)	(B)	(C)	(D)	(E)	(F)	CHEC	K ONLY O	NE box for	each case	Enter the i	number of						
Case No.	Employee's Name	Job Title	Date of	Where the event occurred	Describe injury or illness, parts of body affected, and	based	on the mo	ost serious	outcome for	days the in	njured	Chec	k the	"Injur	у" со	lumn	í
		(e.g., Welder)	injury or	(e.g. Loading dock north end)	object/substance that directly injured or made person ill	that ca	ase:			or ill work	er was:	or ch	ose o	ne tyr	e of	illnes	is:
			onset of		(e.g. Second degree burns on right forearm from acetylene			D !	l + \ \								
			illness		torch)		_		ed at Work		On job						
						Death	Days away from work	Job transfer or restriction	Other record-	Away from work	transfer or restriction						
						(G)	(H)	(I)	(J)	(K)	(L)	(1)	(2)	(3)	(4)	(5)	(6)
VI 17 0000E7		Taran Manakan	01/0/		To an Manch array about a family and a sufficient for the management	(6)	(11)	1 (1)	(3)	1 (14)	(L)	$\frac{1}{1}$	(2)	(3)	<del>(+)</del>	(3)	(0)
KI-17-000957	XXXXX	Team Member	01/06		Team Member was stocking jarred candles on shelf and in the process felt a pain in her left hand. (Strain/Sprain)				Х	0 days	0 days	Х					
KI-17-000958	XXXXX	Team Member	01/07		Employee was rearranging supplies. She moved a ladder and knocked a riser off of a shelf striking her on the head. (Struck by)				Х	0 days	0 days	Х					
KI-17-000961	XXXXX	STORE MANAGER	01/09		Employee was setting an art easel and the top part of teh easel fell on her finger. ()				Х	0 days	0 days	Х					
KI-17-000969	XXXXX	Third Assistant Manager	01/12		Employee was unloading the freight truck. She picked up a very large leaner mirror and strained her lower back. (Strain/Sprain)				Х	0 days	0 days	Х					
KI-17-000978	XXXXX	Team Member	01/13		Employee was on a ladder assisting another TM with getting down a couple of swings. The swings started to fall and the employee twisted her back in preventing herself from falling with the swings. (Strain/Sprain)				X	0 days	0 days	Х					

Public reporting burden for this collection of information is estimated to average 14 minutes per response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Ave, NW, Washington, DC 20210. Do not send the completed forms to this office.

(1) Injury

(4) Poisoning

(2) Skin disorder

(5) Hearing loss

(3) Respiratory

(6) All other

#### OSHA's Form 300A

(Rev. 01/2004)

# Year 2017

#### U.S. Department of Labor

Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

## **Summary of Work-Related Injuries and Illnesses**

All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

Total number of	Total number of	Total number of	Total number of
deaths	cases with days	cases with job	other recordable
	away from work	transfer or restriction	cases
0	17	8	64
(G)	(H)	(I)	(J)
Number of Day	ys		
Total number of days		Total number of days of job	
away from work		transfer or restriction	
397		199	
(K)		(L)	_
Injury and Illne	ess Types		
Total number of			
(M)			
Injuries	89	(4) Poisonings	0
Skin disorders	0	(5) Hearing loss	0
Respiratory conditions	0	(6) All other illnesses	0

#### Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistical Analysis, Room N-3644, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

Street		
City	State	ZIP
Industry description (e.g., Manu	ufacture of motor tru	ck trailers)
Standard Industrial Classification	(SIC), if known	(e.g., 3715)
OR		
North American Industrial Classifi	ication (NAICS), if k	nown <i>(e.g., 336212)</i>
Employment Information	 on	
Employment Information Annual average number of emplo		
Annual average number of emplo	oyees	100.00
Annual average number of emplo	oyees	100.00
Annual average number of emplo Total hours worked by all employ  Sign Here	ees	
Annual average number of emplo	ees	a fine.
Annual average number of employ Total hours worked by all employ Sign Here Knowingly falsifying this documents	ment may result in document and that	a fine. to the best of my
Annual average number of employ  Total hours worked by all employ  Sign Here  Knowingly falsifying this docur I certify that I have examined this	ment may result in document and that	a fine. to the best of my

## Calculating Injury and Illness Incidence Rates

ı	Worksheet					
		Total number of injuries and illnesses				Number of hours worked by all employees Total recordable case rate
		89	X	200,000	÷	100.00 = 178,000.00
		Number of entries in column H + column 25	x	200,000	÷	Number of hours worked by all employees  100.00 = DART incidence rate  16,000.17

## OSHA's Form 301 Injury and Illness Incident Report

Attention: This form contains information relating to employee health and must be used in a manner that protects the confidentiality of employees to the extent possible while the information is being used for occupational safety and health purposes.



Form approved OMB no. 1218-0176

This *Injury and Illness Incident Report* is one of the first forms you must fill out when a recordable workrelated injury or illness has occurred. Together with the Log of Work-Related Injuries and Illnesses and the accompanying Summary, these forms help the employer and OSHA develop a picture of the extent and severity of work-related incidents.

Within 7 calendar days after you receive information that a recordable work-related injury or illness has occurred, you must fill out this form or an equivalent. Some state workers' compensation, insurance, or other reports may be acceptable substitutes. To be considered an equivalent form, any substitute must contain all the information asked for on this form.

According to Public Law 91-596 and 29 CFR 1904, OSHA's recordkeeping rule, you must keep this form on file for 5 years following the year to which it pertains.

If you need additional copies of this form, you may photocopy and use as many as you need.

Completed by					
Title		 			
Phone ()_		 Date	/	/	

		Form approved OMB no. 1218-0176
	Information about the employee	Information about the case
	1) Full name Gray, Daryl	10) Case number from the Log KI-17-000943 (Transfer the case number from the Log after you record the case.)
	2) Street 1750 Meadow Glen Drive	11) Date of injury or illness <u>01/01/2017</u>
	City Wake Forest State NC ZIP 37067	12) Time employee began work
	3) Date of birth 10/13/1971	13) Time of event
	4) Date hired	
	5) O Male Female	14) What was the employee doing just before the incident occurred? Describe the activity, as well as the tools, equipment, or material the employee was using. Be Specific. Example: "climbing a ladder while carrying roofing materials"; "spraying chlorine from hand sprayer"; "daily computer key-entry".
	Information about the physician or other health care Professional	15) What happened? Tell us how the injury occurred. Example: "When ladder slipped on wet floor, worker
	6) Name of physician or other health care professional	fell 20 feet"; "Worker was sprayed with chlorine when gasket broke during replacement"; "Worker developed soreness in wrist over time."
	7) If treatment was given away from the worksite, where was it given?	
	Facility	16) What was the Injury or Illness? Tell us the part of the body that was affected and how it was affected;
	Street	be more specific than "hurt," "Pain," or "sore." Example: "strained back"; "checmical burn, hand"; "carpal tunnel syndrome."
	City State ZIP	
	8) Was employee treated in an emergency room?	
	☐ Yes ☐ No	17) What object or substance directly harmed the employee? Example: "Concrete floor"; "Chlorine"; "radial arm saw." If this question does not apply to the incident, leave it blank.
.	9) Was employee hospitalized overnight as an in-patient?	
	<ul><li>☐ Yes</li><li>☐ No</li></ul>	
Ц		18) If the employee died, when did death occur? Date of death

Public reporting burden for this collection of information is estimated to average 22 minutes per response, including time for reviewing instructions, searching exisiting data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Persons are not required to respond to the collection of information unless it displays a current valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, including suggestions for reducing this burden contact: US Papartments about these estimates or any other aspects of this data collection, including suggestions for reducing this burden contact: US Papartments about these estimates or any other aspects of this data collection, including suggestions for reducing this burden contact: Office of Statistics 9 Room N-3644, 200 Constitution Ave, NW, Washington, DC 20210. Do not send the completed forms to this office. www.wigorvel.com<sub>124</sub> City of Fort Lauderdale 12537-525



#### **Workers' Compensation Lag Time Report**

#### **Description**

The Workers' Compensation Lag Time Report shows the lag time between the date the injury occurred, the date the employer was notified and the date the injury was reported to CorVel. This report helps to understand how costly lag times may be affecting your workers' compensation program.

#### **Features**

- Data is sorted by parameters, groups and filters.
- Save a date and time for the report to be created automatically.
- Report can be exported to an Adobe PDF file, CSV and Microsoft Excel file and can be emailed to the user.



#### **Workers' Compensation Lag**

#### **ACME Brands**

For Claims with a Date Administrator Notified From 03/01/2017 - 03/31/2017 Location Level 1: All

HIPAA WARNING - This report contains protected patient information.

#### **Location Level 2: (East) East**

Claim Number	Claimant	Date of Injury	Date Employer Notified	Date Incident Reported	Date Administrator Notified	Employee Lag	Manager Lag	FNOL Lag	Total Lag
E-Man East - Manufact	turing			,				,	
AB-17-010087		2/16/2017	2/16/2017	2/16/2017	3/1/2017	0	0	13	13
AB-17-010092		3/2/2017	3/2/2017	3/2/2017	3/2/2017	0	0	0	0
AB-17-010094		3/8/2017	3/8/2017		3/9/2017	0		1	1
3 Claim(s)				Averag	e:	0.00	0.00	4.67	4.67
<b>Location Level 2: (East)</b>	) East *Totals* 3 Claim(s)			Averag	e:	0.00	0.00	4.67	4.67



#### **Workers' Compensation Lag**

**ACME Brands** 

For Claims with a Date Administrator Notified From 03/01/2017 - 03/31/2017

**Location Level 1: All** 

HIPAA WARNING - This report contains protected patient information.

Claim Number Claimant	Date of Injury	Date Employer Notified	Date Incident Reported	Date Administrator Notified	Employee Lag	Manager Lag	FNOL Lag	Total Lag
*Grand Total* 3 Claim(s)		Ave	erage for All L	ocation Level(s) 1:	0.00	0.00	4.67	4.67



#### **Claims Scorecard**

12537-525

#### **Description**

The Claims Scorecard easily compares major data elements over certain time periods. In addition, the Claims Scorecard will provide exception reporting commonly requested by Risk Manager to help manage specific claims responsible for the majority cost of your program.

#### **Features**

- The Claims Scorecard is populated on the Friday after the third day of the month with a snapshot of the previous month's data.
- Data includes: Summary of Claim Expenditures + Recovery, Payment Comparison, Changes in Claim Volume, Largest Claim Costs, Largest Paid Exposure, Largest Paid Payees by Payline and Largest Reserves.
- The largest group categories display ten claims; however, the Claims Scorecard Dashboard allows for additional claims to be viewed.
- Ability to drill down into various divisions or regions.
- The Claims Scorecard can be exported to an Adobe PDF file and Microsoft Excel file.

#### Claims Scorecard

	Summary of Claim Expenditures + Recovery [1]											
Period	Indemnity	Permanency	Medical	Expense	Total	Recovery						
Mar. 2017	\$28,372	\$55,010	\$82,590	\$37,400	\$203,371	\$0						
Feb. 2017	\$14,480	\$2,517	\$45,671	\$48,831	\$111,499	\$0						
Jan. 2017	\$24,797	\$15,109	\$91,529	\$40,036	\$171,471	\$173						
Total	\$67,650	\$72,636	\$219,789	\$126,267	\$486,341	\$173						

	Payment Comparison										
	Month Over Month		Year Over Year								
Feb. 2017	Mar. 2017	Change	FY 2017 to Mar. 31, 2016	FY 2018 to Mar. 31, 2017	Change						
\$111,499	\$203,371	\$91,873	\$305,780	\$314,870	\$9,090						

	Summary of Claim Expenditures + Recovery [2]											
Period	Indemnity	Permanency	Medical	Expense	Total	Recovery						
Mar. 2017	\$28,372	\$55,010	\$82,590	\$37,400	\$203,371	\$0						
Feb. 2017	\$14,480	\$2,517	\$45,671	\$48,831	\$111,499	\$0						
Jan. 2017	\$24,797	\$15,109	\$91,529	\$40,036	\$171,471	\$173						
Dec. 2016	\$29,152	\$25,053	\$67,636	\$37,973	\$159,813	\$0						
Nov. 2016	\$18,462	\$44,300	\$59,729	\$33,102	\$155,593	\$0						
Oct. 2016	\$14,583	\$8,641	\$53,837	\$31,354	\$108,414	\$0						
Sep. 2016	\$23,520	\$6,721	\$55,267	\$33,941	\$119,449	\$0						
Aug. 2016	\$20,441	\$21,769	\$86,995	\$34,769	\$163,974	\$0						
Jul. 2016	\$26,426	\$2,612	\$80,847	\$35,269	\$145,154	\$0						
Jun. 2016	\$17,229	\$23,560	\$61,768	\$34,088	\$136,645	\$0						
May 2016	\$19,920	\$6,080	\$71,949	\$31,404	\$129,353	\$0						
Apr. 2016	\$14,266	\$3,676	\$58,366	\$24,611	\$100,919	\$0						
Total	\$251,648	\$215,047	\$816,182	\$422,778	\$1,705,656	\$173						

	Change In Claim Volume									
Period	Begin	New	Reopen	Closed	Ending	Change				
Mar. 2017	144	36	1	31	150	<b>1</b>				
Feb. 2017	146	33	3	38	144	-2				
Jan. 2017	145	36	2	37	146	1				
Total		105	6	106		<b>1</b> 5				

	Fiscal Activity Recap - [Mar. 2017]												
	Begin	New	Reopen	Closed	End	Total Claims	Ch	ange	Current Payments	Change In Reserve	Total Incurred	Change In Incurred	Claim Average
2018	24	35	0	3	56	64	1	32	\$15,926	\$132,312	\$212,444	\$148,238	\$3,319
2017	95	1	1	27	70	425	1	-25	\$108,439	(\$52,222)	\$1,533,038	\$56,216	\$3,607
2016	11	0	0	0	11	394		0	\$17,137	(\$4,419)	\$1,452,377	\$12,718	\$3,686
2015	8	0	0	0	8	314		0	\$60,065	(\$56,065)	\$1,389,353	\$4,000	\$4,425
2014	6	0	0	1	5	271	+	- 1	\$1,805	(\$31,590)	\$1,939,706	(\$29,785)	\$7,158
Total	144	36	1	31	150	1,468	1	6	\$203,371	(\$11,985)	\$6,526,919	<b>1</b> \$191,387	\$4,446



Large	Largest Incurred Decreases - [Mar. 2017]											
Claim Number	Claimant	Injury Date	Incurred									
KI-14-000382		11/29/2013	(\$51,726)									
KI-17-000793		11/23/2016	(\$5,256)									
KI-17-000850		12/7/2016	(\$3,924)									
KI-17-000821		11/26/2016	(\$3,665)									
KI-14-000443		12/7/2013	(\$3,639)									
KI-18-000027		2/8/2017	(\$2,840)									
KI-17-001017		1/30/2017	(\$2,542)									
KI-17-000939		12/30/2016	(\$2,476)									
KI-17-000598		9/18/2016	(\$2,000)									
KI-17-000897		12/17/2016	(\$1,887)									

Largest Incurred Decreases - [FY 2018 to Mar. 31, 2017]			
Claim Number	Claimant	Injury Date	Incurred
KI-14-000382		11/29/2013	(\$51,726)
KI-17-000861		12/10/2016	(\$9,189)
KI-17-000547		8/28/2016	(\$6,921)
KI-17-000012		2/4/2016	(\$6,725)
KI-17-000396		7/11/2016	(\$6,689)
KI-17-000765		11/17/2016	(\$6,248)
KI-17-000793		11/23/2016	(\$5,256)
KI-17-000902		12/19/2016	(\$4,796)
KI-17-000821	•	11/26/2016	(\$3,665)
KI-14-000443		12/7/2013	(\$3,639)

Largest incurred decreases during Mar. 2017.

Largest incurred decreases during FY 2018 to Mar. 31, 2017.

Largest Incurred Increases - [Mar. 2017]			
Claim Number	Claimant	Injury Date	Incurred
KI-17-000444		7/15/2016	\$62,543
KI-18-000090		3/3/2017	\$25,920
KI-14-000207		8/16/2013	\$25,580
KI-18-000088		3/6/2017	\$10,000
KI-17-000986		1/21/2017	\$7,487
KI-18-000046		2/15/2017	\$6,834
KI-18-000061		2/20/2017	\$5,516
KI-18-000074		2/25/2017	\$5,500
KI-18-000122		3/15/2017	\$5,480
KI-18-000031		2/9/2017	\$5,000

Largest Incurred Increases - [FY 2018 to Mar. 31, 2017]					
Claim Number	m Number Claimant Injury Date Incur				
KI-17-000444		7/15/2016	\$62,943		
KI-18-000090		3/3/2017	\$25,920		
KI-14-000207		8/16/2013	\$25,580		
KI-17-000065		3/2/2016	\$12,336		
KI-18-000021		2/6/2017	\$11,500		
KI-18-000088		3/6/2017	\$10,000		
KI-17-001016		1/27/2017	\$9,721		
KI-17-000442		7/14/2016	\$9,500		
KI-18-000010		2/3/2017	\$9,229		
KI-18-000061	·	2/20/2017	\$9,016		

Largest incurred increases during Mar. 2017.

Largest incurred increases during FY 2018 to Mar. 31, 2017.



Largest Claim Costs - [Mar. 2017]			
Claim Number	Claimant	Incident Date	Paid
KI-15-000163		5/22/2014	\$51,884
KI-17-000598		9/18/2016	\$31,010
KI-15-000141		5/4/2014	\$6,796
KI-17-000694		10/22/2016	\$5,272
KI-16-000071		3/18/2015	\$4,986
KI-17-000484		8/4/2016	\$4,878
KI-17-000198		4/7/2016	\$4,865
KI-17-000210		5/2/2016	\$4,556
KI-17-000897		12/17/2016	\$4,060
KI-17-000516		8/13/2016	\$3,829

Largest Claim Costs - [FY 2018 to Mar. 31, 2017]			
Claim Number Claimant Incident Date Pa		Paid	
KI-15-000163		5/22/2014	\$54,845
KI-17-000598		9/18/2016	\$32,039
KI-17-000065		3/2/2016	\$9,334
KI-17-000255		5/17/2016	\$8,949
KI-17-000694		10/22/2016	\$7,952
KI-17-000563		9/2/2016	\$7,927
KI-15-000141		5/4/2014	\$7,126
KI-17-000516		8/13/2016	\$7,071
KI-15-000249		7/15/2014	\$6,864
KI-17-000198		4/7/2016	\$6,438

Claims with the largest total paid during Mar. 2017.

Claims with the largest total paid during FY 2018 to Mar. 31, 2017.

Largest Paid Exposure - [Mar. 2017]			
Payee	Payline	Paid	
Mary Bienkoski C/O Chandler Law Firm	PER	\$49,874	
Sierra Providence East Medical Center	MED	\$26,770	
Debbie Collins And Her Attorney Ted Williams	IND	\$6,387	
Mhhs Southeast Hospital	MED	\$4,547	
Felipe Viveros C/O Morgan And Akins	PER	\$4,035	
Morgan & Akins, Pllc	ALE	\$4,034	
Corvel Corporation	ALE	\$3,489	
Butler Memorial Hospital	MED	\$2,415	
Chandler Regional Medical Center	MED	\$2,415	
Thorndal, Armstrong, Delk, Balkenbush, Eisinger	ALE	\$2,177	

Largest Paid Exposure - [FY 2018 to Mar. 31, 2017]		
Payee	Payline	Paid
Mary Bienkoski C/O Chandler Law Firm	PER	\$49,874
Sierra Providence East Medical Center	MED	\$26,770
St. Michaels Emergency Center	MED	\$7,840
Debbie Collins And Her Attorney Ted Williams	IND	\$6,387
Hall Booth Smith Pc	ALE	\$5,990
Mhhs Southeast Hospital	MED	\$4,547
Richard, Thorson, Graves & Royer LLP	ALE	\$4,449
Felipe Viveros C/O Morgan And Akins	PER	\$4,035
Morgan & Akins, Plic	ALE	\$4,034
Corvel Corporation	ALE	\$3,489

Largest single amount issued for a payee during Mar. 2017.

Largest single amount issued for a payee during FY 2018 to Mar. 31, 2017.

Largest Paid Payees By Payline - [Mar. 2017]		
Payee	Payline	Paid
Mary Bienkoski C/O Chandler Law Firm	PER	\$49,874
Sierra Providence East Medical Center	MED	\$26,770
Corvel Corporation	ALE	\$14,106
Careiq Transportation	MED	\$6,875
Debbie Collins And Her Attorney Ted Williams	IND	\$6,387
Morgan & Akins, Pllc	ALE	\$5,829
Mhhs Southeast Hospital	MED	\$4,547
Felipe Viveros C/O Morgan And Akins	PER	\$4,035
Christy Winkle	IND	\$3,993
Vocational Solutions Inc.	ALE	\$3,399

Largest Paid Payees By Payline - [FY 2018 to Mar. 31, 2017]		
Payee	Payline	Paid
Mary Bienkoski C/O Chandler Law Firm	PER	\$49,874
Sierra Providence East Medical Center	MED	\$26,770
Corvel Corporation	ALE	\$22,319
Richard, Thorson, Graves & Royer, LLP	ALE	\$11,956
Careiq Transportation	MED	\$11,768
Hall Booth Smith Pc	ALE	\$8,949
St. Michaels Emergency Center	MED	\$7,840
Morgan & Akins, Pllc	ALE	\$7,203
Debbie Collins And Her Attorney Ted Williams	IND	\$6,387
Gallivan, White & Boyd, Pa	ALE	\$4,971

Largest total amounts paid to single payee during Mar. 2017.

Largest total amounts paid to single payee during FY 2018 to Mar. 31, 2017.



Repeaters With Open Claims - [Mar. 2017]			
Claimant	Claims	Incurred	
G. Lynch	4	\$6,913	
J. Trone	4	\$4,736	
L. Lafond	4	\$4,306	
J. Sayers	3	\$5,284	
S. Martin	2	\$92,362	
J. Kelley	2	\$55,239	
J. Young	2	\$28,846	
P. Buegel	2	\$17,648	
K. Houck	2	\$10,183	
M. Thomas	2	\$6,872	

Claimant	Claims	Incurred
L. Holt	6	\$62,311
R. Davis	5	\$5,186
T. Lunsford	4	\$42,012
T. Webb	4	\$14,905
A. Jones	4	\$13,939
G. Lynch	4	\$6,913
J. Trone	4	\$4,736
L. Lafond	4	\$4,306
C. Williams	4	\$2,432
G. Spears	4	\$507

All Repeaters - [Mar. 2017]

Claimants with multiple accidents and a current open claim.

Claimants with multiple claims (open or closed) by total cost.

Largest New Claims - [Mar. 2017]			
Claim Number	Claimant	Injury Date	Incurred
KI-18-000090		3/3/2017	\$25,920
KI-18-000088		3/6/2017	\$10,000
KI-18-000122		3/15/2017	\$5,480
KI-18-000093		3/7/2017	\$4,761
KI-18-000110		3/6/2017	\$4,500
KI-18-000107		3/9/2017	\$4,500
KI-18-000101		3/10/2017	\$4,432
KI-18-000116		3/16/2017	\$4,015
KI-18-000121		3/17/2017	\$3,900
KI-18-000128		3/20/2017	\$3,900

Largest New Claims - [FY 2018 to Mar. 31, 2017]			
Claim Number	Claimant	Injury Date	Incurred
KI-18-000090		3/3/2017	\$25,920
KI-18-000021		2/6/2017	\$11,500
KI-18-000088		3/6/2017	\$10,000
KI-18-000010		2/3/2017	\$9,229
KI-18-000061		2/20/2017	\$9,016
KI-18-000054		2/19/2017	\$8,527
KI-18-000046		2/15/2017	\$7,934
KI-18-000074		2/25/2017	\$5,500
KI-18-000122		3/15/2017	\$5,480
KI-18-000031		2/9/2017	\$5,000

Largest incurred on new claims during Mar. 2017.

Largest incurred on new claims during FY 2018 to Mar. 31, 2017.

Largest Reserves - [Mar. 2017]			
Claim Number	Claimant	Incident Date	Reserves
KI-17-000065		3/2/2016	\$63,260
KI-17-000444		7/15/2016	\$62,225
KI-17-000372		7/4/2016	\$57,940
KI-16-000678		11/29/2015	\$39,885
KI-15-000163		5/22/2014	\$35,644
KI-14-000207		8/16/2013	\$35,331
KI-17-000483		8/4/2016	\$33,765
KI-16-000203		6/7/2015	\$30,912
KI-15-000457		11/20/2014	\$30,780
KI-16-000348		8/4/2015	\$29,431

Largest New Closures - [Mar. 2017]			
Claim Number	Claimant	Incident Date	Incurred
KI-17-000026	•	2/9/2016	\$6,853
KI-17-000291		5/31/2016	\$5,738
KI-17-000897		12/17/2016	\$5,613
KI-17-000627		9/26/2016	\$2,836
KI-17-000850		12/7/2016	\$2,331
KI-17-000947		12/31/2016	\$2,219
KI-17-000746		11/7/2016	\$2,137
KI-17-000714		10/31/2016	\$2,133
KI-17-000821		11/26/2016	\$1,335
KI-17-001017		1/30/2017	\$1,158

Largest reserve balances during Mar. 2017.

Largest incurred on a first time closure during Mar. 2017.







#### **Claims Safety Dashboard**

12537-525

#### **Description**

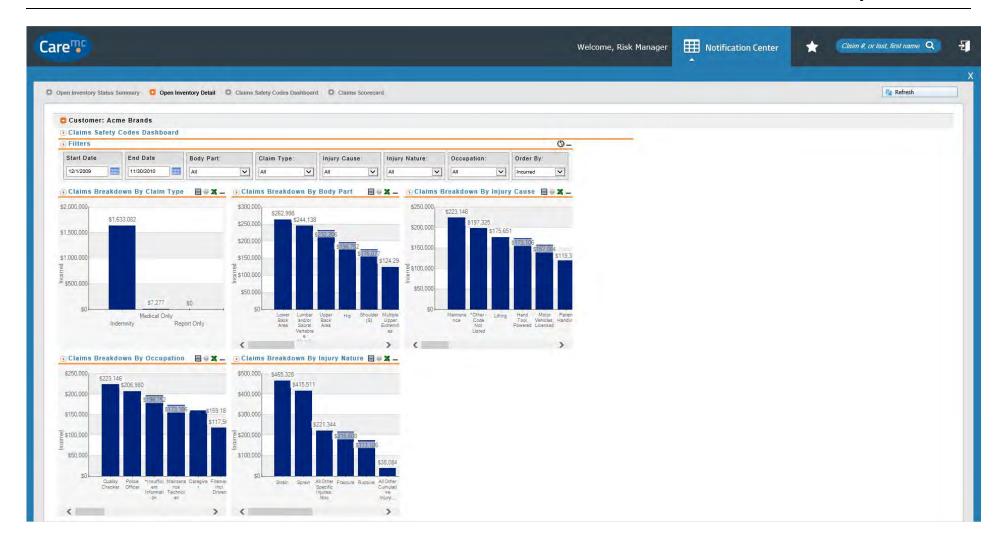
The Claims Safety Dashboard is an interactive tool that allows the user to view information sorted by various filters and displayed on easy-to-read graphs. Information is displayed on up to six different information panels based on each user's account and dashboard preference settings.

#### **Features**

- Injury cause and nature are NCCI driven.
- Occupation can be pre-populated with the specific occupations of the employer.
- View additional information related to specific claims Ability to view specific information about claims that are populated
  in each bar within the bar graph and into various divisions or regions.
- The Claims Safety Dashboard sorts data by start date, end date, body part, claim type, injury cause, injury nature and occupation.
- Graphs reflect the filters chosen by the user.
- Ability to hover the cursor over graphs to show additional information such as claim type, number of claims, total amount paid and incurred, reserves, number of claims closed, average amount incurred and paid, average reserve amount, etc.



#### **Claims Safety Dashboard**





#### **Ad Hoc Reporting**

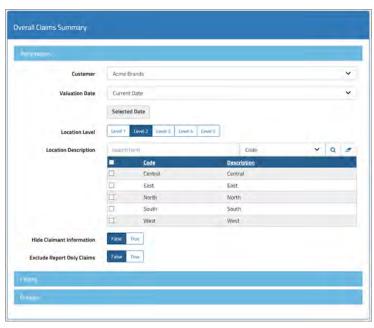
CorVel's standard reporting capabilities are extensive; however, we have the ability to provide ad hoc reports for any special reporting needs. Ad hoc report inquiries can be made with data elements that we capture in the claims system. Most ad hoc reports are available in PDF and Excel formats. These reports can be run instantly or scheduled for regular output.



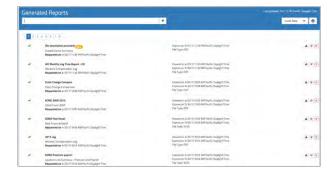
**Choose which report to create** 



Open the report in PDF, email or save the report



Choose parameters, groups and filters



Completd reports are ready to view





## **Attachment S**

**SOC2 Letter** 

4774 Munson Street NW Suite 402 | Canton, Ohio 44718 p 330.966.9400 f 330.966.9401 w maloneynovotny.com



#### February 9, 2021

#### To Whom It May Concern:

This letter is being furnished to you in response to your request for the CorVel Corporation Core IT Services System, System and Organization Control (SOC 2) Report on System Description and on the Suitability of the Design and Operating Effectiveness of its Controls.

We confirm that we have completed a Type 2 SOC 2 report on the CorVel Corporation Core IT Services System covering the criteria relevant to security, availability, confidentiality, and privacy trust service categories for the period November 1, 2019 through October 31, 2020. The opinion was dated January 22, 2021 and was unqualified. We conducted our examination in accordance with attestation standards issued by the American Institute of Certified Public Accountants.

Maloney + Novotny LLC is a full-service public accounting firm headquartered in Ohio and has been providing audit, accounting, tax and consulting services to clients for over 85 years. Maloney + Novotny LLC is registered with the Public Company Accounting Oversight Board (PCAOB) and a member of the Center for Audit Quality of the American Institute of Certified Public Accountants. We have performed service organization control audits for CorVel Corporation for several years.

Sincerely,

Steven M. Thomas, CPA, CISA

Shareholder

Maloney + Novotny LLC







## **Attachment T**

**E-Verify Affirmation Statement** 

#### **E-VERIFY AFFIRMATION STATEMENT**

RFP/Bid /Contract N	o: 12537-525	
	Third Party Workers' Compensation Administration and Medical Bill Review Services	^
Project Description:		¥

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: CorVel Enterprise Comp, Inc.
Authorized Company Person's Signature: Richard Thurspe
Authorized Company Person's Title: Assistant Treasurer and Director
Date: September 28, 2021





## **Attachment U**

## **Addendums**



## City of Fort Lauderdale • Procurement Services Division 100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301 954-828-5933 Fax 954-828-5576 purchase@fortlauderdale.gov

**ADDENDUM NO. 1** 

RFP No. 12537-525
TITLE: Third Party Workers' Compensation Administration and Medical Bill Review Services

ISSUED: September 9, 2021

This addendum is being issued to make the following change(s):

1. Section VII – Supplemental Question #14, Bill review has been removed and shall now read: Explain any fees proposed for managed care (medical case management, bill review, and UR and rehabilitation services). These are not to be included in the annual fee proposed. If you use a subcontractor, which firms do you use?

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB
Procurement Administrator

Company Name: CorVel Enterprise Comp, Inc.
(please print)

Bidder's Signature: Richard Schweffe

Date: September 28, 2021



City of Fort Lauderdale • Procurement Services Division

100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301

954-828-5933 Fax 954-828-5576

purchase@fortlauderdale.gov

#### **ADDENDUM NO. 2**

RFP No. 12537-525
TITLE: Third Party Workers' Compensation Administration and Medical Bill Review Services

ISSUED: September 24, 2021

This addendum is being issued to make the following change(s):

1. Section II, Item 2.49 is now added and shall read:

#### 2.49 Security Breach

The Contractor agrees to provide electronic and physical security to personal information, as defined in Section 501.171, Florida Statutes (2021), as may be amended or revised, ("Section 501.171"), that is obtained from the City, in accordance with the standard set forth in Section 501.171. As provided in Section 501.171, the Contractor shall take reasonable measures to protect and secure data in electronic form containing personal information. The Contractor shall notify the City of any breach of security of a system maintained by the Contractor as expeditiously as practicable, but no later than 10 days following the determination of the breach of security or reason to believe the breach occurred. Such notification from the Contractor shall include all information that the City needs to comply with the notice requirements set forth in Section 501.171. The Contractor, as the City's third-party agent, as defined in Section 501.171, shall comply with and perform all of the requirements set forth in Subsections 501.171(3) and (4), Florida Statutes (2021), as may be amended or revised, in the event the Contractor experiences a breach of security involving unauthorized access of the City's data in electronic form containing personal information.

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB Procurement Administrator

Company Name:	CorVel Enterprise Comp, Inc.	
	(please print)	
Bidder's Signature: _	Richard Ehwegge	
	1//	
Date: September 2	28. 2021	



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

#### **ADDENDUM NO. 3**

RFP No. 12537-525
TITLE: Third Party Workers' Compensation Administration and Medical Bill Review Services

ISSUED: October 4, 2021

This addendum is being issued to make the following change(s):

- 1. Section 2.35 Contract Period: 1<sup>st</sup> sentence has been revised and shall read: The initial contract term shall commence upon date of award by the City or *April 1, 2022*, whichever is later, and shall expire three years from that date....
- 2. Section 2.36 Cost Adjustments has been removed. Prices shall be fixed for all five years.
- Section 4.2.4 Approach to Scope of Work: The following sentence has been removed: As a part of the response, a design plan and diagram(s) shall be presented to the City for approval.
- 4. The Bid End Date has been changed to Tuesday, October 19, 2021.

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB Procurement Administrator

Company Name: _	CorVel Enterprise Comp, Inc.
	(please print)
Bidder's Signature:	Kichard Schwyfle
-	
Date: October 5,	2021





## **Attachment V**

## **Legal Clarifications**



#### **Legal Clarifications**

#### CorVel Enterprise Comp, Inc.'s Legal Exceptions to

the City of Lauderdale Florida RFP for Workers Compensation and Managed Care Services CorVel reserves the right to negotiate the terms and conditions of the Agreement if awarded the RFP.

#### City of Ft Lauderdale General Conditions - Requested Variances

**Section 5.09 - Termination for Cause**: Pursuant to this RFP CorVel requests the right to term for Cause. **Section 5.10 - Termination for Convenience**: CorVel requests ability to terminate for convenience upon a

prior 90 day written notice to City to terminate for convenience after the first year of the Initial Term of the Agreement.

#### **Exhibit A Business Associate**

Agreement under this RFP and agreement HIPAA is not applicable – CorVel agrees to comply with all other applicable US security and privacy laws.

#### Workers' Compensation Claims Administration Services RFP Legal Requests

**Section 2.9 - Payment Method:** CorVel requests a continuation of the ACH Debit card payment method currently in place under the current TPA contract with the City.

**Section 2.13 - No Exclusive Contract:** Under Workers' Compensation statutory requirements CorVel is exclusive as the TPA.

#### Section 2.14 Sample Contract Agreement Sample Agreement Exceptions

Section VI General Conditions (D) - Termination for Convenience: CorVel requests ability to terminate for convenience upon a prior 90 day written notice to City to terminate for convenience after the first year of the Initial Term of the Agreement.

**Section VI General Conditions (F) - Insurance:** Subcontractors if applicable will maintain insurance coverage but cannot name City additional insured.

**Section 2.26.11 – Insurance:** Subcontractors if applicable will maintain insurance coverage but cannot name City additional insured.

**Section 2.47 - PCI (Payment Card Industry) Compliance:** CorVel is not receiving any claimant financial information – PCI not applicable under this Agreement.

**Section 2.48 - Business Associate Agreement:** Under this RFP and agreement HIPAA is not applicable – We will maintain the same privacy standards we have in place today for the City.

#### Addendum 2 Redline Exceptions

See next page



#### **Legal Clarifications**

#### 2.49 Security Breach

The Contractor agrees to provide electronic and physical security to personal information, as defined in Section 501.171, Florida Statutes (2021), as may be amended or revised, ("Section 501.171"), that is obtained from the City, in accordance with the standard set forth in Section 501.171. As provided in Section 501.171, the Contractor shall take reasonable measures to protect and secure data in electronic form containing personally identifiable information ("PII"). The Contractor shall notify the City of any confirmed breach ("Security Breach") of City's data or PII of through the security of a Contractor's system maintained by the Contractor as expeditiously as practicable, but no later than 10 days following the determination of The Security Breach the breach of security or reason to believe the breach occurred. Such notification from the Contractor shall include all information that the City needs to comply with the notice requirements set forth in Section 501.171. The Contractor, as the City's third-party agent, as defined in Section 501.171, shall comply with and perform all of the requirements set forth in Subsections 501.171(3) and (4), Florida Statutes (2021), as may be amended or revised, in the event the Contractor experiences a Security Breach, breach of security involving unauthorized access of the City's data in electronic form containing personal information.