



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#22-0425**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Chris Lagerbloom, ICMA-CM, City Manager

**DATE:** June 7, 2022

**TITLE:** Motion Terminating for Cause an Agreement with Screen Graphics of Florida, Inc. and Approving a New Agreement for Vehicle & Equipment Graphics, Installation, and Removal with Graphic Designs International, LLC – \$300,000 (estimated two-year total) - **(Commission Districts 1, 2, 3 and 4)**

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**Recommendation**

Staff recommends the City Commission approve the termination for cause of an Agreement with Screen Graphics of Florida, Inc. and approve a new agreement for Vehicle & Equipment Graphics, Installation, and Removal, in substantially the form attached, with Graphics Designs International, LLC (GDIL), for an initial two-year fixed amount of \$300,000, and authorize the City Manager to approve three (3) additional one (1) year renewal options in the renewal cumulative amount of \$450,000, for a potential total contract amount of \$750,000, contingent upon appropriation of funds.

**Background**

On June 16, 2020, the City Commission approved an Agreement with Screen Graphics of Florida, Inc. (SGF) for vehicle graphics, installation and removal (CAM #20-0437).

In October 2021, SGF began to submit quotes to Fleet Services which were non-compliant with contractual pricing. Additionally, by that time, SGF was performing in a substandard manner. Staff informed SGF that it was obligated to adhere to the contract prices, terms, and conditions. On December 7, 2021, SGF submitted a letter to City staff stating it was no longer able to honor contract pricing and declared force majeure due to Covid-19 which resulted in higher labor wages, staffing challenges, and price increase in supplies.

On December 14, 2021, staff responded that only the City has the right to declare a force majeure and requested for specifics supporting its claim for the City to make a determination. SGF never responded to this request. Poor performance continued.

Consequently, on February 24, 2022, staff sent a Notice to Cure letter to SGF stating failure to provide the contracted services can result in the termination of the Agreement.

On March 1, 2022, SGF again reiterated that it had requested to invoke the force majeure provision based upon increased costs and labor shortages and indicated that it could only do additional work on a job-by-job basis.

On March 29, 2022, the Procurement Services Division issued Invitation to Bid No. 12659-823 – Vehicle & Equipment Graphics, Installation and Removal. On April 15, 2022, bids were due. The City received two (2) bids. Both bidders indicated their status as a Disadvantaged Business Enterprise (DBE). It was determined by staff that GDIL is the lowest, responsive, and responsible bidder.

### **Resource Impact**

There will be a fiscal year impact to the City in the amount of \$93,000 for this award. Funds in the amount of \$93,000 are available in the FY 2022 Operating Budget in the accounts listed below. Future years' expenditures are contingent upon the approval and appropriation of the annual budgets.

<b><i>Funds available as of May 13, 2022</i></b>					
<b>ACCOUNT NUMBER</b>	<b>INDEX NAME (Program)</b>	<b>CHARACTER CODE/ SUB-OBJECT NAME</b>	<b>AMENDED BUDGET (Character)</b>	<b>AVAILABLE BALANCE (Character)</b>	<b>AMOUNT</b>
583-PBS580101-6416	Fleet Services	Capital Outlay/ Vehicles	\$7,071,511	\$1,097,897	\$90,000
583-PBS580101-3999	Fleet Services	Services/Materials/ Other Supplies	\$10,459,542	\$701,487	\$3,000
<b>TOTAL AMOUNT ►</b>					<b>\$93,000</b>

### **Strategic Connections**

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

This Item advances the *Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing:

- The Internal Support Area
- Goal 8: Build a leading government organization that manages all resources wisely and sustainably.
- Objective: Provide safe, well-maintained, and efficient facilities and capital assets

This item supports the *Advance Fort Lauderdale 2040 Comprehensive Plan* specifically advancing:

- The Infrastructure Focus Area
- The Transportation and Mobility Element
- Goal 2: Obtain the highest possible value and utility from investments in the City's transportation network.

### **Attachments**

Exhibit 1 – Solicitation

Exhibit 2 – Bid Tabulation

Exhibit 3 – GDIL Agreement

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