

BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: Proposals must be submitted by hard copy only. It will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

Submitted by: Chris Liberatore (signature) 12/10/13 (date)

Name (printed) Chris Liberatore Title: Show Producer

Company: (Legal Registration) S. Vitale Pyrotechnic Ind., Inc. dba Pyrotecnico

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/>).

Address: PO Box 149

City New Castle State: PA Zip 16103

Telephone No. 954.401.2677 FAX No. 724.652.1288 Email: cliberatore@pyrotecnico.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 30 days

Payment Terms (section 1.04): Net 45 Total Bid Discount (section 1.05): N/A

Does your firm qualify for MBE or WBE status (section 1.09): MBE No WBE NO

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No. Date Issued

P-CARDS: Will your firm accept the City's Credit Card as payment for goods/services?

YES _____ NO X

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS. If this section does not apply to your bid, simply mark N/A in the section below.

Variations: Will accept wire transfers

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

PART VII - PROPOSAL PAGES – COST PROPOSAL

Proposer Name Pyrotecnico

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in this request for proposal. This firm fixed annual rate includes any and all costs to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City’s COST PROPOSAL Page and provide costs as requested in this RFP, may deem your proposal non-responsive.

- 1. Firm, Fixed Price for one 4th of July fireworks display completed in accordance with RFP specifications (Scope of Work):
Minimum: 60 - 8” shells included in show \$50,925.00
- 2. Firm, Fixed Price of barge with 1 tug in accordance with RFP specifications: \$31,500.00
- 3. Firm, Fixed Price for each day of postponement of show due to weather delays. \$12,500.00/day
- 4. Firm, Fixed, Price for cancellation charge if show is cancelled due to weather (see section IV.9.B): \$69,693.75/show

OPTION/ALTERNATIVE I: IF the CITY were successful in obtaining/securing private or corporate sponsorship for the July 4th fireworks show, would CONTRACTOR extend same pricing/terms/conditions, as noted above, and all other conditions, to said private or corporate sponsor? This would require a separate agreement between sponsor and CONTRACTOR, which the CITY of Fort Lauderdale, FL, would assist both parties in facilitation of agreement.

YES x No

OPTION/ALTERNATIVE II: Would CONTRACTOR consider being a corporate sponsor of the July 4th show, in accordance with a negotiated sponsorship agreement?

YES No x

5. IF YES, HOW MUCH WILL BE DEDUCTED FOR CORPORATE SPONSORSHIP FROM ABOVE SHOW PRICE? (\$)

TOTAL NET COST TO CITY of Fort Lauderdale, FL \$
(Evaluation criteria for cost to the City will be based on Items 1 thru 5 above)

6. Bidder is to outline below what cost adjustments would be made to the contracted price of the show to reflect the circumstances described in Section IV.9.A. Be specific as to how adjustment(s) would be computed. CONTRACTOR may provide examples of adjustments:
See Display Price Adjustments Page Below

PART VIII - PROPOSAL PAGES - TECHNICAL PROPOSAL

Display Price Adjustments:

1. Unspent or Defective Shells:

Unspent or defective shells will be inventoried post show and the city will be reimbursed as follows:

3-inch shells- \$10.20/shell

4-inch shells- \$19.57/shell

5-inch shells- \$40.70/shell

6-inch shells- \$63.88/shell

8-inch shells- \$88.54/shell

2. Show delay at start or any time during the show:

a. In the event that the start of the show is delayed Pyrotecnico will credit the city \$750/10 minutes of delay. For example. If the show is delayed between 10-20 minutes a credit of \$750 will be due to the city. If the show is delayed between 20-30 minutes a credit of \$1,500 will due to the city, so on and so forth.

b. In the event that during the show there is a delay Pyrotecnico will credit the city \$75/minute of dead air or delay.

Letter of Interest

To whom it may concern,

I first want to thank the city of Fort Lauderdale for the opportunity to propose, bid, and once again be part of the 4th of July fireworks display in 2014 and hopefully many years to follow. Personally, as a resident of Fort Lauderdale I take great pride in having produced the 4th of July fireworks display for the city the past few years.

Pyrotecnico appreciates the multiple one year renewals over the past few years and again hopes to continue to provide the city a dynamic display from the Atlantic.

As everyone involved knows producing this display is no easy feat, from securing the barge, securing a load in location, filing for permits, scheduling fire watch and security, coordinating music, designing the show, packing the show, building the show, shooting the show, and many other behind the scenes tasks. It is however, pleasure to work with all the necessary departments and entities to see the show through to the end.

One of many unique advantages to using Pyrotecnico is the preferred pricing we receive for the barge because of two barges we secure each 4th of July for the city of Hollywood and Fort Lauderdale. As stated in the RFP it is common knowledge that appropriate ocean going barges are few and far between in South Florida. With that being said we have an agreement with Grady Marine Services to keep the barge costs at the same price as it has been for the past 5 years with no increase as long as Pyrotecnico remains the supplier. This is due to our long working relationship with Grady marine on not only the city's show but many off date shows. By keeping the barge costs down it maximizes the content of the display.

Thank you again for this opportunity and we look forward to serving the city of Fort Lauderdale again.

Sincerely,

A handwritten signature in cursive script that reads "Chris Liberatore".

Chris Liberatore
Florida Show Producer



PYROTECNICO™

VITALE FAMILY FIREWORKS * 1889

P.O. Box 149 • New Castle, PA • 16103 • Phone: 800.854.4705 • Fax: 724.652.1288

City of Fort Lauderdale
Fort Lauderdale, Florida
July 4th, 2014



Thank you,

Thank you for requesting more information about Pyrotecnico. This is a great opportunity for our company to showcase our energy and creativity on such a grand stage. It's what gets us up in the morning. We are truly excited about putting on a spectacular production for you.

We have included some information about our company. We are America's largest fireworks display company. Four generations have built Pyrotecnico into the success story that it is today. Our success is based on our drive to create both the safest and most spectacular shows possible. We hope that we'll have the opportunity to do so for your special event.

We are at your service.





INTRODUCTION

After 120 years of innovation, we remain the frontrunner in applying the newest and most exciting technology and products available in never before seen ways to enhance all areas of show design and unprecedented choreographed timing.

More than 2,000 times a year, we guide event producers confidently through every step of every show, from consultation all the way through to cleanup. You can rest easy that we are taking care of every detail so you don't have to. That is the "Peace of Mind" philosophy that we deliver to every project we work on.

A positive attitude and attention to detail helps us build client relationships that grow year after year. Those same qualities have earned our crews the respect of officials all over the World. With a World class team that has an exceptional safety record, you are guaranteed a high quality, safe production for your event.

Simply put, clients always come first. We may have our eyes in the sky, but we're all business when it comes to you. Our passion for the business is demonstrated by our cutting edge innovation, the highest quality standards, and superior customer service. We produce each show with tireless dedication, insuring safety is our top priority. Imaginative people are the core of our success and great performances are our passion!





Our Vision

We will be the recognized leader as a full service Entertainment & Production Company. Our **passion** for the business will be demonstrated by our **cutting edge innovation**, the highest **quality** standards and superior customer service.

Our Purpose

To create **Ooh's & Aah's**

Our Core Values

We produce each show with **Tireless Dedication**.
We treat each employee, customer, supplier & regulator with **Respect**.
Individual & Team **Initiative** drives our company.
Imaginative people are the core of our success.
Great performances are our **Passion**.
Ensuring **Safety** is our top priority.



INTRODUCTION



PYROTECNICO™
VITALE FAMILY FIREWORKS • 1889

HISTORY



In 1889, Constantino Vitale started his fireworks company in Pietramelara, Italy. He immigrated to the United States in 1920 through Ellis Island making a home for his family and company in New Castle, Pennsylvania — a small town between Pittsburgh and Cleveland that would become known as "The Fireworks Capital of America."

At the turn of the century, the company was one of the largest fireworks companies in the country. By 1940 the company was headed by Constantino's son, Rocco Vitale Sr., who led the expansion of the facilities in New Castle which were also briefly used to manufacture explosives for the U.S. Navy during World War II. Many of these buildings still stand today, across the street from the 20,000 square foot corporate headquarters.

Five different generations of the Vitale family have grown Constantino's company by training new staff in the old family ways, selecting the best products from global suppliers, and delighting more and more audiences every year. In the 1990s the company took on the name "Pyrotecnico" to reflect the variety of products that it used to complement fireworks, like confetti, streamer cannons, lighting, fog, smoke, close proximity effects and synchronized pyrotechnics to pre-recorded audio or live performance.

Now, at the turn of the 21st century, the Pyrotecnico extended family looks to continue traditions as they create exciting celebrations for the next 100 years. According to CEO Stephen Vitale, "While we've become one of the premier fireworks and special effects companies in the world, we cannot lose sight of what has gotten us here: a commitment to innovation that impacts audiences visually and emotionally, attention to detail, listening to clients and a serious regard for safety. We take pride in these skills and use them to provide the best show possible for each event."

Knock their socks off and leave them wanting more!

Pyrotecnico is America's most creative fireworks display company. We've been designing fireworks shows, and searching the world for the latest in pyrotechnic innovations, for 118 years. That experience puts dramatic impact and new surprises in every display we produce.

We keep the surprises in the sky.

We've built hundreds of decade-long relationships by helping our clients stay unruffled while we dazzle their audiences. More than 2,000 times a year, we guide events producers confidently through every step of every show, from consultation all the way through to cleanup.

Behind our mastery of the fireworks arts and sciences are:

- Customer-centered attitudes and strategies
- World's best pyrotechnicians
- A collaborative, interactive design process
- Using the unique aspects of each venue to our advantage
- Respecting others and their ideas.



Audiences expect each fireworks show to surpass the last one they saw. So we are continuously integrating the latest pyrotechnics to create rapid firings, layering in the sky from bottom to top, and dramatic pyrotechnic scenes.

Many of our techniques have their origins in European-style designs, where multi-shot devices are used to get as much width as possible in a display that appears to explode close to the ground.

This expectation fuels our passion for creating new results for each show we design.

Our nationwide network operates 365 days a year.

To serve our clients, Pyrotecnico has grown a national network of design offices, distribution centers and shipping locations.

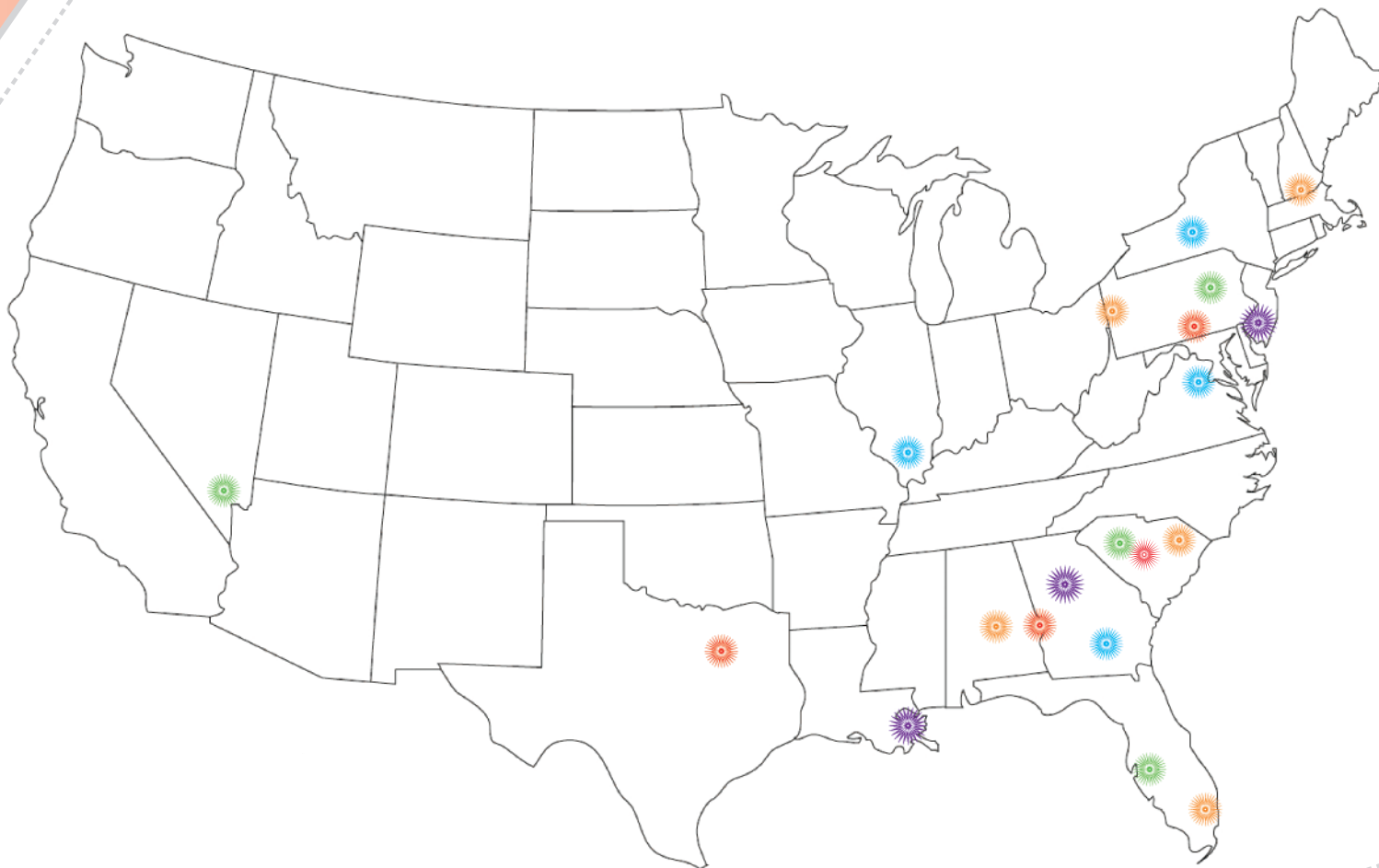
Our staff from these locations are organized into virtual teams to develop and deliver shows in five regions in the U.S., the Caribbean, Europe and Asia. We operate 12 sales offices and 15 distribution offices across the United States.



INNOVATION & PASSION



NATIONWIDE NETWORK



Pyrotecnico has many facilities across the United States to service every event in any location effectively.

 **Pyrotecnico Sales Office/Distribution Facility**

A serious commitment to safety.

We hold the safety of our audience and technicians in the highest regard. We comply strictly with all federal, state, and local safety regulations and we work hard to keep environmental impact to a minimum. Our full time safety director will implement a safety plan specifically for your show. We will take care of attaining all necessary permits and approvals.

Fully insured and certified.

Every fireworks display includes provisions for all safety issues. All of our materials and equipment in Pyrotecnico fireworks packages includes 10-million-dollar general liability insurance and excess/umbrella liability insurance, 10-million-dollar commercial transportation insurance and workers compensation. All Pyrotecnico drivers carry current commercial licenses. Pyrotecnico has the finest insurance coverage available in the industry and we take pride in our unblemished safety record.

We use technology and training to increase safety.

Firing fireworks shows with a computer increases safety, and many of the new shells have improved lighting mechanisms. At your venue, Pyrotecnico technicians will take all necessary measures to ensure compliance with all local, state, and federal safety requirements.





CLIENT SERVICE TEAM



Stephen Vitale - President & CEO - svitale@pyrotecnico.com

As the President and CEO of Pyrotecnico, Stephen provides the leadership for all of our employees and creates the philosophy by which we excel. Stephen has 30 years of experience in the fireworks and special effects industries.

Chris Mele - Chief Operating Officer - cmele@pyrotecnico.com

With 22 years of experience, Chris oversees the day to day operations and communications, while managing all of the distribution points and facilities in Pyrotecnico's nationwide network.

Rocco Vitale - Creative Director & Show Designer - rvitale@pyrotecnico.com

Rocco designs all shows and creative aspects of productions. Rocco has been in the business for 15 years.

Rick Hoppe - Chief Financial Officer - rhoppe@pyrotecnico.com

Rick oversees Pyrotecnico's accounting department, and handles Pyrotecnico's daily finances, insurance, and billing.

John Feigert - Regional Sales Manager - jfeigert@pyrotecnico.com

John supervises the servicing of client accounts, ensuring that you are completely satisfied with our service and your crowd will experience the best show they have ever seen.

Chris Liberatore - Show Producer - cliberatore@pyrotecnico.com

Chris services client accounts, making sure that all aspects of your program are completed in a timely manner.

Marsha LeFebvre - Sales Assistant - mlefebvre@pyrotecnico.com

Marsha aids Chris in obtaining all permits necessary for your event and making sure every detail of the preparation process has been addressed.

A Proposal For:
City of Fort Lauderdale 4th of July Display

Fort Lauderdale, Florida

Event Date

July 4th, 2014

Prepared for

Ms. AnnDebra Diaz
Procurement Specialist

To Provide

\$50,925.00 Aerial Display Presentation (24 minute Display)
\$31,500.00 Barge Rental Fee

\$82,425.00 Total Price





PYROTECNICOTM
VITALE FAMILY FIREWORKS * 1889

PROPOSAL

This Presentation Includes

- All necessary insurance to include 10 million dollar general liability insurance, 10 million in commercial transportation insurance, and state worker's compensation.
- Our trained technicians to produce the display.
- All transportation and delivery costs. Transportation provided by our commercially licensed drivers.
- All necessary safety precautions to provide a safe and spectacular display, assistance with local and state firework display permits.
- Highly choreographed display design.
- The widest variety of top quality shell and special effects from around the globe that includes our own American products



Opening Presentation

The Opening Presentation will start your display off “with a bang.” A “mini-finale” will excite the crowd and get them energized for a great show.

60 3-inch Assorted Color Changing Star Shells
18 4-inch Assorted Color Changing Star Shells
15 5-inch Assorted Color Changing Star Shells
8 6-inch Assorted Color Changing Star Shells

101 Shells Total in Opening

Body

The majority of your display will be fired during the Body presentation. It will have a balanced pace with constant action. Radiant color combinations like Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue. Amazing effects such as Crossette, Twitter Glittering, Rings, and Color Changing Chrysanthemums will be mixed in to illuminate your skies!

210 3-inch Assorted Aerial Display Shells

Note: Above shells will be individually fired or tied in combination flights of Two, Three, Five, or Ten Shells per Flight.

156 4-inch Assorted Aerial Display Shells

Note: Above shells will be individually fired or tied in combination flights of Two, Three or Six Shells per Flight.

183 5-inch Assorted Aerial Display Shells

Note: Above shells will be individually fired or tied in combination flights of Two, Three or Five Shells per Flight.

192 6-inch Assorted Aerial Display Shells

Note: Above shells will be individually fired or tied in combination flights of Two, Three or Four Shells per Flight.

60 8-inch Assorted Aerial Display Shells

Note: Above shells can be fired individually or from multiple sites

801 Total Yung Feng Shells





PYROTECNICO[™]
VITALE FAMILY FIREWORKS * 1889

PROPOSAL

Specialty Body Shells

Spanish Shells:

- 12 4-inch Assorted Color Changing Star Shells
- 15 5-inch Assorted Color Changing Star Shells
- 8 6-inch Assorted Color Changing Star Shells

35 Total Spanish Shells

Yung Feng Shells:

- 32 5-inch Assorted Color Changing Star Shells
- 32 6-inch Assorted Color Changing Star Shells

64 Total Yung Feng Shells

Your Grand Finale Presentation

The Grand Finale Presentation is the ultimate crowd pleaser and most exhilarating part of your display. When the sky erupts with Multi-Color Peonies and Thunderous Salutes, there is no better visual experience. They will end your event in style and leave the audience wanting more!

- 260 3-inch Assorted Color Star Shells
- 200 3-inch Titanium Salute Shells
- 72 4-inch Assorted Color Star Shells
- 60 5-inch Assorted Color Star Shells
- 44 6-inch Assorted Color Star Shells
- 10 8-inch Assorted Color Star Shells

646 Shells Total in Finale



Show Length and Rate of Fire:

As per the request of the city the display will be 24 minutes in length.

The opening and finale represents 1:45 of the total 24 minute show which leaves 22:15 for the body of the display.

Various calibers of shells used in the body are provided in singles and chains of multiple shells fused together as described in above proposal. Whether a shell is a single or multiple shells chain fused the entire body of the show is broken down into 355 individual cues fired over the 22:15 length of the body of the show. That creates a rate of fire of a cue every 3.76 seconds. Each cue can vary from a single shell to 10 shells at any one time. This particular rate of fire will prevent dead air so when a shell is not breaking in the sky shells will be lifting from the barge many with tails that create an effect in itself.

Pyrotecnico reserves the right to substitute products of equal or greater value





Thank you!

Should you have any questions please feel free to contact us 24/7!

Thank you for the opportunity and we look forward to dazzling your audience!

A handwritten signature in blue ink that reads 'Chris Liberatore'.

Chris Liberatore
Show Producer
954.657.8403 (local)
954.401.2677 (cell)
cliberatore@pyrotecnico.com



For more information, please scan this QR code and you will be directed to a video about Pyrotecnico.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/24/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MCGRIFF, SEIBELS & WILLIAMS, INC. P.O. Box 10265 Birmingham, AL 35202	CONTACT NAME: Melanie Allen	
	PHONE (A/C, No, Ext): 800-476-2211	FAX (A/C, No):
E-MAIL ADDRESS: mall@mcgriff.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A : RLI Insurance Company		13056
INSURER B : James River Insurance Company		12203
INSURER c : Catlin Specialty Insurance Company		15989
INSURER D : See Below		
INSURER E :		
INSURER F :		

INSURED
 S. Vitale Pyrotechnic Industries, Inc. dba Pyrotecnico
 P.O. Box 149
 New Castle, PA 16103

COVERAGES

CERTIFICATE NUMBER:M3K9FV7A

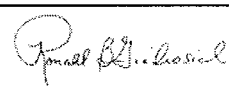
REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC			000292605	01/14/2013	01/14/2014	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 Policy Aggregate: \$ 5,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <small>Trlr InterChg \$1mil</small> <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			LFT0012741	01/14/2013	01/14/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Comp. \$2500 deductible Coll. \$2500 deductible
B	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			000292625	01/14/2013	01/14/2014	EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below <input type="checkbox"/> Y <input checked="" type="checkbox"/> N/A			738720960102-California Ins. Co 738720960101-Continental Indemnity Co. (Blanket Waiver of Subrogation Incl'd)	06/07/2013	06/07/2016	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	EXCESS UMBRELLA COVERAGE			XSA2002600114	01/14/2013	01/14/2014	XS Underlying \$4, Mil \$ \$ \$ \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

Proof of Coverage * ** *****	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

TECHNICIAN RESUME

Dan Waldron

746 Crestline Lane NE
Palm Bay, FL 32907

Cell: 321.795.9726

Display Experience:

Dan has been a lead technician for 5+ years; he has experience with electrical fired displays and is familiar with all safety standards

Past Display experience:

Lead Tech:

City of Tavares, FL – 4/5/13
Boca Raton Polo club, FL – 4/13/13
Tampa Bay Storm, FL – 6/8/13

TECHNICIAN RESUME

Chris Reitano

18405 Normandeau Street
Spring Hill, FL 34610

Cell: 727.364.1269

Display Experience:

Chris has been a lead technician for 15 years; he has experience with electrical fired displays and is familiar with all safety standards

Past Display experience:

Lead Tech:

City of Boca Raton, Boca Raton, FL – 12/8/12
Historic Tours of American, Key West - 1/21/12
Tampa Bay Buccaneers, Tampa Bay, FL – 12/9/12
Carlouel Yacht Club, Clearwater Beach, FL – 12/17/12
South Florida Fair – 1/12/12

TECHNICIAN RESUME

David Hise

11510 Valley Road
Dade City, FL 33525

Cell: 352.206.3426

Display Experience:

David has been a lead technician for 10 + years; he has experience with electrical fired displays and is familiar with all safety standards

Past Display experience:

Lead Tech:

Florida Citrus Sports – Orlando, FL – 12/28/12

Hawks Cay Resort, Duck Key, FL – 12/31/12

Orange Bowl Comm, Miami Lakes, FL – 1/6/13

TECHNICIAN RESUME

Donald Wolford

4829 Onyx Lane, Apt. 206
New Port Richy, FL 34652

Cell: 727.389.6674

Display Experience:

Don has been a lead technician for 7+ years; he has experience with electrical fired displays and
Is familiar with all safety standards

Past Display experience:

Lead Tech:

Tampa Bay Buccaneers, Tampa, FL – 8/4/12
David Straz, Jr., Tampa, FL – 10.13.12
City of Cape Coral, FL – 11/9 & 11/10/12
Ruth Eckerd Hall, Clearwater, FL – 1/25/13

Federal Explosives License/Permit (18 U.S.C. Chapter 40)

U.S. GOVERNMENT PRINTING OFFICE: 2011 O 540015

S. Department of Justice
Bureau of Alcohol, Tobacco, Firearms and Explosives

accordance with the provisions of Title XI, Organized Crime Control Act of 1970, and the regulations issued thereunder (27 CFR Part 555), you may engage in the activity specified in this license or permit within the limitations of Chapter 40, Title 18, United States Code and the regulations issued thereunder, until the expiration date shown. **THIS LICENSE IS NOT TRANSFERABLE UNDER 27 CFR 555.53.** See "WARNINGS" and "NOTICES" on reverse.

Direct ATF Correspondence To: ATF - Chief, FELC
244 Needy Road
Martinsburg, WV 25405-9431

License/Permit Number

8-PA-073-23-5J-12122

Chief, Federal Explosives Licensing Center (FELC)

Expiration Date

September 1, 2015

Christopher R. Peers

Name: PYROTECNICO

Premises Address (Changes? Notify the FELC at least 10 days before the move.)

**299 WILSON RD
NEW CASTLE, PA 16101**

Type of License or Permit

23-IMPORTER OF EXPLOSIVES

Purchasing Certification Statement

The licensee or permittee named above shall use a copy of this license or permit to assist a transferor of explosives to verify the identity and the licensed status of the licensee or permittee as provided by 27 CFR Part 555. The signature on each copy must be an original signature. A faxed, scanned or e-mailed copy of the license or permit with a signature intended to be an original signature is acceptable. The signature must be that of the Federal Explosives Licensee (FEL) or a responsible person of the FEL. I certify that this is a true copy of a license or permit issued to the licensee or permittee named above to engage in the business or operations specified above under "Type of License or Permit."

Mailing Address (Changes? Notify the FELC of any changes.)

**S VITALE PYROTECHNIC INDUSTRIES INC
PYROTECNICO
PO BOX 149
NEW CASTLE, PA 16103-0149**

Licensee/Permittee Responsible Person Signature

President

Position/Title

Stephen J. Vitale

Printed Name

10/25/12

Date

ATF Form 5400.14/5400.15 Part I
Revised October 2011

Previous Edition is Obsolete S VITALE PYROTECHNIC INDUSTRIES INC 299 WILSON RD 16101 8-PA-073-23-5J-12122 September 1, 2015 23-IMPORTER OF EXPLOSIVES

Federal Explosives License (FEL) Customer Service Information

Federal Explosives Licensing Center (FELC)
44 Needy Road
Martinsburg, WV 25405-9431

Toll-free Telephone Number: (877) 283-3352
Fax Number: (304) 616-4401
E-mail: FELC@atf.gov

ATF Homepage: www.atf.gov

Change of Address (27 CFR 555.54(a)(1)). Licensees or permittees may during the term of their current license or permit remove their business or operations to a new location at which they intend regularly to carry on such business or operations. The licensee or permittee is required to give notification of the new location of the business or operations not less than 10 days prior to such removal with the Chief, Federal Explosives Licensing Center. The license or permit will be valid for the remainder of the term of the original license or permit. **(The Chief, FELC, shall, if the licensee or permittee is not qualified, refer the request for amended license or permit to the Director of Industry Operations for denial in accordance with § 555.54.)**

Right of Succession (27 CFR 555.59). (a) Certain persons other than the licensee or permittee may secure the right to carry on the same explosive materials business or operations at the same address shown on, and for the remainder of the term of, a current license or permit. Such persons are: (1) The surviving spouse or child, or executor, administrator, or other legal representative of a deceased licensee or permittee; and (2) A receiver or trustee in bankruptcy, or an assignee for benefit of creditors. (b) In order to secure the right provided by this section, the person or persons continuing the business or operations shall furnish the license or permit for that business or operations for endorsement of such succession to the Chief, FELC, within 30 days from the date on which the successor begins to carry on the business or operations.

(Continued on reverse side)

Cut Here ✂

Federal Explosives License/Permit (FEL) Information Card

License/Permit Name: **S VITALE PYROTECHNIC INDUSTRIES INC**

Business Name: **PYROTECNICO**

License/Permit Number: **8-PA-073-23-5J-12122**

License/Permit Type: **23-IMPORTER OF EXPLOSIVES**

Expiration: **September 1, 2015**



DEPARTMENT OF JUSTICE

Bureau of Alcohol, Tobacco,
Firearms and Explosives

Martinsburg, WV 25405

November 7, 2013

Pyrotecnico Of Florida Llc

PO Box 149
New Castle, PA 16103-901090:CRR/SAW
5400
File Number: 1-FL-00886Premises Address: 30435 Commerce Drive Unit 102 Suites J & L, San Antonio, FL 33576-8031

Dear Sir/Madam:

This letter acknowledges receipt of your timely application to renew your Federal explosives license/permit.

The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) is not able to process your application prior to the expiration date of your license/permit. However, Federal law allows you to continue operations under your current license/permit until such time as ATF completes processing your application. See 5 U.S.C. § 558. This letter, or as explained below, a follow-up letter, will serve as your license/permit until we complete action on your renewal. It is referred to as a Letter of Authorization (LOA).

Since we have not completed processing your application, you may supply a copy of this letter to other licensees/permittees, e.g., your distributors, for the next six months (or until we complete action on your renewal, if that occurs in less than six months) as evidence of your licensed/permitted status. If we have not completed processing your application for renewal within six months of the date of this letter, we will send you another letter, which will also be valid for six months (or until we complete action on your renewal, if that occurs in less than six months). This is of course contingent upon your remaining entitled to continue operations under your current license/permit.

Please direct questions or concerns regarding this letter to

Sincerely,

Christopher R. Reeves
Chief, Federal Explosives Licensing Center

ATF web address: www.atf.gov

Action Plan and Load in Schedule:

1. Permit with Coast Guard, Fire Department, and FAA will be filed for at a minimum of 60 days prior to the show.
2. Pyrotecnico prefers to coordinate all music no later than 30 days from the display
3. A Grady Marine Barge will be provided to launch the display. The specifications are as follows:
Graymar 128
Official Number 1160686
120'x30'
4. The barge will arrive at the swimming hall of fame (or alternate approved load in location which is agreed on by the city, city fire department, Grady Marine, and Pyrotecnico) Between June 26th and June 28th, 2014
5. Pyrotecnico will arrive with a 52' tractor trailer of equipment and will build the Fort Lauderdale Display on July 1st, 2013. A crew consisting of 7-10 trained technicians will build the show.
6. Pyrotecnico will receive a delivery of the products to load the show on July 3rd. 7-10 trained technicians including 2 lead technicians will handle the safe loading of the show.
7. Pyrotecnico will finalize electronic cabling and continuity tests for the show on July 4th prior to departure to the shoot site. Fire department final inspection will occur on July 4th prior to departure to the shoot site.
8. The barge will depart for the shoot site at approximately 7pm.
9. The barge will return to the load in location immediately after the display.
10. Pyrotecnico will remove, properly package and transport any unspent or defective shells from the load in site. Unspent product will be bagged in approved static free bags and packaged in approved Pyrotecnico boxes.
11. Pyrotecnico will return on July 5th to breakdown all equipment and clean up load in location and barge
12. Barge will be removed no later than July 6th.

References:

1. City of Clearwater 7.4.12-Present
\$45,000.00
Brian Craig
PO Box 4748
Clearwater, Florida 33756
727.562.4804
Brian.craig@myclearwater.com
2. City of Hollywood 7.4.09-Present
\$79,995.00 (Includes \$31,500 Barge)
Toni Bridges
PO Box 229045
Hollywood, Florida 33022
954.921.3404
tbridges@hollywoodfl.org
3. City of Pompano Beach 7.4.11-Present
\$35,000.00
Mark Beaudreau
100 West Atlantic Blvd.
Pompano Beach, Florida 33060
954.786.4111
Mark.beaudreau@copdf.com
4. Downtown Tampa Attractions 7.4.08-Present
\$20,000.00
Troy Manthey
615 Channelside Drive
Tampa, Florida 33602
813.477.2359
troym@yachtstarship.com
5. City of St. Pete Beach 7.4.05-Present
\$20,000.00
Mr. Steve Hallock
155 Corey Avenue
St. Pete Beach, Florida 33706
727.363.9243
steven@stpetebeach.org

6. City of Gulfport

\$20,000.00

Bob Williams

2401 53rd Street South

Gulfport, Florida 33707-5161

727.542.4200

bwilliams@mygulfport.us

7. City of West Palm Beach

\$40,000.00

Mary Pinak

401 Clematis Street 5th floor

West Palm Beach, Florida 33401

954.614.7421

mpinak@wpb.org

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Name (as shown on your income tax return):
S. Vitale Pyrotechnic Ind., Inc.

Business name/disregarded entity name, if different from above:
dba Pyrotechnico

Check appropriate box for federal tax classification:
 Individual/sole proprietor C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ C _____ Exempt payee

Other (see instructions) ▶ _____

Address (number, street, and apt. or suite no.):
PO Box 149

City, state, and ZIP code:
New Castle, PA 16103

List account number(s) here (optional): _____

Requester's name and address (optional): _____

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note: If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number								

Employer identification number								
2	5	-	1	7	0	0	7	7

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person: Date: _____

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local BUSINESS preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this RFP. Violation of the foregoing provision may result in contract termination.

(1) _____ is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt **and** a complete list of full-time employees and their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name

(2) _____ is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Business Tax Receipt **or** a complete list of full-time employees and their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name

(3) Pyrotechnico _____ is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
Business Name

(4) _____ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name

(5) _____ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name

(6) _____ is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. and does not qualify for Local Preference consideration. (Notary not required for Class "D")
Business Name

PROPOSER'S COMPANY: Pyrotechnico _____

AUTHORIZED COMPANY PERSON: Lynn Ann Hamed Lynn Ann Hamed 12-10-13
NAME SIGNATURE DATE