



TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee Feldman, ICMA-C, City Manager

DATE: May 7, 2013

TITLE: Approval of Service Agreement between Aero Jet International, Inc. (d/b/a
REVA, INC.) and the City of Fort Lauderdale

Recommendation

It is recommended that the City Commission approve a Service Agreement between Aero Jet International, Inc., d/b/a REVA, INC., and the City of Fort Lauderdale, in substantially the form attached, and authorize execution of the agreement.

Background

Aero Jet International, Inc., d/b/a REVA, INC., (“REVA”) operates a fixed winged emergency medical transport and medevac company providing medical transportation services of sick or injured persons pursuant to Chapter 401, Florida Statutes, and Chapter 64J-1, Florida Administrative Code.

The proposed Service Agreement provides for the City of Fort Lauderdale to provide ground transportation services within the scope of the Fire-Rescue Department’s Broward County Class 2 – ALS transfer license for patients flown into airports by REVA to hospitals designated by REVA. This Agreement commences on May 8, 2013, and continues for a one (1) year period ending on May 7, 2014. After the initial term, this Agreement automatically renews each year unless either party gives the other at least thirty (30) days’ written notice prior to the expiration of the then current term of the Agreement of its desire to not renew.

The City Attorney’s office has recommended that the City Commission be informed that negotiations resulted in the City of Fort Lauderdale agreeing to indemnify REVA under limited circumstances as provided in the fifth paragraph of section IV of the Service Agreement. Also, negotiations resulted in REVA agreeing to indemnify the City of Fort Lauderdale only up to its maximum amounts of required insurance as set forth in paragraphs fifteen through eighteen of section IV of the Service Agreement. In addition, indemnification is limited to negligence, and excludes wrongful acts or omissions. The City’s risk manager has approved these provisions.

Resource Impact

There is a positive fiscal impact to the City in the amount to be determined by the number of transports provided. It is currently estimated the total annual revenue may approach \$25,000. This contract will contribute to the projected revenue for FY 2013.

Related CAM: #12-0008

Attachment: Exhibit 1 - Service Agreement between Aero Jet International, Inc. (d/b/a REVA, INC.), and City of Fort Lauderdale

Prepared By: Douglas Stanley; Battalion Chief

Department Director: Jeffrey A. Justinak; Fire Chief