



TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: October 15, 2013

TITLE: Consent Resolution – Project Metal – Qualified Target Industry (QTI) Tax
Refund Incentive

Recommendation

It is recommended that the City Commission adopt a resolution approving Project Metal as a Qualified Target Industry business applicant and providing local financial support, contingent upon approval from the State of Florida Office of Economic Opportunity.

Background

Project Metal represents a global company's relocation of their corporate headquarters for the Americas from their current location in Canada, to a downtown Fort Lauderdale site along East Las Olas Boulevard. The company has market leading and growing positions in their industry with operations located in Europe, the Americas, China and Australia, and employs over 7,000 people worldwide.

They are considering relocating the corporate management office from Canada to southern Florida for two primary reasons: 1) for a more geographical central base for the current business units that are located in Canada, the United States, Mexico, Honduras, Chile and Peru, and 2) for a more cost effective operating climate than the existing location in Canada.

They would relocate and create 25 new jobs at an average salary of \$143,000, which is 332% of the Broward County average wage, and lease approximately 7,170 square feet of space on East Las Olas Boulevard with an initial capital investment of \$150,000. The total QTI award will be \$7,000 per job (\$5,000 for the 200% of average wage plus the \$2,000 per job headquarters high impact sector bonus) or \$175,000. The State of Florida would provide 80% (\$140,000) and the remaining 20% (\$35,000) would be provided by the City, paid out over a five year period beginning in Fiscal Year 2015.

Resource Impact

No current year budgetary impact. Funding for fiscal year 2015 through fiscal year 2019 is subject to approval and appropriation of the annual operating budget.

FUNDS AVAILABILITY LOCATION:

FISCAL YEAR	FUND	SUB FUND	FUND NAME	INDEX #	INDEX NAME	SUB OBJECT #	SUBJECT NAME	AMOUNT
2015	001	01	General Fund	DSD050101	Economic Development	4299	Other Contributions	8,050.00
2016	001	01	General Fund	DSD050101	Economic Development	4299	Other Contributions	8,750.00
2017	001	01	General Fund	DSD050101	Economic Development	4299	Other Contributions	8,750.00
2018	001	01	General Fund	DSD050101	Economic Development	4299	Other Contributions	8,750.00
2019	001	01	General Fund	DSD050101	Economic Development	4299	Other Contributions	700.00
TOTAL								35,000.00

Prepared by: Karen Reese, Economic Development Representative

Department Director: Greg Brewton, Department of Sustainable Development