

BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: Proposals must be submitted by hard copy only. It will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Services Division, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

Submitted by: Robert Bull (signature) November 21, 2013 (date)

Name (printed) Robert Bull Title: President

Company: (Legal Registration) Cam Connections, Inc.

**CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/>).**

Address: 3970 S. Pipkin Rd.

City Lakeland State: FL zip 33811

Telephone No. 863-583-3343 FAX No. 863-583-3349 Email: dellie@camconn.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 30 days or less

Payment Terms (section 1.04): Net 45 Total Bid Discount (section 1.05): Already applied

Does your firm qualify for MBE or WBE status (section 1.09): N/A MBE      WBE     

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.      Date Issued     

P-CARDS: Will your firm accept the City's Credit Card as payment for goods/services?

YES  NO

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS. If this section does not apply to your bid, simply mark N/A in the section below.

Variations: Latest generation of LPR Technology proposed in place of legacy technology specified. Resulting in substantial cost savings and enhanced performance.

RFP NO.

TITLE:

### LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local BUSINESS preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this RFP. Violation of the foregoing provision may result in contract termination.

(1) \_\_\_\_\_ is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and their addresses shall be provided within 10 calendar days of a formal request by the City.  
Business Name

(2) \_\_\_\_\_ is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Business Tax Receipt or a complete list of full-time employees and their addresses shall be provided within 10 calendar days of a formal request by the City.  
Business Name

(3) Cam Connections Inc. is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.  
Business Name

(4) \_\_\_\_\_ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.  
Business Name

(5) \_\_\_\_\_ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.  
Business Name

(6) \_\_\_\_\_ is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. and does not qualify for Local Preference consideration.  
Business Name

PROPOSER'S COMPANY: Cam Connections Inc.

AUTHORIZED COMPANY PERSON: \_\_\_\_\_  
NAME SIGNATURE DATE

**NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

**Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.**

<u>NAME</u>	<u>RELATIONSHIPS</u>
_____	_____
_____	_____
_____	_____
_____	_____

**In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.**

**BROWARD COUNTY LEGAL BUSINESS TAX RECEIPT**

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000  
**VALID OCTOBER 1, 2013 THROUGH SEPTEMBER 30, 2014**

**DBA:** CAM CONNECTIONS INC  
**Business Name:**

**Receipt #:** 181-3115  
**Business Type:** (ELECTRICAL/ALARMS/CONTRACTOR I)  
 (ALARM SYSTEM CONTRACTOR I)

**Owner Name:** ROBERT WILLIAM BULL, JR  
**Business Location:** 4960 SW 52 ST #320  
 DAVIE

**Business Opened:** 06/14/2007  
**State/County/Cert/Reg:** EF20001044  
**Exemption Code:**

**Business Phone:** 954-321-9690

**Rooms**                      **Seats**                      **Employees**                      **Machines**                      **Professionals**

9

		For Vending Business Only				
Number of Machines:		Vending Type:				
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
27.00	3.00	0.00	0.00	0.00	0.00	30.00

**THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS**

**THIS BECOMES A TAX RECEIPT**

**WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

ATTACHMENT 'A'

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: RFP #243-11315

Project Description: Provide and Install License Plate Recognition System

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: Cam Connections, Inc.

Authorized Company Person's Signature: [Handwritten Signature]

Authorized Company Person's Title: HR MANAGER

Date: 11-20-13



## **Cam Connections, Inc.**

3970 S. Pipkin Road  
Lakeland, FL 33811-1422

City of Ft. Lauderdale – Procurement Services  
Room 619 - City Hall  
100 N. Andrews Ave.  
Ft. Lauderdale, FL 33301

November 22, 2013

Gentlemen,

Thank you for the opportunity to submit a proposal for your Automatic License Plate Recognition System, RFP #243-11315. Both CCI & our project partner, PlateSmart, look forward to the possibility of installing this system with you.

That said, this RFP proved to be a very interesting & challenging proposition for us because we believe that the technology inherent in the system we have proposed does not exactly correspond to the older / Legacy technology specified. However, we are confident that the hardware, software & services we have proposed will substantially exceed your performance needs, & we anticipate that you (& the tax payers) will find substantial financial benefit in adopting the newer technology.

Again, thank you for the opportunity

Tracey Ginther  
Sales and Marketing Administrator

**Our Business is Security, our Focus is You**

Phone (863) 583-3343 • Toll Free (888) 544-1085 • Fax (863) 583-3349  
State Lic. #EF20001044

EXHIBIT 5  
14-0192  
Page 6 of 37

**CITY OF FORT LAUDERDALE – LICENSE PLATE RECOGNITION SYSTEM**  
**RFP# 243-11315**

**1. PROPOSED PRODUCTS & SERVICES**

Cam Connections, Inc. (CCI), partnered with Cyclops Technologies (PlateSmart), will meet or exceed the Intent, Performance Specifications, and Scope of Services detailed in RFP#243-11315, Part IV:

- a) CCI + PlateSmart will Provide, Install & Test six (6) fully functional Automated License Plate Recognition Systems in city supplied vehicles utilizing a state-of-the-art / leading edge, software based (versus a traditional hardware based) platform. We will ensure compatibility with existing City IT hardware and software.
- b) We will provide three (3) days of training in PlateSmart LPR System hardware & software operation to City personnel coincident with the installation/ activation / release for productive use of the first purchased unit.
- c) If desired by the City, the CCI / PlateSmart Team will provide / utilize a non-city supplied vehicle with a pre-installed LPR system for demonstration purposes, or as an alternative, temporarily install a PlateSmart LPR System in a city vehicle for a week long test/ evaluation by the city.
- d) Provide Parts, Labor, Hardware Service & Software Support for four (4) years (the first year of which is a Warranty period) for the Fixed Fee specified in RFP PART VIII – PROPOSAL PAGES – COST PROPOSAL.

**2. ASSESSMENT – SYSTEM TECHNICAL CAPABILITY & APPROACH**

The PlateSmart LPR system / components proposed will easily meet, & frequently exceed, the performance capability of the traditional / legacy LPR Technology components detailed in the RFP Scope, & with a substantial savings in system life cycle costs. Some examples:

PlateSmart utilizes standard, non-proprietary, readily available, high to ultra-high resolution CCTV cameras mounted inside the vehicle. Therefore, cameras:

- Are substantially less expensive to acquire & maintain.
- Are Covert. \*\* PlateSmart LPR system cameras will work reliably behind tinted glass.
- Are protected against vandalism/ damage/ weather/ temperature / humidity.
- Do not require camera cabling from the interior to the exterior of the vehicle.
- Do not require special cable shielding or connectors.
- Do not require special exterior magnetic mounting hardware, etc.
- Are adjustable from within the vehicle. The operator views the video displayed on the vehicles laptop. Unlike most Legacy LPR products, the operator can view both a scene overview + a Plate view at the same time with a split screen on the laptop.

The PlateSmart LPR system utilizes the City's existing Laptop Hardware & Software infrastructure, plus:

- A standard USB GPS device is provided (does not need a serial port GPS connection).
- A small POE enabled switch is provided & can be mounted on the edge of the center console, under the dash, or anywhere else that will accommodate its small footprint.
- Two 1.3 Megapixel cameras with Mounts are included for each vehicle.
- Three (3) High Powered IR Illuminators & mounting brackets (2x Front + 1x Side).
- There is no vehicle mounted hardware video processor requirement (cost, space, power savings).

**Please refer to the PlateSmart Competitive Analysis & Product Specifications included in this section of the RFP for a more detailed presentation of the substantial PlateSmart Technology advantages.**

### **ASSESSMENT – PLATESMART & CCI CAPABILITIES & APPROACH**

PlateSmart is based in Oldsmar, Florida. CCI has three (3) locations in Florida (Davie, Lakeland & Perry).

CCI has a permanent staff of sixty-five+ with forty-five + (45+) technical personnel based in Lakeland, & nine (9) in Davie backed up by Lakeland personnel.

A small sample of references for both CCI (the Supporting Dealer) & PlateSmart (the Manufacturer) are found behind RFP Tab 12. The law enforcement references belong to PlateSmart, the remainder belong to CCI. The Florida Hospital reference is a jointly installed project performed by the CCI / PlateSmart Team.

CCI currently services & supports CCTV Systems throughout the South East, including:

- 1,236 locations for Publix, each with Three (3) to Four (4) NVR or DVR devices & an average of fifty (50)+ IP or Analog cameras, plus local VMS Software & Corporate IP connection capability.
- 405 locations for Waste Management each with an average of one (1) NVR plus an average of twenty (20) IP cameras, plus VMS Software & Corporate IP connection capability.
- Florida Hospital, Orlando. We partnered the initial hardware & software installation + Training (ie. Enterprise Software + thirty (30) LPR units at Florida Hospital.

\*\* CCI has a significant number of National & Regional CCTV accounts in addition to the small sample noted here.

CCI has completed 3,824 Service calls in 2013 as of October 31<sup>st</sup> on approximately five thousand (5,000) NVR or DVR Recorders (multiple brands) & seventy+ (70+) thousand cameras (multiple brands). We average seven+ (7) Publix sized installations per week, predominantly CCTV applications / systems.

CCI has numerous personnel with high level industry & manufacturer certifications in CCTV, Access Control, Intercom, Alarm Systems & other Security oriented hardware & software. CCI has a full time Training & Safety Manager, & all CCI Field personnel are formally CCTV Trained in-house on Safety & products using a Train-the-Trainer then other staffers approach, in addition to training at multiple manufacturers facilities.





**MOBILE LPR  
PRODUCT INFORMATION SHEET**

COMPARISON CHART	PLATESMART	TRADITIONAL LPR PRODUCTS
Day and night operation?	YES	YES
Flexible Hostlist Management?	YES	YES
Number of Cameras Supported	2 OR MORE	2 OR MORE
Accuracy	>93%	NOT STATED
Capture at Highway Speeds (70 mph+)?	YES	N/A
Back End Reporting Tools	INCLUDED	OPTIONAL FOR EXTRA \$
Data Mining	INCLUDED	OPTIONAL FOR EXTRA \$
GPS Location & Mapping	YES	YES
Calibration Required?	YES	YES
Price Per Vehicle	<\$10,000	BETWEEN \$20,000 & \$30,000
Identification of Specific States?	YES	NO
Recognition of Plate Numbers From All 50 States?	YES	YES
Wide Variety of Operating Distances?	YES (60 FT. OR MORE)	NO (UP TO 15 FT.)
Live Camera View with Simultaneous LPR?	YES	NO
Remote Alert Subscriptions?	YES	NO
System Admin Messages/Alerts From Central Server?	YES	NO
Granulated User Management?	YES	NO
Able to Use Cameras From Different Vendors?	YES	NO
Low Installation Footprint/Equipment Needs?	YES	NO
Integration with In-Car Video Systems?	YES	NO
Cover Installation?	YES	NO

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DUNS #1894479  
CAGE CODE SUES7

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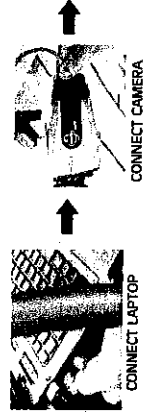
**MOBILE LPR  
PRODUCT INFORMATION SHEET**

**THE SMART WAY TO DO LICENSE PLATE RECOGNITION**

- Works with conventional surveillance cameras (IP or analog)
- Integrates with existing in-car video systems
- A fraction of the cost of competing LPR products
- Accuracy of 93% or better with support for all 50 States
- Only LPR product to recognize all 50 state jurisdictions
- 24/7 year-round operation in all weather conditions, day or night, with little or no downtime
- Captures plates up to three lanes away (60+ feet) at speeds as fast as 100MPH from a stationary position
- Comprehensive back office solution for plate investigation and reporting
- Better collaboration among officers via alert sharing and emergency message broadcasting

**NEW-SCHOOL TECHNOLOGY**

- ➔ No proprietary cameras needed
- ➔ No external mounting of cameras, totally covert
- ➔ No bulky LPR processors, runs on laptop
- ➔ Clean and simple set-up



[www.platesmart.com](http://www.platesmart.com)  
(813) 749-0892

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**SUPPORTS A WIDE RANGE OF AVAILABLE CAMERAS, INCLUDING BUT NOT LIMITED TO:**

**PELCO**

**AXIS**  
COMMUNICATIONS

**Panasonic**

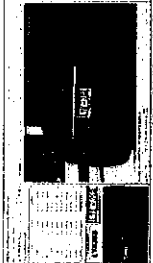
**AVIGILON**  
THE BEST EVIDENCE™



**MESSOA BASLER**  
the power of sight

**CHECK AGAINST BOLO'S, OTHER CRIME DATABASES, AND YOUR OWN HOTLISTS**

Whether you are in counter-terrorism, law enforcement, or private security, PLATESMART™ is the only LPR system you need. For organizations with legal access,



PLATESMART™ instantly compares all captured plates against BOLO lists and Federal, State, and local crime databases, returning a hit in real time. Users can also create their own custom hotlists and immediately share them with other users, creating an unbeatable network of information.

**COVERT OPERATIONS STAY COVERT**

With traditional LPR systems, secrecy is impossible. Their externally-

mounted cameras instantly alert anyone and everyone to LPR activity. PLATESMART™ changes all that, because it is compatible with cameras mounted inside the car. Maintain stealth and the element of surprise at all times. With PLATESMART™, only you need to know what you're doing.

[www.platesmart.com](http://www.platesmart.com)  
(813) 749-0892

**MOBILE LPR PRODUCT INFORMATION SHEET**

**YEAR-ROUND OPERATION**

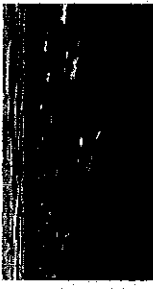
PLATESMART's compatibility with cameras mounted inside the car means year-round operation in any kind of weather.



Competing systems, whose cameras must be mounted on the outside of the vehicle, are vulnerable to misreads and even physical damage from nature, accidents, or vandalism. With PLATESMART™, you can do LPR at any time of the year, day or night. Darkness, rain, snow, even tropical storms...none of them will stop PLATESMART™ from providing you with the real-time, mission-critical data you need.

**MASS DEPLOYMENT**

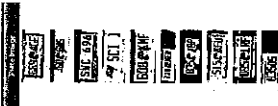
PLATESMART's affordable price point, revolutionary information-sharing capabilities, and comprehensive back-end mean that LPR is its first opportunity for true mass deployment in North America.



Most law enforcement agencies are restricted to only one or two LPR systems. With PLATESMART™, entire fleets can easily be outfitted. Now, no officer has to be without critical real-time information that could save his or her life.

**COMPREHENSIVE BACK-OFFICE INVESTIGATION AND REPORTING TOOL**

PLATESMART™ also gives you a back-end module of unparalleled power and versatility. All plate captures are accessible complete with images, date- and time-stamps, and GPS coordinates (if a GPS unit is being used). Monitor all LPR activity for your station. Filter data any way you choose to find the entries you need. Send out alerts to all users on the network. PLATESMART's back office puts you fully in control.



**HIGHEST RETURN ON INVESTMENT IN THE INDUSTRY**

PLATESMART's software-only configuration, unparalleled accuracy rates, and all-weather operation capability make for the highest Return on Investment (ROI) currently available on the security technology market. Because PLATESMART™ is so affordable, more vehicles in your fleet can make use of the most accurate LPR product on the market with no downtime, which translates into exponentially greater revenues from fines and penalties.



—Ofc. Kevin Klein, Clearwater (Florida) Police Department

**TESTIMONIALS**

"If I only had manual entries and not PLATESMART®, I would not have found this missing person and not been able to check his welfare."

—Ofc. Kevin Klein, Clearwater (Florida) Police Department

"Approximately 1300 tag runs were recorded in two 10-hour shifts, with hits occurring frequently enough that I stopped documenting them."

—Ofc. Antony Mills, Clearwater (Florida) Police Department

**MOBILE LPR PRODUCT INFORMATION SHEET**

**SAMPLE OF TRAFFIC STOPS**  
Following are statistics we have received from an officer using PLATESMART™ on the street in an average metropolitan area. These numbers represent eight 10-hour shifts.

	Number of Incidents	Average Revenue Per Incident (Dollars)	Total Revenue From Incident Type (Dollars)
Traffic Stops	35	N/A	N/A
Traffic Citations	23	\$ 160	\$3680
Insurance Citations	8	\$ 56	\$ 448
Warnings	15	N/A	N/A
Vehicles Impounded	2	\$ 160	\$ 320
Vehicles Seized	1	N/A	\$15,000 (est.)
Warnings	0	N/A	N/A
Misdemeanor Arrests	3	\$ 500	\$1500
Felony Arrests	1	\$1000	\$1000
Seized Tags	7	N/A	N/A
Positive Hits	41	N/A	N/A
Negative Hits	11	N/A	N/A
Reports	4	N/A	N/A
<b>Total Revenue</b>			<b>\$21,948</b>

# CAPTURES OF LIVE ROADWAY IMAGES UNDER ADVERSE CONDITIONS

Florida <b>116YEK</b>		Georgia <b>BYI0405</b>		N/A <b>2SPUNKY</b>	
Florida <b>S999XX</b>		N/A <b>375MEV</b>		Florida <b>BIYP76</b>	
N/A <b>AG26466</b>		N/A <b>2B39T64</b>		N/A <b>A344009</b>	
N/A <b>RC2PK</b>		Georgia <b>BIV1532</b>		Florida <b>742KAQ</b>	

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# LIVE MOBILE LPR CAPTURES OF STATE JURISDICTIONS

Alabama AT47300	Alabama AT47300	Alaska EEA892	Alaska EEA892	Arizona 706VNS	Arizona 706-VNS
Illinois 9454200	Illinois 945 4200	Louisiana TQC149	Louisiana TQC 149	Missouri DC4E5P	Missouri DC4-E5P
North Carolina YWZ2762	North Carolina YWZ-2762	Ohio FCR3696	Ohio FLR 3696	Oklahoma 461BMJ	Oklahoma 461BMJ
Pennsylvania HPH5178	Pennsylvania HPH-5178	Tennessee 366VRT	Tennessee 366 - VRT	Texas CG4N047	Texas CG4 - ND47

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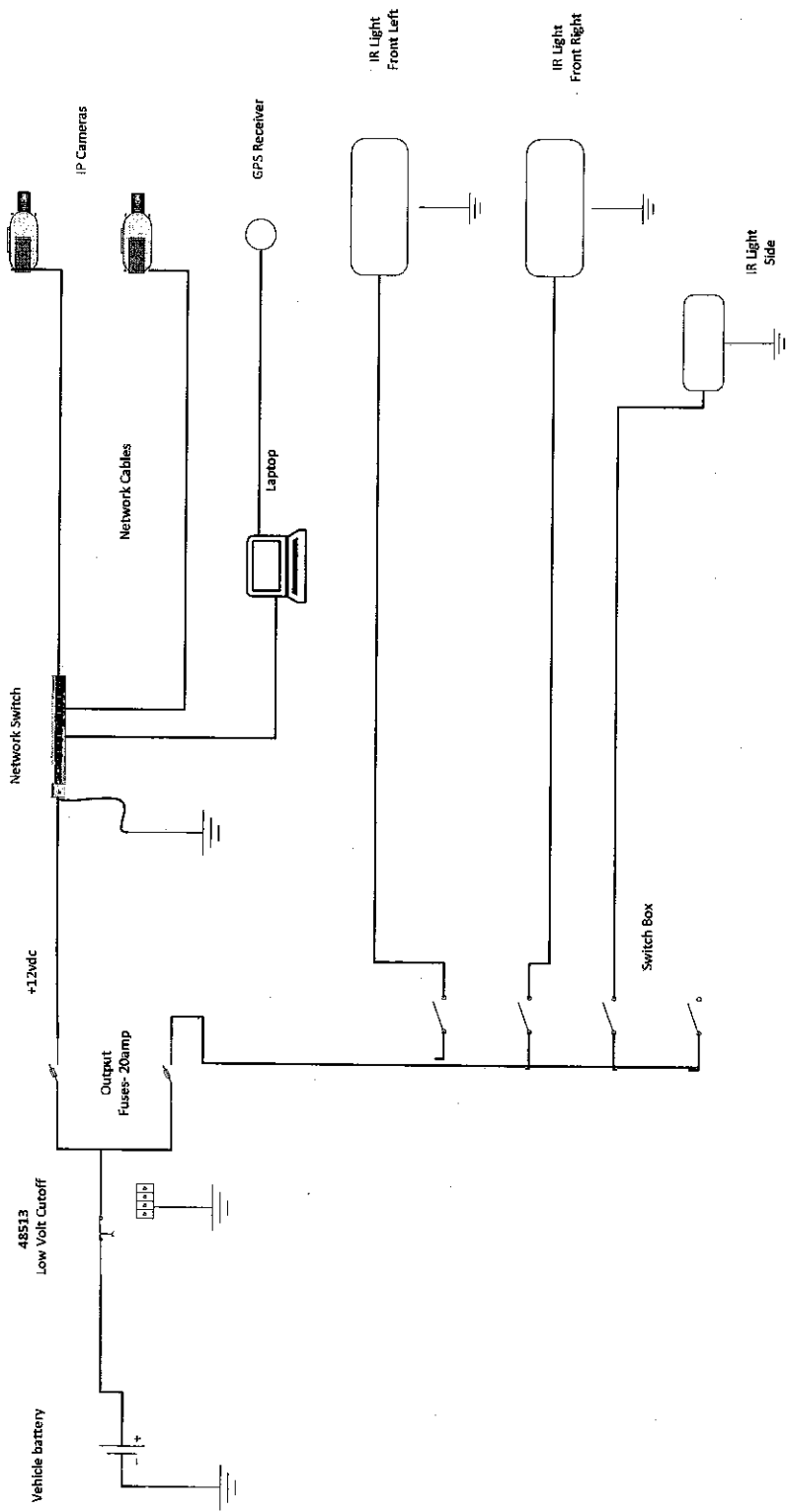
(813) 749-0892

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**Cam Connections 888-544-1085**

Headquarters Lakeland, FL  
3970 S. Pipkin Rd.  
Lakeland, FL 33811  
Phone: (863) 583-3343  
Fax: (863) 583-3349  
*Miami Regional Office*  
4960 SW 52 St. Suite 415  
Davie, FL 33314  
*Atlanta Regional Office*  
3772 Pleasantdale Rd. Suite 195  
Atlanta, GA 30340

**Our Business is Security.  
Our Focus is You.**

## **Our Products & Services**

### Security

Access Control  
Visitor Management  
Pedestrian Turnstile  
Vehicle Access Control and Gates  
Intrusion Detection Alarms  
Perimeter Detection Alarms  
Panic Alarms

### Video

Video Surveillance  
Convert Video Systems  
VCR Replacement  
Digital Video Recording  
Network IP Video Systems  
Video Analytics  
Mobile Video Systems

### Services

Design Build/AutoCAD/As-built Documents  
Full Turnkey Solutions  
24/7/365 Emergency Service  
Preventative Maintenance  
Central Office Monitoring

### Communications

Intercom Systems  
VoIP Intercom Systems  
Video Intercom Systems  
Fiber Optic Systems  
Public Address Systems  
Mass Notification  
Emergency Call Systems  
Emergency/Event Management  
Software Integration

### Vertical Markets

Retail  
Distribution Centers  
Health Care Facilities  
Education-K/12 and Higher Ed.  
Ports and Transportation  
Government Facilities  
Correctional Facilities  
Commercial  
Industrial/Institutional  
Hospitality

**We look forward to helping you  
with the right Solution!**



**Cam Connections, Inc.**

## A Sample of Our Partners





STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS LICENSING BOARD  
1940 NORTH MONROE STREET  
TALLAHASSEE FL 32399-0783

(850) 487-1395

BULL, ROBERT WILLIAM JR  
CAM CONNECTIONS, INC.  
3970 SOUTH PIPKIN RD  
LAKELAND FL 33811

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!

STATE OF FLORIDA AC# 6238455  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

EF20001044 08/01/12 120008381

CERT ALARM SYSTEM CONTRACTOR I  
BULL, ROBERT WILLIAM JR  
CAM CONNECTIONS, INC.

IS CERTIFIED under the provisions of Ch. 489 FS  
Expiration date: AUG 31, 2014 L12080100303

DETACH HERE

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AC# 6238455

STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
ELECTRICAL CONTRACTORS LICENSING BOARD

SEQ# L12080100303

DATE	BATCH NUMBER	LICENSE NBR
08/01/2012	120008381	EF20001044

The ALARM SYSTEM CONTRACTOR I  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS  
Expiration date: AUG 31, 2014

BULL, ROBERT WILLIAM JR  
CAM CONNECTIONS, INC.  
3970 SOUTH PIPKIN RD  
LAKELAND FL 33811

RICK SCOTT  
GOVERNOR

KEN LAWSON  
SECRETARY

DISPLAY AS REQUIRED BY LAW





**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

11/18/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> HUB International Florida CCF&N P.O. Box 1027 Clearwater, FL 33757 Michael Devereux	<b>Phone: 727-797-0441</b> <b>Fax: 727-669-0673</b>	<b>CONTACT NAME:</b> PHONE (A/C, No, Ext): E-MAIL ADDRESS:	FAX (A/C, No):
	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>INSURED</b> Cam Connections Inc Chris Lesnewski 3970 S Pipkin Road Lakeland, FL 33811	<b>INSURER A:</b> St. Paul/Travelers Insurance Co		<b>25658</b>
	<b>INSURER B:</b> Lexington Insurance Company		<b>19437</b>
	<b>INSURER C:</b> Hanover Insurance Company		<b>22292</b>
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
	<b>INSURER F:</b>		

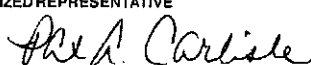
**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<input checked="" type="checkbox"/> GENERAL LIABILITY						EACH OCCURRENCE \$ 5,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			4427008602	05/13/2013	05/13/2014	DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person) \$ 5,000
	<input checked="" type="checkbox"/> Professional Liab			4427008602	05/13/2013	05/13/2014	PERSONAL & ADV INJURY \$ 5,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 5,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						PRODUCTS - COMP/OP AGG \$ 5,000,000
							Deductibl \$ 2,500
	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO ALL OWNED AUTOS			AWJA04822600	09/23/2013	09/23/2014	BODILY INJURY (Per person) \$
	<input checked="" type="checkbox"/> HIRED AUTOS						BODILY INJURY (Per accident) \$
	<input checked="" type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident) \$
							\$
A	<input type="checkbox"/> UMBRELLA LIAB						EACH OCCURRENCE \$ 3,000,000
	<input checked="" type="checkbox"/> EXCESS LIAB			11N73353	03/10/2013	03/10/2014	AGGREGATE \$ 3,000,000
	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ nil						AUTO ONLY \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						WC STATUTORY LIMITS OTHER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)						E.L. EACH ACCIDENT \$
	If yes, describe under DESCRIPTION OF OPERATIONS below			N/A			E.L. DISEASE - EA EMPLOYEE \$
							E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

<b>CITYFT5</b>  City of Fort Lauderdale Procurement Services Division 100 N. Andrews Ave., Room 619 Fort Lauderdale, FL 33301	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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**Technical Equipment Specifications**

<p>1. System shall be composed of three (3) cameras with DSP (Digital Signal Processor) based OCR processing along with a power distribution and network communication unit, and all necessary cabling and mounting hardware for use in police patrol vehicle settings.</p>	<p><b>YES Standard</b></p>	<p><b>YES Custom</b>  X</p>	<p><b>NO</b></p>
<p>Comments and Explanation: Standard configuration is two (2) cameras, but more can be added as required.</p>			
<p>2. The system shall perform all OCR processing on a dedicated processor unit, eliminating the need for any laptop processing requirements.</p>	<p><b>YES Standard</b></p>	<p><b>YES Custom</b>  X</p>	<p><b>NO</b></p>
<p>Comments and Explanation: Architecture allows the PlateSmart LPR software to run on Department laptops, but separate processor can be provided if desired.</p>			
<p>3. The system shall support a web based application or system to display Hits in full color with the plate read, color vehicle image and cartography from the License Plate Reader system on non-LPR equipped vehicles.</p>	<p><b>YES Standard</b>  X</p>	<p><b>YES Custom</b></p>	<p><b>NO</b></p>
<p>Comments and Explanation: Plate search capability is accessed through a Web interface.</p>			
<p>4. Camera cables shall be shielded to eliminate interference due to radar and use military specification (MIL-SPEC) connectors.</p>	<p><b>YES Standard</b></p>	<p><b>YES Custom</b></p>	<p><b>NO</b>  X</p>
<p>Comments and Explanation: CAT6 network cabling is utilized, requirement is not necessary for proper PlateSmart system functions.</p>			
<p>5. Each camera unit shall have internal cooling elements to extend high temperature operating levels.</p>	<p><b>YES Standard</b>  X</p>	<p><b>YES Custom</b></p>	<p><b>NO</b></p>
<p>6. The vendor shall certify that the unit can sustain heat ranges typical for vehicles specified. These standards include when the vehicle is running in Florida summer conditions as well as high humidity conditions.</p>	<p><b>YES Standard</b>  X</p>	<p><b>YES Custom</b></p>	<p><b>NO</b></p>
<p>Comments and Explanation:</p>			
<p>7. The system shall be designed and installed to be immune from the temporary drop in DC power during vehicle starts and shall not reboot or lose connectivity with the vehicles system. All power cables shall be properly fused with an independent fuse.</p>	<p><b>YES Standard</b>  X</p>	<p><b>YES Custom</b></p>	<p><b>NO</b></p>
<p>Comments and Explanation:</p>			
<p> </p>			

8. The system should be configurable to allow setting a delayed power off in intervals of 0, 5, 10, 60 and 120 minutes.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
9. Each camera enclosure shall include two cameras (one color and one black/white) and an infrared illuminator and be nitrogen sealed to perform in any weather condition.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X
Comments and Explanation: Not necessary for the PlateSmart system to function, commercial off the shelf day/night network security cameras are used in the system. Proprietary hardware is not required.			
10. LPR system should have a minimum/maximum operating temperature range of at least 20 to 160 degrees Fahrenheit	<b>YES Standard</b>	<b>YES Custom</b>  X	<b>NO</b>
Comments and Explanation: The PlateSmart system uses cameras installed in the interior of patrol vehicles, and will not be subject to temperatures above 120-130 degrees Fahrenheit.			
11. Cameras should be externally mounted with secure magnetic base including operational alignment bracket and variable direction system which allows the camera to be locked into a forward or backward facing position.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X
Comments and Explanation: Cameras used in the PlateSmart system are internally mounted, on flexible mounts.			
12. The mounting system shall include an anti-theft/removal bracket to guarantee the placement of the camera when trunk mounted.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X
Comments and Explanation: Cameras are mounted inside the patrol vehicle and not susceptible to the theft/damage risks of externally mounted cameras.			
13. Communications between the cameras and user interface shall consist of IP, TCP and UDP over 100Mb Fast Ethernet	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
14. The system shall separately capture, interpret, process, display and store images of the license plate within range of the equipped vehicle without the interaction of the end-user	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			

15. The system shall continue to read license plates during all functions except for a diagnostic mode.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			

**User Interface**

1. The user interface software (GUI) shall be able to be loaded on existing laptop computer and not require additional display hardware.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
2. The system shall be installed and function on a laptop within the minimum specs for the user interface software.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
3. The system shall be installed and function on a laptop within the recommended specs for the user interface software.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
4. The system shall function with full capabilities with an operating system environment of Microsoft Windows 7 or higher (in 32-bit and 64-bit environments)	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
5. Each license plate read should consist of one color overview image of the entire target vehicle, one black and white of the license plate, a time and date stamp, GPS coordinates, and any associated "hit" information.	<b>YES Standard</b>	<b>YES Custom</b>  X	<b>NO</b>
Comments and Explanation:			
6. The system should allow storage of plate reads for at least 3 months and up to 12 months and retain those records after data transfer to a server for long term storage.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation: A Data Retention Policy Wizard is part of the PlateSmart back office			

and can be set for any duration desired by Fort Lauderdale Police Department.			
7. The system should provide the ability to store at least 10 million records in its "hotlist" database.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
8. The system shall provide the ability to accommodate multiple hotlists acquisition from independent data sources. Hotlists shall include Suspended Licenses, Wanted, Insurance, Sexual Offenders, NCIC, and FCIC.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
9. The system should be multi-user capable with user and password management available through the in-vehicle interface.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
10. The system shall have the ability to push settings to the in-vehicle system from back office software.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
11. The system shall have the ability to lock out certain features based on user logon credentials set through the back office software.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
12. The in-vehicle system shall have the ability to query record data on the server and present it to the user without leaving the application.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
13. Hotlists shall be able to be loaded via Wi-Fi (802.11) without user intervention.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X

Comments and Explanation: All in-vehicle PlateSmart Mobile Clients query hot lists that are maintained and synchronized at the PlateSmart server, located at FLPD's IT department. All mobile clients have access to updated hotlists without the need to pre-load MDTs or park in a Wi-Fi accessible location. Patrol schedules and updated lookups are not disrupted.			
14. Hotlists shall be able to be loaded via cellular without user intervention.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>  <b>X</b>
Comments and Explanation: Hotlists are maintained at the server, eliminating any delays in synchronization.			
15. Reads that are on the hotlist shall alert the user with both an audible and visible alarm in under a second.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
16. The system shall allow the end-user to query stored reads against time and date and full or partial tags.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
17. The system shall allow query results to be displayed and included a time and date stamp, a B&W image of the plate, a color overview image and corresponding GPS coordinates of the read placed on a map including any associated information with the hotlist database match.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
18. The mapping system should be local to the laptop and NOT require the use of Internet connection to render any maps.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  <b>X</b>
Comments and Explanation: The PlateSmart LPR software uses Microsoft Bing Maps			
19. The mapping system should be licensed and proof of license must be furnished at time of Bid.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
20. The mapping system shall be part of the system purchase cost and not tied to data usage	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>



Comments and Explanation:			
21. The mapping system shall receive regular and timely updates from the vendor while the product is under warranty and support.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
22. The system shall provide multiple layers of security and configuration so that certain matches may alert only those officers with appropriate privileges.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
23. The system shall run off an embedded database not requiring additional maintenance or installation.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X
Comments and Explanation: PlateSmart utilizes Microsoft SQL Server 2008 or 2012 to enable custom report generation and information sharing, as required by the Department.			
24. The system should run off an embedded database not requiring additional fees.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X
Comments and Explanation: Acquisition and maintenance costs of Microsoft SQL Server 2008 or 2012 are nominal, especially with a site license, and brings the benefits of a non-proprietary database that is understood by IT staff.			
25. The system shall allow the ability to toggle between the black/white (IR) image and the corresponding color image on the user interface.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  X
Comments and Explanation: The PlateSmart system uses standard day/night IP surveillance cameras. Color images are displayed during the day, and black and white images are displayed at night. The "toggle" ability is unnecessary with the PlateSmart system.			
26. The system should be configurable to choose the default presets for images displayed after the system startup as either black/white or the color image.	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation: Day/Night (color or black & white) modes may be set to automatically switch, or at the operator's discretion.			
27. The system shall be able to retrieve new or updated hotlist files automatically to an agency-defined schedule, via the wireless network connection without operator intervention (automated updates).	<b>YES Standard</b>  X	<b>YES Custom</b>	<b>NO</b>

Comments and Explanation: All hotlist files are maintained on the PlateSmart server. It is recommended that hotlist files be retrieved via hardwired Ethernet connection, but updates can also be done over wireless network connections.			
28. The system shall be able to retrieve new or updated hotlist files automatically to an agency-defined schedule, via cellular modem without operator intervention (automated updates).	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation: All hotlist files are maintained on the PlateSmart server. It is recommended that hotlist files be retrieved via hardwired Ethernet connection, but updates can also be done over cellular modem if desired.			
29. The GUI shall allow the end user to manually insert a plate, including state and additional description data. The GUI shall also search through in-vehicle stored reads for inserted plates and display any and all past reads on that plate.	<b>YES Standard</b>	<b>YES Custom</b>  <b>X</b>	<b>NO</b>
Comments and Explanation: Plate searches can be done from within a patrol vehicle using the Web interface, or expanded functionality can be coded into the GUI if desired.			
30. The system should be able to take a still digital image with the cameras from the user interface.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation: The default mode of operation ties digital still images to every plate read.			
31. The system shall include on-board cartography in the user interface to show every read on a map	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation: Geographic location including map for each read can be called up in the PlateSmart GUI.			
32. The system shall be able to conduct geo-fencing, whereby a violation range can be established for a specific alarm type and the alarm accordingly within that range and tag.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>  <b>X</b>
Comments and Explanation: The design of PlateSmart's LPR system and database allows for easy export into other law enforcement Geographic Information Systems (GIS) such as crime hotspot maps, rendering redundant capability unnecessary.			
33. The system shall be able to conduct historical checks of gathered data when a new hotlist is published and alert defined groups of users to possible matches.	<b>YES Standard</b>	<b>YES Custom</b>  <b>X</b>	<b>NO</b>
Comments and Explanation: If required, PlateSmart can program a back office report to provide this functionality. Plate lookups by date, time, city, partial plate, complete plate, or address are standard features.			

34. The system should be able to conduct HTML data export containing independent images linked to a report.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
35. The system shall have the ability when a tag is hit from a confidential tag placed into the system; it may or may not alert the end user depending on the configuration. This shall be used in confidential surveillance investigations.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
36. If there is a hit on a user's laptop when the application is minimized, the application shall return to normal screen size and alert the user.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			

### Server Specs

1. The server application shall be compatible in a virtual environment (VMWARE ESX)	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
2. The software shall allow searches of stored reads via time and date, tags (including partials), location radius, and map location.	<b>YES Standard</b>	<b>YES Custom X</b>	<b>NO</b>
Comments and Explanation:			
3. The software shall be able to create PDF files for each record to include a color image of the vehicle, a black/white image of the vehicle, a map of the read location and the ability to view the location maps.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
4. The server software shall have a mapping system that does not require Internet connectivity in order to render.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO  X</b>
Comments and Explanation: PlateSmart uses Microsoft Bing Maps for mapping functions.			

5. The software shall provide data mining functions including: convoy analysis, unique/duplicate plates, time frame analysis, and nested searches.	<b>YES Standard</b>	<b>YES Custom X</b>	<b>NO</b>
Comments and Explanation:			
6. The system shall be able to generate email messages to mobile devices including mapping.	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO X</b>
Comments and Explanation:			
7. The software shall be able to manage multiple hotlists that have different independent refresh rates.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
8. The software shall be able to manage hidden or covert hotlists and accessibility based on user permissions.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
9. The software must allow for multiple login roles with various permission levels.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
10. The software shall provide an audit log of user activities.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
11. The software shall allow for customized menu selection based on roles.	<b>YES Standard X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
12. The software system shall be capable of supporting future increases in the number of ALPR equipped	<b>YES Standard</b>	<b>YES Custom</b>	<b>NO</b>

police vehicles.	X		
Comments and Explanation: Incremental costs to increase the Department's number of ALPR equipped vehicles will involve outfitting the vehicles; there is no additional cost to connect each Mobile Client to the PlateSmart server.			

**Support and Warranty**

1. The vendor shall provide priority onsite support for all hardware and issues pertaining to the license plate recognition equipment within four hours of being notified. The vendor shall explain their priority support process.	YES Standard  X	YES Custom	NO
Comments and Explanation:			
2. The vendor shall provide priority onsite or remote support for software issues pertaining to the server application within four hours of being notified. The vendor shall explain their priority support process.	YES Standard  X	YES Custom	NO
Comments and Explanation:			
3. The vendor shall have a fully functioning product for at least 60 consecutive days without an issue.	YES Standard  X	YES Custom	NO
Comments and Explanation:			
4. The vendor shall provide onsite training as part of train-the-trainer on all portions of the license plate recognition application.	YES Standard  X	YES Custom	NO
Comments and Explanation:			
5. The vendor's equipment and software shall require a 60 day test period to be considered as fully functional.	YES Standard  X	YES Custom	NO
Comments and Explanation:			
6. The vendor shall provide all wiring, cabling, parts, fittings, hardware, fuses, and any other components to properly install their equipment into the vehicle without any additional expense to the city.	YES Standard  X	YES Custom	NO
Comments and Explanation:			
7. The vendor shall provide a spare unit to be installed when a device is required to be removed for warranty, maintenance or other service while the units are still under support or warranty.	YES Standard  X	YES Custom	NO

Comments and Explanation:			
8. Vendor shall provide 1 year warranty for parts and labor included in the initial purchase. (Warranty period to begin once system is fully functional and approved by City staff – see item 5 above)	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			
9. The vendor shall provide a cost for an additional 3-year of warranty and support.	<b>YES Standard</b>  <b>X</b>	<b>YES Custom</b>	<b>NO</b>
Comments and Explanation:			

05. Demonstrations

1. The City may request a complete demonstration of the product. The demonstration will be performed onsite. This will be provided at no cost to the city.
2. Such Demonstration may require the use of a live vehicle provided by Police for testing by police staff

**CITY OF FORT LAUDERDALE – LICENSE PLATE RECOGNITION SYSTEM**  
**RFP# 243-11315**

**\*\* CCI'S ASSESSMENT OF THE CITY'S NEEDS & THE ABILITY OF THIS PROPOSAL TO MEET SAME IS PRESENTED IN TAB 4 UNDER "PROPOSED PRODUCTS & SERVICES"**

**CITY OF FORT LAUDERDALE – LICENSE PLATE RECOGNITION SYSTEM**  
**RFP# 243-11315**

**\*\* RESOURCE AVAILABILITY IS DETAILED IN THE STATEMENT OF PROPOSED SERVICES TAB 4.**



**CITY OF FORT LAUDERDALE – LICENSE PLATE RECOGNITION SYSTEM**  
**RFP# 243-11315**

**\*\* A SMALL SAMPLE OF ADDITIONAL CCI PRODUCTS & SERVICES ARE PRESENTED IN TAB 13.**



**Cam Connections, Inc.**  
3970 S. Pipkin Rd.  
Lakeland, Florida 33811  
Phone: (863) 583-3343  
Fax: (863) 583-3349

**CCI Professional References**

Publix Super Markets  
1936 George Jenkins Blvd.  
Lakeland, FL 33815  
863-688-7407 Ext. 34515  
Contact: Rick Abbatiello  
[Rick.abbatiello@publix.com](mailto:Rick.abbatiello@publix.com)

Waste Management  
17340 Chanute Rd.  
Houston, TX 77032  
281-784-4043  
Contact: Monica Luna  
[mluna2@wm.com](mailto:mluna2@wm.com)

Florida Hospital  
601 E. Rollins St.  
Orlando, FL 32803  
407-200-2000  
Contact: Chris Fender  
[Chris.Fender@FLHOSP.ORG](mailto:Chris.Fender@FLHOSP.ORG)

**PlateSmart Professional References**

Clearwater Police Department  
645 Pierce St.  
Clearwater, FL 33756  
727-562-4160

Contact: Major Daniel Slaughter  
[Daniel.slaughter@myclearwater.com](mailto:Daniel.slaughter@myclearwater.com)

Port Richey Police Department  
6333 Ridge Rd.  
Port Richey, FL 34668  
727-816-1919

Contact: Captain Don Young  
[d.young@cityofportrichey.com](mailto:d.young@cityofportrichey.com)

Pasco County Sheriff's Office  
8700 Citizen Dr.  
Port Richey, FL 34668  
727-816-1919

Contact: Sergeant Art Rowland  
[arowland@pascosheriff.org](mailto:arowland@pascosheriff.org)

Coral Gables Police Department  
2801 Salzedo St.  
Coral Gables, FL 33134  
305-441-5764

Contact: Sergeant Klaus Reinoso  
[kreinoso@coralgables.com](mailto:kreinoso@coralgables.com)

**PART VIII - PROPOSAL PAGES – COST PROPOSAL**

Cost to the City: Contractor must quote firm, fixed, rate for all services and in accordance with terms, conditions and specifications identified in this request for proposal. This firm fixed rate includes any costs for travel to the City. No other costs will be accepted.

**Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP, may deem your proposal non-responsive.**

Purchase of automated license plate recognition system (ALPR). To include, but not be limited to: supply, installation and training of the License Plate Recognition System. The ALPR system is to include, but not be limited to, six (6) Automatic License Plate Recognition vehicle systems, including the necessary "In-vehicle" equipment and back office software per specifications. Including 1 year warranty for parts and labor.

TOTAL FIRM FIXED FEE (written)

\$70,280.00 (Seventy Thousand, Two Hundred Eighty Dollars)

Cost for additional years of Maintenance

Year Two: \$6,300.00

Year Three: \$6,300.00

Year Four: \$6,300.00

**GRAND TOTAL FOR SYSTEM AND FOUR YEARS OF MAINTENANCE  
(WRITTEN)**

**\$89,180.00 (Eighty-nine Thousand, One Hundred Eighty Dollars)**

MFR	P/N	DESCRIPTION	LOCATION	MOUNT	OPT MOUNT	WIRE
Samsung	SNZ-5200	1.3 MP Cameras, (2)	Psgr Side - Inside Roof			Network Cable to POE Switch
Panavise	72706CAM	Camera mount (2)	Psgr side - Inside Roof	Horizontal A-pillar support		
Control	ES7106-VB	POE Network Switch	Cab on console, DIN mount	DIN rail mount		12 ga + power, ground
GlobalSat	BU-353S4	GPS Receiver	Dash- Right Side, USB to Laptop			USB cable
Platesmart	PS200-IR850	Front IR Lights, (2) w/Top Plates	Push Bumper	Top Plates, (2)		hardware
Platesmart	PS121-IR850	Side IR light, (1) w/Bracket	Side Door Inside	Hanger Bracket		hardware
Star Signal	SB1515	Switchbox for Lights	Cab	Side of Console	Partition	12 ga + power, ground
Cole-Herssee	48513-01	Low Voltage Disconnect	Under hood	Inner Fender	Radiator Brace	8ga from battery, ground
Generic	TBD	Fuse Holders, 30A(2)/ LVD Output	Under hood at LVD			12ga to cab, 2 + ground, 18/4 for aux inputs
Generic	TBD	Switch box for lights				output for lights, 16/4 to grille, 16/2 to side light
Generic	TBD	Misc Hardware, Wire, Connectors				
CCI	NONE	Install / Test Labor (est per vehicle)	6 Hours			