

TO:	Honorable Mayor & Members of the Fort Lauderdale City Commission
FROM:	Lee R. Feldman, ICMA-CM, City Manager
DATE:	December 2, 2014
TITLE:	Agreement to join the Houston-Galveston Area Council of Governments (H-GAC) Cooperative Group and purchase of two trolleys - \$487,591

#### **Recommendation**

It is recommended that the City Commission authorize the City Manager to enter into an inter-local contract to join the H-GAC at a cost of \$600 and contingent upon the approval of the contract, award the purchase of two trolleys from SVI, Inc. d/b/a Specialty Vehicles (SVI), in the amount of \$486,991 for a combined total of \$487,591.

#### **Background**

The City was awarded two grants totaling \$498,340 for the purchase of two new trolley vehicles for the Sun Trolley community bus service operated by the Downtown Fort Lauderdale Transportation Management Association (TMA). A Transit Corridor capital vehicle grant for \$250,000 for an additional trolley for the Downtown Link was awarded by the Florida Department of Transportation (FDOT) and a Job Access Reverse Commute (JARC) grant for \$248,340 for a replacement trolley for the Downtown Link was awarded by the South Florida Regional Transportation Authority. The grants will pay 100% of the capital vehicle cost.

The most efficient manner of procuring the two new vehicles is to join the H-GAC to purchase from their existing competitively bid vehicle procurement contract. The H-GAC Buy Contract BT01-14 offers the specific type vehicle that meets the City's need, the Classic American Trolley (Base Product Code BBII), manufactured by SVI. This is the same design and manufacturer of the existing TMA fleet of 2006 model year trolleys. In order to purchase through this cooperative contract, the City must enter into an inter-local contract with H-GAC. There is a \$600 processing fee associated with joining H-GAC, also to be paid with grant funds and included in the appropriation request.

Pursuant to Section 2-181(8) of the Code of Ordinances, the purchase of the base trolley units (without options) will be made utilizing the H-GAC Cooperative Contract #BT01-14 from SVI in the amount of \$393,239 whereby such contract was entered into following a fair and competitive process that included public notice; sealed, written or secure electronic bids; and public bid opening.

It is also necessary for certain options to be purchased and installed at time of manufacture. Per H-GAC contract regulations, the total cost of all unpublished options of the trolleys must remain under 25% of the total cost of the base product plus any published options (Exhibit 2). The pricing options recommended by both the City and the TMA bring the total cost of the trolleys to \$486,991, of which the \$95,752 of unpublished options total 24.74% of the total cost (Exhibit 3). The specifications and floor plans of the proposed trolleys are illustrated in Exhibit 4. The recommendation to purchase the unpublished options is in accordance with Section 2-189(c) of the Code of Ordinances which provides:

There are occasions when it is not to the advantage of the city to utilize sealed competitive bids or proposals for the purchase of certain goods or services or purchases from certain types of entities. These instances include purchases from other governmental or educational agencies or from non-profit organizations. When the city manager or the purchasing manager determines in writing that while competitive bids could be utilized, their use may not be in the best interest of the city or are impractical, informal or formal bids will not be required but instead the price and scope of services if applicable will be negotiated. Such determinations may include the purchase of the following goods or services or purchases from the following entities:

- (1) Work of art for public places;
- (2) Copyrighted materials or patented works or items including by not limited to books, maps, periodical, testing or instructional materials and software;
- (3) Entertainers, teachers, specialized instructors;
- (4) Purchasers from another governmental or educational entity or non-profit agency;
- (5) Purchase of items for resale;
- (6) City sponsored events at hotels, motels, restaurants.

This exemption from the normal bidding process does not mean that the city will make awards without an investigation of the pricing of products or services being purchased in order to determine that the city is obtaining the product or service at its lowest price and from a responsible supplier. Such purchases will require the approval of the city commission except those under twenty-five thousand dollars (\$25,000.00) which may be approved by the city manager or the city manager's designee. For purposes of this section "impractical" shall mean not subject to competition because the providers of the service or product are students, volunteers or persons in a training program.

# **Resource Impact**

The total purchase is estimated at \$486,991 and the H-GAC fee is \$600. The City will advance the funds for the fee and to purchase the vehicles and will be reimbursed by the respective grants. There is no net fiscal impact to the City.

Revenue as of November 17, 2014								
ACCOUNT NUMBER	INDEX NAME	OBJECT CODE/ SUB-OBJECT	AMENDED BUDGET	AVAILABLE BALANCE	PURCHASE			
	(Program)	NAME	(Object Code)	(Object Code)	AMOUNT			
129-GJARC14-C317	Job Access & Reverse Commute Program	FTA-US DOT Pass Thru	\$322,702	\$298,995	\$243,795.50			
129- GCORDWNTNA14- C317	FDOT-Transit Corridor Trolleys	FTA-US DOT Pass Thru	\$250,000	\$250,000	\$243,795.50			
PURCHASE TOTAL ►			\$487,591					

Expenditures available as of November 17, 2014								
ACCOUNT NUMBER	INDEX NAME	OBJECT CODE/ SUB-OBJECT	AMENDED BUDGET	AVAILABLE BALANCE	PURCHASE			
	(Program)	NAME	(Object Code)	(Object Code)	AMOUNT			
129-GJARC14-6416	Job Access & Reverse Commute Program	Capital Outlay/ Vehicles	\$248,340	\$248,340	\$243,795.50			
129- GCORDWNTNA14- 6416	FDOT-Transit Corridor Trolleys	Capital Outlay/ Vehicles	\$250,000	\$250,000	\$243,795.50			
PURCHASE TOTAL ►			\$487,591					

# Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Infrastructure Cylinder of Excellence, specifically advancing:

- Goal 1: Be a pedestrian friendly, multi-modal City. Objective 1: Improve transportation options and reduce congestion by working with agency partners.
- Initiative 1: Strategically route and expand the Sun Trolley as an overall complement to upcoming major transportation projects.

This item advances the Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Connected.

### **Attachments**

Exhibit 1 - H-GAC Buy Interlocal Contract

- Exhibit 2 H-GAC Form "E" Price Option Sheet
- Exhibit 3 City/TMA Cost Options
- Exhibit 4 Trolley Vehicle Specifications

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