



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#13-0419**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee Feldman, ICMA-CM, City Manager

**DATE:** April 2, 2013

**TITLE:** Motion to approve the second phase of City-wide purchase of computer  
replacements - \$439,690

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**Recommendation**

It is recommended that the City Commission approve the purchase of replacement personal computers (PCs), laptops, and servers from Dell Marketing Corporation via the Western States Contracting Alliance (WSCA) contract for an estimated total not to exceed \$424,740 and a Dell PowerVault network-attached storage (NAS) system via the State of Florida Contract 250-000-09-1 for \$14,950.

**Background**

On December 18, 2012 (CAM 12-2589 Pur-6) the City Commission approved the purchase of the first phase of computer replacements for \$293,000. At that time, the Information Technology Services (ITS) Department recommended making certain purchases based on some urgent replacement needs and advised a second request would be made once City-wide needs could be assessed and the best approach could be evaluated.

As was explained, there is a time constraint due to the need to replace all Microsoft Windows XP computers by August, 2014, since they will no longer be supporting Windows XP and all security updates will end by this date. The aging computers over 6 years old will not support Windows 7 and therefore must be replaced by August, 2014.

For the past several years, the City has chosen Dell PCs based on superior service, support, and pricing. Purchases will be made from the WSCA contract, which provides the best pricing structure based on a much larger volume than the City's individual volume. In addition to the greater cost savings, Dell has provided the City access to their "Premier" web site. This site allows the City to configure systems directly online utilizing the reduced pricing schedules.

In addition to the recommended Dell PC, laptop and server purchases, the ITS Department is recommending the purchase of a NAS system to help address increased

file storage needs of computer users throughout the City. The ITS Department has received excellent pricing offered by Dell from their State of Florida Contract.

**Resource Impact**

There is a fiscal impact to the City in the amount of \$439,690

FUNDS AVAILABILITY LOCATION:								
SUB								
FY	FUND	FUND	FUND NAME	INDEX #	INDEX NAME	SUBJECT #	SUBJECT NAME	AMOUNT
2013	581	01	CENTRAL SERVICES	ITS040101	APPLICATION SERVICES	3925	OFFICE EQUIP < \$5000	\$160,000.00
2013	581	01	CENTRAL SERVICES	ITS050101	INFRASTRUCTURE & OPER	6404	COMPUTER EQUIP	\$14,950.00
2013	581	01	CENTRAL SERVICES	ITS070101	POLICE ITS	3925	OFFICE EQUIP < \$5000	\$87,940.00
2013	581	01	CENTRAL SERVICES	ITS020102	VOICE/DATA COMMUNICATIONS	3925	OFFICE EQUIP < \$5000	\$1,800.00
2013	450	01	WATER & SEWER	PBS670101	TREATMENT OPER	3925	OFFICE EQUIP < \$5000	\$20,000.00
2013	450	01	WATER & SEWER	PBS670101	TREATMENT OPER	6404	COMPUTER EQUIP	\$30,000.00
2013	450	01	WATER & SEWER	PBS060101	UTILITIES ENGINEERING OPER	3925	OFFICE EQUIP < \$5000	\$23,000.00
2013	583	01	VEHICLE RENTAL	PBS580101	FLEET SERVICES	3925	OFFICE EQUIP < \$5000	\$1,500.00
2013	142	01	BUILDING TECHNOLOGY	DSD034204	BUILDING TECHNOLOGY	3925	OFFICE EQUIP < \$5000	\$30,000.00
2013	461	01	PARKING SYSTEM	TAM020101	PARKING CUST SVCS	3925	OFFICE EQUIP < \$5000	\$ 3,500.00
2013	468	01	AIRPORT	TAM070101	EXECUTIVE AIRPORT	3925	OFFICE EQUIP < \$5000	\$ 7,000.00
2013	129	02	Misc Fed/State/County Grants	GMMRS12	FY10 HSGP METROMEDICAL RESPONSE	3946	TOOLS & EQUIP < \$5,000	\$60,000.00
							<b>TOTAL</b>	<b>\$ 439,690.00</b>

Prepared by: Richard Ewell, Procurement Specialist II  
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Department Director: Mike Maier, Information Technology Services