



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#25-0822

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Rickelle Williams, City Manager

DATE: September 16, 2025

TITLE: Motion Approving an Agreement for Request for Proposals No. 427-5, Las
Olas Garage Lighting Facade - The Luminicos, Corp - \$1,157,818.02 -
(Commission District 2)

Recommendation

Staff recommends the City Commission approve an agreement, in substantially the form attached, for the purchase of Las Olas Garage Lighting Facade from The Luminicos, Corp., in the initial three (3)-year contract term amount of \$1,157,818.02 and authorize the City Manager, or designee, to approve two (2) additional one (1)-year renewal options, in the maintenance renewal annual amount of \$18,000. The installation cost for the lighting façade is \$1,139,818.02 with an additional \$18,000 for maintenance during the first three (3) years. The potential total five (5)-year contract amount of \$1,193,818.02.

Background

In 2017, the City of Fort Lauderdale approved a 24-month construction project to build the Las Olas Parking Garage. The facility was designed with a lighting facade which included 581 architectural fins along the façade adding depth and dimension. A Dynamic Facade LED Lighting System (DFLS) was installed within each detailed fin, intended to draw attention to the building aesthetics. In 2019, the parking facility was completed and the DFLS became operational.

In 2020, several of the nodes in the light strands failed after a limited number of operational hours. In 2021, the hard drive within the system failed and had to be replaced by the manufacturer. The lighting façade system is currently not utilized due to the number of light strands within the architectural fins that are non-operational. Based on the performance of the existing system and the cost to repair and upgrade the software system, City staff determined the best course of action would be issue a solicitation to replace the DFLS.

On March 12, 2025, the City, via the Procurement Services Division, issued Request for Proposals (RFP) No. 427-5, Las Olas Garage Lighting Facade.

On April 29, 2025, the RFP closed with a total of eight (8) proposals received from:

- Canseco Electrical Contractors, Inc.
- G&H Electric, Inc.
- Koncept Systems, LLC
- Sign Acquisition, LLC, d/b/a American/Interstate SignCrafters
- Simple Solutions Exterior Cleaning d/b/a Statement Lighting and Designs, LLC
- Skyline Arts, LLC
- Syris Tech, LLC
- The Luminicos, Corp.

On June 11, 2025, an Evaluation Committee (EC) Meeting was held to review and rank all eight (8) proposals. The following five (5) highest ranked, responsive, and responsible proposers were shortlisted:

- G&H Electric, Inc.
- Sign Acquisition, LLC d/b/a American/Interstate SignCrafters
- Simple Solutions Exterior Cleaning d/b/a Statement Lighting and Designs, LLC
- Syris Tech, LLC
- The Luminicos, Corp.

On July 15, 2025, the EC heard presentations from the five (5) firms and in the final ranking meeting selected the highest ranked, responsive and responsible proposer to be The Luminicos, Corp. (Luminicos). Subsequently, the Procurement Services Division entered and successfully completed negotiations with Luminicos.

Pursuant to the negotiation, the price breakdown for the initial three (3)-year term and two (2) additional one (1)-year renewal options is as follows:

Initial Three (3)-Year Term:

Year 1 – Installation of Lighting Façade = \$1,139,818.02

Year 2 – Maintenance Year One: No Cost

Year 3 – Maintenance Year Two: \$18,000

Two (2) Additional One (1)-Year Renewal Options:

Year 4 – Maintenance Year Three: \$18,000

Year 5 – Maintenance Year Four: \$18,000

A fifth year of maintenance of \$18,000 has been agreed to outside the five (5) year contract term and will be processed as a *Proprietary Purchase* pursuant to Section 2-181(f)(3), Code of Ordinances of the City of Fort Lauderdale, Florida, whereby the City may purchase a proprietary item without the necessity of a competitive solicitation when it is not readily available from more than one (1) supplier, manufacturer, or person and is unique in nature.

Thus, staff recommends City Commission approval of an agreement for the Las Olas

Garage Lighting Facade with Luminicos (Exhibit 4).

Resource Impact

Funds for this agreement in the amount of \$1,157,818.02 are available in the account listed below:

<i>Funds available as of August 18, 2025</i>					
ACCOUNT NUMBER	COST CENTER NAME (Program)	CHARACTER/ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-463-8999-545-60-6534-P12949	Las Olas Garage Improvements	Capital Outlay/Consultant Engineering Fees	\$3,000,000	\$2,999,999	\$1,157,818.02
				TOTAL AMOUNT ►	\$1,157,818.02

Strategic Connections

This item is a FY 2025 Commission Priority, advancing the Public Spaces and Community Initiatives.

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Public Places Focus Area, Goal 5: Build a beautiful and welcoming community.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Community.

Attachments

Exhibit 1 – Solicitation

Exhibit 2 – Evaluation Committee Scoring Summary

Exhibit 3 – The Luminicos, Corp Response

Exhibit 4 – Competitive/Non-Competitive Negotiations Term Sheet and Bid Tabulation

Exhibit 5 – The Luminicos, Corp Agreement

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