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SALES ORDER

TO: Mr. Tom White
 City of Fort Lauderdale
For: Coral Ridge Park
 Email: thwhite@fortlauderdale.gov

FROM: Alan Bayman
 Cell: 954-260-5339
DATE: November 9, 2012
PAGE: 1 of 1

Thank you for your interest in Shade Systems. We are happy to quote the following product(s):

QTY	DESCRIPTION	EACH	TOTAL
2	Model No. DC3820 - 25' x 20' x 12' high Double Cantilever	\$16,261.00	\$ 32,522.00
	Less: 25% St. Johns County pricing contract discount		- 8,130.50
	Delivery and Installation, including truck unloading and permitting with professional engineer-sealed drawings. Installation to consist of approx. 4.4 cu yds concrete and (3) steel rebar cages		29,269.80
	COLORS: Fabric: _____ Metals: _____		

TOTAL \$ 53,661.30

IMPORTANT TERMS & CONDITIONS:

- All products quoted are per standard Shade Systems specifications per our brochure with in ground bury posts and **including our easy-to-use Turn-N-Slide™ fabric removal and re-attachment fastening system factory-installed at each rafter corner.**
- Includes polyester powder-coat finish on metal components in choice of standard colors shown on page 37 of our brochure.
- While we take care to protect property, no site work, landscaping, tree trimming, or replacement of damaged hardscaping or resilient play surfacing is included. We are not responsible for any damages to underground utilities or irrigation lines, nor for replenishment of any damaged sod or landscaping due to heavy equipment access. Customer is responsible for identifying any underground utilities, and capping or re-routing same ahead of time. Customer must provide clear access to site for heavy machinery, including possible removal of certain fence sections.
- Customer to provide a current survey of the site for permitting purposes. Permitting submittals to include our standard professional engineer-sealed drawings and calculations only. Any additional building department requests such as soil borings, testing, spot survey, variance, etc., which require the services of a professional engineer are not included in this quotation.
- This quote assumes normal ground conditions; unusual underground conditions such as high water table, loose soil, underground boulders, or other unexpected underground obstacles which necessitate extraction or soil testing and/or re-design of footings are not included and will be quoted as an additional cost if encountered.
- Prices quoted are valid until March 31, 2013. Current shipping schedule is estimated at 3-4 weeks after issuance of permit. Terms are net 30 days with municipal purchase order.
- To place this order, please return signed copy of this Sales Order with colors indicated along with your official municipal purchase order.

ABOVE APPROVED AND ACCEPTED:

By signing below, Buyer accepts the terms and conditions of this Sales Order and directs Shade Systems to provide the products listed for the amounts shown. Buyer agrees to pay to the seller interest on accounts past due at a rate of 1.50% per month or the maximum allowed interest rate by applicable law, whichever is lower, all collection costs including attorney's fees, and other costs involved in the collection of any accounts past due. Buyer agrees this order is not cancelable.

BY: _____ TITLE: _____ DATE: _____