## MASTER LEASE Base Rent

Year	Rent \$600,000	
2022 -2065		
2065 - end of term	\$750,000	

## PERCENTAGE RENT Gross Revenue

Hotel	4.25	*3.75	4.5
Retail/Office	4.25	*3.75	6
Marina	4.25	*3.75	6.25

<sup>\*</sup>rent is reduced during construction

PHASED LEASE-paid by Developer-Sales Fee

**Square Footage Price** 

 Square Footage Price
 \$1,200
 \$1,200-<\$1,500</th>
 \$1,500-<\$1,800</th>
 >\$1,800

 Lessor Percentage\*\*
 2%\*
 3%\*
 4%\*
 5%\*

**COMMUNITY TRUST SALES FEE\*\*** Fixed Percentage (.25)

Paid on the initial sale from the Original Branded Residential Unit Owner to the Initial Third Party Branded Residential Unit Owner

TRANSFER FEE (Paid by Condo Association)

Lessor Transfer Fee=.375 of the Net Sales Proceeds of Conveyed Branded Residential Unit.

Community Trust Transfer Fee=.125 of the Net Sales Proceeds of a Conveyed Branded Residential Unit

## PHASED LEASE ANNUAL RENT

Residential Annual Rent - \$1.00 per square foot of the actual square footage of each Residential Unit but not the Original Branded Residential Unit Owner (ie Developer)

<u>Commercial Annual Rent</u> - Applicable Percentage (4.25%/\*3.75%/6.00%) of Gross Revenue \*reduced during construction \*\* 4.5% for Hotel

<sup>\*</sup>Calculated on the portion of the square foot price in excess of \$1,200 square foot

<sup>\*\*</sup> Percentage of Net Sales Proceeds