



# CITY OF FORT LAUDERDALE City Commission Agenda Memo REGULAR MEETING

TO:	Honorable Mayor & Members of the Fort Lauderdale City Commission
FROM:	Susan Grant, Acting City Manager
DATE:	December 3, 2024
TITLE:	Motion Approving Agreement for Wave Runner, Fire Boat(s) and Outboard Motor Maintenance and Repair - Yacht Management South Florida, Inc \$771,329.22 - ( <b>Commission Districts 1, 2, 3 and 4</b> )

# **Recommendation**

Staff recommends the City Commission approve an agreement, in substantially the form attached, for the purchase of waver runner, fire boat(s) and outboard motor maintenance and repair services from Yacht Management South Florida, Inc. ("Yacht Management"), for an initial two-year contract term of \$771,329.22; and authorize the City Manager to approve three (3) one (1) -year renewal options for an estimated annual renewal amount of \$385,664.61, for a total potential contract amount of \$1,928,323.05, contingent upon appropriation of funds.

# **Background**

Fire Rescue operates various emergency response watercrafts that require both preventative maintenance and occasional emergency repairs. An agreement is needed to ensure the City's fire boats and wave runners are serviced and repaired in a timely fashion by a qualified, experienced and licensed firm. Yacht Management's services are expected to decrease the downtime for maintenance and repairs and maximize the life of each vessel by keeping all systems properly maintained. These services will ensure our availability and readiness when responding to water-related emergencies.

On August 27, 2024, the Procurement Services Division issued solicitation Event 340 for Wave Runner, Fire Boat(s) and Outboard Motor Maintenance and Repair. The solicitation was extended to allow for additional submissions. The solicitation closed on September 17, 2024, with only one (1) firm submitting a proposal. Pursuant to Section 2-178(c)(9), the Procurement Services Division attempted to negotiate with the sole bidder seeking their Best and Final Offer (Exhibit 3). Yacht Management responded by stating they are providing the City already discounted labor rates and not charging for weekend or overtime rates. The firm did not indicate its status as a Disadvantage Business Enterprise (DBE).

The bid submitted by Yacht Management met all of the solicitation requirements and

deemed a responsive and responsible bidder.

# Resource Impact

Fiscal Year 2025 expenditures related to this agreement are estimated at \$289,249. Future expenditures are contingent upon approval and appropriation of annual budgets. Funds related to this agreement are available in the account below:

Funds available as of November 13, 2024						
ACCOUNT NUMBER	COST CENTER NAME	CHARACTER/ ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	PURCHASE AMOUNT	
10-001-4020-522-30- 3407	Fire Operations	Services/Materials / Equipment Repair & Maintenance	\$4,388,527	\$2,577,576	\$289,249	
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# Strategic Connections

This item is a FY 2024 Commission Priority, advancing the Public Safety initiative.

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

• The Public Safety Focus Area, Goal 1: Be a safe community that is proactive and responsive to risks

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Community.

This item supports the *Advance Fort Lauderdale 2040* Comprehensive Plan specifically advancing:

- The Public Safety Focus Area
- The Coastal Management, Community Health and Safety Element
- Goal 4: Coordinate with related partners and agencies (at city, local, county, regional, state, and federal levels) to plan for disaster and emergency management, further the resiliency of coastal area, and ensure city-wide community health and public safety
  - Objective CM 4.5: Community Health and Safety: Ensure local standards and proactive measures to enhance community health and safety in the City of Fort Lauderdale

### **Attachments**

- Exhibit 1 Solicitation
- Exhibit 2 Bid Tabulation
- Exhibit 3 Best and Final Offer (BAFO)
- Exhibit 4 Agreement

Prepared by:	Glenn Marcos, Chief Procurement Officer, Finance Aukela Holloway, Public Safety Administrator, Fire Rescue Kirk McDonald, Senior Procurement Specialist, Finance Matthew Eaton, Senior Administrative Assistant, Finance
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