



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#25-0460

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Rickelle Williams, City Manager

DATE: June 3, 2025

TITLE: Resolution Approving Fourth Municipal Amendment to Comcast Enterprise Services Master Services Agreement to Increase Prices to Contractual Services and Contract Amount for the Remaining Two Annual Contract Renewals - Comcast Cable Communications Management, LLC - \$356,000 - **(Commission Districts 1, 2, 3 and 4)**

Recommendation

Staff recommends the City Commission approve a Resolution delegating authority to the City Manager to execute the Fourth Municipal Amendment to Comcast Enterprise Services Master Services Agreement (CESMSA) No. FI-25848367-DIngb, in substantially the form attached, to reflect price increases for Enterprise, Business Internet and Ethernet Private Line Services with Comcast Cable Communications Management, LLC (Comcast) in the estimated annual amount of \$178,000 for each of the remaining two (2) years of the agreement, for a two (2)-year total of \$356,000, for a new contract total amount of \$3,356,000, contingent upon appropriation of funds.

Background

The Information Technology Services Department (ITS) ensures the City has telecommunication services, including a high-speed communication platform that connects City buildings and integrates with the public network to the internet. This platform provides significant value by enabling seamless communication between City departments and offices, facilitating real-time data sharing, and improving response times for essential City services such as emergency response, public safety, and utilities. Additionally, the platform supports public Wi-Fi, enhancing the quality of life and services for residents and businesses.

On May 3, 2022 (CAM #22-0323), the City Commission approved the CESMSA and First Municipal Amendment for Communication Services for one (1) year, with four (4) one (1)-year renewal options with Comcast, for an estimated five (5)-year contract amount of \$3,000,000. The CESMSA allows the City to utilize the Comcast high-speed communications platform to create a network between City buildings and a public network to the internet.

On February 6, 2024 (CAM #24-0042), the City Commission approved a Second Amendment to the CESMSA to include Business Internet and Ethernet Private Line Services enabling the City to respond to critical situations as well as meeting the City's future needs.

On May 7, 2024 (CAM #24-0326), the City Commission approved a Third Amendment to the CESMSA to change classification from Interstate to Intrastate.

The proposed Fourth Amendment will reflect a retroactive increase in pricing effective April 8, 2025. These increases will only be applied to future sales orders for new services, as outlined in Exhibit 2, Price Increase Analysis.

Resource Impact

As the price increases only apply to future sales orders for new services, there is no anticipated impact for FY 2025 associated with this action. Funding for future years is contingent upon the approval and allocation of the annual budget.

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Guiding Principle: Technology Adaptation.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are United.

This item supports the *Advance Fort Lauderdale 2040* Comprehensive Plan specifically advancing:

- The Internal Support Focus Area
- The Implementation Element
- Goal 1: The Fort Lauderdale Comprehensive Plan shall accomplish the City's Fast Forward Fort Lauderdale Vision 2035 Plan regarding the City's future growth and the six Cylinders of Excellence and shall be the City's primary policy document to guide all of its activities and development.

Attachments

Exhibit 1 - Comcast Enterprise Services MSA No. FI-25848367-DIngb

Exhibit 2 - Price Increase Analysis

Exhibit 3 - Fourth Municipal Amendment to MSA No. FI-25848367-DIngb

Exhibit 4 - Resolution

Prepared by: Glenn Marcos, Chief Procurement Officer, Finance
Marco Urquidi, Financial Administrator, Information
Technology Services
Laurie Platkin, Senior Procurement Specialist, Finance
Matthew Eaton, Senior Administrative Assistant, Finance

Department Directors: Angela Marinas, Information Technology Services
Linda Short, Finance