



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#13-1449**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** November 19, 2013

**TITLE:** Motion to award a five-year contract for solid waste collection services –  
Invitation to Bid (ITB) 643-11289 - \$23,521,209.60 (five-year cost)

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**Recommendation**

It is recommended that the City Commission award a five-year contract for solid waste collection services to the lowest cost, responsive and responsible bidder, Red River Waste Solutions LP, in the estimated annual amount of \$4,704,241.92 (five-year estimated amount of \$23,521,209.60) and authorize the City Manager to approve two, five-year renewal options, contingent upon appropriation of funds.

**Background**

The Procurement Services Division released ITB 643-11289 on September 14, 2013 and received six responses on October 9, 2013. There were no bid protests.

ITB 643-11289 included twice weekly garbage cart collection and once weekly yard waste cart collection, replacing contracts 692-10119 and 682-9843, which expire January 31, 2014. The new contract, which would be effective February 1, 2014, requires the contractor to provide:

- Alternative fuel vehicles, reducing greenhouse gas emissions by at least 30%
- An annual contribution of \$20,000.00 towards promotional materials
- Acceptance of the City P-Card providing a rebate of \$77,619.99 annually to the City
- Provision of service for trash and recycling for all City facilities at no cost, saving the City \$190,761.04 annually
- Franchise fees payable to the City in the amount of \$1,081,975.64 annually

Total positive financial impact to the City for these new provisions is \$1,370,356.67 annually when compared to the prior solid waste collection contracts.

Staff performed a site visit on October 24, 2013 at Red River Waste Solutions LP's facility in Nashville. Staff inspected route vehicles, observed operations during route collections and at their disposal facility. Staff also toured their hauling facility. All were

found to be in compliance with the expectations outlined in ITB 643-11289. Additionally, staff spoke with several representatives from the City of Nashville regarding Red River Waste Solutions LP, who provided a positive recommendation both for their current performance as well as for their transition into the Nashville market in early 2005.

Republic Services of Florida, Limited Partnership d/b/a All Service Refuse (Republic) was the second-lowest bidder responding to ITB 643-11289. In the event Red River Waste Solutions, LP is unable to perform under the terms of the contract or fails to execute the contract as specified in the ITB documents, Republic would then be considered the lowest qualified bidder. The ITB requested that bidders submit an electronic copy of their bid bond at time of bid opening, and then required the bidders to submit the original bid bond within five days of the bid opening. Republic submitted the electronic copy but did not submit the original within the five days. Because the electronic copy of the bid bond clearly shows the bidder's intent to both secure the bond and to produce the bond, staff considers that this is a minor irregularity which can be waived by the City Commission. Staff recommends waiving the untimely submittal of the original bid bond by Republic as a minor irregularity.

### **Resource Impact**

There will be a fiscal impact to the City in the amount of \$23,521,209.60. Future expenditures are contingent upon approval and appropriation of the annual budgets. Additionally, there is a positive fiscal impact to the City incorporating these new provisions in the amount of \$1,370,356.67 annually.

#### **AVAILABLE RESOURCE LOCATION:**

| FY           | FUND | SUBFUND | FUND NAME               | INDEX #   | INDEX NAME  | SUBJECT # | SUBJECT NAME           | AMOUNT                |
|--------------|------|---------|-------------------------|-----------|-------------|-----------|------------------------|-----------------------|
| 2014         | 409  | 01      | Sanitation - Operations | PBS090201 | Collections | 3255      | Solid Waste Collection | \$4,704,241.92        |
| <b>TOTAL</b> |      |         |                         |           |             |           |                        | <b>\$4,704,241.92</b> |

#### **POSITIVE FISCAL IMPACT:**

|      |     |    |                         |           |                                      |      |                        |                |
|------|-----|----|-------------------------|-----------|--------------------------------------|------|------------------------|----------------|
| 2014 | 409 | 01 | Sanitation - Operations | PBS010504 | Finance - Sanitation                 | J182 | Private Collector      | \$1,081,975.64 |
| 2014 | 409 | 01 | Sanitation - Operations | PBS090601 | Recycling                            | 3255 | Solid Waste Collection | \$33,284.80    |
| 2014 | 409 | 01 | Sanitation - Operations | PKR080101 | Sanitation - Administration          | 3255 | Solid Waste Collection | \$111,414.61   |
| 2014 | 450 | 01 | Water & Sewer           | PBS660101 | Distribution & Collection Operations | 3255 | Solid Waste Collection | \$4,724.28     |
| 2014 | 470 | 01 | Stormwater              | PBS660502 | Stormwater Operations                | 3255 | Solid Waste Collection | \$1,574.76     |
| 2014 | 450 | 01 | Water & Sewer           | PBS660404 | Meter Shop                           | 3255 | Solid Waste Collection | \$2,362.20     |
| 2014 | 450 | 01 | Water & Sewer           | PBS670303 | Fiveash Operations                   | 3255 | Solid Waste Collection | \$4,724.28     |
| 2014 | 450 | 01 | Water & Sewer           | PBS670305 | Peele/Dixie Operations               | 3255 | Solid Waste Collection | \$1,574.76     |

|      |     |    |                                |           |                                 |      |                        |                       |
|------|-----|----|--------------------------------|-----------|---------------------------------|------|------------------------|-----------------------|
| 2014 | 581 | 01 | Central Services               | ITS020103 | Publishing Services             | 3255 | Solid Waste Collection | \$393.63              |
| 2014 | 461 | 01 | Parking System - Operations    | TAM020101 | Parking Customer Services       | 3255 | Solid Waste Collection | \$787.39              |
| 2014 | 461 | 01 | Parking System - Operations    | TAM020401 | Parking City Park Garage        | 3255 | Solid Waste Collection | \$1,181.02            |
| 2014 | 468 | 01 | Airport - Operations           | TAM070201 | Airport Maintenance             | 3255 | Solid Waste Collection | \$3,149.55            |
| 2014 | 001 | 01 | General Fund                   | POL040401 | Special Investigations          | 3255 | Solid Waste Collection | \$787.39              |
| 2014 | 001 | 01 | General Fund                   | POL030408 | K-9                             | 3255 | Solid Waste Collection | \$787.39              |
| 2014 | 001 | 01 | General Fund                   | POL020401 | Staff Support                   | 3255 | Solid Waste Collection | \$11,023.30           |
| 2014 | 001 | 01 | General Fund                   | POL030407 | Mounted Patrol                  | 3255 | Solid Waste Collection | \$2,362.16            |
| 2014 | 001 | 01 | General Fund                   | FIR030101 | Fire - Rescue Support           | 3255 | Solid Waste Collection | \$787.39              |
| 2014 | 468 | 01 | Airport - Operations           | TAM070201 | Airport Maintenance             | 3255 | Solid Waste Collection | \$787.39              |
| 2014 | 001 | 01 | General Fund                   | POL030201 | Patrol                          | 3255 | Solid Waste Collection | \$393.63              |
| 2014 | 643 | 01 | Arts & Science District Garage | TAM080101 | Arts & Sciences District Garage | 3255 | Solid Waste Collection | \$393.63              |
| 2014 | 001 | 01 | General Fund                   | FIR030101 | Fire - Rescue Support           | 3255 | Solid Waste Collection | \$1,181.02            |
| 2014 | 001 | 01 | General Fund                   | FIR030102 | ARFF/CRASH FIRE                 | 3255 | Solid Waste Collection | \$1,181.02            |
| 2014 | 001 | 01 | General Fund                   | FIR030101 | Fire - Rescue Support           | 3255 | Solid Waste Collection | \$1,181.02            |
| 2014 | 468 | 01 | Airport - Operations           | TAM070101 | Executive Airport               | 3255 | Solid Waste Collection | \$1,574.77            |
| 2014 | 001 | 01 | General Fund                   | FIR030101 | Fire - Rescue Support           | 3255 | Solid Waste Collection | \$787.44              |
| 2014 | 140 | 01 | Building Permits               | DSD034002 | Building Permits                | 3255 | Solid Waste Collection | \$787.56              |
| 2014 | 001 | 01 | General Fund                   | DSD040101 | Community Inspections           | 3255 | Solid Waste Collection | \$787.32              |
| 2014 | 001 | 01 | General Fund                   | DSD010101 | Urban Design & Development      | 3255 | Solid Waste Collection | \$787.32              |
| 2014 | 409 | 01 | Sanitation - Operations        | PBS010504 | Finance - Sanitation            | N129 | Other Income           | \$97,619.99           |
|      |     |    |                                |           |                                 |      | <b>TOTAL</b>           | <b>\$1,370,356.67</b> |

**Strategic Connections:**

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the **Infrastructure Cylinder of Excellence**, specifically advancing:

- **Goal 2:** Be a sustainable and resilient community.
- **Objective 4:** Reduce solid waste disposal and increase recycling.
- **Objective 5:** Improve air and water quality and our natural environment.

**Attachments**

Exhibit 1 - Bid Tabulation 643-11289

Exhibit 2 - Nashville Site Visit Report

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