

305 Jet Ski Rentals

Bid Contact **Gianna Jerome**
305jetskirentals@gmail.com
Ph 786-239-0977

Address **5016 5th ave**
Key West, FL 33040

Bid Notes **Thank you for the opportunity. We are ready for the next step.**

| Item # | Line Item | Notes | Unit Price | Qty/Unit | Attch. Docs |
|------------------|--|-------------------------------|-----------------------------|----------|------------------------|
| 12592-525--01-01 | Percentage of monthly gross concession receipts net of sales tax | Supplier Product Code: | First Offer - 40.00% | 1 / each | 40.00% Y |
| Supplier Total | | | | | \$0.00 |

305 Jet Ski Rentals

Item: **Percentage of monthly gross concession receipts net of sales tax**

Attachments

Proposal-2.docx

305 Jet Ski Rentals, LLC

City of Fort Lauderdale

Water-sports Activities Rental Concession
(Motorized & Non-Motorized)

Request for bid proposal 12592-525

November 12, 2021

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Concession Area Site Plan

Staff shall arrive daily (1) Hour prior to opening at 9:00am. Front Desk attendants are responsible for ensuring the area is clean and organized and preparing check-in log along with powering up phone and POS System. Tour Guide on duty is responsible for filling up all wave runners with fuel.

Next step is setting up the life jacket station and ensuring each jacket is equipped with a safety whistle and to check the safety of the jackets including any rips or tears.

Each Jet Ski is to be checked daily, the tour guide on duty must report the number of hours on each jet ski at the start of the day as well as the end of the day. In this report the Jet Ski should also be inspected to report any damage or if jet ski signals some type of error. Once wave runners are compliant and pass our daily inspection, they will be launched into the water using the George English Park Boat Ramp.

Second Front Desk Attendant oversees Kayak and Paddle Board operations. Logs for Non-Motorized and Motorized rentals will be separate although the daily number report will be combined.

For Closing, Front desk attendants must start the closing process by 5:00pm to end the day at 6:00pm. The first step is to complete the daily check-in logs and get the total number for the day calculated and signed off. All cash must be accounted for and placed into an envelope and paper clipped to the daily log. Life jacket station must be placed back into storage and all devices must be powered off. The tour guide is responsible for loading all the wave runners onto the trailers and logging the hours along with any physical damage on the wave runner and log any possible mechanical issues.

Daily Log- Attached Below

Jet Ski Log- Attached Below

CHECK-IN

| <i>Name</i> | <i>Activity</i> | <i>Time</i> |
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STAFF MEMBER _____ DATE _____

JET SKI LOG

| FL NUMBER | HOURS | DAMAGE |
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STAFF MEMBER _____ DATE _____

Daily Maintenance Plan

As members of our community, we value our city name- Fort Lauderdale. While safety is always our priority, we also value and keep ambitious standards of cleanliness and organization highly prioritized.

Our plan of organization is to put such work areas into place- Area 1 shall be considered the welcoming area, must be welcoming and pristine. Area 2 shall be designated to the launch area, where the wave runners will be lined up and numbered for customers to safely board along with kayaks/paddle boards available for safe launch. Area 3 shall be the designated storage area.

Checklists will be made and put into place to ensure standards are met for each Area. Front Attendant in Area 1 is responsible for all cleaning of the concession area throughout the day/ opening in the morning/ closing at night. Managers will be present in opening to ensure proper functions throughout the day and until closing. Through years of experience, we notice the placement of authority always in place will prevent unnecessary complications.

As stated in section 3.2.9 No major repairs to equipment will be allowed. We will conduct all work including mechanical and body work to be performed off-site. All maintenance will be documented and performed professionally off-site.

Storage Plan

All Kayaks and Paddle boards will be kept inside the large storage container on-site.

All Wave Runners will be stored off-site on 2- 4 place trailers.

Besides large water-sports equipment, all devices such as phone and POS System will be stored on-site in the container.

Hurricane Preparedness/ Evacuation Plan

Living in Florida all our lives we know Hurricanes are to be taken very seriously. We have experienced numerous tropical storms/ hurricanes, to know and understand the dangers that can come into play.

The Managers Gianna Jerome and Esteban Granados know exactly what needs to be done in these situations and will oversee our safety plan. Weather and wind conditions are checked daily and will be closely monitored if a warning is present.

If dangerous wind speeds are present, no watercraft will be launched in the water for that day. Safety is our priority and if danger may be present, we will not allow any activities to come into place. All staff including managers will ensure everything is secured as far as fixtures such as welcome desk and shaded tiki tent. Wave Runners, will be trailed away and put into off-site storage. Kayaks, paddle boards and Beach Cruisers will be secured on-site in storage container. If the city must notify us, we will work immediately to secure all equipment following our safety plan. We plan to be ahead and strategize for any future conditions that may present themselves.

All wave runners will be 'placed onto 2- 4 place trailers and towed out using the Gorge English Park Boat Ramp and taken off-site. The evacuation plan will not exceed 45 minutes.

Emergency Equipment

305 Jet Ski Rentals understands emergencies happen, including but not limited to hurricanes. To meet our safety requirements, we will have at hand battery operated radios, flashlights, raincoats, spare batteries, and a fully equipped first-aid kit ready at hand.

Preparedness Training

The Hurricane Preparedness/ Evacuation Plan shall be reviewed by both Gianna Jerome and Esteban Granados with the Evacuation Team/ Staff at the beginning of each hurricane season, and in the event, we experience any employee turnover during hurricane season. Team assignments will be updated on a regular basis.

Policy and Procedure for Internal Controls for Sales/Marketing

The first step to opening the shop is preparing the front desk. Once the desk is open and ready for business, every customer must check in and be logged in using our check-in sheet. One paper will be used daily and scanned daily into google docs for our records.

Our goal is to hold weekly refresher meetings with all additional staff besides managers to ensure every degree of this business is understood properly to exceed city expectations.

We maintain numbered receipts both virtually and printed, which helps keep accurate records. Besides payment receipts every customer must fill out a rental contract which includes our liability waiver, a FWC PWC Checklist, and an agreement to follow all the rules of the waterways. All must be signed by the customer acknowledging they have read and understand our terms to this rental.

Our forms are for customers 18 and older, for any minor riding with a parent as a passenger only must have minor-release form filled out. All forms include all customers' information- Name, Address, Phone number, e-mail address and signature. All persons over 18 must have valid government issued ID (Driver license, ID card or Passport)

The payment system we use is Square Merchant which account allows payments via Apple Pay, Samsung Pay and chip only, with Valid Photo ID present. Receipts are mandatory for our record.

Our log and receipts will be quality controlled weekly, and reports are made each week to be viewed via Google Docs on our POS System.

At the end of each day, The Check-in sheet will be signed by the attendant and all charges must be added up for the day and written down with a signature and date.

Gianna Jerome or Esteban Granados will have the responsibility of collecting all cash at the end of each workday and deposited daily with receipts for proper record keeping. All which will be stapled together daily- Deposit slip and Check-in sheet.

305 Jet Ski Rentals shall maintain current, accurate and complete financial records on an annual basis of accounting related to its operations pursuant to the contract with the City of Fort Lauderdale. 305 Jet Ski Rentals shall keep true, accurate and complete records and accounts of all rentals. Systems and procedures used to maintain these records will include a system of internal controls and all will be open to inspection and audit by the City manager or his/her designee, upon 72 hours' notice.

Management and Staffing Plan

The concession will be open 7 days a week from 9:00am to 6:00pm.

At all times both managers will be present and working on the operation, holding the responsibility of overseeing the entire operation daily. Both Gianna Jerome and Esteban Granados hold NASBLA Approved Boating Licenses, FWC Liveries, CPR & First-Aid Certifications, as well as Captain's Licenses on the way and years of hands-on experience on the water and customer service.

Ready for work we have 2 additional employees besides Managers, with experience and up to date certifications.

Front Desk Attendant- Christina Jerome (Holds Boating License, Livery and CPR & First Aid)

Tour Guide- Christian Granados (Holds Boating License, Livery and CPR & First Aid)

Operational Instructions for wave runners are to be given by either tour guide.

Operational Instructions for Kayaks and Paddle Boards are to be given by either front desk attendant.

Mangers on Duty- Gianna Jerome & Esteban Granados

Current Certifications & Licenses

Department of State / Division of Corporations / Search Records / Search by Entity Name /

305MD LLC

Detail by Entity Name
 Florida Limited Liability Company
 305 JET SKI RENTALS, LLC

Filing Information

| | |
|-------------------------|---------------|
| Document Number | L1800094660 |
| FE/EIN Number | 82-5185342 |
| Date Filed | 04/16/2018 |
| Effective Date | 04/14/2018 |
| State | FL |
| Status | ACTIVE |
| Last Event | REINSTATEMENT |
| Event Date Filed | 03/01/2021 |

Principal Address
 2640 pierce st
 6
 Hollywood, FL 33020

Changed: 03/01/2021

Mailing Address
 2640 pierce st
 6
 Hollywood, FL 33020

Changed: 03/01/2021

Registered Agent Name & Address
 GRANADOS, ESTEBAN Y
 2640 pierce st
 6
 Hollywood, FL 33020

Name Changed: 03/01/2021

Address Changed: 03/01/2021

Authorized Person(s) Detail

Name & Address

Title MGR

GRANADOS, ESTEBAN Y
 2640 pierce st
 6
 Hollywood, FL 33020

Title MGR

JEROME, GIANNA M
 2640 pierce st
 6
 Hollywood, FL 33020

Annual Reports

| Report Year | Filed Date |
|-------------|------------|
| 2019 | 02/28/2019 |
| 2020 | 03/01/2021 |
| 2021 | 03/01/2021 |

Document Images

| | |
|---|--|
| 03/01/2021 -- REINSTATEMENT | View image in PDF format |
| 02/28/2019 -- ANNUAL REPORT | View image in PDF format |
| 04/16/2018 -- Florida Limited Liability | View image in PDF format |

***State of Florida
Department of State***

I certify from the records of this office that 305 JET SKI RENTALS, LLC is a limited liability company organized under the laws of the State of Florida, filed on April 16, 2018, effective April 14, 2018.

The document number of this limited liability company is L18000094660.

I further certify that said limited liability company has paid all fees due this office through December 31, 2021, that its most recent annual report was filed on March 1, 2021, and that its status is active.

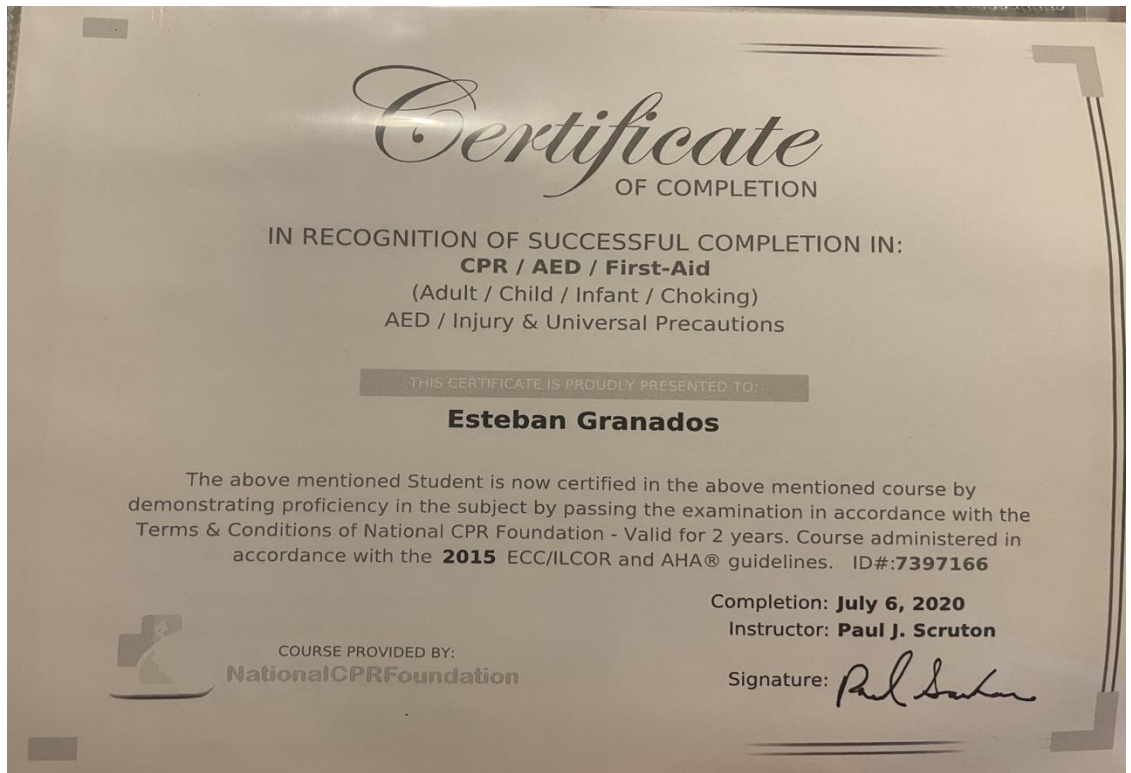
*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Ninth day of March, 2021*



Randy Be
Secretary of State

Tracking Number: 4865648028CU
To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.
<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>







Staff Labeling

All staff are required to wear a proper uniform shirt with employee names printed on the back.

All shirts include company name, phone number, and staff member name.

Tour Guides are required to wear Dri-fit long sleeve neon yellow custom shirt.



Written & Verbal Safety Briefing

Customers are first briefed on operational instructions for wave runners by our PWC Checklist given at point of sign-up, if customer is born after 1/1/1988 they will be required to complete a course to get a certificate to ride, and during wait, customer is required to watch a short instructional safety video on how to operate the jet ski safely. Once completely briefed, the customers are then placed onto their numbered Jet Ski and introduced to their tour guide where they will be given hands-on instructions.

When every customer is boarded on their Jet Ski the tour guide will introduce themselves and start with "Raise your hand if you have operated a jet ski before" then promptly tell customers you are going to begin instructions and need everyone's attention. Have every customer locate the engine cut off switch lanyard and have them place on wrist like a bracelet demonstrating with example lanyard key in hand. Once on wrist, have customers locate the start button and have them place their finger over it to ensure they know where the button is located, now have customers look under the key and find the big red stop button that cuts the jet ski off. Locate controls behind handlebars, identify the right throttle, which is the accelerator, which we always warn it is immensely powerful. The left throttle is reverse which can also be used to help you slow down and come to a complete stop in the water where we then make clear- jet skis do not have brakes. To turn in any direction, you must apply the throttle.

Stop and check for questions and confirm understanding at this point.

If anyone feels the jet ski tipping over, please do not attempt to hold onto the jet ski, this may risk the entire vessel capsizing, just let off the jet ski throttle and jump into the water. If the jet ski capsizes swim to the rear end and find the arrow on the jet ski to indicate the way to flip the jet ski over, (flips over very easily) once flipped, driver must re board first through the rear using the step ladder and use grab bar to board jet ski. If there is a passenger as well, the driver must make sure the passenger has safely got back on and make sure they are ready to continue riding. The jet ski stays turned off while someone is in the water near you.

Every jacket is equipped with a safety whistle at hand, please locate it on your jacket, also every jet ski is equipped with a fire extinguisher in the hood for your safety- must point out.

Show customers the 2 signs in the water they will see- resume speed and idle speed/ manatee zone. Clarify to the customer to stay in a single file line with a minimum of 150 apart from one another.

Ask for any questions, if everything is understood jet skis are pushed into the water to begin the jet ski experience.



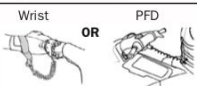

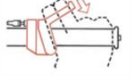



Customers for Kayaks and paddle boards are briefed with check list at sign-up, once completed they will board their kayak/paddle board where they will then be given hands-on instructions how to operate and are given a laminated paper that includes a map of the waterways and important instructions to remember, this same paper will also be sent to customers phone to maximize safety.


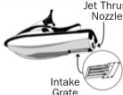






Once the customer is briefed and loaded on their kayak or paddle board with their life jacket, we will go over the correct way to paddle, the paddles have arrows to indicate the proper way to use them. The paddle boards have a safety lanyard that is attached to the persons ankle to make sure they stay close to the board if they tip over. Once customers agrees to understand all the rules and regulations of the waterways and safety, they can start their trip.

Kayaks and paddle boards don't have too many rules to follow when it comes to speed zones, though they must always stay out of the way of boaters or any motorized vessels in the channels to avoid and possible dangers.



Personal Water Craft (PWC) Renter Orientation Checklist

| ID Card and Rental Requirements | |
|--|--|
| Renter Initials _____  | <ul style="list-style-type: none"> • Anyone born on or after January 1, 1988 who operates a vessel with a motor of 10 horsepower or more must have proof of boating safety education. • A photo ID is required to be carried with your proof of boating safety education. • PWC are allowed to be operated only 30 minutes before sunrise to 30 minutes after sunset. (PWC must have functioning navigation lights if operated during allowable time before sunrise or after sunset.) • No one under 18 can rent a PWC. • No one under 14 can operate a PWC. • Rental facility (livery) must provide an on-water demonstration and check |
| Protective Clothing/Equipment for Operators and Passengers | |
| Renter Initials _____  | <p>Wear PFD and Other Protective Clothing/Equipment</p> <ul style="list-style-type: none"> • You must wear an appropriate personal flotation device (PFD) at all times. • Wear a wet-suit (or wet-suit bottom) while operating the PWC. Normal swimwear does not adequately protect against forceful water entry into the lower body opening(s) of both males and females. Severe internal injuries can occur if water is forced into body cavities as a result of falling into water or being near the jet thrust nozzle. • Additional protective equipment (such as footwear/eyewear) may be needed. |
| PWC Controls | |
| Renter Initials _____  | <p>Keep Lanyard Attached</p> <ul style="list-style-type: none"> • Securely attach engine shut-off cord (lanyard) to your wrist or PFD (as directed) and wear it at all times. Then if you fall off the PWC, the engine will stop. |
| Renter Initials _____  | <p>Know How to Start and Stop the Engine</p> <ul style="list-style-type: none"> • To start the engine, be sure that the lanyard is attached and push the start button. • To stop the engine, push the stop button. Stopping the engine will not stop the forward motion of the PWC and will result in loss of steering. |
| Renter Initials _____  | <p>Know Operational Controls</p> <ul style="list-style-type: none"> • The throttle controls your speed. Apply the throttle lever on the handle to accelerate and release it to slow down. • The handlebars move the jet thrust nozzle directing thrust in different directions to steer the PWC. Without thrust you cannot steer the PWC. |
| Avoid Collisions — Most PWC Injuries and Deaths Result from Collisions | |
| Renter Initials _____  | <p>Do Not Release Throttle when trying to Steer</p> <ul style="list-style-type: none"> • You need the throttle to steer. <p>Take Early Action to Avoid Collisions</p> <ul style="list-style-type: none"> • Remember, PWC and other boats do not have brakes. |
| Renter Initials _____  | <p>Scan Constantly</p> <ul style="list-style-type: none"> • Scan constantly for people, objects and other boats (including PWC). • Be alert for conditions that limit your visibility or block your vision of others. |
| Renter Initials _____  | <p>Operate Defensively</p> <ul style="list-style-type: none"> • Operate at safe speeds. • Keep a safe distance away from people, objects and other boats (including PWC). • Do not follow directly behind PWC or other boats. • Do not go near others to spray or splash them with water. • Avoid sharp turns and other maneuvers that make it difficult for others to avoid colliding with you or that make it difficult for others to understand where you are going. |

| Other Hazards | |
|---|---|
| _____ Renter Initials |  <p>Avoid Aggressive Maneuvers</p> <ul style="list-style-type: none"> • This is a high-performance boat—it is not a toy. • Ride within your limits and avoid aggressive maneuvers to reduce the risk of loss of control, ejection, and collision. • Sharp turns or jumping wakes or waves can increase the risk of back/spinal injury (paralysis), facial injuries, and broken legs, ankles or other bones. • Do not jump wakes or waves. |
| _____ Renter Initials |  <p>Keep Away From Intake Grate</p> <ul style="list-style-type: none"> • Items such as long hair, loose clothing, or PFD straps can become entangled in moving parts resulting in severe injury or drowning. |
| _____ Renter Initials |  <p>Do Not Apply Throttle when Anyone is at the Rear of the PWC</p> <ul style="list-style-type: none"> • Do not apply the throttle when anyone is standing or swimming toward the rear of the PWC. Water and/or debris exiting jet thrust nozzle can cause serious injury. |
| _____ Renter Initials |  <p>Know How to Right the PWC in Open Water</p> <ul style="list-style-type: none"> • If you capsize in open water, swim to the rear of the PWC and turn it upright —be sure to turn it in the proper direction. Then board it from the rear. |
| Other Rules and Safety Information that May Apply to Your Situation | |
| _____ Renter Initials |  <p>Follow Rental Agency Rules and Boating Laws</p> <ul style="list-style-type: none"> • Review all rental agency rules and applicable boating laws. • Do not overload the PWC. Do not tow unless the PWC is designed and equipped for towing. Know and follow all State requirements related to towing. |
| _____ Renter Initials |  <p>Know the Waters</p> <ul style="list-style-type: none"> • Know the area in which you will be operating and observe all navigational markers and signs. |
| _____ Renter Initials |  <p>Follow the Additional PWC Warnings and Instructions that May Apply</p> <ul style="list-style-type: none"> • Depending on the circumstances, the Owner's Manual and product labels may have relevant information not covered in this basic orientation. |
| Extended Rental | |
| _____ Renter Initials |  <ul style="list-style-type: none"> • Know how to refuel the PWC. • Know how to trailer and transport the PWC. • File a float plan. |
| Final Check | |
| _____ Renter Initials | <p>READY AND ? ABLE</p> <ul style="list-style-type: none"> • Do you understand that you should scan constantly, operate defensively and avoid aggressive maneuvers? • Do you understand that PWC do not have brakes? • Do you understand that you should not release the throttle when you are trying to steer away from people, objects, other boats (including PWC)? • Do you have any question about the PWC or its operation? |

I have been instructed on and understand the rules and information provided in this orientation.

Signature of PWC Renter

Signature of PWC Rental Agency Employee

Date of Signature

Date of Signature

For more boating safety information, see myfwc.com/boating/safety-education
(2)

Written & Verbal Rescue Protocol

When it comes to safety it is our top priority, life jackets must be properly secured and worn throughout the entire ride and equipped with a safety whistle.

Our life jackets are meant to fit the intended wearer which is why we carry multiple sizes with adjustable straps, that are all USCG certified. Life jackets are given to each customer after signing up by front desk attendant, all jacket fittings are secured by attendant to maximize safety. Tour guides must also ensure every customer boarding the jet ski is properly secured also.

Our rescue protocol in the scenario of a situation occurs, all staff is certified with CPR & First Aid, and chase vessel is ready to go.

911 is to be called in a state of emergency. FWC phone number is to be posted along with important city officials.

Policy & Procedure for All Records

All records are kept for 5 years on paper, all data is stored online via google docs. Each working day staff member working at the front desk must document the total sales for each day. This document will be on paper and uploaded to google docs. All liability waivers along with safety checklists will be safely stored in our weekly divided filing cabinet. Each customer that is over 18 must present a photo ID and fill out the waiver. We will have cameras to record and monitor daily movement.

Additional Information

My name is Gianna Jerome, and my partner/spouse is Esteban Granados, and together we created 305 jet ski rentals. I would like to begin by thanking you for your time and the opportunity at this beautiful park. This is a huge opportunity for us to grow our business. We have been family owned and operated since 2017, our goal is to keep it in the family for years to come. We have a passion for watersports and wish to share the fun and experience with newcomers. We do not consider this a job; we love what we do. Although having fun is especially important, safety is ALWAYS our number one priority. Our customers always come back to us as well as refer us to friends and family all the time because we do our best to create an unforgettable experience for every rider. Considering I used to come to this park as a child, I would love the opportunity to keep the status of this park exceedingly high, as a beautiful, clean, and fun park. Even through these uncertain times, such as covid, we like to keep a clean, safe, and healthy environment.

Please feel free to check us out on google.

305 Jet Ski Rentals

<https://goo.gl/maps/QUw2NuUJMYRTwdoA9>

Gianna Jerome & Esteban Granados

305 Jet ski Rentals

[Www.305jetskirentals.com](http://www.305jetskirentals.com)

Cell# 786-239-0977

Cell# 786-830-3644

Proposed Rates:

| Equipment | Rental Rate Year 1 | Rental Rate Year 2 | Rental Rate Year 3 | Rental Rate Year 4 | Rental Rate Year 5 |
|-------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Wave Runner 75 Minute Tour | \$125 | \$135 | \$140 | \$140 | \$140 |
| Single Kayak 90 Minute Rental | \$20 | \$25 | \$25 | \$25 | \$25 |
| Tandem Kayak 90 Minute Rental | \$30 | \$35 | \$35 | \$35 | \$35 |
| Paddle Board 90 Minute Rental | \$35 | \$40 | \$40 | \$40 | \$40 |
| Guided Tours Non-Motorized | \$50 | \$50 | \$50 | \$50 | \$50 |
| Cruiser Bikes 3 Hour Rental | \$25 | \$25 | \$25 | \$25 | \$25 |

Refundable security deposit rates:

Jet skis: \$200

Cruiser bikes: \$75

Kayak/SUP: ID held

References

We have always worked alone in this business.

However, we are very well known by the Fort Lauderdale Marine Patrol officers and FWC officials

Insurance

| CERTIFICATE OF INSURANCE | | | | DATE (MM/DD/YY) 06/10/2021 |
|--|---------------|--|-----------------------------------|--|
| PRODUCER AND THE NAMED INSURED Evolution Insurance Brokers, LLC. 8722 S. Harrison St. Sandy, UT 84070 (801) 304-5500 | | THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE OF INSURANCE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND, OR ALTER THE COVERAGE AFFORDED BY THE INSURANCE POLICIES BELOW. INSURERS AFFORDING COVERAGE INSURER A: Prime Insurance Company INSURER B: INSURER C: INSURER D: INSURER E: - Company #12588 | | |
| INSURED 305 Jet Ski Rentals LLC 5016 5th Ave Key West, FL 33040 | | "LIMITS SHOWN ARE THOSE IN EFFECT AS OF POLICY INCEPTION" | | |
| COVERAGES | | | | |
| The policies of insurance listed below have been issued to the insured named above for the policy indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies. Aggregate limits shown may have been reduced by paid claims. | | | | |
| TYPE OF INSURANCE | POLICY NUMBER | POLICY EFFECTIVE DATE (MM/DD/YY) | POLICY EXPIRATION DATE (MM/DD/YY) | LIMITS |
| <input checked="" type="checkbox"/> Commercial Liability <input checked="" type="checkbox"/> Claims Made <input checked="" type="checkbox"/> Exclude Products <input checked="" type="checkbox"/> Exclude Completed Operations | SC21041867 | 4/20/2021 | 4/20/2022 | \$500,000 Per Person \$1,000,000 Per Accident \$1,000,000 Policy Aggregate |
| <input type="checkbox"/> Commercial Auto Liability Any Auto All Owned Autos Scheduled Autos Hired Autos Non-Owned Autos Drive Away Specifically Described Autos | | | | |
| <input type="checkbox"/> Commercial Garage Liability G.K.L.L. O.T.R.P.D. D.O.C. Cargo On Hook Employee Dishonesty Wrongful Repossession Claims Made Exclude Products Exclude Completed Operations | | | | |
| <input type="checkbox"/> Excess Liability <input type="checkbox"/> Claims Made | | | | |
| OTHER | | | | |
| DESCRIPTION OF OPERATION/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS Coverage is limited to only insured activities or operations identified in the Policy. Additional Insured Endorsement - Scheduled, Guided Personal Watercraft Tours - Per Receipts., Guided Personal Watercraft Tours - Per Unit. | | | | |
| <input checked="" type="checkbox"/> CERTIFICATE HOLDER <input type="checkbox"/> ADDITIONAL INSURED <input type="checkbox"/> LOSS PAYEE | | | | |
| PROOF OF INSURANCE | | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 90 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES. | | |
| | | AUTHORIZED REPRESENTATIVE | | |

We can upgrade to 2,000,000

SECTION VI - REVENUE PROPOSAL PAGE

Proposer Name: 305 Jetski Rentals LLC

Proposer agrees to supply the services at the fees bid below in accordance with the terms, conditions and specifications contained in this RFP.

Percentage in the amount of 40 % of monthly gross concession receipts net of sales tax. (Preferred minimum is 25% of monthly gross concession receipts net of sales tax)

List below the improvements you propose to introduce during the contract term. Improvements can be directed towards increasing sales and revenue to the City, to further satisfy your patrons, improve the aesthetics of the Concession Area or design a concession building.

List below each proposed improvement and the cost to provide it. Attach an additional sheet if necessary.

| | |
|--|------------------|
| <u>floating docks with city approval</u> | <u>\$ 22,000</u> |
| <u>signage/advertisement</u> | <u>\$ 3,500</u> |
| | <u>\$</u> |
| | <u>\$</u> |

List below all equipment that will be utilized for the concession and their current value. List all rental equipment (code with an R), the chase/tow vessels(s) (code with a C), and accessory equipment such as trucks trailers etc. (code with an A). Please provide one set of color photographs of equipment for this concession, attached to this proposal section. Proposed markings of equipment must be included in the photographs (see Section 3.6 – Rental Equipment.)

| Description | Code (R/C/A) | Qty. | Total Value |
|---|--------------|-----------|------------------|
| <u>Yamaha VX 2020 with I-Ride</u> | <u>R</u> | <u>4</u> | <u>\$ 40,000</u> |
| <u>Yamaha vx 2019</u> | <u>R</u> | <u>2</u> | <u>\$ 18,000</u> |
| <u>Yamaha FX 2021</u> | <u>C</u> | <u>1</u> | <u>\$ 12,000</u> |
| <u>2020 Ford F150 & 2011 Dodge Ram 1500</u> | <u>A</u> | <u>2</u> | <u>\$ 50,000</u> |
| <u>4 spot trailer & two double trailers</u> | <u>A</u> | <u>3</u> | <u>\$ 8,000</u> |
| <u>Single & tandem kayaks</u> | <u>A</u> | <u>15</u> | <u>\$ 10,500</u> |
| <u>stand up Paddle boards</u> | <u>A</u> | <u>6</u> | <u>\$ 3,500</u> |
| <u>Beach Cruisers</u> | <u>A</u> | <u>6</u> | <u>\$ 1,500</u> |

(use additional sheets if necessary)

Version 08-2021

Submitted by:

Esteban Granados
Name (printed)

E. Granados
Signature

11/12/21
Date

Manager
Title

Version 08-2021

City of Fort Lauderdale

**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

- (a) Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

Ejranads
Authorized Signature

Esteban Grunads/Manager
Print Name and Title

11/12/21
Date

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

| <u>NAME</u> | <u>RELATIONSHIPS</u> |
|-------------|----------------------|
| N/A | |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

E. Granados
Authorized Signature
Esteban Granados
Name (Printed)

Manager
Title
11/12/21
Date

Rev 05-2020

City of Fort Lauderdale

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: 12592-525

Project Description: Motorized and non motorized rentals and hours in George English Park

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: 305 jetski rentals LLC

Authorized Company Person's Signature: E. granados

Authorized Company Person's Title: Manager

Date: 11/12/21

City of Fort Lauderdale

BID 142064-040

BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through www.BidSync.com prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Legal Registration) 305 Jetski Rentals LLC EIN (Optional):

Address: 2640 Pierce St Apt 6

City: Hollywood State: FL Zip: 33020

Telephone No.: 786 239 0937 FAX No.: Email: 305jetskirentals@gmail.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 1-2 Days

Total Bid Discount (section 1.05 of General Conditions):

Check box if your firm qualifies for MBE / SBE / WBE (section 1.09 of General Conditions):

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Table with 6 columns: Addendum No., Date Issued, Addendum No., Date Issued, Addendum No., Date Issued. All rows are empty.

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. You must also click the "Take Exception" button.

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by: Gianna Jerome Name (printed) 11/12/21 Date

Signature [Handwritten Signature] Title: Manager

revised 04/2020

Kayak storage on-site

George English Park



Coontie Hatchee Park



Front Desk/ Welcome Center

George English



Coontie Hatchee



Jet Skis on our Trailers in our storage yard



Proposed idea for approved floating docks



Our storage idea for daily wave runner storage



Jet Skis to be placed on sandy beach area for safe loading and unloading of passengers and easy launch from the hours of 9:00am-6:00pm.

Labeling

Each Jet Ski will be numbered and the chase Jet Ski will be identified with a similar sticker in same location.

Jet Skis will be numbered 1-8 on the hood and the chase ski will be labeled "Chase" on the hood.

As follows:

"1" "CHASE"

