



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#23-0681

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Greg Chavarria, City Manager

DATE: August 22, 2023

TITLE: Resolution Accepting Two Cox CXO300hp Outboard Engines, Installation, and Twelve Months of Service from Ring Power Corporation in Exchange for Allowing Ring Power Corporation to Conduct Certain Marketing Activities, Waiving the Competitive Solicitation and Selection Processes Contained in Division 2, Procurement, of Chapter 2, Article V, of the Code of Ordinances of the City of Fort Lauderdale, Florida, for the acquisition of the Engines, and Approving a Marketing Agreement between Ring Power Corporation and the City of Fort Lauderdale,- \$160,000 - **(Commission Districts 1, 2, 3 and 4)**

Recommendation

Staff recommends the City Commission adopt a resolution accepting two Cox CXO300hp outboard engines, installation, and twelve months of service from Ring Power Corporation in exchange for allowing Ring Power Corporation to conduct certain marketing activities, waiving the competitive solicitation and selection processes contained in Division 2, Procurement, of Chapter 2, Article V, of the Code of Ordinances of the City of Fort Lauderdale, Florida, for the acquisition of the engines, and approving a Marketing Agreement between Ring Power Corporation and the City of Fort Lauderdale.

Background

Ring Power Corporation is a Florida-based company that serves numerous industries, including the marine industry, and is the exclusive representative of Cox Powertrain Technology in Florida. Ring Power Corporation desires to donate 2 CXO300 diesel outboard engines to the City of Fort Lauderdale for exclusive use on a Police Department Marine Unit vessel in exchange for the City's agreement to allow Ring Power Corporation to conduct certain marketing activities.

The CXO300 produces 20-35% less CO₂ emissions than comparable gasoline outboards. With up to 30% fuel savings, producing 30% less CO₂ emissions, and with 479 lb. ft torque, the diesel outboard is an environmentally friendly and efficient propulsion option. The CXO300 has successfully achieved Environmental Protection Act (EPA) Tier 3, and International Maritime Organization (IMO) II certifications. The engines currently on the vessel have accumulated over 4,000 hours of operation, require frequent service/repairs, and have reached the end of their useful service life. In addition to conducting law enforcement and compliance activities on the waterways, Police

Department vessels are often the first to respond to occurrences of marine accidents, potential drownings, and other water-related emergencies. It is imperative that the Police Department Marine Unit vessels remain in excellent working order and have reliable engines to conduct these essential operations.

Ring Power Corporation will also remove the existing engines and install the donated engines, including any necessary parts/accessories, at their expense as part of the donation. Additionally, Ring Power Corporation will also include 12 months of service on the donated engines.

Resource Impact

This action will result in a positive impact to the City. The value of the donated equipment – two (2) CXO300 engines, installation and 12 months of service is \$160,000.

- Two (2) Cox CXO300 engines @ \$65,000/ea. = \$130,000
- Installation (including necessary parts/accessories) @ \$25,000
- 12 months service @ \$5,000

Strategic Connections

This item is a *2022 Top Commission Priority*, advancing the Community Response and Safety initiative.

This item supports the *Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing:

- The Public Safety Focus Area
- Goal 6: Build a safe and well-prepared community.
- Objective: Provide quick and exceptional fire, medical, and emergency response and be the leading model in domestic preparedness.

This item Supports the *Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing:

- The Internal Support Focus Area
- Goal 8: Build a leading government organization that manages all resources wisely and sustainably.
- Objective: Provide safe, well-maintained, and efficient facilities and capital assets.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Community*.

Attachments

Exhibit 1 – Ring Power Corporation – Donation-Valuation Detail

Exhibit 2 – Marketing Agreement

Exhibit 3 – Resolution

Prepared by: Rick Maglione, Major, Police Department

Department Director: Patrick Lynn, Chief of Police