



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#19-0960

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Chris Lagerbloom, ICMA-CM, City Manager

DATE: December 3, 2019

TITLE: Motion Approving Contract for Purchase and Installation of Four Ocean
Rescue Lifeguard Towers– Bausch Enterprises, Inc. – \$183, 730 –
(Commission Districts 2 and 4)

Recommendation

It is recommended that the City Commission approve a one-year contract, in substantially the form attached, for the purchase and installation of four ocean rescue lifeguard towers from Bausch Enterprises, Inc., in the amount of \$183,730, and authorize the City Manager to approve one, one-year renewal option contingent upon appropriation of funds.

Background

The City owns and operates 20 lifeguard towers on its beaches. Of the 20 towers, 13 are the modern APEX lifeguard towers that meet all the criteria needed for ocean rescue safety needs. However, seven of City's the current lifeguard towers are older models built in the mid 1980's and early 1990's. The average life expectancy of a lifeguard tower is 15-20 years due to the harsh environment they are exposed to. Although the Fire-Rescue Department has seven towers in need of replacement, there is only funding available to purchase four towers at this time. Staff is requesting to purchase new ocean rescue lifeguard towers to replace four of the seven aging towers that have exceeded their useful life.

On August 27, 2019, the Procurement Services Division issued Request for Proposals ("RFP") No. 12311-095 to solicit competitive proposals for highly-qualified, experienced, and licensed firms to construct or provide prefabricated lifeguard towers to install for the City. Three proposals were received on September 26, 2019, from Bausch Enterprises, Inc., Panzer Aluminum Products, and RJ Spencer Construction LLC. One of the three vendors that responded indicated their status as a Minority Business Enterprise, Women Business Enterprise, or Small Business Enterprise. All proposals were reviewed for compliance with the solicitation specifications and were deemed responsive and responsible.

On October 7, 2019, the RFP evaluation committee met and visited Juno Beach to view the lifeguard towers that were proposed by Bausch Enterprises, Inc. and Fort Lauderdale Beach to view the lifeguard towers that were proposed by RJ Spencer Construction LLC. Panzer Aluminum Products' proposed towers were not visited because they do not have any placements.

On October 10, 2019 the evaluation committee met to evaluate and rank the firms based on the evaluation criteria shown below:

<u>ABILITY TO MEET OBJECTIVES</u>	
Understands the scope of the project	20%
Meets technical specifications	10%
Warranty Documentation	10%
<u>QUALIFICATIONS</u>	
References, past performance, years in business	10%
<u>COST SAVINGS</u>	
Energy Savings Report	10%
ROI Energy Savings	10%
Total Project Cost	30%
TOTAL PERCENT AVAILABLE:	100%

The evaluation committee decided to send the proposers a questionnaire and request a Best and Final Offer ("BAFO") from each one that would include a lightning protective coating, not previously specified in the RFP.

After receiving the responses to the questionnaire and the BAFOs, the City's evaluation committee provided the final ranking on October 23, 2019. Based on the final rankings it was determined that Bausch Enterprises, Inc. has met all the specifications of the solicitation and has been deemed the most responsive, responsible, and highest ranked firm.

The chart below is a breakdown of Bausch Enterprises, Inc.'s price for the lifeguard towers, which also includes their BAFO:

Item	Quantity	Unit Price	Total
Ocean rescue lifeguard tower	4	\$42,129.00	\$168,516.00
Lightening protection coating	4	\$1,179.00	\$4,716.00
Delivery & Installation	4	\$2,624.50	\$10,498.00
Grand Total:			\$183,730.00

Resource Impact

There is a fiscal impact to the City in the amount of \$183,730 for the contract award. Funds for this item are available in the accounts listed below.

<i>Funds available as of 11/03/2019</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	PURCHASE AMOUNT
331-P12503.331-6564	Lifeguard Tower Replacements	Capital Outlay/ Equipment Purchase	\$ 209,272	\$ 209,272	\$183,730
				TOTAL →	\$ 183,730

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing:

- The Public Safety Focus Area
- Goal 6 Build a safe and well-prepared community
- Objective: Provide quick and exceptional fire, medical, and emergency response

Attachments

Exhibit 1 – Solicitation
Exhibit 2 – Final Ranking
Exhibit 3 – Panzer Aluminum Products Proposal
Exhibit 4 -- Bausch Enterprises, Inc. Proposal
Exhibit 5 -- RJ Spencer Construction, LLC Proposal
Exhibit 6 – Bausch Enterprises, Inc. BAFO
Exhibit 7 – Contract

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