



POLE PRODUCTS DIVISION

16395 Ayres Lane
Bristol, VA 24202

Telephone: 276/ 676-1138
Fax: 276/ 676-2379

April 17, 2015

Mr. Dave Smith
City of Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, Florida 33312

RE: AMERON REPRESENTATION

Dear Mr. Smith,

Municipal Lighting Systems, Inc. is the exclusive representative, under contract, for sales of Ameron Pole Products in South Florida.

Please contact Mr. Scott Stefan in their Palm Beach County office for information including pricing of our product offerings.

Thank you for your interest in Ameron concrete poles and other lighting accessories.

Best regards,

A handwritten signature in black ink, appearing to read 'Jerry Mink', written in a cursive style.

H. Jerry Mink
Eastern Regional Sales Manager

Cc: *Municipal Lighting Systems, Inc. – Scott Stefan*



SternbergLighting

ESTABLISHED 1923 / EMPLOYEE OWNED

Mark Dean V.P. Marketing & Business Dev.

(815) 341-2275 mdean@sternberglighting.com

Mr. Dave Smith
City of Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, FL 33312

April 17, 2015

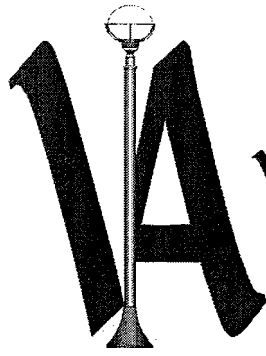
Dear Mr. Smith,

Please be notified that Sternberg Lighting exclusive representative and supplier for Southeast Florida is Municipal Lighting Systems, Inc. They represent all products from our company, including light poles, fixtures, globes, decorative bollards and mounting arm brackets. Please feel free to contact Mr. Scott Stefan at their office should you have any questions or require pricing for our product offering. You can contact Municipal Lighting Systems, Inc. at (561) 641-5301.

Sincerely yours,

Mark Dean
Sternberg Lighting V.P. Marketing & Business Development

CC; Scott Stefan, Municipal Lighting Systems, Inc.



Vertex Illumination of America, Inc.

April 20, 2015

Mr. Dave Smith
City Of Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, FL 33312

Dear Mr. Smith:

Municipal Lighting Systems, Inc. with offices located in Lake Worth and Miami Florida is Vertex Illumination Of America, Inc. (VIA) exclusive representative for sales of our product in Florida.

The contact person at Municipal Lighting is Mr. Scott Stefan. He is located in the Lake Worth office. He can be contacted at 561-641-5301.

We thank you for your interest in VIA products.

Sincerely,

Roy Bustillo, V. P.
Vertex Illumination of America, Inc.

CC: Scott Stefan

7035A SW 47th Street · Miami, Florida 33155
Tel.: (305) 666-4210 · Fax: (305) 666-4211