



**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** July 1, 2014

**TITLE:** Motion to approve ranking and authorization to commence contract negotiations for General Engineering – Energy Performance Contracting – Request for Qualifications (RFQ) 946-11316 – Consultants Competitive Negotiations Act (CCNA)

---

**Recommendation**

It is recommended that the City Commission approve the final ranking and authorize the commencement of contract negotiations for General Engineering – Energy Performance Contracting with the top four ranked proposers including Chevron Environmental Management Company, Honeywell Building Solutions SES Corporation, Siemens Industry Inc., and BGA Inc.; and certify all four firms as qualified pursuant to law and the City’s regulations as well as fully qualified to render the required services based on the City’s recommendation.

**Background**

The City of Fort Lauderdale solicited proposals from experienced energy service companies (“ESCOs” or “Proposers”) capable of performing investment grade energy performance audits and comprehensive energy management and energy-related capital improvement services. Various City buildings, structures, lighting and facilities will be included in the scope of work for the energy performance program and financed through guaranteed costs savings achieved from the improvements.

- February 2014 – RFQ 946-11316 was opened with four proposals received from the firms Chevron Environmental Management Company, Honeywell Building Solutions SES Corporation, Siemens Industry Inc. and BGA Inc.
- March 2014 – The evaluation committee, consisting of Scott Sundermeier, Facilities Manager; Dr. Nancy Gassman, Assistant Public Works Director; and Julie Leonard, Deputy Director, Transportation and Mobility met with Ronald Archey, Procurement Specialist II, to evaluate and rank the proposers. As a result of the evaluation, the committee selected all four firms to be shortlisted for oral presentations.

- May 2014 - The short-listed firms were invited to make oral presentations to the evaluation committee. After the presentations were completed, the committee ranked the proposals based on the evaluation criteria, as shown in the table below.

		Chevron Environmental Management Company	Siemens Industry Inc.	BGA Inc.	Honeywell Building Solutions SES Corporation
EVALUATION CRITERIA	%	RANK	RANK	RANK	RANK
Qualifications of firm including years of experience, licenses, Insurance, current and previous Minority/Women Business Enterprise (M/WBE) participation efforts, other pertinent information	25%	1	2	3	4
Qualification of Project Team including personnel assigned to work on various projects, project managers, sub-consultants, joint ventures and (M/WBE) participation efforts	25%	1	2	3	4
Approach to Scope of Work (including planned (M/WBE) participation efforts)	25%	1	2	3	4
Previous Similar Projects; References	25%	1	2	3	4
<b>Overall Ranking</b>		1	2	3	4

Staff is requesting approval to commence contract negotiations with the top four ranked firms.

**Resource Impact**

There is no fiscal impact to the City. Funding for these services will be from individual projects when services are contracted through individual task orders subject to the availability of funding.

**Strategic Connections:**

This item is a Press Play Fort Lauderdale Strategic Plan 2018 Initiative, included within the Internal Support Cylinder of Excellence, specifically advancing:

- Goal 12: Be a leading government organization, managing resources wisely and sustainably.
- Objective 3: Provide safe, efficient, and well-maintained vehicles, equipment and facilities and integrate sustainability into daily operations.
- Initiative 5: Integrate energy efficient retro-fits and sustainable design elements in City facilities.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We Are United*.

**Attachments**

Exhibit 1 – Bid Tabulation 946-11316

Exhibit 2 – Chevron Environmental Management Company proposal

Exhibit 3 - Honeywell Building Solutions SES Corporation proposal

Exhibit 4 - Siemens Industry Inc. proposal

Exhibit 5 - BGA Inc. proposal

---

Prepared by: Ronald Archey, Procurement Specialist II  
Elizabeth Cohen, Administrative Assistant I

Department Director: Phil Thornburg, Parks and Recreation