

**CITY OF FORT LAUDERDALE
APPLICATION FOR CERTIFICATE OF PUBLIC CONVENIENCE & NECESSITY
RENTAL CARS WITH CHAUFFER AND/OR SIGHSEEING VEHICLES**

DATE: 12/17/14

FILING FEE _____ LICENSE FEE 45.15x6 TOTAL DUE \$270.90

APPLICATION FOR: New Renewal _____ Certificate _____

PUBLIC HEARING BEFORE THE COMMUNITY SERVICES BOARD ON 1/21/15

APPROVED _____ DENIED _____ REASON _____

PUBLIC HEARING APPROVED BY CITY COMMISSION: _____

TYPES OF CERTIFICATE

- A. SIGHTSEEING
- B. OTHER
- C. COURTESY CAR

NUMBER OF VEHICLES

VAN/SHUTTLESERV.

REQUIRED INFORMATION

Note: The information requested is required by Section 27-192 of the Code of Ordinances of the City of Fort Lauderdale. All required information must be provided before the application is submitted to the Community Services Board for their review.

(1) THE NAME AND ADDRESS OF THE APPLICANT AND IF A CORPORATION, NAMES AND ADDRESSES OF THE OFFICERS AND DIRECTORS.

THE APPLICANT IS:

NOT INCORPORATED

Individual: Name: _____
Address: _____

Business Entity: Name of Partner: BRIAN MALTUS
Address: 4613 N. UNIVERSITY DR. UNIT 584
Name of Partner: ROBERT WILSON
Address: 4613 N. UNIVERSITY DR. UNIT 584

Corporation: President _____
 Address _____
 Vice President: _____
 Address: _____
 Secretary: _____
 Address _____
 Treasurer _____
 Director _____
 Address _____
 Registered Agent _____
 Address _____
 Contact Person _____
 Address _____
 Phone umber _____

(2) The number of motor vehicles the applicant desires to operate, including a brief description of each

Definitions (Section 27-1)

Rental car with chauffeur means any passenger-type vehicle for hire that is rented with a chauffeur driver by the hour, day, week or month.

Sightseeing vehicle means a vehicle for hire transporting passengers over the streets of the city in accordance with a contract previously made between the owner or operator and the passenger.

Applicant must attach a brief description of each vehicle desired to this application and label as Exhibit 1.

(3) The rate and fares proposed to be charged. The applicant shall agree that all changes in rates and fares or charges whether increased or decreased shall be set by the city commission.

Vehicle Type: 2015 FORD TRANSIT XL 8 PASSENGER

Proposed rate and/or fares: \$ 50 PER HR / \$ 10 PER PASSENGER

Vehicle Type: LINCOLN TOWN CAR \$ 20 PER PASSENGER PER HR

Proposed rate and /or fares \$20 PER PASSENGER PER HR.

NOTE: If additional space is needed for rates and/or fares please attach a separate sheet and label it Exhibit 2. Check box below if exhibit is being provided.

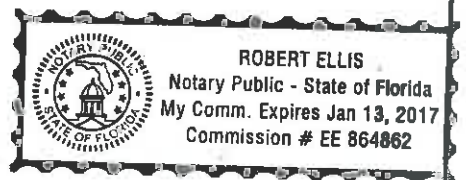
Exhibit 2 is attached to this application

Rates, Fares and charges agreement

I, BRIAN MALTUS, the applicant agrees that all changes in rates fares or charges, whether increased or decreased, shall be set by the city commission.

Signed Brian Maltus
Signature of Applicant

BRIAN MALTUS
Name of Applicant (print or type)



Sworn to & subscribed before me this 17 day of Dec, 2014

[Signature]
Notary

The permanent location at which such vehicle(s) will be stored or parked when not in use.

Permanent location:
ALL VEHICLES WILL BE
PARKEED OFF-ROAD OUTSIDE OF THE CITY

(4) The identity of the actual owner or owners of such vehicle(s) if the applicant does not own such vehicle(s).

The applicant is the owner of the vehicle(s) listed in this application.

The applicant does not own the vehicle(s) listed in this application.

The vehicle(s) is/are owned by:

Name: THE APPLICANT IS IN THE PROCESS OF PURCHASING
THE VEHICLE LISTED
Address: 4816 N. UNIVERSITY DR. UNIT 584, CORAL SPRINGS
Phone: 305-842-7098
33067

NOTE: Where additional space is needed due to multiple owners or partial ownership by the applicant and another person, attach separate sheets and label them as **Exhibit 3**. Please check the box below if extra sheets are provided. Leave box blank if all the ownership information is provided on this form.

Exhibit 3 is attached.

(5) A financial statement prepared by a certified public accountant REJECTION/STATUS

A certified financial statement must be attached to this application. Please label it as **Exhibit 4**. Note that the ordinance requires the statement to be certified. The application cannot be forwarded to the **Community Services Board** without the certification. Check the box to the left when this has been attached.

(6) A profit and loss statement, if the applicant is the holder of a certificate of public convenience and necessity.

The applicant is not a holder of a certificate(s)

The applicant is the holder of a certificate. A profit and loss statement has been labeled as **Exhibit 5** and attached to this application.

(7) An accurate certified account of records for the previous year or the nearest accounting period, including a profit and loss statement for the previous year, setting forth earnings and expenditures for operation, insurance premiums paid including but not limited to unemployment, workers compensation, social security, public liability.

An accurate certified account of records as described in subsection (8) above has been labeled as **Exhibit 6** and attached to this application.

(8) Each application for a certificate of public convenience and necessity shall be accompanied by a tender of the license fee as provided by Section 15-57 of this Code.

The license fee is attached to this application. Fee Amount \$270.90

A comprehensive listing of any violations or complaints made against the applicant, or against the present business entity or against any former business entity that involved any of the same corporate officers, directors, managers, or partners, as applicable, regarding vehicle(s) for hire incidents that occurred in the State of Florida

Are you the applicant currently operating a business?
Regarding vehicle(s) for hire?

Yes No

If yes, business name TELORHEIN, LLC

Have you, the applicant been involved in vehicle(s) for hire in the past? Yes No

Have you, the applicant been involved with another business regarding vehicles
For hire?

Yes No

If yes, business name(s) _____

Are any of the corporate officers, directors, managers or partners involved in any business regarding Vehicle(s) for hire or have they ever been involved in a business regarding vehicles for hire or have they ever been involved in a business regarding vehicles for hire? Yes No

If yes, Name of Person _____

Business Name _____

Name of Person _____

Business Name _____

Note: Attach extra sheets if more room is needed. Please label as Exhibit 7 and check box to indicate that Exhibit 7 is attached.

Provide a comprehensive listing of any violations or complaints that would be included in subsection (10) of the ordinance section. Label the attached sheet(s) Exhibit 8

I do not have any violations or complaints that meet the requirements of Section 27-192(b) (10) to report.

I have provided a comprehensive listing of the violations and or complaints that must be reported per Section 27-192(b)(10) of the Code of Ordinances. It is labeled as Exhibit 8

Sec. 27-193. Insurance required.

(a) After a certificate is issued but before a permit is issued to any person or corporation to operate a rental car with chauffeur and/or sightseeing vehicle, the applicant for such permit shall place in the hands of the city license inspector a policy or policies of public liability and property damage insurance for each vehicle operated as follows:

(b)

TABLE INSET:

Type of Vehicle	Public Liability Policies Amount	Property Damage Policies Amount
Rental car with chauffeur	\$ 50,000.00/\$100,000.00	\$ 5,000.00
Sightseeing vehicle	\$100,000.00/\$300,000.00	\$25,000.00

(b) All such public liability and property damage insurance policies shall be written by companies having, or enjoying, a B and BB rating and authorized to transact business in the state. Such policies shall be deposited with the license inspector of the city and shall be kept in full force and effect by the applicant at all times. Failure to file such policy with the city license inspector or to keep same in full force and effect shall automatically cancel and void the certificate of public convenience and necessity or permit granted to the rental car with chauffeur and/or sightseeing vehicle covered by such policy.

Please note that this application will be forwarded to the Police Department for a list of all violations and/or complaints that may be a part of public record.

(11) The date the application is made

DATE 12/17/14

I hereby swear the above information is true.

Brian Mattius =

Signature of Applicant

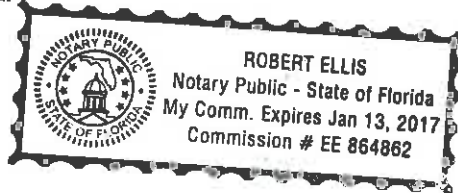
BRIAN MATTIUS

Name of Applicant (print or type)

Sworn to and subscribed before me this 17 day of Dec, 2014

[Signature]

Notary



Application received on _____ by _____

EXHIBIT #1

2015 Projected Financial/Expense/Balance Sheet

Teldrhein, LLC

DbA (Teldrhein Exclusive Shuttle Service)

To Whom It May Concern:

The below stated first year financial projections are merely preliminary based on the fact that we are a start-up business.

Cost of Business Summary:

(Proposed Vehicle Acquisition)

A. Vehicles/Transportation:

10 Vehicles Overall for 2015 Phase 1 & Phase 2 Purchase:

Phase 1:

To acquire 6 Vehicles for the First Quarter:

1) Financing for Six 2015 Ford Transit XL 8 Passenger Wagons:

\$35,125.00 amount each – 20% down payment

\$504.00 each per month x 6 vehicles = \$3,024.00 per month

Monthly Payments For 60 Months \$3,024.00 per month = \$36,288.00 annually

2) Financing One 2011 Lincoln Town Car Signature Limited:

\$23,877.00 amount – 20% down payment

\$326.00 per month

Monthly Payments For 60 Months \$326.00 per month = \$3,912.00 annually

Total: \$2,846.00 Total Monthly Payments = \$40,200.00 annually

Phase 2:

To acquire 5 Additional Vehicles Proposed in the Second Quarter:

3) Financing Five 2015 Ford Transit XL 8 Passenger Wagons:

\$35,125.00 amount each – 20% down payment

D. Employer Healthcare Contributions:

The projected cost of the Healthcare coverage contribution for the year 2015 will range from \$6,700 – \$11,700 per employee, depending on their individual circumstance, which will average about \$9,200 per employee annually;

2015 Projected 31 employees;

Grand Total projected 2015 Employer Healthcare Expense: \$285,200.00

Additional Indicative Expenses:

E. 2015 Vehicle Monthly Maintenance Expense 11 Vehicles:

At a rate of \$70.00 per vehicle;

Which includes:

Oil Change;

Tire Rotation;

Fluids;

Washing/Waxing; 1260.00

Projected 11 Vehicle Maintenance Expense 2015: \$8,190.00 = Annually

Fuel Cost: 1st Quarter 6 Vehicles \$54,750/2nd-4th Quarter 11 Vehicles \$301,125.00 = Annually \$355,875.00;

Grand Total projected 2015 11 Vehicle Maintenance & Fuel Cost Expense: \$364,065.00

F. 2015 Annual Proposed Liability And Full 11 Vehicle Coverage Insurance Premium Cost:

The projected full cost of coverage for the required Public Liability Insurance, and Property Damage Policies, in addition to full PIP, and full insurance coverage per each vehicle is approximately \$250.00 per month.

For the 1st Quarter 6 Vehicles with Full Coverage is projected at: \$1,500.00 monthly;

For the 2nd-4th Quarter 11 Vehicles with Full Coverage is projected at: \$2,750.00 monthly;

Grand Total for 2015 Insurance Coverage for 11 Vehicles is approximately: \$33,000.00

G. Taxes and Cost of Doing Business Additional Expenses 2015:

The Current Tax Rate: The Florida corporate tax rate on profits is 5.5%. Added to this is the federal corporate tax rate on profits up to \$50,000 of 15%. Total: 20.5%.

H. Marketing/Promotion Expenses 2015:

Website Development/Hosting/Maintenance: 3,500.00 one-time cost/\$450.00 annually;

Yellow Page Ads: \$180.00 annually;

Travel Agencies Promotion: \$2,400.00 annually;

Local Advertisement/Brochures: \$250.00 per month/\$3,000.00 annually.