



**CITY OF FORT LAUDERDALE**  
**City Commission Agenda Memo**  
**REGULAR MEETING**

**#24-0244**

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**TO:** Honorable Mayor & Members of the Fort Lauderdale City Commission

**FROM:** Greg Chavarria, City Manager

**DATE:** March 19, 2024

**TITLE:** Motion Approving an Agreement for Landscape and Pressure Washing Services for all City Parking Lots and Garages - SFM Landscape Services, LLC- \$2,123,016.30- (**Commission Districts 1, 2, 3 and 4**)

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**Recommendation**

Staff recommends the City Commission approve an agreement, in substantially the form attached, for Parking Lots/Garages Landscape and Pressure Washing Services with SFM Landscape Services, LLC (SFM), in the initial three-year term estimated amount of \$2,123,016.30; and authorize the City Manager to approve two (2) additional one-year renewal options in the estimated renewal annual amount of \$707,672.10, for a potential total contract amount of \$3,538,360.50, contingent upon appropriation of funds.

**Background**

The Transportation and Mobility Department needs landscape and pressure washing services to mow grass areas, maintain vegetation, pick-up litter and debris, remove and control weeds, trim hedges, trees, and palm fronds, and disposal of such as well as pressure washing drive areas, curbing, sidewalks, and all parking stops in parking lots within the City.

On December 4, 2023, the Procurement Services Division issued Invitation to Bid (ITB) Event No. 220-1. Two bid responses were received in response to the solicitation, which opened on January 2, 2024. One response was from SFM for both landscape and pressure washing and the other response was from Florida Drone Cleaning for only the pressure washing services. The Procurement Services Division reviewed both bids and determined that it would be in the City's best interest to award the contract in the aggregate pursuant to Section 2.29 of the ITB. This resulted in only one bidder, SFM, for award consideration. Due to the fact SFM's prices were higher than the other bidder for the pressure washing services line items, a voluntary price reduction was requested. SFM significantly reduced their pricing by approximately 58% (Exhibit 3).

SFM's bid was further reviewed for compliance with the solicitation requirements. It met all the requirements and deemed the low, responsive, and responsible bid. Local Preference and Disadvantaged Business Enterprise Preference was not applicable to this solicitation.

**Resource Impact**

Funds for this agreement in the total amount of \$353,836 are available in the FY 2024 Budget in the accounts listed below.

Source:					
<i>Funds available as of March 4, 2024</i>					
ACCOUNT NUMBER	COST CENTER NAME	CHARACTER CODE/ ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-461-8010-545-30-3237	PARKING CUSTOMER SERVICE	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$433,557	\$276,470	\$9,782
10-461-8012-545-30-3237	PARKING ON STREET METERS	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$1,342,291	\$358,867	\$67,670
10-461-8014-545-30-3237	PARKING LOTS	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$960,156	\$222,461	\$105,003
10-461-8015-545-30-3237	CPG/RIVERWALK CENTER	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$339,845	\$159,884	\$56,540
10-461-8017-545-30-3237	PARKING CITY HALL GARAGE	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$149,540	\$36,033	\$23,103
10-461-8019-545-30-3237	CITY HALL GARAGE/ONE BROWARD	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$641,770	\$576,370	\$11,706
10-461-8018-545-30-3237	LAS OLAS GARAGE	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$333,767	\$190,482	\$54,172
10-643-8070-545-30-3237	ARTS & SCIENCES DISTRICT GARAGE	SERVICES-MATERIALS / LAWN & TREE SERVICE	\$1,144,265	\$924,894	\$25,860
				<b>TOTAL AMOUNT →</b>	<b>\$353,836</b>

**Strategic Connections**

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Public Places Focus Area, Goal 5: Build a beautiful and welcoming community.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are United.

**Attachments**

- Exhibit 1 - Solicitation
- Exhibit 2 - Bid Tabulation
- Exhibit 3 - Voluntary Price Reduction
- Exhibit 4 - Agreement

Prepared by: Glenn Marcos, Chief Procurement Officer  
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