



Rater #1 - Annalise Mannix																						
PROPOSING FIRM	Understanding Legislative, budgetary & policy			Qualification of Firm			References			Past Performance			Grants			Relationships, Resources, Capabilities			Cost to the City			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
Parkway Strategies	0.10	7	0.70	0.15	8	1.20	0.10	8	0.80	0.15	8	1.20	0.10	8	0.80	0.10	7	0.70	0.30	1	0.30	5.70
Alcalde & Fay LTD	0.10	1	0.10	0.15	2	0.00	0.10	2	0.20	0.15	4	0.60	0.10	2	0.20	0.10	3	0.30	0.30	2	0.60	2.00
The Cormac Group	0.10	3	0.30	0.15	6	0.90	0.10	5	0.50	0.15	3	0.45	0.10	4	0.40	0.10	4	0.40	0.30	3	0.90	3.85
Ferguson Group LLC	0.10	6	0.60	0.15	1	0.15	0.10	3	0.30	0.15	1	0.15	0.10	1	0.10	0.10	2	0.20	0.30	4	1.20	2.70
Holland & Knight LLP	0.10	2	0.20	0.15	3	0.45	0.10	1	0.10	0.15	2	0.30	0.10	3	0.30	0.10	1	0.10	0.30	5	1.50	2.95
Nixon Peabody LLP	0.10	6	0.60	0.15	7	1.05	0.10	7	0.70	0.15	5	0.75	0.10	6	0.60	0.10	8	0.80	0.30	6	1.80	6.30
Venable LLP	0.10	5	0.50	0.15	5	0.75	0.10	6	0.60	0.15	7	1.05	0.10	7	0.70	0.10	6	0.60	0.30	7	2.10	6.30
Akin Gump Strauss Hauer	0.10	4	0.40	0.15	4	0.00	0.10	4	0.40	0.15	6	0.90	0.10	5	0.50	0.10	5	0.50	0.30	8	2.40	5.10

Rater #2 - Diana Alarcon																						
PROPOSING FIRM	Understanding Legislative, budgetary & policy			Qualification of Firm			References			Past Performance			Grants			Relationships, Resources, Capabilities			Cost to the City			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
Parkway Strategies	0.10	8	0.80	0.15	8	1.20	0.10	8	0.80	0.15	8	1.20	0.10	8	0.80	0.10	8	0.80	0.30	1	0.30	5.90
Alcalde & Fay LTD	0.10	3	0.30	0.15	3	0.00	0.10	1	0.10	0.15	3	0.45	0.10	3	0.30	0.10	3	0.30	0.30	2	0.60	2.05
The Cormac Group	0.10	7	0.70	0.15	7	1.05	0.10	7	0.70	0.15	7	1.05	0.10	7	0.70	0.10	7	0.70	0.30	3	0.90	5.80
Ferguson Group LLC	0.10	1	0.10	0.15	1	0.15	0.10	2	0.20	0.15	1	0.15	0.10	1	0.10	0.10	1	0.10	0.30	4	1.20	2.00
Holland & Knight LLP	0.10	2	0.20	0.15	2	0.30	0.10	4	0.40	0.15	2	0.30	0.10	2	0.20	0.10	2	0.20	0.30	5	1.50	3.10
Nixon Peabody LLP	0.10	6	0.60	0.15	5	0.75	0.10	6	0.60	0.15	6	0.90	0.10	6	0.60	0.10	6	0.60	0.30	6	1.80	5.85
Venable LLP	0.10	5	0.50	0.15	6	0.90	0.10	5	0.50	0.15	5	0.75	0.10	5	0.50	0.10	5	0.50	0.30	7	2.10	5.75
Akin Gump Strauss Hauer	0.10	4	0.40	0.15	4	0.00	0.10	3	0.30	0.15	4	0.60	0.10	4	0.40	0.10	4	0.40	0.30	8	2.40	4.50

Rater #3 - Emilie Smith																						
PROPOSING FIRM	Understanding Legislative, budgetary & policy			Qualification of Firm			References			Past Performance			Grants			Relationships, Resources, Capabilities			Cost to the City			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
Parkway Strategies	0.10	5	0.50	0.15	8	1.20	0.10	8	0.80	0.15	8	1.20	0.10	6	0.60	0.10	6	0.60	0.30	1	0.30	5.20
Alcalde & Fay LTD	0.10	4	0.40	0.15	1	0.00	0.10	2	0.20	0.15	2	0.30	0.10	1	0.10	0.10	1	0.10	0.30	2	0.60	1.70
The Cormac Group	0.10	8	0.80	0.15	7	1.05	0.10	7	0.70	0.15	7	1.05	0.10	7	0.70	0.10	7	0.70	0.30	3	0.90	5.90
Ferguson Group LLC	0.10	1	0.10	0.15	2	0.30	0.10	6	0.60	0.15	5	0.75	0.10	2	0.20	0.10	4	0.40	0.30	4	1.20	3.55
Holland & Knight LLP	0.10	3	0.30	0.15	4	0.60	0.10	3	0.30	0.15	1	0.15	0.10	8	0.80	0.10	3	0.30	0.30	5	1.50	3.95
Nixon Peabody LLP	0.10	6	0.60	0.15	6	0.90	0.10	5	0.50	0.15	6	0.90	0.10	5	0.50	0.10	5	0.50	0.30	6	1.80	5.70
Venable LLP	0.10	7	0.70	0.15	5	0.75	0.10	4	0.40	0.15	4	0.60	0.10	3	0.30	0.10	8	0.80	0.30	7	2.10	5.65
Akin Gump Strauss Hauer	0.10	2	0.20	0.15	3	0.00	0.10	1	0.10	0.15	3	0.45	0.10	4	0.40	0.10	2	0.20	0.30	8	2.40	3.75

Rater #4 - Stanley Hawthorne																						
PROPOSING FIRM	Understanding Legislative, budgetary & policy			Qualification of Firm			References			Past Performance			Grants			Relationships, Resources, Capabilities			Cost to the City			Total Points Awarded
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	
Parkway Strategies	0.10	8	0.80	0.15	7	1.05	0.10	8	0.80	0.15	8	1.20	0.10	8	0.80	0.10	8	0.80	0.30	1	0.30	5.75
Alcalde & Fay LTD	0.10	7	0.70	0.15	6	0.00	0.10	6	0.60	0.15	6	0.90	0.10	7	0.70	0.10	6	0.60	0.30	2	0.60	4.10
The Cormac Group	0.10	6	0.60	0.15	8	1.20	0.10	7	0.70	0.15	7	1.05	0.10	6	0.60	0.10	7	0.70	0.30	3	0.90	5.75
Ferguson Group LLC	0.10	5	0.50	0.15	4	0.60	0.10	4	0.40	0.15	4	0.60	0.10	4	0.40	0.10	5	0.50	0.30	4	1.20	4.20
Holland & Knight LLP	0.10	2	0.20	0.15	2	0.30	0.10	5	0.50	0.15	1	0.15	0.10	1	0.10	0.10	2	0.20	0.30	5	1.50	2.95
Nixon Peabody LLP	0.10	4	0.40	0.15	5	0.75	0.10	3	0.30	0.15	5	0.75	0.10	5	0.50	0.10	4	0.40	0.30	6	1.80	4.90
Venable LLP	0.10	1	0.10	0.15	1	0.15	0.10	2	0.20	0.15	2	0.30	0.10	2	0.20	0.10	3	0.30	0.30	7	2.10	3.35
Akin Gump Strauss Hauer	0.10	3	0.30	0.15	3	0.00	0.10	1	0.10	0.15	3	0.45	0.10	3	0.30	0.10	1	0.10	0.30	8	2.40	3.65

Average Points Awarded	5.64
Total Combined Points Awarded	22.55
Local Vendor Preference	0.00
Local Preference Deduction	0.00
Total Final Score	22.55
FINAL RANKING	7