



**CITY OF FORT LAUDERDALE
RFP # 745-11452
HOLIDAY LIGHT DISPLAY**

STATEMENT OF PROPOSED SERVICES:

- 1) Decorate 209 light posts (133 metal posts, 76 concrete posts) with a 42" dolphin or sailboat pole mount decoration (we will alternate every other). The pole mounts will be built in our shop, powder coated and lit with LED C-7 lights. The dolphins will have 40 lights and the sailboats will have 50. If you choose to add the santa hat to the dolphin, it will be 48" tall and have 50 lights. The lights can be any color you choose at no extra cost.
- 2) Light the trunk and fronds of 28 Medjool Palms along Las Olas Blvd with 37 sets of WARM WHITE LED mini lights, 25 fronds to be lit per tree (22 of them between Seabreeze Blvd. and Ft. Lauderdale Beach Blvd, 6 of them between Ft. Lauderdale Beach Blvd. and the beach located next to the Las Olas portal).
OPTION: You may choose either warm white, green or red lights for the trees. *Our recommendation is warm white trunks and green fronds, a picture is attached for your reference.*
- 3) Install a 3 jumping dolphin display with 10' long dolphins, a larger than life City of Fort Lauderdale logo (15' x 15') or a 30' tall fully decorated and lit Xmas tree at the Las Olas portal. Brandano displays, your former contractor, have agreed to sell us the base which last year's display was over the top of. The base includes the lighted sign that says "FORT LAUDERDALE BEACH" and the decorative waves along the top. This will provide a perfect 48" high platform for one of these displays to go on. Please refer to the included email between myself and Patrick Brandano which shows that they have agreed to sell us the base provided that we are awarded the contract.

Over the past 14 years we have had substantial experience installing and maintaining the above items (please refer to the reference page) and we can definitely handle this task for the city.

We have a welding shop at our 9,000 s.f. facility in Riviera Beach for building and refurbishing the displays. We can have all of these products built and/or refurbished in 90 days or less. In the event of damage to any of the displays we can repair them very quickly since we have all of the materials and equipment to make the repairs or build new displays.

We employ over 20 employees during our season and nearly half of them have worked with us for several years. We only hire those employees who are committed to the high quality work that we have become accustomed to producing at Randy's Holiday Lighting.

Installation of the product will take us about 10 days in total. We will first install the tree lighting because it can go up on the trees without powering them up (except for testing). This will be done in early October. During the first or second week of November we will install and test all of the pole mounts. Last, a few days prior to the November 21st deadline, we will install the sailboat display. Everything will be tested and ready to go for the lighting ceremony on November 25th. We will have staff on site for the lighting ceremony in case of any last minute snags.



COST PROPOSAL PAGE
RFP #745-11452
BEST AND FINAL

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in the Request for Proposal and Best and Final Offer. This firm fixed annual rate includes any costs for travel to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP, may deem your proposal non-responsive.

With Jumping Dolphin display

TOTAL ANNUAL FIRM FIXED FEE (INITIAL CONTRACT PERIOD)

\$ 122,750.00 /ANNUALLY

with garlands & bows on poles \$144,695.00

3/4 with santa hats on Dolphin Pole Mounts \$149,950.00

Company Name: *Randy's Holiday Lighting*
(please print)

Bidder's Signature: *Randy*

Date: *8/11/14*



**COST PROPOSAL PAGE
 RFP #745-11452
 BEST AND FINAL**

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in the Request for Proposal and Best and Final Offer. This firm fixed annual rate includes any costs for travel to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP, may deem your proposal non-responsive.

with City of Ft. Lauderdale Logo Display

TOTAL ANNUAL FIRM FIXED FEE (INITIAL CONTRACT PERIOD)

\$ 132,750.00 /ANNUALLY

with garlands & bows on poles \$154,695.00

1/3 with santa hats on Dolphin Pole mounts \$159,945.00

Company Name: Randy's Holiday Lighting
(please print)

Bidder's Signature: *Randy*

Date: 8/11/14



COST PROPOSAL PAGE
RFP #745-11452
BEST AND FINAL

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in the Request for Proposal and Best and Final Offer. This firm fixed annual rate includes any costs for travel to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP, may deem your proposal non-responsive.

With 30' xmas tree display

TOTAL ANNUAL FIRM FIXED FEE (INITIAL CONTRACT PERIOD)

\$ 142,750.00 ANNUALLY

with garlands & bows on poles \$ 164,695.00

& with santa hats on Dolphin Pole Mounts \$ 169,945.00

Company Name: *Randy's Holiday Lighting*
(please print)

Bidder's Signature: *Randy Jones*

Date: *8/11/14*

CITY OF FT. LAUDERDALE HOLIDAY BID 2014 - RFP 745-11452

LIGHT POSTS	DOLPHINS	SAILBOATS	TOTAL
105	\$350.00		\$36,750.00
104		\$275.00	\$28,600.00
We will alterante every light post with a dolphin or sailboat			
OPTIONS FOR LIGHT POLES:			
ADDONE 9' PIECE OF LIT LED GARLAND TO EACH POST AT A COST OF \$75 PER POST - ALL 209 POSTS WOULD COST \$15,675			
ADDONE 15" RED BOW TO EACH POST AT A COST OF \$15 PER BOW - ALL 209 POSTS WOULD COST \$3,135 (2 BOWS PER POST WOULD COST \$6,270)			
MEDJOOL			
PALMS	(located on Las Olas Blvd from Seabreeze Blvd to S. Ft. Lauderdale Beach Blvd and between S. Ft. Lauderdale Beach Blvd. and the beach)		
28	\$800.00		\$22,400.00
			37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINI LIGHTS
			CAN CHANGE COLOR OF FRONDS OR TRUNKS AT NO EXTRA CHARGE
			COLOR CHOICES ARE WARM WHITE, GREEN OR RED
			RECCOMENDATION IS WARM WHITE TRUNKS AND GREEN FRONDS (IT'S A GREAT FLORIDA LOOK!)
JUMPING DOLPHIN DISPLAY AT LAS OLAS PORTAL			
1	\$35,000.00		\$35,000.00
			HAVE AGREEMENT WITH BRANDANO DISPLAYS TO PURCHASE THE BASE USED LAST YEAR (SEE EMAIL)
TOTAL JOB COST PER YEAR:			\$122,750.00
GARLAND	209	\$75.00	\$15,675.00
BOWS	418	\$15.00	\$6,270.00
WITH 2 BOWS AND GARLAND:			\$144,695.00
ADD SANTA HAT TO DOLPHIN POLE MOUNTS			
	105	\$50.00	\$5,250.00
WITH SANTA HATS			\$149,945.00



CITY OF FT. LAUDERDALE HOLIDAY BID 2014 - RFP 745-11452

LIGHT POSTS	DOLPHINS	SAILBOATS	TOTAL
105	\$350.00		\$36,750.00
104		\$275.00	\$28,600.00
We will alterante every light post with a dolphin or sailboat			
OPTIONS FOR LIGHT POLES:			
ADDONE 9' PIECE OF LIT LED GARLAND TO EACH POST AT A COST OF \$75 PER POST - ALL 209 POSTS WOULD COST \$15,675			
ADDONE 15" RED BOW TO EACH POST AT A COST OF \$15 PER BOW - ALL 209 POSTS WOULD COST \$3,135 (2 BOWS PER POST WOULD COST \$6,270)			
MED/IOOL			
PALMS	(located on Las Olas Blvd from Seabreeze Blvd to S. Ft. Lauderdale Beach Blvd and between S. Ft. Lauderdale Beach Blvd. and the beach)		
28	\$800.00		\$22,400.00
			37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINI LIGHTS
			CAN CHANGE COLOR OF FRONDS OR TRUNKS AT NO EXTRA CHARGE
			COLOR CHOICES ARE WARM WHITE, GREEN OR RED
			RECCOMENDATION IS WARM WHITE TRUNKS AND GREEN FRONDS (IT'S A GREAT FLORIDA LOOK!)
CITY OF FT. LAUDERDALE LOGO DISPLAY AT LAS OLAS PORTAL			
1	\$45,000.00		\$45,000.00
			HAVE AGREEMENT WITH BRANDANO DISPLAYS TO PURCHASE BASE USED LAST YEAR (SEE EMAIL)
TOTAL JOB COST PER YEAR:			\$132,750.00
GARLAND	209	\$75.00	\$15,675.00
BOWS	418	\$15.00	\$6,270.00
WITH 2 BOWS AND GARLAND:			\$154,695.00
ADD SANTA HAT TO DOLPHIN POLE MOUNTS			
	105	\$50.00	\$5,250.00
WITH SANTA HATS			\$159,945.00



CITY OF FT. LAUDERDALE HOLIDAY BID 2014 - RFP 745-11452

LIGHT POSTS	DOLPHINS	SAILBOATS	TOTAL
105	\$350.00		\$36,750.00
104		\$275.00	\$28,600.00
We will alterante every light post with a dolphin or sailboat			
OPTIONS FOR LIGHT POLES:			
ADDONE 9' PIECE OF LIT LED GARLAND TO EACH POST AT A COST OF \$75 PER POST - ALL 209 POSTS WOULD COST \$15,675			
ADDONE 15" RED BOW TO EACH POST AT A COST OF \$15 PER BOW - ALL 209 POSTS WOULD COST \$3,135 (2 BOWS PER POST WOULD COST \$6,270)			
MEDJOOL			
PALMS	(located on Las Olas Blvd from Seabreeze Blvd to S. Ft. Lauderdale Beach Blvd and between S. Ft. Lauderdale Beach Blvd. and the beach)		
28	\$800.00		\$22,400.00
37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINI LIGHTS			
CAN CHANGE COLOR OF FRONDS OR TRUNKS AT NO EXTRA CHARGE			
COLOR CHOICES ARE WARM WHITE, GREEN OR RED			
RECCOMENDATION IS WARM WHITE TRUNKS AND GREEN FRONDS (IT'S A GREAT FLORIDA LOOK!)			
30' XMAS TREE DISPLAY AT LAS OLAS PORTAL			
1	\$55,000.00		\$55,000.00
HAVE AGREEMENT WITH BRANDANO DISPLAYS TO PURCHASE THE BASE USED LAST YEAR (SEE EMAIL)			
TOTAL JOB COST PER YEAR:			\$142,750.00
GARLAND	209	\$75.00	\$15,675.00
BOWS	418	\$15.00	\$6,270.00
WITH 2 BOWS AND GARLAND:			\$164,695.00
ADD SANTA HAT TO DOLPHIN POLE MOUNTS			
	105	\$50.00	\$5,250.00
WITH SANTA HATS			\$169,945.00



Randy Gillman

From: patbrandano@comcast.net
Sent: Monday, August 11, 2014 11:02 AM
To: Randy Gillman
Cc: Brandano, Pat
Subject: Base to the Fort Lauderdale Beach Display

Hi Randy,

It was good speaking with you this morning.

The purpose of this message is to confirm that the Base to the Sail boat display that was used on the beach in 2013 is available to you for purchase without the Sailboat component. The base is 30' wide x 20' deep x 4' high and includes the lighted FORT LAUDERDALE BEACH component.

Let me know if you need it.

Thanks,

Pat

From: "Randy Gillman" <gillmanrandy@gmail.com>
To: "Patrick Brandano" <patbrandano@comcast.net>
Sent: Monday, August 11, 2014 9:03:59 AM
Subject: Randy's Holiday Lighting

Patrick, are you back in town now?

Randy Gillman
www.randysholidaylighting.com
561-452-8766

Sent from my iPhone



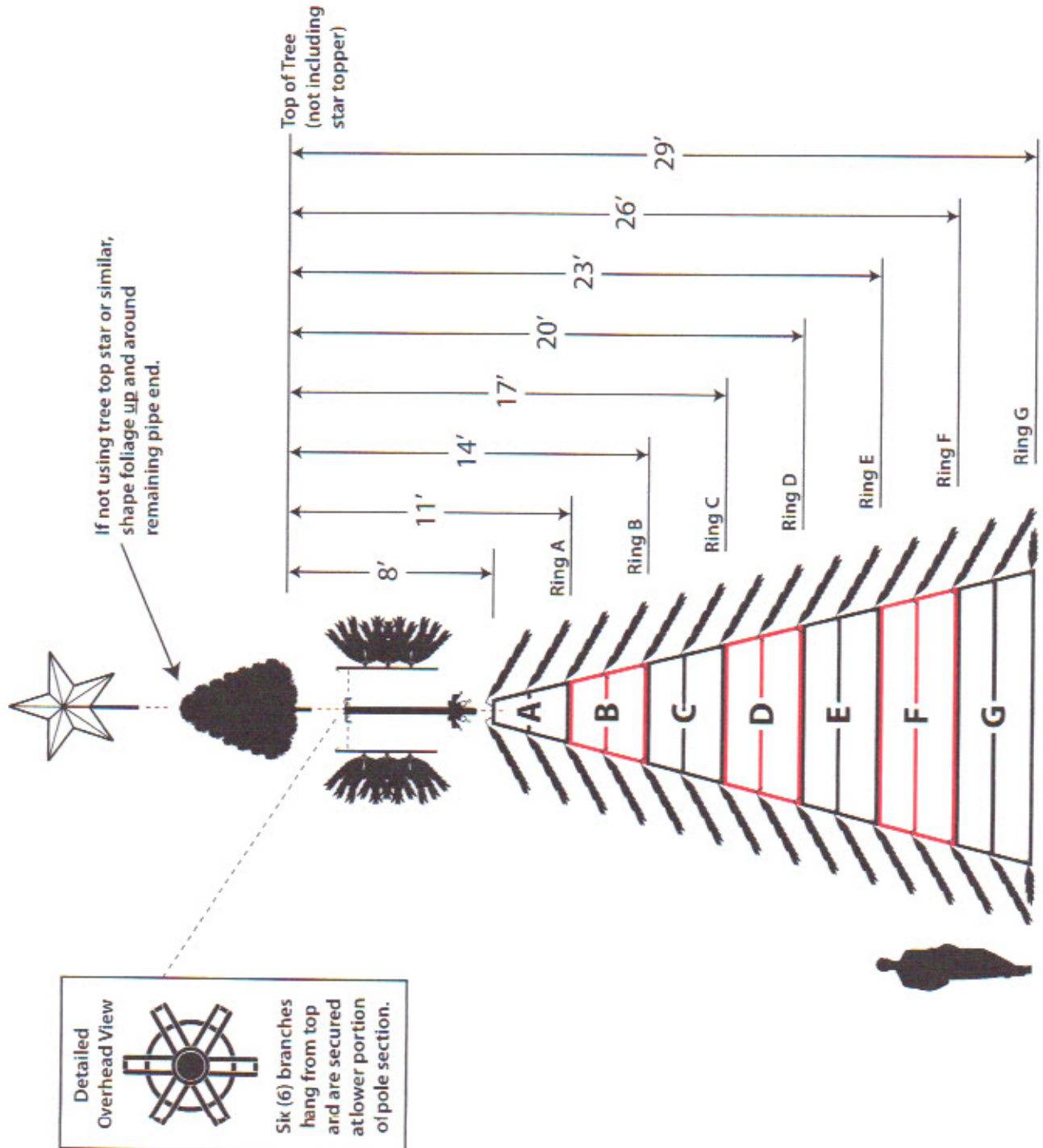
Each Dolphin to measure 120" long x 60" high

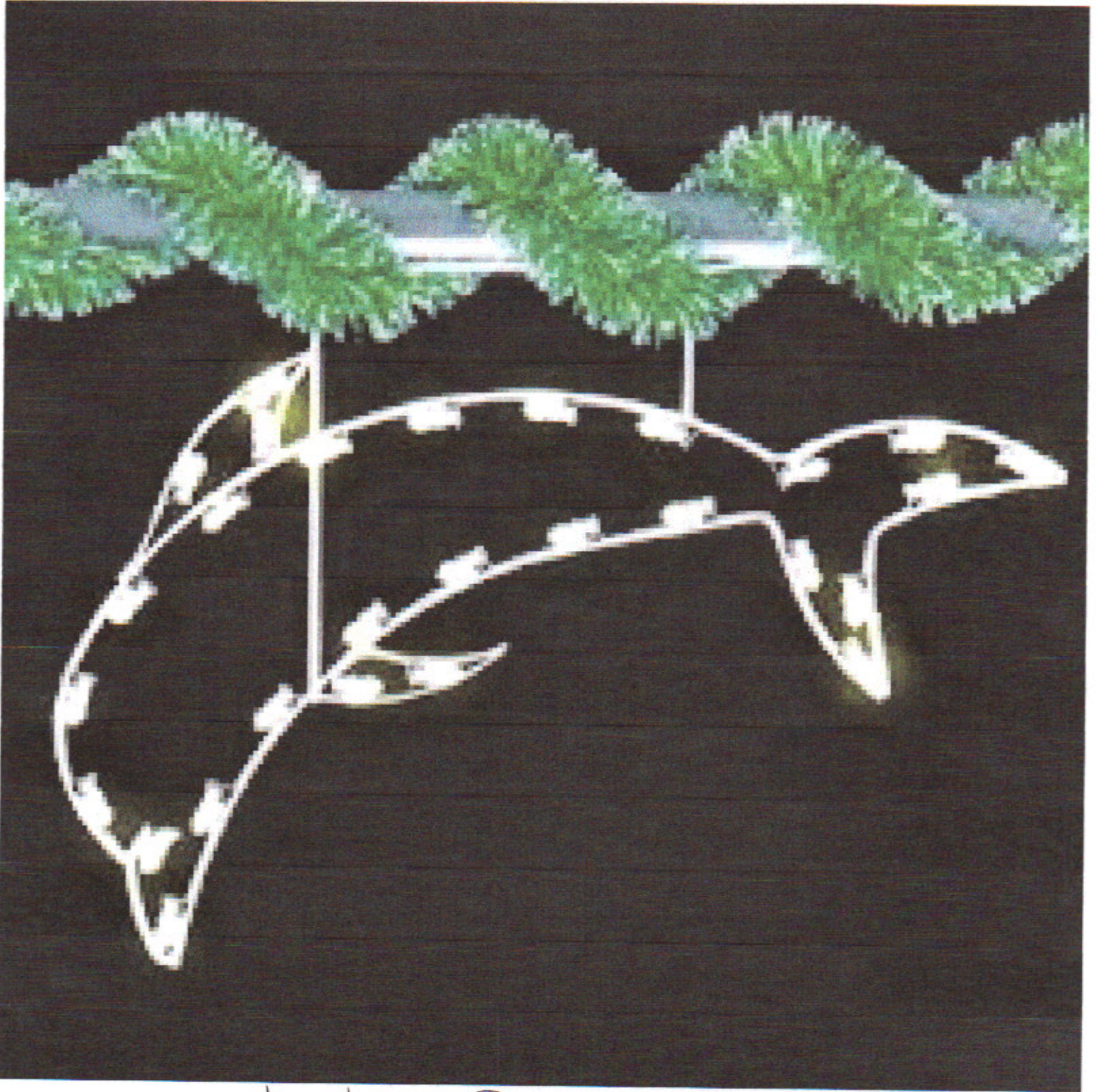


*Note: will be built as a frame outline with lights
Similar to the Pole Mounts. Dimensions 18' x 15'*



Tower Tree Assembly Instructions



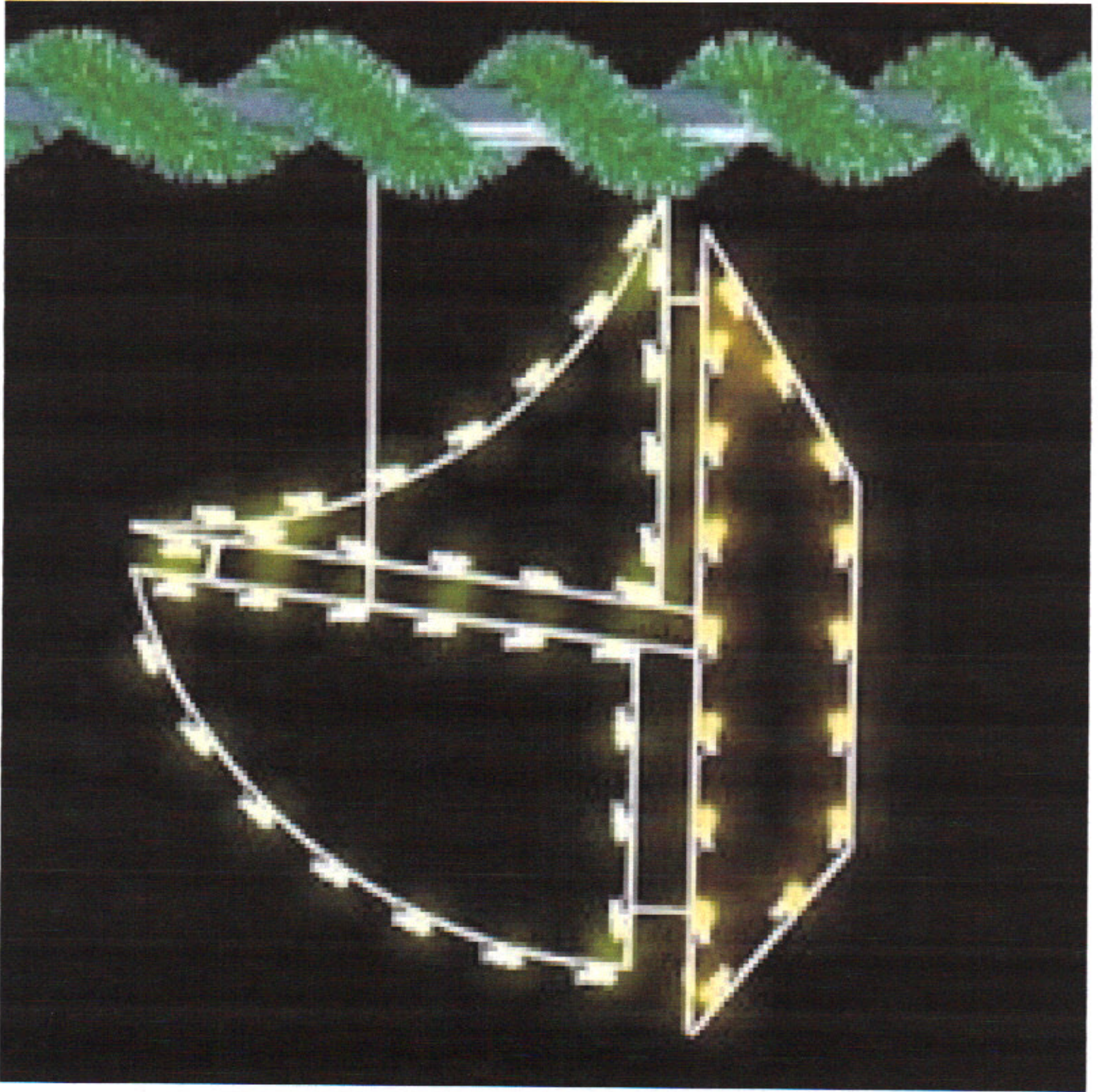


42" tall

40 bulbs
w/ Santa hat

50 bulbs
w/ Santa hat

(48" tall
w/ Santa hat)



42" tall
50 bulbs

