

CITY OF FORT LAUDERDALE RFP # 745-11452 HOLIDAY LIGHT DISPLAY

STATEMENT OF PROPSOSED SERVICES:

- 1) Decorate 209 light posts (133 metal posts, 76 concrete posts) with a 42" dolphin or sailboat pole mount decoration (we will alternate every other). The pole mounts will be built in our shop, powder coated and lit with LED C-7 lights. The dolphins will have 40 lights and the sailboats will have 50. If you choose to add the santa hat to the dolphin, it will be 48" tall and have 50 lights. The lights can be any color you choose at no extra cost.
- 2) Light the trunk and fronds of 28 Medjool Palms along Las Olas Blvd with 37 sets of WARM WHITE LED mini lights, 25 fronds to be lit per tree (22 of them between Seabreeze Blvd. and Ft. Lauderdale Beach Blvd, 6 of them between Ft. Lauderdale Beach Blvd. and the beach located next to the Las Olas portal). OPTION: You many choose either warm white, green or red lights for the trees. Our recommendation is warm white trunks and green fronds, a picture is attached for your reference.
- 3) Install a 3 jumping dolphin display with 10' long dolphins, a larger than life City of Fort Lauderdale logo (15' x 15') or a 30' tall fully decorated and lit Xmas tree at the Las Olas portal. Brandano displays, your former contractor, have agreed to sell us the base which last year's display was over the top of. The base includes the lighted sign that says "FORT LAUDERDALE BEACH" and the decorative waves along the top. This will provide a perfect 48" high platform for one of these displays to go on. Please refer to the included email between myself and Patrick Brandano which shows that they have agreed to sell us the base provided that we are awarded the contract.

Over the past 14 years we have had substantial experience installing and maintaining the above items (please refer to the reference page) and we can definitely handle this task for the city.

We have a welding shop at our 9,000 s.f. facility in Riviera Beach for building and refurbishing the displays. We can have all of these products built and/or refurbished in 90 days or less. In the event of damage to any of the displays we can repair them very quickly since we have all of the materials and equipment to make the repairs or build new displays.

We employ over 20 employees during our season and nearly half of them have worked with us for several years. We only hire those employees who are committed to the high quality work that we have become accustomed to producing at Randy's Holiday Lighting.

Installation of the product will take us about 10 days in total. We will first install the tree lighting because it can go up on the trees without powering them up (except for testing). This will be done in early October. During the first or second week of November we will install and test all of the pole mounts. Last, a few days prior to the November 21st deadline, we will install the sailboat display. Everything will be tested and ready to go for the lighting ceremony on November 25th. We will have staff on site for the lighting ceremony in case of any last minute snags.



City of Fort Lauderdale • Procurement Services Division 100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301 954-828-5933 Fax 954-828-5576

www.fortlauderdale.gov/purchasing

COST PROPOSAL PAGE RFP #745-11452 BEST AND FINAL

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in the Request for Proposal and Best and Final Offer. This firm fixed annual rate includes any costs for travel to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP, may deem your proposal non-responsive.

With Jumping Dolphin display

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TOTAL ANNUAL FIRM FIXED FEE (INITIAL CONTRACT PERIOD)
\$ 122,750.00 JANNUALLY
with garlands of bows on poles \$144,695.00
with garlands on poles \$144,695.00 3 with santa hats on Polphin Pole Mounts \$149,950.00
Company Name: Randy's Holiday Lighting (please print)
Bidder's Signature:
Date: 8/11/14



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with City of Ft. Landershle Logo Display
TOTAL ANNUAL FIRM FIXED FEE (INITIAL CONTRACT PERIOD)
\$ 132,750.00 JANNUALLY
with garhads & bows on poles \$ 154,695.00
with garhords & bows on poles \$ 154,695.00 & with santa hats on Dopphia Alle Mounts \$159,945.00
Company Name: Randy's Holiday Lighting (please print)
Bidder's Signature:
Date: 8/11/14



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With 30' xmas tree display

TOTAL ANNUAL FIRM FIXED FEE (INITIAL CONTRACT PERIOD)

\$ 142,750.00 JANNUALLY

With garlands & bows on poles \$ 164,695.00

\$ with santa hats on Polphin fole Mounts \$ 169,945.00

Company Name: Randa & Holiday Lighting

(please print)

Bidder's Signature: Randa & January Standard Signature: Randa Standard Signature: Randard Standard Standar

CITY OF FT. LAUDERDALE HOLIDAY BID 2014 - RFP 745-11452

POSTS 105	DOLDHING	-		
105	COLL III	SAILBOATS	TOTAL	
	\$350.00		\$36,750.00	00
104		\$275.00		00
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PTIONS FO	OPTIONS FOR LIGHT POLES:	ES:		
DDONE 9'F	VECE OF LIT	ADDONE 9' PIECE OF LIT LED GARLAND TO EACH POST AT	TO EACH PC	OST AT A COST OF \$75 PER POST - ALL 209 POSTS WOULD COST \$15,675
ODDONE 15'	RED BOW T	ADDONE 15" RED BOW TO EACH POST AT A COST OF \$15	AT A COST C	DF \$15 PER BOW - ALL 209 POSTS WOULD COST \$3,135 (2 BOWS PER POST WOULD COST \$6,270)
MEDJOOL PALMS (Io	cated on Las	(located on Las Olas Blvd from Seabreeze Blvd	m Seabreeze	e Blvd to S. Ft. Lauderdale Beach Blvd and between S. Ft. Lauderdale Beach Blvd, and the beach)
28	\$800.00		\$22,400.00	\$22,400.00 37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINI LIGHTS
				CAN CHANGE COLOR OF FRONDS OR TRUNKS AT NO EXTRA CHARGE
				COLOR CHOICES ARE WARM WHITE, GREEN OR RED
				RECCOMENDATION IS WARM WHITE TRUNKS AND GREEN FRONDS (IT'S A GREAT FLORIDA LOOK!)
JMPING DO	LPHIN DISPL	JUMPING DOLPHIN DISPLAY AT LAS OLAS PORTAL	AS PORTAL	
1	\$35,000.00		\$35,000.00 HAV	O HAVE AGREEMENT WITH BRANDANO DISPLAYS TO PURCHASE THE BASE USED LAST YEAR
				(SEE EMAIL)
OTAL JOB C	TOTAL JOB COST PER YEAR:	::	\$122,750.00	0
GARLAND	209	\$75.00	\$15,675.00	0
BOWS	418	\$15.00	\$6,270.00	0
ITH 2 BOW	WITH 2 BOWS AND GARLAND:	AND:	\$144,695.00	
DD SANTA H	AT TO DOLP!	ADD SANTA HAT TO DOLPHIN POLE MOUNTS	UNTS	,,,
	105	\$50.00	\$5,250.00	O malys
WITH SANTA HATS	HATS		\$149,945.00	No of the second

CITY OF FT. LAUDERDALE HOLIDAY BID 2014 - RFP 745-11452

LIGHT				
POSTS	DOLPHINS	SAILBOATS	TOTAL	
105	\$350.00		\$36,750.00	0
104		\$275.00	\$28,600.00	C
We will alt	We will alterante every light post with a dolphin or sailboat	ght post with	a dolphin or	sailboat
OPTIONS F	OPTIONS FOR LIGHT POLES:	ES:		
ADDONE 9	PIECE OF LIT I	LED GARLAND	TO EACH PO	ADDONE 9' PIECE OF LIT LED GARLAND TO EACH POST AT A COST OF \$75 PER POST - ALL 209 POSTS WOULD COST \$15,675
ADDONE 1	5" RED BOW T	O EACH POST	AT A COST C	ADDONE 15" RED BOW TO EACH POST AT A COST OF \$15 PER BOW - ALL 209 POSTS WOULD COST \$3,135 (2 BOWS PER POST WOULD COST \$6,270)
MEDIOOL	located on Las	Olas Blvd fro	m Seabreeze	(located on Las Olas Blvd from Seabreeze Blvd to S. Et. Landerdale Reach Blvd and hotween C. Et. Landerdale Booch Blvd.
28	\$800.00		\$22,400.00	\$22,400.00 37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINI LIGHTS
				CAN CHANGE COLOR OF FRONDS OR TRUNKS AT NO EXTRA CHARGE
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ITY OF FT.	CITY OF FT. LAUDERDALE LOGO DISPLAY AT LAS OLAS PORTAL	LOGO DISPLA	AY AT LAS OL	AS PORTAL
1	\$45,000.00		\$45,000.00 HAVE	HAVE AGREEMENT WITH BRANDANO DISPLAYS TO PURCHASE BASE USED LAST YEAR (SEE EMAIL)
OTAL JOB	TOTAL JOB COST PER YEAR:	ä	\$132,750.00	
GARIAND	209	\$75.00	\$15,675.00	
BOWS	418	\$15.00	\$6,270.00	
/ITH 2 BOV	WITH 2 BOWS AND GARLAND:	NND:	\$154,695.00	
DD SANTA	ADD SANTA HAT TO DOLPHIN POLE MOUNTS	HIN POLE MO	UNTS	, 0
	105	\$50.00	\$5,250.00	Sup.
WITH SANTA HATS	A HATS		\$159.945.00	Lame

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CITY OF FT. LAUDERDALE HOLIDAY BID 2014 - RFP 745-11452

POSTS	DOLPHINS	SAILBOATS	TOTAL								
105	\$350.00		\$36,750.00								
104		\$275.00	\$28,600.00	0							
Ve will alt	We will alterante every light post with a dolphin or sailboat	ght post with	a dolphin or	sailboat							
PTIONS F	OPTIONS FOR LIGHT POLES:	ES:									
DDONE 9	ADD ONE 9' PIECE OF LIT LED GARLAND TO EACH POST AT	LED GARLAND	TO EACH PC		3ST OF \$75 PE	ER POST - AL	L 209 POSTS	A COST OF \$75 PER POST - ALL 209 POSTS WOULD COST \$15,675	\$15,675		
DD ONE 1	ADDONE 15" RED BOW TO EACH POST AT A COST OF \$15	O EACH POST	AT A COST C	F \$15 PER	BOW - ALL 20	W STSOM 60	OULD COST \$	3,135 (2 BOWS	PER POST WO	PER BOW - ALL 209 POSTS WOULD COST \$3,135 (2 BOWS PER POST WOULD COST \$6,270)	(02
MEDIOOL	o potencial	S Prila Colo									
28	\$800.00	olds bivu Iro	\$22,400.00	37 SETS F	FT. Lauderdal	RONDS/WA	and betwee	Seabreeze bivd to S. Ft. Lauderdale Beach Blvd and between S. Ft. Lauderd \$22,400.00 37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINITIGHTS	dale Beach BN	\$800.00 \$22,400.00 37 SETS PER TREE/25 FRONDS/WARM WHITE LED MINITIGHTS	<u>ا</u>
				CAN CHA	NGE COLOR C	F FRONDS	OR TRUNKS A	CAN CHANGE COLOR OF FRONDS OR TRUNKS AT NO EXTRA CHARGE	HARGE		
				COLOR C	COLOR CHOICES ARE WARM WHITE, GREEN OR RED	VARM WHIT	E, GREEN OR	RED			
				RECCOM	ENDATION IS	WARM WH	ITE TRUNKS,	AND GREEN FA	ONDS (IT'S A	RECCOMENDATION IS WARM WHITE TRUNKS AND GREEN FRONDS (IT'S A GREAT FLORIDA LOOKI)	(IXOOT)
WINAS T	30' XIMAS TREE DISPLAY AT LAS OLAS PORTAL	AT LAS OLAS P	ORTAL								
1	\$55,000.00		\$55,000.00	HAVE AG	REEMENT WIT	TH BRANDA	NO DISPLAYS	\$55,000.00 HAVE AGREEMENT WITH BRANDANO DISPLAYS TO PURCHASE THE BASE USED LAST YEAR	THE BASE US	D LAST YEAR	
				(SEE EMAIL)	(1)						
TAL JOB	TOTAL JOB COST PER YEAR:	R:	\$142,750.00								
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BOWS	418	\$15.00	\$6,270.00								
ITH 2 BOV	WITH 2 BOWS AND GARLAND:		\$164,695.00								
DD SANTA	ADD SANTA HAT TO DOLPHIN POLE MOUNTS	HIN POLE MO	UNTS		(\	, ,				
	105	\$50.00	\$5,250.00		6	Bu	10				
WITH CANTA HATC	AHATS		\$169.945.00		3	1					

Randy Gillman

From:

patbrandano@comcast.net

Sent:

Monday, August 11, 2014 11:02 AM

To: Cc: Randy Gillman Brandano, Pat

Subject:

Base to the Fort Lauderdale Beach Display

Hi Randy,

It was good speaking with you this morning.

The purpose of this message is to confirm that the Base to the Sail boat display that was used on the beach in 2013 is available to you for purchase without the Sailboat component. The base is 30' wide x 20' deep x 4' high and includes the lighted FORT LAUDERDALE BEACH component.

Let me know if you need it.

Thanks,

Pat

From: "Randy Gillman" <gillmanrandy@gmail.com>
To: "Patrick Brandano" <patbrandano@comcast.net>

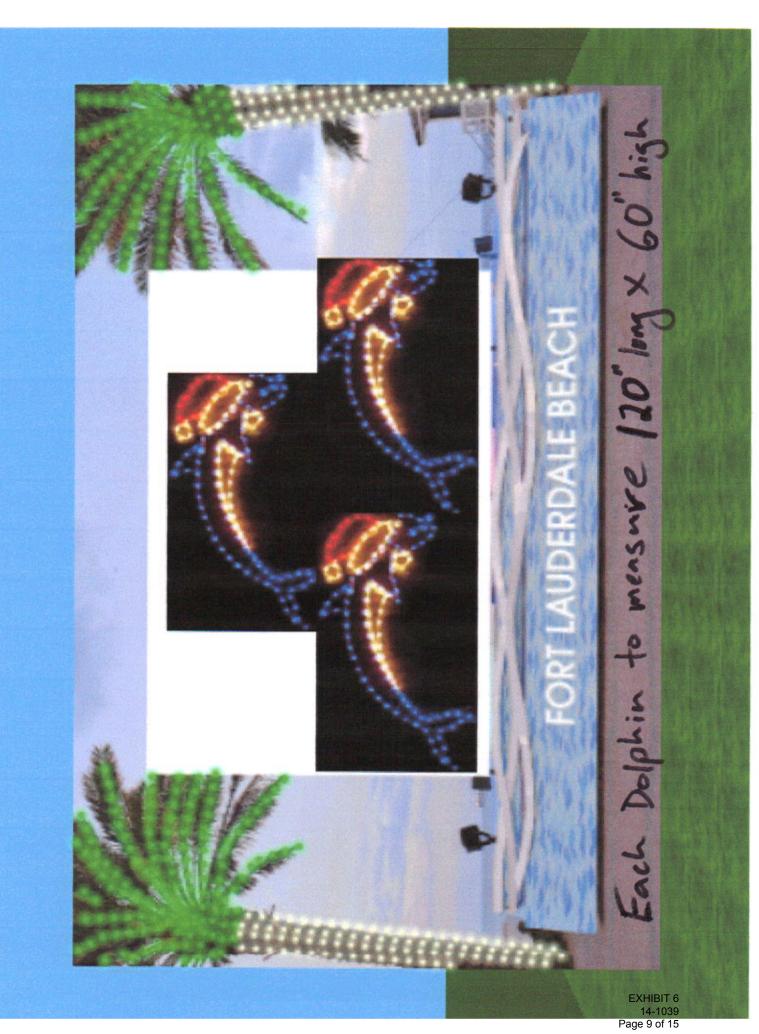
Sent: Monday, August 11, 2014 9:03:59 AM

Subject: Randy's Holiday Lighting

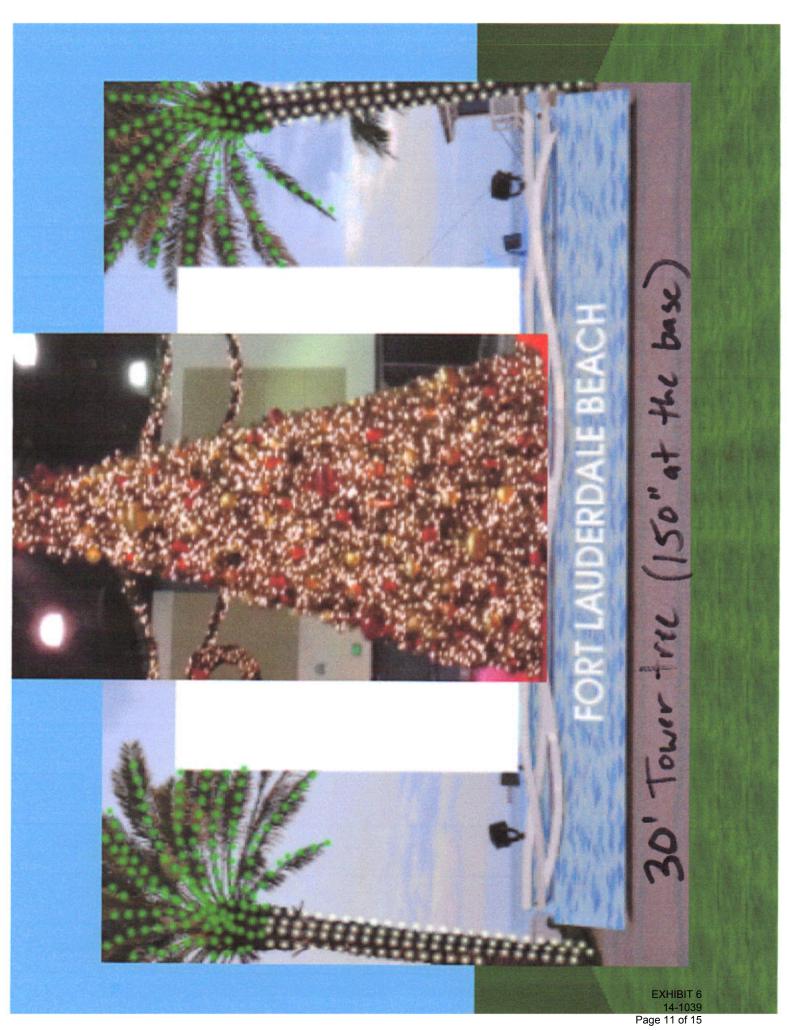
Patrick, are you back in town now?

Randy Gillman www.randysholidaylighting.com 561-452-8766

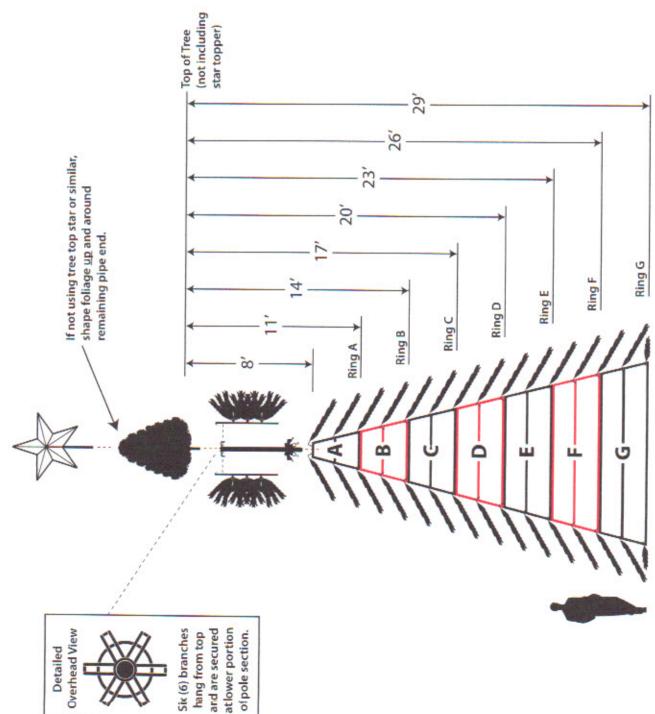
Sent from my iPhone







Tower Tree Assembly Instructions



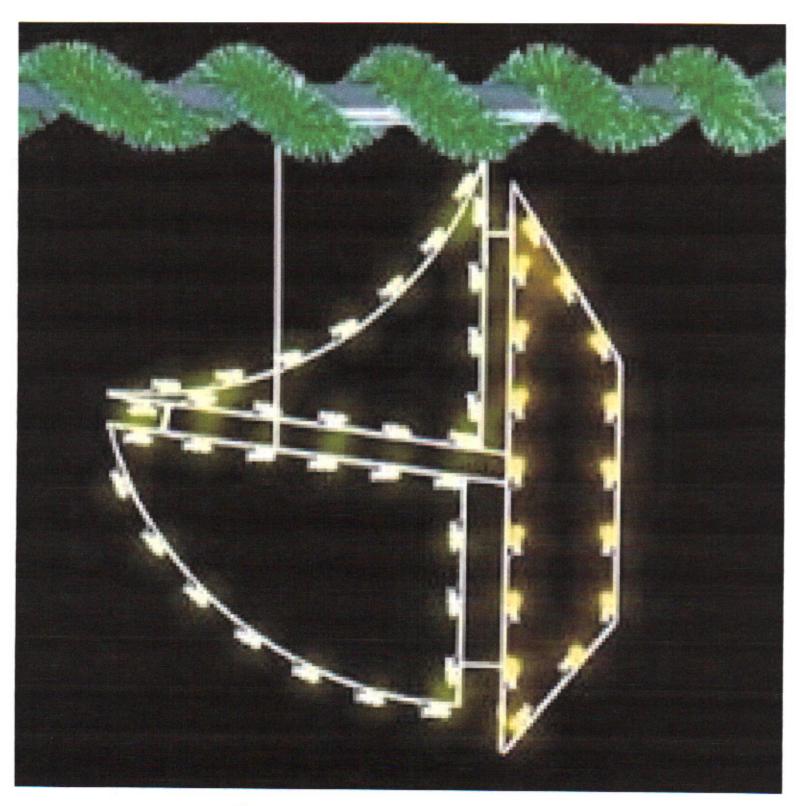




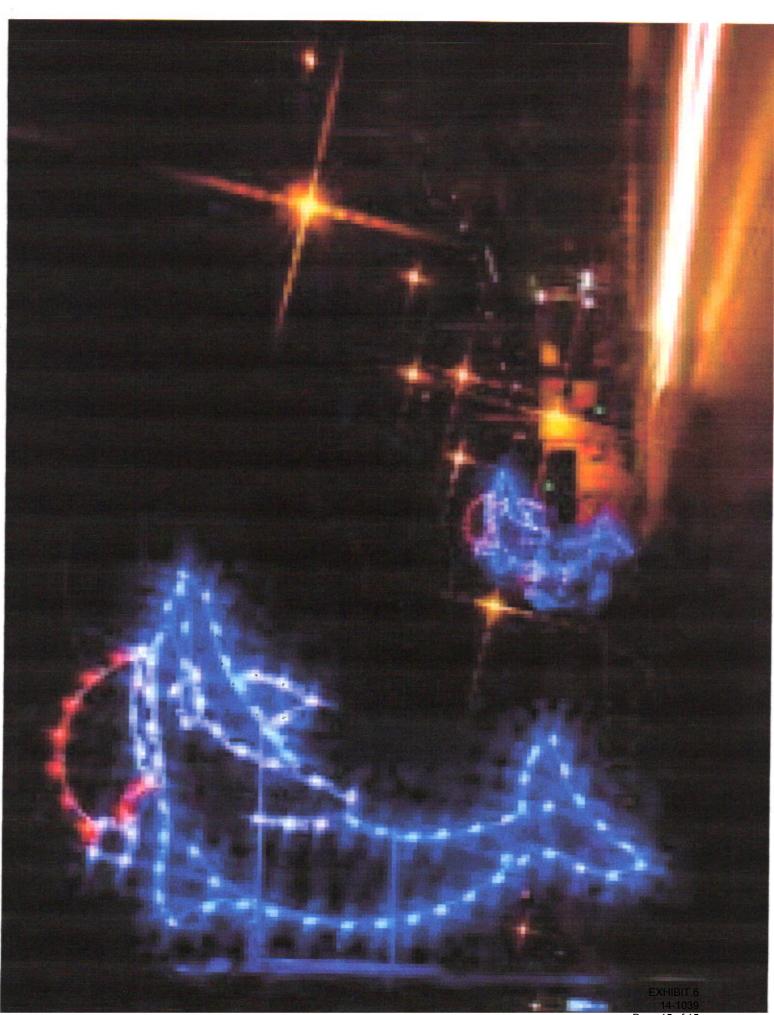
42" fall
40 bulbs
Wo sent hat
So bulbs
wisenth hat

(48" tall WI Sintalut)

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42" 411 So talks



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