



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#24-0773**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Susan Grant, Acting City Manager

**DATE:** December 17, 2024

**TITLE:** Motion Approving the Termination of the Agreement with Atlantic Beach Clubs-Two, Inc. for Motorized Watercraft Concession - (**Commission Districts 2 and 4**)

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**Recommendation**

Staff recommends the City Commission approves a motion terminating the Agreement between the City and Atlantic Beach Clubs-Two, Inc. for Motorized Watercraft Concession.

**Background**

On November 5, 2020 (Commission Agenda Memo #20-0762), the City Commission approved an agreement with Atlantic Beach Clubs-Two, Inc. for Motorized Watercraft Concession, Request for Proposals (RFP) No.12432-515. This Agreement was awarded for a five (5) year contract term, based on an estimated revenue of \$550,356.

During the past year, Parks and Recreation staff have documented delayed payments from Atlantic Beach Clubs-Two, Inc. On September 5, 2024, Parks and Recreation contacted Atlantic Beach Clubs-Two, Inc., *advising* their account was in arrears for two (2) months. On September 6, 2024, Parks and Recreation staff contacted Procurement regarding terminating the Agreement for cause.

Based on these circumstances, the Chief Procurement Officer followed up by sending a Notice of Cessation to Atlantic Beach Clubs-Two, Inc. on September 20, 2024, informing them that the City is exercising Section 2.12.2 of the RFP to cease the Motorized Watercraft Concession services immediately until further notice. On October 1, 2024, Parks and Recreation staff notified Procurement that the contractor's equipment had been removed from the beach, however, to this date Atlantic Beach Clubs-Two, Inc.'s account with the City remains delinquent in an amount of over \$20,000.

Per Section VI., Subsection C. of the Agreement, the City may terminate this agreement for cause if the party in breach has not corrected the breach within ten (10) of the City's notice. Consequently, the City staff recommends the City Commission terminates this contract for cause. A new solicitation will be advertised to replace this contract.

**Attachments**

Exhibit 1 - Solicitation

Exhibit 2 - Bid Tabulation

Exhibit 3 - Agreement for 12432-515

Exhibit 4 - Notice of Cessation Letter

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Prepared by: Glenn Marcos, Chief Procurement Officer, Finance  
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Department Directors: Carl Williams, Parks and Recreation  
Linda Short, Finance