

Janitorial Services meeting your needs, exceeding your expectations 561-844-8778

www.imagecompanies.com

Providing quality dependable services since 1987









Our Mission

It is our goal to provide exceptional services to all our clients.

We call this goal

The Gold Standard.

Image Janitorial Services strives to provide customers and employees a unique opportunity;

A forward-looking company with an emphasis on an old-fashioned idea:

Service.

We strongly believe in mutual respect, high expectations, enthusiasm for life and strong family values.

We believe these virtues bring out the best in everyone.

Through a strong relationship built on communication and a commitment to these ideals

Image Janitorial, its customers and employees will reap the benefits of the

Gold Standard.



Company History

Image Janitorial Services was started, as were many other businesses, because there was a lack of quality service providers in Palm Beach County. We began as a small family owned and operated business in 1987 and have grown to the multi- facetted full-service company we are today. Over the years we have established and refined our business model, taking as our guide the dictionary definition of the Cosmos: "A self-inclusive system characterized by order and harmony amid complexity and detail ". We constantly re-fine and improve our systems and service by patient observation, rapid response to customer needs, and by remaining open to customer and employee recommendations.

Our goal of complete customer satisfaction has led us to increase our services to meet the ever-expanding needs of our customers.

Floor Refinishing - Carpet Maintenance - Porter Services Water Damage Restoration - Window Washing

Paper Products & Supplies

Image Janitorial responded with certification through:



BSCAI - Building Service Contractors Association International



IICRC - Institute of Inspection Cleaning & Restoration Certification



USGBC - U.S. Green Building Council

These certifications gave us the knowledge and the tools to respond to our customers' requests with the level of service they have come to expect from our company.

Recently, our customers wanted to streamline office products and common area supplies. Image Companies responded by aggressively pricing your supply needs with next day delivery.

Over the years we have gone from a small family owned business to a full-service corporation offering a wide range of products and services to meet customer needs. But one thing remains the same, our commitment to the original idea:

Service: Quality Dependable Services.





Why Image Janitorial Services

Customers since 1987 have selected Image Janitorial Services because we are...

Fervently Customer Driven. When our customers tall we listen. That's why we take whatever steps are necessary to protect your property.

Your property management partner. You trust Image Janitorial with your keys. We in turn apply our expertise to help enhance the professional image that you wish to protect. Beyond the typical buyer-contractor relationship. Working together to achieve a common goal with honesty, integrity and fairness in everything we do.

Ready to serve you instantaneously. 24 hours aday, 365 days a year, no matter when or what the emergency, we are here for you. Think of us as the "911" of property services.

Utterly devoted to quality. Image Janitorial quality assurance is second-to-none, with each job checked by our quality assurance managers and in addition, periodic checks by Timothy Wilson, owner of Image Janitorial Services. The results of these inspections-good, bad or indifferent are available to you.

Leaders in promoting indoor air quality and fighting sick building syndrome.

We understand these issues and act in our customers best interests.

Locally owned and managed. Our management and supervision is local enabling management to respond quickly and efficiently to your needs. No longer are issues shuffled to a remote management.

A strongly people-oriented company. Our employees work longer hours, make more money, are more satisfied and deliver increased productivity with lower absenteeism and lower turnover than their peers. This gives us a higher quality work force leading to greater customer satisfaction.



Communications and Responsiveness

Image Janitorial believes that a successful company is one that responds promptly and efficiently. All service requests, including special service requests, are logged into our specialized ticketing system which then directs on site prompt action. We encourage two-way communication and we have the personnel and systems to facilitate this, so please feel free to email us at service@imagecompanies.com benefits to you are improved communications between you and/or your tenants and Image Janitorial Services, which can increase customer satisfaction.



TeleTearn: A powerful, state of the art, integrated telephone time and attendance system assist your organization and ours to increase operational efficiency by reducing costs and improving communications between our supervisors and employees. TeleTeam is a fully integrated automated telephone timekeeping system that verifies employee presence at job sites.

Caller ID: The system uses Caller ID to identify the location from which the call is made. In the unlikely event a call is made from a number that does not match a valid job site, it flags the call and notifies the supervisor immediately.

Communication: The system provides a link from workers to supervisors with a voice messaging system ensuring your needs are promptly met.

Paging: Our unique paging capabilities ensure fast and efficient communications between staff and supervisors ensuring problems are efficiently identified and solved.

Customer Communications

Voice Mail: Your account representatives have dedicated extensions for 24 hour emergency access. Leave a message & a page is sent notifying receipt of your important call.

E-Mail: We are always accessible by e-mail. Your concerns can be handled directly & personally by sending e-mail to your representative.

Website: More information is available on-line. Please visit us on the web at www.imagecompanies.com.

Emergencies: We have satellite phones for key management, so we can respond quickly to your dire needs.

Exhibit 3
Page 5 of 165



Image Janitorial Services - Staffing

We're your partner in building management. We'll work with you to make sure your building is clean and orderly. Our people are well trained, trust- worthy, and our management is well organized. We'll do the job right, on time, and on budget.

We interview and thoroughly screen candidates for ability, character and temperament. We consider only those candidates with proper work credentials based on satisfactory work history of previous and present employers as well as qualifications. We verify all employees through local and statewide background checks via the Florida Department of Law Enforcement, The Division of Motor Vehicles, The Florida Division of Workers Compensation and The Department of Homeland Security and its E- Verification System. We are knowledgeable in matters affecting the hiring of personnel, including naturalization and immigration laws.





We staff a new building from four sources:

- Existing employees working at the building ONLY if they meet the strict standards of Image Janitorial Services, Inc.
- We find this approach minimizes the learning period. The current contractor's employees, whom we may hire after screening, interviewing, testing and evaluating their performance, will be trained in our techniques and procedures through a required- on site classroom training class.
- Current Image, Janitorial employees at other locations. We know they do a great job already and have the track record to prove it; and
- · Most importantly, we often hire based on referrals by Image Janitorial employees.





All staff is required to wear an Image shirt, an ID badge, khaki pants, a black belt and black OSHA approved shoes.



Training & Continued Education

All new employees receive in depth training to ensure that the high standards expected by Image Janitorial Services, Inc and its clients are maintained.

Image Janitorial Employee Training Program:

Outlines employee training and ensures no steps are omitted thru classroom training, video training, practical applications, chapter quizzes and a final exam. A mini boot camp for all employees.

Classroom Training:

- 1. Cleaning methods and specifications.
- 2. Types of and operation of equipment.
- 3. Chemicals and their safe use including Material Safety Data Sheets (MSDS), Blood Borne Pathogen Programs.
- 4. Customer relations.
- 5. Security Procedures

Testing:

After all employees have successful completed the Classroom training which includes a comprehensive final exam, all employees are then assigned to a jobsite for their continued education.

On-site training: Training Continues...

- New employees are assigned an area, group or task always with an on-site supervisor.
- 2. The supervisor on site works with and instructs new employees to meet customer specifications.
- Inspection and oversight is vital to quality training.



Image Janitorial Policy: All employees are issued a handbook and agree to these tried and true policies which are in place for the customer and employee's protection. Policies addressed range from Human Resources, discrimination, workers' rights & employers' rights, and customer expectations-to grooming, uniforms, employee reprimands and employee praise. A review of the company's policies can be requested at any time by the employee and customer alike.



Security Procedures: Paramount to providing quality cleaning is security. A job taken very seriously from the first day of training, to the daily ritual of securing each building at completion of services every night.

There are standards to every job. They are:

- 1) Designated employee for each job on every visit. Employees are trained at a specific jobsite. Through zone cleaning we can control who is in a specific area.
- 2) All employees must clock in. Using our state-of-the-art employee tracking system, we can tell who is in the building, what time they started and what time they finished. Through employee voice recognition, we will verify that the designated employee is on-site.
- 3) Keys are only issued to a supervisor or job leader. These keys are labeled with an Image customer number, not the customer name, for security of the customer.
- 4) Keys may be kept in a designated lockbox on the jobsite (with the customers permission). This is the preferred method of key security storage. Keys will never leave the building as they are locked in a high security lockbox with keys issued only to customer, jobsite supervisor and Image Office. A total of 3 individuals will have access to keys.
- 5) On Multi-tenant space projects, a tenant checklist is used to secure each space. At the completion of cleaning each space, both supervisor and designated employee for said space lock and record the time. Both supervisor and employee must verify and sign that all information is accurate. A copy is faxed to the Image office and one is left for the customers review. This helps limit unlocked doors. If a passcard system is implemented in the customers building, the customer will be able to tell if any tenants entered the building after the cleaning service is completed.



FREQUENCY DRIVEN PROGRAMS

Image Janitorial Services is not in the business of playing catch up cleaning. We are in the maintenance business. In order to maintain a high level of service we have provided a program which sets frequencies and set days / dates for service items to be addressed. Each frequency driven item will be set up in the Image Work Ticket System. This ticket identifies and directs staff on the who, what, where, when and why a service is to be done. Our Account Managers use these established systems to keep your buildings clean at all times. We do not wait for any specific item to be dirty; we maintain it at all times.

SUPERVISION



The key to a successful janitorial program is supervision. There are many words tor It: Trust but verify, inspect what you expect etc. Simply put we check our employees. All programs are set up with a Lead janitor for daily quality control checks and supervision of staff. In addition, there will be a permanently assigned Account Manager who will work with lead and Staff to ensure quality. The Account Manager will also meet with the client on scheduled basis to address client concerns, receive feedback and identify opportunities for service.

All clients will have multiple ways to relay information and requests.

- 1. Account Manager Cell Phone
- 2. Account Manager Email
- 3. Image Corporate Office Operations Clerk The Operations Clerk works in support of the Account Manager to schedule special services, receive and dispatch client concerns to the Account Manager and ensure clients communications are promptly dealt with 561-844-8778 Ext O
- Clients may also email to correspondence and requests to: service@imagecompanies.com



Special Projects



Upon occasion, services other than the regularly scheduled janitorial services may be required. Image Janitorial Services, Inc is able to provide many of the special du- ties that may be required. If additional special services are requested Image Janitorial Services, Inc will provide the work and bill separately from the general maintenance agreement. Prices for additional services will be quoted on request.



Carpet Care

State of the art equipment and knowledgeable technicians can get your carpets clean, even high traffic areas. We can also Scotch guard your upholstery and carpets to help keep them clean.

Floor Refinishing

Linoleum, Vinyl, Marble, and Terrazzo floors can look their very best with a maintenance program the Image Companies. Providing a clean polished look that protects too.

Water Damage Restoration

Rapid state of the art de-flooder, high velocity air movers, ozone machines, commercial grade dehumidifiers. We are an IIICRC - Certified flood restoration firm, which means we are qualified to return your building or office to its pre-loss condition.

Paper Products & Janitorial Supplies

With over 7,000 items in stock it's easy one stop shopping for office, hotel, restaurant and janitorial supplies. We offer fast friendly service with competitive prices to meet your individual needs.

Consulting

With our 20 years of combined experience we can set up in in-house cleaning program for your facility. We can help with technical training of your staff, establish proper labor schedules, increase productivity & help control costs. CAM # 23-1077



You asked. We listened.

Image Janitorial Start-up Plan

Because we at Image Janitorial are committed to living up to your highest expectations from the first day that we serve you, we have developed a start-up plan that will focus on your needs and requirements.

- 1 . Prior to start-up meeting: There may be several priority items or issues that you know of in advance that will require Image Janitorial's attention soon after start- up. To guarantee that we work on your highest priorities first, we suggest a meeting prior to start-up in which you and Image Janitorial together formulate a plan of action to address your most important objectives.
- 2. Walk through: A walk through of the entire facility with you, discussing immediate concerns and problems encountered in the past.
- 3. Enhanced communications: In an effort for continuous improvement Image Janitorial will establish a data communications link between your facility and Image Janitorial. This could enhance daily communications through electronic mail (e-mail). Of course, traditional communications are always available.
- 4. Friday start: We recommended that we begin cleaning your facilities on a Friday night. This will give us 2 days to review all areas to ensure your satisfaction.
- 5. Over staff/over supervise: For several days following the night of start-up we will over staff and over supervise the building (at no extra cost to you) to ensure your complete satisfaction.
- 6. Regular meetings: We recommend regular meetings so that our response to your concerns is immediate and effective.

Preferred Qualifications

Image Janitorial Services, Inc. has a Green Program for the majority of our clients with great success. If THE CITY OF FORT LAUDERDALE PARKS & RECREATION decides to make this program "Green" we will adjust all the chemical line and equipment to comply with the program. All evidence will be sent to THE CITY OF FORT LAUDERDALE PARKS & RECREATION for review and approval.

We are attaching our Green Principles for Green Cleaning in Buildings

1. Commit to people, education and communication.

Buildings don't get dirty or get cleaned by themselves. These activities are dependent on people! A successful green janitorial program should involve both the cleaning personnel and building occupants. Get people involved, keep them involved by celebrating and communicating successes.

All Image Companies employees go through a 4-hour training program. This gives them the opportunity to learn why green cleaning is safer for them, correct procedures, what LEED buildings are, the importance of implementing the LEED program every day and how to do so in each building.

2. Clean to protect health and the environment first, and appearance second.

Even clean appearing buildings can be extremely unhealthy. The products we use do not contain toxic chemicals such as dye, fragrance, phosphates, solvents, nonylphenol ethoxylates, bleach, ammonia, butyl or VOCs.

Removing these substances improves indoor air quality for building occupants which will reduce the risk of adverse health effects." More than 50% of all illnesses are affected by polluted indoor air quality" (The American Lung Institute). Furthermore, removing toxic chemicals from cleaning products protects our environment from contamination. This will ensure the safety of our drinking water, food source and stability of wildlife habitats.

3. Clean and maintain the building as a whole, not just as separate components.

Cleaning and maintenance in one area of a building can have a major impact on other areas. For example, the fumes from the stripping and recoating of a floor in one area can contaminate adjacent areas or even the entire building via the HVAC system. Appropriate actions must take place to insure health and safety throughout the entire building.

4. Schedule routine maintenance.

Scheduled maintenance that is frequent and thorough is the most efficient and effective method for building maintenance. When we perform a Strip & Rewax we always apply at least 5 coats of wax to minimize chemical exposure, chemical usage and frequency which will ultimately save our clients' money with a long-term program.

5. Plan for accidents and weather.

Plans should address weather related problems, as well as common spills (e.g., coffee), water leaks, smoke or air contamination by a noxious chemical reaction. This is why we have a Hurricane Preparedness Plan that includes a

1 (800) # for employees and clients and satellite phones for internal and external communication.

6. Minimize human exposure to harmful contaminants and cleaning residues.

Training helps employees to understand the importance of always using appropriate personal protective equipment, the significance of adequate ventilation, and scheduling activities to minimize exposure to building occupants.

- 7. Minimize chemical, particle and moisture residue when cleaning.
- We can do this by mechanically capturing dust and dirt with Hepa Filter vacuums and Micro Fiber cleaning equipment. Using course spray for chemicals and applying the cleaner to the cloth rather than spraying the surface.
- 8. Ensure worker and building occupant safety at all times. All employees must wear OSHA approved shoes, personal protective equipment and put out signage when needed.
- 9. Minimize pollutants entering the building and maximize pollutants extracted. Our program always pays special attention to keeping entry ways free of dirt and debris. We regularly communicate with management the need to keep HVAC filters clean and sanitized when needed.
- 10. Dispose of cleaning waste in environmentally safe ways.

We use concentrated products we can significantly reduce the waste that is created from our services. We ensure that product packaging is recycled and we perform the recycling program that is in effect on location.

Image Companies - address

Image Janitorial Services, Inc. is located at 1750 N. Florida Mango Road, Suite 103 West Palm Beach, FL 33409 – 15 minutes away from THE CITY OF FORT LAUDERDALE PARKS & RECREATION

Image Janitorial Services welcomes the opportunity to have THE CITY OF FORT LAUDERDALE PARKS & RECREATION staff visit our main office and warehouse and conduct an inspection of our facility and equipment, inspect our fleet trucks and meet the Office Staff who will be in direct contact with THE CITY OF FORT LAUDERDALE PARKS & RECREATION on a daily basis.

With over 31 years in the Commercial Cleaning, we have gained all the necessary experience and knowledge on how to properly start a job and manage the Staff to obtain the best results from everyone involved with the THE CITY OF FORT LAUDERDALE PARKS & RECREATION account

Image Janitorial Services, Inc.

Cleaning Standard Operating Procedures

1750 N. Florida Mango Road, Suite 103 West Palm Beach, FL 33409

561-844-8778

www.imagecompanies.com

Table of Contents

1.0	WELCOME TO OUR BUSINESS	5
1.1.	Welcome to Image Janitorial Services, Inc. Name	5
2.0	WHO WE ARE	6
2.1.	History of This Company	6
2.2.	Our Vision and Mission Statement	6
2.3.	Our Products and Services	8
2.4.	Client Fulfillment	8
3.0	OUR VALUES	10
3.1.	What We Aim For	10
3.2.	Integrity	10
3.3.	Respect	10
3.4.	Teamwork	10
3.5.	Actions	11
3.6.	Innovation and Progress	11
3.7.	Individual Goals	11
3.8.	Client Service	12
4.0	HOW TO USE THIS MANUAL	13
4.1.	Guidelines and Instructions	13
4.2.	Search Function	13
4.3.	Links	13
4.4.	Updates To Manual	13
5.0	ENVIRONMENT AND COMPANY DETAILS	14
5.1.	Company Contact Details	14
5.2.	Organizational Chart	15
5.3.	Structure and Team Members	16

5.4.	Protocols for Communication	17
5.5.	Roles and Expectations	18
5.6.	Reporting Relationships	18
6.0	WORKPLACE REQUIREMENTS	19
6.1.	Operating Hours	19
6.2.	Hours of Work	19
6.3.	Securing the Workplace	20
6.4.	Leave	20
6.5.	Sick Leave	20
6.6.	Timesheets	20
6.7.	Professionalism	21
6.8.	Dress Code	22
6.9.	Getting Around	22
7.0	WORKPLACE CLEANING SUPPLIES AND SUPPLIERS	23
7.1.	Obtaining supplies	23
7.2.	Petty cash	23
8.0	HEALTH AND SAFETY	24
8.1.	Emergency Contact Numbers	24
8.2.	Workplace Health and Safety	24
8.3.	Emergency Procedures	25
8.4.	Accidents	25
8.5.	Personal Accident – Minor	25
8.6.	Personal Accident - Serious	26
8.7.	Emergency Evacuation	26
8.8.	Emergency Evacuation Exits	27
8.9.	Emergency Evacuation Gathering Point	28
9.0	WORKPLACE EQUIPMENT	29

9.1.	General Requirements	29
9.2.	Company Mobile Phones	29
9.3.	Company Equipment	29
9.4.	Company Vehicles	30
9.5.	Personal Use and Restrictions	30
9.6.	Equipment Summary	31
10.0	STANDARD OPERATING PROCEDURES INTRODUCTION	32
10.1.	Standard Operating Procedure Manual	32
10.2.	Standard Operating Procedure – Cleaning a Meeting Room	33
10.3.	Standard Operating Procedure – Cleaning Toilets	34
10.4.	Standard Operating Procedure – Cleaning an Office	35
10.5.	Standard Operating Procedure – Cleaning a Kitchen	36
10.6.	Standard Operating Procedure – Cleaning a Car	37
11.0	CLEANING STANDARD OPERATING PROCEDURES SUMMARY	39
11.1.	Summary	39

1.0 WELCOME TO OUR BUSINESS

1.1. Welcome to Image Janitorial Services, Inc.

Name:

Dear Employee,

Welcome to Image Janitorial Services, Inc.

We are excited to have you as part of our team. You were hired because you 'stood out from the crowd' and we believe you can contribute to the achievement of the goals of this company.

Image Janitorial Services, Inc. is committed to providing 'sparkling clean results' to everything we clean and unequalled customer service in all aspects of our business. The success of Image Janitorial Services, Inc. is determined by our success in operating as a team and your ability to be part of this team.

We have to earn the trust and respect of our customers every day in order that customers make the decision to choose our cleaning services whenever they require cleaning.

Your job and every job in Image Janitorial Services, Inc. is essential to fulfilling our mission to provide "sparkling clean results to everything we clean and unequalled customer service in all aspects of our business". The primary goal at Image Janitorial Services, Inc., and yours, is to live our mission statement. We achieve this through dedicated hard work and commitment from every employee.

Welcome aboard. We look forward to working with you.

Sincerely,

Paul Saavedra
Operations Director

Image Janitorial Services, Inc.

- 5 -

1.2. History of This Company

Image Janitorial Services, Inc. started in specify. Outline a brief explanation of your Company history.

Communication is the key to the success of this business. Owners and Managers believe that keeping the communication channels open throughout the whole business assists everyone to perform their job accurately and efficiently.

Our customers and team of employees, suppliers and management are the cornerstone of our business success. Our business is about people and relationships.

We aim to uphold our mission statement for every assignment.

1.3. Our Vision and Mission Statement

The following Mission Statement and Vision reflect what we stand for and where we are heading. Please review these and know them as they form a foundation of everything we do in our business on a daily basis.

Review the Mission Statements and Visions below and choose one that aligns to your business or write your own. Delete the extras. Your Vision gives your company direction. Your Mission Statement drives the company. It is what you do to reach your objectives.

Mission Statement	Our Vision
At Image Janitorial Services, Inc., we strive to provide sparkling clean results and unequalled customer service as we aim to gain the respect and trust of our customers, suppliers and partners.	The Image Janitorial Services, Inc. Vision is to be the best Image Janitorial Services, Inc. in location.

At Image Janitorial Services, Inc., we strive to provide value-added services to our customers by creating a successful partnership with them. Our pledge is to establish lasting relationships with our customers by exceeding their expectations and gaining their trust through exceptional cleaning performance by every member of the our team.	The Image Janitorial Services, Inc. Vision is to be the largest online product provider in Name Country/City.
At Image Janitorial Services, Inc., we strive to be the most honest and ethical cleaning service of choice. To provide superior service to our customers and foster a work environment that supports our team.	The Image Janitorial Services, Inc. Vision is to be a leader in cleaning. "Great people performing the best cleaning"
At Image Janitorial Services, Inc., our mission is to be the best at identifying, qualifying and delivering cleaning solutions services that enhance our customers bottom line.	The Image Janitorial Services, Inc. Vision is to be the most recognised provider of cleaning in the City of Name.
At Image Janitorial Services, Inc., we strive to combine aggressive strategic marketing with quality cleaning at competitive prices to provide the best value for our customers.	The Image Janitorial Services, Inc. Vision is to be successful in delivering cleaning to customers in name.
At Image Janitorial Services, Inc., we aim to be the best at what we do and deliver the best each and every time we do it.	The Image Janitorial Services, Inc. Vision is to be the largest provider of cleaning in name.

At Image Janitorial Services, Inc., we are passionate about cleaning and love what we do. As a result we aim to be the leader in our industry and strive every day to achieve this.	The Image Janitorial Services, Inc. Vision is to be the best at cleaning.
At Image Janitorial Services, Inc., we foster strong relationships and build our business around this.	The Image Janitorial Services, Inc. Vision is to establish our business in x countries around the world.
At Image Janitorial Services, Inc., we continually aim to be the industry leader and continue to pursue innovation, excellence and quality through everything we are involved in.	The Image Janitorial Services, Inc. Vision is to employ x number of unemployed people by the year xxxx.
To advance the service of cleaning in the service of the shareholders' interests and to provide leadership in the area of specify.	The Image Janitorial Services, Inc. Vision is create your own

1.4. Our Products and Services

Describe briefly the market, product and/or service the company is involved in.

Image Janitorial Services, Inc. provides a cleaning service to a range of clients of various types.

We believe in providing the very best quality product/service name. We are passionate about product name/service. Everything we do from our customer service through to our service delivery reflects a high level quality we striving for.

1.5. Client Fulfillment

If we don't have Clients - we don't have a business or a job. Client fulfillment is our goal for each and every customer or client.

- How do we best serve our customers/clients?
- How do we manage expectations and keep our customers/clients happy?
- How can we ensure that at the end of each project, we have inspired "raving fans" eager to spread the word about our exceptional skills, talents and remarkable customer service?

These are our aims to survive in a competitive commercial environment.

We aim to deliver to our Customers and Clients efficiently, honestly and to a high standard - to the best of our abilities.

At Image Janitorial Services, Inc. we have adopted a set of core values that guide our behaviour which underpins our business and sets the foundation for who we are, how we operate and how we treat others.

These values are important to us and we value them particularly when times get tough. They keep us focused on what is important as we continue to grow.

Refer to our values in the next section.

2.0 OUR VALUES

2.1. What We Aim For

Our employees are the most valued assets of our company, and are essential participants with a responsibility of fulfilling the same mission. We recognize that the motivation and performance of our employees are the key factors in achieving success.

We strive to provide a network to allow our team to articulate their skills and market themselves effectively. Our goals are accomplished by a commitment from every employee. The following values are what we aim to achieve every day.

2.2. Integrity

- We act responsibly with honesty and we are trustworthy.
- We do what we say we are going to do.
- We operate with transparency and build relationships through team work, hard work and effective and regular communication.

2.3. Respect

- We treat each other with respect.
- We offer constructive solutions when we complain. If we have a complaint we also offer a solution.

2.4. Teamwork

- We aim to have fun at work and enjoy what we do.
- We participate and enjoy working together as a team to achieve a common goal.
- We choose to over-communicate rather than under communicate.
- We ask good questions of ourselves and others to get good answers.
- We are sensitive to each other's goals and interests, and we strive to ensure our mutual success.

- We perform our tasks in an accurate, fast and efficient manner and get our jobs completed to the best of our abilities utilizing the Standard Operating Procedures and checklists to achieve this.
- We strive to pursue the best cost effective innovative solution to each and every project we complete and create seamless integration with our customers to ensure excellent cleaning results.

2.5. Actions

We are proactive not reactive.

2.6. Innovation and Progress

- We are not afraid to make mistakes and stretch our own limits.
- We change we see change for the growth opportunity it brings.
- We are innovative and risk-taking to drive our business growth.
- Ideas are encouraged.
- We act in a boundary less fashion, always searching and applying the best ideas regardless of their source.
- We are passionate about innovation and passing this on to our customers.

2.7. Individual Goals

- We make a commitment to our work and to ourselves.
- We take responsibility for our results and our own future.
- We take responsibility to complete our role accurately in accordance with checklists and the Standard Operating Procedures.
- We know our rewards and successes in the future are directly linked to the actions and commitments we make today.

 We work hard and get rewarded after putting effort in and not the other way around.

2.8. Client Service

- We understand that our customers pay our wages and our bills and provide the opportunity for us to operate the business.
- We provide awesome service to our customers.
- We strive to provide a high level of accuracy in our output to reduce liabilities and ensure the end result is of a high standard.
- This is a commitment as a team and our only way of doing business. We understand that this commitment gives our business the best chance of continued growth and prosperity.
- We give customers a good, fair deal. Great customer relationships take time. We do not try to maximize short term profits at the expense of building those enduring relationships.
- We always look for ways to make it easier for customers to do business with us.
- We respond to customers in an urgent manner to show them that we are working as hard as possible to complete their requests.
- We communicate daily with our customers. If they are talking to us then they are less likely to be talking to our competition.
- We don't forget to say thank you.
- We put our customers first.

3.0 HOW TO USE THIS MANUAL

3.1. Guidelines and Instructions

This manual outlines all the 'Rules, Guidelines and Instructions' of our business. As an employee, you are required to follow these rules and guidelines. You should read this

document in its entirety and follow these guidelines in your daily work.

3.2. Search Function

This document allows you to easily locate the relevant information required while working with Image Janitorial Services, Inc.. These commands apply to Microsoft Word

only.

Use $\underline{CTRL} + \underline{F}$ to find a topic within this document.

3.3. Links

Links are shown throughout this document that allow direct opening of related

documents or programs. Use CTRL + click to follow the links.

CTRL + click can also be used on the Table of Contents pages numbers to jump straight

to the relevant page.

3.4. Updates To Manual

If you observe information that is out of date in this Manual, do not hesitate to notify

your Supervisor so it can be made current. The quality of this manual is a team effort

and is a foundation of what we do each day.

Image Janitorial Services, Inc.

- 13 -

4.0 ENVIRONMENT AND COMPANY DETAILS

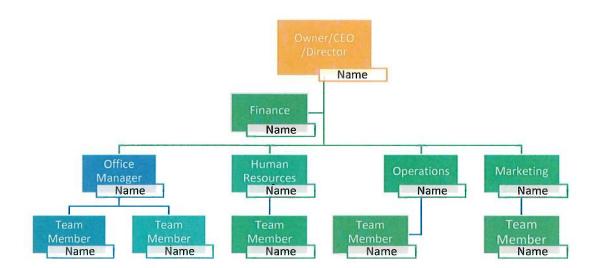
4.1. Company Contact Details

Refer to the details of the company below when communicating with others as required.

Company Details		
1750 N. Florida Mango Rd, Suite 103		
West Palm Beach, FL 33409		
561-844-8778		
561-844-8986		
service@imagecompanies.com		
www.imagecompanies.com		
psaavedra@imagecompanies.com		

4.2. Organizational Chart

Refer to our organizational chart below.



4.3. Structure and Team Members

Who am I working with?

Name, Administration Assistant

Name, Workplace Manager

Name, Role

Position	Name
Director	Name
Associate Director	Name
Senior Associate	Name
Associate	Name
Owner	Name
Operator	Name
Administrator	Name
Accountant	Name
Administration Assistant	Name
Team Member	Name

4.4. Protocols for Communication

The following methods are used to communicate throughout our organization.

Туре	Details	Location
Notice Board	The Notice Board allows team members to share information.	specify Location
Intranet	The Company Intranet allows team members to share information.	specify URL
Meetings	Meetings (Includes times, agendas and minutes).	Locations Vary
Calendar	Electronic Calendar - Day to day location of team members.	specify URL
Email	All team members have access to email.	specify Email
Web Based Apps	The company uses the following Project Management and Office Management Apps.	specify URL
Microsoft Teams	All team members have access to MS Teams.	specify URL
Zoom	All team members have access to Zoom.	specify URL
Monday.com	All team members have access to Monday.	specify URL
ClickUp.com	All team members have access to ClickUp.	specify URL

4.5. Roles and Expectations

What is my role and how does it contribute towards the goals of Company?

Your Role and Expectations

Provide high level service and procedures to ensure continuous improvement and accountability in the delivery of quality cleaning services to Image Janitorial Services, Inc.'s customers.

Effectively plan, lead and manage cleaning tasks from beginning through to completion in accordance with Image Janitorial Services, Inc.'s agreement.

Undertake work as a team in a way that shares knowledge and expertise and builds the capability of team members in the workplace.

Effectively develop and implement standard operating procedures, methods and processes for use.

Ensure a strong focus on maintaining high cleaning standards and continuous improvement.

4.6. Reporting Relationships

All team members report to the Workplace Manager regarding:

- human resource issues such as leave requests, and for issues regarding any team members conflict.
- for general supervision regarding work related progress and issues.

Issues to report to Workplace Manager include:

- Human resource issues such as leave requests
- Issues regarding any team member conflicts
- General supervision regarding work related progress and issues.

5.0 WORKPLACE REQUIREMENTS

5.1. Operating Hours

The following hours are operating hours for our business. Please ensure you arrive to work prior to the start time so you can be ready to start work at the start time.

Office Hours		
Work starts at	8.30 am	
Work finishes at	5.30 pm	

Workplace Hours		
Work starts at	8.30 am	
Work finishes at	5.30 pm	

Warehouse Hours		
Work starts at	8.30 am	
Work finishes at	5.30 pm	
Lunch	12.00 pm to 1 pm	

Cleaning Hours	
Work starts at	8.30 am
Work finishes at	5.30 pm

5.2. Hours of Work

The standard hours of work per day are specify hours plus an hour for a lunchbreak. It is your responsibility to inform your Workplace Manager of any significant variations to

your start and finish times or any periods of leave. The normal spread of working hours are 8.30 am to 5.30 pm.

5.3. Securing the Workplace

If you are the last to leave, please ensure these items are turned off before you leave:

- Printers
- Computers
- Machinery
- Workplace lights
- Air conditioners.

Ensure ALL doors are locked.

5.4. Leave

Leave can only be taken when accrued. Notice as far in advance as possible is requested.

Unpaid leave will only be approved at the companies convenience.

To find the location of leave forms please refer to specify.

5.5. Sick Leave

If you are going to be away sick, please let the Workplace Manager know directly.

Sick Leave forms are available at Specify Location and are to be filled out on the first day back to work and forwarded to the Workplace Manager to sign.

A medical certificate is required for more than 2 days sick leave.

A medical certificate is required for days either side of a weekend. For example, if you are sick on Friday, you will need to bring a medical certificate to work on Monday.

5.6. Timesheets

Timesheets must be filled out on a daily basis.

Image Janitorial Services, Inc.

- 20 -

At the end of each day, all team members are required to enter in their hours for the day

in the relevant timesheet.

Every Monday you need to check your timesheet for the previous week, save any changes,

and submit it for approval.

You may wish to keep a personal copy of your timesheets and any attached leave forms.

Workplace Managers will file all signed team members timesheets and leave documents

centrally on team members personnel files.

5.7. Professionalism

The 'Image Janitorial Services, Inc. Service'

Image Janitorial Services, Inc. prides itself on providing quality cleaning service to its

customers.

Excellent service is the purpose of the company and all team members are requested to

contribute and maintain a high standard of service.

Simple examples of excellent service are;

Responding to customers and suppliers as quickly as possible;

Returning phone calls;

Going the extra mile whether the customer is paying or not;

Spending as much time as necessary with each customer;

Have a passion for what you do;

Never expect anyone to trust you unless you have earned it first;

Treat people the way you would wish to be treated yourself;

Enjoy what you do.

Image Janitorial Services, Inc.

- 21 -

5.8. Dress Code

As an employee of Image Janitorial Services, Inc., we expect you to present a clean

appearance when you represent us, whether that is in, or outside of the business.

Management, and those employees who come in contact with our customers are

expected to dress in specify.

It is just as essential that you act in a professional manner and extend the highest

courtesy to co-workers, visitors, customers, vendors and clients. A cheerful and positive

attitude is essential to our commitment to extraordinary customer service and

impeccable quality.

5.9. Getting Around

Taxis

If you are unable to access a vehicle, you can use a taxi to travel to and from official

appointments when appropriate. Team members must make every attempt to use their

own transport before using taxis.

You can also claim reimbursement from Petty Cash for taxi expenses if:

You have paid for the taxi yourself

The travel was to and/or from an official appointment

You can supply a receipt and details of the reason for the travel.

Mileage

To claim mileage you must fill out the Mileage Claim form.

A Mileage form is available at: Add location

Toll Roads

(see Petty Cash).

Image Janitorial Services, Inc.

- 22 -

6.0 WORKPLACE CLEANING SUPPLIES AND SUPPLIERS

6.1. Obtaining supplies

A range of cleaning supplies and equipment is kept in the workplace. If stocks are low or you require a particular item that is not readily available, you should advise the Workplace Manager and he/she will arrange for an order to be placed.

If the item is not urgent you can go into the specify folder in the workplace drive and add the item to the equipment request word document.

6.2. Petty cash

If, while undertaking your official duties, you purchase any items costing less than \$50, you may be able to obtain reimbursement for such expenses through Petty Cash.

To obtain reimbursement please take your receipts to Workplace Manager.

He/she will then complete a Petty Cash Claim Form which may require further details from you. You must provide your Workplace Manager with receipts for any claims you wish to make on Petty Cash.

Image Janitorial Services, Inc.

- 23 -

7.0 HEALTH AND SAFETY

7.1. Emergency Contact Numbers

Refer to the following table for the relevant emergency telephone numbers and nearest emergency services.

Туре	Details
Ambulance	Phone Number
Fire Service	Phone Number
Police	Phone Number
	Name
Hognital	Address
Hospital	Phone Number
,	Address
	Name
Medical Centre	Address
	Phone Number
	Address
Supervisor	Name
Supervisor	Number
Workplace First Aider	Name
Workplace Prist Aluer	Number

7.2. Workplace Health and Safety

What are the safe working practices that I need to be following?

Image Janitorial Services, Inc. will provide a healthy and safe workplace for all employees and visitors.

Safety is a joint venture at Image Janitorial Services, Inc.. Image Janitorial Services, Inc. provides a clean, hazard free, healthy, safe environment in which to work in accordance with the Occupational Safety and Health Act.

As an employee, you are expected to take an active part in maintaining this environment. You should observe all posted safety rules, adhere to all safety instructions provided by your supervisor and use safety equipment where required. Your work place should be kept neat, clean and orderly.

Image Janitorial Services, Inc.

It is your responsibility to learn the location of all safety and emergency equipment, as well as the appropriate safety contact phone numbers.

All safety equipment will be provided by Image Janitorial Services, Inc., and employees will be responsible for the reasonable upkeep of this equipment. Any problems with or defects in equipment should be reported immediately to management.

As an employee, you have a duty to comply with the safety rules of Image Janitorial Services, Inc., assist in maintaining the hazard free environment, to report any accidents or injuries - including any breaches of safety - and to report any unsafe equipment, working condition, process or procedure, at once to a Supervisor.

All work related accidents are covered by Worker's Compensation Insurance pursuant to the laws of the state in which we operate.

7.3. Emergency Procedures

This section covers the action to be taken in calling for assistance for various emergencies. Those attending to patients should use discretion in assessing the seriousness of the injury so that appropriate action can be taken.

7.4. Accidents

Accidents involving personal injury or the possibility MUST be reported immediately to your Workplace Manager and Director.

If medical costs or lost time is involved, team members are responsible for completing their Workers' Compensation Report Forms which are available from the Workplace Manager.

Reporting accidents serves a twofold purpose:

- 1. It acts as a record should insurance claims be necessary;
- 2. It brings to the notice of the Directors that an accident has occurred and can possibly result in minimising or eliminating the chance of a similar accident taking place.

7.5. Personal Accident - Minor

A first aid kit is located in/next to the filing cabinet/specify location in the centre of the

workplace.

If the accident is considered too serious to be dealt with by first aid, professional

medical advice must be sought immediately.

It may also be considered necessary to contact the ambulance.

Render help and reassurance to the patient while awaiting ambulance assistance.

If considered appropriate, transport the patient to the ambulance centre or hospital,

otherwise contact the ambulance and render help and reassurance to the patient while

awaiting ambulance assistance.

7.6. Personal Accident - Serious

Telephone the ambulance, render help and reassurance to patient until its arrival.

Emergency Phone Numbers

Ambulance: (add appropriate country emergency number)

US: 911

UK: 999

AUS: 000

7.7. Emergency Evacuation

Emergency evacuation charts identifying emergency exits and meeting points are

indicated below. Ensure you have studied them and know what to do in an emergency.

Image Janitorial Services, Inc.

- 26 -

Cleaning Manual

CAM # 23-1077 Exhibit 3 Page 39 of 165

7.8. Emergency Evacuation Exits The workplace exist points are indicated below. Insert Image/Plan of Site Map Emergency Exits

The Emergency Evacuation Gathering Point is specify Insert Image/Plan of Site Map Emergency Gathering Point

7.9. Emergency Evacuation Gathering Point

8.0 WORKPLACE EQUIPMENT

8.1. General Requirements

You will be provided with the correct equipment to perform your role. Equipment is

replaced on a regular basis to ensure the highest efficiency possible.

Should you have any suggestions with regards to equipment and improvements to be

made, do not hesitate to raise these issues.

No equipment is to be removed from the premises without the approval of your

manager.

No equipment is to be serviced or dismantled. Should the equipment break down

contact your manager and the correct service personnel will be contacted.

Ensure you have the appropriate training to use the equipment prior to operating it. No

personnel are to operate equipment without prior official training.

8.2. Company Mobile Phones

Depending on your role, you may be provided with a Company mobile phone. Please

refer to the IT department for all mobile phone issues. No software is to be installed on

your mobile phone without permission from the IT Department.

8.3. Company Equipment

Depending on your role, you may be provided with tools/appliances to complete your

work. All tools/appliances remain the property of the company. Should you lose a

tool/appliance or damage a tool/appliance, please notify your supervisor so the item

can be replaced.

Please ensure you look after the company tools/appliances and assets at all times and

treat them as if they are your own. Abuse of the company tools, assets, equipment,

vehicles or facilities will not be tolerated and disciplinary action will apply.

Image Janitorial Services, Inc.

- 29 -

8.4. Company Vehicles

Depending on your role, you may be provided with a company vehicle. Please ensure you look after the company vehicle at all times. Reckless driving is against the law and will not be tolerated. Abuse of company vehicles will also not be tolerated.

When driving a company vehicle remember that you are representing the company at all times. Therefore drive in a manner that is appropriate and within the law. You should be mindful that other road users observe your driving behaviour as a reflection on the company brand.

8.5. Personal Use and Restrictions

Company equipment must not be used for personal use. This includes but is not limited to;

- Computers
- Vehicles
- Telephones
- Appliances
- Printers
- Facsimiles
- Stationary
- Tools.

It is important that the telephone lines remain open at all times. Using telephones for personal use is prohibited. Should you wish to use any equipment or facilities for personal use, you must ask your manager and they will review the situation.

Office Telephones, Facsimile and Mail

To learn how to use the inhouse office telephone system, you will require a short

training session. If you have not had this session, then please see your manager.

International long distance telephone calls are also prohibited unless they are work

related.

Telephones

Personal phone calls in are to be avoided unless it is an emergency. Occasionally it may

be required that the phone is diverted. To divert the phone follow this procedure.

Diverting the Phone

To divert the phone select a line and press add procedure on how to divert a phone.

Facsimile

A Facsimile is available for use should it be required.

Mail

Mail will be distributed daily by administrative personnel. You will be provided with an

'In' and 'Out' Tray for correspondence purposes.

It is important that these trays are used. Administration personnel will file documents

in your 'Out' tray on a regular basis.

8.6. Equipment Summary

This concludes the Workplace Equipment Section. Should you have questions about

equipment and usage, do not hesitate to ask your manager.

Image Janitorial Services, Inc.

- 31 -

Cleaning Manual

9.0 STANDARD OPERATING PROCEDURES INTRODUCTION

9.1. Standard Operating Procedure Manual

This Standard Operating Procedure section outlines specific tasks and step by step processes you are required to do to get your job done.

As this is quite detailed, you are required to have a copy of this document with you while working.

Should you have any queries regarding your tasks, please refer to this document first and then should you still have further queries, please refer to your Supervisor.

9.2. Standard Operating Procedure - Cleaning a Meeting Room

How to Clean a Meeting Room	Completed
Step 1 Ensure that all tables are clean. Spray with cleaner and wipe down the meeting room table.	
Step 2 Check the floor to make sure the carpet is clean. If it requires a vacuum, there is a vacuum cleaner located in the specify. The carpet is to be 100% clean.	
Step 3 Check all chairs are clean. Wipe down the arms of the chairs and remove any dirt from the main part of the chair.	
Step 4 Position all chairs neatly against the table.	
Step 5 Clean the door handles on all doors. Wipe down the area around the door handles.	
Step 6 Clean the glass. Spray all glass and wipe down. Ensure there are no smears in the glass and it is 100% clean.	
Step 7 Clean the tv screen. Take care to remove any smears on the screen. Only use a scratch free cloth and water and lightly rub any smears. Be extremely careful not to scratch the screen.	

Things to Remember

• The cleaning of the meeting room is to be completed weekly.

9.3. Standard Operating Procedure - Cleaning Toilets

How to Clean Toilets	Completed
Step 1 Scrub each toilet with the toilet brush. Use the disinfectant and toilet scrubbing brush.	
Step 2 Spray each toilet with the disinfectant spray. Ensure there is good coverage of the whole toilet. Use the appropriate cleaning brush to thoroughly clean the toilets.	
Step 3 Wipe down the tops of the toilets including all buttons, handles and surrounding toilet paper holders. Ensure all items are 100% clean.	
Step 4 Sweep the toilet floor. Ensure you clean all parts of the floor including the wall kick panels where dust often accumulates.	
Step 5 Mop the toilet floor. Warm water and disinfectant must be used.	
Step 6 Spray the cubicle door handles with disinfectant and wipe down. Ensure you wipe around the handles as well. Wipe down the doors as required. Ensure the doors are 100% clean.	

Things to Remember

• Ensure you use disinfectant in the toilets when cleaning them.

9.4. Standard Operating Procedure - Cleaning an Office

How to Clean an Office	Completed
Step 1	
Vacuum the floor to make sure the carpet is clean. There is a	
vacuum cleaner located in the specify. The carpet is to be 100%	
clean.	
Step 2	
Ensure that all desks are tidy. Arrange loose papers and items on	
desks in an orderly fashion. Spray desks with cleaner and wipe	
down.	
Step 3	
Empty all rubbish bins. Any bins with wet waste in them need to	
be hosed/washed out.	
Step 4	
Check all chairs are clean. Wipe down the arms of the chairs and	
remove any dirt from the main part of the chair.	
Step 5	
Position all chairs neatly against desks.	
Step 6	
Clean the door handles on all office doors. Wipe down the area	
around the door handles.	
Step 7	
Clean the glass. Spray all glass and wipe down. Ensure there are	
no smears in the glass and it is 100% clean.	

Things to Remember

 The office is to be cleaned in accordance with the company contractual agreement.

9.5. Standard Operating Procedure - Cleaning a Kitchen

How to Clean a Kitchen	Completed
Step 1 Put all dirty dishes in the dishwasher and turn on. If there is no dishwasher, then wash and dry the dishes and return to the cupboards.	
Step 2 Wipe down all benches	
Step 3 Wipe down the face of all cupboards	
Step 4 Remove the stove top grates and soak in soapy water. Wipe down the stove top with a soft cloth. IMPORTANT! Be careful not to scratch any metal pieces, stainless steel or other surfaces.	
Step 5 Wipe down the fridge doors	
Step 6 Clean the door handles on all cupboards. Wipe down the area around the door handles.	
Step 7 Clean the glass. Spray all glass and wipe down. Ensure there are no smears in the glass and it is 100% clean.	
Step 8 Sweep and mop the floor ensuring it is sparkling before you leave.	

Things to Remember

Don't forget to empty the bins.

9.6. Standard Operating Procedure - Cleaning a Car

How to Clean a Kitchen	Completed
Step 1	
Start by cleaning the inside of the car. IMPORTANT! Be careful	
not to scratch the interior and exterior car surfaces with any	
equipment while you are cleaning the car.	
Step 2	
Remove all floor mats and all loose items from the car and set	
aside in the <mark>specify</mark> .	
Step 3	
Vacuum the interior including all carpet, seats and dust from	
internal dash pockets.	
Step 4	
Wipe down doors and door handles.	
Step 5	
Wipe down the dashboard and other surfaces. Use cleaning	
product specify.	
Step 6	
Spray and wipe the interior glass. Use cleaning product specify.	
Ensure there are no smears in the glass and it is 100% clean.	
Step 7	
Close all doors and windows and wash the exterior of the car.	
Ensure you wash all mags wheels, under the guards and all bugs	
from the front grill.	
Step 8	
Dry the exterior of the car using the chamois.	
Step 9	
Spray and wipe the exterior glass. Use cleaning product specify.	
Ensure there are no smears in the glass and it is 100% clean.	

Step 10 Spray the tyres with tyre spray.	
Step 11 Spray the interior of the car with the car deodoriser. Use deodoriser product specify.	
Step 12 Replace the mats and all other loose items back into the car neatly.	
Step 13 Specify other tasks	

Things to Remember

Don't forget to protect the car from damage at all times.

10.0 CLEANING STANDARD OPERATING PROCEDURES SUMMARY

10.1. Summary

This concludes the Cleaning Standard Operating Procedures. Please keep a copy of

these procedures so you can refer to it daily.

Procedures are to be followed carefully. The use of the manual is a requirement to fulfil

your position correctly. If you are not following policies and procedures then chances

are you are performing your role incorrectly.

It is important as a team that everyone follows the same rules and guidelines so that our

work is performed in an efficient manner.

Should you have any concerns or suggestions on how to improve each cleaning

procedure, do not hesitate to contact your supervisor.

END OF DOCUMENT

Image Janitorial Services, Inc.

- 39 -

Checklist | Present Yourself Professionally Tasks Yes No Notes As an employee of Company Name, it is expected that you present a clean and professional appearance when you represent the company, whether that is in, or outside of the office during work hours. Management, and those employees who come in contact with customers are expected to dress in accepted specify standard. It is just as essential that you act in a professional manner and extend the highest courtesy to coworkers, visitors, customers and vendors. A cheerful and positive attitude is essential to our commitment to professional customer service and high-quality service.

Notes

Your attitude reflects the company when working, and when you are with customers, other team members and suppliers it is expected you maintain a positive attitude.

Your behaviour also reflects the company, and it is expected that your behaviour is always appropriate in accordance with the policies of Company Name.

Checklist Marketing					
Tasks	Yes	No	Notes		
Product or Service					
Product or service provided has sufficient demand in					
the marketplace					
Quality of output is consistently high to ensure					
repeat business					
Sales Pipeline					
A Customer Relationship Management system is in					
place and constantly updated					
Senior team members and/or account managers					
contact Clients on a regular basis via phone, email					
and meet face to face where appropriate to maintain					
business relationships					
Clients					
Most desired Customer or Client has been					
determined					
Most desired Customer or Client is primary focus					
Existing customers or clients are categorized into					
A,B,C or D clients and level of service is distributed					
accordingly					
Direct Moulecting					
Direct Marketing Direct marketing channel has been established using					
email marketing					
Customer/Client email addresses are collected					
Direct mail marketing is completed on a regular					
basis Open statistics and customer records are reviewed					
on a regular basis					
J					
Social Media					
Linked In account and Company Page is established					
Instagram account and Company Page is established					
Twitter account and Company Page is established					
Facebook account and Company Page is established					
All social media accounts are updated on a regular					
basis. Outsourced to contractors or internal					
personnel to complete this are determined and					
currently underway.					

Competition				
Competitor marketing strategies and outputs are monitored				
Competitor prices are constantly monitored				
Competitor products and service performance are constantly monitored				
Advertising			.	
Print and digital advertising channels are used such as magazines, newspapers, Google Ads or other online digital advertising				
Website				
Company website is up to date, fast, appropriate for business and relevant				
Company website is used in conjunction with Social Media strategy to direct consumers to website				
Marketing Training				
Team members are regularly trained on the importance of maintaining excellent business				
relationships, excellent customer service, attention to detail and provision of very high standards				
Team members phone existing clients on a regular basis				

Tasks	Yes	No	Notes
Ensure you are the last person to leave			
Turn off all appliances that are part of the daily			
shutdown			
Turn off any computers that may have been left on			
Turn on any computers that may have been left on			
Furn off any other machines such as name			
Ensure all windows are locked			
			-1.2
Ensure the rear door is locked			
Γurn off the air-conditioning			
Turn off the lights			
Exit through the front door and ensure the door is			
ocked. Check it twice.			

Remember the security of the Cleaning Business Name office is up to you.

Please ensure that all doors and windows are locked securely.

Tasks	Yes	No	Notes
Legal			
Appropriate contracts in place			
Understanding of workplace law			
External legal consultants are used for advice			
Establish Organizational Design			
Hierarchy established and position statements are utilised			
Roles are defined			
Company Standards and Policies			
Company standards and policies are established and distributed regularly			
Standards of behaviour are established and distributed regularly			
Standards of health and safety are established and distributed regularly			
Recruiting and Termination			
Recruiting procedures are established and followed			
Induction process is completed			
Termination procedures are established and followed			
Training			
Regular training is provided to all teams			
Regular performance reviews are completed			
External training organisations are utilised to enhance broader training skills			
Employee Compensation and Benefits			
Compensation and benefits are determined and			
Compensation and benefits are determined and applied Employee Relationships are maintained and			

enhanced regularly		-
Employee feedback of management is requested		
Employee entitlements are established and followed		

Checklist Business Acco	unting	& Financ	es
Tasks	Yes	No	Notes
Cash Flow			
Is the business earning more than it is spending?			
Is the business able to pay bills on time?			
Cash flow forecast - prepare funds ahead of time			
Invoicing and Debt Collection Process			
Is there an efficient system for following up debts?			
What are the number of outstanding invoices?			
What are number of days invoices are outstanding? (Least and Most)			
External Party Reviews			
Regular (monthly) reviews of finances with accountant			
Regular (weekly) reviews of invoices with bookkeeper			
Yearly budgets completed			-
Sales Pipeline			
Number of potential clients are currently on list?			-
How far along are potential clients in the purchasing process?			
Expenses			
Are there any potential large expenses coming up in the next 1, 3 or 6 months?			
Have these expenses been budgeted for?			
Strategic Review			
Profitability is poor/average/good			
Revenue is weak/average/strong			
Growth is poor/average/good			

Have the needs of the market or consumers changed?		
Are there new opportunities you can take advantage of?		
Are there potential risk areas?		

Checklist Dispute	e Resolu	ition		
Tasks	Yes	No	Notes	
Always aim for 5-star reviews. Our reputation as a Bakery is reflected through the reviews online of our business.			100	
Listen to the customer's concerns. Be polite and communicate to them that you will aim to resolve their concerns ASAP.				
If a customer raises a complaint about Company Name or any of its employees, and this issue cannot be resolved by you, the matter is to be referred to Specify Name.				
Notify the person making the complaint that their issue will be raised with Management immediately.				
Discuss the matter with Specify Name. Once an appropriate course of action has been identified, advise the person making the complaint.				
Aim to resolve the matter efficiently and quickly.				
Notes Remember it may not be worth getting into a large dis	pute for	minor issı	ues. Resolve issues amicably	

and promptly.

Take notes if required.

Tasks	Voc	Nic	Notes
Tasks	Yes	No	Notes
Vision and Strategy			
Assess customer needs and understand what customers want			
Create a customer service vision and communicate the customer service vision to employees			
Identify all customer touchpoints			
Identify customer service KPIs to monitor			
Team			
Hire the right employees with a natural ability to possess the skill set to help support a strong customer service environment			
Set goals for customer service satisfaction			
Regularly train team to provide excellent customer service skills			
Acknowledge and reward team members that apply good customer service and have a system to monitor and apply			
Hold people accountable when customer service standards are not being met			
Standards of Service			
Create company standards of service and communicate to all employees. i.e. How to deal with customer complaints How to be responsive to customers How to meet customer needs When to perform service recovery How to answer the phone etc			
Systems and Monitoring			
Create a consistent feedback loop			
Provide easy ways for customers to provide feedback			
Respond to all customers feedback			
Utilise online feedback systems such as Google reviews			

Tasks	Yes	No	Notes
You need to record all your hours in your timesheet. Access the timesheet system by specify			
Your hours must total specify hours a week			
Choose the day and the task and project you worked on and enter the time spent.			
Include relevant notes if required.			
If you have taken leave, you must enter this time as well and select the type of 'Leave' you took. It could be sick leave or holiday leave.			
If you have taken a sick day, you must enter this time as well and select 'Sick Leave'.			
Once you have completed your timesheet for the week – hit 'Approve'.			
All timesheets for the week must be complete by 5 pm Fridays.			

Yes	No	Notes
	Yes	

Remember not to open any mail that is marked 'Confidential'. Give this mail direct to the owner.

Checklist Clean	ing Toile	ets	
Tasks	Yes	No	Notes
Use disinfectant and scrub the toilet bowl using the cleaning equipment provided			
Spray the toilet bowl, seat and surrounds with disinfectant spray. Clean the whole toilet/s and flush.			
Clean windows/glass			
Wipe down sinks. ONLY use a soft cloth. Do not use a scour on any surface that will scratch easily.			
Dust all surfaces. Top of shelves and any other areas where dust accumulates.			
Clean sink and faucets. Wipe down and dry sinks and faucets once cleaning is complete.			
All rubbish to be removed. Bins to be emptied.			
Sweep floor			
Mop floor			
Lock all doors and windows when leaving.			
Clean the name			

When cleaning the toilets, it is important that you use disinfectant provided and ensure all surfaces are cleaned. Using protective equipment at all times including gloves, masks and goggles.

DO NOT scratch any surfaces by using the incorrect equipment.

Checklist Cleaning	ng Kitch	ens	
Tasks	Yes	No	Notes
Wash any dishes, cutlery and pots and pans using the dishwasher. Put on cycle.			
Wash any dishes, cutlery and pots and pans by hand.			
Wipe down all benches			
Clean windows/glass			
Wipe down stove top. ONLY use a soft cloth. Do not use a scour on any kitchen equipment that will scratch easily.			
Clean inside oven. Use the relevant oven cleaner. List appropriate cleaner.			
Wipe down fridge. ONLY use a soft cloth. Do not use a scour on any kitchen equipment that will scratch easily.			
Wipe down microwave/s. ONLY use a soft cloth. Do not use a scour on any kitchen equipment that will scratch easily.			
Wipe down all other appliances. ONLY use a soft cloth. Do not use a scour on any kitchen equipment that will scratch easily.			
Clean out all food in fridge that has passed the expired use/by date.			
Wipe down shelves inside fridge. Clean doors, handles and shelves to remove food scraps or any other items. Wipe over door seals.			
Dust all surfaces. Top of fridge, top of shelves and any other areas where dust accumulates.			
Clean kitchen sink and faucets. Wipe down and dry sinks and faucets once cleaning is complete.			
All rubbish to be removed. Bins to be emptied.			
Sweep floor			
Mop floor			
Lock all doors and windows when leaving.			
Clean the name			

When cleaning the kitchen, it is important that you protect all appliances, glass, and other important equipment by using the correct cleaning equipment.

DO NOT scratch any surfaces by using the incorrect equipment.

Checklist Appl	y for Sick I	Leave	
Tasks	Yes	No	Notes
On return from your sick leave – complete your timesheet as 'Sick Leave.'			
Provide a medical certificate to your manager			

A Medical Certificate is required on your return from sick leave.

You require a medical certificate for 2 or more consecutive sick days.

If your sick day is on either side of a weekend, e.g., a Monday or a Friday or after or before a public holiday, then you must provide a medical certificate.

lasks	Yes	No	Notes
Ensure you save your document on a regular basis.			
Hard work can easily be lost through not regularly			
saving work.			
Save the document in the relevant drive. The project			-
drive is for projects. Locate the project and save the			
ile under the relevant folder.			
Save the document using the date first. The date is to			
pe reversed so that the most current document is at			
he top when sorting.			
An example is:			
100521 Letter to DF re Tax Issues			

Documents are to be saved as above. This ensures that documents are found easily in the future.

Tasks	Yes	No	Notes
Answer the phone before it has rung 3 times if possible. Do not let it keep ringing.			
Answer the phone like so:			
Good Morning/Afternoon.			
Thank you for calling Company.			
This is (State Your Name) How may I help you?			
Be courteous at all times			
You must answer the phone in a cheerful and enthusiastic manner.			
Answering the phone gives a 'first impression' to the caller and it is important that you always give an excellent impression.			
Ensure you take notes if required. Missing details is unprofessional and not acceptable.			
If the caller asks for a person, make sure you check to see if they are in the office before telling the caller they are.			

Always be enthusiastic and professional. Speak clearly and at a normal pace.

Do not rush what you are saying and make sure you do not mumble.

Answering the phone correctly is a skill that needs to be mastered to maintain a high impression of Company.

Letter of Interest

With over 32 years providing Commercial Cleaning Services, **Image Janitorial Services Inc,** has stablished a top position in the market place, providing consistent quality services with qualified trained staff, top of the line Account Managements and a support of a solid and strong company always ready to go the extra mile and exceed our clients' expectations

We have a mix of clients from Municipalities, Government Agencies, Medical, Office Buildings, Class A Country Clubs, Banks, Retail, and Private sector.

In Commercial Cleaning retention of client's industry average is 18 months, we are proud to say that our retention of clients goes from 7 years up to 20 years and the key to this success falls in the principle of "Customer Service"

We at Image Janitorial Services, Inc. consider every employee as part of the "Image Family" and by doing this we have made it possible to retain our workforce for many years. Staff is constantly trained, we provide them with yearly reviews and increases in payrates, Thanksgiving and Christmas luncheons at the main office and always attentive to their needs.

Image Janitorial responded with certification through:

BSCAI - Building Service Contractors Association International **IICRC** - Institute of Inspection Cleaning & Restoration Certification **USGBC** - U.S. Green Building Council

These certifications gave us the knowledge and the tools to respond to our customers requests with the level of service they have come to expect from our company.

Recently, our customers wanted to streamline office products and common area supplies. Image Companies responded by aggressively pricing your supply needs with next day delivery.

Over the years, we have gone from a small family owned business to a full service corporation offering a wide range of products and services to meet customer needs. But one thing remains the same, our commitment to the original idea: Service: Quality Dependable Services.

We will be honored to welcome the The City of Fort Lauderdale Parks & Recreation to our family of satisfied clients and work hard in order to always exceed your expectations.

Image Companies staff to be working directly with the The City of Fort Lauderdale Parks & Recreation

Tim Wilson - President - Owner

Paul Saavedra – Operations Director

Carlos Rodriguez – Account Manager

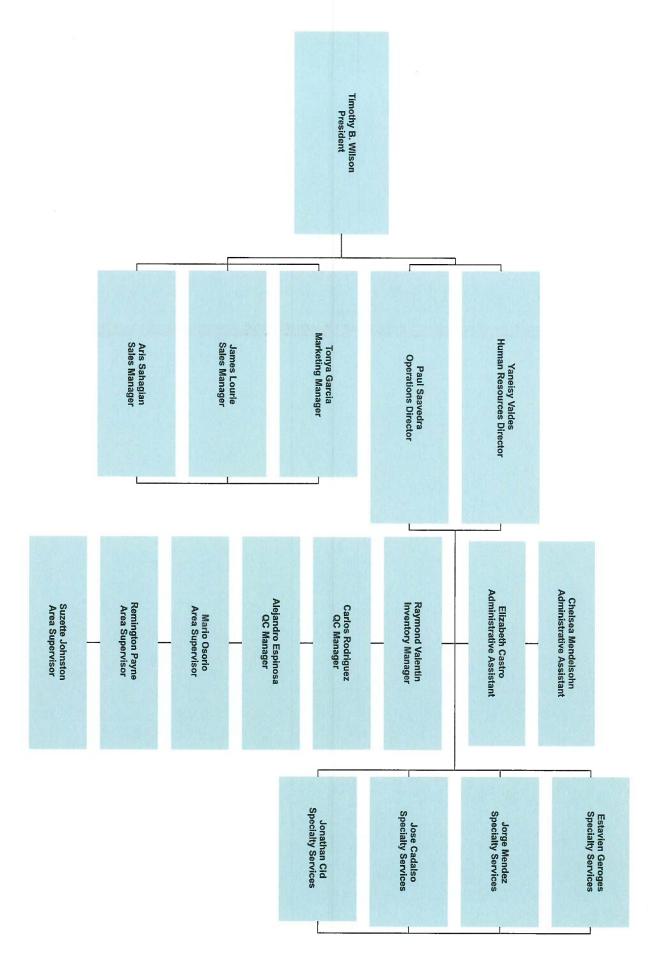
Alejandro Espinosa – Account Supervisor

Yane Valdes- HR & Accounting

Raymond Valentin – Warehouse Supervisor, Equipment & Trucks inventory and control

Elizabeth Castro – Operations Clerk

Thank you for giving us the opportunity to be of service to The City of Fort Lauderdale Parks & Recreation





1750 N. Florida Mango Rd., Ste 103 West Palm Beach, FL 33409 561-844-8778 Fax: 561-844-8986

Janitorial Services meeting your needs, exceeding your expectations

Job Description

Job Title:

Supervisor / Lead

Division:

Operations

Location:

Lake Park, FL

Reports to:

Account Manager, Operations

Job Summary:

Manages a variety of duties by performing the following duties personally or through subordinates or assistants. Essential duties and responsibilities include the following. Other duties may be assigned.

Work Environment:

In order to achieve Image Janitorial Services, Inc. goals in support of its mission, potential candidates are required to continuously practice and demonstrate the following work values:

Safety – Safety is 1st for IJS customers, employees and business partners. Accidents and injuries are preventable.

Employees – Employees are IJS most valuable resources and are to be treated with mutual respect and provided opportunities for professional development.

Fiscal Responsibilities – Individually and as a team we are accountable for safeguarding and wisely spending Client and IJS Budget dollars entrusted to us through equipment, supplies and hours budgeted for successful completion of each and all jobs.

Integrity - We rely on the professional ethics and honesty of every IJS employee.

Innovation - Creativity and innovative thinking are valued and new ideas are welcomed.

Customer Satisfaction - All IJS employees must strive to exceed the expectations of our clients/ customers.

Teamwork – We actively seek to bend our individual talents in order to be the best janitorial service provider in South Florida.

Essential Job Functions and Accountabilities:

- 1) Assisting cleaning staff and specialty staff with daily, weekly, monthly etc supply delivery.
- 2) Perform Emergency customer work when requested.
- 3) Posting MSDS sheets to Images client janitorial closets.
- 4) Clean closets that need straightening and organizing on jobsite, bring gross misuse of closets to job manager, for employee management.
- 5) Equipment maintenance needs. From vacuums to vehicles which are directly on your jobsites or assigned to the individual account manager.

- 6) Ensuring that all equipment and consumables are delivered and returned from jobsites. To include laundering of all towels, mops, dust mops etc. Signing in and out of all equipment and cleaning supplies to each employee.
- 7) Return washable goods to office for laundering by use of black bags with jobsite numbers on them. Report any abuses to the job-site manager for staff training.
- 8) Return any unused/over abundance of equipment to Image office
- 9) Return Equipment in need of Repair and place in assigned area and label.
- 10) Assisting cleaning staff and specialty staff with daily, weekly, monthly etc scheduled work through equipment and supply delivery, education of specifications, enforcement of specification, additional staff assignment if necessary. And assisting in the actual work when necessary to deliver the customer a quality product the first time.
- 11) Complete management of individual jobsite staff, specialty staff and direct assistants. To Include assisting in the training of employee on company policies, proper channels of command, communications and of course cleaning methods and jobsite specifications, expectations and quality end product. Also included are payroll management, employee reprimands, and termination of employee or promoting of qualified employee to supervisor or leads positions on assigned jobsites. Responsible for ACCURATE and precise timekeeping reporting and verification to the Payroll Dept.
- 12) Reviewing and updating all WinTeam Tickets that are assigned to Manager. To ensure all tickets are completed in a timely manner to ensure customer satisfaction, scheduling completion and MOST IMPORTANTLY in order to facilitate billing.
- 13) Following and enforcing the training of new applicants according to Image Training Manual at Image Academy given to each employee at the time of hire by the HR director.
- 14) Setting up specialty crews daily on specifically assigned jobsites to ensure proper completion
- 15) Daily requesting of materials in warehouse as needed.

Supervisory Responsibilities: Directly supervising of staff on all jobsites assigned to operations manager in accordance with the Image organizations policies and applicable local, state and federal laws. Under Supervision responsibilities include interviewing, hiring and training employees; planning, assigning and directing work: appraising performance; rewarding and disciplining employees; addressing complaints and resolving problems.

Qualifications: To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Education/Experience: Minimum of 1 years experience in the janitorial field with actual jobsite and cleaning.

Certifications/Licensing: A valid Florida Drivers License approved by Image Insurance Company. A background check to which will examine criminal background and workers compensation claims. If a claim has been made a physician note will be required to authorize the manager to return to full work load.



1750 N. Florida Mango Rd., Ste 103 West Palm Beach, FL 33409 561-844-8778 Fax: 561-844-8986

Position: LEAD

JANITOR Essential Job

Functions

Basic Function

Under moderate supervision, maintain various Image Janitorial Client/Customer buildings in a clean and orderly condition.

Supervised by: Day Account Representatives and Night Account Managers

Work Environment:

In order to achieve Image Janitorial Services, Inc. goals in support of its' mission, potential candidates are required to continuously practice and demonstrate the following work values:

Safety - Safety is 1st for IJS customers, employees and business partners. Accidents and injuries are preventable.

Employees- Employees are IJS most valuable resources and are to be treated with mutual respect and provided opportunit8ies for professional development.

Fiscal Responsibility- Individually and as a team we are accountable for safeguarding and wisely spending Client and IJS Budget dollars entrusted to us through equipment, supplies and hours budgeted for successful completion of each and all jobs.

Integrity- We rely on the professional ethics and honesty of every IJS employee.

Innovation- Creativity and innovative thinking are valued and new ideas are welcomed.

Customer Satisfaction - All IJS employees must strive to exceed the expectations of our clients/customers.

Teamwork- We actively seek to bend our individual talents in order to be the best janitorial service provider in South Florida Area.

Examples of Duties:

- Operates vacuum cleaners to clean carpets and floor services.
- Operates additional equipment such as dust mops, brooms, mops and mop buckets to clean hard surface floors.
- To operate equipment such as Webster's and blowers for outdoor use.
- A knowledge and understanding of Cleaning Chemicals used on and at IJS and IJS Client Facilities.
- Lifts moves and empties trash and garbage containers; replaces discarded plastic bags with new clean bags.
- Removes all recycled paper and cardboard to a designated recycling dumpster.
- Cleans walls, doors, window frames, baseboards, ceiling and AC Vents

- Dust all office furnishings including desks, chairs, file cabinets and any other style or type of furniture. To include low items such as chair bases and high items such as chandelier and hanging lights.
- Cleans and sanitizes restrooms to include sinks, toilets, urinals, partition and tiled walls using heavy duty chemical cleaners.
- Lifts moves and replaces emptied water bottles with full water bottles.
- Move office furniture and other equipment at designated IJS Client facility.
- Moves equipment and supplies between IJS Headquarters and IJS Client facility.
- Notifies management of need for repairs of US Client facility and or US equipment repair.
- Properly locking/unlocking IJS Client facility to include arming and disarming alarm systems.
- Inspection of and enforcement of all work performed by other IJS Janitors on assigned IJS Client Facility per client specification requirements.
- Attendance, Training and possible Janitor discipline as necessary daily, weekly, monthly etc.
- Responsible for maintaining, supporting and promoting a safe work environment while complying with all IJS safety rules, policies and procedures.

Essential Knowledge and Abilities

Knowledge of:

Methods, materials, equipment and safety procedures utilized in custodial work

Ability to: Ability to:

- Learn and carry out the US Custodial procedures
- Safely operate vacuuming, mopping and ceiling cleaning equipment
- Read, write, speak and understand English
- Follow Oral and written instructions
- Tolerate exposure to cleaning agents and fumes

 Perform moderate physical labor
- Perform moderate physical labor
- Lift and move objects weighing up to 60 pounds
- Ability to direct staff and enforce quality standards to be adhered to.
- Ability to motivate, reward and discipline IJS staff under Lead Janitors Direction.
- Ability to perform simple math of Addition, Subtraction, Multiplication and Division for purposes of Inventory Control of supplies and equipment and also for determining payroll needs of IJS Janitor Staff on Assigned jobsite. of average appropriate and the second and the second areas and the second areas are second as a second areas and the second areas are second as a second areas are second as a second areas are second areas ar

Minimum Qualifications

Potential candidates interested in the JANITOR position must meet the following requirements:

- 2 year full time experience performing custodial type work
- 1 year full time experience performing LEAD custodial type work.
- Valid Florida Class E drivers license

Disclaimer

This job specification is not to be construed as an exhaustive statement of duties, responsibilities, or requirements. Employees may be required to perform any other job-related instructions as requested by their supervisor or IJS Client. tifts moves and emption trush and garbage consumors, replaces discarded plastic bags with

I understand the Lead Janitor job fun	ctions as outlined in this document.
Signed:	nes unadow formed he abounds, colling



1750 N. Florida Mango Rd., Ste 103 West Palm Beach, FL 33409

561-844-8778 Fax: 561-844-8986

Position: DAYTIME

PORTER Essential Job

Functions

Basic Function

Under moderate supervision, maintain various Image Janitorial Client/Customer buildings in a clean and orderly condition.

Supervised by: Day Account Representatives

Work Environment:

In order to achieve Image Janitorial Services, Inc. goals in support of its' mission, potential candidates are required to continuously practice and demonstrate the following work values:

Safety - Safety is 1st for IJS customers, employees and business partners. Accidents and injuries are preventable.

Employees- Employees are IJS most valuable resources and are to be treated with mutual respect and provided opportunit8ies for professional development.

Fiscal Responsibility- Individually and as a team we are accountable for safeguarding and wisely spending Client and IJS Budget dollars entrusted to us through equipment, supplies and hours budgeted for successful completion of each and all jobs.

Integrity- We rely on the professional ethics and honesty of every IJS employee.

Innovation- Creativity and innovative thinking are valued and new ideas are welcomed.

Customer Satisfaction - All IJS employees must strive to exceed the expectations of our clients/customers.

Teamwork- We actively seek to bend our individual talents in order to be the best janitorial service provider in South Florida Area.

Examples of Duties:

- Operates vacuum cleaners to clean carpets and floor services.
- Operates additional equipment such as dust mops, brooms, mops and mop buckets to clean hard surface floors.
- To operate equipment such as Webster's and blowers for outdoor use.
- A knowledge and understanding of Cleaning Chemicals used on and at IJS and IJS Client Facilities.
- Lifts moves and empties trash and garbage containers; replaces discarded plastic bags with new clean bags.
- Removes all recycled paper and cardboard to a designated recycling dumpster.
- Cleans walls, doors, window frames, baseboards, ceiling and AC Vents

- Dust all office furnishings including desks, chairs, file cabinets and any other style or type of furniture. To include low items such as chair bases and high items such as chandelier and hanging lights.
- Cleans and sanitizes restrooms to include sinks, toilets, urinals, partition and tiled walls using heavy duty chemical cleaners.
- Lifts moves and replaces emptied water bottles with full water bottles.
- Cleaning up accidental spills and or mess in IJS Client Facility High Traffic Areas quickly with proper Warning Signs and Caution in place for safe and efficient clean up.
- Move office furniture and other equipment at designated US Client facility.
- Moves equipment and supplies between US Headquarters and US Client facility.
- Notifies management of need for repairs of IJS Client facility and or IJS equipment repair.
- Properly locking/unlocking US Client facility to include arming and disarming alarm systems.
- Responsible for maintaining, supporting and promoting a safe work environment while complying with all IJS safety rules, policies and procedures.

Essential Knowledge and Abilities

Knowledge of:

Methods, materials, equipment and safety procedures utilized in custodial work

Ability to:

- Learn and carry out the IJS Custodial procedures
- Safely operate vacuuming, mopping and ceiling cleaning equipment
- Read, write, speak and understand English
- Follow Oral and written instructions
- Tolerate exposure to cleaning agents and fumes
- Perform moderate physical labor
- Lift and move objects weighing up to 60 pounds

Minimum Qualifications

Potential candidates interested in the **PORTER** position must meet the following requirements:

- 1 year full time experience performing custodial type work
- 1 year full time experience performing Porter custodial type work
- Valid Florida Class E drivers license

Disclaimer

This job specification is not to be construed as an exhaustive statement of duties, responsibilities, or requirements. Employees may be required to perform any other job-related instructions as requested by their supervisor or IJS Client.

were hard made at my time you been at		
I understand the Daytime Porter job fu		
Signed:		



1750 N. Florida Mango Rd., Ste 103 West Palm Beach, FL 33409

561-844-8778 Fax: 561-844-8986

Position: JANITOR

Essential Job Functions

Basic Function

Under moderate supervision, maintain various Image Janitorial Client/Customer buildings in a clean and orderly condition,

Supervised by: Day Account Representatives and Night Account Managers

Work Environment:

In order to achieve Image Janitorial Services, Inc. goals in support of its' mission, potential candidates are required to continuously practice and demonstrate the following work values:

Safety - Safety is 1st for IJS customers, employees and business partners. Accidents and injuries are preventable.

Employees- Employees are IJS most valuable resources and are to be treated with mutual respect and provided opportunit8ies for professional development.

Fiscal Responsibility-Individually and as a team we are accountable for safeguarding and wisely spending Client and IJS Budget dollars entrusted to us through equipment, supplies and hours budgeted for successful completion of each and all jobs.

Integrity- We rely on the professional ethics and honesty of every IJS employee.

Innovation- Creativity and innovative thinking are valued and new ideas are welcomed.

Customer Satisfaction - All IJS employees must strive to exceed the expectations of our clients/customers.

Teamwork- We actively seek to bend our individual talents in order to be the best janitorial service provider in South Florida Area.

Examples of Duties:

- Operates vacuum cleaners to clean carpets and floor services.
- Operates additional equipment such as dust mops, brooms, mops and mop buckets to clean hard surface floors.
- To operate equipment such as Webster's and blowers for outdoor use.
- A knowledge and understanding of Cleaning Chemicals used on and at IJS and IJS Client Facilities.
- Lifts moves and empties trash and garbage containers; replaces discarded plastic bags with new clean bags.
- Removes all recycled paper and cardboard to a designated recycling dumpster.
- Cleans walls, doors, window frames, baseboards, ceiling and AC Vents

- Dust all office furnishings including desks, chairs, file cabinets and any other style or type of furniture. To include low items such as chair bases and high items such as chandelier and hanging lights.
- Cleans and sanitizes restrooms to include sinks, toilets, urinals, partition and tiled walls using heavy duty chemical cleaners.
- Lifts moves and replaces emptied water bottles with full water bottles.
- Move office furniture and other equipment at designated IJS Client facility.
- Moves equipment and supplies between US Headquarters and US Client facility.
- Notifies management of need for repairs of IJS Client facility and or IJS equipment repair.
- Properly locking/unlocking IJS Client facility to include arming and disarming alarm systems.
- Responsible for maintaining, supporting and promoting a safe work environment while complying with all IJS safety rules, policies and procedures.

Essential Knowledge and Abilities

Knowledge of:

Methods, materials, equipment and safety procedures utilized in custodial work

Ability to:

- Learn and carry out the IJS Custodial procedures
- · Safely operate vacuuming, mopping and ceiling cleaning equipment
- Read, write, speak and understand English
- Follow Oral and written instructions
- Tolerate exposure to cleaning agents and fumes
- Perform moderate physical labor
- Lift and move objects weighing up to 60 pounds

Minimum Qualifications

Potential candidates interested in the JANITOR position must meet the following requirements:

- 1 year full time experience performing custodial type work
- Valid Florida Class E drivers license

Disclaimer

This job specification is not to be construed as an exhaustive statement of duties, responsibilities, or requirements. Employees may be required to perform any other job-related instructions as requested by their supervisor or IJS Client.

I understand the Janitor job functions	as outlined in this document.
Signed:	

Position: FLOOR REFINISHING TECHNICIAN

Essential Job Functions

Basic Function

Under moderate supervision, maintain various Image Janitorial Client/Customer buildings in a clean and orderly condition.

Supervised by: Day Account Representatives and Night Account Managers

Work Environment:

In order to achieve Image Janitorial Services, Inc. goals in support of its' mission, potential candidates are required to continuously practice and demonstrate the following work values:

Safety - Safety is 1st for IJS customers, employees and business partners. Accidents and injuries are preventable.

Employees- Employees are IJS most valuable resources and are to be treated with mutual respect and provided opportunit8ies for professional development.

Fiscal Responsibility- Individually and as a team we are accountable for safeguarding and wisely spending Client and IJS Budget dollars entrusted to us through equipment, supplies and hours budgeted for successful completion of each and all jobs.

Integrity- We rely on the professional ethics and honesty of every IJS employee.

Innovation- Creativity and innovative thinking are valued and new ideas are welcomed.

Customer Satisfaction — All IJS employees must strive to exceed the expectations of our clients/customers.

Teamwork- We actively seek to bend our individual talents in order to be the best janitorial service provider in South Florida Area.

Examples of Duties:

- Operates Rotary Disc Scrubbing machines to clean floors.
- Operates additional equipment such as Wet Dry Vacuums, Propane Burnishers, doodlebugs and Electrical Buffers and High Velocity Air Movers.
- To have understanding and knowledge of proper equipment, styles and intensities of floor pads and chemicals involved in the floor refinishing process.
- Lifts and moves office furniture and other equipment at designated US Client facility in order to perform services to exceed customer requirements and satisfaction.
- Cleans walls, doors, baseboards and other low lying areas as necessary during the floor refinishing process.
- Properly locking/unlocking IJS Client facility to include arming and disarming alarm systems.

- Moves equipment and supplies between US Headquarters and US Client facility.
- Notifies management of need for repairs of IJS Client facility and or IJS equipment repair.
- Responsible for maintaining, supporting and promoting a safe work environment while complying with all IJS safety rules, policies and procedures.

Essential Knowledge and Abilities

Knowledge of:

Methods, materials, equipment and safety procedures utilized in general floor refinishing custodial work

Ability to:

- Learn and carry out the IJS Custodial procedures
- Safely operate floor refinishing equipment
- Read, write, speak and understand English
- Follow Oral and written instructions
- Tolerate exposure to cleaning agents and fumes
- Perform moderate physical labor
- Lift and move objects weighing up to 60 pounds

Minimum Qualifications

Potential candidates interested in the FLOOR REFINISHING TECHNICIAN position must meet the following requirements:

- 1 year full time experience performing custodial type work
- 1 year full time experience performing Floor Refinishing type work
- Valid Florida Class E drivers license

Disclaimer

This job specification is not to be construed as an exhaustive statement of duties, responsibilities, or requirements. Employees may be required to perform any other job-related instructions as requested by their supervisor or IJS Client.

is and the country deal manageries to the

I understand the Floor Refinishing Technician job	functions as outlined in this document.	
Signed:		

1750 N. Florida Mango Rd., Ste 103 West Palm Beach, FL 33409 561-844-8778 Fax: 561-844-8986

Position: CARPET CLEANING TECHNICIAN

Essential Job Functions

Basic Function

Under moderate supervision, maintain various Image Janitorial Client/Customer buildings in a clean and orderly condition.

Supervised by: Day Account Representatives and Night Account Managers

Work Environment:

In order to achieve Image Janitorial Services, Inc. goals in support of its' mission, potential candidates are required to continuously practice and demonstrate the following work values:

Safety - Safety is 1st for IJS customers, employees and business partners. Accidents and injuries are preventable.

Employees- Employees are IJS most valuable resources and are to be treated with mutual respect and provided opportunit8ies for professional development.

Fiscal Responsibility- Individually and as a team we are accountable for safeguarding and wisely spending Client and IJS Budget dollars entrusted to us through equipment, supplies and hours budgeted for successful completion of each and all jobs.

Integrity- We rely on the professional ethics and honesty of every IJS employee.

Innovation- Creativity and innovative thinking are valued and new ideas are welcomed.

Customer Satisfaction - All IJS employees must strive to exceed the expectations of our clients/customers.

Teamwork- We actively seek to bend our individual talents in order to be the best janitorial service provider in South Florida Area.

Examples of Duties:

- Operates Rotary Disc Bonet Cleaning machines to clean carpets.
- Operates additional equipment such as Wet Dry Vacuums, Portable Carpet Machines, Spot Cleaning Technics and High Velocity Air Movers.
- To have understanding and knowledge of proper equipment, Proper Spot Cleaning chemicals involved in the carpet cleaning process.
- Lifts and moves office furniture and other equipment at designated IJS Client facility in order to perform services to exceed customer requirements and satisfaction.
- Cleans walls, doors, baseboards and other low lying areas as necessary during the carpet cleaning process.
- Properly locking/unlocking IJS Client facility to include arming and disarming alarm systems.

- Moves equipment and supplies between IJS Headquarters and IJS Client facility.
- Notifies management of need for repairs of IJS Client facility and or IJS equipment repair.
- Responsible for maintaining, supporting and promoting a safe work environment while complying with all IJS safety rules, policies and procedures.

Essential Knowledge and Abilities

Knowledge of:

Methods, materials, equipment and safety procedures utilized in general carpet cleaning custodial work

Ability to:

- Learn and carry out the IJS Custodial procedures
- Safely operate floor refinishing equipment
- Read, write, speak and understand English
- Follow Oral and written instructions
- Tolerate exposure to cleaning agents and fumes
- Perform moderate physical labor
- Lift and move objects weighing up to 60 pounds

Minimum Qualifications

Potential candidates interested in the CARPET CLEANING TECHNICIAN position must meet the following requirements:

- 1 year full time experience performing custodial type work
- 1 year full time experience performing Carpet Cleaning type work
- Valid Florida Class E drivers license

Disclaimer

This job specification is not to be construed as an exhaustive statement of duties, responsibilities, or requirements. Employees may be required to perform any other job-related instructions as requested by their supervisor or IJS Client.

I understand the Carpet Cleaning Technician	job functions as outlined in this document.
Signed:	

IMAGE JANITORIAL SERVICES, INC

Code of Conduct

1750 N. Florida Mango Road, Suite 103 West Palm Beach, FL 33409

561-844-8778

www.imagecompanies.com

Table of Contents

1.0	CO	DE OF CONDUCT PURPOSE AND SCOPE	3
1.1	L.	Purpose	3
1.2	2.	Scope	3
2.0	CO	DE OF CONDUCT POLICY4	ŀ
2.1	l.	Aim	ŀ
2.2	2.	Policy4	ŀ
2.3	3.	Disciplinary Action4	ŀ
2.4	ŀ.	Retaliation4	ŀ
2.5	j.	Accountabilities	,
2.6	ó.	Definitions6)
3.0	EX	PECTATIONS AND PERFORMANCE7	,
3.1		Professionalism	,
3.2	2.	Dress Code	,
3.3	3.	Absenteeism7	,
3.4		Stealing8	,
3.5		Skylarking	;
3.6		Failure to Obey Instructions	1
3.7		Work Procedures and Equipment8	í
3.8		Alcohol and Drugs9	ı
3.9		Safety9	
4.0	RE	PORTING10	
4.1.		Reporting10	
5.0	SUI	MMARY11	
5.1.		Code of Conduct Summary11	

1.0 CODE OF CONDUCT PURPOSE AND SCOPE

1.1. Purpose

Image Janitorial Services, Inc. commits to encouraging a productive, supportive, safe and profitable work environment where everybody has the opportunity to be treated fairly and work in a professional manner.

This Code of Conduct outlines the expected rules for everyone to follow. As an employee you are expected to read, know and follow these standards.

1.2. Scope

This Code of Conduct applies to all employees of Image Janitorial Services, Inc. including but not limited to Directors, Managers, Supervisors, and Team Members.

Failure to follow these guidelines will mean you could be subject to disciplinary action which may include reprimand, warning, suspension or dismissal.

2.0 CODE OF CONDUCT POLICY

2.1. Aim

Image Janitorial Services, Inc. is committed to providing a positive work environment and an expectation that all our employees will represent our Image Janitorial Services, Inc. with integrity.

2.2. Policy

Image Janitorial Services, Inc. staff will represent our Image Janitorial Services, Inc. with integrity and professionalism in all interactions with other Image Janitorial Services, Inc. staff, our vendors, customers, contractors and in the community.

Image Janitorial Services, Inc. will ensure the uniform implementation of this Code of Conduct Policy to foster an ideal of fairness and community.

Image Janitorial Services, Inc. will follow all laws and honour our agreements in an ethical manner.

2.3. Disciplinary Action

A person who is found to break the code of conduct will be subject to disciplinary action which could include immediate suspension of their employment or immediate termination of their employment.

All employees are required to participate in code of conduct training and this training will include information about appropriate behaviour in the workplace.

2.4. Retaliation

Image Janitorial Services, Inc. prohibits anyone from retaliating against employees because they have filed a Code of Conduct Policy complaint or have cooperated in any way in the investigation of a complaint.

2.5. Accountabilities

The following table identifies accountabilities for relevant parties.

Personnel	Responsibilities			
	These are the responsibilities of the Employees:			
	Follow Code of Conduct Policy.			
	Report all Code of Conduct issues immediately.			
	 Use sound judgment when completing tasks and/or making decisions. 			
	 Cooperate with co-workers, supervisors and managers on Code of Conduct issues. 			
Employee	 Protect Image Janitorial Services, Inc. assets, including intellectual property and Image Janitorial Services, Inc. reputation. 			
	 Ensure that the use of Image Janitorial Services, Inc. equipment and facilities is limited to Image Janitorial Services, Inc. tasks. 			
	 Avoid Conflicts of Interest. 			
	Maintain Confidentiality as required.			
	These are the responsibilities of Supervisors:			
	 Ensure this Code of Conduct Policy is put into practice on a day-to-day basis. 			
	 Work to foster the concept of integrity and professionalism. 			
Supervisor	 Be proactive in taking uniform action for any Code of Conduct violations. 			
	 Instruct employees regarding Code of Conduct Policy for specific issues. 			
	 Ensure employees have received the appropriate training. 			
	These are the responsibilities of Managers:			
Manager	 Ensure overall implementation and maintenance of the Code of Conduct Policy. 			

 Ensure that any regulatory changes are incorporated into Image Janitorial Services, Inc.'s policy as required.
 Inform contractors and suppliers of the Image Janitorial Services, Inc.'s Code of Conduct Policy.

2.6. Definitions

This policy applies to all terms related to conduct, including, but not limited to the following.

Definitions				
Behaviour	Expectations			
Proper practices	Professionalism			
Confidentiality	Integrity			

3.0 EXPECTATIONS AND PERFORMANCE

3.1. Professionalism

As an employee you are expected to behave in a professional manner at all times. The following behaviour will not be tolerated:

- using threatening or abusive language towards a fellow employee,
- sexism and sexist comments.

3.2. Dress Code

As an employee you are expected to behave dress in a manner that suits your role in accordance with your Supervisor's guidelines. This means:

• As an employee of Image Janitorial Services, Inc., we expect you to present a clean appearance when you represent us, whether that is in, or outside of the business.

Management, and those employees who come in contact with our clients are expected to dress in accepted corporate tradition.

It is just as essential that you act in a professional manner and extend the highest courtesy to co-workers, visitors, customers, vendors and clients. A cheerful and positive attitude is essential to our commitment to extraordinary customer service and impeccable quality.

3.3. Absenteeism

As an employee you are expected to be honest in your reasons for being absent. The following behaviour is not acceptable.

- Being absent from work without a valid reason.
- Intentionally giving any false or misleading information to obtain a leave of absence.
- Being late or taking unexcused absences from work.
- Not arriving at work prior to start time to start work on time.
- Having extended lunch breaks without a valid reason.

3.4. Stealing

As an employee you are expected to be honest in your dealings at all times. The following behaviour is not acceptable.

- Wilfully damaging property belonging to fellow employees or the Image Janitorial Services, Inc.
- Destroying property belonging to fellow employees or the Image Janitorial Services, Inc.
- Stealing property belonging to fellow employees or the Image Janitorial Services, Inc..

Skylarking 3.5.

As an employee you are expected to be act in a mature manner. The following behaviour is not acceptable.

Fighting or engaging in horseplay or disorderly conduct.

3.6. Failure to Obey Instructions

As an employee you are expected to listen and obey your supervisors instructions. The following behaviour is not acceptable.

Refusing to follow or failing to carry out the reasonable instructions of a supervisor.

3.7. Work Procedures and Equipment

As an employee you are expected to work hard and put in a 'good days work' for a 'good days pay'. The following behaviour is not acceptable.

- Ignoring work duties or wasting time during working hours
- Not taking proper care of, neglecting or abusing Image Janitorial Services, Inc. equipment or tools
- Using Image Janitorial Services, Inc. equipment in an unauthorised manner
- Possessing firearms or weapons of any kind on Image Janitorial Services, Inc. property.

3.8. Alcohol and Drugs

As an employee you are expected to be 'alert on the job'. The following behaviour is not acceptable.

- Coming to work under the influence of alcohol
- Coming to work under the influence of any drug
- Bringing alcoholic beverages onto the Image Janitorial Services, Inc. property
- Bringing drugs onto the Image Janitorial Services, Inc. property.

3.9. Safety

As an employee your safety and the safety of others is paramount. Therefore the following behaviour is not acceptable.

- Smoking contrary to established policy or violating any fire protection regulation
- Wilfully or habitually violating health and safety regulations
- Failing to wear clothing conforming to standards set by the Image Janitorial Services,
 Inc..

4.0 REPORTING

4.1. Reporting

The workplace is a place where you are required to behave in a professional and courteous manner to your colleagues. Any behaviour that does not meet Image Janitorial Services, Inc. Standards will be addressed.

If you observe illegal behaviour by other team members or Image Janitorial Services, Inc. personnel, it is expected that you report this to Image Janitorial Services, Inc. Management immediately.

Image Janitorial Services, Inc. encourages all employees to report any illegal or suspicious activity. This help should first start with their supervisor or manager. Should the issue be of a serious nature, then contacting Image Janitorial Services, Inc. Management is required.

5.0 SUMMARY

5.1. Code of Conduct Summary

This concludes the Employee Code of Conduct. Please refer to this policy on a daily basis and ensure you apply it in your daily work.

The application of this code of conduct is a requirement of your employment at Image Janitorial Services, Inc. and a requirement to fulfil your position correctly. Following the guidelines set out in this code of conduct ensures that we provide a fair and equitable workplace for all people involved in this organization.

Should you have questions about your employment, standards of behaviour or any other questions, do not hesitate to speak to your team leader, workplace manager or supervisor.

Should you have any concerns or suggestions on how to improve this document do not hesitate to contact your supervisor.

END OF DOCUMENT

AMENDMENT NO. 2

RFP No.49
TITLE: Janitorial Services, Recreational Areas

ISSUED: 3/13/2023

This addendum is being issued to make the following change(s):

- 1. The services per year for location 12 (Parks Yard Restroom) were changed from 52 to 104.
- 2. The services per year for location 20 (Cooley's Landing Restrooms) were changed from 365 to 469.
- 3. The services per year for location 23 (15th Street Boat Basin/Cox Landing) was changed from 469 to 564.
- 4. Proposer must replace the revised No.2 cost proposal page with the version included with Amendment 2.

All other terms, conditions, and specifications remain unchanged.

Company Name:		
	(please print)	
Bidder's Signature:		
Date:		

SECTION VI - COST PROPOSAL PAGE

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Page 1of 2 LOCATIONS DESCRIPTION **OPERATING** SERVICES PRICE PER TOTAL ANNUAL PER YEAR **HOURS** SERVICE (svc) COST PER LOCATION 1. **Bayview Park** One Men and Women 4401 Bavview Dr. restroom. 7AM to 8PM 365 SVC Located at northside of park. 1 Service per Day -/svc (Estimated Square Footage -Must be cleaned by 10:00am daily. 455 sqft.) 2. One Men and Women Floranada Park Located at 5100 NE 14 Way. restroom. 7AM to 8PM 365 SVC on north side of the school by 1 Service per Day -/svc Must be cleaned by baseball fields third base. (Estimated Square Footage -10:00am daily. 88 sqft.) One Men and Women 3. George English Park Located at 1101 Bayview Dr. restroom. 7AM to 8PM 365 SVC (Estimated Square Footage -1 Service per Day -/svc 600 sqft.) Must be cleaned by 9:00am daily. 4. George English Park One unisex restroom Administrative Office with shower. 7AM to 4PM 52 SVC Located at 1101 Bavview Dr. 1 Service per Week-\$ /svc (Estimated Square Footage -Must be cleaned once 200 sqft.) per week, by 10:00am. 5. Holiday Park multi-fields One Men and Women Located at 800 North Federal restroom. 730 SVC 7AM to 8PM 2 Services per Day -Highway. /svc Located very close to Park Must be cleaned 2 Rangers office. times a day. One (Estimated Square Footage cleaning by 9-am and 660 sqft.) the other must be 4 hours after first cleaning. 6. Holiday Park Baseball fields, One Men and Women Located at most northern end restroom. 7AM to 8PM 365 SVC of park, by NE 12 Way. 1 Service per Day -/svc (Estimated Square Footage -Must be cleaned by 12-744 sqft.) noon daily. **Holiday Park Jimmy Evert** One Men and Women Tennis Center. restroom with showers. 7AM to 4PM 730 SVC Located at 800 North Federal 2 Services per Day -/svc Highway. Must be cleaned by (Estimated Square Footage -10:00am and again at 648 sqft.) 4:00pm daily. Floyd Hull Stadium - inside One Men and One 8. the Park at the corner of SW Women restrooms (in 7AM to 6PM 365 SVC 8th Avenue & SW 28 Street the new concessions) /svc (Estimated Square Footage -1 Service per Day -Must be cleaned before 288 sqft.) 12-noon daily. 9. Floyd Hull Stadium One Men and Women Across from Morton Center restroom (Madera-Tyrell 7AM to 6PM 365 SVC Outfield area Building) /svc 1 Service per Day -

	(Estimated Square Footage – 260 sqft.)	Must be cleaned by 12- noon daily.				
10.	Dottie Mancini Park. Located at 6400 NE 22 Ave. (Estimated Square Footage – 52 sqft.)	One unisex restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
11.	Sunset Park. Located at 3775 SW 16 St., beside the school (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
12.	Parks Yard Restroom. Located at 220 SW 14 Ave., by the Foremen and Supervisors offices. (Estimated Square Footage – 314 sqft.)	Unisex bathroom and hallway with shower. Also, cleaning of the ladies restroom (3 sinks and 3 toilets and one utility sink) at the front of the building. 2 Services per Week (Monday and Thursday), by 12-noon.	7AM to 3PM	104 SVC	\$/svc	\$
13.	Las Olas Esplanade at Riverwalk. Located directly across from the IMAX complex. (Estimated Square Footage – 1737 sqft.)	One Men and Women restroom. 2 Services per Day – Must be cleaned by 8:00am daily and again at 4:00pm.	7AM to 8PM	730 SVC	\$/svc	\$
14.	Riverland Park Located at 4000 Riverland Rd., on the north side of the park. (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
15.	Mills Pond Baseball Restrooms 2201 NW 9 Ave. (by concession stand) Gated park entrance. (Estimated Square Footage – 184 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$
16.	Mills Pond at the Multi-fields. Location is at southern end of park. Gated park entrance. (Estimated Square Footage – 668 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$
17.	Mills Pond Maintenance Located at: 2201 NW 9 Ave (Estimated Square Footage – 42 sqft.)	One unisex restroom – 1 Service per day	8AM to 4PM	365 SVC	\$/svc	\$
18.	Palm Aire Park Located at 3354 NW 63 St. (Estimated Square Footage – 636 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12- noon daily.	8AM to 4PM	365 SVC	\$/svc	\$
19.	South Beach Restrooms Located at the beach at A1A	One Men and Women restroom.	6AM to 8PM	1404 SVC		

	and Harbor Drive, across from Bahia Mar Hotel and Marina (Estimated Square Footage – 1290 sqft.)	Monday through Friday: Must be cleaned three (3) times a day at 7 am, 12 noon, and 4 pm. Weekends: must be cleaned six (6) times a day at 6 am, 9 am, 12 noon, 3 pm, 5 pm, 7 pm.			\$/svc	\$
20.	Cooley's Landing Restrooms – 420 SW 7 Ave (Estimated Square Footage – 612 sqft.)	One Men and Women restroom. 1 Service per Day (M-F) 2 Services per day on Saturday and Sunday at 7:00am and 2:00pm –	6AM to 7PM	469 SVC	\$/svc	\$
21.	Hardy Park Located at 25 SW 9 Street (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 2 Services per Day – First service before 8:00am and last service at 4:00pm	8AM to 9PM	730 SVC	\$/svc	\$
22.	Morton Activity Center Located at 2890 SW 8 Ave (Estimated Square Footage – 400 sqft.)	One Men and One Women Restroom – 1 Service per Day	8AM to 5PM	365 SVC	\$/svc	\$
23.	15 th Street Boat Basin/Cox Landing Located at: 1784 SE 15 Street (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom. 1 cleaning per day M-F. 3 Cleanings per day on Saturday and Sunday at 6:00am, 12:00pm and 5:00pm. Need a daily cleaning of all the picnic tables under the pavilion by the restroom room. They will also need to wash the floor washed down daily and empty the 2 garbage can on eastside of the pavilion .This structure is 25'x16'. The bathroom structure is 20'x 15 and the mens and ladies bathroom both have one toilet and one sink in each room. The soap, toilet paper and paper towel dispensers need to be filled daily and the baby changing tables need to be cleaned daily. The garbage cans in each bathroom also need to be emptied daily. Clean 2 drinking fountains.	8AM to 5PM	564 SVC	\$/svc	\$

		The walls and floor and light fixtures need to fall under the same cleaning schedule as the other bathrooms. The fish cleaning table also needs to be cleaned daily with the right chemicals and no abrasive material should be used on it. Please report any damage or functioning issues. The floor also needs to be cleaned daily and lighting and walls should be cleaned on the same schedule as stated in contract. The garbage can will need to be cleaned daily as well.				
24.	Mangurian Park Located at: 3850 N Federal Hwy (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom (1 service per day) Must be cleaning by 10:00am	8AM to 9PM	365 SVC	\$/svc	\$
25.	Osswald Park Located at: 2220 NW 21 Ave (Estimated Square Footage – 630 sqft.)	One Men and One Woman Restroom – 1 cleaning per day. Must be cleaned by 10:00am.	8AM to 9PM	365 SVC	\$/svc	\$
26.	Fort Lauderdale Aquatics Complex – 501 Seabreeze Blvd.	3 Services per week*, Monday, Wednesday, Friday before 12 noon. *Exceptions to the normal Monday/Wednesday/Fri day service would be during events conducted at FLAC, where service would expand (depending on the size/type of event), to include Saturday, Sunday, as well as possibly additional weekday, such as Thursday, or Monday. Number of events per year estimated (based on previous events conducted annually), at 24, which could add at	8AM to 8PM	156 SVC*	\$/svc	\$

	minimum an addition	al			
	48 service days				
(All	cleaning schedules as outlined in Contract are subj	ect to change by	City)		
		TOTAL	ANNUAL C	OST \$	
0	sial Frants.				
	cial Events:				
	ddition, the City of Fort Lauderdale occasionally ho				
ensı	ure the restroom facilities are kept clean during City	/ sponsored speci	al events. Pl	ease indicate you	ır cost for a
resti	room monitor below. This shall be a flat rate, regard	dless of nights/we	ekends/holic	lays.	
		· ·		•	
\$	per hour				

AMENDMENT NO. 1

RFP No.49
TITLE: Janitorial Services, Recreational Areas

ISSUED: 3/10/2023

This addendum is being issued to make the following change(s):

- 1. The services per year for location 7 (Holiday Park Jimmy Evert Tennis Center) were changed from 365 to 730.
- 2. The services per year for location 13 (Las Olas Esplanade at Riverwalk) were changed from 365 to 730.
- 3. The services per year for location 21 (Hardy Park) were changed from 365 to 730.
- 4. The services per year for location 23 (15th Street Boat Basin/Cox Landing) was changed from 365 to 469.
- 5. <u>Proposer must replace the revised cost proposal page with the revised version included with Amendment 1.</u>

All other terms, conditions, and specifications remain unchanged.

Company Name:		
	(please print)	
Bidder's Signature:		
Date:		

SECTION VI - REVISED COST PROPOSAL PAGE

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

Page 1of 2 LOCATIONS DESCRIPTION **OPERATING** SERVICES PRICE PER TOTAL ANNUAL PER YEAR **HOURS** SERVICE (svc) COST PER LOCATION 1. **Bayview Park** One Men and Women 4401 Bavview Dr. restroom. 7AM to 8PM 365 SVC Located at northside of park. 1 Service per Day -/svc Must be cleaned by (Estimated Square Footage -10:00am daily. 455 sqft.) 2. One Men and Women Floranada Park Located at 5100 NE 14 Way. restroom. 7AM to 8PM 365 SVC on north side of the school by 1 Service per Day -/svc baseball fields third base. Must be cleaned by (Estimated Square Footage -10:00am daily. 88 sqft.) One Men and Women 3. George English Park Located at 1101 Bayview Dr. restroom. 7AM to 8PM 365 SVC (Estimated Square Footage -1 Service per Day -/svc 600 sqft.) Must be cleaned by 9:00am daily. 4. George English Park One unisex restroom Administrative Office with shower. 7AM to 4PM 52 SVC Located at 1101 Bavview Dr. 1 Service per Week-\$ /svc (Estimated Square Footage -Must be cleaned once 200 sqft.) per week, by 10:00am. 5. Holiday Park multi-fields One Men and Women Located at 800 North Federal restroom. 730 SVC 7AM to 8PM 2 Services per Day -Highway. /svc Located very close to Park Must be cleaned 2 Rangers office. times a day. One (Estimated Square Footage cleaning by 9-am and 660 sqft.) the other must be 4 hours after first cleaning. 6. Holiday Park Baseball fields, One Men and Women Located at most northern end restroom. 7AM to 8PM 365 SVC of park, by NE 12 Way. 1 Service per Day -/svc (Estimated Square Footage -Must be cleaned by 12-744 sqft.) noon daily. **Holiday Park Jimmy Evert** One Men and Women Tennis Center. restroom with showers. 7AM to 4PM 730 SVC Located at 800 North Federal 2 Services per Day -/svc Highway. Must be cleaned by (Estimated Square Footage -10:00am and again at 648 sqft.) 4:00pm daily. Floyd Hull Stadium - inside One Men and One 8. the Park at the corner of SW Women restrooms (in 7AM to 6PM 365 SVC 8th Avenue & SW 28 Street the new concessions) /svc (Estimated Square Footage -1 Service per Day -Must be cleaned before 288 sqft.) 12-noon daily. 9. Floyd Hull Stadium One Men and Women Across from Morton Center restroom (Madera-Tyrell 7AM to 6PM 365 SVC Outfield area \$ /svc Building) 1 Service per Day -

	(Estimated Square Footage – 260 sqft.)	Must be cleaned by 12- noon daily.				
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17.	Mills Pond Maintenance Located at: 2201 NW 9 Ave (Estimated Square Footage – 42 sqft.)	One unisex restroom – 1 Service per day	8AM to 4PM	365 SVC	\$/svc	\$
18.	Palm Aire Park Located at 3354 NW 63 St. (Estimated Square Footage – 636 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12- noon daily.	8AM to 4PM	365 SVC	\$/svc	\$
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21.	Hardy Park Located at 25 SW 9 Street (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 2 Services per Day – First service before 8:00am and last service at 4:00pm	8AM to 9PM	730 SVC	\$/svc	\$
22.	Morton Activity Center Located at 2890 SW 8 Ave (Estimated Square Footage – 400 sqft.)	One Men and One Women Restroom – 1 Service per Day	8AM to 5PM	365 SVC	\$/svc	\$
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		The walls and floor and light fixtures need to fall under the same cleaning schedule as the other bathrooms. The fish cleaning table also needs to be cleaned daily with the right chemicals and no abrasive material should be used on it. Please report any damage or functioning issues. The floor also needs to be cleaned daily and lighting and walls should be cleaned on the same schedule as stated in contract. The garbage can will need to be cleaned daily as well.				
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	minimum an addition	al			
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		TOTAL	ANNUAL C	OST \$	
0	sial Frants.				
	cial Events:				
	ddition, the City of Fort Lauderdale occasionally ho				
ensı	ure the restroom facilities are kept clean during City	/ sponsored speci	al events. Pl	ease indicate you	ır cost for a
resti	room monitor below. This shall be a flat rate, regard	dless of nights/we	ekends/holic	lays.	
		· ·		•	
\$	per hour				

SECTION VI - COST PROPOSAL PAGE

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

				.,		Page 1of 2
	LOCATIONS	DESCRIPTION	OPERATING HOURS	SERVICES PER YEAR	PRICE PER SERVICE (svc)	TOTAL ANNUAL COST PER LOCATION
1.	Bayview Park 4401 Bayview Dr. Located at northside of park. (Estimated Square Footage – 455 sqft.)	One Men and Women restroom. 1 Service per Day - Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$ 5,110
2.	Floranada Park Located at 5100 NE 14 Way, on north side of the school by baseball fields third base. (Estimated Square Footage – 88 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$13/svc	\$ 4,745
3.	George English Park Located at 1101 Bayview Dr. (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 9:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$ 5,110
4.	George English Park Administrative Office Located at 1101 Bayview Dr. (Estimated Square Footage – 200 sqft.)	One unisex restroom with shower. 1 Service per Week— Must be cleaned once per week, by 10:00am.	7AM to 4PM	52 SVC	\$_70_/svc	\$3640-
5.	Holiday Park multi-fields Located at 800 North Federal Highway. Located very close to Park Rangers office. (Estimated Square Footage – 660 sqft.)	One Men and Women restroom. 2 Services per Day - Must be cleaned 2 times a day. One cleaning by 9-am and the other must be 4 hours after first cleaning.	7AM to 8PM	730 SVC	\$_ <u>15</u> _/svc	\$ 10,950
6.	Holiday Park Baseball fields, Located at most northern end of park, by NE 12 Way. (Estimated Square Footage – 744 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12- noon daily.	7AM to 8PM	365 SVC	\$ 13.50/svc	\$ 4,927.50
7.	Holiday Park Jimmy Evert Tennis Center. Located at 800 North Federal Highway. (Estimated Square Footage – 648 sqft.)	One Men and Women restroom with showers. 2 Services per Day – Must be cleaned by 10:00am and again at 4:00pm daily.	7AM to 4PM	730 SVC	\$	\$ 10,950
8.	Floyd Hull Stadium – inside the Park at the corner of SW 8 th Avenue & SW 28 Street (Estimated Square Footage – 288 sqft.)	One Men and One Women restrooms (in the new concessions) 1 Service per Day — Must be cleaned before 12-noon daily.	7AM to 6PM	365 SVC	\$/8vc	\$ 6,570
9.	Floyd Hull Stadium Across from Morton Center – Outfield area	One Men and Women restroom (Madera-Tyrell Building) 1 Service per Day –	7AM to 6PM	365 SVC	\$_Z/_/svc	\$ 7,665

		The second second		1		
	(Estimated Square Footage – 260 sqft.)	Must be cleaned by 12- noon daily.				
10.	Dottie Mancini Park. Located at 6400 NE 22 Ave. (Estimated Square Footage – 52 sqft.)	One unisex restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$5,110
11.	Sunset Park. Located at 3775 SW 16 St., beside the school (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$ 5,110
12.	Parks Yard Restroom. Located at 220 SW 14 Ave., by the Foremen and Supervisors offices. (Estimated Square Footage – 314 sqft.)	Unisex bathroom and hallway with shower. Also, cleaning of the ladies restroom (3 sinks and 3 toilets and one utility sink) at the front of the building. 2 Services per Week (Monday and Thursday), by 12-noon.	7AM to 3PM	104 SVC	\$ <u>18</u> /svc	\$ 1,872
13.	Las Olas Esplanade at Riverwalk. Located directly across from the IMAX complex. (Estimated Square Footage – 1737 sqft.)	One Men and Women restroom. 2 Services per Day — Must be cleaned by 8:00am daily and again at 4:00pm.	7AM to 8PM	730 SVC	\$ 20 Isvc	\$ 14,600 ⁻
14.	Riverland Park Located at 4000 Riverland Rd., on the north side of the park. (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$5,110
15.	Mills Pond Baseball Restrooms 2201 NW 9 Ave. (by concession stand) Gated park entrance. (Estimated Square Footage – 184 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$_15/svc	\$ 5,475
16.	Mills Pond at the Multi-fields. Location is at southern end of park. Gated park entrance. (Estimated Square Footage — 668 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$6,205
17.	Mills Pond Maintenance Located at: 2201 NW 9 Ave (Estimated Square Footage – 42 sqft.)	One unisex restroom – 1 Service per day	8AM to 4PM	365 SVC	\$_14_/svc	\$ 5 110
18.	Palm Aire Park Located at 3354 NW 63 St. (Estimated Square Footage – 636 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 12-noon daily.	8AM to 4PM	365 SVC	\$ <u>14</u> /svc	\$ 5,110
19.	South Beach Restrooms Located at the beach at A1A	One Men and Women restroom.	6AM to 8PM	1404 SVC		

20.	and Harbor Drive, across from Bahia Mar Hotel and Marina (Estimated Square Footage – 1290 sqft.) Cooley's Landing Restrooms – 420 SW 7 Ave (Estimated Square Footage –	Monday through Friday: Must be cleaned three (3) times a day at 7 am, 12 noon, and 4 pm. Weekends: must be cleaned six (6) times a day at 6 am, 9 am, 12 noon, 3 pm, 5 pm, 7 pm. One Men and Women restroom. 1 Service per Day (M-F)			\$_29. SOsvc \$_14_/svc	\$ 41 418 T
	612 sqft.)	2 Services per day on Saturday and Sunday at 7:00am and 2:00pm –	6AM to 7PM	469 SVC		\$ 0 ° 00
21.	Hardy Park Located at 25 SW 9 Street (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 2 Services per Day — First service before 8:00am and last service at 4:00pm	8AM to 9PM	730 SVC	\$/svc	\$ 10,220
22.	Morton Activity Center Located at 2890 SW 8 Ave (Estimated Square Footage – 400 sqft.)	One Men and One Women Restroom – 1 Service per Day	8AM to 5PM	365 SVC	\$_14_/svc	\$ 5,110
23.	15 th Street Boat Basin/Cox Landing Located at: 1784 SE 15 Street (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom. 1 cleaning per day M-F. 3 Cleanings per day on Saturday and Sunday at 6:00am, 12:00pm and 5:00pm. Need a daily cleaning of all the picnic tables under the pavilion by the restroom room. They will also need to wash the floor washed down daily and empty the 2 garbage can on eastside of the pavilion .This structure is 25'x16'. The bathroom structure is 20'x 15 and the mens and ladies bathroom both have one toilet and one sink in each room. The soap, toilet paper and paper towel dispensers need to be filled daily and the baby changing tables need to be cleaned daily. The garbage cans in each bathroom also need to be emptied daily. Clean 2 drinking fountains.	8AM to 5PM	564 SVC	\$_3/_/svc	\$ 17484 ⁻

		The walls and floor and light fixtures need to fall under the same cleaning schedule as the other bathrooms. The fish cleaning table also needs to be cleaned daily with the right chemicals and no abrasive material should be used on it. Please report any damage or functioning issues. The floor also				
		needs to be cleaned daily and lighting and walls should be cleaned on the same schedule as stated in contract. The garbage can will need to be cleaned daily as well.				
24.	Mangurian Park Located at: 3850 N Federal Hwy (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom (1 service per day) Must be cleaning by 10:00am	8AM to 9PM	365 SVC	\$/5_/svc	\$ 5,475
25.	Osswald Park Located at: 2220 NW 21 Ave (Estimated Square Footage – 630 sqft.)	One Men and One Woman Restroom – 1 cleaning per day. Must be cleaned by 10:00am.	8AM to 9PM	365 SVC	\$ 15 /svc	\$ 5,475
26.	Fort Lauderdale Aquatics Complex – 501 Seabreeze Blvd.	3 Services per week*, Monday, Wednesday, Friday before 12 noon. *Exceptions to the normal Monday/Wednesday/Fri day service would be during events conducted at FLAC, where service would expand (depending on the size/type of event), to include Saturday, Sunday, as well as possibly additional weekday, such as Thursday, or Monday. Number of events per year estimated (based on previous events conducted annually), at 24, which could add at	8AM to 8PM	156 SVC*	\$_50 <u>/</u> svc	s_7,800°

	minimum an additional 48 service days	
(All	cleaning schedules as outlined in Contract are subject	to change by City) TOTAL ANNUAL COST \$ 212, 917.50
In a		special events which require a restroom monitor be present to consored special events. Please indicate your cost for a set of nights/weekends/holidays.

_ per hour

Image Janitorial Services, Inc. 814 14th Street Lake Park Florida 334032354

image

Work Ticket 57622566

Polo Club Of Boca Raton 5400 Champion Blvd Boca Raton FL 33496

General Information:

TT Job Number: 5040

Job Number: 5040

Schedule Date: 04/06/16

Billable: No

Route: Manager 5
Crew: Cleaning Staff 5
Frequency: Weeks of Month

Section:

Requested By: Ray Valdez

Ticket Supervisor: Manager 5/P. Saavedra

Task Name: Qc Inspection

(561)995-1116 Main (561)995-1232 Fax (561)400-4613 Ray Cell

Work Description:

1) Perform detailed inspection of the areas to be cleaned per the client specifications with the customer present. * Identify any specialty services performed (Floors Refinishing, Carpet Care, Window Detailing)

2) Consult customer to address any/all concerns of the property and list all clients' concerns on the QC Score Card attached.

3) Advise customer that a complete recap of any and all concerns from this walk-thru will be compile and send via email from service@imagecompanies.com.

4) Advise customer that if they have any future concerns they should send them to service@imagecompanies.com.

5) Present Work Ticket and QC Score Card to customer for signature.

6) Next Scheduled Client Visit will be _____ / _____ / _____

Customer Signature	
Print Name	
Image Signature	-
Print Name	

THANK YOU FOR ALLOWING IMAGE COMPANIES THE OPPORTUNITY TO BE YOUR SERVICE PROVIDER.

completed work Con	npieted by Verified B	y Scheduled Hrs	Actual Hours
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Image Janitorial Services, Inc. 814 14th Street Lake Park Florida 334032354



Work Ticket 57622614

Wycliffe Golf And Country Club, Inc. 4650 Wycliffe Country Club Blvd. Wellington FL 33449 **General Information:**

TT Job Number:

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Job Number: Schedule Date: 4500 04/06/16

Billable:

No

Route:

Manager 5

Crew:

Cleaning Staff 5

Frequency:

Weeks of Month

Section:

Requested By: Ticket Supervisor:

Manager 5/P. Saavedra

Task Name:

Qc Inspection

(561)472-6535 (561)964-5350 Fax

Work Description:

1) Perform detailed inspection of the areas to be cleaned per the client specifications with the customer present. * Identify any specialty services performed (Floors Refinishing, Carpet Care, Window Detailing)

2) Consult customer to address any/all concerns of the property and list all clients' concerns on the QC Score Card attached.

3) Advise customer that a complete recap of any and all concerns from this walk-thru will be compile and send via email from service@imagecompanies.com.

4) Advise customer that if they have any future concerns they should send them to service@imagecompanies.com.

5) Present Work Ticket and QC Score Card to customer for signature.

,			
Next Scheduled	Client Visit will be	/	/

Customer Signature	
Print Name	
Image Signature	
Print Name	

THANK YOU FOR ALLOWING IMAGE COMPANIES THE OPPORTUNITY TO BE YOUR SERVICE PROVIDER.

Start Date	Date Completed	Work Completed by	Verified By	Scheduled Hrs	Actual Hours

Image Companies



Work Ticket Report

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Image Companies



Work Ticket Report

04/11/17 To 04/11/17

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NON-COLLUSION STATEMENT

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

- 3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g., ownership of five (5) percent or more).
- 3.4. Immediate family members (spouse, parents, and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
	
n the event the vendor does not indica he vendor has indicated that no such	ate any names, the City shall interpret this to mean that relationships exist.
Authorized Signature	Title
Name (Printed)	Date

CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

A. Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability, or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

Authorized Signature	 Print Name and Title	
Authorized Signature	Print Name and Title	
Date		

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below, you agree with these terms.

Please indicate which credit card payment	you prefer:	
MasterCard		
Visa		
Company Name		
Name (Printed)	Signature	
Title	Date	

LOCAL BUSINESS PREFERENCE

Section 2-199.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-04), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this ITB, as applicable to the local business preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a Local Business Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the Local Business Preference Class claimed:

- A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**
- B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeld=COOR_CH2 AD_ARTVFI_DIV2PR_S2-186LOBUPR

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

- Class A Business shall mean any Business that has established and agrees to maintain a
 permanent place of business located in a non-residential zone and staffed with full-time
 employees within the limits of the City and shall maintain a staffing level of the prime contractor
 for the proposed work of at least fifty percent (50%) who are residents of the City.
- 2. Class B Business shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City **or** shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
- 3. Class C Business shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone **and** staffed with full-time employees within the limits of Broward County.
- 4. Class D Business shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1)		No. C-17-26, Sec.2-186. year Business Tax Receip	defined in City of Fort Laude A copy of the City of Fort Laude at and a complete list of full- lresses shall be provided with y the City.	uderdale current time employees
	Business Name		•	
(2)		Ordinance No. C-17-26, Soor a complete list of full-time	as defined in the City of lec.2-186. A copy of the Busing employees and evidence of calendar days of a formal rec	ess Tax Receipt f their addresses
	Business Name			
(3)		Ordinance No. C-17-26,	as defined in the City of I Sec.2-186. A copy of the I all be provided within 10 cal	Broward County
	Business Name			
(4)		Fort Lauderdale Ordinance	lass A classification as define No. C-17-26, Sec.2-186. Wr within 10 calendar days of a	itten certification
	Business Name	_ , ,		
(5)		Fort Lauderdale Ordinance	lass B classification as define No. C-17-26, Sec.2-186. Wr within 10 calendar days of a	itten certification
	Business Name			
(6)			siness as defined in the City o Sec.2-186 and does not o	
	Business Name			
BIDDE	R'S COMPANY:			
AUTHO	ORIZED COMPANY PERSON:		0.011	
			SIGNATURE	

DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a DBE Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the DBE Class claimed:

- A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **or** State of Florida active registration **and/or**
- B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the disadvantaged business preference.

THE COMPLETE DBE PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: https://www.fortlauderdale.gov/home/showpublisheddocument?id=56883

Definitions

- a. The term "disadvantaged class 1 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a nonresidential zone, staffed with full-time employees within the limits of the city, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- **b.** The term "disadvantaged class 2 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with a full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- c. The term "disadvantaged class 3 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- **d.** The term "disadvantaged class 4 enterprise" shall mean any disadvantaged business enterprise that does not qualify as a Class A, Class B, or Class C business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.

DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the disadvantaged business enterprise price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this solicitation. Violation of the foregoing provision may result in contract termination.

(1)		is a disadvantaged class 1 Lauderdale Ordinance Section has established and agrees located in a non-residential zo limits of the city, and provides Lauderdale business tax and the City's Procurement Manua	2-185 disadvantaged busine to maintain a permanent pine, staffed with full-time emps supporting documentation disadvantaged certification a	ss enterprise that lace of business loyees within the of its City of Fort
	Business Name			
(2)		is a disadvantaged class 2 Lauderdale Ordinance Section has established and agrees to the limits of the city with a fu documentation of its City of For certification as established in the	2-185 disadvantaged busine maintain a permanent place of ll-time employee(s) and prort Lauderdale business tax ar	ss enterprise that of business within wides supporting nd disadvantaged
	Business Name		•	
(3)		is a disadvantaged class 3 Lauderdale Ordinance Section has established and agrees located in a non-residential zo limits of the Tri-County area a City of Fort Lauderdale busin established in the City's Procu	2-185 disadvantaged busine to maintain a permanent pine, staffed with full-time empand provides supporting dochess tax and disadvantaged	ss enterprise that lace of business loyees within the umentation of its
	Business Name		Tomont Wandan	
(4)		is a disadvantaged class 4 Lauderdale Ordinance Section does not qualify as a Class A, the State of Florida and disadvantaged certification as	2-185 disadvantaged busine Class B, or Class C business provides supporting docur	ss enterprise that b, but is located in mentation of its
	Business Name	<u> </u>		
(5)		is not considered a Disadvanta of Fort Lauderdale Ordinance Preference consideration.		
	Business Name	Treference consideration.		
BIDDE	R'S COMPANY:			
AUTHO	ORIZED COMPANY PER	RSON: PRINT NAME	SIGNATURE	DATE
		FRINT NAIVIE	SIGNATURE	DATE

Solicitation/Bid /Contract No:
Project Description:
Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,
 A. all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
B. all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.
The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.
Contractor/Proposer/ Bidder Company Name:
Authorized Company Person's Signature:
Authorized Company Person's Title:
Date:

REFERENCES

A minimum of three (3) references shall be provided. It is the responsibility of the Bidder/ Proposer to ensure that the information provided is accurate and current. The City may find your firm non-responsive for providing wrong and or outdated information. Additional references may be provided on a separate page.

Company Name:	
Address:	
Contact Person:	
Title:	
Phone #:	
Email:	
Contract Value:	
Year(s):	
Description:	
1	
Company Name:	
Address:	
Contact Person:	
Title:	
Phone #:	
Email:	
Contract Value:	
Year(s):	
Description:	
•	
Company Name:	
Address:	
Contact Person:	
Title:	
Phone #:	
Email:	
Contract Value:	
Year(s):	
Description:	
•	

CITY OF FORT LAUDERDALE BID/PROPOSAL CERTIFICATION

<u>Please Note</u>: It is the sole responsibility of the bidder/proposer to ensure that their response is submitted electronically through the <u>City's on-line strategic sourcing platform</u> prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/). Company: (Legal Registration) _____ EIN (Optional): _____ Address: State: Zip: Telephone No.: _____ FAX No.: ____ Email: ____ Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): Total Bid Discount (section 1.05 of General Conditions): ___ Check box if your firm qualifies for DBE (section 1.09 of General Conditions): ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal: Addendum No. Date Issued Addendum No. Date Issued Addendum No. Date Issued Addendum No. Date Issued VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation. Submitted by: Name (printed) Signature

Title

Date

Staffing and Cleaning Responsibilities

The daily cleaning and staffing for the City of Fort Lauderdale Parks & Recreation will be performed by permanent assigned staff to a designated area. Image Companies Supervisor and Manager will verify that every employee has proper knowledge of the assigned area to be cleaned and under no circumstance employees are authorized to clean other area without prior authorization from Supervisor and Manager. In the event of staff being absent, the on-call staff will be placed in position to cover those specific areas until the assigned permanent employee returns to his/her daily duties.

Additional Quality Control Inspector* Each Image Account is randomly selected for inspection. The City of Fort Lauderdale Parks & Recreation will have a minimum of 2 days per week of unannounced Quality Control Inspection. All inspections are submitted directly to the Image office for review and processing. All necessary corrections and score reviews are shared within 24 hours of inspection with the Area Manager and Supervisor to be shared with Image staff for feedback, correction and training.

This schedule allows each Image staff to clean a designated area of approximately 15,000 square feet during the 4 Hour shift or approximately 3750 per hour. This allows for set up and breakdown of supplies and equipment, incidentals and ultimately a schedule that will allow for proper cleaning per the specifications. In addition, it allows the supervisor to be just a supervisor, ultimately leading to a better finished product daily.

In addition, Image will staff and train 5 additional staff members for staff coverage due to illness; emergency and or requested days off. With the additional staff, Image will be able to meet the not only the staffing requirements but also have staff available for specialty work and or Supervisory requests for additional staff to maintain the City of Fort Lauderdale Parks & Recreation as necessary.

All staff will be directed by the Assigned Area Manager in conjunction with the Assigned Supervisor. With the daily work tickets, reports and recurring service schedule which is dictated by the RFP and built in the Image Operation Management Software both the Area Manager and Supervisor will be able to direct staff to duties and responsibilities per the desired frequency (Daily, Weekly, Monthly, Quarterly, Semi Annually and Annually). This at minimum per the RFP but with trained supervision each Area Manager and Supervisor will have the ability to request additional special services thru the Win Team system ensure City of Fort Lauderdale Parks & Recreation satisfaction. These regularly scheduled services and any additionally requested services are all available for review by both Image and City of Fort Lauderdale Parks & Recreation staff.

Quality Control and Correction

The City of Fort Lauderdale Parks & Recreation cleaning staff will be scored for quality daily by the Supervisor and Lead assigned to oversee the daily cleaning. This will ensure quality and consistency. However, Image believes that additional oversight is necessary for the success of Image at the Florida Department of Transportation. Image will supply the City of Fort Lauderdale Parks & Recreation cleaning staff with unannounced Quality Control Inspections. All inspections are submitted directly to the Image office for review and processing. All necessary corrections and score reviews are shared within 24 hours of inspection with the Area Manager and Supervisor to be shared with Image staff for feedback, correction and training. *(Note-Quality Control Inspector is not part of the minimum requirements for City of Fort Lauderdale Parks & Recreation this is customary on all Image jobsites and believe this

additional step allows Image to provide better services for our clients. Image client retention is 7x the industry average. Industry average is 18 months for Client retention. Image client retention is 7 years) *

Day Time Porters: Day Time Porters assigned for City of Fort Lauderdale Parks & Recreation will follow all the Cleaning Specifications given by City of Fort Lauderdale Parks & Recreation by area and by times.

Day Time Porters placed in the jobsite will go thru our training class. Routine service during the daytime has different approach that the services at night time. Day Time Porters will be bilingual and we enforce the dress code.

Management:

Location and Service Area

Image Companies has our corporate office located in West Palm Beach, Florida. Client / Prospective Clients Tours of the Image Offices are available. Meet the staff and see our Operations Center, Inventory Warehouse, Image Academy Training and much more. Image has 1-hour response time to all locations within our service area. Our entire staff will be hired locally including all janitorial, Specialties Service Teams. Most importantly Image Companies services rest above all else on the staff assigned.

The following staff would be directly assigned to the City of Fort Lauderdale Parks & Recreation.

Tim Wilson- 30 Years Industry Experience, 30 with Image Companies Member of BOMA, USGBC, BSCAI, Certified IICRC (Institute of Inspection, Cleaning and Restoration) - Commercial Janitorial Services, Water and Fire Damage Restoration, Carpet Care and Spot Cleaning, Odor Control, 10 Years Industry Experience with Green Cleaning

Paul Saavedra- 26 Years of Industry Experience, 26 with Image Companies Member of BSCAI (Building Service Contractors of America IICRC (Institute of Inspection, Cleaning and Restoration) - Quality Control, Commercial Janitorial Service 10 Years Industry Experience with Green Cleaning Bi-lingual (Spanish and English)

Finally, Image will 100% self-perform the Eco-Friendly Cleaning of the City of Fort Lauderdale Parks & Recreation. There will be no subcontractor(s) used to provide any services.

STATEMENT OF QUALIFICATIONS

It is our goal to provide exceptional services to all our clients. We call this goal "The Goal Standard" Image Companies strives to provide customers and employees a unique opportunity; a forward looking company with an emphasis on an old fashion idea: Service.

We strongly believe in mutual respect, high expectations, enthusiasm for life and strong family values. We believe these virtues bring out the best in everyone. Through a strong relationship built on communication and a commitment to these ideals.

Image Janitorial, its customers and employees will reap the benefits of the Gold Standard.

We began as a small family owned operated business in 1987 and have grown to be the multifaceted full service company we are today. Over the years we have established and refined our business model, we constantly refine and improve our systems and service by patient observation, rapid response to customer needs and by remaining open to customer and employee recommendations.

Our goal of complete customer satisfaction has led us to increase our services to meet the ever expanding needs of our customers.

Image Companies responded with certification through:

BOMA – Building Owners and Managers Association

BSCAI - Building Service Contractors Association International

IICRC - Institute of Inspection Cleaning & Restoration Certification

There certifications gave us the knowledge and the tools to respond to our customer's requests with the level of service they have come to expect from our company.

Why Image Janitorial Services?
Fervently Customer Driven
Your Property Management partner
Ready to serve you instantaneously
Utterly devoted to quality
Leaders in promoting indoor air quality and fighting sick building syndrome
Locally owned and managed
A strongly people-oriented company

If we are chosen as your service provider, Image Companies guarantees your facilities spaces will be brought to the highest level possible, this will include implementing a thorough initial cleaning and floor services.

Thank you for your time and consideration. Image Companies looks forward to the opportunity of becoming your facility maintenance partner in the future.

1750 N. Florida Mango Road, Suite 103 West Palm Beach, FL 33409 (561) 844-8778 • Fax (561) 844-8986

Janitorial Services meeting your needs, exceeding your expectations

Dear Procurement Committee,

Ability of Personnel:

- a) Operations Director: Paul Saavedra
- b) <u>Site Supervisors: Promoted from Present Image Staff or Locally hired at time of contract award</u>
- c) Full time service Crews: will be locally hired at the time of contract award

Brief Resume of each key employee who will furnish professional and technical support expertise on this account. This should include the following:

d) Management.

Image Companies is located in West Palm Beach, Florida. Client / Prospective Clients Tours of the Image Office are available. Meet the staff and see Operation Center, Inventory Warehouse, Image Academy Training and much more. Image has a 1-hour response time to all locations within our service area. Our entire staff will be hired locally including all janitorial, specialties, Management, Administrative Support Staff.

Most importantly Image Companies services rest above all else on the staff assigned. The following staff would be directly assigned to the Florida Department of Transportation.

Tim Wilson

- 1. 30 Years Industry Experience, 30 with Image Companies
- 2. Member of BOMA, USGBC, BSCAI, Certified IICRC (Institute of Inspection, Cleaning and Restoration) Commercial Janitorial Services, Water and Fire Damage Restoration, Carpet Care and Spot Cleaning, Odor Control
- 3. 20 Years Industry Experience with Green Cleaning

Paul Saavedra

- 1. 26 Years of Industry Experience, 25 with Image Companies
- 2. Member of BSCAI (Building Service Contractors of America
- 3. IICRC (Institute of Inspection, Cleaning and Restoration) Quality Control, Commercial Janitorial Service
- 4. 20 Years Industry Experience with Green Cleaning
- 5. English & Spanish speaking

Yaneisy Valdes

- 1. 15 Years of Industry Experience, 11 with Image Companies
- 2. Human Resources / Accounting
- 3. 6 Years Industry Experience with Green Cleaning

Ray Valentin-

- 1. 10 Years of Industry Experience, 5 with Image Companies
- 2. Inventory, Warehouse & Supplies Manager
- 3. English & Spanish speaking

Proposed Work Plan and Project Management Strategy

Management of The City of Fort Lauderdale Parks & Recreation begins with the Right hire. Image Companies has an intensive hiring process that begins at the Application process. The application is entered into the Image Applicant Insight Program. This software program unique and proprietary to Image Companies allows us to review each applicant for 15 different factors that we have determined are crucial to a good hire, a long-time employee and ultimately a satisfied client. The Image Applicant Insight program will allow us to examine and review each applicant experience in the janitorial field, language and writing abilities, work load and time availability, location and traveling ability as well as many other factors. This information which is reviewed for each potential applicant and job opening is invaluable in assisting in making the right hire. Once hired all Image employees have a background check both locally and statewide. And all Image Employees are processed through the Federal Department of Homeland Security. Once each employee has passed our background check and it is verified that the employee is legally authorized to work in the United States through the Department of Homeland Security, a well-informed hire is made.

Once the employee is hired and before any Image employee is placed on any jobsite; Each Image employee must attend Image Academy. Image Academy is classroom training where all employees are trained in the Image way of providing daily services to all Image clients. All Image employees must attend these classes at the beginning of their employment and throughout their tenure with Image. Regularly scheduled classes are mandatory for all Image employees. Topics of Discussion are a) Basic Janitorial Services b) Restroom Care c) Office Cleaning d) Green Cleaning e) Chemical Handling and Usage f) Floor and Carpet Services g) Communications h) Safety, Ladder Safety, Chemical Safety and Blood Born Pathogen Protocol.

Prior to being assigned a permanent jobsite each Image employee must take and pass a 90-question final exam. This examination allows us to review each employee's retention of the material and to determine what may need to be reviewed and also what specific job functions or role each employee may be best suited for.

Each employee has been screened and proper trained they are then placed on the jobsite where Image Team Management Software assists all Image employees from Administration to the front-line janitorial staff member to provide the best possible services for each and every Image Client.

1-Time & Attendance is a valuable tool which will allow Image to provide regular and real-time reports to the The City of Fort Lauderdale Parks & Recreation as required by the RFP.

In recent years, businesses have been faced with stiff regulations in regard to accurate timekeeping records to document hours worked. Our automated time and attendance solution is vital to fully document Image Companies compliance with the requirements of the The City of Fort Lauderdale Parks & Recreation as well as Department of Labor standards

Image Time & Attendance is a versatile, robust, time and attendance suite that meets the diverse needs of our clients. It can completely automate timekeeping processes, saving valuable time and providing necessary information easily.

Telephone Timekeeping

How it Works

When the Image employee arrives at the job site, he/she uses a designated touch tone telephone to call into the Image Time and Attendance number. The system greets the employee, asks for a unique employee number and presents the employee with several options for clocking in or out. The employee is then asked for the job number which he or she is working at. The employee selects the appropriate option and hangs up the phone. The entire process is quick and easy for the employee.

Features & Benefits

Location verification with Caller ID – We know where our employees are clocking in and out from.

- In the job set up, Image is able to enter a valid list of phone numbers from which the employee can check in and out.
- When an employee places a call to Image Time and Attendance system to start or end a shift or check in or out for lunch, the system uses Caller ID to compare the number in the job file to the number on the incoming call.
- If the two numbers do not match, Image Time and Attendance flags this record and alerts the designated supervisor immediately according to preset preferences we have built per the The City of Fort Lauderdale Parks & Recreation preferences per the RFP or discussions with The City of Fort Lauderdale Parks & Recreation which it determines the most advantageous.

Alert Notifications – We find out about problems at the job 1st and quickly.

- Image Time and Attendance's sophisticated notification system will alert appointed employees in our organization to attendance discrepancies such as, tardiness, absences and caller ID mismatches.
- All supervisors and Acct Managers have the option to be notified via e-mail page or with a message in our individual voice mail box.
- Notification tolerances are configured based on The City of Fort Lauderdale Parks & Recreation Schedule. For example, Image could wait 10 minutes after the shift start time before notifying a supervisor of an absence or it could wait 5 minutes the options are virtually limitless.
- Settings can vary by job, location, schedule, day, employee and or client preference as well for ultimate flexibility.

Integrated voice messaging – provides a friendly communication tool for employees and supervisors.

- All employees with access to Image Time and Attendance have their own voice mail box.
- Employees can leave messages for supervisors and vice versa. Bilingual ability Standard English and Spanish prompts; Voice Verification Prevent employees from clocking in and out for each other in between travel time between jobs

Work Scheduling

After winning new business, how do we ensure that the schedule you committed to in the contract is executed? How do you track one-time tasks and project work? The Work Scheduling program provides a solution for all of these challenges.

- After being awarded new business, information about the new customer flows directly from our Bid Module into the Work Scheduling program for minimal data entry. This information would be updated and verified at the Kick off Meeting if not sooner.
- Tracks periodic and project work for each job to ensure that no task ever gets
 missed. As tasks and contract responsibilities become due a work ticket and report
 are generated for each task due. Each work ticket and report are distributed to the
 Image employee and supervisor responsible for the completion of the work.
- The Win Team software includes over 500 industry standard tasks with built-in work descriptions. However specific work descriptions can be added or amended to ensure that specific The City of Fort Lauderdale Parks & Recreation concerns/requests are executed correctly.
- Work descriptions can be modified and customized. These work descriptions will also print directly on work tickets for Client and employees to review.
- Events can be entered as one time or recurring tasks. Many recurring frequencies are available, including daily, weekly, bi-weekly monthly, quarterly, semi-annually and certain days of the week. Win Team can also specify a custom frequency.
- Billable and non-billable items are tracked.
- After the task is scheduled, Win Team will remember based on the frequency specified. Work tickets will be generated for employees to complete. If the task is billable, after the work ticket is marked as "Complete," the billing details are available in the Accounts Receivable invoicing module for immediate billing.

This program also contains an interactive calendar for all scheduled work. The calendar has multiple views, including a daily, weekly and monthly view. In addition, multiple filters exist so that you may focus on a particular customer, service location, crew or type of task, to allow for accurate forecasting and planning to manage specific duties easily.

From Account Manager down to the Supervisor level users can:

- View employee contact information
- Review & approve timekeeping information for payroll
- View & print management reports

- View scheduled work at job sites
- Request additional work on behalf of customers
- Approve requested work from customers
- Complete Work Orders

In addition to scheduling and tracking all tasks, the Win Team has the ability to budget and track all revenue and expense associated with a particular task or project to analyze the task or project. This is a very powerful tool to help you refine the way extra work or special projects are priced, the way pricing for specific duties is determined and most importantly allow Image to be efficient, proactive and help the district save money. In addition, it is extremely effective in tracking and complying with the LEED reporting requirements.

Compliance Tracker –

- Training requirements will also be tracked in the Compliance Tracker of Image Operation Management Software
- Alerts employees and managers of due dates via e-mail

Equipment Tracker

Inventory Management

Inventory supplies are a large cost in doing business. If Image is not effectively monitoring supplies and their associated costs, it is possible that the costs associated with keeping the The City of Fort Lauderdale Parks & Recreation would be inflated. Reporting requirements such as chemical and equipment purchases are easily tracked, retrieved and reported with ease.

With the Image Operations Management Software Inventory module allows Image to enter all of the different products used in maintaining your property.

- Each item has its own master file record
- Track warehouse information, quantities on hand and re-order levels
- You can also store quoted prices from your vendors for each item to have on file
- When an item is sold or used at a job site or drop shipped, each step of the transaction is tracked closely
- Details such as who requested the item, who approved the request, the date, the
 pricing details if needed, the associated service location and the status of the
 request are tracked.

All material costs are tracked closely at the job level, which gives both Image and the The City of Fort Lauderdale Parks & Recreation great insight into the material cost at each job but most important it will ensure that both Image and The City of Fort Lauderdale Parks & Recreation are in compliant.

In addition to these very important Client Management tools, the Image Operation Management Software allows Image to manage the employee which is the largest cost to provide high quality services to Image clients. These days, companies are tasked with tracking many layers of employee data. Tax reporting, Department of Labor compliance, benefit tracking and compliance with state regulations are just some of the many challenge's companies must address in relation to employee data. With the Win Team Software Human Resource and Payroll programs are designed to be flexibility along with all of the tools required to meet reporting and compliance obligations as defined with the RFP.

Complete HR "master file" for each employee

- Stores all contact information, pay rate history, status history, tax information, etc.
- Employees can review and request changes to contact information online via eHub Employee Self Service

Payroll module

- Other Compensations & Deductions
- Garnishments
- Integrates with Accounts Payable module for agency payments, such as child support payments
 - Local, state and federal tax compliance
 - o Payroll tax reporting & payment service
- Pay stubs online via eHub Employee Self Service program
- Paycheck printing service

Benefit Management program

- Configure benefits
- Track and manage accrued benefits
- Offer different benefit packages to different groups of employees
- Supports hourly benefits, such as vacation, and insurance benefits

Absence Tracker, Time off Planner will allow Image to meet and exceed The City of Fort Lauderdale Parks & Recreation staffing requirements as per the RFP.

ACCOUNTS RECEIVABLE AND CLIENT FISCAL MANAGEMENT:

IOM's unique value proposition is that not only in the areas of operations and labor management, but we also provide a fully integrated accounting and financial management program.

Accounts Receivable

- Customer Master file
- Recurring Invoices
- Integration with Inventory module for quick & easy billing of resale

- Integration with Work Scheduling module for immediate billing of completed work tickets
- Taxability down to the item level
- Electronic delivery of invoices
 - o Via e-mail
 - Via eHub Customer Self Service site

Job Costing

- Budget labor, materials, other direct costs to the job (work location) level
 - Budget labor by position, number of hours worked each day of the week
 - IOM intelligently calculates labor budgets based on working days in the month
- Tier parameters allow for reporting by region, division, manager, market segment or any other category either Image or the The City of Fort Lauderdale Parks & Recreation may specify
- Interactive on-Screen Job Costing Program
 - Shows profitability and costing for the time frame specified
 - o Can drill down to the source transaction to uncover details
 - Great information to share with management staff, site supervisors and the The City of Fort Lauderdale Parks & Recreation to make them aware of the performance of the jobsite
 - Job Cost can be run or filtered many different ways
- Supports an unlimited number of job sites for each customer

The Win Team uses workflow to ensure that requests from customers are not ignored. Our highly customizable workflow program allows you to specify each step in the approval process.

- Tolerances may be set to escalate requests if they are not addressed in a timely manner
- Requests are routed intelligently based on the who is requesting the work
- When the request is approved, it may be imported automatically into the Win Team Work Scheduling program to create a work ticket
- The City of Fort Lauderdale Parks & Recreation can view a history of all requests along with a status of each request

Staffing and Cleaning Responsibilities

The daily cleaning and staffing of the The City of Fort Lauderdale Parks & Recreation will be performed by permanent assigned staff to a designated area. Image Companies Supervisor and Manager will verify that every employee has proper knowledge of the assigned area to be cleaned and under no circumstance employees are authorized to clean other area without prior authorization from Supervisor and Manager. In the event of staff

being absent, the On Call staff will be placed in position to cover those specific areas until the assigned permanent employee returns to his/her daily duties.

Additional Quality Control Inspector* Each Image Account is randomly selected for inspection. The The City of Fort Lauderdale Parks & Recreation will have a minimum of 2 days per week of unannounced Quality Control Inspection. All inspections are submitted directly to the Image office for review and processing. All necessary corrections and score reviews are shared within 24 hours of inspection with the Area Manager and Supervisor to be shared with Image staff for feedback, correction and training.

This schedule allows each Image staff to clean a designated area of approximately 15,000 square feet during the 4 Hour shift or approximately 3750 per hour. This allows for set up and breakdown of supplies and equipment, incidentals and ultimately a schedule that will allow for proper cleaning per the specifications. In addition, it allows the supervisor to be just a supervisor, ultimately leading to a better finished product daily.

In addition, Image will staff and train 5 additional staff members for staff coverage due to illness; emergency and or requested days off. With the additional staff Image will be able to meet the not only the staffing requirements but also have staff available for specialty work and or Supervisory requests for additional staff to maintain the The City of Fort Lauderdale Parks & Recreation as necessary.

All staff will be directed by the Assigned Area Manager in conjunction with the Assigned Supervisor. With the daily work tickets, reports and recurring service schedule which is dictated by the RFP and built in the Image Operation Management Software both the Area Manager and Supervisor will be able to direct staff to duties and responsibilities per the desired frequency (Daily, Weekly, Monthly, Quarterly, Semi Annually and Annually). This at minimum per the RFP but with trained supervision each Area Manager and Supervisor will have the ability to request additional special services thru the Win Team system ensure The City of Fort Lauderdale Parks & Recreation Satisfaction. These regularly scheduled services and any additionally requested services are all available for review by both Image and The City of Fort Lauderdale Parks & Recreation staff.

Quality Control and Correction

The The City of Fort Lauderdale Parks & Recreation staff will be scored for quality daily by the Supervisor and Lead assigned to oversee the daily cleaning. This will ensure quality and consistency. However, Image believes that additional oversight is necessary for the success of Image at the The City of Fort Lauderdale Parks & Recreation. Image will supply the The City of Fort Lauderdale Parks & Recreation with unannounced Quality Control Inspections. All inspections are submitted directly to the Image office for review and processing. All necessary corrections and score reviews are shared within 24 hours of inspection with the Area Manager and Supervisor to be shared with Image staff for feedback, correction and training. *(Note-Quality Control Inspector is not part of the minimum requirements for The City of Fort Lauderdale Parks & Recreation, this is customary on all Image jobsites and believe this additional step allows Image to provide

better services for our clients. Image client retention is 7x the industry average. Industry average is 18 months for Client retention. Image client retention is 7 years) *

Day Time Porters:

Day Time Porters assigned for The City of Fort Lauderdale Parks & Recreation will follow all the Cleaning Specifications given by The City of Fort Lauderdale Parks & Recreation by area and by times.

Day Time Porters placed in the jobsite will go thru our training class. Routine service during the daytime has different approach that the services at night time. Day Time Porters will be bilingual and we enforce the dress code as they are facing The City of Fort Lauderdale Parks & Recreation Management, Staff and visitors.

Image Companies Management involved with <u>The City of Fort Lauderdale Parks & Recreation</u>

Management:

Image Companies is located in West Palm Beach, Florida. Client / Prospective Clients Tours of the Image Office are available. Meet the staff and see Operation Center, Inventory Warehouse, Image Academy Training and much more. Image has a 1-hour response time to all locations within our service area. Our entire staff will be hired locally including all janitorial, specialty, Management, Administrative Support Staff. Most importantly Image Companies services rest above all else on the staff assigned.

The following staff would be directly assigned to The City of Fort Lauderdale Parks & Recreation

Tim Wilson- 35 Years of Industry Experience, 35 with Image Companies Member of BSCAI (Building Service Contractors of America IICRC (Institute of Inspection, Cleaning and Restoration) - Quality Control, Commercial Janitorial Service

20 Years Industry Experience with Green Cleaning

Paul Saavedra- 26 Years of Industry Experience, 25 with Image Companies Member of BSCAI (Building Service Contractors of America IICRC (Institute of Inspection, Cleaning and Restoration) - Quality Control, Commercial Janitorial Service
15 Years Industry Experience with Green Cleaning
Bilingual (English & Spanish)

Miguel Gutierrez – 5 Years of Industry Experience, 2 with Image Quality Control, Commercial Cleaning Janitorial Service

Bilingual (English & Spanish)

The following Image staff will be working closely with The City of Fort Lauderdale Parks & Recreation

- Yaneisy Valdes Human Resources & Payroll
- Yaneisy Valdes Accounting
- Ray Valentin Warehouse, Inventory & Equipment
- Alejandro Espinosa Quality Control Supervisor
- Carlos Rodriguez Quality Control Supervisor



AMENDMENT NO. 1

RFP No.49
TITLE: Janitorial Services, Recreational Areas

ISSUED: 3/10/2023

This addendum is being issued to make the following change(s):

- 1. The services per year for location 7 (Holiday Park Jimmy Evert Tennis Center) were changed from 365 to 730.
- 2. The services per year for location 13 (Las Olas Esplanade at Riverwalk) were changed from 365 to 730.
- 3. The services per year for location 21 (Hardy Park) were changed from 365 to 730.
- 4. The services per year for location 23 (15th Street Boat Basin/Cox Landing) was changed from 365 to 469.
- 5. Proposer must replace the revised cost proposal page with the revised version included with Amendment 1.

All other terms, conditions, and specifications remain unchanged.

Company Name: I mage Tantonel Services Inc.
(please print)
Bidder's Signature:
Date: 03-10-23

SECTION VI - REVISED COST PROPOSAL PAGE

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

	T		T	1		Page 1of 2
	LOCATIONS	DESCRIPTION	OPERATING HOURS	SERVICES PER YEAR	PRICE PER SERVICE (svc)	TOTAL ANNUAL COST PER LOCATION
1.	Bayview Park 4401 Bayview Dr. Located at northside of park. (Estimated Square Footage – 455 sqft.)	One Men and Women restroom. 1 Service per Day - Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
2.	Floranada Park Located at 5100 NE 14 Way, on north side of the school by baseball fields third base. (Estimated Square Footage – 88 sqft.)	One Men and Women restroom. 1 Service per Day — Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
3.	George English Park Located at 1101 Bayview Dr. (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 9:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
4.	George English Park Administrative Office Located at 1101 Bayview Dr. (Estimated Square Footage – 200 sqft.)	One unisex restroom with shower. 1 Service per Week— Must be cleaned once per week, by 10:00am.	7AM to 4PM	52 SVC	\$/svc	\$
5.	Holiday Park multi-fields Located at 800 North Federal Highway. Located very close to Park Rangers office. (Estimated Square Footage – 660 sqft.)	One Men and Women restroom. 2 Services per Day - Must be cleaned 2 times a day. One cleaning by 9-am and the other must be 4 hours after first cleaning.	7AM to 8PM	730 SVC	\$/svc	\$
6.	Holiday Park Baseball fields, Located at most northern end of park, by NE 12 Way. (Estimated Square Footage – 744 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12- noon daily.	7AM to 8PM	365 SVC	\$/svc	\$
7.	Holiday Park Jimmy Evert Tennis Center. Located at 800 North Federal Highway. (Estimated Square Footage – 648 sqft.)	One Men and Women restroom with showers. 2 Services per Day – Must be cleaned by 10:00am and again at 4:00pm daily.	7AM to 4PM	730 SVC	\$/svc	\$
8.	Floyd Hull Stadium – inside the Park at the corner of SW 8 th Avenue & SW 28 Street (Estimated Square Footage – 288 sqft.)	One Men and One Women restrooms (in the new concessions) 1 Service per Day – Must be cleaned before 12-noon daily.	7AM to 6PM	365 SVC	\$/svc	\$
9.	Floyd Hull Stadium Across from Morton Center – Outfield area	One Men and Women restroom (Madera-Tyrell Building) 1 Service per Day –	7AM to 6PM	365 SVC	\$/svc	\$

	T					
	(Estimated Square Footage – 260 sqft.)	Must be cleaned by 12- noon daily.			: :	
10.	Dottie Mancini Park. Located at 6400 NE 22 Ave. (Estimated Square Footage – 52 sqft.)	One unisex restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
11.	Sunset Park. Located at 3775 SW 16 St., beside the school (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
12.	Parks Yard Restroom. Located at 220 SW 14 Ave., by the Foremen and Supervisors offices. (Estimated Square Footage – 314 sqft.)	Unisex bathroom and hallway with shower. Also, cleaning of the ladies restroom (3 sinks and 3 toilets and one utility sink) at the front of the building. 2 Services per Week (Monday and Thursday), by 12-noon.	7AM to 3PM	52 SVC	\$/svc	\$
13.	Las Olas Esplanade at Riverwalk. Located directly across from the IMAX complex. (Estimated Square Footage – 1737 sqft.)	One Men and Women restroom. 2 Services per Day – Must be cleaned by 8:00am daily and again at 4:00pm.	7AM to 8PM	730 SVC	\$/svc	\$
14.	Riverland Park Located at 4000 Riverland Rd., on the north side of the park. (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
15.	Mills Pond Baseball Restrooms 2201 NW 9 Ave. (by concession stand) Gated park entrance. (Estimated Square Footage – 184 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$
16.	Mills Pond at the Multi-fields. Location is at southern end of park. Gated park entrance. (Estimated Square Footage – 668 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$
17.	Mills Pond Maintenance Located at: 2201 NW 9 Ave (Estimated Square Footage – 42 sqft.)	One unisex restroom – 1 Service per day	8AM to 4PM	365 SVC	\$/svc	\$
18.	Palm Aire Park Located at 3354 NW 63 St. (Estimated Square Footage – 636 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12- noon daily.	8AM to 4PM	365 SVC	\$/svc	\$
19.	South Beach Restrooms Located at the beach at A1A	One Men and Women restroom.	6AM to 8PM	1404 SVC		

	and Harbor Drive, across from Bahia Mar Hotel and Marina (Estimated Square Footage – 1290 sqft.)	Monday through Friday: Must be cleaned three (3) times a day at 7 am, 12 noon, and 4 pm. Weekends: must be cleaned six (6) times a day at 6 am, 9 am, 12 noon, 3 pm, 5 pm, 7 pm.			\$/svc	\$
20.	Cooley's Landing Restrooms – 420 SW 7 Ave (Estimated Square Footage – 612 sqft.)	One Men and Women restroom. 1 Service per Day (M-F) 2 Services per day on Saturday and Sunday at 7:00am and 2:00pm —	6AM to 7PM	365 SVC	\$/svc	\$
21.	Hardy Park Located at 25 SW 9 Street (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 2 Services per Day — First service before 8:00am and last service at 4:00pm	8AM to 9PM	730 SVC	\$/svc	\$
22.	Morton Activity Center Located at 2890 SW 8 Ave (Estimated Square Footage – 400 sqft.)	One Men and One Women Restroom – 1 Service per Day	8AM to 5PM	365 SVC	\$/svc	\$
23.	15 th Street Boat Basin/Cox Landing Located at: 1784 SE 15 Street (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom. 1 cleaning per day M-F. 3 Cleanings per day on Saturday and Sunday at 6:00am, 12:00pm and 5:00pm. Need a daily cleaning of all the picnic tables under the pavilion by the restroom room. They will also need to wash the floor washed down daily and empty the 2 garbage can on eastside of the pavilion .This structure is 25'x16'. The bathroom structure is 20'x 15 and the mens and ladies bathroom both have one toilet and one sink in each room. The soap, toilet paper and paper towel dispensers need to be filled daily and the baby changing tables need to be cleaned daily. The garbage cans in each bathroom also need to be emptied daily. Clean 2 drinking fountains.	8AM to 5PM	469 SVC	\$/svc	\$

		The walls and floor and light fixtures need to fall under the same cleaning schedule as the other bathrooms. The fish cleaning table also needs to be cleaned daily with the right chemicals and no abrasive material should be used on it. Please report any damage or functioning issues. The floor also				
		needs to be cleaned daily and lighting and walls should be cleaned on the same schedule as stated in contract. The garbage can will need to be cleaned daily as well.				
24.	Mangurian Park Located at: 3850 N Federal Hwy (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom (1 service per day) Must be cleaning by 10:00am	8AM to 9PM	365 SVC	\$/svc	\$
25.	Osswald Park Located at: 2220 NW 21 Ave (Estimated Square Footage – 630 sqft.)	One Men and One Woman Restroom – 1 cleaning per day. Must be cleaned by 10:00am.	8AM to 9PM	365 SVC	\$/svc	\$
26.	Fort Lauderdale Aquatics Complex – 501 Seabreeze Blvd.	3 Services per week*, Monday, Wednesday, Friday before 12 noon. *Exceptions to the normal Monday/Wednesday/Fri day service would be during events conducted at FLAC, where service would expand (depending on the size/type of event), to include Saturday, Sunday, as well as possibly additional weekday, such as Thursday, or Monday. Number of events per year estimated (based on previous events conducted annually), at 24, which could add at	8AM to 8PM	156 SVC*	\$/svc	\$

	minimum an additional				
	48 service days				
(All	cleaning schedules as outlined in Contract are subject	to change by C	ity)		
		TOTAL A	NNUAL CO	OST \$	
In ac	cial Events: ddition, the City of Fort Lauderdale occasionally hosts sure the restroom facilities are kept clean during City sports of the restroom facilities are kept clean during City sports of the restroom monitor below. This shall be a flat rate, regardless	onsored special	l events. Ple	ase indicate you	nitor be present to r cost for a
\$	per hour				



AMENDMENT NO. 2

RFP No.49
TITLE: Janitorial Services, Recreational Areas

ISSUED: 3/13/2023

This addendum is being issued to make the following change(s):

- 1. The services per year for location 12 (Parks Yard Restroom) were changed from 52 to 104.
- 2. The services per year for location 20 (Cooley's Landing Restrooms) were changed from 365 to 469.
- 3. The services per year for location 23 (15th Street Boat Basin/Cox Landing) was changed from 469 to 564.
- 4. Proposer must replace the revised No.2 cost proposal page with the version included with Amendment 2.

All other terms, conditions, and specifications remain unchanged.

Company Name: 1 mage Tourfrief Services Unc
(please print)
Bidder's Signature:
J
Date:03 - 13 - 23

SECTION VI - COST PROPOSAL PAGE

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor shall quote firm, fixed, costs for all services identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

						Page 1of 2
	LOCATIONS	DESCRIPTION	OPERATING HOURS	SERVICES PER YEAR	PRICE PER SERVICE (svc)	TOTAL ANNUAL COST PER LOCATION
1.	Bayview Park 4401 Bayview Dr. Located at northside of park. (Estimated Square Footage – 455 sqft.)	One Men and Women restroom. 1 Service per Day - Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
2.	Floranada Park Located at 5100 NE 14 Way, on north side of the school by baseball fields third base. (Estimated Square Footage – 88 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
3.	George English Park Located at 1101 Bayview Dr. (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 9:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
4.	George English Park Administrative Office Located at 1101 Bayview Dr. (Estimated Square Footage – 200 sqft.)	One unisex restroom with shower. 1 Service per Week— Must be cleaned once per week, by 10:00am.	7AM to 4PM	52 SVC	\$/svc	\$
5.	Holiday Park multi-fields Located at 800 North Federal Highway. Located very close to Park Rangers office. (Estimated Square Footage – 660 sqft.)	One Men and Women restroom. 2 Services per Day - Must be cleaned 2 times a day. One cleaning by 9-am and the other must be 4 hours after first cleaning.	7AM to 8PM	730 SVC	\$/svc	\$
6.	Holiday Park Baseball fields, Located at most northern end of park, by NE 12 Way. (Estimated Square Footage – 744 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12-noon daily.	7AM to 8PM	365 SVC	\$/svc	\$
7.	Holiday Park Jimmy Evert Tennis Center. Located at 800 North Federal Highway. (Estimated Square Footage – 648 sqft.)	One Men and Women restroom with showers. 2 Services per Day – Must be cleaned by 10:00am and again at 4:00pm daily.	7AM to 4PM	730 SVC	\$/svc	\$
8.	Floyd Hull Stadium – inside the Park at the corner of SW 8 th Avenue & SW 28 Street (Estimated Square Footage – 288 sqft.)	One Men and One Women restrooms (in the new concessions) 1 Service per Day – Must be cleaned before 12-noon daily.	7AM to 6PM	365 SVC	\$/svc	\$
9.	Floyd Hull Stadium Across from Morton Center – Outfield area	One Men and Women restroom (Madera-Tyrell Building) 1 Service per Day –	7AM to 6PM	365 SVC	\$/svc	\$

	(Estimated Square Footage – 260 sqft.)	Must be cleaned by 12- noon daily.				
10.	Dottie Mancini Park. Located at 6400 NE 22 Ave. (Estimated Square Footage – 52 sqft.)	One unisex restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
11.	Sunset Park. Located at 3775 SW 16 St., beside the school (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
12.	Parks Yard Restroom. Located at 220 SW 14 Ave., by the Foremen and Supervisors offices. (Estimated Square Footage – 314 sqft.)	Unisex bathroom and hallway with shower. Also, cleaning of the ladies restroom (3 sinks and 3 toilets and one utility sink) at the front of the building. 2 Services per Week (Monday and Thursday), by 12-noon.	7AM to 3PM	104 SVC	\$/svc	\$
13.	Las Olas Esplanade at Riverwalk. Located directly across from the IMAX complex. (Estimated Square Footage – 1737 sqft.)	One Men and Women restroom. 2 Services per Day – Must be cleaned by 8:00am daily and again at 4:00pm.	7AM to 8PM	730 SVC	\$/svc	\$
14.	Riverland Park Located at 4000 Riverland Rd., on the north side of the park. (Estimated Square Footage – 120 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 8PM	365 SVC	\$/svc	\$
15.	Mills Pond Baseball Restrooms 2201 NW 9 Ave. (by concession stand) Gated park entrance. (Estimated Square Footage – 184 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$
16.	Mills Pond at the Multi-fields. Location is at southern end of park. Gated park entrance. (Estimated Square Footage – 668 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 10:00am daily.	7AM to 6PM	365 SVC	\$/svc	\$
17.	Mills Pond Maintenance Located at: 2201 NW 9 Ave (Estimated Square Footage – 42 sqft.)	One unisex restroom – 1 Service per day	8AM to 4PM	365 SVC	\$/svc	\$
18.	Palm Aire Park Located at 3354 NW 63 St. (Estimated Square Footage – 636 sqft.)	One Men and Women restroom. 1 Service per Day – Must be cleaned by 12- noon daily.	8AM to 4PM	365 SVC	\$/svc	\$
19.	South Beach Restrooms Located at the beach at A1A	One Men and Women restroom.	6AM to 8PM	1404 SVC		

- 10	and Harbor Drive, across from Bahia Mar Hotel and Marina (Estimated Square Footage – 1290 sqft.)	Monday through Friday: Must be cleaned three (3) times a day at 7 am, 12 noon, and 4 pm. Weekends: must be cleaned six (6) times a day at 6 am, 9 am, 12 noon, 3 pm, 5 pm, 7 pm.			\$/svc	\$
20.	Cooley's Landing Restrooms – 420 SW 7 Ave (Estimated Square Footage – 612 sqft.)	One Men and Women restroom. 1 Service per Day (M-F) 2 Services per day on Saturday and Sunday at 7:00am and 2:00pm –	6AM to 7PM	469 SVC	\$/svc	\$
21.	Hardy Park Located at 25 SW 9 Street (Estimated Square Footage – 600 sqft.)	One Men and Women restroom. 2 Services per Day – First service before 8:00am and last service at 4:00pm	8AM to 9PM	730 SVC	\$/svc	\$
22.	Morton Activity Center Located at 2890 SW 8 Ave (Estimated Square Footage – 400 sqft.)	One Men and One Women Restroom – 1 Service per Day	8AM to 5PM	365 SVC	\$/svc	\$
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		The walls and floor and light fixtures need to fall under the same cleaning schedule as the other bathrooms. The fish cleaning table also needs to be cleaned daily with the right chemicals and no abrasive material should be used on it. Please report any damage or functioning issues. The floor also needs to be cleaned daily and lighting and walls should be cleaned on the same schedule as stated in contract. The garbage can will need to be cleaned daily as well.				
24.	Mangurian Park Located at: 3850 N Federal Hwy (Estimated Square Footage – 288 sqft.)	One Men and One Women Restroom (1 service per day) Must be cleaning by 10:00am	8AM to 9PM	365 SVC	\$/svc	\$
25.	Osswald Park Located at: 2220 NW 21 Ave (Estimated Square Footage – 630 sqft.)	One Men and One Woman Restroom – 1 cleaning per day. Must be cleaned by 10:00am.	8AM to 9PM	365 SVC	\$/svc	\$
26.	Fort Lauderdale Aquatics Complex – 501 Seabreeze Blvd.	3 Services per week*, Monday, Wednesday, Friday before 12 noon. *Exceptions to the normal Monday/Wednesday/Fri day service would be during events conducted at FLAC, where service would expand (depending on the size/type of event), to include Saturday, Sunday, as well as possibly additional weekday, such as Thursday, or Monday. Number of events per year estimated (based on previous events conducted annually), at 24, which could add at	8AM to 8PM	156 SVC*	\$/svc	\$

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NON-COLLUSION STATEMENT

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

- 3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g., ownership of five (5) percent or more).
- 3.4. Immediate family members (spouse, parents, and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

	NAME		RELATIONSHIPS
n/a	20 - 40 - 40 - 40 - 40 - 40 - 40 - 40 -	_	
		- *	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

Authorized \$ignature

Timothy B. Wilson

Name (Printed)

President

Title

03-13-2023

Date



CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

A. Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability, or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

Authorized Signature

Timothy B. Wilson - President

Print Name and Title

03-13-2023

Date



CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below, you agree with these terms.

MasterCard

Please indicate which credit card payment you prefer:

_ ✓ _ Visa	
Image Janitorial Services, In	C
Company Name	
Timothy B. Wilson	TSBW
Name (Printed)	Signature
President	03-13-2023 Date



LOCAL BUSINESS PREFERENCE

Section 2-199.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-04), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this ITB, as applicable to the local business preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a Local Business Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the Local Business Preference Class claimed:

- A) Copy of City of Fort Lauderdale current year business tax receipt, or Broward County current year business tax receipt, and
- B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeld=COOR_CH2_AD_ARTVFI_DIV2PR_S2-186LOBUPR

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

- Class A Business shall mean any Business that has established and agrees to maintain a
 permanent place of business located in a non-residential zone and staffed with full-time
 employees within the limits of the City and shall maintain a staffing level of the prime contractor
 for the proposed work of at least fifty percent (50%) who are residents of the City.
- 2. Class B Business shall mean any Business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City or shall maintain a staffing level of the prime contractor for the proposed work of at least fifty percent (50%) who are residents of the City.
- Class C Business shall mean any Business that has established and agrees to maintain a
 permanent place of business located in a non-residential zone and staffed with full-time
 employees within the limits of Broward County.
- 4. Class D Business shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.



LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1)	Business Name	is a Class A Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt <u>and</u> a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendardays of a formal request by the City.
(2)	Image Janitorial Services Inc	is a Class B Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Business Tax Receiptor a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City
(3)	Business Name Business Name	is a Class C Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
(4)	Business Name	requests a Conditional Class A classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
(5)	Business Name	requests a Conditional Class B classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
(6)	Business Name	is considered a Class D Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186 and does not qualify for Local Preference consideration.

BIDDER'S COMPANY: Image	Janitorial Serv	vices Inc	
AUTHORIZED COMPANY PERSON:	Timothy B. Wilson	133M	03-13-2023
	PRINT NAME	SIGNATURE	DATE
)	

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000 VALID OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023

DBA:
Business Name: IMAGE JANITORIAL SERVICES INC

Receipt #:325-266060 CLEANING/JANITORIAL Business Type: (JANITORIAL)

Owner Name: TIMOTHY B WILSON

Business Location: 814 14TH ST PALM BEACH COUNTY

Business Opened:12/08/2014 State/County/Cert/Reg:

Exemption Code:

Business Phone: 561-844-8778

Rooms

Employees 250

Machines

Professionals

	9	Fo	r Vending Business Onl	ly		
	Number of Machi	nes:	Vending Type:			
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

IMAGE JANITORIAL SERVICES INC 1750 N FLORIDA MANGO RD #103 WEST PALM BEACH, FL 33409-5230

Receipt #1CP-21-00005303 Paid 07/15/2022 150.00 07/13/2022 Effective Date

2022 - 2023



DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference class claimed at the time of bid submittal.

Upon formal request of the City, based on the application of a DBE Preference the Bidder shall, within ten (10) calendar days, submit the following documentation to the DBE Class claimed:

- A) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **or** State of Florida active registration **and/or**
- B) List of the names of all employees of the bidder and evidence of employees' residence within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the disadvantaged business preference.

THE COMPLETE DBE PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: https://www.fortlauderdale.gov/home/showpublisheddocument?id=56883

Definitions

- a. The term "disadvantaged class 1 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- b. The term "disadvantaged class 2 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with a full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- c. The term "disadvantaged class 3 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- d. The term "disadvantaged class 4 enterprise" shall mean any disadvantaged business enterprise that does not qualify as a Class A, Class B, or Class C business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.



DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the disadvantaged business enterprise price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this solicitation. Violation of the foregoing provision may result in contract termination.

(1)		is a disadvantaged class 1 enterprise as defined in the City of Fort
		Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, and provides supporting documentation of its City of Fort
		Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
	Business Name	_ allo olly of resolvent marinal.
(2)		is a disadvantaged class 2 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with a full-time employee(s) and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged
	Business Name	_ certification as established in the City's Procurement Manual.
(3)		is a disadvantaged class 3 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
	Business Name	-
(4)		is a disadvantaged class 4 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that does not qualify as a Class A, Class B, or Class C business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.
	Business Name	
(5)	Image Janitorial Services Inc	is not considered a Disadvantaged Enterprise Business as defined in the City of Fort Lauderdale Ordinance Sec.2-185 and does not qualify for DBE Preference consideration.
	Business Name	

BIDDER'S COMPANY: Image Janitorial Services Inc

AUTHORIZED COMPANY PERSON: Timothy B. Wilson

PRINT NAME SIGNATURE DATE



E-VERIFY AFFIRMATION STATEMENT

Solicitation/Bid /Contract No: RFP No. 49
Project Description: Janitorial Services, Recreational Areas
Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,
 A. all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
B. all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.
The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.
Contractor/Proposer/ Bidder Company Name: Image Janitorial Services Inc
Authorized Company Person's Signature:
Authorized Company Person's Title: Timothy B. Wilson - President
03-13-2023 Date:



REFERENCES

A minimum of three (3) references shall be provided. It is the responsibility of the Bidder/ Proposer to ensure that the information provided is accurate and current. The City may find your firm non-responsive for providing wrong and or outdated information. Additional references may be provided on a separate page.

Company Name: Imagine Schools Chancellor Campus

Address: 3333 High Ridge Road, Boynton Beach FL 33426

Contact Person: Mary Salas

Title: Facilities Director
Phone #: 561-585-8969

Email: Mary.Salas@imagineschools.org

Contract Value: \$216,000.00 per year

Year(s): 2017 - ongoing

Description: Janitorial Services 5 x week - Charter School

Company Name: Frenchman's Reserve Country Club

Address: 3370 Grande Corniche Palm Beach Gardens, FL 33410

Contact Person: Andre Cloutier

Title: Facilities Director

Phone #: 561-630-0333 Ext 128

Email: acloutier@frenchmansreservecc.com

Contract Value: \$234,000.00 per year

Year(s): 2022- ongoing

Description: Janitorial Services 7 x week

Class A Country Club

Company Name: City of Fort Lauderdale Parks & Recreation

Address: 701 S. Andrews Ave Fort Lauderdale, FL 33316

Contact Person: Carolyn Bean

Title: Asssistant to the Director

Phone #: 954-828-5348

Email: cbean@fortlauderdale.gov

Contract Value: \$162,000.00 Year(s): 2018 - ongoing

Description: Janitorial Services 7 x week

Public Restrooms on all City Parks and Beach

REFERENCES

1) Mizner Country Club

Contact Person: Mario Paz

561-288-3319

Mpaz@miznercc.org

Number of sites cleaned: 1 site

Description of services: Janitorial services 7 x week - Class A Private Country Club.

Services Start date: 2016 – Ongoing Approx. Sq. ft. 85K

Project Manager: Paul Saavedra

Supervisors: 2

2) The Plaza of the Palm Beaches

Contact Person: Daniel Lowinsohn

561-727-2352

daniel@theplazawpb.com

Number of sites cleaned: 2 site

Description of services: Janitorial services 7 x week - Class A Condominium

Services Start date: 2017 – Ongoing Approx. Sq. ft. 250K

Project Manager: Paul Saavedra

Supervisors: 2

3) FirstService Residential – Cascade Lakes

Contact Person: Deborah Balka

561-737-9986

deborah.balka@fsresdential.com Number of sites cleaned: 1 site

Description of services: Janitorial services 7 x week - Class A Clubhouse

Services Start date: 2019 – Ongoing Approx. Sq. ft. 35K

Project Manager: Paul Saavedra

Supervisors: 1

Catherine Ast, FCP

District Services Manager West Palm Beach Downtown Development Authority

Email: CAst@DowntownWPB.com

Phone: (561) 833-8873

300 Clematis Street #200, West Palm

Beach, FL 33401

www.DowntownWPB.com

Tom Malone / CPP
Parking Operations Coordinator
City of West Palm Beach
Parking Administration Department
500 Banyan Blvd • West Palm Beach • Florida 33401
P: 561.822.1496 www.wpb.org
TMalone@wpb.org

Tony Zerante:

Senior Manager Security, Facilities & Admin **Tropical Shipping**501 Avenue P l Riviera Beach, FL 33404
W (561)840-2703 l C: (561)373-7796
tzerante@tropical.com | www.tropical.com

CITY OF FORT LAUDERDALE BID/PROPOSAL CERTIFICATION

<u>Please Note</u>: It is the sole responsibility of the bidder/proposer to ensure that their response is submitted electronically through the <u>City's on-line strategic sourcing platform</u> prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/). Company: (Legal Registration) Image Janitorial Services Inc EIN (Optional): 65-0273834 Address: 1750 N. Florida Mango Road, Suite 103 State: FL City: West Palm Beach Zip: 33409 Email: twilson@imagecompanies.com Telephone No.: 561-844-8778 FAX No.: 561-844-8986 Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 30 Total Bid Discount (section 1.05 of General Conditions): 0 Check box if your firm qualifies for DBE (section 1.09 of General Conditions): ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal: Addendum No. Date Issued Addendum No. Date Issued Addendum No. Date Issued Addendum No. Date Issued 03-10-2023 1 03-13-2023 VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation. Submitted by: Timothy B. Wilson Name (printed) Signature 03-13-2023 President

Title

Date