



RFP 766-11825
Integrated Body Worn Cameras (BWC) and Digital Evidence Management System
BEST AND FINAL OFFER
PROPOSAL SIGNATURE PAGE

We are happy to inform you that we have completed BWC pilot program and are currently working on gathering data for our final evaluation, (Phase III). We are requesting your firm to fill out this BAFO and return to us no later than 08/14/2018. As disclosed in the solicitation, Phase III evaluation will be based on pilot program performance and pricing criteria.

We would like you to provide BAFO on the items listed below. If you believe this list is incomplete and does not represent complete/functional system (as specified in the solicitation), please provide necessary items on the empty lines below.

Please provide us with the cost per item as requested below. Additionally, please show the cost per year. First year will include the purchase of all equipment, licenses and TAP. The remaining four years will show the cost of the license and TAP.

- | | |
|---|-----------------------|
| 1. Body-2 System 530 users *SKU 74001 | \$ <u>199</u> |
| 2. Body-2 System 530 Addition cameras *SKU 74001 | \$ <u>199</u> |
| 3. Sync Cables (530) *SKU 11553 | \$ <u>0</u> |
| 4. Two (2) mounts per each camera SKUs 74020 and 11508 | \$ <u>0</u> |
| 5. Wall Mount Bracket Assembly, Evidence.com Dock (94 units) SKU 70033 | \$ <u>0</u> |
| 6. Dock Axon Body2, 6 Bay + Core (94 units) SKU 74008 | \$ <u>599</u> |
| 7. Axon Assurance/Upgrade TAP for 530 Camera (annual cost) SKU 87031 | \$ <u>See item 10</u> |
| 8. Axon Assurance/Upgrade TAP for Additional Cameras (530) SKU 87031 | \$ <u>204</u> |
| 9. Axon Assurance/Upgrade TAP for Dock 2 (94 units) annual SKU 87026 | \$ <u>216</u> |
| 10. Evidence.com Unlimited License / Unlimited Storage (per user) SKU 85123
(includes line item 7) _____ | \$ <u>948</u> |
| 11. Professional Evidence.com License (annual cost per user) *SKU 89101
(not needed with the Unlimited License and can be purchased if needed) | \$ <u>NA</u> |
| 12. CAD/RMS Integration with maintenance SKU 85100
(The agency would not like to proceed with this option _____) | \$ <u>NA</u> |
| 13. Tablet viewer 530 users SKU 73092 | \$ <u>0</u> |



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<u>Total 1st Year Cost (hardware/software)</u>	<u>\$898,110</u>
<u>Annual cost starting year 2</u>	<u>\$630,864</u>
<u>TOTAL 5 YEAR COST</u>	<u>\$3,421,566</u>

Deployment is estimated to be completed within 6 month, with approximately 100 cameras deployed each month until 530 units are fully deployed.

The below signed hereby agrees to furnish the following article(s) and services at the prices stated and agrees to accept a contract if approved by the CITY.

BAFO due date has been extended to 10/2/2018, to clarify pricing and system options.

Submitted by:  9/28/18
(signature) (date)

Name (printed): ROBERT DRISCOLL Title: VP, ASSOC. GENERAL COUNSEL

Company: (Legal Registration): AXON ENTERPRISE, INC.
Associated File(s): BAFO Pricing Form