



TO: Honorable Mayor & Members
Fort Lauderdale City Commission

FROM: Lee Feldman, City Manager

DATE: October 2, 2012

TITLE: Motion to approve a one-year contract for state legislative lobbyist services – Request for Proposal 125-11001 - \$50,000

Recommendation

It is recommended that the City Commission approve a one-year contract to the top-ranked proposer, Ericks Consultants, Inc., in the amount of \$50,000, for legislative lobbyist services, and authorize the City Manager or designee to approve three, one-year renewal options.

Background

A Request for Proposal (RFP) for state legislative lobbyist services was issued May 18, 2012 seeking proposals to retain the services of a legislative consultant(s) for matters in which the City may need professional services before the Florida Legislature, State of Florida administrative agencies, the Florida Governor and Cabinet, et, al. Such services shall include attending state legislative committee hearings and meetings, rule-making proceedings or other administrative or legislative agency meetings. Ericks Consultants, Inc. will have as a subcontractor, Adams St. Advocates LLC. Cassini Law LLC will serve as general counsel for Ericks Consultants, Inc. and Adams St. Advocates LLC.

The evaluation committee voting members were Sustainable Development Director Gregory Brewton, Police Chief Frank Adderley, and Transportation and Mobility Director Diana Alarcon.

The evaluation committee met on July 27, 2012 to review and discuss the eight proposals received. The committee scored and ranked all eight proposers and determined that a best and final offer would be requested, and oral presentations would be scheduled for all eight proposers on August 14, 2012 and August 16 2012, in which only William J. Peebles, P.A. declined the invitation.

The evaluation committee met after the oral presentations and discussed each of the proposers' presentations, re-scored, and approved a motion for a recommendation to award to the top ranked proposer, Ericks Consultants, Inc.

The RFP was issued as a two-year term contract, with two, one-year renewal options; however staff is recommending a one-year contract, with three, one-year renewal options. The initial contract term would begin on October 2, 2012 and expire on October 1, 2013. Ericks Consultants, Inc. has concurred with this recommended change to the contract.

Resource Impact

There is a fiscal impact to the City in the amount of \$50,000.

FUNDS AVAILABILTY LOCATION:

FISCAL SUB

YEAR	FUND	FUND	FUND NAME	INDEX #	INDEX NAME	SUBJECT #	SUBJECT NAME	AMOUNT
2013	001	01	GENERAL FUND	MGR100101	GRANT OFFICE	3122	LOBBYING SERVICES	50,000
							TOTAL	50,000

Attachment

Exhibit 1 - Best and Final Tabulation 125-11001

Prepared By: Michael Walker, Procurement & Contracts Manager
 Carrie Keohane, Administrative Assistant I

Department Director: Lee Feldman, City Manager