



**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Rickelle Williams, City Manager

**DATE:** June 16, 2026

**TITLE:** Motion Rejecting All Proposals for Request for Proposals (RFP) No. 549-3  
- P25 Radio Communication System Refresh-Replacement-Rebid -  
**(Commission Districts 1, 2, 3 and 4)**

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**Recommendation**

Staff recommends the City Commission reject all proposals received in response to Request for Proposals (RFP) No. 549-3, P25 Radio Communication System Refresh-Replacement-Rebid.

**Background**

The City of Fort Lauderdale has initiated the procurement of a new P25 700/800 MHz digital simulcast trunked radio network to support public safety and local government radio networks. The overall project goals are to improve radio communication coverage on the Barrier Island and in the Southwest Suburbs, to increase overall system capacity, and to improve radio system infrastructure hardening.

The City, via its Procurement Services Department, issued RFP No. 549-3 on November 21, 2025, requesting proposals from qualified, experienced and licensed firm(s) to provide a new P25 700/800 MHz Digital Simulcast Trunked radio network capable of meeting current and future communication needs, reliably, and functionally for the City, in accordance with the terms, conditions, and specifications contained in the RFP.

On December 18, 2025, RFP 549-3 closed with the following three (3) firms responding with proposals.

- Communications International, Inc. (Ci)
- EF Johnson (EFJ)
- Motorola Solutions, Inc. (MSI)

On January 12, 2025, the Evaluation Committee (EC) met with the City's TUSA Consultants, Dean Hart and Rebecca Norward, to ask any technical questions pertaining to the solicitation.

On January 20, 2025, the EC met to hear presentations from all three (3) firms and scored

and ranked them based on the following evaluation criteria.

Understands the Scope of the Project	10%
Staff Qualifications, References, Past Performance, Years in Business	5%
Technical Merits of the Project, Flexibility of Technology Proposed, Quality of Proposed Equipment	15%
Hardening and Redundancy	20%
Performance and Radio Coverage	20%
Total Project Cost	30%
<b>TOTAL PERCENT AVAILABLE:</b>	<b>100%</b>

The EC scored and ranked MSI as the highest ranked, responsive, and responsible firm.

On January 22, 2026, the Notice of Intent to Award was posted on the City's Website, and on January 30, 2026, the City received a formal protest from the second ranked firm, Ci.

On February 6, 2026, the Chief Procurement Officer (CPO), provided a letter to Ci Staying the Award Process. On March 2, 2026, based on feedback received from TUSA, the City's technical consultant, the CPO provided the Response to the Protest of the Award and denied the protest. Tangentially, the City initiated negotiations with MSI.

The technical specifications and scope of work for this solicitation were developed in conjunction with TUSA Consulting Services, a technical expert in public radio communication systems. The complexity within the approximately 200 pages of technical specifications and scope of work, including appendices, has resulted in inconsistent interpretations of the RFP responses to certain sections of the solicitation.

At this juncture, staff now recommends that it is in the best interest of the City to reject all proposals to allow further revisions to the technical specifications and scope of services and to pursue an Invitation to Negotiate (ITN) procurement process. This will provide additional flexibility and allow for concurrent negotiations with multiple firms in an effort to maximize competition and achieve best value for the purchase of a P25 Radio Communication System.

City staff expect to update and release the solicitation documents no later than early August 2026, with a 30-day due date timeframe.

### **Resource Impact**

There is no resource impact.

### **Strategic Connections**

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Guiding Principle: Technology Adaptation

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are United.

This item supports the Advance Fort Lauderdale 2040 Comprehensive Plan specifically advancing:

- The Internal Support Focus Area

**Attachments**

Exhibit 1 - Solicitation

Exhibit 2 - Final Ranking

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