



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#13-0533

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee Feldman, ICMA-CM, City Manager

DATE: April 16, 2013

TITLE: Motion to approve the purchase of City Hall LED light fixture replacement packages – Invitation to Bid (ITB) 632-11197 - \$231,346.98

Recommendation

It is recommended that the City Commission approve the purchase of City Hall LED (light emitting diode) light fixture replacement packages from LED Are Us LLC in the amount of \$231,346.98.

Background

The Department of Energy awarded the City of Fort Lauderdale \$2,036,400 in 2009 as part of the America Recovery and Reinvestment Act, which provided Energy Efficiency and Conservation Block Grants through the Department of Energy to cities across the country. The focus of this grant was to foster the use of innovative technology to reduce energy consumption, demonstrate conservation strategies, and reduce operational expenses. The City has allocated a portion of these funds to purchase LED lighting to retrofit City Hall. In an effort to extend the benefits of this technology to other City facilities, staff recommends the addition of 190 Type B fixtures (bid item 2) to the original Invitation to Bid (ITB) quantity of 858 at an additional cost of \$35,889.10 for a total purchase price of \$231,346.98.

Staff has identified an LED light product meeting the needs of indoor lighting while reducing operational expenses by an estimated \$21,000 annually. The selected LED lighting products include a standard 10-year warranty. This purchase does not include installation. The lighting will be installed by staff as resources become available and the remainder will be installed at a later date through the use of a forthcoming energy performance contractor.

Staff evaluated bids submitted on March 21, 2013 in response to ITB 632-11197 and recommends the fourth lowest bidder, LED Are Us LLC for the following reasons:

- 1) Interline Brands, Inc. d/b/a Sexauer, the apparent overall low bidder in the amount of \$45,111.34 was determined to be non-responsive and non-compliant to the ITB specifications by proposing retrofit kits instead of the ITB specified replacement fixtures. Their bid did not include a 10 year warranty on selected fixtures as

specified in the ITB and included only 6 out of the 8 items requested in the ITB.

- 2) Green Edge Lighting, LLC, the apparent overall second lowest bidder in the amount of \$76,868 was determined to be non-responsive and non-compliant to the ITB specifications by proposing retrofit light tubes instead of the ITB specified replacement fixtures and did not include the ITB specified 10-year warranty on selected fixtures.
- 3) World Electric Supply, the apparent overall third lowest bidder in the amount of \$174,342 was determined to be non-responsive and non-compliant to the specifications by proposing substitute light fixtures with a 5-year warranty instead of the ITB specified 10 year warranty. World Electric Supply also submitted an alternate bid compliant with ITB specifications at a total price of \$202,910.
- 4) LED Are US LLC, the overall fourth lowest bidder in the amount of \$195,457.88 was determined to be responsive and compliant to the specifications. Their bid includes fixtures with a 10-year warranty and an overall light fixture package that conforms to the specifications as specified in the ITB.

Based on the information provided by bidders within their bid responses and evaluated with consideration to the specifications put forth staff recommends contract award LED Are US LLC. This decision also takes into consideration bidder's submitting on all fixtures as a whole which maintains uniformity for maintenance, pricing, delivery, and warranty.

Resource Impact

There will be fiscal impact to the City in the amount of \$231,346.98

FUNDS AVAILABILTY LOCATION:

| FY | FUND | SUB FUND | FUND NAME | INDEX # | INDEX NAME | SUB OBJ # | SUBJECT NAME | AMOUNT |
|--------------|------|----------|--|-----------|---|-----------|--------------------|--------------|
| 2013 | 128 | 01 | American Recovery & Reinvestment Act Grant | GEECBG09E | Energy Efficiency & Conservation Retrofit | 3425 | Bldg Rep Materials | \$231,346.98 |
| TOTAL | | | | | | | | \$231,346.98 |

Attachment

Exhibit 1 – Bid Tabulation 632-11197

Prepared By: Rick Andrews - Procurement Specialist II
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Acting Department Director: Hardeep Anand, P.E., Public Works