
Response Package: Request for Proposal

Prepared for: City of Fort Lauderdale

Prepared by: Martin L Kallen

Fort Lauderdale Stars Gymnastics

1360 NW 100th Ave

Coral Springs, Florida 33071

(954) 931-0035

Date: July 25, 2014

RFP NO. 545-11445



545-11445 - Gymnastics Program Instruction Service

Fort Lauderdale Stars Gymnastics

Table of Contents

Page 2: LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

Page 3: Local Business Employee proof of residence

Page 4: Bid/Proposal Signature page

Page 5: Non-Collusion Statement

Page 6: Revenue Proposal Page

Page 7: Understanding of the City's needs for gymnastic instruction services and your overall approach to those needs.

Page 7: Approach and concept for the provision of gymnastics instructional services.

Page 8-9: Credentials, References, Professional Affiliations and Certifications for Contractor and their employees to be used in service. **PLEASE DO NOT INCLUDE CITY OF FORT LAUDERDALE OR ITS EMPLOYEES AS A REFERENCE.**

Page 10: Types of equipment, teaching aides the contractor provides. Any equipment, teaching aides expected to be provided by City.

Page 11: Number of students instructed in the past year (include business address)

Page 11: Number of classes and levels of classes instructed in the past year (include business address)

Page 11: Detailed lesson progressions of instruction to be offered.

Page 11: Student/Instructor ratio proposed.

Page 12-13: Financial balance sheet from prior fiscal year.

Page 14: Program Fees to be charged to students.

Page 15-16: Evidence of Insurance. Certificate of Insurance showing coverage, forms, limits. Actual insurance certificates will be required from recommended contractor, prior to award.

Page 17: Technical Specifications/Scope Of Services

Page 18: Proposal Response Pages Questionnaire & Closing Statement

Page 19-20: Letters of Recommendations

Page 21-22: Past Marketing Material

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local BUSINESS preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1) _____ is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt **and** a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.

Business Name

(2) _____ is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Business Tax Receipt **or** a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.

Business Name

(3) Fort Lauderdale Stars, Inc _____ is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.

Business Name

(4) _____ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.

Business Name

(5) _____ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.

Business Name

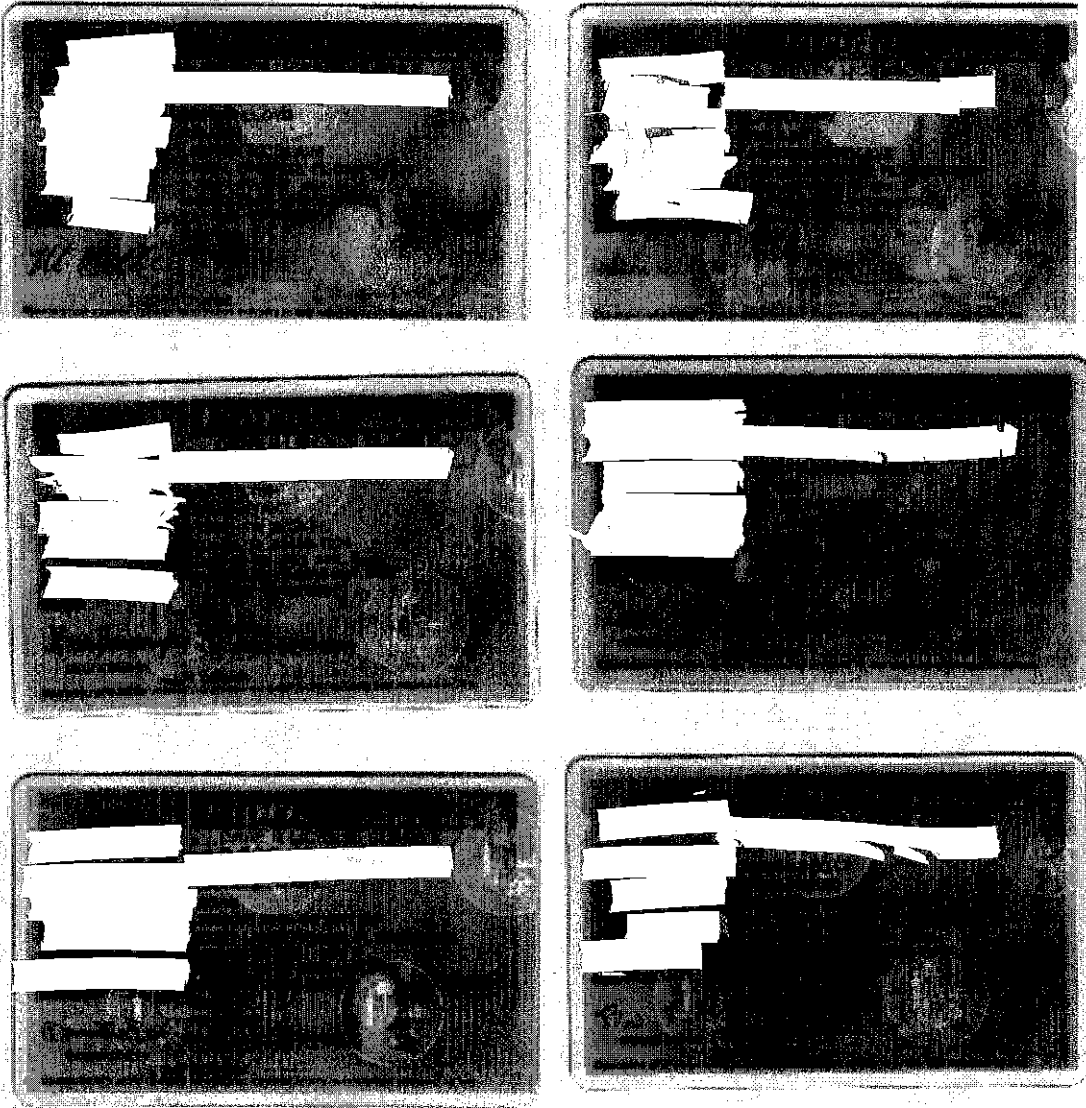
(6) _____ is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. and does not qualify for Local Preference consideration.

Business Name

BIDDER'S COMPANY: Fort Lauderdale Stars, Inc.

AUTHORIZED COMPANY PERSON: Martin Kallen July 25, 2014
 NAME SIGNATURE DATE

Local Business Employee proof of residence



BID/PROPOSAL SIGNATURE PAGE

How to submit bids/proposals: Proposals must be submitted by hard copy only. It will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

Please Note: All fields below **must** be completed. If the field does not apply to you, please note N/A in that field.

Submitted by: _____
(signature) (date)

Name (printed) Martin Kallen Title: CEO, Fort Lauderdale Stars, Inc.

Company: (Legal Registration) Fort Lauderdale Stars, Inc.

CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/>).

Address: 1360 NW 100th Avenue

City Coral Springs State: Florida Zip: 33071

Telephone No. (954) 931-0035 FAX No. (954) 828-5681 Email: MK@ftstars.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): NA

Payment Terms (section 1.04): NA Total Bid Discount (section 1.05): NA

Does your firm qualify for MBE or WBE status (section 1.09): MBE No WBE No

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No. Date Issued

P-CARDS: Will your firm accept the City's Credit Card as payment for goods/services?

YES Yes NO _____

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. **HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS.** If this section does not apply to your bid, simply mark N/A in the section below.

Variances:

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

PART VII - PROPOSAL PAGES – REVENUE PROPOSAL

Proposer Name Fort Lauderdale Stars, Inc. - Martin Kallen

Contractor proposes to pay to the City the following, if awarded the contract:

Annual rental fee proposed (minimum of \$130,020.00 annually / \$10,835.00 per month)

\$ 130,020.00 annual rent / \$ 10,835.00 per month

AND

Percentage in the amount of (10% minimum) 10 % of gross product concession receipts
net of sales tax

Note: Product concession is defined as gymnastics related goods, food or beverages, or any other items approved for sale as outlined per Part IV -- Item 01 in Technical Specifications and Scope of Services.

Note: All payments will be paid monthly over 12-month period

Proposer estimates that he will generate \$ 650,000.00 in gross receipts over the initial year of the contract.

Describe the type of financial operating system proposer will utilize to monitor concession products revenue collections:

How many days after notification of award can you start operations? Immediately

Note: audit information is addressed under financial requirements

Annual fee allows contractor exclusive use of 9916 sq. ft. in gymnastics use area at the Holiday Park Activity Center, 730 North Federal Highway, Fort Lauderdale, FL:

MAIN FLOOR: 8705 SQ. FT.

MINI GYM: 875 SQ. FT.

PRO SHOP AREA: 154 SQ FT.

OFFICE: 182 SQ. FT.

Understanding of the City's needs for gymnastic instruction services and your overall approach to those needs.

The City of Fort Lauderdale will continue to significantly benefit from Fort Lauderdale Stars as their service provider for "Gymnastics Program Instruction Services". From our broad based experience in the professional gymnastics field to our excellence in customer service, the City of Fort Lauderdale will have only the finest. Our approach and methodology started 18 years ago in implementing our mission and being South Florida's Premiere Gymnastics Facility right here at Holiday Park Activity Center. Even during the recession, Fort Lauderdale Stars excelled in our business practices and proved to be resilient. We have proven in the 18 years of service to the City of Fort Lauderdale we have provided 100% quality service & satisfaction.

Our mission is to provide a safe & fun-filled atmosphere for children of all ages and experience. It has become our slogan and our path to being one of the top gymnastics schools in Florida. Our services provide the most recent techniques in the industry and we offer the newest equipment for training. We offer a variety of classes geared for toddlers, preschoolers, girls & boys recreational, developmental & pre-teams, competitive teams (USA levels 1 -10), birthday parties, open gyms, specialized camps and even professional consulting. We are committed to helping each and every child reach their own potential during the time they are with us! Basically we have it all and so will you! In the past few years, we have become one of the top Florida Clubs providing an instrumental wealth of education for others to follow in the industry.

Approach and concept for the provisions of gymnastics instructional services:

Our approach & concepts are simple and it comes to us with minimal effort. Fort Lauderdale Stars runs its operations professionally and methodically. The management structure of Fort Lauderdale Stars has been systemized and departmentalized to increase efficiency, organization and accountability. We operate in a hierarchy of management positions that oversee every day procedures on a day-to-day basis.

- Provide excellence in service - from classes to customer support
- Complete gymnastics program with over 80 classes weekly covering every level
- In house registration plus state of the art online registration system with live class viewing all implemented in our user friendly web site
- An A + Staff – experienced, encouraging, knowledgeable, caring and dedicated to instilling our philosophy.
- Staff - First Aid/CPR and AED
- Owners on staff working 40 hours a week.
- Year round programming
- Management staff and program leaders for all programs & classes
- Yearly, monthly, weekly and daily goals
- Comprehensive class curriculums, tasks and skill progressions
- Clean & sanitary environment
- Fully stocked pro shop offering gymnastics merchandise, healthy snacks and drinks for all clientele

Credentials, References, Professional Affiliations and Certifications for Contractor and their employees to be used in service:

- Since we are currently providing services to the City under this position - all instructors have been background checked yearly by the City and through USA Gymnastics since inception.
- (USA Gymnastics in partnership with the National Center for Safety Initiatives (NCSI) conducts the criminal background-screening program. Through NCSI, all professional/instructor members complete a criminal background check that screens for previous criminal behavior, which may be inappropriate for contact with children. Screening covers criminal background, sex offender registry and identity verification)

CEO: Martin L Kallen

Fort Lauderdale Stars, Inc. is owned and operated by Martin Kallen (CEO) & Laura A. Kallen (Secretary). 18 Years - State of Florida Articles of Incorporation S-Corp # 65-0692630.

Started with the City of Fort Lauderdale's Parks & Recreation Department in 1994 as a Programmer I and then contracted services under Fort Lauderdale Stars, Inc. since 1996 – Oct 2010. 18 years of successfully serving between 3500 - 6000 students annually from ground up. I have 21 years of experience in the field.

Actively experienced in all levels of gymnastics instruction up to USAG Level 10. Fully knowledgeable and actively coaching optional levels too (levels 7 – 10) with our support staff. Currently have provided for the last 8 years the largest number of team competitors in the AAU in South Florida. Numerous Team State Championships and Several Individual 1st place All Around Competitors since inception.

- USAG (USA Gymnastics)
 - 16 Years Member
 - 16 Years Safety Certified
 - 14 Years Skill Evaluator (Skill Evaluator has been retired under USA Gymnastics)
 - 2 Years U100 (New Adopted Criteria replacing the Skill Evaluator)
- USAG Florida Board
 - 7 Years on Board
 - 7 Years State of Florida Web Master
- United States Elite Coaches Association
 - 10 Years Member
- AAU Florida Gold
 - 11 Years
- NAWGJ (National Association Women's Gymnastics Judges)
 - 3 Years Web Master
- Florida State Clinic – Clinician
- Meet Director 6 Years Currently

(Continued) Credentials, References, Professional Affiliations and Certifications for Contractor and their employees to be used in service:

Secretary: Laura A Kallen, Secretary of Corporation: Facility & Team Director

20 years hands on experience as a competitive dancer & gymnast. She is currently the Facility & Team Director of Operations for the past 10 years. Her expertise range from all levels of dance, recreational gymnastics and competitive gymnastics. Laura oversees all operations of class & team programs. Designs and constructs progression levels and implements them into class programs for upper level development and team classes.

- USAG (USA Gymnastics)
 - 14 Years Member
 - 14 Years Safety Certified
 - 12 Years Skill Evaluator
 - 2 Years U100 (New Adopted Criteria replacing the Skill Evaluator)
- AAU Florida Gold
 - 7 Years

Katy Lynn Romanyak, Facility Manager/Teams/Toddler Director

Oversees daily operations, class operations and instructs all levels including teams. Katy has a combined 19 years of competitive gymnastics and instructing all levels of gymnastics at Fort Lauderdale Stars. She is responsible for direct implementation and management of programs, skills, progressions and daily rotations for toddlers/recreation classes.

- USAG (USA Gymnastics)
 - 10 Years Member
 - 10 Years Safety Certified
 - 8 Years Skill Evaluator
 - 2 Years U100 (New Adopted Criteria replacing the Skill Evaluator)
- AAU Florida Gold
 - 7 Years

Brian Kushniruk, Recreational Program Manager/Team Instructor

Over 20 years of competitive and instructing experience. Past competitive & Regional qualifying gymnast. Brian is responsible for overseeing equipment safety, carrying out lesson plans and curriculums for all support staff daily. He instructs classes from toddlers through team classes.

- USAG (USA Gymnastics)
 - 14 Years Member
 - 14 Years Safety Certified
 - 2 Years U100 (New Adopted Criteria replacing the Skill Evaluator)
- AAU Florida Gold
 - 11 Years

Employees: Kayla Flynn, Floor & Staff Manager - Danielle Dean, Teams/Class Instructor

Types of equipment, teaching aid the contractor provides. Any equipment, teaching aides expected to be provided by the City.

*No equipment will need to be provided by the City. There are no leases or loans on equipment or anything used by Fort Lauderdale Stars. All equipment & supplies listed below are owned and paid for. We have a zero debt base on all assets.

- Floors & Runways
 - AAI 42' X 42' Elite Floor
 - AAI 60' Tumbling Runway
 - AAI 30' X 30' Foam Floor
 - 80' Bonded Carpet Vault Runway
 - 60" Bonded Carpet Vault Runway
- Bars & Bar Sets
 - 4 AAI Elite SuperWides
 - 1 GMR High Bar/Strap Bar
 - 2 In Ground Single Rails
- Beams
 - 10 AAI Competition Beams
 - 14 Low Beams & Floor Beams
- Vaults
 - Janssen-Fritsen Vault
 - 2 AAI Vaults
 - 8 Spring Boards
 - 6 Jr. Spring Boards
 - 2 AAI Level 4 Vaulting Systems
- Trampolines
 - 40' Tumble Track
 - 4 Circular Recreational Trampolines
- Preschool Equipment/Various Training Aides
 - Speith and Anderson Preschool Circuit Stations (Includes below)
 - 4 low bars
 - Monkey Bars
 - Ring Set
 - Cargo Net Bridge
 - 3 Large Parachutes
 - 15 – 6 X 12 Panel Mats
 - 10 – 4 X 8 Rainbow Panel Mats
 - 8 Incline Wedges
 - 2 Back Handspring Trainers
 - 3 – 18" Ceiling Ropes
 - Men's Parallel Bar
 - 2 – Sets of Men's Competition Rings
 - 8 Foam Beam Pads
 - Over 70 Pieces of Various Preschool & Recreation Training Aides
 - Cylinders, wedges, stairs, blocks, visual cues, balls, hula hoops, cones, slides, wheels, foam bridges, tunnels and foam donuts
- Landing Mats, Skill Cushions and Resi Mats
(all matting listed here used for equipment base mats and landing mats all meet and exceed FIG, USAG, NCAA, and NFSHA requirements for competition.)
 - 24" Resi Mat
 - 36" Resi Mat
 - 12 – 7.5 X 15.5 Competition Mats
 - 12 – 8 X 12 Competition Mats
 - 10 – 6' X 12" X 8" Skill Cushion
 - 2 – 5' X 10" Sting Mats

Number of students instructed in the past year (include business address)

6000 students/participants at:
Holiday Park Activity Center
730 North Federal Highway
Fort Lauderdale, Florida 33304

Number of classes and levels of classes instructed in the past year (include business address)

80 classes +: Mom n Me, Preschool, Recreational Boys & Girls (beginners, adv beginners and intermediate), Tumbling, Pre Teams, Teams USAG Levels 1 – 10, Open Gyms, Birthday Parties, Specialty & Summer Camps.

Holiday Park Activity Center
730 North Federal Highway
Fort Lauderdale, Florida 33304

Detailed lesson progressions of instruction to be offered.

We use a 60-minute Recreational class for this example.
Class begins with:

15min warm up: 5 min Tumble Track complex. 10 Min of various stretches before first rotation.

20min 1st Bar Rotation: will consist of 3 stations. Station # 1 Hold bar for 3 consecutive jump up front supports. Station # 2 Hang on low bar, perform 3 leg touches with feet. . Station # 3 (Spotted Station by instructor) Pullover cast 3 X's

20min 2nd rotation: Vault Rotation will consist of 4 stations. Station #1 Sprints & Runs down runway. Station # 2 Various blocks set up for stretch jump, stick landing. Station # 3 Punch jumps down a line of hula hoops. Station # 4 (Spotted Station by instructor) Squat on Vault.

5min attendance/announcements: Time is utilized for attendance and parent notices.

All classes have special skill requirements for mastering before moving up to the next appropriate level. Each Event Rotation for a class is broken down to 2 events per workout. Every event has 3 – 6 stations. Each instructor refers to their skills sheet to populate his or her progressions & skills for the day's workout. One station is a hands on spotted station by an instructor. The other stations are "busy stations" for gymnasts to complete before moving on to the next station and all are in view of the instructor. All stations, skills and progressions are explained and reviewed before attempting.

Classes	Lesson Progression Format
Mom n Me	Follow Toddlers/Preschool Format
Preschool	Follow Toddlers/Preschool Format
Recreational Stars	Recommended Requirements
PreTeams	USAG Women's National Compulsory Program
Teams	USAG Women's National Compulsory Program

Student/Instructor Ratio proposed.

Most Classes are 8/1 except for Competitive Teams, Birthdays and Open Gyms. We keep all classes at the industry standard to keep classes safe, productive and of course fun!

Financial balance sheet prior fiscal year

Program	ChargeCategory	Total	Cash	Check	E-Check	Merchant Credit Card	Merchant Credit Card Present	Merchant Credit Card Swipe	External Credit Card	NACHA
Unapplied Payments		\$ 369.00	\$ 20.00	\$ 184.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 165.00	\$ 0.00
Refunded Payments		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Adults	Program Total:	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Boys Recreational	Program Total:	\$ 19,274.13	\$ 626.00	\$ 3,807.33	\$ 0.00	\$ 3,636.40	\$ 0.00	\$ 0.00	\$ 11,204.40	\$ 0.00
	OtherCategories	\$ 144.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 144.00	\$ 0.00
	Gymnastic Classes	\$ 16,953.13	\$ 601.00	\$ 3,632.33	\$ 0.00	\$ 2,294.40	\$ 0.00	\$ 0.00	\$ 10,425.40	\$ 0.00
	Online Registration Fee	\$ 1,242.00	\$ 0.00	\$ 25.00	\$ 0.00	\$ 1,192.00	\$ 0.00	\$ 0.00	\$ 25.00	\$ 0.00
	RegistrationFee	\$ 935.00	\$ 25.00	\$ 150.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00	\$ 610.00	\$ 0.00
Camps	Program Total:	\$ 160,946.38	\$ 4,619.00	\$ 27,015.00	\$ 0.00	\$ 28,801.00	\$ 0.00	\$ 0.00	\$ 100,511.38	\$ 0.00
	Birthday	\$ 45.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 45.00	\$ 0.00
	Camps	\$ 147,192.38	\$ 4,444.00	\$ 22,487.00	\$ 0.00	\$ 26,281.00	\$ 0.00	\$ 0.00	\$ 93,980.38	\$ 0.00
	Gymnastic Classes	\$ 2,198.00	\$ 0.00	\$ 342.00	\$ 0.00	\$ 595.00	\$ 0.00	\$ 0.00	\$ 1,261.00	\$ 0.00
	Open Gym	\$ 10.00	\$ 0.00	\$ 10.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Private Lessons	\$ 25.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 25.00	\$ 0.00
	RegistrationFee	\$ 8,435.00	\$ 175.00	\$ 1,185.00	\$ 0.00	\$ 1,875.00	\$ 0.00	\$ 0.00	\$ 5,200.00	\$ 0.00
	Returned Check Fee	\$ 50.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Team Tuition	\$ 2,991.00	\$ 0.00	\$ 2,991.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Developmental	Program Total:	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Girls Recreational	Program Total:	\$ 134,804.89	\$ 6,644.79	\$ 23,833.89	\$ 0.00	\$ 24,305.05	\$ 0.00	\$ 0.00	\$ 80,021.16	\$ 0.00
	Camps	\$ 606.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 606.00	\$ 0.00
	Gymnastic Classes	\$ 116,175.24	\$ 6,192.79	\$ 22,459.89	\$ 0.00	\$ 12,800.40	\$ 0.00	\$ 0.00	\$ 74,722.16	\$ 0.00
	Online Registration Fee	\$ 10,529.65	\$ 0.00	\$ 0.00	\$ 0.00	\$ 10,454.65	\$ 0.00	\$ 0.00	\$ 75.00	\$ 0.00
	Open Gym	\$ 144.00	\$ 0.00	\$ 144.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Private Lessons	\$ 105.00	\$ 30.00	\$ 25.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50.00	\$ 0.00
	RegistrationFee	\$ 7,220.00	\$ 422.00	\$ 1,205.00	\$ 0.00	\$ 1,050.00	\$ 0.00	\$ 0.00	\$ 4,543.00	\$ 0.00
	Returned Check Fee	\$ 25.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 25.00	\$ 0.00
Open Gyms	Program Total:	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Parties/Birthday	Program Total:	\$ 22,763.00	\$ 1,718.00	\$ 4,356.00	\$ 0.00	\$ 80.00	\$ 0.00	\$ 0.00	\$ 16,609.00	\$ 0.00
	Birthday	\$ 22,346.00	\$ 1,718.00	\$ 4,251.00	\$ 0.00	\$ 80.00	\$ 0.00	\$ 0.00	\$ 16,297.00	\$ 0.00
	Gymnastic Classes	\$ 105.00	\$ 0.00	\$ 105.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	RegistrationFee	\$ 312.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 312.00	\$ 0.00
Parties/Special Events	Program Total:	\$ 1,395.00	\$ 209.00	\$ 40.00	\$ 0.00	\$ 80.00	\$ 0.00	\$ 0.00	\$ 1,066.00	\$ 0.00
	OtherCategories	\$ 1,335.00	\$ 209.00	\$ 20.00	\$ 0.00	\$ 40.00	\$ 0.00	\$ 0.00	\$ 1,066.00	\$ 0.00
	Birthday	\$ 20.00	\$ 0.00	\$ 20.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Online Registration Fee	\$ 40.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 40.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Private Lessons	Program Total:	\$ 2,352.12	\$ 325.00	\$ 380.00	\$ 0.00	\$ 50.00	\$ 0.00	\$ 0.00	\$ 1,597.12	\$ 0.00
	Camps	\$ 2.12	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2.12	\$ 0.00
	Gymnastic Classes	\$ 195.00	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 45.00	\$ 0.00
	Private Lessons	\$ 2,155.00	\$ 325.00	\$ 230.00	\$ 0.00	\$ 50.00	\$ 0.00	\$ 0.00	\$ 1,550.00	\$ 0.00
Registration Fee	Program Total:	\$ 4,851.00	\$ 51.00	\$ 300.00	\$ 0.00	\$ 3,425.00	\$ 0.00	\$ 0.00	\$ 1,075.00	\$ 0.00
	Gymnastic Classes	\$ 225.00	\$ 25.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 200.00	\$ 0.00

Financial balance sheet prior fiscal year (continued)

Program	Charge Category	Total	Cash	Check	E-Check	Merchant Credit Card	Merchant Credit Card Present	Merchant Credit Card Swipe	External Credit Card	NACHA
	Online Registration Fee	\$ 776.00	\$ 1.00	\$ 200.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 575.00	\$ 0.00
	Registration Fee	\$ 3,850.00	\$ 25.00	\$ 100.00	\$ 0.00	\$ 3,425.00	\$ 0.00	\$ 0.00	\$ 300.00	\$ 0.00
Teams	Program Total:	\$ 167,892.72	\$ 8,017.00	\$ 51,221.00	\$ 0.00	\$ 11,400.00	\$ 0.00	\$ 0.00	\$ 97,254.72	\$ 0.00
	Camps	\$ 950.00	\$ 325.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 625.00	\$ 0.00
	Gymnastic Classes	\$ 495.72	\$ 0.00	\$ 109.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 386.72	\$ 0.00
	Late Fee	\$ 1,031.00	\$ 30.00	\$ 296.00	\$ 0.00	\$ 45.00	\$ 0.00	\$ 0.00	\$ 660.00	\$ 0.00
	Meet Pymt 1	\$ 1,452.00	\$ 705.00	\$ 154.00	\$ 0.00	\$ 414.00	\$ 0.00	\$ 0.00	\$ 179.00	\$ 0.00
	Open Gym	\$ 10.00	\$ 0.00	\$ 10.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Private Lessons	\$ 230.00	\$ 50.00	\$ 30.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 150.00	\$ 0.00
	Registration Fee	\$ 2,045.87	\$ 98.00	\$ 572.87	\$ 0.00	\$ 150.00	\$ 0.00	\$ 0.00	\$ 1,225.00	\$ 0.00
	Team Tuition	\$ 161,678.13	\$ 6,809.00	\$ 50,049.13	\$ 0.00	\$ 10,791.00	\$ 0.00	\$ 0.00	\$ 94,029.00	\$ 0.00
Toddlers	Program Total:	\$ 121,040.61	\$ 3,319.75	\$ 12,220.53	\$ 0.00	\$ 25,272.28	\$ 0.00	\$ 0.00	\$ 80,228.05	\$ 0.00
	Birthday	\$ 735.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 735.00	\$ 0.00
	Camps	\$ 630.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 270.00	\$ 0.00	\$ 0.00	\$ 360.00	\$ 0.00
	Gymnastic Classes	\$ 100,729.01	\$ 2,991.75	\$ 11,546.53	\$ 0.00	\$ 13,203.00	\$ 0.00	\$ 0.00	\$ 72,987.73	\$ 0.00
	Online Registration Fee	\$ 10,288.28	\$ 0.00	\$ 0.00	\$ 0.00	\$ 10,263.28	\$ 0.00	\$ 0.00	\$ 25.00	\$ 0.00
	Open Gym	\$ 137.00	\$ 60.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 77.00	\$ 0.00
	Private Lessons	\$ 175.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50.00	\$ 0.00	\$ 0.00	\$ 125.00	\$ 0.00
	Registration Fee	\$ 8,271.32	\$ 268.00	\$ 599.00	\$ 0.00	\$ 1,486.00	\$ 0.00	\$ 0.00	\$ 5,918.32	\$ 0.00
	Team Tuition	\$ 75.00	\$ 0.00	\$ 75.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Tumbling	Program Total:	\$ 5,520.69	\$ 268.00	\$ 1,637.19	\$ 0.00	\$ 666.00	\$ 0.00	\$ 0.00	\$ 2,949.50	\$ 0.00
	Gymnastic Classes	\$ 5,001.69	\$ 198.00	\$ 1,587.19	\$ 0.00	\$ 467.00	\$ 0.00	\$ 0.00	\$ 2,749.50	\$ 0.00
	Online Registration Fee	\$ 149.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 149.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Private Lessons	\$ 45.00	\$ 45.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
	Registration Fee	\$ 325.00	\$ 25.00	\$ 50.00	\$ 0.00	\$ 50.00	\$ 0.00	\$ 0.00	\$ 200.00	\$ 0.00
Deleted Programs	Total:	\$ 297.00	\$ 0.00	\$ 192.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 105.00	\$ 0.00
	Birthday	\$ 297.00	\$ 0.00	\$ 192.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 105.00	\$ 0.00
Grand Total:		\$ 657,704.54	\$ 26,949.54	\$ 131,053.94	\$ 0.00	\$ 98,038.73	\$ 0.00	\$ 0.00	\$ 401,662.33	\$ 0.00

Program Fees to be charged to students

Proposed fees are local average. We have managed to keep our prices ¼ lower than all local gymnastics facilities in South Florida without compromising safety, staff and quality of program for 18 years.

Gym Price List 2013-2014

Recreational Classes

Hourly Class	
45	159.00
60	169.00
90	239.00

Registration/Open Gym/Parties/Private

Service/Item	Description	Description
Registration Fee	\$36.00 Annually	
Open Gym Toddlers	\$8.00 Registered	\$10.00 Non Registered
Open Gym	\$10.00 w/out Food	\$15 w/ Food
Birthday Party 2 Hour	Rental \$89.00	\$15.00 per child (10 child min.)
Birthday Al Carte'	Xtra ½ Hour \$40.00	1 Hour \$60.00
Bounce House	\$50.00	Popcorn \$25.00
Private Lessons	½ Hr \$30.00 (\$10.00 to gym)	1 Hr \$50.00 (\$20.00 to gym)
Mult. Child Private Lessons	½ Hr \$25/child (\$20 to gym)	1 Hr \$40/child (\$30 to gym)

Teams

Team Levels	Monthly Tuition	Annual Registration
Small Stars	\$79.00	\$36.00
Mighty Stars	\$139.00	\$36.00
Adv Stars	\$169.00	\$36.00
Level 1 A&B	\$175.00	\$36.00
Level 2 A&B	\$224.00	\$36.00
Level 3	\$269.00	\$36.00
Level 4 & 5	\$309.00	\$36.00
Mod Op	\$349.00	\$36.00
Opt Lv 7-9	\$369.00	\$36.00

Camps

	Half Day/Preschool	Full Day	All Day	Before Care	Registration Fee
1 Day	\$45.00	\$65.00	\$85.00	\$5.00	\$36.00
2 Day	\$69.00	\$109.00	\$139.00	\$10.00	\$36.00
3 Day	\$94.00	\$139.00	\$179.00	\$15.00	\$36.00
4 Day	\$115.00	\$164.00	\$204.00	\$20.00	\$36.00
5 Day	\$139.00	\$184.00	\$234.00	\$25.00	\$36.00

ACORD™ CERTIFICATE OF LIABILITY INSURANCE DATE (MM/DD/YYYY) 11/19/13

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

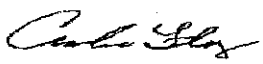
PRODUCER Summit America Insurance Services PO Box 25936 Overland Park, KS 66225	CONTACT NAME:		
	PHONE (A/C No., Ext): (913) 327-0200	FAX (A/C, No): (913) 327-0201	
E-MAIL ADDRESS:			
PRODUCER CUSTOMER ID #:			
INSURED Fort Lauderdale Stars, Inc. 730 North Federal Highway Fort Lauderdale, FL 33304 A Member of the Sports, Leisure & Entertainment RPG	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Nationwide Mutual Insurance Company		23787
	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES CERTIFICATE NUMBER: 00001942 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC			6B-MAS-53941-00	12:01 AM 12/1/2013	12:01 AM 12/1/2014	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS-COMP/OP AGG \$ 1,000,000 PROFESSIONAL LIABILITY \$ 1,000,000 LEGAL LIABILITY TO PARTICIPANTS \$ 1,000,000 COMBINED SINGLE LIMIT (Ea Accident) \$ 1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> Not provided while in Hawaii			6B-MAS-53941-00	12:01 AM 12/1/2013	12:01 AM 12/1/2014	
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEDUCTIBLE RETENTION						EACH OCCURRENCE AGGREGATE
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETORSHIP/PARTNER/ EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				IWC STATUTORY LIMITS OTHER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT
A	MEDICAL PAYMENTS FOR PARTICIPANTS			6B-MAS-53941-00	12:01 AM 12/1/2013	12:01 AM 12/1/2014	PRIMARY MEDICAL NC EXCESS MEDICAL \$ 150,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
 Location(s): 730 North Federal Highway, Fort Lauderdale, FL 33304 *\$100,000 defense cost reimbursement for abuse/molestation claims is included
 Primary Business Operation: Gymnastics - Ancillary Activities as reported and approved by the carrier
 The certificate holder is added as an additional insured, but only with respect to the liability arising out of the operations of the insured named above.

CITY OF FORT LAUDERDALE 730 North Federal Highway Fort Lauderdale, FL 33304 (Owner/Lessor of Premises)	CANCELLATION
	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE

Coverage is only extended to U.S. events and activities.
 **NOTICE TO TEXAS INSURED: The Insurer for the purchasing group may not be subject to all the insurance laws and regulations of the State of Texas.
 ACORD 25 (2009/09) © 1988-2009 ACORD CORPORATION. All rights reserved.
 The ACORD name and logo are registered marks of ACORD



CERTIFICATE OF LIABILITY INSURANCE

DATE(MMDDYYYY)
3/13/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Bayside Insurance Group, Inc. 870 74th Avenue North St. Petersburg, FL 33702	CONTACT NAME: Michael Zinaich PHONE: 727-527-3900 FAX: 727-527-3844 EMAIL: car@baysideinsure.com ADDRESS: _____ PRODUCER LICENSE NUMBER: _____ CUSTOMER ID: _____
---	---

INSURED Fort Lauderdale Stars Inc. 730 N. Federal Highway Ft. Lauderdale, FL 33304 1-954-828-5682	INSURER(S) AFFORDING COVERAGE	AGENCY
	INSURER A: Ascendant Insurance Co	
	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

TYPE OF INSURANCE	APPLICABLE RISK	INSURER	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	EXPIRES (MM/DD/YYYY)	LIMITS
GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (EA OCCURRENCE) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - CONSUMP AGG \$ \$
AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (EA accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$
UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEDUCTIBLE \$ RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$ \$
WORKERS COMPENSATION AND EMPLOYERS LIABILITY <input type="checkbox"/> ANY PROPRIETARY/INDEPENDENT CONTRACTOR/EMPLOYEE EXCLUDED (Necessary in NJ) <input type="checkbox"/> If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WC-608117-5	2/25/14	2/25/15	<input checked="" type="checkbox"/> INDUSTRIAL <input type="checkbox"/> OTHER <input checked="" type="checkbox"/> BEST LIMITS E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER City of Fort Lauderdale	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Michael Zinaich</i>
---	--

Technical Specifications/Scope of Services

TECHNICAL REQUIREMENTS

Qualifications for Owner or Contractor:

1. Person applying for RFP must be the owner and director. Gymnastics service cannot be subcontracted or sub-leased. **Applicant is the Owner.**
2. Must be an active corporation authorized to do business in the State of Florida that has been in business for 4 consecutive years or more operating, managing and instructing a gymnastics school. **We have been for 18 years.**
3. Contractor must be present a minimum of 35 hours a week. **Owner works 40 and above a week.**
4. A minimum of 8 consecutive years USA Gymnastics Association (USAG) Safety Certified & Skill Evaluator. **14 Years & 2 Years (U100 New Adopted Criteria replacing the Skill Evaluator)**
5. A minimum of 5 consecutive year's member in good standing with the United States Elite Coaches Association (USECA), USA Gymnastics Association (USAG) and the Amateur Athletic Union (AAU). **6 Years**
6. Contractor must have acted in a gymnastics meet Director's capacity for a minimum of two competitive gymnastics meets. **We have hosting the events at Holiday Park Activity Center for the past 3 years.**
7. Experience and managing student base of 3000 - 5000 students annually including USAG Levels 1-10 Teams. **We do in your facility leading up to the 14 years of service at Holiday Park Activity Center.**
8. Current extensive and proven knowledge of USAG Optional Program with ability to train staff. **We do above and beyond.**
9. Ability to schedule, manage and provide rotations for 5 or more classes concurrently. **We do and have been actively at Holiday Park Activity Center.**

In reference to equipment: We by far exceed the minimum required equipment for the RFP (Please see page 8 for list of equipment). Again, No equipment will need to be provided by the City. There are no leases or loans on our equipment or anything used by Fort Lauderdale Stars. All equipment & supplies listed below are owned and paid for. We have a zero debt base on all assets.

We offer all classes listed in the RFP and more. Our goal is to increase what we offer to the community by ever-increasing our variety of classes. We will continue to be South Florida's Premiere Gymnastics Facility.

**PROPOSAL RESPONSE PAGES -
QUESTIONNAIRE**

1. Number of years' experience the proposer has had in providing similar services:
 20 years
2. List clients for whom you have provided similar services in the last three years. Provide agency name, address, telephone number, contact person, and date service was provided. If services provided differs from the one presented in your proposal, please delineate such differences.

2010 till present City of Fort Lauderdale 730 North Federal Highway, Ft Laud, FI 33304

3. List those City of Fort Lauderdale agencies with which the proposer has had contracts or agreements during the past four (4) years: **(DO NOT NAME INDIVIDUALS)**

City of Fort Lauderdale

4. Lawsuits (any) pending or completed involving the corporation, partnership or individuals with more than ten percent (10%) interest:

None

- a. List all pending lawsuits which are concerned directly with the staff or part of your organization proposed for the contract.

None

- b. List all judgments from lawsuits in the last 5 years which are concerned directly with the staff or part of your organization proposed for the contract.

None

Closing Statement:

Fort Lauderdale Stars has 18 years of proven success in your facility at Holiday Park Activity Center. All the numbers, figures and proof of superiority are in your records and our history.

We hold the highest standards in the gymnastics community and the thousands of clients in the City of Fort Lauderdale/Broward County that have participated in our program.

We have a pristine reputation in our field that makes us role models to children and families we provide services too. We are very proud of who we are & our reputation. We are 100% positive that we are the right choice for the City of Fort Lauderdale. Our 18 years of dedicated & outstanding service has proven that right here in your facility.

No better proof or guarantee!

USA GYMNASTICS FLORIDA

Toni Rand

7957 Steeplechase Ct

Pt St Lucie, FL 34986



July 22, 2014

To whom it may concern,

Marty Kallen has been involved in Florida USA Gymnastics for over 20 years. USA Gymnastics is the organization that is responsible for the selection of our National and Olympic USA Teams and is the governing body of USA Gymnastic programs. Florida USA Gymnastics is ranked as one of the top 5 states in the United States, not only for number of athletes but also for the quality of our athletes and gymnastic clubs.

Marty and his staff have developed an outstanding gymnastic program in South Florida and his athletes are always well trained demonstrating good technique and always performing skills safely and correctly. His program has grown in number of athletes over the years and his program is respected by all.

Marty has served on the Florida USA Gymnastic state committee for the last 7 years and his contribution to the Florida committee and the State has been not only appreciated but very beneficial to all the members and clubs in our state. His assistance to me as State Chairman has been instrumental in organizing and growing our state.

I sincerely hope that Marty will continue to work with Florida USA Gymnastics and that his gymnastic program will continue to be an important part of our state.

Sincerely,

Toni Rand

Florida USA Gymnastic State Chairman



FL Gold AAU Gymnastics

2101 NW 19th Way
Boca Raton, FL 33431
561-716-8522

May 15, 2014

To whom it may concern:

I have known Marty Kallen for more than 10 years. Marty is one of the top reknowned Gymnastics "Experts" in the State of Florida, building a well-respected Fort Lauderdale STARS Gymnastics Program.

I witnessed Marty's spectacular leadership firsthand in the FL Gold AAU Gymnastics District. As a coach, Marty is a world-class gymnastics technical, leading his team of athletes to first place victories in competition after competition. As a Program Director, Marty in a stellar role model to both his own staff and all coaches in our district.

Marty Kallen volunteers his time to serve on the FL Gold AAU Gymnastics Committee to help the local Gymnastics community in South Florida. Marty's ideas, participation and dedication to excellence continue to propel the FL Gold AAU Gymnastics Program upward every year.

Marty Kallen is an asset to any organization, municipality or group lucky enough to have him. Marty's involvement raises the level of excellence of everyone he works with.

Sincerely,

Randall P. Sikora
FL Gold AAU District Gymnastics Chair



Developmental
 Teams
 Tumbling
 Privates
 Adult Tumbling
 Birthday Parties
 Camps
 Open Gyms
 Parents Night Out

**FT LAUDERDALE
 STARS
 GYMNASTICS**

101 North Federal Highway * Ft. Lauderdale, Florida
 info@ftstars.com www.ftstars.com (954) 828-5682



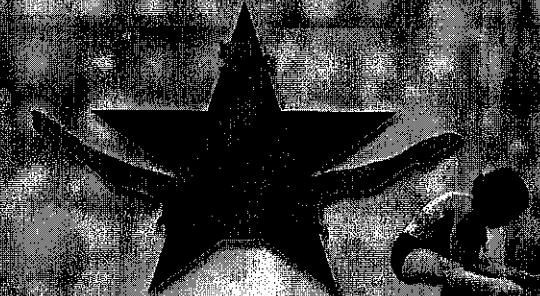
What Can Gymnastics Do For You?

<p> Over 90 Classes Weekly Classes For All Age Groups Adults Too Classes Year Round Toddlers Preschoolers Beginners Through Advanced Winter, Summer And Spring Camps USAG Women's Teams Birthday Parties Open Gyms Parents Night Out </p>	<p> Strength Flexibility Confidence Agility Balance Coordination Self-Esteem Motorskill Development Eye Hand Coordination </p> <p> No other sport or activity offers a more balanced combination then gymnastics! </p>	<p> Register Anytime 24hrs - 7 Days a Week No Lines No Waiting View Our Facility On Line Start Today - Classes Pro Rated Live Schedule of All Classes Safety Certified Instructors </p> <p> Fort Lauderdale Stars is a Junior Olympic Gymnastics Training Center that offers children from their first step to USA Women's Levels 1-10. A complete school of gymnastics. Everything from toddlers all the way up to adults. </p>
--	--	--

Go Online Today!
 24hr Online Registration
 No Need To Wait For Upcoming

Fort Lauderdale Stars Gymnastics * (954)828-5682 * info@ftstars.com * www.ftstars.com *

Summer
Camp
2014



FT LAUDERDALE
STARS
GYMNASTICS

South Florida's Premier Facility Celebrating 20 Years
30 North Federal Highway • Ft. Lauderdale, Florida
info@ftstars.com www.ftstars.com (954) 331-1111

10 Weekly Camps
Daily Camps
Half Day Camps
Full Day Camps
All Day Camps

Camps For All Levels
Girls & Boys
Preschool
Beginners thru Teams

We Got You
Covered!