

**INSURANCE MARKETING SUMMARY  
2017-2018**

**EXCESS LIABILITY & WORKERS' COMPENSATION**

Colony Insurance Company  (Rated A XIII by A.M. Best)	Incumbent - Quoted \$390,000 at \$1,000,000 Retention
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**EXCESS WORKERS' COMPENSATION**

Safety National Casualty Corporation  (Rated A+ XIV by A.M. Best)	Quoted - \$369,885 at \$1,000,000 Retention
New York Marine and General Insurance Company  (Rated A IX by A.M. Best)	Quoted - \$296,272 at \$1,500,000 Retention Quoted - \$253,621 at \$1,750,000 Retention
State National Insurance Company, Inc.  (Rated A IX by A.M. Best)	Declined due to police/fire exposure.

*This proposal is intended to give a brief overview. Higher limits may be available. Please refer to coverage forms for complete details regarding definition of terms, exclusions and limitations*

