

RFP 125-10899

Investment Management Services
Basis Points Calculation Spreadsheet

SECOND BEST & FINAL COST CALCULATION

	Basis Points	Basis Points	Basis Points	Basis Points	Basis Points	Original Basis Points based on Total \$100M	1st Best & Final Basis Points based on TOTAL \$100M
	\$1 - \$25M	\$25M-\$50M	\$50M - \$100M	\$100M-\$150M	Over \$150M		
Original Cost - Garcia Hamilton & Associates	30	20	14	10	6		
Garcia Hamilton & Associates, L.P. - Cost Calculation	\$ 75,000.00	\$ 50,000.00	\$ 70,000.00			\$ 195,000.00	
1ST BEST & FINAL - Garcia Hamilton & Associates, L.P.	20	15	10	8	6		
Garcia Hamilton & Associates, L.P. - Cost Calculation	\$ 50,000.00	\$ 37,500.00	\$ 50,000.00				\$ 137,500.00
2ND BEST & FINAL - Garcia Hamilton & Associates	10	10	8	6	6		
Garcia Hamilton & Associates, L.P. - Cost Calculation	\$ 25,000.00	\$ 25,000.00	\$ 40,000.00				
Original Cost - Sawgrass Asset Management, LLC	7	7	6	6	6		
Sawgrass Asset Management, LLC - Cost Calculation	\$ 17,500.00	\$ 17,500.00	\$ 30,000.00			\$ 65,000.00	
1ST BEST & FINAL - Sawgrass Asset Management	7	7	6	6	6		
Sawgrass Asset Management LLC - Cost Calculation	\$ 17,500.00	\$ 17,500.00	\$ 30,000.00				\$ 65,000.00
2ND BEST & FINAL - Sawgrass Asset Management	7	7	6	6	6		
Sawgrass Asset Management - Cost Calculation	\$ 17,500.00	\$ 17,500.00	\$ 30,000.00				
Original Cost - Sterling Capital Management LLC	12	10	8	7	6		
Sterling Capital Management LLC - Cost Calculation	\$ 30,000.00	\$ 25,000.00	\$ 40,000.00			\$ 95,000.00	
1st Best & Final - Sterling Capital Management LLC	12	10	8	7	6		
Sterling Capital Management LLC - Cost Calculation	\$ 30,000.00	\$ 25,000.00	\$ 40,000.00				\$ 95,000.00
2ND BEST & FINAL - Sterling Capital Management LLC	10.5	8.5	6.5	5.5	4.5		
Sterling Capital Management LLC - Cost Calculation	\$ 26,250.00	\$ 21,250.00	\$ 32,500.00				
Original Cost - Wells Capital Management	8	8	8	8	7		
Wells Capital Management - Cost Calculation	\$ 20,000.00	\$ 20,000.00	\$ 40,000.00			\$ 80,000.00	
1ST BEST & FINAL - Wells Capital Management	15	10	8	7	6		
Wells Capital Management - Cost Calculation	\$ 37,500.00	\$ 25,000.00	\$ 40,000.00				\$ 102,500.00
2ND BEST & FINAL - Wells Capital Management	8	8	8	8	7		
Wells Capital Management - Cost Calculation	\$ 20,000.00	\$ 20,000.00	\$ 40,000.00				
Based on each firm having \$100,000,000						\$ 435,000.00	\$ 400,000.00
TOTALS							
Current Vendors Basis Points	Basis Points	Basis Points	Basis Points	Basis Points	Basis Points	Basis Points based on TOTAL \$100M	
	\$1 - \$25M	\$25M-\$50M	\$50M - \$100M	\$100M-\$150M	Over \$150M		
Cutwater	8	8	8	8	8		
Cutwater Investor Services- Cost Calculation	\$ 20,000.00	\$ 20,000.00	\$ 40,000.00				
Current Vendors Basis Points	Basis Points	Basis Points	Basis Points	Basis Points	Basis Points	Basis Points based on TOTAL \$100M	
	\$1 - \$52.5M	\$52.5M-\$62.5M	\$62.5M - \$72.5M	\$72.5M - \$92.5M	\$92.5M-\$102.5M		
PFM Asset Management LLC	8	6	6	5	4		
PFM Asset Management LLC - Cost Calculation	\$ 42,000.00	\$ 6,000.00	\$ 6,000.00	\$ 10,000.00	\$ 3,000.00		

**2nd Best and Final
Basis Points
based on
TOTAL \$100M**

\$ 90,000.00

\$ 65,000.00

\$ 80,000.00

\$ 80,000.00

\$ 315,000.00

\$ 80,000.00

\$ 67,000.00