



TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: October 23, 2018

TITLE: Motion to Approve a Dock Usage Agreement with Yachting Promotions, Inc. and the Marine Industries Association of South Florida, Inc. for the 2018 Fort Lauderdale International Boat Show

Recommendation

It is recommended that the City Commission adopt a motion authorizing execution of an agreement with Yachting Promotions, Inc. (YPI) and Marine Industries Association of South Florida, Inc. (MIASF) for use of dockage at Las Olas Marina – for the 2018 Fort Lauderdale International Boat Show, October 28, 2018 through November 5, 2018.

Background

The agreement will authorize YPI and MIA SF to occupy all of the available dock slips and docks at the Las Olas Marina to accommodate vessels for public exhibition participating in the 2018 Fort Lauderdale International Boat Show from October 28, 2018 through November 5, 2018. The agreement requires breakdown of all event equipment, fencing temporary dockage, pilings, etc. and removal of exhibitor's vessels no later than November 5, 2018. In addition, time of possession and surrender is based upon check in/check out policies for recording new arrivals and departures October 28, 2018 through November 5, 2018. Due to the construction at Las Olas Marina, dockage fees have been discounted from the 2018-2019 published rates for the 2018 show.

This year, YPI and MIA SF will pay a discounted dockage fee for the use of the marina in the amount of \$88,828.92 plus State Sovereign Submerge Land Lease fees of \$5,329.74 and applicable sales taxes in the amount of \$6,189.52. YPI and MIA SF will also be required to pay an advanced deposit of \$9,000 for metered electric used during the show. The determination of actual usage shall be on current Florida Power & Light rates, the deposit will be credited to actual usage fees and will be invoiced to YPI and MIA SF by the City and payable within ten (10) business days. The agreement requires the City be named as an additional insured for comprehensive public liability damage insurance coverage in the amount of \$10,000,000.

Due to construction, a credit of \$15,000 has been given toward the use of dockage as was done in 2017.

Resource Impact

There is a positive fiscal impact in the amount of \$100,348.18. Revenue related to this agreement is included in the FY 2019 operating budget in the account listed below.

<i>Funds available as of October 10, 2018</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AMOUNT RECEIVED (Character)	AMOUNT
001-PKR090105-K186	Las Olas Docks	Charges for Services / Yacht Fees Docks	\$1,769,500	\$0	\$88,828.92
001-PKR090105-K191	Las Olas Docks	Charges for Services / Submerged Land Lease	\$1,769,500	\$0	\$5,329.74
FD001-219-450009	Deposits – Trusts	Florida State Sales Tax	N/A	N/A	\$6,189.52
TOTAL AMOUNT ►					\$100,348.18

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Public Places Cylinder of Excellence, specifically advancing:

- Goal 4: To be a healthy community with fun and stimulating recreational activities for our neighbors.
- Objective 2: Celebrate our community through special events and sports

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Here*.

Attachments

Exhibit 1 – Fee Schedule

Exhibit 2 – Agreement

Prepared by: Jonathan Luscomb, Parks & Recreation Department

Department Director: Phil Thornburg, Parks & Recreation Department