

SECTION 7

PRICING SUMMARY

PROJECT 25 SYSTEM UPGRADE

13 MAY 2015

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PRICING SUMMARY

PRICING

FORT LAUDERDALE PRICING	
3 SITE SYSTEM PRICING	
P25 LIFECYCLE UPGRADE:	
3 SITE FDMA P25, 12 CHANNEL SYSTEM WITH 403 FLASH UPGRADES, PROGRAMING AND OPTIMIZATION OF 68 GOLD ELITE CONSOLES AND 403 RADIOS, 4 YRS P25 MAINTENANCE, 4 YEARS OF HMS, 4 YEARS OF EXISTING MAINTENANCE (MICROWAVE, MERS, SUBSCRIBERS, FIRE STATION ALERTING) BEGINNING YEAR 2 AFTER SYSTEM CUTOVER:	\$4,981,614.00
PERFORMANCE BOND (PAID SEPERATELY FROM LEASE PURCHASE):	\$17,312.00
SYSTEM TOTAL:	\$4,998,926.00
DISCOUNTS:	
HOSTED MASTER SITE DISCOUNT:	(\$300,000.00)
P25 LIFECYCLE UPGRADE DISCOUNT:	(\$150,000.00)
4 YEAR CONTRACT DISCOUNT (NO PO WILL BE ISSUED, CONTRACT IS GOOD FOR 5 YEARS AND MSI WILL INVOICE ANNUALLY):	(\$250,000.00)
SIGNED CONTRACT BY JUNE 26TH 2015 DISCOUNT:	(\$279,479.00)
TOTAL:	\$4,019,447.00

LEASE PURCHASE AND CONTRACT TERM PRICING

FORT LAUDERDALE LEASE PURCHASE AND CONTRACT TERM PRICING					
FORT LAUDERDALE 5 YEAR 3 SITE LEASE PURCHASE YEARLY PRICING SUMMARY (REMOVED SMA/SUA & SMART ZONE MAINT.)					
PERFORMANCE BOND: \$17,312.00					
	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
LEASE PAYMENT:	\$495,365.78	\$495,365.78	\$495,365.78	\$495,365.78	\$495,365.78
<i>Principal</i>	<i>\$440,188.09</i>	<i>\$450,708.58</i>	<i>\$461,480.52</i>	<i>\$472,509.90</i>	<i>\$483,802.91</i>
<i>Interest</i>	<i>\$55,177.69</i>	<i>\$44,657.20</i>	<i>\$33,885.26</i>	<i>\$22,855.88</i>	<i>\$11,562.87</i>
HMS PORT FEE:	Contract good through Feb 2016	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00
P25 MAINT:	Warranty	\$82,464.94	\$84,894.97	\$87,397.91	\$89,974.97
Microwave System	2016-17 Contract	\$42,647.88	\$43,927.32	\$45,245.14	\$46,602.49
MERS Trailer PM Check	2016-17 Contract	\$2,545.57	\$2,621.94	\$2,700.60	\$2,781.62
Subscriber Depot	2016-17 Contract	\$116,172.23	\$119,657.39	\$123,247.12	\$126,944.53
Fire House Alerting System	2016-17 Contract	\$17,596.82	\$18,124.72	\$18,668.46	\$19,228.52
TOTAL:	\$495,365.78	\$906,793.22	\$914,592.12	\$922,625.01	\$930,897.91
(SmartZone, Microwave, MERS, Subscriber & FHAS contract currently runs from October 1 - September 30; Hosted Master Site Contract runs from March - Feb. - any renewals will be applicable to continue coverage until year two occurs) (2015-16 COSTS IN ORDER Hosted Master Site \$150,000.00), MICROWAVE \$41,405.71, MERS \$2,471.43, SUBS \$112,788.57, FHAS \$17,084.29, and SMARTZONE \$271,427.11; these contract renewals are currently being negotiated by Fort Lauderdale and Motorola outside the scope of this Proposal)(Contract #s S00001002125(will exclude SmartZone and include P25) &S00001021096)					
YEAR 1	WARRANTY BEGINS FOR P25 AFTER SYSTEM CUTOVER				
YEAR 2	POST WARRANTY BEGINS AFTER P25 YEAR 1 WARRANTY ENDS				
Motorola and Fort Lauderdale will sync up the Hosted Master Site, P25 Maintenance, Microwave, MERS, Subscriber Depot and Fire House Alerting Post Maintenance and Connection fees at the end of the P25 Warranty Period. Combining Contracts S00001002125 & S00001021096					

SUBSCRIBER DEPOT MONTHLY COST PER RADIO TYPE	
MODEL	MONTHLY COST EACH
RACK CHARGERS (WPLN4121BR & WPLN4108BR)	\$3.60
MULTI-UNIT CONDITIONER WPPN4065BR	\$3.60
XTS5000	\$3.67
XTS2500	\$4.20
XTS1500	\$3.57
MT1500	\$4.20
XTL5000 CONSOLETTTE	\$6.20
XTL5000	\$6.20
XTL5000 DUAL HEAD	\$6.20
XTL2500	\$6.20
XTL1500	\$6.20
CDM1250	\$3.60
(COST MAY ADJUST YEARLY)	