

Fleet Requisition Worksheet

Selected Vendor:

Requisition #

Nortrax, Inc.

Requisition unit description: 2016 John Deere 310L Backhoe

Florida Sheriffs Association Bid 15-13-0904

Expires: 9/30/2016

Replaces: See below

Equipment Class:

Department: PBS

Order Qty	Order Code	Unit Description / Options	Unit Price		Extended Amount
1		CMY 2016 John Deere 4X4 Loader Backhoe with canopy, 24 inch backhoe bucket, Deere two lever control, 1.3 yard loader bucket as per Florida Sheriffs Association Bid # 15-13-0904 Specification # 23	\$64,690.00		\$64,690.00
Options					
1	JD310L	Downgrade 50 310L backhoe	(\$590.00)		(\$590.00)
1	6020	Extendible rear dipperstick	\$5,292.00		\$5,292.00
1	6220	Auxiliary hydraulics one way flow for hammer	\$1,695.00		\$1,695.00
1	7085	3rd function loader hydraulics, quick coupler and ride control	\$6,310.00		\$6,310.00
1	7685	1.32 yard multi purpose front bucket	\$4,491.00		\$4,491.00
1	2035	Ultimate enclosed cab with air conditioning	\$9,599.00		\$9,599.00
1	5410	Deere backhoe quick coupler	\$801.00		\$801.00
1	9920	Two exterior rear view mirrors	\$218.00		\$218.00
1	9905	Strobe light	\$372.00		\$372.00
Discounted Options			List Price	25% Discount	
1	9060	Front view mirror	\$80.00	\$20.00	\$60.00
1	9505	MRFWD Driveshaft Guard	\$417.00	\$104.25	\$312.75
1	AT186288	Slow moving vehicle (SVM) emblem	\$111.00	\$27.75	\$83.25
				Order total	\$93,334.00

Replaces:
V5201

Total units: 1

Cc: Keith Hutchinson



A JOHN DEERE COMPANY

FLORIDA SHERIFFS ASSOCIATION
FLORIDA ASSOCIATION OF COUNTIES
2015-16 Contract for Vehicles and Equipment
Contract Number 15-13-0904
Spec#23 4x4 Loader Backhoe
John Deere 310L Final Tier 4

October 1, 2015

Quote For: City of Fort Lauderdale

Base Unit:

One (1) Deere 310SL Backhoe Loader, 4X4, Canopy \$64,690.00
24" Backhoe Bucket, Deere Two Lever Controls,
1.3 Yd Loader Bucket

Stated Options From Contract:

JD310L Downgrade to 310L Backhoe (590.00)
6020 Extendible Rear Dipperstick 5,292.00
6220 Auxiliary Hydraulics 1 way flow for hammer 1,695.00
7085 Add 3rd Function loader hydraulics, quick coupler and ride control 6,310.00
7685 1.25 yard Multi Purpose Front Bucket 4,491.00
2035 Enclosed Cab with Air Conditioning 9,599.00
5410 Deere backhoe Quick Coupler 801.00
9920 2 Exterior Rear View Mirrors 218.00
9905 Strobe Light 372.00

Non Specified options @ 25% Discount from List

9060 Front View Mirror 80.00
9505 MFWD Driveshaft Guard 417.00
AT186288 SMV Emblem 111.00
Total List Price Non-Specified Options: 608.00
Less Contract Discount of 25%: (152.00)
Total Non Specified Options 456.00

Total Price City of Fort Lauderdale \$93,334.00

Greg Dudek, Governmental Sales Manager
3933 Martin Luther King Jr. Blvd West Palm Beach, FL 33404
Phone (239) 470-0822 Fax (561) 848-7099



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**4X4 LOADER BACKHOE WITH CANOPY (STANDARD STICK)
SPECIFICATION #23**

2016 John Deere 310SL

The John Deere 310SL purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$64,690.00	\$64,690.00	\$64,690.00	\$64,690.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	310SL			
DEALER:	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$64,690.00	\$64,690.00	\$64,690.00	\$64,690.00

9110 ¹	Optional equipment - specify <i>Ride control</i> ¹	\$1,260.00 ¹
9920 ¹	Optional equipment - specify <i>Exterior rear view mirrors</i> ¹	\$218.00 ¹
9917 ¹	Optional equipment - specify <i>Radio AM/FM/WB</i> ¹	\$552.00 ¹
9905 ¹	Optional equipment - specify <i>Strobe light</i> ¹	\$372.00 ¹
3095 ¹	Optional equipment - specify <i>Auto-shift transmission</i> ¹	\$1,870.00 ¹
2010 ¹	Optional equipment - specify <i>Quarter cab. with front windshield only. Not available on John Deere 410L or 710K backhoes.</i> ¹	\$778.00 ¹
2035 ¹	Optional equipment - specify <i>Enclosed cab with heater and air conditioning</i> ¹	\$9,599.00 ¹
6020 ¹	Optional equipment - specify <i>Extendable dipper stick</i> ¹	\$5,292.00 ¹
6230 ¹	Optional equipment - specify <i>Auxiliary hydraulics, 2-way flow</i> ¹	\$2,338.00 ¹
6220 ¹	Optional equipment - specify <i>Auxiliary hydraulics, 1-way flow</i> ¹	\$1,695.00 ¹
5285 ¹	Optional equipment - specify <i>Pilot control joysticks</i> ¹	\$1,686.00 ¹
7080 ¹	Optional equipment - specify <i>3-Function loader hydraulics</i> ¹	\$2,067.00 ¹
7085 ¹	Optional equipment - specify <i>Loader coupler, 3rd function hydraulics on front, and ride control</i> ¹	\$6,310.00 ¹
7685 ¹	Optional equipment - specify <i>Multi purpose bucket, 1.32 cu. yd. capacity</i> ¹	\$4,491.00 ¹
5410 ¹	Optional equipment - specify <i>Rear bucket manual quick coupler</i> ¹	\$801.00 ¹
PT-07 ¹	Optional equipment - specify <i>Rear mounted swinger / coupler for backhoe bucket</i> ¹	\$6,892.00 ¹
	Temporary tag	NA
	Transfer existing registration (must provide tag number)	NA
	New state tag (specify state, county, city, sheriff, etc.)	NA
	Maintenance Plan - specify <i>Please call for quote</i> ¹	NA ¹
	Maintenance Plan - specify <i>Please call for quote</i> ¹	NA ¹
	Extended Warrant Plan – specify <i>Please call for quote</i> ¹	NA ¹

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	Extended Warrant Plan – specify <i>Please call for quote</i> ¹	NA ¹
25% ¹	Discount percentage off manufacturer's current published retail prices for non-specified options and any optional models bid. This discount ONLY APPLIES to a downgrade or an upgrade to the model listed in this specification. It does not apply to a completely different make or model. (The discount is applied to the manufacturer's current published retail prices.) <i>Discount 25%</i> ¹	\$25.00 ¹

**City of Fort Lauderdale
Fleet Services
Vehicle Replacement Analysis and Summary
V5201
2003 John Deere 544H**

<u>FACTOR</u>	<u>POINTS</u>	<u>INPUT</u>	<u>SCORING GUIDELINES</u>
Age	11.989041	11.9890411	One point for each year of chronological age, based on in-service date.
Miles	0.00	0	One point for each 10,000 miles of use adjusted if excessive idling time (125%).
Hours	33.40	10,021	One point for each 300 hours of use.
Type of Service	5	5	1 to 5 points are assigned based on the type of vocational use and service duty.
Reliability	3.5	0.75	Points are assigned as 1 to 5 depending on the frequency that the vehicle is in the shop for repair. 5 = two or more times per month average. 4 = one time per month average. 3 = once every two months average. 2 = once every three months average. 1 = once every four months or less average. Does not include scheduled PM service.
O&M Costs	5	91%	Points assigned based on total life O&M costs (not including cost of repair due to accident damage) compared to vehicle's original purchase price. 1=20%, 2=40%, 3=60%, 4=80%, 5=100%.
Condition	5	Poor	Takes into consideration body condition, rust, interior condition, accident history, anticipated repairs, etc. A scale of 1 to 5 points. 1 = new, 2 = very good, 3 = good, 4 = fair, 5 = poor.
Total Points & Summary*	64		Condition IV - Qualifies for Replacement

SUMMARY*

<u>Points</u>	<u>Condition</u>	<u>Ranking</u>
<18	I	Excellent
18 to 22	II	Good
23 to 27	III	Requires replacement during current fiscal year
28 or more	IV	Needs immediate replacement due to safety concerns or catastrophic mechanical failure