



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#15-1005**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** August 18, 2015

**TITLE:** Motion to Approve Cisco SmartNet Software and Hardware Maintenance  
and Support – \$160,046.89

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**Recommendation**

It is recommended that the City Commission approve the purchase of Cisco SmartNet software and hardware maintenance and support for a period of 8 months from Insight Public Sector, Inc. via the U.S. Communities Contract (a government purchasing alliance) #4400001195 (previously RQ09-997736-42B) with the County of Fairfax, Virginia acting as lead agency in the amount of \$160,046.89.

**Background**

The Information Technology Services (ITS) Department utilizes Cisco hardware and software for the City's unified voice and data communications network providing telephone, call center, internet, wireless and computer communications services.

To maintain a reliable citywide communications network, the maintenance and support is purchased to provide 24-hour priority telephone support, same-day replacement of critical hardware, next business day replacement of other hardware, minor and major software upgrades, and 24-hour access to Cisco technical manuals and reference materials online. In April 2015, four months of maintenance and support was purchased with the intention to execute a 3 to 5 year service contract. Due to a delay in the contract execution, it is necessary to purchase the remaining eight months of annual support and maintenance in the amount of \$160,046.89. The amount of \$40,012 will be paid in FY 15, and the remaining balance of \$120,034.89 will be paid in FY16.

Pursuant to Section 2-181(7) of the Code of Ordinances of the City of Fort Lauderdale, Florida, this purchase will be made in accordance with U.S. Communities Contract No. 4400001195 from Insight Public Sector, Inc. in the amount of \$160,046.89, whereby such contract or formal bid followed formal bid procedures of sealed written bids, public opening, and legal advertising.

**Resource Impact**

There will be a current fiscal year impact to the City in the amount of \$40,012. There will be a fiscal impact to the City in the amount of \$120,034.89 in FY 16. Future expenditures are contingent upon approval and appropriation of the annual budget.

<i>Funds available as of July 22, 2015</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	OBJECT CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Object Code)	AVAILABLE BALANCE (Object Code)	PURCHASE AMOUNT
581.ITS110101.3401	Unified Communications Services	Services & Materials/ Computer Maintenance	\$1,078,321	\$62,943	\$40,012
<b>PURCHASE TOTAL ►</b>					\$40,012

**Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Internal Support Cylinder of Excellence, specifically advancing:

- Goal 11: Be a well-trained, innovative, and neighbor-centric workforce that builds community.
- Objective 4: Provide a reliable and progressive technology infrastructure.
- Initiative 1: Implement the Information Technology Strategic Plan for improved operational efficiencies and increased employee productivity.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We are United*.

**Attachment**

Exhibit 1 – Sales Quotation – Insight

Exhibit 2 – Contract Award

Exhibit 3 – Insight Contract Amendment

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