



**CITY OF FORT LAUDERDALE RFP PRICE TABULATION**

RFP # 635-11066  
 Description Solid Waste Processing and Disposal Services  
 Open Date 01/23/13

PROPOSER			Sun Bergeron Joint Venture		Waste Services of Florida, Inc.		Waste Management Inc. of Florida	
City, State			Davie, FL		Deerfield Beach, FL		Pompano Beach, FL	
			A		B		C	
Item Description	Qty.	U/M	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
<b>1 GARBAGE SERVICES</b>			<b>see note 1</b>					
Option A	156,000	ton	\$43.25	\$6,747,000.00	\$39.99	\$6,238,440.00	\$42.00	\$6,552,000.00
Option B	156,000	ton	\$43.25	\$6,747,000.00	\$38.49	\$6,004,440.00	\$42.00	\$6,552,000.00
<b>2 YARD WASTE SERVICES</b>								
Option A	20,000	ton	\$28.00	\$560,000.00	\$28.00	\$560,000.00	\$26.00	\$520,000.00
Option B	20,000	ton	\$28.00	\$560,000.00	\$28.00	\$560,000.00	\$27.00	\$540,000.00
<b>3 BULK TRASH SERVICES</b>								
Option A	16,000	ton	\$41.50	\$664,000.00	\$38.49	\$615,840.00	\$32.00	\$512,000.00
Option B	16,000	ton	\$41.50	\$664,000.00	\$38.49	\$615,840.00	\$33.00	\$528,000.00
<b>4 PROGRAM RECYCLABLES (revenue item)</b>			<b>see note 2</b>					
Option A	8,000	ton	No Bid		No Bid		\$27.85	\$222,800.00
Option B	8,000	ton					\$27.85	\$222,800.00
<b>5 ALTERNATE PROPOSAL</b>								
Option A		ton	C & D Debris - \$8.75/CY with \$.50 revenue share or \$8.25 /CY without revenue share		No Bid		No Bid	
Option B		ton						

Option A = Ten-year contract term with two (2) five-year extension options  
 Option B = Five-year contract term with three (3) five-year extension options

**Note 1:** If WMIF is selected by 6/30/13, WMIF will (on behalf of Wheelabrator Technologies Inc) pay to the City an up-front cash payment of \$772,425 under the loyalty program. If WMIF is selected by 1/31/13, the cash payment is increased to \$1,544,850.

**Note 2:** Program Recyclables is a revenue item