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Hampton, New Hampshire 03842
(603) 929-3000

William B. Roberts
Vice President, Operations

March 13, 2013

Mr. Lee Feldman
City Manager
City of Ft Lauderdale
100 N. Andrews Avenue
Ft Lauderdale, FL 33301

RE: Wheelabrator Loyalty Program

Dear Mr. Feldman,

On behalf of Wheelabrator Technologies, I am pleased to inform you that Wheelabrator has extended the Loyalty Program offering significant upfront savings to our municipal partners.

Due to the success of the Loyalty Program and the recognition that some cities were unable to complete their procurement process in time to meet earlier deadlines, Wheelabrator is now offering the \$2/ton financial incentive to cities and towns that, prior to June 30, 2013, either (i) approve the Interlocal Agreement (ILA) dated September 1, 2012 with Broward County for Solid Waste Disposal Support Services and choose Wheelabrator to be its provider for solid waste disposal services, or (ii) approve a contract for solid waste disposal services with a term of at least 5 years directly with Wheelabrator or an affiliate through other procurement methods permitted by their municipal code, in each case for all of its municipal solid waste.

Cities will receive this one-time financial incentive within 30 days of executing the ILA or the solid waste disposal agreement with Wheelabrator. The \$2 per ton is based on the city's estimated annual volume over five years. The estimated annual volume will be calculated by using the last two years' average tonnage of municipal solid waste.

Please contact me at 410-320-4198 immediately so we can discuss your new waste disposal agreement and expedite your Loyalty Program payment. I look forward to meeting with you at your earliest convenience.

Sincerely,



William B. Roberts

cc: Noel Pfeffer, Deputy County Attorney
Emily Kahn, Wheelabrator Sr. Legal Counsel