CITY MANAGER'S OFFICE
CITY MANAGER SIGNATURE REQUEST ROUTING FORM

Rev: 14 | Revision Date: 12/18/2025

RUSH

SECTION 1 | SUMMARY INFORMATION

Date: 3/24/2026

■ **Commission Agenda Item** ☐ **Letter to the Commission (LTC)** ☐ **Letter to External Stakeholder(s)** ☐ **Other Document**

Document Title/Purpose: Service Agreement - Automated SchooL Zone Speed Detection Camera System (Rebid) (RFP 483-4; RedSpeed Florida LLC)

Commission Meeting Date: 3/19/2026 **CAM #:** 26-0009 **Item #:** CP-1

CAM attached: ■ Yes ☐ No **Action Summary Attached:** ☐ Yes ☐ No **CIP FUNDED:** ☐ Yes ☐ No

Community Investment Plan (CIP) Project defined as having a life of at least 10 years and a cost of at least $100,000 and shall mean improvements to real property (land, buildings, or fixtures) that add value and/or extend useful life, including major repairs such as roof replacement. Term "real property" includes land, real estate, realty, or real.

SECTION 2 | REQUESTOR (CHARTER OFFICE/DEPARTMENT)

Charter Office: _____ **Router Name:** _____ **Ext:** _____

Department: Procurement **Router Name:** Matthew Eaton **Ext:** 5141

Department Approval *(Director/Chief)*: **Name** Glenn Marcos **Init** GM **Date:** 3/20/26

***Return Document To:** Matthew Eaton **Department:** Procurement **Ext:** 5141

***REMINDER:** Once review and signature at the last level of government (Federal, State, County) is complete, scan the final record copy and send to the City Clerk's Office.*

Scan Date: _____ Attach Certified Resolution #: _____ Original form route to CAO: ☐ Yes ☐ No

THE FOLLOWING SECTIONS ARE FOR CHARTER OFFICE USE ONLY

SECTION 3 | CITY ATTORNEY'S OFFICE (CAO): CAO signed/routed Required ■ Yes ☐ No

Is the attached Granicus document final? ■ Yes ☐ No **Number of Originals Attached:** 1

Attorney's Name: Kimberly Cunningham Mosley **Approved as to Form:** ☒ Yes ☐ No **Initials:** KMM

Route to: Finance *(if applicable)* **Date:** _____ **Route to: CCO Date:** _____

SECTION 4 | CITY CLERK'S OFFICE (CCO)

City Clerk Office Receive and Scan Date: _____ **Number of Originals:** 1

Route to CMO Date: 03/30/26 **Route to Mayor Date:** _____

SECTION 5 | CITY MANAGER'S OFFICE (CMO)

LOG #: MAR151 **Date Received:** 3/31/26 **Received From:** CLO

To CM/ACM: ☐ R. Williams ☐ C. Cooper ☒ Y. Matthews ☐ Q. Pough ☐ B. Rogers

Approved Init.: YMW for continuous routing to ***Rickelle Williams, City Manager/Executive Director***

Disapproved: _____ **Comments:** _____

CMO Executive Assistant Route to: CCO | HR | OMB | **Other:** _____ **Date:** _____ **Initial:** _____

Form Approved by: Rickelle Williams, City Manager
Uncontrolled in hard copy unless otherwise marked

WE BUILD COMMUNITY

SERVICE AGREEMENT FOR
AUTOMATED SCHOOL ZONE SPEED DETECTION
CAMERA SYSTEM (REBID)

THIS SERVICE AGREEMENT for Automated School Zone Speed Detection Camera System ("Agreement"), made this 1 day of April, 2026, is by and between the City of Fort Lauderdale, a Florida municipality ("City"), with its principal address located at 101 NE 3rd Avenue, Suite 2100, Fort Lauderdale, Florida 33301, and RedSpeed Florida LLC, a Florida limited liability company ("Contractor") with its principal address located at 450 Eisenhower Lane North, Lombard, Illinois 60148; Email: greg.parks@redspeed.com; Phone: (630) 317-5700, (individually, "Party" or "party" and collectively, "Parties" or "parties").

NOW THEREFORE, for and in consideration of the mutual promises and covenants set forth herein and other good and valuable consideration, Contractor shall provide an automated school zone speed detection camera system, and the City and the Contractor covenant and agree as follows:

WITNESSETH:

I. DOCUMENTS

The following documents (collectively "Contract Documents") are hereby incorporated into and made part of this Agreement:

(1) Request for Proposals Event No. 483-4 - Automated School Zone Speed Detection Camera Program (Rebid), including any and all exhibits and addenda prepared by the City of Fort Lauderdale **("RFP" or "Exhibit A")**.

(2) The Contractor's response to theRFP, dated August 20, 2025 **("Exhibit B")**, except that any language contained in Exhibit B suggesting that any part of Exhibit B is confidential is hereby deleted by this reference.

(3) The Competitive or Non-Competitive Negotiations Term Sheet **("Exhibit C")**.

All Contract Documents may also be collectively referred to as the "Documents." In the event of any conflict between or among the Documents or any ambiguity or missing specifications or instruction, the following priority is established:

A. First, this Agreement dated April 1, 2026 and any attachments.
B. Second, Exhibit C.
C. Third, Exhibit A.
D. Fourth, Exhibit B.

II. SCOPE

The Contractor shall provide Automated School Zone Speed Detection Camera System Equipment with both LiDAR (Light Detection and Ranging) and RADAR options in accordance with the terms, conditions, and specifications outlined in the RFP (the "Work").

Unless otherwise specified herein, the Contractor shall perform all Work under the general direction of the City as set forth in the Contract Documents. The Parties agree that the scope of services is a description of Contractor's obligations and responsibilities, and is deemed to include preliminary considerations and prerequisites, and all labor, materials, equipment, and tasks which are such an inseparable part of the Work described that exclusion would render performance by Contractor impractical, illogical, or unconscionable.

Contractor acknowledges and agrees that the City's Contract Administrator or other another person designated by the City Manager, has no authority to make changes that would increase, decrease, or otherwise modify the Scope of Services to be provided under this Agreement. Any change orders to the Scope of Services or amendments to the Contract Documents must be authorized by the City Manager, or her designee, and approved by the City Commission whenever required in compliance with the Charter and Code of Ordinances for the City of Fort Lauderdale.

The names and locations of the schools to be considered for equipment installation are set forth in the RFP #483-4, incorporated herein.

Contractor shall perform all Work at the school zone locations, as of the date of this Agreement, as set forth in Ordinance No. C-26-02 (2026) of the City of Fort Lauderdale (Chapter 26, Article X – "School Zone Speed Enforcement Act" of the Code of Ordinances of the City of Fort Lauderdale, Florida (upon codification)), as may be amended, which include:

1. Bayview Elementary
2. Cardinal Gibbons High School
3. Sunrise Middle
4. Fort Lauderdale High
5. Thurgood Marshall Elementary
6. Virginia Shuman Young Elementary
7. St. Thomas Aquinas High School
8. Sunland Park Academy
9. Walker Elementary
10. Croissant Park Elementary
11. Harbordale Elementary
12. Stranahan High

Additional or deleted names and locations of schools to be considered for equipment installation shall be in compliance with the requirements set forth in Ordinance No. C-26-

02, (2026) of the City of Fort Lauderdale (Chapter 26, Article X – "School Zone Speed Enforcement Act" of the Code of Ordinances of the City of Fort Lauderdale, Florida (upon codification)), as may be amended.

By signing this Agreement, the Contractor represents that it has thoroughly reviewed the documents incorporated into this Agreement by reference and that it accepts the description of the Work and the conditions under which the Work is to be performed.

III. TERM OF AGREEMENT

The initial term of this Agreement shall commence upon final execution of the Agreement by the City and shall expire three (3) years from that date. The City reserves the right to extend this Agreement for one (1) additional two (2)-year term, provided all terms, conditions and specifications contained herein remain the same, and the extension is mutually agreed to in writing and signed by both Parties. In the event the term of this Agreement extends beyond the end of any fiscal year of City, September 30th, the continuation of this Agreement beyond the end of the City's fiscal year shall be subject to and conditioned upon both the appropriation and the availability of funds.

IV. COMPENSATION

The Contractor agrees to provide the services and/or materials as specified in the Contract Documents at the cost specified in Exhibits B and C. It is acknowledged and agreed by Contractor that the amount listed in Exhibits B and C is the maximum payable and constitutes a limitation upon City's obligation to compensate Contractor for Contractor's services related to this Agreement. This maximum amount, however, does not constitute a limitation of any sort upon Contractor's obligation to perform all items of work required by or which can be reasonably inferred from the Scope of Services. Except as otherwise provided in the solicitation, no amount shall be paid to Contractor to reimburse Contractor's expenses.

V. METHOD OF BILLING AND PAYMENT

Contractor must submit proper invoices for compensation that are in compliance with the Prompt Payment Act in Chapter 218, Florida Statutes (2025), no more often than monthly, but only after the services for which the invoices are submitted have been completed. An original invoice plus one copy are due within fifteen (15) days of the end of the month. Invoices shall designate the nature of the services performed and/or the goods provided.

All payments made by the City shall be paid in accordance with the Prompt Payment Act in Chapter 218, Florida Statutes (2025).

To be deemed proper, all invoices must comply with the requirements set forth in this Agreement and must be submitted on the form and pursuant to instructions prescribed by the City's Contract Administrator. Payment may be withheld for failure of Contractor to comply with a term, condition, or requirement of this Agreement.

Notwithstanding any provision of this Agreement to the contrary, City may withhold, in whole or in part, payment to the extent necessary to protect itself from loss on account of inadequate or defective work that has not been remedied or resolved in a manner satisfactory to the City's Contract Administrator or failure to comply with this Agreement. The amount withheld shall not be subject to payment of interest by City.

VI. GENERAL CONDITIONS

A. Indemnification

Contractor shall protect and defend at Contractor's expense, counsel being subject to the City's approval, and indemnify and hold harmless the City and the City's representatives, employees, volunteers, elected and appointed officials, and agents from and against any and all losses, penalties, fines, damages, fees, bankruptcy, paralegal fees, court costs, appellate fees, mediation fees, arbitration fees, settlements, judgments, claims, costs, charges, expenses, or liabilities, including any award of attorney fees and any award of costs, in connection with or arising directly or indirectly out of any act or omission by the Contractor or by any officer, employee, agent, invitee, subcontractor, or sublicensee of the Contractor. The provisions and obligations of this section shall survive the expiration or earlier termination of this Agreement. To the extent considered necessary by the City Manager, any sums due Contractor under this Agreement may be retained by City until all of City's claims for indemnification pursuant to this Agreement have been settled or otherwise resolved, and any amount withheld shall not be subject to payment of interest by City.

B. Intellectual Property

Contractor shall protect and defend at Contractor's expense, counsel being subject to the City's approval, and indemnify and hold harmless the City from and against any and all losses, penalties, fines, damages, settlements, judgments, claims, costs, charges, royalties, expenses, or liabilities, including any award of attorney fees and any award of costs, in connection with or arising directly or indirectly out of any infringement or allegation of infringement of any patent, copyright, or other intellectual property right in connection with the Contractor's or the City's use of any copyrighted, patented or un-patented invention, process, article, material, or device that is manufactured, provided, or used pursuant to this Agreement. If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid prices shall include all royalties or costs arising from the use of such design, device, or materials in any way involved in the work.

C. Termination for Cause

The City may terminate this Agreement for cause if the Contractor has not

corrected the breach within ten (10) days after written notice from the City identifying the breach. The City Manager may also terminate this Agreement upon such notice as the City Manager deems appropriate under the circumstances in the event the City Manager determines that termination is necessary to protect the public health or safety. The Parties agree that if the City erroneously, improperly, or unjustifiably terminates for cause, such termination shall be deemed a termination for convenience, which shall be effective thirty (30) days after such notice of termination for cause is provided.

This Agreement may be terminated for cause for reasons including, but not limited to, Contractor's repeated (whether negligent or intentional) submission for payment of false or incorrect bills or invoices, failure to perform the work to the City's satisfaction; or failure to continuously perform the work in a manner calculated to meet or accomplish the objectives as set forth in this Agreement.

D. Termination for Convenience

The City reserves the right, in its best interest as determined by the City, to cancel this Agreement for convenience by giving written notice to the Contractor at least thirty (30) days prior to the effective date of such cancellation. In the event this Agreement is terminated for convenience, Contractor shall be paid for any services performed to the City's satisfaction pursuant to the Agreement through the termination date specified in the written notice of termination. Contractor acknowledges and agrees that it has received good, valuable, and sufficient consideration from City, the receipt and adequacy of which are hereby acknowledged by Contractor, for City's right to terminate this Agreement for convenience.

E. Cancellation for Unappropriated Funds

The City reserves the right, in its best interest as determined by the City, to cancel this Agreement for unappropriated funds or unavailability of funds by giving written notice to the Contractor at least thirty (30) days prior to the effective date of such cancellation. The obligation of the City for payment to a Contractor is limited to the availability of funds appropriated in a current fiscal period, and continuation of the Agreement into a subsequent fiscal period is subject to appropriation of funds, unless otherwise provided by law.

F. Insurance

As a condition precedent to the effectiveness of this Agreement, during the term of this Agreement and during any renewal or extension term of this Agreement, the Contractor, at the Contractor's sole expense, shall provide insurance of such types and with such terms and limits as noted below. Providing proof of and maintaining adequate insurance coverage are material obligations of the Contractor. The Contractor shall provide the City a certificate of insurance evidencing such coverage. The Contractor's insurance coverage shall be

primary insurance for all applicable policies. The limits of coverage under each policy maintained by the Contractor shall not be interpreted as limiting the Contractor's liability and obligations under this Agreement. All insurance policies shall be from insurers authorized to write insurance policies in the State of Florida and that possess an A.M. Best rating of A-, VII or better. All insurance policies are subject to approval by the City's Risk Manager.

The coverages, limits, and endorsements required herein protect the interests of the City, and these coverages, limits, and endorsements may not be relied upon by the Contractor for assessing the extent or determining appropriate types and limits of coverage to protect the Contractor against any loss exposure, whether as a result of this Agreement or otherwise. The requirements contained herein, as well as the City's review or acknowledgement, are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by the Contractor under this Agreement.

The following insurance policies and coverages are required:

Commercial General Liability
Coverage must be afforded under a Commercial General Liability policy with limits not less than:

- $1,000,000 each occurrence and $2,000,000 aggregate for Bodily Injury, Property Damage, and Personal and Advertising Injury
- $1,000,000 each occurrence and $2,000,000 aggregate for Products and Completed Operations

Policy must include coverage for contractual liability and independent contractors.

The City, a Florida municipality, its officials, employees, and volunteers are to be covered as an additional insured with a CG 20 26 04 13 Additional Insured – Designated Person or Organization Endorsement or similar endorsement providing equal or broader Additional Insured Coverage with respect to liability arising out of activities performed by or on behalf of Contractor. The coverage shall contain no special limitation on the scope of protection afforded to the City, its officials, employees, and volunteers.

Professional Liability
Coverage must be afforded for Wrongful Acts in an amount not less than $1,000,000 each claim and $2,000,000 aggregate.

Contractor must keep the professional liability insurance in force until the third anniversary of expiration or early termination of this Agreement or the third anniversary of acceptance of work by the City, whichever is longer, which obligation shall survive expiration or early termination of this Agreement.

Cyber Liability
Coverage must be afforded in an amount not less than $1,000,000 per claim for negligent retention of data as well as notification and related costs for cyber incidents.

Fidelity/Dishonest and/or Commercial Crime
Coverage must be afforded in an amount not less than $1,000,000 per loss for dishonest acts of Successful Proposer's employees, including but not limited to theft of money, personal property, vehicles, materials, supplies, equipment, tools, etc. Third-party coverage must be included under the policy.

Business Automobile Liability
Proof of coverage must be provided for all Owned, Hired, Scheduled, and Non-Owned vehicles for Bodily Injury and Property Damage in an amount not less than the State of Florida required minimums unless a different amount is required by City Ordinance(s).

If Contractor does not own vehicles, Contractor shall maintain coverage for Hired and Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.

Workers' Compensation and Employer's Liability
Coverage must be afforded per Chapter 440, Florida Statutes. Any person or entity performing work for or on behalf of the City must provide Workers' Compensation insurance. Exceptions and exemptions will be allowed by the City's Risk Manager, if they are in accordance with Florida Statutes.

Contractor waives, and Contractor shall ensure that Contractor's insurance carrier waives, all subrogation rights against the City, its officials, employees, and volunteers for all losses or damages. The City requires the policy to be endorsed with WC 00 03 13 Waiver of our Right to Recover from Others or equivalent.

Contractor must be in compliance with all applicable State and federal workers' compensation laws, including the U.S. Longshore and Harbor Workers' Compensation Act and the Jones Act, if applicable.

Insurance Certificate Requirements
a. Contractor shall provide the City with valid Certificates of Insurance (binders are unacceptable) no later than ten (10) days prior to the start of work contemplated in this Agreement.
b. Contractor shall provide to the City a Certificate of Insurance having a thirty (30) day notice of cancellation; ten (10) days' notice if cancellation is for nonpayment of premium.
c. In the event that the insurer is unable to accommodate the cancellation notice requirement, it shall be the responsibility of Contractor to provide

the proper notice. Such notification will be in writing by registered mail, return receipt requested, and addressed to the certificate holder.

d. In the event the Agreement term or any surviving obligation of Contractor following expiration or early termination of the Agreement goes beyond the expiration date of the insurance policy, Contractor shall provide the City with an updated Certificate of Insurance no later than ten (10) days prior to the expiration of the insurance currently in effect. The City reserves the right to suspend the Agreement until this requirement is met.
e. The Certificate of Insurance shall indicate whether coverage is provided under a claims- made or occurrence form. If any coverage is provided on a claims-made form, the Certificate of Insurance must show a retroactive date, which shall be the effective date of the initial contract or prior.
f. The City shall be covered as an Additional Insured on all liability policies, with the exception of Workers' Compensation.
g. The City shall be granted a Waiver of Subrogation on Contractor's Workers' Compensation insurance policy.
h. The title of the Agreement, Bid/Contract number, event dates, or other identifying reference must be listed on the Certificate of Insurance.

The Certificate Holder should read as follows:
City of Fort Lauderdale
401 SE 21st Street
Fort Lauderdale, FL 33316

Contractor has the sole responsibility for all insurance premiums and shall be fully and solely responsible for any costs or expenses as a result of a coverage deductible, co-insurance penalty, or self-insured retention; including any loss not covered because of the application of such deductible, co-insurance penalty, self-insured retention, or coverage exclusion or limitation. Any costs for adding the City as an Additional Insured shall be at Contractor's expense.

If Contractor's primary insurance policy/policies do not meet the minimum requirements as set forth in this Agreement, Contractor may provide evidence of an Umbrella/Excess insurance policy to comply with this requirement.

Contractor's insurance coverage shall be primary insurance in respect to the City's interests, a Florida municipality, its officials, employees, and volunteers. Any insurance or self-insurance maintained by the City shall be non-contributory.

Any exclusion or provision in any insurance policy maintained by Contractor that excludes coverage required in this Agreement shall be deemed unacceptable and shall be considered breach of contract.

All required insurance policies must be maintained until the Agreement work has been accepted by the City, or until this Agreement is terminated, whichever is later. Any lapse in coverage may be considered breach of contract. In

addition, Contractor must provide to the City confirmation of coverage renewal via an updated certificate of insurance should any policies expire prior to the expiration of this Agreement. The City reserves the right to review, at any time, coverage forms and limits of Contractor's insurance policies.

Contractor shall provide notice of any and all claims, accidents, and any other occurrences associated with this Agreement to Contractor's insurance company or companies and the City's Risk Management office as soon as practical.

It is Contractor's responsibility to ensure that any and all of Contractor's independent contractors and subcontractors comply with these insurance requirements. All coverages for independent contractors and subcontractors shall be subject to all of the applicable requirements stated herein. Any and all deficiencies are the responsibility of Contractor. The City reserves the right to adjust insurance limits from time to time at its discretion with notice to Contractor.

G. Environmental, Health and Safety

Contractor shall place the highest priority on health and safety and shall maintain a safe working environment during performance of the Work. Contractor shall comply, and shall secure compliance by its employees, agents, and subcontractors, with all applicable environmental, health, safety and security laws and regulations, and performance conditions in this Agreement. Compliance with such requirements shall represent the minimum standard required of Contractor. Contractor shall be responsible for examining all requirements and determine whether additional or more stringent environmental, health, safety and security provisions are required for the Work. Contractor agrees to utilize protective devices as required by applicable laws, regulations, and any industry or Contractor's health and safety plans and regulations, and to pay the costs and expenses thereof, and warrants that all such persons shall be fit and qualified to carry out the Work.

H. Standard of Care

Contractor represents that it is qualified to perform the Work, that Contractor and subcontractors possess current, valid state and/or local licenses to perform the Work, and that their services shall be performed in a manner consistent with that level of care and skill ordinarily exercised by other qualified contractors under similar circumstances.

I. Rights in Documents and Work

Any and all reports, photographs, surveys, and other data and documents provided or created in connection with this Agreement are and shall remain the property of City; and Contractor disclaims any copyright in such materials. In

the event of and upon termination of this Agreement, any reports, photographs, surveys, and other data and documents prepared by Contractor, whether finished or unfinished, shall become the property of City and shall be delivered by Contractor to the City's Contract Administrator within seven (7) days of termination of this Agreement by either Party. Any compensation due to Contractor shall be withheld until Contractor delivers all documents to the City as provided herein.

J. Audit Right and Retention of Records

City shall have the right to audit the books, records, and accounts of Contractor and Contractor's subcontractors that are related to this Agreement. Contractor shall keep, and Contractor shall cause Contractor's subcontractors to keep, such books, records, and accounts as may be necessary in order to record complete and correct entries related to this Agreement. All books, records, and accounts of Contractor and Contractor's subcontractors shall be kept in written form, or in a form capable of conversion into written form within a reasonable time, and upon request to do so, Contractor or Contractor's subcontractor, as applicable, shall make same available at no cost to City in written form.

Contractor and Contractor's subcontractors shall preserve and make available, at reasonable times for examination and audit by City in Broward County, Florida, all financial records, supporting documents, statistical records, and any other documents pertinent to this Agreement for the required retention period of the Florida public records law, Chapter 119, Florida Statutes (2025), as may be amended from time to time, if applicable, or, if the Florida Public Records Act is not applicable, for a minimum period of three (3) years after termination of this Agreement. If any audit has been initiated and audit findings have not been resolved at the end of the retention period or three (3) years, whichever is longer, the books, records, and accounts shall be retained until resolution of the audit findings. If the Florida public records law is determined by City to be applicable to Contractor and Contractor's subcontractors' records, Contractor and Contractor's subcontractors shall comply with all requirements thereof; however, Contractor and Contractor's subcontractors shall violate no confidentiality or non-disclosure requirement of either federal or state law. Any incomplete or incorrect entry in such books, records, and accounts shall be a basis for City's disallowance and recovery of any payment upon such entry.

Contractor shall, by written contract, require Contractor's subcontractors to agree to the requirements and obligations of this Section.

The Contractor shall maintain during the term of the Agreement all books of account, reports and records in accordance with generally accepted accounting practices and standards for records directly related to this Agreement.

K. Public Entity Crime Act

Contractor represents that the execution of this Agreement will not violate the Public Entity Crime Act, Section 287.133, Florida Statutes (2025), as may be amended from time to time, which essentially provides that a person or affiliate who is a contractor, consultant, or other provider and who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to City, may not submit a bid on a contract with City for the construction or repair of a public building or public work, may not submit bids on leases of real property to City, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under an Agreement with City, and may not transact any business with City in excess of the threshold amount provided in Section 287.017, Florida Statutes (2025), as may be amended from time to time, for category two purchases for a period of 36 months from the date of being placed on the convicted vendor list. Violation of this Section shall result in termination of this Agreement and recovery of all monies paid by City pursuant to this Agreement and may result in debarment from City's competitive procurement activities.

L. Independent Contractor

Contractor is an independent contractor under this Agreement. Services provided by Contractor pursuant to this Agreement shall be subject to the supervision of the Contractor. In providing such services, neither Contractor nor Contractor's agents shall act as officers, employees, or agents of City. No partnership, joint venture, or other joint relationship is created hereby. City does not extend to Contractor or Contractor's agents any authority of any kind to bind City in any respect whatsoever.

M. Inspection and Non-Waiver

Contractor shall permit the representatives of City to inspect and observe the Work at all times.

The failure of the City to insist upon strict performance of any other terms of this Agreement or to exercise any rights conferred by this Agreement shall not be construed by Contractor as a waiver of the City's right to assert or rely on any such terms or rights on any future occasion or as a waiver of any other terms or rights.

N. Assignment and Performance

Neither this Agreement nor any right or interest herein shall be assigned, transferred, or encumbered without the prior written consent of the other Party. In addition, Contractor shall not subcontract any portion of the work required by this Agreement, except as provided in the Schedule of Subcontractor Participation. City may terminate this Agreement, effective immediately, if there

is any assignment, or attempted assignment, transfer, or encumbrance, by Contractor of this Agreement or any right or interest herein without City's prior written consent.

Contractor represents that each person who will render services pursuant to this Agreement is duly qualified to perform such services by all appropriate governmental authorities, where required, and that each such person is reasonably experienced and skilled in the area(s) for which he or she will render his or her services.

Contractor shall perform Contractor's duties, obligations, and services under this Agreement in a skillful and respectable manner. The quality of Contractor's performance and all interim and final product(s) provided to or on behalf of City shall be comparable to the best local and national standards.

In the event Contractor engages any subcontractor in the performance of this Agreement, Contractor shall ensure that all of Contractor's subcontractors perform in accordance with the terms and conditions of this Agreement. Contractor shall be fully responsible for all of Contractor's subcontractors' performance, and liable for any of Contractor's subcontractors' non-performance and all of Contractor's subcontractors' acts and omissions. Contractor shall defend at Contractor's expense, counsel being subject to City's approval or disapproval, and indemnify and hold City and City's officers, employees, elected and appointed officers, elected and appointed officials, volunteers, contractors, subcontractors, and agents harmless from and against any claim, lawsuit, damages, fees, bankruptcy, paralegal fees, court costs, appellate fees, mediation fees, arbitration fees, third party action, fine, penalty, settlement, or judgment, including any award of attorney fees and any award of costs, by or in favor of any of Contractor's subcontractors for payment for work performed for City by any of such subcontractors, and from and against any claim, lawsuit, third party action, fine, penalty, settlement, or judgment, including any award of attorney fees and any award of costs, occasioned by or arising out of any act or omission by any of Contractor 's subcontractors or by any of Contractor's subcontractors' officers, agents, or employees. Contractor's use of subcontractors in connection with this Agreement shall be subject to City's prior written approval, which approval City may revoke at any time.

O. Conflicts

Neither Contractor nor any of Contractor's employees shall have or hold any continuing or frequently recurring employment or contractual relationship that is substantially antagonistic or incompatible with Contractor's loyal and conscientious exercise of judgment and care related to Contractor's performance under this Agreement.

Contractor further agrees that none of Contractor's officers or employees shall, during the term of this Agreement, serve as an expert witness against City in

any legal or administrative proceeding in which he, she, or Contractor is not a party, unless compelled by a court order or subpoena. Further, Contractor agrees that such persons shall not give sworn testimony or issue a report or writing, as an expression of his or her expert opinion, which is adverse or prejudicial to the interests of City in connection with any such pending or threatened legal or administrative proceeding unless compelled by court process. The limitations of this section shall not preclude Contractor or any persons in any way from representing themselves, including giving expert testimony in support thereof, in any action or in any administrative or legal proceeding.

In the event Contractor is permitted pursuant to this Agreement to utilize subcontractors to perform any services required by this Agreement, Contractor agrees to require such subcontractors, by written contract, to comply with the provisions of this Section to the same extent as Contractor.

P. Schedule and Delays

Time is of the essence in this Agreement. By signing, Contractor affirms that it believes the schedule to be reasonable; provided, however, the Parties acknowledge that the schedule might be modified as the City directs.

Q. Materiality and Waiver of Breach

City and Contractor agree that each requirement, duty, and obligation set forth herein was bargained for at arm's-length and is agreed to by the Parties in exchange for *quid pro quo*, that each is substantial and important to the formation of this Agreement and that each is, therefore, a material term hereof.

City's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement. A waiver of any breach of a provision of this Agreement shall not be deemed a waiver of any subsequent breach and shall not be construed to be a modification of the terms of this Agreement.

R. Compliance With Laws

Contractor shall comply with all applicable federal, state, and local laws, codes, ordinances, rules, and regulations in performing Contractor's duties, responsibilities, and obligations pursuant to this Agreement.

S. Severance

In the event a portion of this Agreement is found by a court of competent jurisdiction to be invalid or unenforceable, the provisions not having been found by a court of competent jurisdiction to be invalid or unenforceable shall continue to be effective.

T. Limitation of Liability

The City desires to enter into this Agreement only if in so doing the City can place a limit on the City's liability for any cause of action for money damages due to an alleged breach by the City of this Agreement, so that its liability for any such breach never exceeds the sum of $1,000. Contractor hereby expresses its willingness to enter into this Agreement with Contractor's recovery from the City for any damage action for breach of contract or for any action or claim arising from this Agreement to be limited to a maximum amount of $1,000 less the amount of all funds actually paid by the City to Contractor pursuant to this Agreement.

Accordingly, and notwithstanding any other term or condition of this Agreement, Contractor hereby agrees that the City shall not be liable to Contractor for damages in an amount in excess of $1,000 which amount shall be reduced by the amount actually paid by the City to Contractor pursuant to this Agreement, for any action for breach of contract or for any action or claim arising out of this Agreement. Nothing contained in this paragraph or elsewhere in this Agreement is in any way intended to be a waiver of the limitation placed upon City's liability as set forth in Section 768.28, Florida Statutes (2025), as may be amended or revised.

U. Jurisdiction, Venue, Waiver, Waiver of Jury Trial

The Agreement shall be interpreted and construed in accordance with, and governed by, the laws of the state of Florida. The Parties agree that the exclusive venue for any lawsuit arising from, related to, or in connection with this Agreement shall be in the state courts of the Seventeenth Judicial Circuit in and for Broward County, Florida. If any claims arising from, related to, or in connection with this Agreement must be litigated in federal court, the Parties agree that the exclusive venue for any such lawsuit shall be in the Southern District of Florida. **BY ENTERING INTO THIS AGREEMENT, THE PARTIES HEREBY EXPRESSLY WAIVE ANY AND ALL RIGHTS EITHER PARTY MIGHT HAVE TO A TRIAL BY JURY OF ANY ISSUES RELATED TO THIS AGREEMENT. IF A PARTY FAILS TO WITHDRAW A REQUEST FOR A JURY TRIAL IN A LAWSUIT ARISING OUT OF THIS AGREEMENT AFTER WRITTEN NOTICE BY THE OTHER PARTY OF VIOLATION OF THIS SECTION, THE PARTY MAKING THE REQUEST FOR JURY TRIAL SHALL BE LIABLE FOR THE REASONABLE ATTORNEYS' FEES AND COSTS OF THE OTHER PARTY IN CONTESTING THE REQUEST FOR JURY TRIAL, AND SUCH AMOUNTS SHALL BE AWARDED BY THE COURT IN ADJUDICATING THE MOTION.**

V. Amendments

No modification, amendment, or alteration in the terms or conditions contained

herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by the City's Mayor and/or City Manager, as determined by the City Charter and Ordinances of the City of Fort Lauderdale, Florida, and Contractor, or others delegated authority to or otherwise authorized to execute same on their behalf.

W. Prior Agreements

This document represents the final and complete understanding of the Parties and incorporates or supersedes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained herein. The Parties agree that there is no commitment, agreement, or understanding concerning the subject matter of this Agreement that is not contained in this written document. Accordingly, the Parties agree that no deviation from the terms hereof shall be predicated upon any prior representation or agreement, whether oral or written.

X. Payable Interest

Except as required and provided for by the Florida Local Government Prompt Payment Act in Chapter 218, Florida Statutes (2025), City shall not be liable for interest for any reason, whether as prejudgment interest or for any other purpose, and in furtherance thereof Contractor waives, rejects, disclaims and surrenders any and all entitlement it has or may have to receive interest in connection with a dispute or claim based on or related to this Agreement.

Y. Representation of Authority

Each individual executing this Agreement on behalf of a party hereto hereby represents and warrants that he or she is, on the date he or she signs this Agreement, duly authorized by all necessary and appropriate action to execute this Agreement on behalf of such party and does so with full legal authority.

Z. Uncontrollable Circumstances ("Force Majeure")

The City and Contractor will be excused from the performance of their respective obligations under this Agreement when and to the extent that their performance is delayed or prevented by any circumstances beyond their control including, fire, flood, explosion, strikes or other labor disputes, act of God or public emergency, war, riot, civil commotion, malicious damage or destruction by a third party of documentation pertinent to this agreement, act or omission of any governmental authority, delay or failure or shortage of any type of transportation, equipment, or service from a public utility needed for their performance, provided that:

1. The non-performing party gives the other party written notice no more than

five days after the acts occurred that the party believes qualify as Force Majeure, describing the particulars of the Force Majeure including, but not limited to, the nature of the occurrence and its expected duration, and continues to furnish timely reports with respect thereto during the period of the Force Majeure. The notice shall be sent by the City Manager or his or her designee in the event that the City is the alleged non-performing party herein;

2. The excuse of performance is of no greater scope and of no longer duration than is required by the Force Majeure;

3. No obligations of either party that arose before the Force Majeure causing the excuse of performance are excused as a result of the Force Majeure; and

4. The non-performing party uses its best efforts to remedy its inability to perform. Notwithstanding the above, performance shall not be excused under this Section for a period in excess of two (2) months, provided that in extenuating circumstances, the City Manager or his or her designee may excuse performance for a longer term. Economic hardship of the Contractor will not constitute Force Majeure. The term of the Agreement shall be extended by a period equal to that during which either Party's performance is suspended under this Section.

AA. **Scrutinized Companies**

Subject to Odebrecht Construction, Inc., v. Prasad, 876 F.Supp.2d 1305 (S.D. Fla. 2012), affirmed, Odebrecht Construction, Inc., v. Secretary, Florida Department of Transportation, 715 F.3d 1268 (11th Cir. 2013), with regard to the "Cuba Amendment," the Contractor certifies that it is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in Iran Terrorism Sectors List, created pursuant to Section 215.473, Florida Statutes (2025), as may be amended or revised, and that it does not have business operations in Cuba or Syria, as provided in Section 287.135, Florida Statutes (2025), as may be amended or revised. The Contractor certifies that it is not on the Scrutinized Companies that Boycott Israel List created pursuant to Section 215.4725, Florida Statutes (2025), as may be amended or revised, and that it is not engaged in a boycott of Israel. The City may terminate this Agreement at the City's option if the Contractor is found to have submitted a false certification as provided under subsection (5) of Section 287.135, Florida Statutes (2025), as may be amended or revised, or been placed on the Scrutinized Companies with Activities in Sudan List, or been placed on a list created pursuant to Section 215.473, Florida Statutes (2025), as may be amended or revised, relating to scrutinized active business operations in Iran, or been placed on the Scrutinized Companies that Boycott Israel List created pursuant to Section 215.4725, Florida Statutes (2025), as may be amended or revised, or is engaged in a boycott of Israel, or has been engaged in business operations in Cuba or Syria, as defined in Section 287.135, Florida Statutes (2025), as

may be amended or revised.

BB. **Public Records**

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES (2025), TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT CITY CLERK'S OFFICE, 1 EAST BROWARD BOULEVARD, SUITE 444, FORT LAUDERDALE, FLORIDA 33301, PHONE: 954-828-5002, EMAIL: PRRCONTRACT@FORTLAUDERDALE.GOV.

Contractor shall comply with public records laws, and Contractor shall:

1. Keep and maintain public records required by the City to perform the service.

2. Upon request from the City's custodian of public records, provide the City with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes (2025), as may be amended or revised, or as otherwise provided by law.

3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Agreement term and following completion of the Agreement if the Contractor does not transfer the records to the City.

4. Upon completion of the Agreement, transfer, at no cost, to the City all public records in possession of the Contractor or keep and maintain public records required by the City to perform the service. If the Contractor transfers all public records to the City upon completion of the Agreement, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the Agreement, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the City, upon request from the City's custodian of public records, in a format that is compatible with the information technology systems of the City.

CC. **Non-Discrimination**

The Contractor shall not discriminate against its employees based on the employee's race, color, religion, gender, gender identity, gender expression, marital status, sexual orientation, national origin, age, disability, or any other protected classification as defined by applicable law.

1. The Contractor certifies and represents that the Contractor offers the same health benefits to the domestic partners of its employees as are offered its employees' spouses or offers its employees the cash equivalent of such health benefits because it is unable to provide health benefits to its employees' domestic partners, and that the Contractor will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as may be amended or revised, ("Section 2-187"), during the entire term of this Agreement.

2. The Contractor certifies and represents that it will comply with Section 2- 187, Code of Ordinances of the City of Fort Lauderdale, Florida ("Section 2- 187").

3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.

4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.

5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in Section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

DD. E-Verify

As a condition precedent to the effectiveness of this Agreement, pursuant to Section 448.095, Florida Statutes (2025), as may be amended or revised, the Contractor and its subcontractors shall register with and use the E-Verify system to electronically verify the employment eligibility of newly hired employees.

1. The Contractor shall require each of its subcontractors, if any, to provide the Contractor with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Contractor shall maintain a copy of the subcontractor's affidavit for the duration of this Agreement and in accordance with the public records requirements of this Agreement.

2. The City, the Contractor, or any subcontractor who has a good faith belief that a person or entity with which it is contracting has knowingly violated Subsection 448.09(1), Florida Statutes (2025), as may be amended or

revised, shall terminate the Agreement with the person or entity.

3. The City, upon good faith belief that a subcontractor knowingly violated the provisions of Subsection 448.095(5), Florida Statutes (2025), as may be amended or revised, but that the Contractor otherwise complied with Subsection 448.095(5), Florida Statutes (2025), as may be amended or revised, shall promptly notify Contractor and order the Contractor to immediately terminate the Agreement with the subcontractor, and the Contractor shall comply with such order.

4. An Agreement terminated under Subparagraph 448.095(5)(c)1. or 2., Florida Statutes (2025), as may be amended or revised, is not a breach of contract and may not be considered as such. If the City terminates this Agreement under Paragraph 448.095(5)(c), Florida Statutes (2025), as may be amended or revised, the Contractor may not be awarded a public Agreement for at least one year after the date on which the Agreement was terminated. The Contractor is liable for any additional costs incurred by the City as a result of termination of this Agreement.

5. Contractor shall include in each of its subcontracts, if any, the requirements set forth in this Section, including this subparagraph, requiring any and all subcontractors, as defined in Subsection 448.095(1)(e), Florida Statutes (2025), as may be amended or revised, to include all of the requirements of this Section in their subcontracts. Contractor shall be responsible for compliance by any and all subcontractors, as defined in Subsection 448.095(1)(e), Florida Statutes (2025), as may be amended or revised, with the requirements of Section 448.095, Florida Statutes (2025), as may be amended or revised.

EE. **Notices**

Whenever any party desires to give notice unto the other party, it must be given by written notice, sent by Certified United States mail, with return receipt requested, or sent by a nationally recognized overnight or express delivery courier addressed to the party to whom it is intended, at the places last specified, and the places for giving notice shall remain such until they are changed by written notice in compliance with this subsection. For the present, CONTRACTOR AND CITY designate the following as respective places for giving notice:

FOR CITY: Rickelle Williams
City Manager
City of Fort Lauderdale
101 NE 3rd Avenue, Suite 2100
Fort Lauderdale, Florida 33301

WITH A COPY: Shari McCarthy

City Attorney
City of Fort Lauderdale
1 East Broward Boulevard, Suite 1320
Fort Lauderdale, Florida 33301

FOR CONTRACTOR: Robert Liberman
Manager
RedSpeed Florida LLC
450 Eisenhower Lane North
Lombard, Illinois 60148

FF. Anti-Human Trafficking

As a condition precedent to the effectiveness of this Agreement, the Contractor shall provide the City with an affidavit signed by an officer or a representative of the Contractor under penalty of perjury attesting that the Contractor does not use coercion for labor or services as defined in Section 787.06, Florida Statutes (2025), as may be amended or revised.

GG. Foreign Countries of Concern

As a condition precedent to the effectiveness of this Agreement, the Contractor shall provide the CITY with an affidavit signed by an officer or representative of the Contractor under penalty of perjury attesting that the Contractor does not meet any of the criteria in paragraphs (2)(a)-(c) of Section 287.138, Florida Statutes (2025), as may be amended or revised.

[THE REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the City and the Contractor execute this Agreement as follows:

CITY

ATTEST:

David R. Soloman, City Clerk

CITY OF FORT LAUDERDALE, a Florida municipality.

By: Rickelle Williams
Rickelle Williams
City Manager

Date: April 1, 2026

Approved as to Form and Correctness:
Shari L. McCartney, City Attorney

By:
Kimberly Cunningham Mosley
Assistant City Attorney

CONTRACTOR

WITNESSES:

REDSPEED FLORIDA LLC, a Florida limited liability company

By: Robert Liberman
Robert Liberman, Manager

Signature

VICTORIA MATIVIDAD
Print Name

Sharon Panday
Signature

Sharon Panday
Print Name

(CORPORATE SEAL)

STATE OF Florida :
COUNTY OF Broward :

The foregoing instrument was acknowledged before me by means of ☐ physical presence or ☐ online notarization, this 02 day of March, 2026, by **Robert Liberman** as **Manager** for **RedSpeed Florida LLC,** a Florida limited liability company.

[SEAL]

VANNESKA TORRES
Notary Public - State of Florida
Commission # HH 538761
My Comm. Expires Sep 20, 2028
Bonded through National Notary Assn.

Notary Public, State of Florida
(Signature of Notary Public)

Vanneska Torres
(Print, Type, or Stamp Commissioned Name of Notary Public)

Personally Known _____ OR Produced Identification X
Type of Identification Produced FL Driver License

EXHIBIT A

Event # 483-4

Name: Automated School Zone Speed Detection Camera System(Rebid)

Description: The City of Fort Lauderdale, Florida (City) is seeking qualified, experienced and licensed firm(s), hereinafter referred to as Contractor or Proposer to provide Automated School Zone Speed Detection Camera System Equipment with both LiDAR (Light Detection and Ranging) and RADAR options to the City, in accordance with the terms, conditions, and specifications contained in this Request for Proposals (RFP).

Buyer: MCDONALD, KIRK
Status: Open
Event Type: RFP
Currency: USD

Sealed Bid: Yes
Respond To All Lines: Yes
Q & A Allowed: Yes
Number Of Amendments: 4
Display Bid Tabulation: Display When Event Closed For Bidding Or Canceled

Event Dates

Preview:
Q & A Open: 07/01/2025 05:10:00 PM
Open: 07/01/2025 05:00:00 PM
Q & A Close: 08/12/2025 09:00:00 AM
Close: 08/29/2025 02:00:00 PM
Dispute Close:

Questions

Question	Response Type	Attachment
Did you fill out and attach the Required Documents?	Yes No	_Required Forms Packet - Forms 1-12.pdf
Did you submit a current SSAE 18, SOC 2, Type I report with their proposal?	Yes No	
Does Proposer provide additional services not listed in the RFP? If yes, please attach all additional services with unit prices and unit of measure.	Yes No Text	
Does Proposer provide additional equipment not listed in this RFP? If yes, please attach all additional equipment with unit prices and unit of measure.	Yes No Text	
Did you receive Addendum No. 2?	Yes No	

Event # 483-4: Automated School Zone Speed Detection Camera System(Rebid)

Attachments

Name	Attachment
1. General Conditions - Rev 08-2023.pdf	1. General Conditions - Rev 08-2023.pdf
Event 483 Automated Speed Stection Camera System.pdf	Event 483 Automated Speed Stection Camera System.pdf
Addendum #2 - RFP(Event)#483-1 Automated SDS (Rebid).pdf	Addendum #2 - RFP(Event)#483-1 Automated SDS (Rebid).pdf
Exhibit 1	Exhibit 1 FDOT SDS Placement-and-Installation-Specs_Revision_7-21-25.pdf

Contacts

Name	Email Address
KIRK MCDONALD	kmcdonald@fortlauderdale.gov

Commodity Codes

Commodity Code	Description
550-09	Cameras, Red Light (See Class 655 for other types)
655-29	Cameras, Digital Type (Incl. Digital Network Cameras)
680-87	Surveillance Cameras and Counter-surveillance Equipment and

Line Details

Line 1: Dollar Revenue to CoFL

Description: Automated School Zone Safety Speed Enforcement System(s) w/ALPR: Revenue share/total cost for the lease of system(s) including all site selection testing/traffic studies, equipment, installation, maintenance and support, public information program, training, system upgrades and enhancements, and support upgrades for future installations, per specifications.

Per - Florida Statute Section 316.1896(5)

Note 1: Dollar Revenue should be free and clear of hidden fees

Note 2: Dollar revenue shall be for paid violations only

Item: DOLLAR REVENUE TO COFL Dollar Revenue to CoFL

Long Item Description: Note 1: Dollar Revenue should be free and clear of hidden fees
Note 2: Dollar revenue shall be for paid violations only

Commodity Code: 550-09 Cameras, Red Light (See Class 655 for other types)

Manufacturer Code: MFC **Division:** DIV **Manufacturer Number:** DOLLAR REVENUE TO COFL

Quantity: 1.0000 **Unit of Measure:** DO

Require Response: Yes **Price Breaks Allowed:** No **Allow Alternate Responses:** No

Add On Charges Allowed: No

Line 2: Dollar Revenue to Proposer

Description: Automated School Zone Safety Speed Enforcement System(s) w/ALPR: Revenue share/total cost for the lease of system(s) including all site selection testing/traffic studies, equipment, installation, maintenance and support, public information program, training, system upgrades and enhancements, and support upgrades for future installations, per specifications.

Per Florida Statute Section 316.1896(5)(b)

Item: DOLLAR REVENUE TO PROPOSER Dollar Revenue to Proposer

Commodity Code: 550-09 Cameras, Red Light (See Class 655 for other types)

Manufacturer Code: MFC **Division:** DIV **Manufacturer Number:** DOLLAR REVENUE TO PROPOSER

Quantity: 1.0000 **Unit of Measure:** DO

Require Response: Yes **Price Breaks Allowed:** No **Allow Alternate Responses:** No

Add On Charges Allowed: No

SECTION I – INTRODUCTION AND INFORMATION

1.1 Purpose

The City of Fort Lauderdale, Florida (City) is seeking qualified, experienced and licensed firm(s), hereinafter referred to as Contractor or Proposer to provide Automated School Zone Speed Detection Camera System Equipment with both LiDAR (Light Detection and Ranging) and RADAR options to the City, in accordance with the terms, conditions, and specifications contained in this Request for Proposals (RFP).

1.2 Point of Contact

For information concerning procedures for responding to this solicitation, contact Procurement Specialist Kirk McDonald at (954) 828-5073 or email at kmcdonald@fortlauderdale.gov. Such contact shall be for clarification purposes only.

For information concerning technical specifications, please utilize the question/answer feature provided by the City's on-line strategic sourcing platform. Questions of a material nature must be received prior to the cut-off date specified in the RFP Schedule. Material changes, if any, to the scope of services or bidding procedures will only be transmitted by written addendum. Contractors please note: Proposals shall be submitted as stated in PART IV – Submittal Requirements. No part of your proposal can be submitted via FAX. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a proposal will be considered evidence that the Proposer has familiarized themselves with the nature and extent of the work, and the equipment, materials, and labor required. The entire proposal must be submitted in accordance with all specifications contained in this solicitation. The questions and answers submitted in the City's on-line strategic sourcing platform shall become part of any contract that is created from this RFP.

1.3 Pre-proposal Conference and Site Visit

There will not be a pre-proposal conference or site visit for this Request for Proposal.

It will be the sole responsibility of the Proposer to become familiar with the scope of the City's requirements and systems prior to submitting a proposal. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a proposal will be considered evidence that the Proposer has familiarized themselves with the nature and extent of the work, equipment, materials, and labor required.

1.4 CITY'S ON-LINE STRATEGIC SOURCING PLATFORM

The City of Fort Lauderdale uses the City's on-line strategic sourcing platform to administer the competitive solicitation process, including but not limited to soliciting proposals, issuing addenda, posting results and issuing notification of an intended decision. There is no charge to register and download the RFP from the City's on-line strategic sourcing platform. Proposers are strongly encouraged to read the supplier tutorials available in the City's on-line strategic sourcing platform well in advance of their intention of submitting a proposal to ensure familiarity with the use of the City's on-line strategic sourcing platform. The City shall not be responsible for a Proposer's inability to submit a Proposal by the due date and time for any reason, including issues arising from the use of the City's on-line strategic sourcing platform.

It is the sole responsibility of the Proposer to ensure that their proposal is submitted electronically through the City's on-line strategic sourcing platform no later than the time and date specified in this solicitation. PAPER PROPOSAL SUBMITTALS WILL NOT BE ACCEPTED. PROPOSALS MUST BE SUBMITTED ELECTRONICALLY VIA the City's on-line strategic sourcing platform.

1.5 Electronic Bid Openings/Proposal Closings

Please be advised that effective immediately, and until further notice, all Invitation to Bids, Request for Proposals, Request for Qualifications, and other solicitations led by the City of Fort Lauderdale will be opened electronically via the City's on-line strategic sourcing platform at the date and time indicated on the solicitation. All openings will be held on the City's on-line strategic sourcing platform.

Anyone requesting assistance or having further inquiry in this matter must contact the Procurement Specialist indicated on the solicitation, via the Question-and-Answer forum on the City's on-line strategic sourcing platform before the Last Day for Questions indicated in the Solicitation.

END OF SECTION

SECTION II - SPECIAL TERMS AND CONDITIONS

2.1 General Conditions

RFP General Conditions (Form G-107, Rev. 02/22) are included and made a part of this RFP.

2.2 Addenda, Changes, and Interpretations

It is the sole responsibility of each firm to notify the Buyer utilizing the question / answer feature provided by the City's on-line strategic sourcing platform and request modification or clarification of any ambiguity, conflict, discrepancy, omission, or other error discovered in this competitive solicitation. Requests for clarification, modification, interpretation, or changes must be received prior to the Question and Answer (Q & A) Deadline. Requests received after this date may not be addressed. Questions and requests for information that would not materially affect the scope of services to be performed or the solicitation process will be answered within the question / answer feature provided by the City's on-line strategic sourcing platform and shall be for clarification purposes only. Material changes, if any, to the scope of services or the solicitation process will only be transmitted by official written addendum issued by the City and uploaded to the City's on-line strategic sourcing platform as a separate addendum to the RFP. Under no circumstances shall an oral explanation given by any City official, officer, staff, or agent be binding upon the City and should be disregarded. All addenda are a part of the competitive solicitation documents, and each firm will be bound by such addenda. It is the responsibility of each to read and comprehend all addenda issued.

2.3 Changes and Alterations

Proposer may change or withdraw a Proposal at any time prior to Proposal submission deadline; however, no oral modifications will be allowed. Modifications shall not be allowed following the Proposal deadline.

2.4 Proposer's Costs

The City shall not be liable for any costs incurred by Proposers in responding to this RFP.

2.5 Pricing/Delivery

All pricing should be identified on the Cost Proposal page provided in this RFP. No additional costs may be accepted, other than the costs stated on the Cost Proposal page. Failure to use the City's Cost Proposal page and provide costs as requested in this RFP may deem your proposal non-responsive.

Contractor shall quote a firm, fixed price for all services stated in the RFP. All costs including travel shall be included in your proposal. The City shall not accept any additional costs including any travel associated with coming to the City of Fort Lauderdale.

All pricing must include delivery and installation and be quoted FOB: Destination.

2.6 Price Validity

Prices provided in this Request for Proposals (RFP) shall be valid for at least One Hundred and Twenty (120) days from time of RFP opening unless otherwise extended and agreed upon by the City and Bidder/Proposer. The City shall award a contract within this time period or shall request to the recommended awarded proposer an extension to hold pricing, until products/services have been awarded.

2.7 Invoices/Payment

The City will accept invoices/payment no more frequently than once per month. Each invoice/ payment shall fully detail the related costs/revenue and shall specify the status of the particular task or project as of the date of the invoice and/or revenue collection document with regard to the accepted schedule for that task or project. Payment, if applicable, will be made within forty-five (45) days after receipt of an invoice acceptable to the City, in accordance with the Florida Local Government Prompt Payment Act.

2.8 Related Expenses/Travel Expenses

All costs including travel are to be included in your proposal. The City will not accept any additional costs.

2.9 Payment Method – N/A

2.10 Mistakes

The proposer shall examine this RFP carefully. The submission of a Proposal shall be prima facie evidence that the consultant has full knowledge of the scope, nature, and quality of the work to be performed; the detailed requirements of the specifications; and the conditions under which the work is to be performed. Ignorance of the requirements will not relieve the consultant from liability and obligations under the Contract.

2.11 Acceptance of Proposals / Minor Irregularities

2.11.1 The City reserves the right to accept or reject any or all proposals, part of proposals, and to waive minor irregularities or variances to specifications contained in proposals which do not make the proposal conditional in nature and minor irregularities in the solicitation process. A minor irregularity shall be a variation from the solicitation that does not affect the price of the contract or does not give a respondent an advantage or benefit not enjoyed by other respondents, does not adversely impact the interests of other firms, or does not affect the fundamental fairness of the solicitation process. The City also reserves the right to reissue a Request for Proposal.

2.11.2 The City reserves the right to disqualify Proposer during any phase of the competitive solicitation process and terminate for cause any resulting contract upon evidence of collusion with intent to defraud or other illegal practices on the part of the Proposer.

2.12 Modification of Services

2.12.1 While this contract is for services provided to the department referenced in this RFP, the City may require similar work for other City departments. Successful Proposer agrees to take on such work unless such work would not be considered reasonable or become an undue burden to the Successful Proposer.

2.12.2 The City reserves the right to delete any portion of the work at any time without cause, and if such right is exercised by the City, the total fee shall be reduced in the same ratio as the estimated cost of the work deleted to the estimated cost of the work originally planned. If work has already been accomplished and approved by the City on any portion of a contract resulting from this RFP, the Successful Proposer shall be paid for the work completed on the basis of the estimated percentage of completion of such portion to the total project cost.

2.12.3 The City may require additional items or services of a similar nature, but not specifically listed in the contract. The Successful Proposer agrees to provide such items or services and shall provide the City prices on such additional items or services. If the price(s)

offered are not acceptable to the City, and the situation cannot be resolved to the satisfaction of the City, the City reserves the right to procure those items or services from other vendors, or to cancel the contract upon giving the Successful Proposer thirty (30) days written notice.

2.12.4 If the Successful Proposer and the City agree on modifications or revisions to the task elements, after the City has approved work to begin on a particular task or project, and a budget has been established for that task or project, the Successful Proposer will submit a revised budget to the City for approval prior to proceeding with the work.

2.13 Non-Exclusive Contract

Proposer agrees and understands that the contract shall not be construed as an exclusive arrangement and further agrees that the City may, at any time, secure similar or identical services from another vendor at the City's sole option.

2.14 Sample Contract Agreement

A sample of the formal agreement template, which may be required to be executed by the awarded vendor can be found at our website.

2.15 Responsiveness

In order to be considered responsive to the solicitation, the firm's proposal shall fully conform in all material aspects to the solicitation and all its requirements, including all form and substance.

2.16 Responsibility

In order to be considered a responsible firm, firm shall be fully capable to meet all of the requirements of the solicitation and subsequent contract, must possess the full capability, financial, technical, integrity, reliability, capacity, experience, history, references, and past performance to perform as contractually required, and must be able to fully demonstrate the ability to provide good faith performance.

2.17 Minimum Qualifications

Proposers shall be in the business of Automated School Zone Speed Detection Camera System management and administration and must possess sufficient financial support, equipment, and organizational personnel to ensure that it can satisfactorily perform the services if awarded a Contract. Proposers must demonstrate that they, or the key staff assigned to the project, have successfully provided services with similar magnitude to those specified in the scope of services to at least one entity similar in size and complexity to the City of Fort Lauderdale and the managerial and financial ability to successfully perform the work.

Proposers shall satisfy each of the following requirements cited below. Failure to do so may result in the proposal being deemed non-responsive.

2.17.1 Experience and References

a. Minimum of five (5) years of demonstrated experience in implementing automated speed enforcement systems, which includes school zone speed monitoring.

b. Proposer must provide a list of at least three (3) successfully implemented projects in school zones with at least one (1) of similar scope and size to the City of Fort Lauderdale within the last five (5) years, as indicated previously. Proposer must be

able to demonstrate that systems have been provided to at least three (3) municipalities/county police or transportation agencies.

2.17.2 Technical Capability

a. Proposer should offer a fully automated speed enforcement system, including cameras, radar/LIDAR detection, license plate recognition (LPR), data storage, and violation processing.

b. The School Zone Speed Detection System must be able to pursuant to Section 316.0776, Florida Statutes (F.S.), receive approval from the Florida Department of Transportation (FDOT) for the placement or installation of a Speed Detection System (SDS) in a School Zone on the State Highway System (SHS), as defined in Section 334.03(24), F.S. SDS installations on the SHS must be authorized through a General Use Permit in accordance with Rule 14-20.010 of the Florida Administrative Code.

However, a General Use Permit from FDOT is not required for the installation of an SDS on a street or highway under the jurisdiction of a County or Municipality. The local agency in charge of operations and maintenance of a roadway that is separate from the SHS is responsible for reviewing proposed installations on that roadway.

c. The School Zone Speed Detection System must comply with state and local laws regarding automated enforcement.

2.17.3 Personnel Qualifications

a. Key project staff must include individuals with relevant technical and project management experience.

b. Installation and maintenance personnel must hold appropriate certifications, licenses, or technical credentials for electrical, communication, or traffic system work.

c. Proposer or principals shall have relevant experience in Automated School Zone Speed Detection Camera System management and administration. Project manager assigned to the work must have experience with automated speed enforcement and have served as project manager on similar projects.

2.17.3 Before awarding a contract, the City reserves the right to require that a Proposer submit such evidence of qualifications as the City may deem necessary. Further, the City may consider any evidence of the financial, technical, and other qualifications and abilities of a firm or principals including, but not limited to, previous experiences of same with the City and performance evaluation for services, in making the award in the best interest of the City.

2.17.4 Firm or principals shall have no record of judgments, pending lawsuits against the City or criminal activities involving moral turpitude and not have any conflicts of interest that have not been waived by the City Commission.

2.17.5 Neither firm nor any principal, officer, or stockholder shall be in arrears or in default of any debt or contract involving the City, (as a party to a contract, or otherwise); nor have failed to perform faithfully on any previous contract with the City.

2.18 Lobbying Activities

ALL CONTRACTORS PLEASE NOTE: Any proposer submitting a response to this solicitation must comply, if applicable, with City of Fort Lauderdale Ordinance No. C-11-42, and Resolution No. 07-101, Lobbying Activities. Copies of Ordinance No. C-11-42 and Resolution No. 07-101 may be obtained from the City Clerk's Office, located at 1 East Broward Boulevard, Suite 444, Fort Lauderdale, Florida 33301.

2.19 Local Business Preference

2.19.1 Section 2-186, Code of Ordinances of the City of Fort Lauderdale, provides for a local business preference. In order to be considered for a local business preference, a Proposer must include the Local Business Preference Certification Statement part of this RFP, as applicable to the local business preference class claimed at the time of Proposal submittal:

2.19.2 Upon formal request of the City, based on the application of a Local Business Preference the Proposer shall within ten (10) calendar days submit the following documentation to the Local Business Preference Class claimed:

a. Copy of City of Fort Lauderdale current year business tax receipt, or Broward County current year business tax receipt, and

b. List of the names of all employees of the Proposer and evidence of employees' residence within the geographic boundaries of the City of Fort Lauderdale or Broward County, such as a current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

2.19.3 Failure to comply at time of Proposal submittal shall result in the Proposer being found ineligible for the local business preference.

2.19.4 The complete local business preference ordinance may be found on the City's web site: Click Here

2.19.5 Definitions

a. The term "Class A business" shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, and shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.

b. The term "Class B business" shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, or shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.

c. The term "Class C business" shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of Broward County.

d. The term "Class D business" shall mean any business that does not qualify as a Class A, Class B, or Class C business.

2.20 Disadvantaged Business Enterprise Preference

2.20.1 Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business preference. In order to be considered for a disadvantaged business preference, a Proposer must include a certification from a government agency, as applicable to the disadvantaged business preference class claimed at the time of Bid/Proposal submittal:

2.20.2 Upon formal request of the City, based on the application of a Disadvantaged Business Preference the Proposer shall within ten (10) calendar days submit the following documentation to the Disadvantaged Business Enterprise Preference Class claimed:

a. Copy of City of Fort Lauderdale current year business tax receipt, or the Tri-County (Broward, Dade, West Palm Beach) current year business tax receipt, or proof of active Sunbiz status and

b. List of the names of all employees of the Proposer and evidence of employees' residence within the geographic boundaries of the City of Fort Lauderdale or the Tri-County, such as current Florida driver's license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

2.20.3 Failure to comply at time of Proposal submittal shall result in the Proposer being found ineligible for the Disadvantaged Business Enterprise Preference business preference.

2.20.4 The complete disadvantaged business preference ordinance may be found on the City's web site: Click Here

2.20.5 Definitions

a. The term "Disadvantaged Class 1 Enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the city's Procurement Manual.

b. The term "Disadvantaged Class 2 Enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the city's Procurement Manual.

c. The term "Disadvantaged Class 3 Enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.

d. The term "Disadvantaged Class 4 Enterprise" shall mean any disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.

2.21 Protest Procedure

2.21.1 Any Proposer who is not recommended for award of a contract and who alleges a failure by the city to follow the city's procurement ordinance or any applicable law, may follow the protest procedure as found in the city's procurement ordinance within five (5) days after a notice of intent to award is posted on the city's web site at the following link: Click Here

2.21.2 The complete protest ordinance may be found on the city's web site at the following link: Click Here

2.22 Public Entity Crimes

Proposer represents, if awarded, that the subsequent execution of an Agreement will not violate the Public Entity Crime Act, Section 287.133, Florida Statutes 2024, as may be amended or revised, which essentially provides that a person or affiliate who is a contractor, consultant, or other provider and who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to City, may not submit a bid on a contract with City for the construction or repair of a public building or public work, may not submit bids on leases of real property to City, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under an Agreement with City, and may not transact any business with City in excess of the threshold amount provided in Section 287.017, Florida Statutes (2024), as may be amended or revised, for category two purchases for a period of 36 months from the date of being placed on the convicted vendor list. Violation of this Section shall result in termination of this Agreement and recovery of all monies paid by City pursuant to this Agreement and may result in debarment from City's competitive procurement activities.

2.23 Subcontractors

2.23.1 If the Successful Proposer proposes to use subcontractors in the course of providing these services to the City, this information shall be a part of the bid/proposal response. Such information shall be subject to review, acceptance, and approval of the City, prior to any contract award. The City reserves the right to approve or disapprove of any subcontractor in its best interest and to require Successful Proposer to replace subcontractor with one that meets City approval.

2.23.2 Successful Proposer shall ensure that all of its subcontractors perform in accordance with the terms and conditions of this solicitation. Successful Proposer shall be fully responsible for all of its subcontractors' performance, and liable for any of its subcontractors' non-performance and all of its subcontractors' acts and omissions. Successful Proposer shall defend, at its expense, counsel, subject to the City's approval or disapproval, and indemnify and hold harmless the City and the City's officers, employees, and agents from and against any claim, lawsuit, third-party action, or judgment, including any award of attorney fees and any award of costs, by or in favor of any Successful Proposer's subcontractors for payment for work performed for the City.

2.23.3 Successful Proposer shall require all its subcontractors to provide the required insurance coverage as well as any other coverage that the contractor may consider necessary, and

any deficiency in the coverage or policy limits of said subcontractors will be the sole responsibility of the Successful Proposer.

2.24 Proposal Security- N/A

2.25 Payment and Performance Bond – N/A

2.25 Insurance Requirements

2.26.1 As a condition precedent to the effectiveness of this Agreement, during the term of this Agreement and during any renewal or extension term of this Agreement, the Contractor, at its sole expense, shall provide insurance of such types and with such terms and limits as noted below. Providing proof of and maintaining adequate insurance coverage are material obligations of the Successful Proposer . The Successful Proposer shall provide the City a certificate of insurance evidencing such coverage. Successful Proposer's insurance coverage shall be primary insurance for all applicable policies. The limits of coverage under each policy maintained by the Successful Proposer shall not be interpreted as limiting the Successful Proposer's liability and obligations under this Agreement. All insurance policies shall be through insurers authorized or eligible to write policies in the State of Florida and possess an A.M. Best rating of A-, VII or better, subject to approval by the City's Risk Manager.

2.26.2 The coverages, limits, and endorsements required herein protect the interests of the City, and these coverages, limits, and/or endorsements shall in no way be relied upon by the Successful Proposer for assessing the extent or determining appropriate types and limits of coverage to protect the Successful Proposer against any loss exposures, whether as a result of this Agreement or otherwise. The requirements contained herein, as well as the City's review or acknowledgement, are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by the Successful Proposer under this Agreement.

2.26.3 The following insurance policies and coverages are required:

Professional Liability

Coverage must be afforded for Wrongful Acts in an amount not less than $1,000,000 each claim and $2,000,000 aggregate.

Successful Proposer must keep the professional liability insurance in force until the third anniversary of expiration or early termination of this Agreement or the third anniversary of acceptance of work by the City, whichever is longer, which obligation shall survive expiration or early termination of this Agreement.

Cyber Liability

Coverage must be afforded in an amount not less than $1,000,000 per claim for negligent retention of data as well as notification and related costs for cyber incidents.

Fidelity/Dishonesty and/or Commercial Crime

Coverage must be afforded in an amount not less than $1,000,000 per loss for dishonest acts of Successful Proposer's employees, including but not limited to theft of money, personal property, vehicles, materials, supplies, equipment, tools, etc. Third-party coverage must be included under the policy.

Commercial General Liability

Coverage must be afforded under a Commercial General Liability policy with limits not less than:

- $1,000,000 each occurrence and $2,000,000 aggregate for Bodily Injury, Property Damage, and Personal and Advertising Injury
- $1,000,000 each occurrence and $2,000,000 aggregate for Products and Completed Operations

Policy must include coverage for contractual liability and independent contractors.

The City, a Florida municipality, its officials, employees, and volunteers are to be included as an additional insured with a CG 20 26 04 13 Additional Insured – Designated Person or Organization Endorsement or similar endorsement providing equal or broader Additional Insured Coverage with respect to liability arising out of activities performed by or on behalf of Successful Proposer. The coverage shall contain no special limitation on the scope of protection afforded to the City, its officials, employees, and volunteers.

Business Automobile Liability

Proof of coverage must be provided for all Owned, Hired, Scheduled, and Non-Owned vehicles for Bodily Injury and Property Damage in an amount not less than the State of Florida required minimums unless a different amount is required by City Ordinance(s).

If Successful Proposer does not own vehicles, it shall maintain coverage for Hired and Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.

Workers' Compensation and Employer's Liability

Coverage must be afforded per Chapter 440, Florida Statutes. Any person or entity performing work for or on behalf of the City must provide Workers' Compensation insurance. Exceptions and exemptions will be allowed by the City's Risk Manager, if they are in accordance with Florida Statute.

Successful Proposer waives, and shall ensure that its insurance carrier waives, all subrogation rights against the City, its officials, employees, and volunteers for all losses or damages. The City requires the policy to be endorsed with WC 00 03 13 Waiver of our Right to Recover from Others or equivalent.

Successful Proposer must be in compliance with all applicable State and federal workers' compensation laws.

2.26.4 Insurance Certificate Requirements

- **a.** The Successful Proposer shall provide the City with valid Certificates of Insurance (binders are unacceptable) no later than ten (10) days prior to the start of work contemplated in this Agreement.
- **b.** The Successful Proposer shall provide to the City a Certificate of Insurance having a thirty (30) day notice of cancellation; ten (10) days' notice if cancellation is for nonpayment of premium.
- **c.** In the event that the insurer is unable to accommodate the cancellation notice requirement, it shall be the responsibility of the Successful Proposer to provide the proper notice. Such notification will be in writing by registered mail, return receipt requested, and addressed to the certificate holder.
- **d.** In the event the Agreement term or any surviving obligation of the Contractor following expiration or early termination of the Agreement goes beyond the expiration date of the insurance policy, the Successful Proposer shall provide the City with an updated Certificate of Insurance no later than ten (10) days prior to the expiration of the

insurance currently in effect. The City reserves the right to suspend the Agreement until this requirement is met.

e. The Certificate of Insurance shall indicate whether coverage is provided under a claims-made or occurrence form. If any coverage is provided on a claims-made form, the Certificate of Insurance must show a retroactive date, which shall be the effective date of the initial contract or prior.

f. The City shall be named as an Additional Insured on all liability policies, with the exception of Workers' Compensation.

g. The City shall be granted a Waiver of Subrogation on the Successful Proposer's Workers' Compensation insurance policy.

h. The title of the Agreement, Bid/Proposal/Contract number, event dates, or other identifying reference must be listed on the Certificate of Insurance.

The Certificate Holder should read as follows:
City of Fort Lauderdale
401 SE 21st Street
Fort Lauderdale, FL 33316

2.26.5 The Successful Proposer has the sole responsibility for all insurance premiums and shall be fully and solely responsible for any costs or expenses as a result of a coverage deductible, co-insurance penalty, or self-insured retention; including any loss not covered because of the operation of such deductible, co-insurance penalty, self-insured retention, or coverage exclusion or limitation. Any costs for adding the City as an Additional Insured shall be at the Successful Proposer's expense.

2.26.6 If the Successful Proposer's primary insurance policy/policies do not meet the minimum requirements, as set forth in this Agreement, the Successful Proposer may provide evidence of an Umbrella/Excess insurance policy to comply with this requirement.

2.26.7 The Successful Proposer's insurance coverage shall be primary insurance as respects to the City, a Florida municipal corporation, its officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, a Florida municipal corporation, its officials, employees, or volunteers shall be non-contributory.

2.26.8 Any exclusion or provision in any insurance policy maintained by the Successful Proposer that excludes coverage required in this Agreement shall be deemed unacceptable and shall be considered breach of contract.

2.26.9 All required insurance policies must be maintained until the contract work has been accepted by the City, or until this Agreement is terminated, whichever is later. Any lapse in coverage shall be considered breach of contract. In addition, Successful Proposer must provide to the City confirmation of coverage renewal via an updated certificate should any policies expire prior to the expiration of this Agreement. The City reserves the right to review, at any time, coverage forms and limits of Successful Proposer's insurance policies.

2.26.10 The Successful Proposer shall provide notice of any and all claims, accidents, and any other occurrences associated with this Agreement shall be provided to the Contractor's insurance company or companies and the City's Risk Management office as soon as practical.

2.26.11 It is the Successful Proposer's responsibility to ensure that any and all of the Successful Proposer's independent contractors and subcontractors comply with these insurance requirements. All coverages for independent contractors and subcontractors shall be subject to all of the applicable requirements stated herein. Any and all deficiencies are the responsibility of the Contractor.

2.27 Award of Contract

A Contract (the "Agreement") may be awarded by the City Commission. The City reserves the right to execute or not execute, as applicable, a contract with the Proposer(s) that is determined to be in the City's best interests. The City reserves the right to award a contract to more than one Proposer, at the sole and absolute discretion of the City.

2.28 Unauthorized Work

The Successful Proposer(s) shall not begin work until a Contract has been awarded by the City Commission and a notice to proceed has been issued. Proposer(s) agree and understand that the issuance of a Purchase Order and/or Task Order shall be issued and provided to the Successful Proposer(s) following Commission award; however, receipt of a purchase order and/or task order shall not prevent the Successful Proposer(s) from commencing the work once the City Commission has awarded the contract and notice to proceed is issued.

2.29 Damage to Public or Private Property

Extreme care shall be taken to safeguard all existing facilities, site amenities, irrigation systems, vehicles, etc. on or around the job site. Damage to public and/or private property shall be the responsibility of the Successful Proposer and shall be repaired and/or replaced at no additional cost to the City.

2.30 Safety

The Successful Proposer shall adhere to the Florida Department of Transportation's Uniform manual on Traffic Control for construction and maintenance work zones when working on or near a roadway. It will be the sole responsibility of the Successful Proposer to make themselves and their employees fully aware of these provisions, especially those applicable to safety.

2.31 Uncontrollable Circumstances ("Force Majeure")

The City and Successful Proposer will be excused from the performance of their respective obligations under this agreement when and to the extent that their performance is delayed or prevented by any circumstances beyond their control including, fire, flood, explosion, strikes or other labor disputes, act of God or public emergency, war, riot, civil commotion, malicious damage, act or omission of any governmental authority, delay or failure or shortage of any type of transportation, equipment, or service from a public utility needed for their performance, provided that:

2.31.1 The non-performing party gives the other party prompt written notice describing the particulars of the Force Majeure including, but not limited to, the nature of the occurrence and its expected duration, and continues to furnish timely reports with respect thereto during the period of the Force Majeure;

2.31.2 The excuse of performance is of no greater scope and of no longer duration than is required by the Force Majeure;

2.31.3 No obligations of either party that arose before the Force Majeure causing the excuse of performance are excused as a result of the Force Majeure; and

2.31.4 The non-performing party uses its best efforts to remedy its inability to perform. Notwithstanding the above, performance shall not be excused under this Section for a period in excess of two (2) months, provided that in extenuating circumstances, the City may excuse performance for a longer term. Economic hardship of the Successful Proposer will not constitute Force Majeure. The term of the agreement shall be extended by a period equal to that during which either party's performance is suspended under this Section.

2.32 Canadian Companies

In the event Successful Proposer is a corporation organized under the laws of any province of Canada or is a Canadian federal corporation, the City may enforce in the United States of America or in Canada or in both countries a judgment entered against the Successful Proposer. The Successful Proposer waives any and all defenses to the City's enforcement in Canada, of a judgment entered by a court in the United States of America. All monetary amounts set forth in this Contract are in United States dollars.

2.33 News Releases/Publicity

News releases, publicity releases, or advertisements relating to this contract, or the tasks or projects associated with the project shall not be done without prior City approval.

2.34 Manufacturer/Brand/Model Specific Request

This is a manufacturer/brand/model specification. No substitutions will be allowed.

2.35 Contract Period

The initial contract term shall commence upon date of award by the City and shall expire three (3) years from that date. The City reserves the right to extend the contract for one (1), additional two-year term, providing all terms conditions and specifications remain the same, both parties agree to the extension, and such extension is approved by the City.

In the event services are scheduled to end because of the expiration of this contract, the Successful Proposer shall continue the service upon the request of the City as authorized by the awarding authority. The extension period shall not extend for more than 270 days beyond the expiration date of the existing contract. The Successful Proposer shall be compensated for the service at the rate in effect when this extension clause is invoked by the City.

2.36 Cost Adjustments – N/A

2.37 Service Test Period

If the Successful Proposer has not previously performed the services to the city, the City reserves the right to require a test period to determine if the Successful Proposer can perform in accordance with the requirements of the contact, and to the City's satisfaction. Such test period can be from thirty to ninety days, and will be conducted under all specifications, terms and conditions contained in the contract. This trial period will then become part of the initial contract period.

A performance evaluation will be conducted prior to the end of the test period and that evaluation will be the basis for the City's decision to continue with the Successful Proposer or to select another Successful Proposer (if applicable).

2.38 Contract Coordinator

The City may designate a Contract Coordinator whose principal duties shall be:

- Liaison with Successful Proposer.

- Coordinate and approve all work under the contract.
- Resolve any disputes.
- Assure consistency and quality of Successful Proposer's performance.
- Schedule and conduct Successful Proposer performance evaluations and document findings.
- Review and approve for payment all invoices for satisfactory work performed or items delivered.

2.39 Contractor Performance Reviews and Ratings

The City Contract Coordinator may develop a Contractor performance evaluation report. This report shall be used to periodically review and rate the Contractor's performance under the contract with performance rating as follows:

Excellent	Far exceeds requirements.
Good	Exceeds requirements.
Fair	Just meets requirements.
Poor	Does not meet all requirements and contractor is subject to penalty provisions under the contact.
Non-compliance	Either continued poor performance after notice or a performance level that does not meet a significant portion of the requirements. This rating makes the Contractor subject to the default or cancellation for cause provisions of the contract.

The report shall also list all discrepancies found during the review period. The Contractor shall be provided with a copy of the report and may respond in writing if he takes exception to the report or wishes to comment on the report. Contractor performance reviews and subsequent reports will be used in determining the suitability of contract extension.

2.40 Substitution of Personnel

In the event the Successful Proposer wishes to substitute trained, qualified, personnel for those listed in the proposal, the City shall receive prior notification and have the right to review, test and approve such substitutions, if deemed necessary. If the City has reasonable evidence to believe that an employee of the Successful Proposer is incompetent, or has performed his or her employment in an objectionable manner, the City shall have the right to require the Successful Proposer to resolve the situation to the City's satisfactions, provided, however, that the Successful Proposer shall not be required to institute or pursue to completion any action if to do so would violate any law, state statute, city ordinance, contract or employment or union agreement.

2.41 Ownership of Work

The City shall have full ownership and the right to copyright, otherwise limit, reproduce, modify, sell, or use all the work or product produced under this contract without payment of any royalties or fees to the Successful Proposer above the agreed hourly rates and related costs.

2.42 Condition of Trade-In Equipment – N/A

2.43 Conditions of Trade-In Shipment and Purchase Payment – N/A

2.44 Verification of Employment Status

Any Contractor/Consultant assigned to perform responsibilities under its contract with a State agency is required to utilize the US Department of Homeland Security's E-Verify system (per Executive Order Number 11-02) to verify the employment eligibility of: (a) all persons employed during the contract term by the Contractor to perform employment duties within Florida; and (b) all persons (including subcontractors) assigned by the Contractor to perform work pursuant to the

contract with the State agency.

E-VERIFY Affirmation Statement must be completed and submitted with Proposer's response to this RFP.

2.45 Service Organization Controls

Proposer must provide a current SSAE 18, SOC 2, Type I report with their proposal. **A proposer shall be deemed non-responsive for failure to submit its SSAE 18, SOC 2, Type 1 report with its proposal at time of deadline.** Successful Proposer will be required to provide an SSAE 18, SOC 2, Type II report annually during the term of this contract.

2.46 Warranties of Usage

Any estimated quantities listed are for information and tabulation purposes only. No warranty or guarantee of quantities needed is given or implied. It is understood that the Successful Proposer will furnish the City's needs as they arise.

2.47 PCI (Payment Card Industry) Compliance

Successful Proposer agrees to comply with all applicable state, federal and international laws, as well as industry best practices, governing the collection, access, use, disclosure, safeguarding and destruction of protected information.

Successful Proposer and/or any of its subcontractor that handles credit card data must be, and remain, PCI compliant under the current standards and will provide documentation confirming compliance upon request by the City of Fort Lauderdale, failure to produce documentation could result in termination of the contract.

END OF SECTION

SECTION III - TECHNICAL SPECIFICATIONS/SCOPE OF SERVICES

3.1 Project Definition and Objective

The City is requesting proposals from qualified Proposers to provide Automated School Zone Speed Detection Camera System Equipment with both LiDAR (Light Detection and Ranging) and RADAR options. Systems must have Automated License Plate Readers (ALPR) functions integrated with the existing FLOCK system. The Proposer shall provide and install automated school zone speed detection camera system equipment on designated roads/school zones within Fort Lauderdale for automated school zone speed enforcement on a minimum of two (2) approaches per school zone. The Proposer will, if requested by the City, provide traffic studies to the City, and assist with evaluating deployment locations. The City shall be the sole determiner of the deployment locations.

The purpose of this program is to significantly increase safety through awareness and enforcement of speed limits within our school zones via automated speed enforcement with LiDAR, RADAR and ALPR technology. In accordance with Florida state law, the system will monitor, detect, and record speed violations within designated school zones, thereby increasing vehicle and/or pedestrian safety, while providing greater situational awareness and investigative capability through accessible ALPR data.

The system, including any preliminary and or future traffic/location studies, certificate/permit approvals, system training, camera and ALPR equipment and installation, proper/required signage and installation, back-office processing of citations, and any maintenance of the system, will be provided by the selected vendor at no cost to the City with revenue sharing between the City and the vendor of paid violator collections. In cases where the City collects traffic data and/or performs analysis in support of site evaluation using City staff or a 3rd party, the Proposer shall reimburse the City for the cost of such efforts.

All equipment and materials for citation processing shall be obtained, installed, and maintained according to Federal, State, and Local Laws/Ordinances. The system must be exclusively violator funded and the contracted Proposer shall include all hardware, software, installation, maintenance, operation, and all back-office processing of violations as specified herein.

3.2 Services to be Provided to the City

Proposers are required to show they possess the necessary resources and capacity to deliver the materials and services outlined in this document. Each proposer must include the specified required documentation in their proposal. Failure to include the required documentation may result in the proposal being considered non-responsive and subsequently rejected. Proposers are to submit written proposals that present the provider's qualifications and understanding of the services to be provided. Proposal should provide all the information which it considers pertinent to its qualifications, and which responds to the specifications and evaluation criteria listed herein.

The City seeks assurance of a proven track record for the proposed services; high degree of dependability, reliability, and accuracy; timeliness of task completion; cost effectiveness; responsiveness; and financial solvency. Emphasis should be placed on the completeness of services offered and the clarity of content. It is the intent of this Request for Proposal (RFP) to select a solution provider that delivers the best overall value to the City, considering the evaluation factors in this RFP.

Proposer shall provide a written proposal which addresses their capability and proposal of services during the term of the contract concerning at a minimum the following items:

A. The name and contact person, together with address, telephone number, and email address of the office from which the services will be provided. Corporate office information shall also be provided, if applicable.

B. A brief history of the proposer (limit two pages), including organization structure, location of management, and evidence that the firm is authorized to do business in the State of Florida.

C. A description(s) of successful experience in providing School Zone Speed Detection Camera system services. The Proposer must be able to demonstrate that systems have been provided to at least three (3) municipalities/county police or transportation agencies as required in the Minimum Qualifications.

D. Proposer's ability to conduct speed studies or procure speed studies, at the request of the City, for determination of initial and future installation locations during the terms of a contract, at no cost to the City.

E. Proposer's ability to produce initial public notice documents/media for the purposes of a 90-day public education and awareness campaign or a period of warning in cooperation with the City's (PIO). The City's goal is to encourage traffic safety and increase public knowledge of school speed zone enforcement systems including increasing awareness of the dangers associated with speed through these areas.

F. Submission must include project approach with deliverables and timelines included on a turnkey solution (i.e. hardware, operation, software application, software system, etc.) Describe in detail the proper permitting, installation, initial testing, and ongoing maintenance of systems and components thereof including warning signs, signals, speed measurement and ALPR devices. Prior to installation, the system components shall be approved and authorized by the Florida Department of Transportation (FDOT). Approved system components will be installed and maintained so as not to interfere with the operation of traffic control devices except where modifications to existing equipment are necessary to comply with law and or other approved design requirements. Interference or damage to any State, County or City equipment and/or infrastructure or private property will be at the Proposer's expense.

G. Proposer's capability to review all violations for validity and process the data for events that meet specified criteria prior to providing access to chargeable violations via secure website to the Fort Lauderdale Police Department (FLPD) for review and authorization of citations. The FLPD will approve or deny processed potential violations in a timely manner without charge for lapsed violations.

H. The capability of the company to provide maintenance and technical support of web-based interface to be used by the department and court in the review and processing of citations/cases.

I. Describe the web-based or other system where authorized users of the system can conduct audits of payments received, disbursements and/or other information related to the financial aspect of the contract/agreement.

J. Ability to provide web-based access to statistical information related to the violations/citations at various locations and overall.

K. Ability to provide integration/push of ALPR data which is compatible with and will alert Department FLOCK Mobile Units to hot-list and National Crime Information Center (NCIC) hits. Included in this must be the awareness statement of the current Florida laws regarding retention schedules concerning ALPR data for non-active investigations/cases.

L. The Proposer shall provide in detail their business practices related to the processing of automated school zone speed enforcement citations, including but not limited to each of the following areas:

1. Review process and transmission of violations to FLPD.
2. Mailing of duly authorized citations to the registered vehicle owner for notification and payment.
3. The process of providing and receiving an affidavit naming and identifying a person other than the registered owner who had custody and control of the vehicle at time of infraction.
4. The process of any pre-trial access of evidence provided to violators, if applicable.
5. The Proposer's available online Case Management System.
6. The process for receiving payments from violators.
7. The process to have a court hearing adjudication regarding the citation upon request.
8. A description of evidence materials and method for materials to be provided to court for hearings.
9. The flexibility of creation of court dockets within parameters set by the court.
10. The process and responsibility of submission of delinquent violations to the Broward County Clerk of Court's Office, for action in accordance with law and the timeframe in which these notifications are made, and through what process if any can be used by the court to verify this status.

M. The Proposer will describe in detail any and all fees, to include processing, financial, transaction, merchant, or administrative fees in addition to the citation fee. Any certified mailing fees, required for notices of violation or violations converted to Uniform Traffic Citations, will be the responsibility of the contracted Proposer. All fees shall be stated up front in this proposal, clearly summarized, itemized and disclosed on the Cost Proposal Page (Section 5.4). The revenue sharing portion to the City must be for paid and monies collected from fines or penalties imposed.

N. The Proposer's capability to provide an annual summary reporting to the Florida Department of Highway Safety & Motor Vehicles.

O. The Proposer's capability to be responsible for maintaining all system components including but not limited to equipment, infrastructure, signs, and any computer hardware, software, or web applications which may be necessary during the term of contract. The Proposer will also be responsible for updating equipment and technology during the term of the contract as new technology becomes available.

P. The Proposer's capability to deliver a comprehensive training program for FLPD personnel involved in the administration and/or operation of the system and its

components, including designated police personnel and court officials. Training for personnel must include at a minimum:

1. Detection and camera systems familiarization.
2. System training in a classroom or work environment setting.
3. Hardware (if applicable) and or software familiarization training.
4. Courtroom testimony and evidence presentation strategies for presenting School Zone Speed citations in court.
5. Other training as/if needed related to the program.

Q. The Proposer must recommend the hardware and software, if applicable, required to run the administrative components of the proposed solution, including, but not limited to, report writing, user account management, citation viewing, speed enforcement video review, video camera live feed viewing, etc. The Proposer must also identify the recommended (not minimum) specifications of the hardware and/or software requirements. Any software or hardware that is required to operate the system, if applicable, must be included within the proposal fee schedule.

R. The Proposer must conform to Florida Statutes, and where requested, by Freedom of Information requests or otherwise, shall provide customized forms and documents, if applicable, including, but not limited to electronic citations, custodial records, court dockets, and an integrated system to archive violations in accordance with Florida Law on records retention.

S. The Proposer must describe their business practice and financial process and timeline for transferring funds under their proposed model.

T. Capability to prepare materials for court including but not limited to legal proceedings both civil and or criminal related to school zone speed enforcement and ALPR technology and providing expert witness testimony in all legal proceedings confirming the functionality and accuracy of the system.

U. Prior to installation of any equipment or infrastructure within the public right(s)-of-way, sealed and certified plans for the placement of infrastructure and equipment must be submitted for permitting to the Fort Lauderdale Police Department, City of Fort Lauderdale Development Services Department and Transportation and Mobility Department, Broward County, and/or FDOT for appropriate jurisdictional review and approval. The City reserves the right to disapprove of any plans it deems unacceptable due to equipment or safety concerns. Permit submittal for each school in Phase I must occur within fourteen (14) days from execution of the agreement

V. Installation of the equipment must commence within fourteen (14) days from the issuance of the permit approval and the system must be operational and fully functional within thirty days from the issuance of the permit.

W. The Proposer will solicit input from the Broward County School Board or any selected private school for each installation location to verify the calendar for enforcement times and school year calendar changes. The Proposer shall be responsible for scheduling and maintaining fully functional equipment during school times. Any dismissals of printed/mailed citations issued on non-school days will be the responsibility of the contracted Proposer.

X. Proposals must be in compliance with all applicable federal, state, county or local laws, rules or regulations governing the use of automated traffic and/or speed enforcement programs. Proposers will ensure that all relevant equipment and procedures must also comply with, where applicable, federal, state, county or local laws, rules or regulations governing the use of automated speed enforcement systems not listed herein.

Y. Proposer assumes all risks for direct and indirect damage or injury to the property or persons used or employed on or in connection with the work contracted for, and of all damage or injury to any person or property wherever located, resulting from any action, omission, or operation under the contracted work.

Z. The Proposer shall be as fully responsible to the City for the acts and omissions of its subcontractors and of persons employed by them as it is for acts and omissions of persons directly employed by it.

3.3 Scope of Work/Services

The proposer must be able to deploy Automated School Zone Speed Detection camera equipment in accordance with the following standards.

A. Each speed detection system shall be equipped to detect a violating vehicle specifically using both LiDAR or RADAR options, activate the camera/video system, and produce high definition (HD) color video of the rear of a vehicle per lane of travel. HD digital camera video technology is required. Each speed detection system shall be compatible with ALPR functions to fully integrate with the department's existing FLOCK system.

B. Each system must be capable of clear HD video recording the rear of vehicles, per lane of travel, to clearly identify the rear license plate of the vehicle that is reasonably believed to have violated the speed limit within the designated school zone. ALPR data must fully integrate with the department's existing FLOCK system. Proposer shall indicate if they use Intelligent Character Recognition or Optical Character Recognition software to read plates.

C. System will provide alert "hotlist" notifications to FLPD or other law enforcement agencies within 5 seconds.

D. Proposer will store video footage for a minimum of 45 days and accessible to FLPD to review and the ability to view live stream video footage from camera feeds via web-based application, at all times without limitations to time, days, holidays, event or circumstances, at no cost to the City.

E. Each system must be capable of consistently taking video and photographs of license plates regardless of glare or materials used to obscure the license plate from clear view at various viewing angles.

F. The system must be capable of accurately monitoring up to three (3) traffic lanes in one direction at once or up to six (6) lanes of split traffic in two directions. Proposer must illustrate the system's ability to accurately capture violations at approaches with up to three (3) lanes in one direction. Also describe the versatility of the system for various roadway configurations including two-way direction on multilane highways.

G. The City prefers infrared systems that do not utilize distracting flashing devices (other than those necessary for proper warning), particularly as many potential installations are along two-lane roadways. Proposer must specify the type of lighting required by your system for a standard four-lane approach. Also describe associated flash characteristics, if any, of your system.

H. From point of data capture, all video and accompanying video sequences must be capable of secure storage and transmission, and capable of maintaining a secure chain of evidence. Proposers shall briefly describe their approach to maintaining security of evidence.

I. Proposers shall submit example set(s) of violation video (provide a link to the video) and evidentiary photos electronically with their proposal, if applicable under the following conditions:

1. Daytime – normal, fair and inclement weather conditions.
2. Nighttime – normal, fair and inclement weather conditions, from ALPR triggered data.

Proposer must provide access to the FLPD as may be deemed necessary to identify vehicles and tags of vehicles through ALPR accessible data.

J. The Proposer shall be able to provide a robust, fully web-enabled, and fully secure citation processing system that includes data processing, initial screening of data, prompt delivery of data to police for violation review and citation authorization, citation mailing, bad address notification, and maintenance of secure Internet-based violation viewing capability, at no cost to the City.

K. The Proposer's system must be capable of using a two-factor user authentication protocol for any web-enabled application. The Proposer's system shall be Criminal Justice Information Services (CJIS) compliant. Please describe any other certifications or measures related to computer/system security.

3.4 Required Services

Proposers must have the ability to provide the following services:

A. Traffic Study/Site Survey: The successful Proposer will work with the City to determine a list of candidate school zones, chosen in part based on quantitative assessment of the frequency and degree of violations. As part of this process, Proposers will develop baseline data for proposed school zone locations by monitoring for a minimum of three (3) school days for each location to quantify the frequency and degree during that period. This data will support site selection and will serve as baseline information for project evaluation purposes. However, sole determination of school zone locations remains with authorized personnel of the City. The Proposer shall provide any testing, traffic study and data collection as needed, at no cost to the City. In cases where the City collects traffic data and/or performs analysis in support of site evaluation, the Proposer shall reimburse the City for the cost of such efforts.

B. Camera Installation: From the school zones selected, the successful Proposer will deploy enforcement equipment on a minimum of two approaches per school zone, meeting or exceeding the scope of services specified above. Working with the appropriate state, county, and local jurisdictions, the successful Proposer will be responsible for all permit acquisition, plans and site

design, construction, installation, and maintenance of the equipment. This will require the successful Proposer to submit signed and sealed set of plans to the City of Fort Lauderdale Development Services Department, Broward County and/or FDOT for the permit application. No work in the field can be performed prior to a permit being issued.

C. Service and Maintenance: The servicing and maintenance of the automated school zone speed enforcement equipment will be the exclusive responsibility of the Proposer. Initial response to any equipment malfunctions shall occur within a 24-hour period; repairs shall be completed within a 72-hour period. Additionally, the Proposer shall address in its submittal the replacement of equipment that is damaged through an accidental means, weather event, or intentionally through a criminal act and the time frame required for replacement of an installed system location if one becomes a total loss. Explain how you will ensure that these availability requirements will be achieved.

D. Violation Screening and Citation Development: The successful Proposer will work with the Fort Lauderdale Police Department to determine in detail the elements that will constitute evidence of speed violations, and with the Court, Police and Law Departments to determine the contents of the citation that will be mailed to registered vehicle owners. Proposer shall describe its understanding of citation issuance under applicable City and/or County Ordinance as well as relevant state statutes and laws. Specifically, the Proposer shall work with FLPD's legal advisor to ensure the language of applicable statutes including any resolutions and or ordinances as necessary are prepared and approved and that the system remains in full compliance during the terms of the contract. Violation screening and Uniform Traffic Citation development will be provided at no cost to the City.

E. Citation Processing: The successful Proposer will be expected to provide citation processing in compliance with Florida statutes.

F. Statistical Reporting: In support of the City's project evaluation activities, the successful Proposer will provide weekly, monthly, and on-demand summary program metrics to the City that will include, at a minimum, the following:

1. Number of events recorded, by intersection approach and in total;
2. Number of events not billable, including a breakout of controllable and uncontrollable events lost, by location and in total;
3. Number of events forwarded to police;
4. Number of citations authorized and mailed, by month of issuance;
5. Number of citations returned as undeliverable;
6. Payment processing;
7. Delinquency collections and fee schedule;
8. Web-based reporting systems are preferred.

3.5 Names and locations of the schools to be considered for equipment installation:

Public Elementary Schools

Bayview Elementary School – 1175 Middle River Dr	Fort Lauderdale	FL 33304
Bennet Elementary School – 1755 NE 14 Street	Fort Lauderdale	FL 33304
Croissant Park Elementary School – 1800 SW 4 Avenue	Fort Lauderdale	FL 33315
Dillard Elementary School – 2330 NW 12 Ct	Fort Lauderdale	FL 33311
Floranada Elementary School – 5251 NE 14 Way	Fort Lauderdale	FL 33334
Harbordale Elementary School – 900 SE 15 Street	Fort Lauderdale	FL 33316

Lauderdale Manors Elementary School 400 NW 14 Ct	Fort Lauderdale	FL 33311
North Fork Elementary School – 101 NW 15 Avenue	Fort Lauderdale	FL 33311
North Side Elementary School – 120 NE 11 Street	Fort Lauderdale	FL 33304
Riverland Elementary School – 2600 SW 11 Ct	Fort Lauderdale	FL 33312
Rock Island Elementary School – 2350 NW 19 Street	Fort Lauderdale	FL 33311
Stephen Foster Elementary School – 3471 SW 22 Street	Fort Lauderdale	FL 33312
Sunland Park Elementary School – 919 NW 13 Avenue	Fort Lauderdale	FL 33311
Thurgood Marshall Elementary School – 800 NW 13 Street	Fort Lauderdale	FL 33311
Virginia Shuman Young Elementary School -101 NE 11 Avenue	Fort Lauderdale	FL 33301
Walker Elementary School – 1001 NW 4 Street	Fort Lauderdale	FL 33311
Westwood Heights Elementary School – 2861 SW 9 Street	Fort Lauderdale	FL 33312

Public Middle Schools

New River Middle School – 3100 Riverland Rd	Fort Lauderdale	FL 33312
Sunrise Middle School – 1750 NE 14 Street	Fort Lauderdale	FL 33304
William Dandy Middle School – 2400 NW 26 Street	Fort Lauderdale	FL 33311

Public High Schools

Dillard High School 2501 NW 11 Street	Fort Lauderdale	FL 33311
Fort Lauderdale High School - 1600 NE 4 Avenue	Fort Lauderdale	FL 33305
Stranahan High School – 1800 SW 5 Place	Fort Lauderdale	FL 33312
Sheridan Technical High School – 3775 SW 16 Street	Fort Lauderdale	FL 33312
Whiddon Rogers Education Center – 700 SW 26 Street	Fort Lauderdale	FL 33315

Private Schools

AmiKids of Greater Ft. Lauderdale - 3220 SW 4 Avenue	Fort Lauderdale	FL 33315
Atlantic Technical College - Arthur Ashe Jr. Campus - 1701 NW 23 Ave	Fort Lauderdale	FL 33311
Baldwin Academy – Preschool - 1161 SW 30 Avenue	Fort Lauderdale	FL 33312
Bethany Christian School - 615 SE 9 Street	Fort Lauderdale	FL 33316
Cardinal Gibbons High School – 2900 NE 47 Street	Fort Lauderdale	FL 33308
Charter School of Excellence - 1217 SE 3 Avenue	Fort Lauderdale	FL 33316
Christ Church School - 4845 NE 25 Avenue	Fort Lauderdale	FL 33308
Pine Crest School – 1501 NE 62 Street	Fort Lauderdale	FL 33334
Saint Anthony Catholic School - 820 NE 3 Street	Fort Lauderdale	FL 33301
Saint Jerome Catholic School - 2601 SW 9 Avenue	Fort Lauderdale	FL 33315
Shepherd of the Coast - Pre K-8 - 1901 E Commercial Blvd	Fort Lauderdale	FL 33308
St. Thomas Aquinas High School – 2801 SW 12 Street	Fort Lauderdale	FL 33312
Westminster Academy - 5601 N. Federal Hwy	Fort Lauderdale	FL 33308

The implementation of the program is anticipated to be completed in phases. As part of Phase 1, the City's desire is to implement the program at approximately 12 schools, and associated school zones that are on City-owned roads to expedite permitting and installation.

END OF SECTION

SECTION IV – SUBMITTAL REQUIREMENTS

4.1 Instructions

4.1.1 The City of Fort Lauderdale uses its own on-line strategic sourcing platform to administer the competitive solicitation process, including but not limited to soliciting proposals, issuing addenda, responding to questions / requests for information. There is no charge to register and download the RFP from the City's on-line strategic sourcing platform. Proposers are strongly encouraged to read the supplier tutorial available in the City's on-line strategic sourcing platform well in advance of their intention of submitting a proposal to ensure familiarity with the use of the City's on-line strategic sourcing platform. The City shall not be responsible for a Proposer's inability to submit a proposal by the end date and time for any reason, including issues arising from the use of the City's on-line strategic sourcing platform.

4.1.2 Careful attention must be given to all requested items contained in this RFP. Proposers are invited to submit proposals in accordance with the requirements of this RFP. Please read entire solicitation before submitting a proposal. Proposers must provide a response to each requirement of the RFP. Proposals should be prepared in a concise manner with an emphasis on completeness and clarity. Notes, exceptions, and comments may be rendered on an attachment, provided the same format of this RFP text is followed.

4.1.3 All information submitted by Proposer shall be typewritten or provided as otherwise instructed to in the RFP. Proposers shall use and submit any applicable or required forms provided by the City and attach such to their proposal. Failure to use the forms may cause the proposal to be rejected and deemed non-responsive.

IN THE EVENT OF ANY CONFLICT OR DISCREPANCY BETWEEN BID/PROPOSAL PRICE(S) SUBMITTED BY BIDDER/PROPOSER ELECTRONICALLY INTO THE CITY'S ON-LINE STRATEGIC SOURCING PLATFORM UNIT PRICE FIELD(S), ANY OTHER FORMS OR ATTACHMENTS (WHETHER PART OF THE CITY'S SOLICITATION DOCUMENTS OR DOCUMENTS CREATED AND UPLOADED BY THE BIDDER/PROPOSER), OR ANOTHER SECTION/FIELD OF THE SYSTEM, THE ONLINE UNIT PRICE(S) INPUTTED ELECTRONICALLY INTO THE SYSTEM BY BIDDER/PROPOSER SHALL GOVERN.

4.1.4 Proposals shall be submitted by an authorized representative of the firm. Proposals must be submitted in the business entities name by the President, Partner, Officer or Representative authorized to contractually bind the business entity. Proposals shall include an attachment evidencing that the individual submitting the proposal, does in fact have the required authority stated herein.

4.1.5 All proposals will become the property of the City. The Proposer's response to the RFP is a public record pursuant to Florida law, which is subject to disclosure by the City under the State of Florida Public Records Law, Florida Statutes Chapter 119.07 ("Public Records Law"). The City shall permit public access to all documents, papers, letters, or other material submitted in connection with this RFP and the Contract to be executed for this RFP, subject to the provisions of Chapter 119.07 of the Florida Statutes. Any language contained in the Proposer's response to the RFP purporting to require confidentiality of any portion of the Proposer's response to the RFP, except to the extent that certain information is in the City's opinion a Trade Secret pursuant to Florida law, shall be void. If a Proposer submits any documents or other information to the City which the Proposer claims is Trade Secret information and exempt from Florida Statutes Chapter 119.07 ("Public Records Laws"), the Proposer shall clearly designate that it is a Trade Secret and

that it is asserting that the document or information is exempt. The Proposer must specifically identify the exemption being claimed under Florida Statutes 119.07. The City shall be the final arbiter of whether any information contained in the Proposer's response to the RFP constitutes a Trade Secret. The City's determination of whether an exemption applies shall be final, and the Proposer agrees to defend, indemnify, and hold harmless the City and the city's officers, employees, and agent, against any loss or damages incurred by any person or entity as a result of the city's treatment of records as public records. In the event of Contract award, all documentation produced as part of the Contract shall become the exclusive property of the City.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT PRRCONTRACT@FORTLAUDERDALE.GOV, 954-828-5002, CITY CLERK'S OFFICE, ONE EAST BROWARD BOULEVARD, SUITE 444, FORT LAUDERDALE, FLORIDA 33301.

Contractor shall:

1. Keep and maintain public records required by the City in order to perform the service.

2. Upon request from the City's custodian of public records, provide the City with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes (2023), as may be amended or revised, or as otherwise provided by law.

3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of this contract if the Contractor does not transfer the records to the City.

4. Upon completion of the Contract, transfer, at no cost, to the City all public records in possession of the Contractor or keep and maintain public records required by the City to perform the service. If the Contractor transfers all public records to the City upon completion of this Contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of this Contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the City, upon request from the City's custodian of public records, in a format that is compatible with the information technology systems of the City.

4.1.6 By submitting a response Proposer is confirming that the firm has not been placed on the convicted vendors list as described in Section §287.133 (2) (a) Florida Statutes; that the only person(s), company or parties interested in the proposal as principals are named therein; that the proposal is made without collusion with any other person(s), company or parties submitting a proposal; that it is in all respects fair and in good faith, without collusion or fraud; and that the signer of the proposal has full authority to bind the firm.

4.2 Contents of the Proposal

The City deems certain documentation and information important in the determination of responsiveness and for the purpose of evaluating proposals. Proposals should seek to avoid information in excess of that requested, must be concise, and must specifically address the issues of this RFP. The City prefers that proposals be no more than 100 pages in one complete pdf document. The proposals should be organized, divided, and indexed into the sections indicated herein. These are not inclusive of all the information that may be necessary to properly evaluate the proposal and meet the requirements of the scope of work and/or specifications. Additional documents and information should be provided as deemed appropriate by the respondent in its proposal to specific requirements stated herein or through the RFP.

Provide in concise narrative form, your understanding of the City's needs, goals and objectives as they relate to the project, and your overall approach to accomplishing the project. Give an overview on your proposed vision, ideas, and methodology. Describe your proposed approach to the project.

The Proposer shall also propose a scheduling methodology (timeline) for effectively managing and executing the work in the optimum time. The delivery time shall be stated in calendar days from the date of City notification of award or notice to proceed with delivery. Such timeline information and proposed dates shall include, but not necessarily be limited to: delivery, installation, acceptance testing, personnel, and other related completion dates, in accordance with the RFP specifications.

As a part of the response, a design plan and diagram(s) shall be presented to the City for approval.

4.2.1 Table of Contents

The table of contents should outline in sequential order the major areas of the submittal, including enclosures. All pages should be consecutively numbered and correspond to the Table of Contents.

4.2.2 Executive Summary

Each Proposer must submit an executive summary that identifies the business entity, its background, main office(s), and office location that will service this contract. Identify the officers, principals, supervisory staff, and key individuals who will be directly involved with the work and their office locations. The executive summary should also summarize the key elements of the proposal.

4.2.3 Experience, Qualifications and Financials

Indicate the firm's number of years of experience in providing the professional services as it relates the work contemplated. Provide details of past projects for agencies of similar size and scope, including information on your firm's ability to meet time and budget requirements. Indicate business structure, IE: Corp., Partnership, LLC. Firm should be registered as a legal entity in the State of Florida; Company address, phone number, fax number, E-Mail address, web site, contact person(s), etc. Relative size of the firm, including management, technical and support staff; licenses and any other pertinent information shall be submitted.

The proposal should identify all significant automated speed enforcement solution programs, which includes school zone speed monitoring with which the Proposer has been involved within the last five (5) years per the Minimum Qualification, Section 2.17.1 a. Provide the name, address and telephone number of person(s) familiar with each program who will respond to inquiries from the City. **Note- The references submitted in**

response in this section can be the same or in addition to those references submitted below in Section 4.2.5, References.

Also provide information on your firm's current workload and how this project will fit into your workload. Describe available facilities, technological capabilities, and other available resources you offer for the project.

The Proposer should submit as much information as will be useful in evaluating the financial reliability and stability of the company, including complete financial statements for the past three years

4.2.4 Approach to Scope of Work

Qualified, proposing firms must demonstrate competence and experience with Automated Speed Enforcement Systems and Automated License Plate Reader systems and experience in all areas of expertise required by the requirements and specifications as set forth in this document. Proposals should include background information and the number of years of pertinent experience of both firm and staff. The proposal should identify the superintendent and supervisory staff including partners. For managers, on-site supervisors, and specialists who will be assigned to the project, include their qualifications, and specific information on experience with automated speed enforcement.

The proposal should include a demonstrated understanding of the project through a comprehensive description of the proposed approach to the necessary services and equipment (including but not limited to infrastructure, permitting, installation, technical support, monitoring or any other services and equipment) required for the successful implementation and maintenance of an automated speed enforcement system for speed violations, and for as many as four (4) or more lanes per approach, including multiple, simultaneously occurring, violations.

Proposal must reflect the total lease cost for the provision, "turnkey" installation and maintenance of all required physical equipment including but not limited to detection equipment, high resolution cameras, equipment cabinets, back-up power source, lighting, telephone and/or fiber optic connections, computer hardware and software, and any other infrastructure, equipment, supplies, and/or maintenance necessary for the installation and operation of a fully operational automated speed enforcement and citation processing system capable of operating in all weather conditions, including but not limited to extreme heat and cold, fog, rain, darkness, high winds, thunderstorm, lightning, or any other extreme weather conditions .

Proposals should describe the specific details of a proposed strategy addressing public education and awareness program(s).

Proposer is responsible for any equipment relocation and shall be done at no cost to the City.

Proposals must include all system components including updates and enhancements. Proposals must detail a cost breakdown of the Automated School Zone Detection Camera Installation and Services (i.e. maintenance and services). All costs associated during the term of the agreement experienced by Proposer will be offset by the fines collected for speed zone infractions.

Proposals must include all system components including updates and enhancements. Proposals should be 100% violator funded. If not 100% violator funded, detail the costs of all components and all aspects of the service to be provided not violator funded. If the Proposer has optional ALPR, available at a separate location other than a school zone as part of a proposal, the provider may also include pricing for these stand-alone ALPR systems as an add-on item, to include installation costs, permitting costs, operational costs, yearly licensing and software costs, if not included at no cost to the City, provided they meet necessary requirements. The City reserves the right to request a further breakdown of item costs within each task or as deemed necessary. Regardless of the pricing breakdown, all systems of pricing shall be all inclusive, detailed, easy to understand and easy to work with.

All pricing shall remain firm throughout the term, including renewal of the contract. All pricing should be provided as part of a revenue sharing model which may include as a separate line for additional options (i.e. additional ALPR locations). However, the primary goal of the City is to implement the Automated School Zone Speed Enforcement program at a net zero cost to the City taxpayers regardless of the school zone configuration or location selected by the City for deployment. The Proposer's fees will be paid from paid violator collected revenue. Pricing should also include, where necessary, any "make ready utility costs". The vendor should describe the financial process and timeline for transferred funds under their proposed model.

4.2.5 References

Proposers must complete the attached Reference Sheet to provide a minimum of three (3) references where at least two (2) reference is for work of a similar size, scope and complexity that has been performed for a City the size of Fort Lauderdale. All reference information provided shall be complete, current and easily verifiable. The quality of references and their feedback will be taken as further indication as to the Proposer's ability to provide, implement and support the solution offered to the City. The City may, at its discretion, opt to contact additional references as part of response.

Information should include:

- Client Name, address, contact person telephone and E-mail addresses.
- Description of work.
- Year the project was completed.
- Total cost of the project, estimated and actual.

Note 1: Do not include City of Fort Lauderdale work or staff as references to demonstrate your capabilities. The Committee is interested in work experience and references other than the City of Fort Lauderdale.

Note 2: The references submitted in response in this section can be the same or in addition to those references submitted above in Section 4.2.3, Experience, Qualifications, and Financials.

4.2.6 Subcontractors

Proposer must clearly identify any subcontractors that may be utilized during the term of this contract.

4.2.7 Required Forms

A. Proposal Certification
Complete and attach the Proposal Certification provided herein.

B. Cost Proposal
Provide firm, fixed, costs for all services/products using the form provided in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

C. Non-Collusion Statement
This form is to be completed, if applicable, and inserted in this section.

D. Non-Discrimination Certification Form
This form is to be completed and inserted in this section.

E. Local Business Preference (LBP)
This form is to be completed, if applicable, and inserted in this section.

F. Disadvantaged Business Enterprise Preference (DBEP)
This form is to be completed, if applicable, and inserted in this section.

G. Contract Payment Method
This form must be completed and returned with your proposal. Proposers must presently have the ability to accept these credit cards or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

H. E-Verify Affirmation Statement
This form must be completed and returned with your proposal.

I. Affidavit of Compliance
This form must be completed and returned with your proposal.

J. Sample Insurance Certificate
Demonstrate your firm's ability to comply with insurance requirements. Provide a previous certificate or other evidence listing the Insurance Companies names for the required coverage and limits.

K. W-9 for Proposing Firm
This form must be completed and returned with your proposal.

L. Active Status Page from Division of Corporations – Sunbiz.org
Provide PDF of current page with your proposal.

END OF SECTION

SECTION V – EVALUATION AND AWARD

5.1 Evaluation Procedure

5.1.1 Bid/Proposal Tabulations/Intent to Award

Notice of Intent to Award Contract/Bid, resulting from the City's Formal solicitation process may be found at: Click Here. Tabulations of receipt of those parties responding to a formal solicitation may be found at: Click Here. Any interested party may call the Procurement Services Division at 954-828-5933, or email ProcurementSupport@fortlauderdale.gov, for more information.

5.1.2 Evaluation of proposals will be conducted by an Evaluation Committee, consisting of a minimum of three members of City Staff, or other persons selected by the City Manager or designee. All committee members must be in attendance at scheduled evaluation meetings. Proposals shall be evaluated based upon the information and references contained in the responses as submitted.

5.1.3 The Committee may short list Proposals that it deems best satisfy the weighted criteria set forth herein. The committee may then conduct interviews and/or require oral presentations from the short-listed Proposers. The Evaluation Committee shall then re-score and re-rank the short-listed firms in accordance with the weighted criteria.

5.1.4 The City may require visits to the Proposer's facilities to inspect record keeping procedures, staff, facilities and equipment as part of the evaluation process.

5.1.5 The final ranking and the Evaluation Committee's recommendation may then be reported to the City Manager for consideration of contract award.

5.2 Evaluation Criteria

5.2.1 The City uses a mathematical formula to determine the scoring for each individual responsive and responsible firm based on the weighted criteria stated herein. Each evaluation committee member will rank each firm by criteria, giving their first ranked firm a number 1, the second ranked firm a number 2, and so on. The City shall multiply that average ranking by the weighted criterion identified herein to determine the total the points for each Proposer. The lowest average final ranking score will determine the recommendation by the evaluation committee to the City Manager.

5.2.2 Weighted Criteria

Experience, Qualifications, Financials and References	25%
Methodology/Approach to the Scope of Work	25%
Proposed Automated School Zone Safety Speed Enforcement System with ALPR Technology (software/hardware), web-based system, case management system, integration, training and related services (i.e. equipment/technical support and maintenance).	25%
Proposed Revenue Percentage to City	25%
TOTAL PERCENT AVAILABLE:	100%

5.3 Contract Award

The City reserves the right to award a contract to that Proposer who will best serve the interest of the City. The City reserves the right, based upon its deliberations and in its opinion, to accept or reject any or all proposals. The City also reserves the right to waive minor irregularities or variations of the submittal requirements and RFP process.

5.4 Cost Proposal Page

Proposer Name: _____

Automated School Zone Safety Speed Enforcement System(s) w/ALPR: Revenue share/total cost for the lease of system(s) including all site selection testing/traffic studies, equipment, permitting, installation, maintenance and support, public information program, training, system upgrades and enhancements, and support upgrades for future installations, per specifications, and as applicable.

Per Exhibit A - Florida Statute Section 316.1896(5), the distribution of revenues collected are as follows:

- $20 - Department of Revenue for deposit into the General Revenue Fund
- $60 - Please provide a proposed share between the City and the Proposer (for example: $XX Revenue to City and $XX Revenue to Proposer). The City share shall be free and clear of any hidden fees. Revenue to the City and Proposer shall be on paid violations collected by the Proposer.
- $3 - Department of Revenue for deposit into the Department of Law Enforcement Criminal Justice Standards and Training Trust Fund
- $12 - County school district
- $5 - School Crossing Guard Recruitment and Retention Program

Does the proposer provide additional services not listed in the RFP? If yes, please attach all additional services with unit prices and unit of measure. Yes ☐ No ☐

Does the proposer provide additional equipment not listed in the RFP? If yes, please attach all additional services with unit prices and unit of measure. Yes ☐ No ☐

Please refer and provide pricing and additional information (if applicable) electronically in the Line Item and Question Section of the Strategic Sourcing System, (Insert in US Dollars $____Revenue to the City in Line 1 and US Dollars $____ Revenue to Proposer in Line 2).

Submitted by:

_____	_____
Name (printed)	Signature
_____	_____
Date	Title

END OF SECTION

CITY OF FORT LAUDERDALE
GENERAL CONDITIONS

These instructions and conditions are standard for all contracts for commodities or services issued through the City of Fort Lauderdale Procurement Services Division. The City may delete, supersede, or modify any of these standard instructions for a particular contract by indicating such change in the Invitation to Bid (ITB) Special Conditions, Technical Specifications, Instructions, Proposal Pages, Addenda, and Legal Advertisement. In this general conditions document, Invitation to Bid (ITB), Request for Qualifications (RFQ), and Request for Proposal (RFP) are interchangeable.

PART I BIDDER PROPOSAL PAGE(S) CONDITIONS:

1.01 **BIDDER ADDRESS**: The City maintains automated vendor address lists that have been generated for each specific Commodity Class item through our bid issuing service, BidSync. Notices of Invitations to Bid (ITB'S) are sent by e-mail to the selection of bidders who have fully registered with BidSync or faxed (if applicable) to every vendor on those lists, who may then view the bid documents online. Bidders who have been informed of a bid's availability in any other manner are responsible for registering with BidSync in order to view the bid documents. There is no fee for doing so. If you wish bid notifications be provided to another e-mail address or fax, please contact BidSync. If you wish purchase orders sent to a different address, please so indicate in your bid response. If you wish payments sent to a different address, please so indicate on your invoice.

1.02 **DELIVERY:** Time will be of the essence for any orders placed as a result of this ITB. The City reserves the right to cancel any orders, or part thereof, without obligation if delivery is not made in accordance with the schedule specified by the Bidder and accepted by the City.

1.03 **PACKING SLIPS:** It will be the responsibility of the awarded Contractor, to attach all packing slips to the OUTSIDE of each shipment. Packing slips must provide a detailed description of what is to be received and reference the City of Fort Lauderdale purchase order number that is associated with the shipment. Failure to provide a detailed packing slip attached to the outside of shipment may result in refusal of shipment at Contractor's expense.

1.04 **PAYMENT TERMS AND CASH DISCOUNTS:** Payment terms, unless otherwise stated in this ITB, will be considered to be net 45 days after the date of satisfactory delivery at the place of acceptance and receipt of correct invoice at the office specified, whichever occurs last. Bidder may offer cash discounts for prompt payment but they will not be considered in determination of award. If a Bidder offers a discount, it is understood that the discount time will be computed from the date of satisfactory delivery, at the place of acceptance, and receipt of correct invoice, at the office specified, whichever occurs last.

1.05 **TOTAL BID DISCOUNT:** If Bidder offers a discount for award of all items listed in the bid, such discount shall be deducted from the total of the firm net unit prices bid and shall be considered in tabulation and award of bid.

1.06 **BIDS FIRM FOR ACCEPTANCE:** Bidder warrants, by virtue of bidding, that the bid and the prices quoted in the bid will be firm for acceptance by the City for a period of one hundred twenty (120) days from the date of bid opening unless otherwise stated in the ITB.

1.07 **VARIANCES:** For purposes of bid evaluation, Bidder's must indicate any variances, no matter how slight, from ITB General Conditions, Special Conditions, Specifications or Addenda in the space provided in the ITB. No variations or exceptions by a Bidder will be considered or deemed a part of the bid submitted unless such variances or exceptions are listed in the bid and referenced in the space provided on the bidder proposal pages. If variances are not stated, or referenced as required, it will be assumed that the product or service fully complies with the City's terms, conditions, and specifications.

By receiving a bid, City does not necessarily accept any variances contained in the bid. All variances submitted are subject to review and approval by the City. If any bid contains material variances that, in the City's sole opinion, make that bid conditional in nature, the City reserves the right to reject the bid or part of the bid that is declared by the City as conditional.

1.08 **NO BIDS:** If you do not intend to bid please indicate the reason, such as insufficient time to respond, do not offer product or service, unable to meet specifications, schedule would not permit, or any other reason, in the space provided in this ITB. Failure to bid or return no bid comments prior to the bid due and opening date and time, indicated in this ITB, may result in your firm being deleted from our Bidder's registration list for the Commodity Class Item requested in this ITB.

1.09 **MINORITY AND WOMEN BUSINESS ENTERPRISE PARTICIPATION AND BUSINESS DEFINITIONS:** The City of Fort Lauderdale wants to increase the participation of Minority Business Enterprises (MBE), Women Business Enterprises (WBE), and Small Business Enterprises (SBE) in its procurement activities. If your firm qualifies in accordance with the below definitions please indicate in the space provided in this ITB.

Minority Business Enterprise (MBE) "A Minority Business" is a business enterprise that is owned or controlled by one or more socially or economically disadvantaged persons. Such disadvantage may arise from cultural, racial, chronic economic circumstances or background or other similar cause. Such persons include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

The term "Minority Business Enterprise" means a business at least 51 percent of which is owned by minority group members or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by minority group members. For the purpose of the preceding sentence, minority group members are citizens of the United States who include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

Women Business Enterprise (WBE) a "Women Owned or Controlled Business" is a business enterprise at least 51 percent of which is owned by females or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by females.

Small Business Enterprise (SBE) "Small Business" means a corporation, partnership, sole proprietorship, or other legal entity formed for the purpose of making a profit, which is independently owned and operated, has either fewer than 100 employees or less than $1,000,000 in annual gross receipts.

BLACK, which includes persons having origins in any of the Black racial groups of Africa.
WHITE, which includes persons whose origins are Anglo-Saxon and Europeans and persons of Indo-European decent including Pakistani and East Indian.
HISPANIC, which includes persons of Mexican, Puerto Rican, Cuban, Central and South American, or other Spanish culture or origin, regardless of race.
NATIVE AMERICAN, which includes persons whose origins are American Indians, Eskimos, Aleuts, or Native Hawaiians.
ASIAN AMERICAN, which includes persons having origin in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.

1.10 **MINORITY-WOMEN BUSINESS ENTERPRISE PARTICIPATION**
It is the desire of the City of Fort Lauderdale to increase the participation of minority (MBE) and women-owned (WBE) businesses in its contracting and

procurement programs. While the City does not have any preference or set aside programs in place, it is committed to a policy of equitable participation for these firms. Proposers are requested to include in their proposals a narrative describing their past accomplishments and intended actions in this area. If proposers are considering minority or women owned enterprise participation in their proposal, those firms, and their specific duties have to be identified in the proposal. If a proposer is considered for award, he or she will be asked to meet with City staff so that the intended MBE/WBE participation can be formalized and included in the subsequent contract.

1.11 **SCRUTINIZED COMPANIES**

As a condition precedent to the effectiveness of this Agreement, subject to *Odebrecht Construction, Inc., v. Prasad*, 876 F.Supp.2d 1305 (S.D. Fla. 2012), *affirmed, Odebrecht Construction, Inc., v. Secretary, Florida Department of Transportation*, 715 F.3d 1268 (11th Cir. 2013), with regard to the "Cuba Amendment," the Contractor certifies that it is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, and that it does not have business operations in Cuba or Syria, as provided in section 287.135, Florida Statutes (2023), as may be amended or revised. As a condition precedent to any contract for goods or services of any amount and as a condition precedent to the renewal of any contract for goods or services of any amount, the Contractor certifies that it is not on the Scrutinized Companies that Boycott Israel List created pursuant to Section 215.4725, Florida Statutes (2023), and that it is not engaged in a boycott of Israel. The City may terminate this Agreement at the City's option if the Contractor is found to have submitted a false certification as provided under subsection (5) of section 287.135, Florida Statutes (2023), as may be amended or revised, or been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or the Scrutinized Companies that Boycott Israel List created pursuant to Section 215.4725, Florida Statutes (2023), as may be amended or revised, or is engaged in a boycott of Israel, or has been engaged in business operations in Cuba or Syria, as defined in Section 287.135, Florida Statutes (2023), as may be amended or revised.

1.12 **DEBARRED OR SUSPENDED BIDDERS OR PROPOSERS**

The bidder or proposer certifies, by submission of a response to this solicitation, that neither it nor its principals and subcontractors are presently debarred or suspended by any Federal department or agency.

Part II DEFINITIONS/ORDER OF PRECEDENCE:

2.01 **BIDDING DEFINITIONS** The City will use the following definitions in its general conditions, special conditions, technical specifications, instructions to bidders, addenda and any other document used in the bidding process:

INVITATION TO BID (ITB) The solicitation document used for soliciting competitive sealed bids for goods or services.
INVITATION TO NEGOTIATE (ITN) All solicitation documents, regardless of medium, whether attached to or incorporated by reference in solicitations for responses from firms that invite proposals from interested and qualified firms so the city may enter into negotiations with the firm(s) determined most capable of providing the required goods or services.
REQUEST FOR PROPOSALS (RFP) A solicitation method used for soliciting competitive sealed proposals to determine the best value among proposals for goods or services for which price may not be the prevailing factor in award of the contract, or the scope of work, specifications or contract terms and conditions may be difficult to define. Such solicitation will consider the qualifications of the proposers along with evaluation of each proposal using identified and generally weighted evaluation criteria. RFPs may include price criteria whenever feasible, at the discretion of the city.
REQUEST FOR QUALIFICATIONS (RFQ) A solicitation method used for requesting statements of qualifications in order to determine the most qualified proposer for professional services.
BID – a price and terms quote received in response to an ITB.
PROPOSAL – a proposal received in response to an RFP.
BIDDER – Person or firm submitting a Bid.
PROPOSER – Person or firm submitting a Proposal.
RESPONSIVE BIDDER – A firm who has submitted a bid, offer, quote, or response which conforms in all material respects to the competitive solicitation document and all of its requirements.
RESPONSIBLE BIDDER – A firm who is fully capable of meeting all requirements of the solicitation and subsequent contract. The respondent must possess the full capability, including financial and technical, ability, business judgment, experience, qualifications, facilities, equipment, integrity, capability, and reliability, in all respects to perform fully the contract requirements and assure good faith performance as determined by the city.
FIRST RANKED PROPOSER – That Proposer, responding to a City RFP, whose Proposal is deemed by the City, the most advantageous to the City after applying the evaluation criteria contained in the RFP.
SELLER – Successful Bidder or Proposer who is awarded a Purchase Order or Contract to provide goods or services to the City.
CONTRACTOR – Any firm having a contract with the city. Also referred to as a "Vendor".
CONTRACT – All types of agreements, including purchase orders, for procurement of supplies, services, and construction, regardless of what these agreements may be called.
CONSULTANT – A firm providing professional services for the city.

2.02 **SPECIAL CONDITIONS:** Any and all Special Conditions contained in this ITB that may be in variance or conflict with these General Conditions shall have precedence over these General Conditions. If no changes or deletions to General Conditions are made in the Special Conditions, then the General Conditions shall prevail in their entirety,

PART III BIDDING AND AWARD PROCEDURES:

3.01 **SUBMISSION AND RECEIPT OF BIDS:** To receive consideration, bids must be received prior to the bid opening date and time. Unless otherwise specified, Bidders should use the proposal forms provided by the City. These forms may be duplicated, but failure to use the forms may cause the bid to be rejected. Any erasures or corrections on the bid must be made in ink and initialed by Bidder in ink. All information submitted by the Bidder shall be printed, typewritten, or filled in with pen and ink. Bids shall be signed in ink. Separate bids must be submitted for each ITB issued by the City in separate sealed envelopes properly marked. When a particular ITB or RFP requires multiple copies of bids or proposals they may be included in a single envelope or package properly sealed and identified. Only send bids via facsimile transmission (FAX) if the ITB specifically states that bids sent via FAX will be considered. If such a statement is not included in the ITB, bids sent via FAX will be rejected. Bids will be publicly opened in the Procurement Office, or other designated area, in the presence of Bidders, the public, and City staff. Bidders and the public are invited and encouraged to attend bid openings. Bids will be tabulated and made available for review by Bidder's and the public in accordance with applicable regulations.

3.02 **MODEL NUMBER CORRECTIONS:** If the model number for the make specified in this ITB is incorrect, or no longer available and replaced with an updated model with new specifications, the Bidder shall enter the correct model number on the bidder proposal page. In the case of an updated model with new specifications, Bidder shall provide adequate information to allow the City to determine if the model bid meets the City's requirements.

3.03 **PRICES QUOTED:** Deduct trade discounts and quote firm net prices. Give both unit price and extended total. In the case of a discrepancy in computing the amount of the bid, the unit price quoted will govern. All prices quoted shall be F.O.B. destination, freight prepaid (Bidder pays and bears freight charges, Bidder owns goods in transit and files any claims), unless otherwise stated in Special Conditions. Each item must be bid separately. No attempt shall be made to tie any item or items contained in the ITB with any other business with the City.

3.04 **TAXES:** The City of Fort Lauderdale is exempt from Federal Excise and Florida Sales taxes on direct purchase of tangible property. Exemption **number for EIN is 59-6000319, and State Sales tax exemption number is 85-8013875578C-1.**

3.05 **WARRANTIES OF USAGE:** Any quantities listed in this ITB as estimated or projected are provided for tabulation and information purposes only. No warranty or guarantee of quantities is given or implied. It is understood that the Contractor will furnish the City's needs as they arise.

3.06 **APPROVED EQUAL:** When the technical specifications call for a brand name, manufacturer, make, model, or vendor catalog number with acceptance of APPROVED EQUAL, it shall be for the purpose of establishing a level of quality and features desired and acceptable to the City. In such cases, the City will be receptive to any unit that would be considered by qualified City personnel as an approved equal. In that the specified make and model represent a level of quality and features desired by the City, the Bidder must state clearly in the bid any variance from those specifications. It is the Bidder's responsibility to provide adequate information, in the bid, to enable the City to ensure that the bid meets the required criteria. If adequate information is not submitted with the bid, it may be rejected. The City will be the sole judge in determining if the item bid qualifies as an approved equal.

3.07 **MINIMUM AND MANDATORY TECHNICAL SPECIFICATIONS:** The technical specifications may include items that are considered minimum, mandatory, or required. If any Bidder is unable to meet or exceed these items, and feels that the technical specifications are overly restrictive, the bidder must notify the Procurement Services Division immediately. Such notification must be received by the Procurement Services Division prior to the deadline contained in the ITB, for questions of a material nature, or prior to five (5) days before bid due and open date, whichever occurs first. If no such notification is received prior to that deadline, the City will consider the technical specifications to be acceptable to all bidders.

3.08 **MISTAKES:** Bidders are cautioned to examine all terms, conditions, specifications, drawings, exhibits, addenda, delivery instructions and special conditions pertaining to the ITB. Failure of the Bidder to examine all pertinent documents shall not entitle the bidder to any relief from the conditions imposed in the contract.

3.09 **SAMPLES AND DEMONSTRATIONS:** Samples or inspection of product may be requested to determine suitability. Unless otherwise specified in Special Conditions, samples shall be requested after the date of bid opening, and if requested should be received by the City within seven (7) working days of request. Samples, when requested, must be furnished free of expense to the City and if not used in testing or destroyed, will upon request of the Bidder, be returned within thirty (30) days of bid award at Bidder's expense. When required, the City may request full demonstrations of units prior to award. When such demonstrations are requested, the Bidder shall respond promptly and arrange a demonstration at a convenient location. Failure to provide samples or demonstrations as specified by the City may result in rejection of a bid.

3.10 **LIFE CYCLE COSTING**: If so specified in the ITB, the City may elect to evaluate equipment proposed on the basis of total cost of ownership. In using Life Cycle Costing, factors such as the following may be considered: estimated useful life, maintenance costs, cost of supplies, labor intensity, energy usage, environmental impact, and residual value. The City reserves the right to use those or other applicable criteria, in its sole opinion that will most accurately estimate total cost of use and ownership.

3.11 **BIDDING ITEMS WITH RECYCLED CONTENT:** In addressing environmental concerns, the City of Fort Lauderdale encourages Bidders to submit bids or alternate bids containing items with recycled content. When submitting bids containing items with recycled content, Bidder shall provide documentation adequate for the City to verify the recycled content. The City prefers packaging consisting of materials that are degradable or able to be recycled. When specifically stated in the ITB, the City may give preference to bids containing items manufactured with recycled material or packaging that is able to be recycled.

3.12 **USE OF OTHER GOVERNMENTAL CONTRACTS:** The City reserves the right to reject any part or all of any bids received and utilize other available governmental contracts, if such action is in its best interest.

3.13 **QUALIFICATIONS/INSPECTION:** Bids will only be considered from firms normally engaged in providing the types of commodities/services specified herein. The City reserves the right to inspect the Bidder's facilities, equipment, personnel, and organization at any time, or to take any other action necessary to determine Bidder's ability to perform. The Procurement Director reserves the right to reject bids where evidence or evaluation is determined to indicate inability to perform.

3.14 **BID SURETY:** If Special Conditions require a bid security, it shall be submitted in the amount stated. A bid security can be in the form of a bid bond or cashier's check. Bid security will be returned to the unsuccessful bidders as soon as practicable after opening of bids. Bid security will be returned to the successful bidder after acceptance of the performance bond, if required; acceptance of insurance coverage, if required; and full execution of contract documents, if required; or conditions as stated in Special Conditions.

3.15 **PUBLIC RECORDS/TRADE SECRETS/COPYRIGHT:** The Proposer's response to the RFP is a public record pursuant to Florida law, which is subject to disclosure by the City under the State of Florida Public Records Law, Florida Statutes Chapter 119.07 ("Public Records Law"). The City shall permit public access to all documents, papers, letters or other material submitted in connection with this RFP and the Contract to be executed for this RFP, subject to the provisions of Chapter 119.07 of the Florida Statutes.

Any language contained in the Proposer's response to the RFP purporting to require confidentiality of any portion of the Proposer's response to the RFP, except to the extent that certain information is in the City's opinion a Trade Secret pursuant to Florida law, shall be void. If a Proposer submits any documents or other information to the City which the Proposer claims is Trade Secret information and exempt from Florida Statutes Chapter 119.07 ("Public Records Laws"), the Proposer shall clearly designate that it is a Trade Secret and that it is asserting that the document or information is exempt. The Proposer must specifically identify the exemption being claimed under Florida Statutes 119.07. The City shall be the final arbiter of whether any information contained in the Proposer's response to the RFP constitutes a Trade Secret. The city's determination of whether an exemption applies shall be final, and the proposer agrees to defend, indemnify, and hold harmless the City and the City's officers, employees, and agents, against any loss or damages incurred by any person or entity as a result of the City's treatment of records as public records. In addition, the proposer agrees to defend, indemnify, and hold harmless the City and the City's officers, employees, and agents, against any loss or damages incurred by any person or entity as a result of the City's treatment of records as exempt from disclosure or confidential. Proposals bearing copyright symbols or otherwise purporting to be subject to copyright protection in full or in part may be rejected. The proposer authorizes the City to publish, copy, and reproduce any and all documents submitted to the City bearing copyright symbols or otherwise purporting to be subject to copyright protection.

EXCEPT FOR CLEARLY MARKED PORTIONS THAT ARE BONA FIDE TRADE SECRETS PURSUANT TO FLORIDA LAW, DO NOT MARK YOUR RESPONSE TO THE RFP AS PROPRIETARY OR CONFIDENTIAL. DO NOT MARK YOUR RESPONSE TO THE RFP OR ANY PART THEREOF AS COPYRIGHTED.

3.16 **PROHIBITION OF INTEREST:** No contract will be awarded to a bidding firm who has City elected officials, officers or employees affiliated with it, unless the bidding firm has fully complied with current Florida State Statutes and City Ordinances relating to this issue. Bidders must disclose any such affiliation. Failure to disclose any such affiliation will result in disqualification of the Bidder and removal of the Bidder from the City's bidder lists and prohibition from engaging in any business with the City.

3.17 **RESERVATIONS FOR AWARD AND REJECTION OF BIDS:** The City reserves the right to accept or reject any or all bids, part of bids, and to waive minor irregularities or variations to specifications contained in bids, and minor irregularities in the bidding process. The City also reserves the right to award the contract on a split order basis, lump sum basis, individual item basis, or such combination as shall best serve the interest of the City. The City reserves the right to make an award to the responsive and responsible bidder whose product or service meets the terms, conditions, and specifications of the ITB and whose bid is considered to best serve the City's interest. In determining the responsiveness of the offer and the responsibility of the Bidder, the following shall be considered when applicable: the ability, capacity and skill of the Bidder to perform as required; whether the Bidder can perform promptly, or within the time specified, without delay or interference; the character, integrity, reputation, judgment, experience and efficiency of the Bidder; the quality of past performance by the Bidder; the previous and existing compliance by the Bidder with related laws and ordinances; the sufficiency of the Bidder's financial resources; the availability, quality and adaptability of the Bidder's supplies or services to the required use; the ability of the Bidder to provide future maintenance, service or parts; the number and scope of conditions attached to the bid.

If the ITB provides for a contract trial period, the City reserves the right, in the event the selected bidder does not perform satisfactorily, to award a trial period to the next ranked bidder or to award a contract to the next ranked bidder, if that bidder has successfully provided services to the City in the past. This procedure to continue until a bidder is selected or the contract is re-bid, at the sole option of the City.

3.18 **LEGAL REQUIREMENTS:** Applicable provisions of all federal, state, county laws, and local ordinances, rules and regulations, shall govern development, submittal and evaluation of all bids received in response hereto and shall govern any and all claims and disputes which may arise between person(s) submitting a bid response hereto and the City by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any bidder shall not constitute a cognizable defense against the legal effect thereof.

3.19 **BID PROTEST PROCEDURE:** Any proposer or bidder who is not recommended for award of a contract and who alleges a failure by the city to follow the city's procurement ordinance or any applicable law may protest to the chief procurement officer, by delivering a letter of protest to the director of finance within five (5) days after a notice of intent to award is posted on the city's web site at the following url: https://www.fortlauderdale.gov/departments/finance/procurement-services/notices-of-intent-to-award

The complete protest ordinance may be found on the city's web site at the following url:
https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeid=coor_ch2ad_artvfi_div2pr_s2-182direpr

PART IV BONDS AND INSURANCE

4.01 **PERFORMANCE BOND:** If a performance bond is required in Special Conditions, the Contractor shall within fifteen (15) working days after notification of award, furnish to the City a Performance Bond, payable to the City of Fort Lauderdale, Florida, in the face amount specified in Special Conditions as surety for faithful performance under the terms and conditions of the contract. If the bond is on an annual coverage basis, renewal for each succeeding year shall be submitted to the City thirty (30) days prior to the termination date of the existing Performance Bond. The Performance Bond must be executed by a surety company of recognized standing, authorized to do business in the State of Florida and having a resident agent.

Acknowledgement and agreement is given by both parties that the amount herein set for the Performance Bond is not intended to be nor shall be deemed to be in the nature of liquidated damages nor is it intended to limit the liability of the Contractor to the City in the event of a material breach of this Agreement by the Contractor.

4.02 **INSURANCE:** The Contractor shall assume full responsibility and expense to obtain all necessary insurance as required by City or specified in Special Conditions.

The Contractor shall provide to the Procurement Services Division original certificates of coverage and receive notification of approval of those certificates by the City's Risk Manager prior to engaging in any activities under this contract. The Contractor's insurance is subject to the approval of the City's Risk Manager. The certificates must list the City as an ADDITIONAL INSURED for General Liability Insurance and shall have no less than thirty (30) days written notice of cancellation or material change. Further modification of the insurance requirements may be made at the sole discretion of the City's Risk Manager if circumstances change or adequate protection of the City is not presented. Bidder, by submitting the bid, agrees to abide by such modifications.

PART V PURCHASE ORDER AND CONTRACT TERMS:

5.01 **COMPLIANCE WITH SPECIFICATIONS, LATE DELIVERIES/PENALTIES:** Items offered may be tested for compliance with bid specifications. Items delivered which do not conform to bid specifications may be rejected and returned at Contractor's expense. Any violation resulting in contract termination for cause or delivery of items not conforming to specifications, or late delivery may also result in:

- Bidder's name being removed from the City's bidder's mailing list for a specified period and Bidder will not be recommended for any award during that period.
- All City Departments being advised to refrain from doing business with the Bidder.
- All other remedies in law or equity.

5.02 **ACCEPTANCE, CONDITION, AND PACKAGING:** The material delivered in response to ITB award shall remain the property of the Seller until a physical inspection is made and the material accepted to the satisfaction of the City. The material must comply fully with the terms of the ITB, be of the required quality, new, and the latest model. All containers shall be suitable for storage and shipment by common carrier, and all prices shall include standard commercial packaging. The City will not accept substitutes of any kind. Any substitutes or material not meeting specifications will be returned at the Bidder's expense. Payment will be made only after City receipt and acceptance of materials or services.

5.03 **SAFETY STANDARDS:** All manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupation Safety and Health Act of 1970 as amended.

5.04 **ASBESTOS STATEMENT:** All material supplied must be 100% asbestos free. Bidder, by virtue of bidding, certifies that if awarded any portion of the ITB the bidder will supply only material or equipment that is 100% asbestos free.

5.05 **OTHER GOVERNMENTAL ENTITIES:** If the Bidder is awarded a contract as a result of this ITB, the bidder may, if the bidder has sufficient capacity or quantities available, provide to other governmental agencies, so requesting, the products or services awarded in accordance with the terms and conditions of the ITB and resulting contract. Prices shall be F.O.B. delivered to the requesting agency.

5.06 **VERBAL INSTRUCTIONS PROCEDURE:** No negotiations, decisions, or actions shall be initiated or executed by the Contractor as a result of any discussions with any City employee. Only those communications which are in writing from an authorized City representative may be considered. Only written communications from Contractors, which are assigned by a person designated as authorized to bind the Contractor, will be recognized by the City as duly authorized expressions on behalf of Contractors.

5.07 **INDEPENDENT CONTRACTOR:** The Contractor is an independent contractor under this Agreement. Personal services provided by the Proposer shall be by employees of the Contractor and subject to supervision by the Contractor, and not as officers, employees, or agents of the City. Personnel policies, tax responsibilities, social security, health insurance, employee benefits, procurement policies unless otherwise stated in this ITB, and other similar administrative procedures applicable to services rendered under this contract shall be those of the Contractor.

5.08 **INDEMNITY/HOLD HARMLESS AGREEMENT:** Contractor shall protect and defend at Contractor's expense, counsel being subject to the City's approval, and indemnify and hold harmless the City and the City's officers, employees, volunteers, and agents from and against any and all losses, penalties, fines, damages, settlements, judgments, claims, costs, charges, expenses, or liabilities, including any award of attorney fees and any award of costs, in connection with or arising directly or indirectly out of any act or omission by the Contractor or by any officer, employee, agent, invitee, subcontractor, or sublicensee of the Contractor. Without limiting the foregoing, any and all such claims, suits, or other actions relating to personal injury, death, damage to property, defects in materials or workmanship, actual or alleged violations of any applicable statute, ordinance, administrative order, rule or regulation, or decree of any court shall be included in the indemnity hereunder.

5.09 **TERMINATION FOR CAUSE:** If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner its obligations under this Agreement, or if the Contractor shall violate any of the provisions of this Agreement, the City may upon written notice to the Contractor terminate the right of the Contractor to proceed under this Agreement, or with such part or parts of the Agreement as to which there has been default, and may hold the Contractor liable for any damages caused to the City by reason of such default and termination. In the event of such termination, any completed services performed by the Contractor under this Agreement shall, at the option of the City, become the City's property and the Contractor shall be entitled to receive equitable compensation for any work completed to the satisfaction of the City. The Contractor, however, shall not be relieved of liability to the City for damages sustained by the City by reason of any breach of the Agreement by the Contractor, and the City may withhold any payments to the Contractor for the purpose of setoff until such time as the amount of damages due to the City from the Contractor can be determined.

5.10 **TERMINATION FOR CONVENIENCE:** The City reserves the right, in the City's best interest as determined by the City, to cancel any contract by giving written notice to the Contractor thirty (30) days prior to the effective date of such cancellation.

5.11 **CANCELLATION FOR UNAPPROPRIATED FUNDS:** The obligation of the City for payment to a Contractor is limited to the availability of funds appropriated in a current fiscal period, and continuation of the contract into a subsequent fiscal period is subject to appropriation of funds, unless otherwise authorized by law.

5.12 **RECORDS/AUDIT:** The Contractor shall maintain during the term of the contract all books of account, reports and records in accordance with generally accepted accounting practices and standards for records directly related to this contract. The Contractor agrees to make available to the City Auditor or the City Auditor's designee, during normal business hours and in Broward, Miami-Dade or Palm Beach Counties, all books of account, reports, and records relating to this contract. The Contractor shall retain all books of account, reports, and records relating to this contract for the duration of the contract and for three years after the final payment under this Agreement, until all pending audits, investigations or litigation matters relating to the contract are closed, or until expiration of the records retention period prescribed by Florida law or the records retention schedules adopted by the Division of Library and Information Services of the Florida Department of State, whichever is later.

5.13 **PERMITS, TAXES, LICENSES:** The successful Contractor shall, at his/her/its own expense, obtain all necessary permits, pay all licenses, fees and taxes, required to comply with all local ordinances, state and federal laws, rules and regulations applicable to business to be carried out under this contract.

5.14 **LAWS/ORDINANCES:** The Contractor shall observe and comply with all Federal, state, local and municipal laws, ordinances rules and regulations that would apply to this contract.

NON-DISCRIMINATION: The Contractor shall not, in any of its activities, including employment, discriminate against any individual on the basis of race, color, national origin, age, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, marital status, or any other protected classification as defined by applicable law.

1. The Contractor certifies and represents that the Contractor will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, (2019), as may be amended or revised, ("Section 2-187"), during the entire term of this Agreement.
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

5.15 **UNUSUAL CIRCUMSTANCES:** If during a contract term where costs to the City are to remain firm or adjustments are restricted by a percentage or CPI cap, unusual circumstances that could not have been foreseen by either party of the contract occur, and those circumstances significantly affect the Contractor's cost in providing the required prior items or services, then the Contractor may request adjustments to the costs to the City to reflect the changed circumstances. The circumstances must be beyond the control of the Contractor, and the requested adjustments must be fully documented. The City may, after examination, refuse to accept the adjusted costs if they are not properly documented, increases are considered to be excessive, or decreases are considered to be insufficient. In the event the City does not wish to accept the adjusted costs and the matter cannot be resolved to the satisfaction of the City, the City will reserve the following options:

1. The contract can be canceled by the City upon giving thirty (30) days written notice to the Contractor with no penalty to the City or Contractor. The Contractor shall fill all City requirements submitted to the Contractor until the termination date contained in the notice.

2. The City requires the Contractor to continue to provide the items and services at the firm fixed (non-adjusted) cost until the termination of the contract term then in effect.

3. If the City, in its interest and in its sole opinion, determines that the Contractor in a capricious manner attempted to use this section of the contract to relieve Contractor of a legitimate obligation under the contract, and no unusual circumstances had occurred, the City reserves the right to take any and all action under law or equity. Such action shall include, but not be limited to, declaring the Contractor in default and disqualifying Contractor from receiving any business from the City for a stated period of time.

If the City does agree to adjusted costs, these adjusted costs shall not be invoiced to the City until the Contractor receives notice in writing signed by a person authorized to bind the City in such matters.

5.16 **ELIGIBILITY:** If applicable, the Contractor must first register with the Florida Department of State in accordance with Florida Statutes, prior to entering into a contract with the City.

5.17 **PATENTS AND ROYALTIES:** The Contractor, without exception, shall defend, indemnify, and hold harmless the City and the City's employees, officers, employees, volunteers, and agents from and against liability of any nature and kind, including cost and expenses for or on account of any copyrighted, patented or un-patented invention, process, or article manufactured or used in the performance of the contract, including their use by the City. If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid prices shall include any and all royalties or costs arising from the use of such design, device, or materials in any way involved in the work.

5.18 **ASSIGNMENT:** Contractor shall not transfer or assign the performance required by this ITB without the prior written consent of the City. Any award issued pursuant to this ITB, and the monies, which may become due hereunder, are not assignable except with the prior written approval of the City Commission or the City Manager or City Manager's designee, depending on original award approval.

5.19 **GOVERNING LAW; VENUE:** The Contract shall be governed by, and construed in accordance with the laws of the State of Florida. Venue for any lawsuit by either party against the other party or otherwise arising out of the Contract, and for any other legal proceeding, shall be in the courts in and for Broward County, Florida, or in the event of federal jurisdiction, in the Southern District of Florida.

5.20 **PUBLIC RECORDS:**

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT CITY CLERK'S OFFICE, ONE EAST BROWARD BOULEVARD, SUITE 444, FORT LAUDERDALE, FLORIDA 33301, 954-828-5002, PRRCONTRACT@FORTLAUDERDALE.GOV.

Contractor shall comply with public records laws, and Contractor shall:

1. Keep and maintain public records required by the City to perform the service.

2. Upon request from the City's custodian of public records, provide the City with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes (2019), as may be amended or revised, or as otherwise provided by law.

3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the Contractor does not transfer the records to the City.

4. Upon completion of the Contract, transfer, at no cost, to the City all public records in possession of the Contractor or keep and maintain public records required by the City to perform the service. If the Contractor transfers all public records to the City upon completion of the Contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the Contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the City, upon request from the City's custodian of public records, in a format that is compatible with the information technology systems of the City.

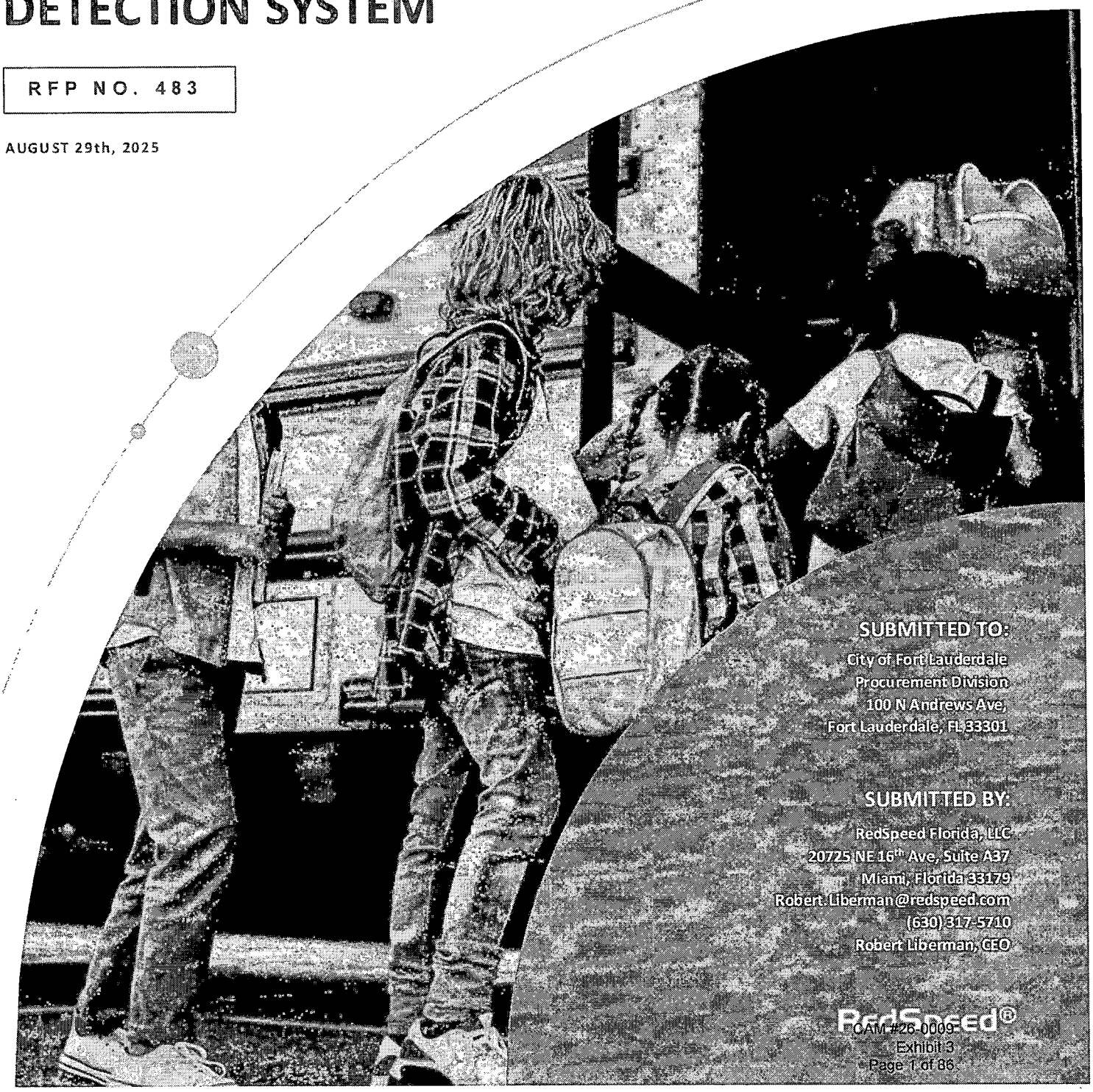
EXHIBIT B

CITY OF FORT LAUDERDALE

SCHOOL ZONE SPEED DETECTION SYSTEM

RFP NO. 483

AUGUST 29th, 2025



SUBMITTED TO:

City of Fort Lauderdale
Procurement Division
100 N Andrews Ave,
Fort Lauderdale, FL 33301

SUBMITTED BY:

RedSpeed Florida, LLC
20725 NE 16th Ave, Suite A37
Miami, Florida 33179
Robert.Liberman@redspeed.com
(630) 317-5710
Robert Liberman, CEO

RedSpeed®



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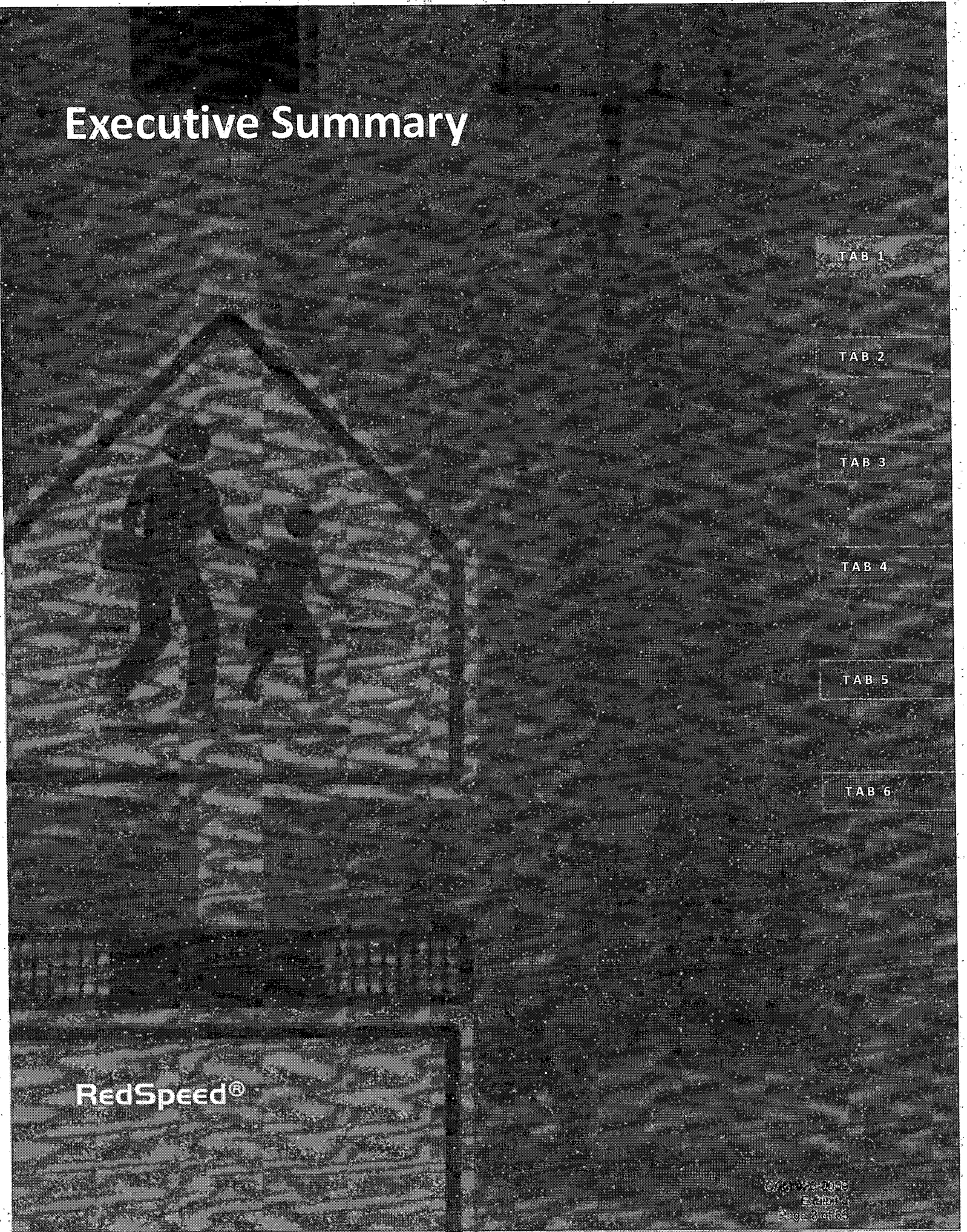
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RedSpeed®

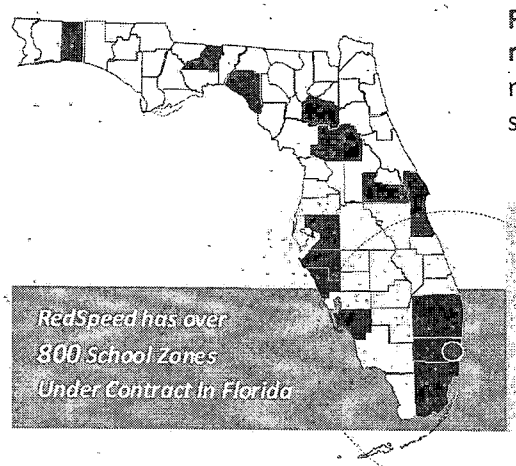
RedSpeed®USA

Executive Summary

Aug 29, 2025
The City of Fort Lauderdale
Purchasing Division
RE: Proposal by RedSpeed – RFP No. 483 - AUTOMATED SCHOOL ZONE SPEED DETECTION SYSTEM

Dear City of Fort Lauderdale Selection Committee:

AT REDSPEED, WE SHARE YOUR MISSION of enhancing school zone safety through an advanced, violator-funded School Zone Speed Safety Program. As the industry leader in School Zone Speed Enforcement, we are proud to be at the cutting edge of this safety technology. With our cutting-edge Lidar and Radar detector options and fully specification-compliant system, we are confident that we can help reduce speeding up to 95%, as we have done for many others. Our experience in Georgia, where we have earned approximately 70% market share and won every RFP in the state, is directly relevant as that state operates their school zone safety program under a nearly identical law. Detailed below are several advanced technologies that set RedSpeed apart:



RedSpeed is the Industry leader in School Zone Speed Enforcement, with nearly 350 live speed camera systems across Florida. By comparison, many of our competitors are new to Florida and have no experience in the state, arriving only after passage of the State Law.

With automated enforcement contracts spanning five states, our growing presence in Florida includes 35 clients and counting, such as Miami-Dade County with 206 schools, Hillsborough County with 300 schools, and Tallahassee with 43 schools.

With our cutting-edge Lidar and Radar detector options and fully specification-compliant system, we are confident that we can help **reduce speeding up to 95%,** as we have done for many others. With over 400,000 NOVs issued across Florida, our current statistics show that an average of **90% of violators do not speed again** with **less than 2% of violations contested.**

RedSpeed is the **utilizes fully high-definition, lane-specific motion picture-based enforcement.** Whereas most competing systems rely on still photo enforcement, which capture far fewer readable images. HD Video enforcement is a far more effective tool because it virtually eliminates obstructions to license plates by increasing the number of enforceable images from which a license plate can be read. Where a traditional still frame camera takes a single violation image, RedSpeed HD Video captures hundreds of images as the car passes by, enabling our technicians to select a clean plate image even if there was a bus or truck obscuring other frames. **This results in approximately 40% more captured violations, safer streets and additional revenue for the City.**

RedSpeed's software interface is easy to use, and our references can attest to its simplicity compared to other vendors. RedSpeed's local team of professionals will handle end-to-end implementation, from permitting through installation and ongoing support. RedSpeed offers **unmatched Florida expertise** and is proud to have offered significant support to the Legislature as it considered additional protections for students over the past three years. **RedSpeed's program is entirely turnkey and includes all design, permitting, installation, equipment, signage, processing, court support, appellate support, and customer service.**

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Executive Summary

HD Video enforcement provides another unique advantage: **RedSpeed offers integration to any third partly ALPR provider of the The City's choosing.** This includes all ALPR providers mentioned in the RFP: Rekor, Flock, Vigilant, Insight, etc. Automated License Plate Reader (ALPR) systems. We have collaborated closely with these companies to optimize interoperability, and our intuitive software is already in use across the state. We have successfully integrated many Flock and Vigilant systems in current installations.

RedSpeed has a **significant, permanent Florida presence** and maintains multiple offices in Florida including a **South Florida headquarters** and **West coast Florida technical center near Sarasota.** Our CEO, Robert Liberman, lives full-time in Hallandale Beach. Our Operations Manager, Greg Parks is a longtime Florida resident with over a decade of experience in photo enforcement in Florida, as does our in-house counsel, Michael McAllister, a Florida lawyer. David De La Espriella, our Project Manager, resides in Miami Beach.

RedSpeed is extremely confident in our ability to deliver the best solution, service and results. We are so confident that you will love **RedSpeed services that our contracts offer risk-free termination.** RedSpeed is proud of the fact that no client has ever sought early termination for cause of an operating program, allowing us to maintain exceptional customer satisfaction.

RedSpeed provides full legal defense for the The City and camera program, at no additional cost. We've partnered with Weiss Serota Law Firm, experts in municipal law with a proven track record in defending photo enforcement including a landmark case at the Florida Supreme Court. RedSpeed will also cover the The City's legal defense expenses, such as attorney fees and court costs, if needed.

REDSPEED ADVANTAGES	RedSpeed®	All Competitors
Lane Specific (Dedicated HD video camera per lane)	✓	⊘
Both Laser and Radar Options	✓	⊘
Market Share in GA (Most Recent State with School Zone Speed)	70%	30%
True Integration with Rekor/Flock/Vigilant	✓	⊘
Live View in Lanes	✓	⊘
45 Day Archive in All Lanes	✓	⊘
Florida-based Office and Technical Center	✓	⊘
Weiss Serota Law Firm Retained to Defend Program at RedSpeed's Expense	✓	⊘
Optional Solar Solution Allowing Expedited Installation	✓	⊘

In conclusion, **RedSpeed's Safety Program includes exclusive and valuable features that will make The City of Fort Lauderdale's program a guaranteed success.** The City deserves the very best technology, and we are the only vendor that meets all The City's desired technical specifications. We have a dedicated Florida team of professional implementers accountable to The City, and we are ready to hit the ground running. On behalf of the entire RedSpeed team, we look forward to your favorable response.

Respectfully submitted,

Robert Liberman

Robert Liberman
RedSpeed CEO

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Executive Summary



ROBERT LIBERMAN, CEO — MAIN POINT OF CONTACT

Business Overview

Company Name: RedSpeed Florida, LLC
Address: 450 Eisenhower Lane North, Lombard, IL 60148
Phone: (630) 317-5710
Fax: (630) 424-0217
Name of Principal: Robert Liberman
Email: Robert.Liberman@redspeed.com

Contact Persons

CEO - Robert Liberman. Email: Robert.Liberman@redspeed.com Ph: 630-329-9856

SVP - Greg Parks. Email: greg.parks@redspeed.com Ph: 913-972-5382

Business Form

RedSpeed Florida is a National corporation established in 2006 in the state of Illinois.

List of Interested Parties (Officers)

CEO/Manager – Robert Liberman. Address: 450 Eisenhower Lane North Lombard, Illinois 60148

Finance Director – Gregory Johns. Address: 450 Eisenhower Lane North Lombard, Illinois 60148

Sales – Jeff Dufloth. Address: 450 Eisenhower Lane North Lombard, Illinois 60148

Type of Business

RedSpeed Florida is a Limited Liability Company (LLC). RedSpeed is a Parent company with no subsidiaries.

Firm Location(s)

MAIN OFFICE/HEADQUARTERS:
450 Eisenhower Lane North
Lombard, IL 60148
Employees: 120

LOCAL OFFICE:
20725 NE 16th Ave, Suite A37
Miami, Florida 33179
Employees: 16

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RedSpeed®USA

Executive Summary

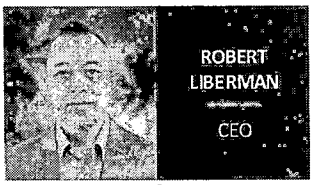
RedSpeed has assembled a comprehensive implementation and management team comprised of seasoned industry professionals representing each key service delivery culture: **Engineering, Project Management and Operations.**

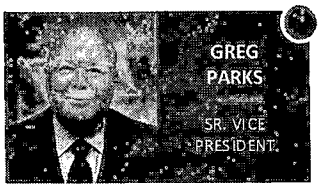
RedSpeed has the team and experience to quickly ramp up many large programs at once. Our team successfully performed more than 300 installations in Georgia in two years, has over 800 school zones in Florida, with nearly 350 live and issuing NOVs. We are ready to hit the ground running, whereas our competitors do not have the teams or local knowledge necessary to commence immediately. **We maintain a stable workforce with low turnover, ensuring that clients benefit from consistent and reliable support throughout the project lifecycle.**

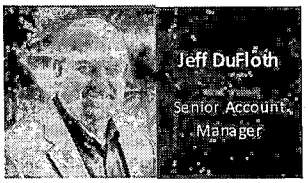
Our team includes field engineers, technical support staff, and a 24/7 automated call center to address any issues promptly. We offer a range of services, including equipment maintenance, software updates, and ongoing training for client personnel.

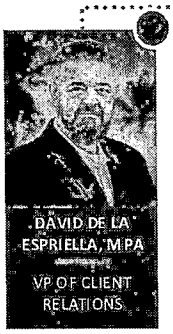
MAIN POINT OF CONTACT
GREG PARKS

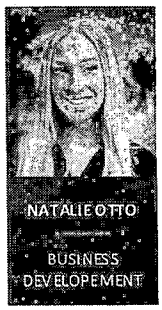
PROJECT MANAGER
David De La Espriella





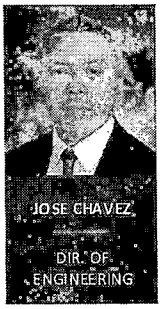


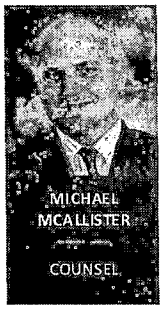


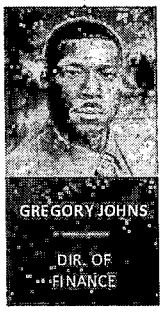


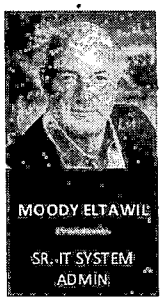


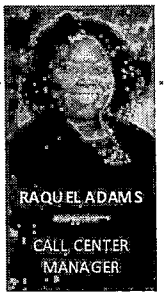


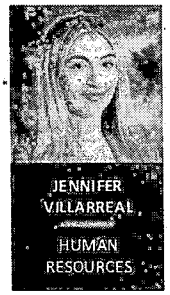


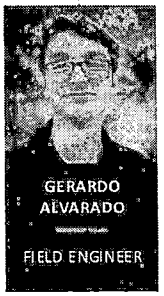




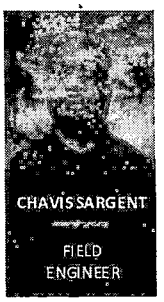












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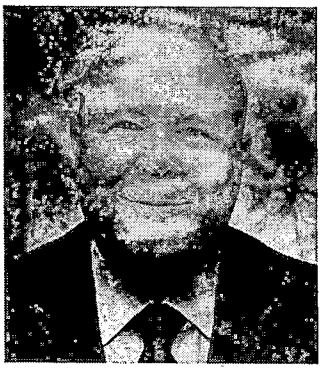
Executive Summary



Robert Liberman
CEO

Robert Liberman has been with RedSpeed since its inception in 2006 and brings over 19 years of expertise to the RedSpeed team. As a Financial Information Systems Analyst with JP Morgan, he was responsible for the design and development of Financial Applications Software. He has served as a Senior Project Manager with Morgan Stanley, Sun Microsystems and Prudential Financial. Upon joining the RedSpeed organization, Robert drew upon this extensive managerial background to grow the company from concept to a leader in Automated Photo Enforcement within Illinois. Under his direction, the company grew to service over 65 municipal clients by offering industry leading customer service and technology. Mr. Liberman was instrumental in establishing all of RedSpeed's business practices, including client management, back office operational procedures, finance, IT and governmental relations. Mr. Liberman personally selected and trained all of RedSpeed's key senior staff members, all of whom are still employed with RedSpeed.

EDUCATION	YEARS WITH REDSPEED
B.S., Information Systems	16



Greg Parks
Senior Vice President

Possessing over 31 years of public sector service experience, Mr. Parks has been an integral contributor in the development of Automated Photo Enforcement Programs throughout the state of Florida. In 2023, Mr. Parks co led the legislative efforts to pass HB657, school zone safety enforcement. Additionally, he has worked with DHSMV and DOR to assist in establishing best practices for our municipal partners. In 2010 he played a significant role in the passage of the Mark Wandall Safety Act and has worked tirelessly with the Florida State Legislature and League of Cities to defend against repeal bills presented in the legislative sessions. During his 14 years advocating the merits of automated photo enforcement , no individual has amassed the wealth of expertise specific to these programs as Mr. Parks. His knowledge base encompasses all aspects of the programs from passing State and Local legislation, to ensuring compliancy laws are met and new programs are successfully launched.

EDUCATION	YEARS WITH REDSPEED
B.A., University of Missouri, Columbia	7

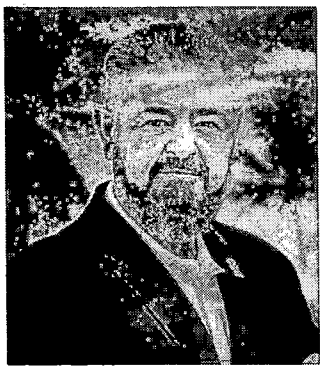


Jeff DuFloth
Senior Account Manager

Jeff has over 30 years of progressive law enforcement experience, having obtained the rank of Police Commander. He is a graduate of the prestigious FBI National Academy and Northwestern University's School of Police Staff and Command. He has served as RedSpeed's Senior Account Manager for 10 years, having demonstrated exceptional customer service and awareness. His acute attention to detail has helped clients meet their safely objectives through Automated Photo Enforcement Programs.

EDUCATION	YEARS WITH REDSPEED
Northwestern University	9

Executive Summary



David De La Espriella MPA
VP Of Client Relations &
Fort Lauderdale Project Manager

David De La Espriella works as the VP of Client Relations, bringing over 28 years of senior leadership experience having retired in June 2024 as the Assistant Chief of Police for the Miami Beach Police Department. In his role, David works closely with potential clients and manages all aspects of onboarding new clients into our systems, serving as a liaison throughout the permitting, construction, and launch processes. Once launched, David will continue to be the point of contact for the client, conduct training in all of our systems, and ensure the highest level of customer service to achieve our shared goal of reducing red light violations.

EDUCATION	YEARS WITH REDSPEED
B.A., Political Science, Florida International University M.P.A., Emergency Management, American Public University	1



Natalie Otto
Business Development

Natalie Otto is the Business Development and Customer Support Manager, with experience as an Operations Manager and a background in news and media, she excels in preparing documentation, marketing materials, and tracking program performance to measure the success of our speed enforcement initiatives. Having managed a 24/7 support team, Ms. Otto is skilled at proactively addressing client needs and ensuring exceptional service. Her media training enhances her ability in public relations and community outreach, while she also manages customer records to maintain high-quality service and client satisfaction. Her diverse background is key to driving the success of our automated enforcement programs

EDUCATION	YEARS WITH REDSPEED
B.A., Mass Communications	1



Lisa Green
Director of Operations

Lisa Green will manage all the operational functions of the Lombard based Violation Reviewers responsible for the initial violation review. Ms. Green has played a pivotal role in the development of RedSpeed's violation review program. Since joining the RedSpeed team, her department has quadrupled in size, and she has taken the lead in developing every facet of the department's work guidelines. Her accomplishments have included designing and implementing the reviewer training agenda, operating manual and training modules. She has established daily operator productivity goals and reports, as well as a quality assurance monitoring and evaluation program. Ms. Green will bring this valuable and proven hands-on experience to the City's program, creating the same quality and results driven department she established to successfully support RedSpeed's 60 suburban clients.

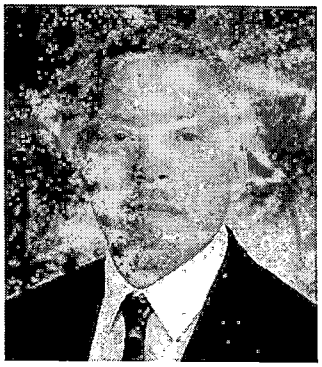
EDUCATION	YEARS WITH REDSPEED
Associate in Business Management	14



Julio Silva
Implementation Project Manager

Julio will be responsible for managing cameras and equipment installation and maintenance, as well as camera efficiency. He will interface and coordinate with the municipal public works departments, as well as field engineer technicians. Julio will identify and resolve problems, review and evaluate work products, methods and procedures. He is responsible for developing standardized procedures and methods to improve the efficiency and effectiveness of engineering projects and services. He will assess and monitor workloads, as well as administrative systems, and manage internal reporting relationships. Julio will evaluate and recommend camera sites and recommend mechanical/electrical solutions. He will install and maintain equipment, perform new site analyses and equipment upgrades, and identify and correct camera obstructions or malfunctions. He will perform initial image quality adjustments, conduct pre-build and system setups, label and test cabling, and maintain photo enforcement equipment with efficient record keeping.

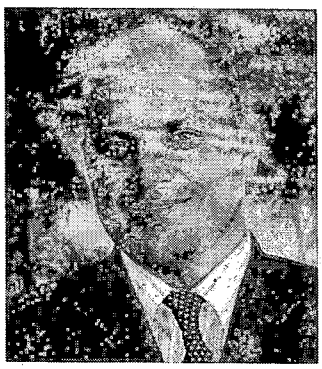
EDUCATION	YEARS WITH REDSPEED
Private Technical Institute Abaco - Computer/Information Technology Administration and Management - Peru	4.5



Jose Chavez
Director of Engineering

Jose Chavez brings over 19 years' experience in technical support and test engineering management. In his current position with RedSpeed, Mr. Chavez has been responsible for overseeing the planning and execution of all existing suburban installations, from initial site and traffic study evaluations through obtaining DOT approval. His role on Fort Lauderdale project will be as liaison between all sub-contractors, sub-consultants, field engineers and City personnel. Working in conjunction with Fort Lauderdale, Mr. Chavez will be responsible for all field engineer training, assignment and performance evaluation.

EDUCATION	YEARS WITH REDSPEED
B.S., Technical Management	14



Michael McAlister, Esq.
Counsel

Mr. McAlister helped pioneer the development and implementation of Automated Photo Enforcement Programs in GA and FL. His significant role in the development of the first "home rule" Code Enforcement programs that introduced red light cameras to FL served as a precursor to the passage of the Mark Wandall Safety Act. Mr. McAlister, with his colleague Greg Parks, has worked extensively with the GA and FL State Legislatures and League of Cities to defend against all repeal Bills. Mr. Parks and Mr. McAlister are the evangelists of photo enforcement and have saved countless lives over the past fifteen years. He was a driving force behind the defense of photo enforcement programs in GA and FL courts. He helped coordinate mutual defense for numerous precedential Florida photo enforcement cases including Jimenez v. State (City of Aventura, test of Wandall Act), Arem (City of Hollywood, vendor ability to issue tickets) and Fort Lauderdale (voluntary payment doctrine). GA litigation is currently in the Motion to Dismiss state and we are confident that the precedents established in other jurisdictions affirming photo enforcement will also be applied in GA.

EDUCATION	YEARS WITH REDSPEED
Juris Doctor, University of Miami	6

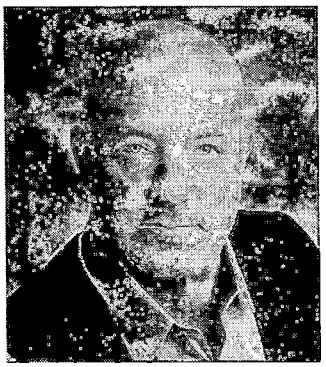
NOT ATTACHED AS AN



Gregory Johns
Director of Finance

Mr. Johns serves as RedSpeed's Director of Finance and brings over 20 years of accounting and management experience to support Fort Lauderdale's school zone speed enforcement program. Greg will work closely with the City's finance department to coordinate the disbursement of fine revenue and ensure all reports required by the City are designed and implemented. Greg's background as Staff Sergeant in the United State Marine Corps serving as the Supply Chief for Fox Company, 2nd Battalion, 24th Marine Regiment brings additional skills and resources to ensure your project success. Marine Corps duties included managing supply requisitions, open purchase, contracts, fiscal reconciliations, accountability of combat equipment, data maintenance, worldwide deployment equipment preparation and travel coordination to support Marine Corps Reserve training and operations.

EDUCATION	YEARS WITH REDSPEED
B.A., M.A., Business Admin / Accounting, USMC, Supply Chier / Staff Sergeant	11



Moody ElTawil
Senior IT System Administrator

Moody ElTawil is our Sr. IT Systems Administrator. He is credited with revamping RedSpeed's IT infrastructure to follow the latest industry standards with an architecture similar to those implemented by multinational corporations and government agencies. He manages our IT department and keeps RedSpeed in conformity with best practices and on the cutting edge of technology. He is also responsible for maintaining RedSpeed's perpetual compliance status with the latest CJIS, SOC 2 Type II and PCI-DSS frameworks by coordinating the efforts of auditors and internal resources. Moody has been with RedSpeed since 2015. Previously he worked for reputable companies such as Johnson & Johnson, Lucent Technologies and InstallShield. Even though his bachelor's degree is in electrical engineering, his entire career has been in the computer industry with experience and certifications within a broad swathe of the information technology space.

EDUCATION	YEARS WITH REDSPEED
B.S., Electric Engineering	8



Raquel Adams
Call Center Manager

Raquel Adams brings over 18 years of customer service and call center management experience to Fort Lauderdale. Prior to joining RedSpeed, Raquel was a customer service representative for the Illinois State Tollway where she excelled at dispute resolution. She has used her extensive knowledge of customer service and diplomacy to build a Call Center comprised of other seasoned professionals, ensuring all individuals calling the Miami specific customer service number will receive clear and concise information and assistance.

EDUCATION	YEARS WITH REDSPEED
Illinois Media School	14



Jennifer Villarreal
Human Resources

Since joining the team, the staff has doubled, Jennifer Villarreal has played a crucial role in recruiting and filling key roles that have greatly contributed to the growth and success of the company. Ms. Villarreal fosters a positive work environment and educates incoming employees on the company's values and mission, which helps achieve organizational goals. She works closely with senior staff to develop new policies and procedures to support growth. She brings to the table a broad range of knowledge on government compliance, employee benefits, and employee management experience.

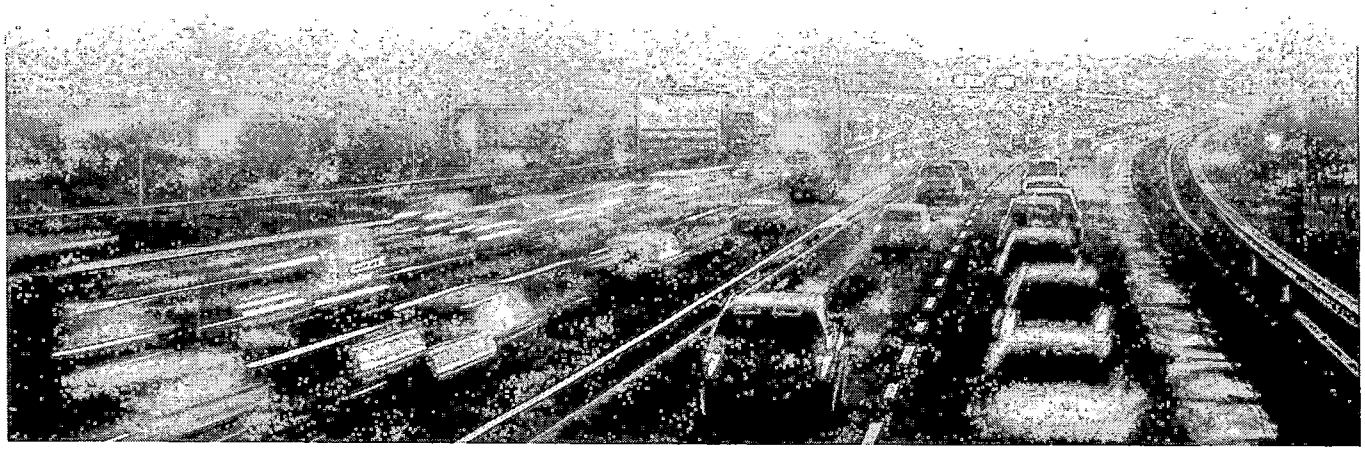
EDUCATION	YEARS WITH REDSPEED
Human Resource Management Certificate with Honors	4.5



Sergio Rangel
Senior Field Engineer

Upon joining RedSpeed in 2019, Sergio's first task was conducting the traffic studies for the Georgia School Zone Speed Enforcement Program. He then shifted to a Jr. Technician role in Florida where his duties were to maintain and diagnose any issues regarding the Redlight Camera sites. His career has now progressed from technician to Senior Technician, managing the technicians working in Southeast Florida and Central Florida. Sergio's time with RedSpeed has given him the knowledge to handle, test and troubleshoot all of the radar and Lidar technologies being offered for your program.

EDUCATION	YEARS WITH REDSPEED
South Florida State College, Manatee Technical College	5



Experience, Qualifications & Financials

TAB 1

TAB 2

TAB 3

TAB 4

TAB 5

TAB 6

RedSpeed®

CAM Tab 10.3
Exhibit 3
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Experience, Qualifications & Financials

RedSpeed's Experience & Approach to the Management of this Contract

RedSpeed is a Limited Liability Company which designs, develops, manufactures and operates speed enforcement systems. RedSpeed has more than nineteen (19) years of experience implementing cutting edge and world-class enforcement programs for clients throughout the United States. RedSpeed is the industry leader and subject matter expert in school zone speed enforcement.

RedSpeed maintains a local office in Miami, FL, a main office in Lombard, IL, and a technical center in Florida with regular business hours from 9:00 a.m. to 5:00 p.m. Our CEO Robert Liberman lives and works in South Florida. **Robert is committed to your project's success and will ensure timely decisions in the case of project challenges. Additionally, RedSpeed's automated call center is live 24 hours a day.**

RedSpeed operates school zone speed and red light enforcement programs across the United States and is the industry leader in Georgia where RedSpeed proudly serves seventy communities and has been awarded every competitively selected (RFP) contract in the state. RedSpeed has achieved approximately 70% market share in school zone speed enforcement in Georgia. **RedSpeed has been awarded the first contracts in Florida including Hillsborough County, Bradenton, Cape Coral, Sarasota, Miami-Dade County, Miami Gardens, South Miami, Pinecrest, Plantation, Deerfield Beach, and many others and is well on its way to similar industry leadership in Florida.**

RedSpeed has achieved this success through a combination of cutting-edge technologies, a commitment to customer service, transparent and broad public education and fair pricing. **RedSpeed offers every client full revenue neutrality and termination for convenience without penalty.** Fortunately, none of our more than 100 clients have ever exercised this option. **The City of Fort Lauderdale can count on RedSpeed to deliver a fair, cutting-edge program focused on delivering outstanding results and service.**

In terms of technology, RedSpeed is unmatched in the industry. **RedSpeed is the first and only vendor in the industry to utilize full HD video-based enforcement, which offers a myriad of additional safety benefits to law enforcement and the community.** Each and every lane enforced by RedSpeed utilizes a full HD video camera meaning every plate is captured and every second of every violation is recorded in high definition enabling our systems to capture violations around obstructions, in all weather and to incorporate additional law enforcement technologies, including full integration with Flock or Vigilant ALPR. By comparison, our competitors use decades-old still frame photography for enforcement, which comes with a number of limitations—notably that it captures far fewer violations, is more susceptible to poor imagery in inclement weather and cannot be integrated with advanced ALPR technology and search features.

RedSpeed is an innovator that drives advancement in the industry. A few innovations include additional features like no-flash illumination in low light, the use of laser detection (still not offered by most companies in the industry) and the industry's most advanced, entirely web-based software program. Not only is it easy to view and approve violations from any web-enabled device, but law enforcement can also use our cutting-edge features to retrieve incident video in real-time and utilize cutting edge ALPR tools for real time vehicle searches. **As is explained in our "Approach to the Scope of Work" section, RedSpeed utilizes tamper-proof, high security data protection for all violations and our processing software is available to authorized users who can download video clips in real-time.** This is a huge leap forward compared to our competitors, most of whom require a service call to obtain archive video.

RedSpeed has the team and experience to quickly ramp up many large programs at once. Our team successfully performed more than 300 installations in Georgia in two years and has over 800 school zones under contract in Florida alone, with almost 350 systems currently live and issuing NOVs.

RedSpeed's Experience & Approach to the Management of this Contract

Just as critically, no other company in Florida has the team, experience, or qualifications of RedSpeed, nor can any other provider begin with deployments as quickly as RedSpeed. RedSpeed is proud to have been a key leader in the passage of HB657 and has been actively involved in the FDOT implementation rulemaking process.

At RedSpeed, we pride ourselves on our extensive experience and cutting-edge service in the design, development, and operation of enforcement systems. Over the past fourteen years, we have established ourselves as the industry leader and subject matter expert in five separate states, particularly in school zone speed enforcement. Our success in Georgia, where we serve seventy communities and hold approximately 70% market share in school zone speed enforcement, is a testament to our commitment to excellence.

RedSpeed's **AI-based red light camera platform** offers **video-based, non-intrusive multi-lane red light enforcement** that significantly enhances detection capabilities. Our system uses **advanced video analytics (AVA)** and does not require in-ground sensors or physical connections to the traffic controller. This enables **remote detection of traffic light phases**, including turn arrows, and the simultaneous tracking of multiple objects moving through the field of view. By combining **lane-specific, high-resolution video cameras** with **AI video processing**, we provide a highly reliable and efficient solution for red light enforcement.

For this proposal, we have carefully selected four, Florida-based School Zone Speed Enforcement, projects that are representative of similar or greater scope and complexity to what is outlined in this RFP and our expertise in Florida. These projects, undertaken for Miami-Dade County (FL), Pinecrest (FL), Sarasota (FL), and Aventura (FL), demonstrate our capabilities in delivering comprehensive solutions tailored to the specific needs of The City of Fort Lauderdale.

Our approach in Florida, as in all our projects, combines state-of-the-art technology, exceptional customer service, transparent and broad public education, and fair pricing. We offer full revenue neutrality and termination for convenience without penalty to our clients, a feature that has never been exercised, highlighting the high level of satisfaction and trust we maintain with our partners.

RedSpeed's ability to rapidly deploy large-scale programs, our unmatched technological expertise, and our comprehensive turnkey solutions make us uniquely qualified to meet and exceed the requirements of this RFP.

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We are ready and equipped to bring the same level of excellence and innovative solutions to The City of Fort Lauderdale as we have demonstrated in our other projects.

RedSpeed is proud to serve more Florida School Zone Speed Enforcement clients than all of our competitors combined. Municipalities highlighted in green represent programs with active, live enforcement systems.

FLORIDA SPEED ENFORCEMENT CLIENTS	
Client	**# of School Zones**
Alachua	6
Aventura	2
Bay Harbor Islands	1
Boca Raton	15
Bradenton	11
Cape Coral	13
Charlotte County	15
Coconut Creek	8
Deerfield Beach	8
Delray Beach	10
Doral	8
Dunnellon	2
Fort Walton Beach	8
Gainesville	16
High Springs	1
Hillsborough County	300
Homestead	14

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FLORIDA SPEED ENFORCEMENT CLIENTS (Continued)	
Client	**# of School Zones**
Homestead	14
Key Biscayne	2
Lauderhill	15
Lawtey	2
Loxahatchee Groves	2
Mary Esther	1
Miami Gardens	25
Miami-Dade County	206
Miami Springs	9
North Miami Beach	3
Palm Bay	16
Perry	6
Pinecrest	11
Plantation	15
Sarasota City	11
South Miami	5
Tallahassee	43
West Miami	1
Winter Garden	10
Total	**844**

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Pinecrest School Zone Speed Enforcement Program

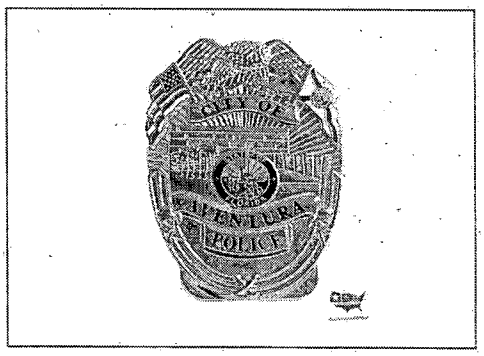
Pinecrest, FL

Village of Pinecrest Police Department
12645 Pinecrest Parkway, Pinecrest FL 33156
Jason Cohen (Chief)
(305) 234-2109
cohen@pinecrest-fl.gov

Project Description: RedSpeed partnered with Pinecrest to run their School Zone Speed Enforcement Program.

Contract Start & End Dates: 08/2023 - Current

Scope of Services: 20 systems across 10 schools which are all live and issuing NOVs.



Aventura School Zone Speed Enforcement Program

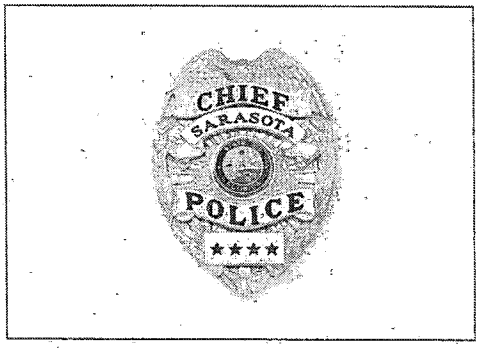
Aventura, FL

Aventura Police Department
19200 W Country Club Dr, Aventura, FL 33180
Bryan Pegues
(305) 466-8995
peguesb@cityofaventura.com

Project Description: RedSpeed partnered with the City of Aventura to run their School Zone Speed Enforcement Program

Contract Start & End Dates: 10/2024 – Current

Scope of Services: 3 schools included in the project, with two school zone currently live and issuing NOVs.



Sarasota School Zone Speed Enforcement Program

Sarasota, FL

Sarasota Police Department
2099 Adams Ln, Sarasota, FL 34237
John Lake
(941) 263-6084
John.lake@sarasotafl.gov

Project Description: RedSpeed partnered with Miami-Dade to run their School Zone Speed Enforcement Program

Contract Start & End Dates: 3/2024 – Current

Scope of Services: 22 camera systems across 11 schools which are all currently live and issuing NOV'.

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Miami-Dade County School Zone Speed Enforcement Program

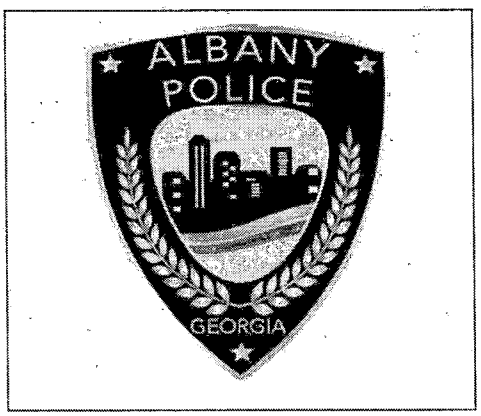
Miami, FL

Miami-Dade County Police Department
111 NW 1st Steet Miami, FL 33128
Raul Gonzalez
(786) 469-2366
Raul.Gonzalez2@miamidade.gov

Project Description: RedSpeed partnered with Miami-Dade to run their School Zone Speed Enforcement Program

Contract Start & End Dates: 11/2023 – Current

Scope of Services: 206 schools included in project. 42school zones are currently live and issuing NOV's with more being launched in phases.



Albany Speed Enforcement Program

Albany, GA

Albany Police Department
201 W Oglethorpe Blvd, Albany, GA 31702
Chief Michael Persley
(229) 302-0809
mpersley@albanyga.gov

Project Description: RedSpeed partnered with Albany to run their School Zone Speed Enforcement Program

Contract Start & End Dates: 04/2020 – Current

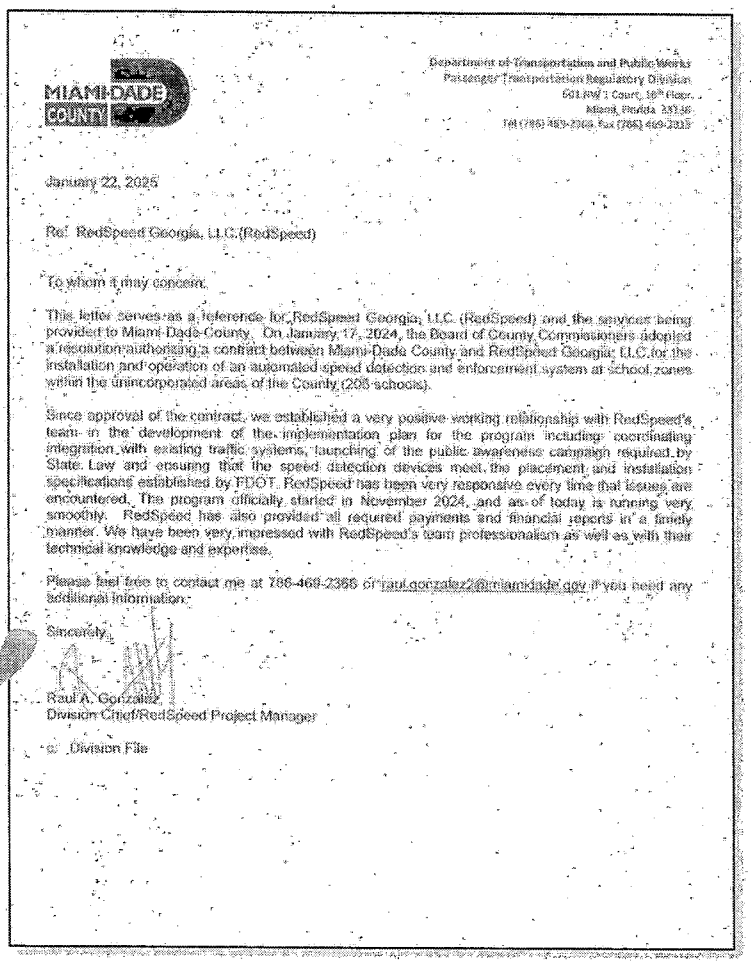
Scope of Services: 18 camera systems across 9 schools which are all live and issuing NOVs

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Feedback from Miami-Dade County

> Since approval of the contract, we established a very positive working relationship with RedSpeed's team in the development of the implementation plan for the program including: coordinating integration with existing traffic systems, launching of the public awareness campaign required by State Law and ensuring that the speed detection devices meet the placement and installation specifications established by FDOT.

Raul A. Gonzalez
Miami-Dade County Department of Transportation and Public Works
Division Chief/RedSpeed Project Manager



MIAMI-DADE COUNTY

Department of Transportation and Public Works
Passenger Transportation Regulatory Division
601 NW 1 Court, 18th Floor
Miami, Florida 33136
Tel (786) 469-2366 Fax (786) 469-2315

January 22, 2025

Re: RedSpeed Georgia, LLC.(RedSpeed)

To whom it may concern,

This letter serves as a reference for RedSpeed Georgia, LLC. (RedSpeed) and the services being provided to Miami-Dade County. On January 17, 2024, the Board of County Commissioners adopted a resolution authorizing a contract between Miami-Dade County and RedSpeed Georgia, LLC for the installation and operation of an automated speed detection and enforcement system at school zones within the unincorporated areas of the County (205 schools).

Since approval of the contract, we established a very positive working relationship with RedSpeed's team in the development of the implementation plan for the program including: coordinating integration with existing traffic systems, launching of the public awareness campaign required by State Law and ensuring that the speed detection devices meet the placement and installation specifications established by FDOT. RedSpeed has been very responsive every time that issues are encountered. The program officially started in November 2024, and as of today is running very smoothly. RedSpeed has also provided all required payments and financial reports in a timely manner. We have been very impressed with RedSpeed's team professionalism as well as with their technical knowledge and expertise.

Please feel free to contact me at 786-469-2366 or raul.gonzalez2@miamidade.gov if you need any additional information.

Sincerely,

Raul A. Gonzalez
Division Chief/RedSpeed Project Manager

c: Division File

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Experience, Qualifications & Financials

CASE STUDY:

RedSpeed is here to Protect Students

In July 2023, House Bill 657 passed, allowing speed systems to enforce school zone speed limits for violations in excess of 10 miles per hour over the applicable speed limit when children are going to or from school and during the entirety of the school day. **The Miami-Dade Sheriff's Office has partnered with the Miami-Dade Department of Transportation and Public Works and a private vendor, RedSpeed, on this critical safety initiative to make school zones safer for students.**

As part of an ongoing collaboration, RedSpeed's construction sub-contractor, AUM, has been working tirelessly to expand Miami-Dade County's school zone enforcement program. **The program is comprised of 206 schools which RedSpeed has been launching in phases since October 2024.** The county is in the process of launching enforcement systems at additional schools, bringing us closer to achieving comprehensive coverage and ensuring the safety of children near schools throughout the county.

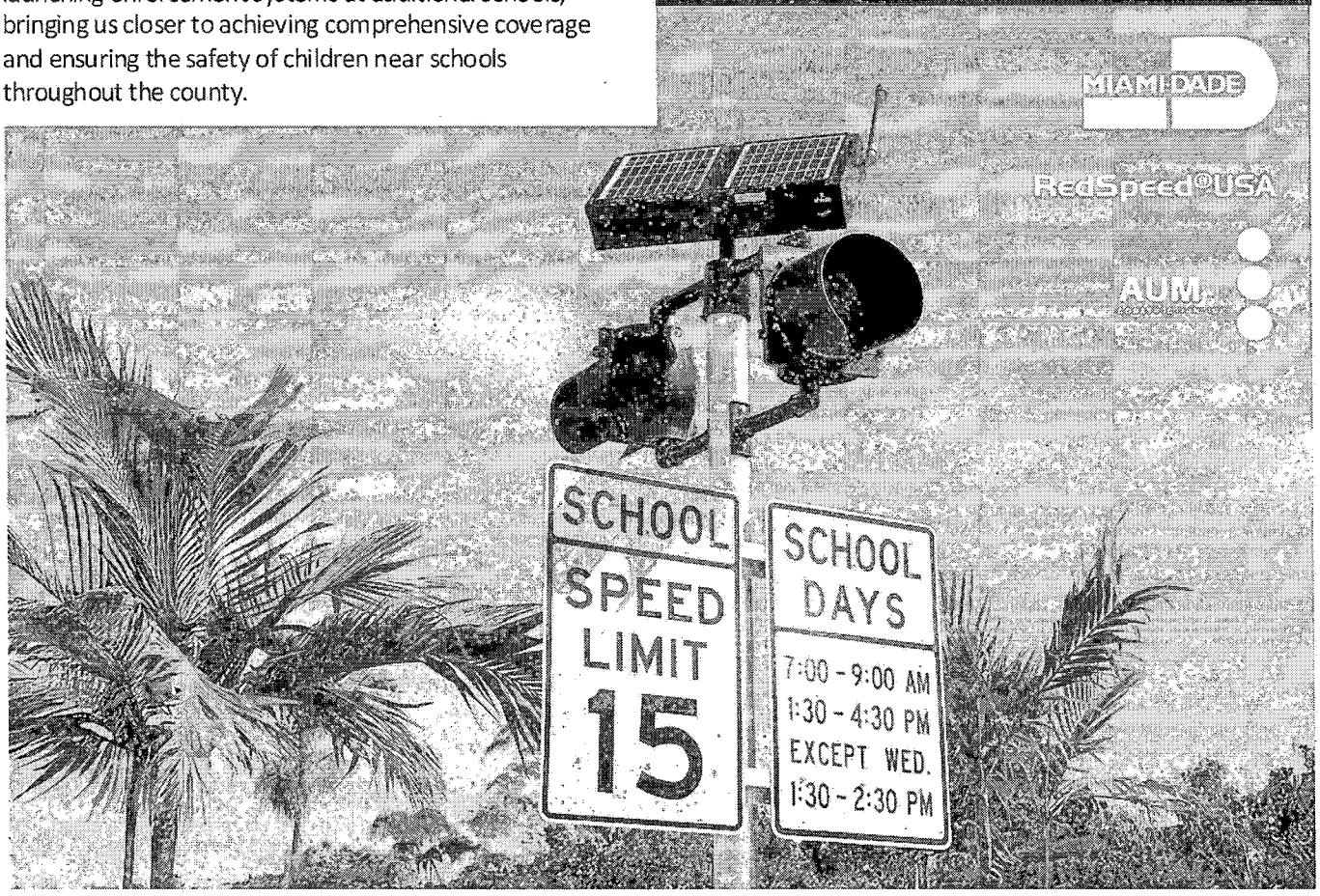
Thanks to Miami-Dade's commitment to student safety and the hard work of everyone involved, we've already seen a significant decrease in speeding violations-a clear sign that the program is making a real difference.

Together with **Miami-Dade County**, we're creating a safer environment for students to travel to and from school, and we couldn't be more proud of the progress we've made!

Sources:

Miami-Dade County Government, November 24, 2024, Facebook

Miami-Dade County, August 6, 2024, Website



Financial Reliability and Stability

RedSpeed is a financially stable and well-established organization with a proven track record of long-term sustainability and growth. To demonstrate our financial strength and reliability, we have included complete audited financial statements for the past three fiscal years as part of this submission. These documents reflect our strong balance sheet, consistent revenue growth, and disciplined financial management.

In addition to the enclosed financial statements, RedSpeed offers the following indicators of financial stability:

- Over a decade of continuous operation with no history of bankruptcy or financial restructuring
- Strong and diversified client base, including contracts with over 150 municipalities nationwide
- Solid year-over-year growth in revenue and market share
- Ongoing investments in technology, infrastructure, and personnel to support long-term program success

RedSpeed is committed to meeting all financial and operational obligations throughout the duration of our partnership with the City. Should the City require any additional financial documentation or clarifications, we would be happy to provide them upon request

[redacted]

Approach to Scope of Work



TAB 1

TAB 2

TAB 3

TAB 4

TAB 5

TAB 6

RedSpeed®

RedSpeed®USA

Approach to Scope of Work

RedSpeed Key Program Features

RedSpeed offers a turnkey program featuring Radar and Lidar speed detector technology consistent with Florida law

RedSpeed provides Rekor, Flock ALPR or Vigilant available at all locations.

RedSpeed performs all necessary needs testing.

RedSpeed's system provides comprehensive reporting features including traffic, speed and financial reporting.

RedSpeed provides and installs all signage and equipment related to the program.

RedSpeed's system is programmable for school calendar, specific enforcement times, and variable speed thresholds.

RedSpeed maintains all equipment, documentation, certifications, and permissions related to the program.

RedSpeed's system is optionally solar powered for expedited deployment.

RedSpeed provides system training to law enforcement at no cost.

RedSpeed's system will manage multi-lane roads (4+) with high volume of traffic.

RedSpeed provides law enforcement with the ability to review stored information per Florida Records Retention and provides at least 45 days of storage.

RedSpeed's provides all necessary documentation of certifications, citations, and evidence needed for court hearings.

RedSpeed provides web-based software for the approval and management of citations, review of video and input of data. RedSpeed is accessible from any web-enabled device.

RedSpeed agrees to all contractual terms, technology and service requirements set forth in the RFP.

RedSpeed's camera system is a high-definition motion picture camera system that uses only infrared for lighting (no dangerous, annoying or distracting flash) consistent with state law.

RedSpeed provides the PD with the ability to live stream video from all cameras (no still cameras).

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Approach to Scope of Work

Program Readiness and Preliminary Speed Studies

RedSpeed is fully prepared to hit the ground running in Fort Lauderdale. As part of our commitment to a data-driven and efficient program launch, we proactively conducted a comprehensive three-day traffic study across fifty-three (53) school zones within the City.

The findings were clear:

In twenty-one (21) of those school zones, over **600 vehicles** per zone exceeded the posted speed limit by **more than 10 mph** during the study period. These high-risk areas—highlighted in bold in the table below—averaged over **200 speeding violations per day**, underscoring the urgent need for targeted enforcement.

These data-rich insights position Fort Lauderdale for a swift and effective rollout. With engineering assessments and baseline metrics already in place, RedSpeed is ready to proceed with deployment planning, permitting, and community outreach immediately upon contract execution.

Full Fort Lauderdale Speed Studies

CLICK HERE

Schools Studied	Street	Violators 10+ over	Daily Average
Virginia Shuman Young Elementary School	**E Broward Blvd**	**7,359**	**2,453**
Croissant Park Elementary School	**SW 4th Ave**	**6,022**	**2,007**
Fort Lauderdale High School	**NE 16th St**	**5,487**	**1,829**
North Fork Elementary School	**W Broward Blvd**	**4,691**	**1,563**
Rock Island Elementary School	**NW 23rd Ave**	**3,761**	**1,253**
Sunland Park Elementary School	**W Sunrise Blvd**	**3,454**	**1,151**
Dillard High School / Dillard Elementary School	**NW 27th Ave**	**3,415**	**1138**
Rock Island Elementary School	**NW 19th St**	**3,375**	**1,125**
Dillard High School / Dillard Elementary School	**W Sunrise Blvd**	**3,191**	**1063**
Thurgood Marshall Elementary School / Lauderdale Manors Elementary School	**NW 9th Ave**	**2,372**	**790**
William Dandy Middle School	**NW 26th St**	**1,945**	**648**
Fort Lauderdale High School	**NE 4th Ave**	**1,699**	**566**
Sunrise Middle School	**NE 13th St**	**1,539**	**513**
Croissant Park Elementary School	**SW 17th St**	**1,301**	**433**
Thurgood Marshall Elementary School	**NW 13th St**	**1,100**	**366**
Riverland Elementary School / St. Thomas Aquinas High School	**Riverland Rd**	**933**	**311**
Stranahan High School	**SW 9th St**	**892**	**297**
Bayview Elementary School	**Bayview Dr**	**873**	**291**
Walker Elementary School	**NW 4th St**	**795**	**265**
St. Thomas Aquinas High School	**SW 29th Ave**	**712**	**237**
Sunland Park Elementary School	**NW 16th Ave**	**697**	**232**
North Fork Elementary School	NW 15th Ave	596	198
Harbordale Elementary School	SE 15th St	506	168
Dillard High School / Dillard Elementary School	NW 13th Ct	484	161

Schools Studied	Street	Violators 10+ over	Daily Average
Stranahan High School	Riverside Dr	481	160
Fort Lauderdale High School	NE 16th Ct	476	158
Sunrise Middle School	NE 17th Ave	459	153
Virginia Shuman Young Elementary School	NE 9th Ave	395	131
William Dandy Middle School	NW 22nd St	384	128
St. Thomas Aquinas High School	SW 10th St	335	111
New River Middle School	Riverland Rd	317	105
Riverland Elementary School	SW 10th Ave	299	99
St. Thomas Aquinas High School	SW 12th ST	285	95
Harbordale Elementary School	Miami Rd	274	91
Bennet Elementary School	NE 17th way	268	89
Sunrise Middle School	NE 14th St	229	76
Harbordale Elementary School	SE 10th Ave	229	76
Virginia Shuman Young Elementary School	NE 2nd St	213	72
Walker Elementary School	NW 5th St	213	71
Sunland Park Elementary School	NW 9th St	184	61
Dillard High School / Dillard Elementary School	NW 12th Ct	177	59
Dillard High School / Dillard Elementary School	Panther Ln	136	45
Virginia Shuman Young Elementary School	NE 11th Ave	133	44
Walker Elementary School	NW 11th Terrance	127	42
Sunland Park Elementary School	NW 13th Ave	106	35
St. Thomas Aquinas High School	SW 28th Ave	102	34
Thurgood Marshall Elementary School	NW12th St	100	33
Walker Elementary School	NW 10th Ave	88	29
Riverland Elementary School	SW 11th CT	70	23
St. Thomas Aquinas High School			
Thurgood Marshall Elementary School	NW 7th Terrace	69	23
Stranahan High School	SW 5th Pl	36	12
Bayview Elementary School	Middle River Dr	25	8
Croissant Park Elementary School	W Park Dr	19	6

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Approach to Scope of Work

Installation Timeline and Process

RedSpeed guarantees that it will maintain all equipment, documentation, certifications, and necessary permissions related to the program for the duration of the partnership.

RedSpeed offers not only the finest technology available in the marketplace but can assure The City of Fort Lauderdale of the smoothest permitting and installation processes. RedSpeed is proud to have been selected for over seventy programs in Georgia and has been awarded over 30 school zone speed enforcement programs in Florida thus far. We anticipate the following installation schedule to meet the The City's criteria:

MILESTONE	TASKS INVOLVED	STAFF RESPONSIBLE	HOURS REQUIRED
PREP	• Contract Executed • Business Rules Review • School Safety Zone Details Supplied • Details and signatures for FDOT permit application letters for all cameras	• Fort Lauderdale Public Works Rep (1-2 staff members) • RedSpeed Officers (2 staff members)	(1 week)
BACK OFFICE	• Create user accounts and roles • Set up notices and letters • Set up toll-free number and updated phone system • Update phone system • Conduct user training • Record public service announcement	• RedSpeed Project Manager (1 staff member) • RedSpeed Call Center and Operations Managers (2 staff members)	(1 week)
PERMITS	• Site meeting with civil engineering contractor and Power Utility Company - ***Not Required for Solar*** • Commission Engineering Plans • Power Connection Order – ***Not Required for Solar*** • Order Comcast if required – cellular modems will be used typically • Plans approval / Construction permit issued	• RedSpeed Engineering Team and Sub-contractors	(3-6 weeks) ***Solar-Solution (1-2 weeks)***
FIELD TECH	• Contractor installation to include ducting, foundations, power disconnect & signage • Power Utility connection - ***Not Required for Solar*** • System installation & Calibration • FDOT Turn-On Inspection (If required) • RedSpeed will "go live" within 30 days of permitting	• RedSpeed Engineering Team and Sub-contractors	(2 weeks) ***Solar-Solution (1 week)***
TOTAL:	Our estimated timeline for electric-powered cameras totals approx. 7-10 weeks. ***Our Solar-Solution allows for expedited deployment, cutting out the need for power permitting and electrical construction. This allows an estimated implementation of 4-5 weeks.***		(7-10 weeks) ***Solar-Solution (4-5 weeks)***

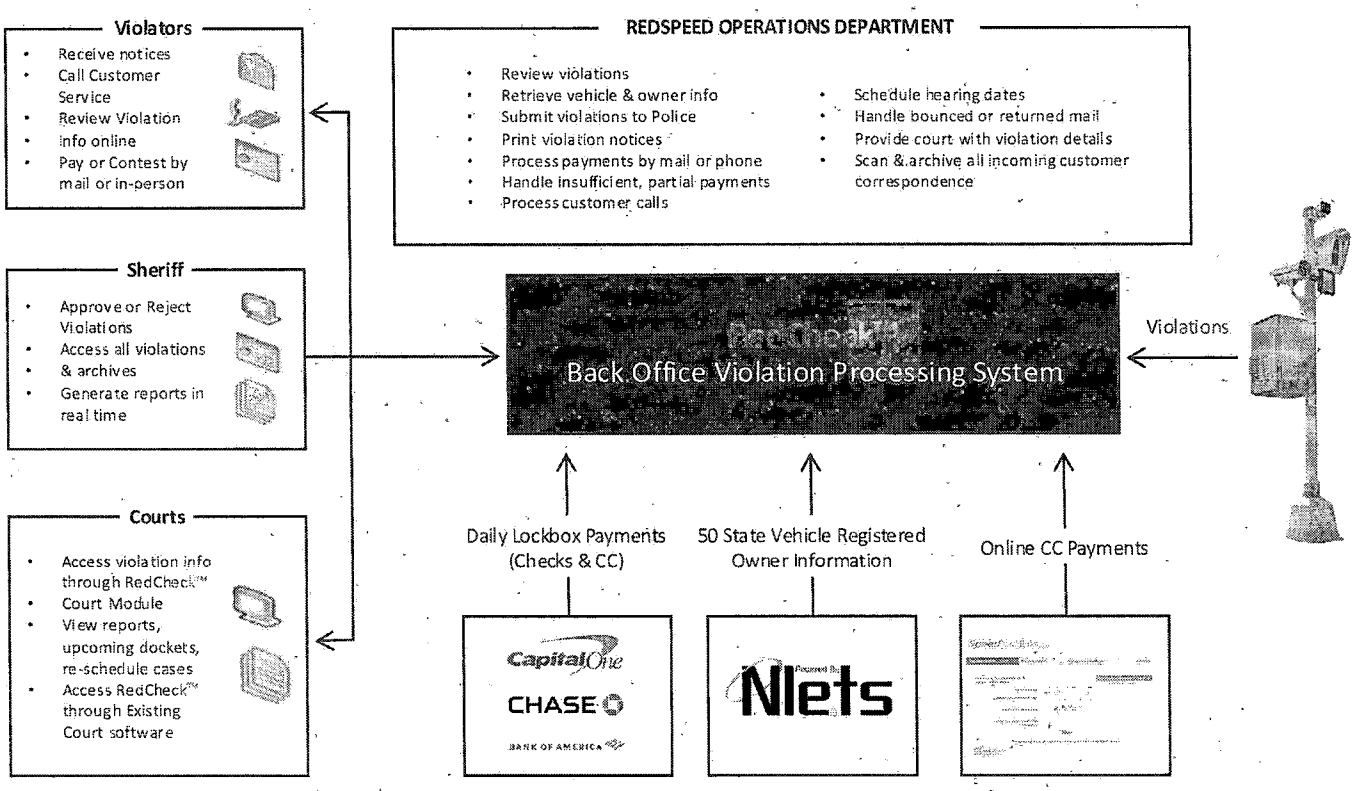
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Approach to Scope of Work

Law Enforcement Software, Training, Equipment Maintenance Procures & Support

WEB BASED ENFORCEMENT PLATFORM

At the outset of the program, RedSpeed will appoint a Project Manager (David De La Espriella) and Main Point of Contact (Greg Parks) who will work with the City on all aspects of permitting, construction, business rules, establishing court procedures, training, publicity and program "Go Live". As a starting point, the most used feature of the RedSpeed platform is RedSpeed's violation processing platform, RedCheck™.



Our violation processing software, RedCheck™ (detailed on pg 69-70), makes it possible to quickly review and approve violations, follow violations from creation to disposition, print court support materials, run reports, check maintenance logs and virtually any other activity required. RedCheck™ is 100% web-based and accessible from any web-enabled computer, tablet or smart phone.

The RedSpeed program is efficient and requires minimal staff time. Recommended program staff include:

1. Violation Reviewer
2. Testimony Coordinators
3. Code Enforcement Board Hearing Officers

Approach to Scope of Work

Ongoing Communication and Coordination:

The RedSpeed Project Manager will maintain regular communication with the City Project Manager to keep the City apprised of all key milestones, including:

1. **Permitting**
2. **Signage**
3. **Construction Progress**

Post-Launch Support and Regular Check-ins:

Once the school zone camera program is live, your **Program Manager** will remain actively involved, available as needed, and schedule regular meetings with the City's program leads. These check-ins will ensure that the program is running smoothly, address any concerns promptly, and ensure overall **satisfaction** and **program efficiency**.

Through this structured project management approach, RedSpeed will ensure that the City's program is implemented successfully, remains compliant with regulations, and meets all operational goals.

Ongoing Reporting:

RedSpeed is committed to fully adhering to the requested reporting requirements. To ensure comprehensive and timely data delivery, we will provide the City representative with weekly, monthly, and on-demand summary program metrics. These reports will include, at a minimum, the following:

- Number of events recorded by intersection approach and in total.
- Number of events not billable, including a breakdown of controllable and uncontrollable events lost, by location and in total.
- Number of events forwarded to the City representative.
- Number of violations and citations authorized and mailed, broken down by month.
- Number of violations and citations returned as undeliverable.
- Provision for expert testimony, including traffic engineering experts at contested citation review hearings as needed.
- Training of City staff involved in the implementation and any future staff who join the project.
- Delinquency collections, including a fee schedule.
- Payment processing details.
- An overview of the traffic camera system's operability, including downtime, repair status, and estimated restoration times.
- Web-based reporting capabilities.
- Assistance with the development and "funding" of a public information and outreach campaign.

RedSpeed will provide these reports through RedCheck, our violation processing software, ensuring that both quarterly and annual reports are available to the City, as well as state-level reporting. Our project manager will work closely with the local program manager to provide ongoing updates and deliver all necessary documentation to meet the City's reporting needs. These reports will analyze the program's performance and impact, starting from the program's inception, to ensure transparency and effective program management.

This approach demonstrates RedSpeed's ability to maintain compliance and support thorough project evaluation through detailed and timely reporting.

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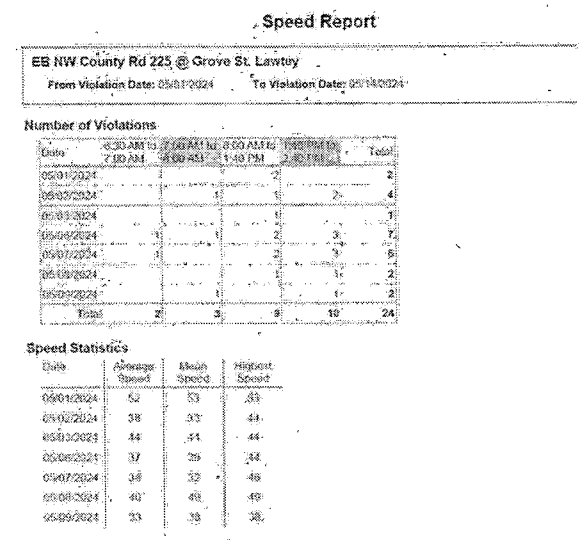
Approach to Scope of Work

Reports & Statistical Analysis

The RedCheck™ Violation Processing and Document Management System includes numerous pre-configured reports to provide municipal clients with detailed statistics pertaining to all aspects of their photo enforcement program.

These reports have been designed based on requests from existing clients and can certainly be customized to meet any specific requirements of the City. All reports are accessible online by authorized municipal users at any time.

The ability to generate ad hoc reports is available in addition to the pre-designed reports available through RedSpeed's proprietary RedCheck™ violation processing software. Authorized municipal users can establish data parameters, exporting the information into pre-selected chart, graph or table formats.



RedSpeed®

Speed Report

ES NW County Rd 225 @ Grove St, Lawtey

From Violation Date: 05/01/2024 To Violation Date: 05/10/2024

Number of Violations

Date	6:30 AM to 7:00 AM	7:00 AM to 9:00 AM	1:40 PM to 3:40 PM	Total
05/01/2024		2		2
05/02/2024		1	3	4
05/03/2024		1		1
05/06/2024	1	2	3	7
05/07/2024	1	2	2	5
05/08/2024		1	1	2
05/09/2024		1	1	2
Total	2	9	10	24

Speed Statistics

Date	Average Speed	Mode Speed	Highest Speed
05/01/2024	52	53	53
05/02/2024	38	32	44
05/03/2024	44	44	44
05/06/2024	37	39	44
05/07/2024	34	32	46
05/08/2024	40	46	49
05/09/2024	33	38	38



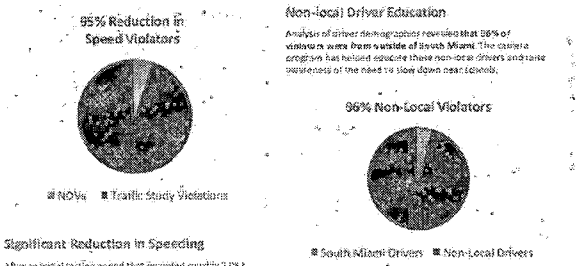
School Zone Safety Program Statistics

South Miami, FL | March 2025

Data Covered: August 2024 - March 2025

The City of South Miami, Florida implemented a school zone speed camera program to improve safety around school zones and reduce speeding violations. This report analyzes the program's impact based on data collected from program inception.

The program includes nine (9) camera systems across five (5) school zones, which went live on September 25, 2024.



Significant Reduction in Speeding

After an initial testing period that recorded roughly 2,253 violations per day across the five school zones enforced, the camera program has achieved a remarkable 95% reduction in speeding violations, with an average of just 124 violations per day. This is based on an approx. 124 days of school since the cameras have been live (09/25/2024 – 03/21/2025).



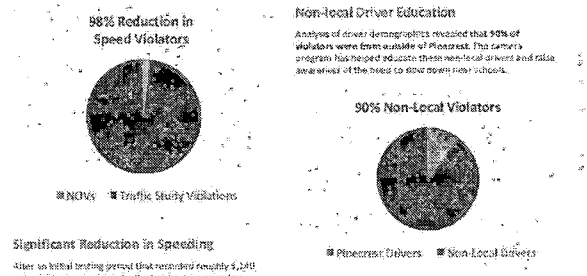
School Zone Safety Program Statistics

Pinecrest, Florida | March 2025

Data Covered: October 2024 - March 2025

The Village of Pinecrest, Florida implemented a school zone speed camera program to improve safety around school zones and reduce speeding violations. This report analyzes the program's impact based on data collected from program inception.

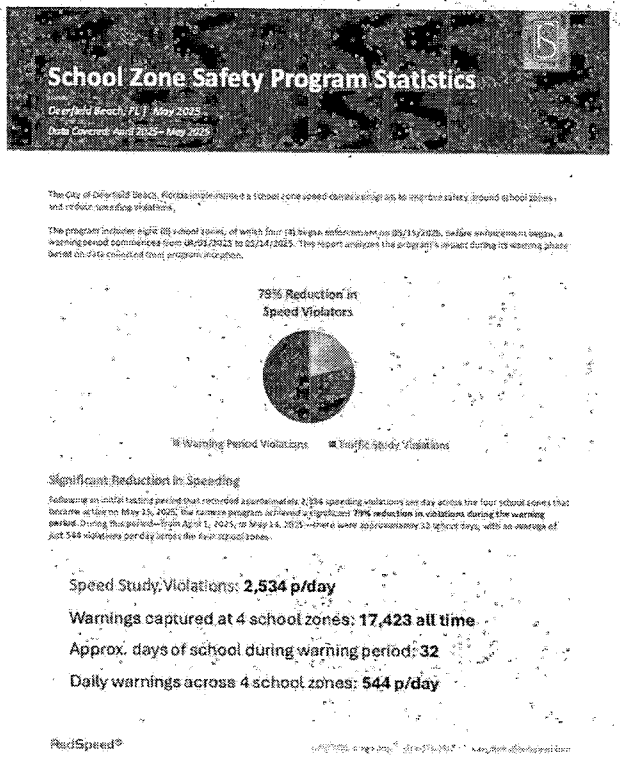
The program is currently active at ten (10) schools. The data provided reflects the eight (8) locations that were live between 09/30/2024 and 10/09/2024. Two (2) additional locations have since gone live, but their data is not included in the overall reduction of speed violations, as they became operational in early 2025.

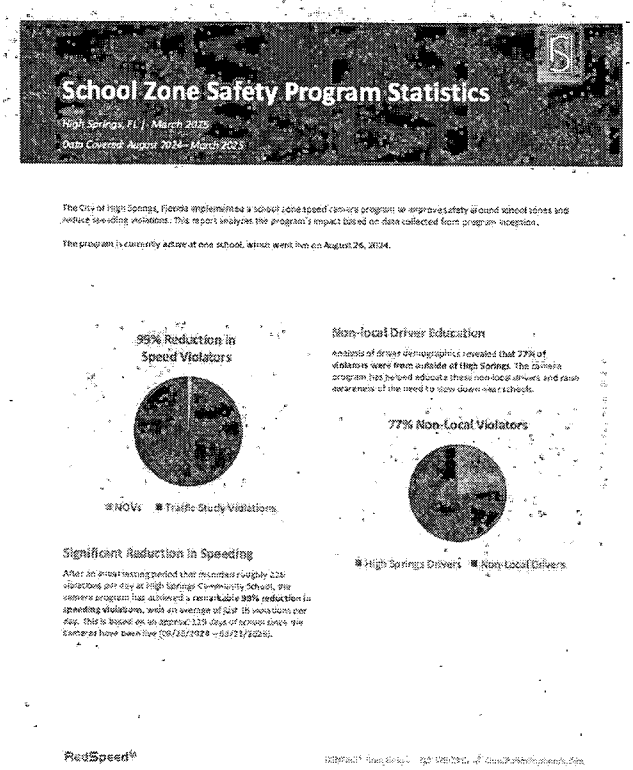


Significant Reduction in Speeding

After an initial testing period that recorded roughly 5,241 violations per day across the 8 schools which went live between 09/30/2024-10/09/2024, the camera program achieved a remarkable 98% reduction in speeding violations, with an average of just 228 violations per day. This is based on an approx. 94 days of school since the cameras have been live (09/30/2024 – 03/14/2025).

Approach to Scope of Work





Florida Client User Group: Collaboration, Support, and Shared Success

At RedSpeed, we believe that strong partnerships extend beyond technology and enforcement—they thrive through collaboration, communication, and continuous learning. To foster this, we have established the **RedSpeed Florida Client User Group**: a network of municipal representatives from across the state who meet regularly to share insights, address challenges, and exchange best practices who participate in regularly scheduled meetings to share ideas, address challenges, and learn from one another.

This peer-driven forum serves as a powerful resource for our partners, offering:

- **Collaborative problem-solving**, where members openly discuss program challenges and identify practical, proven solutions
- **Client input**, helping to shape RedSpeed's service offerings, reporting features, and future innovations
- **Peer-to-peer learning**, where cities benefit from one another's experiences and build a network of ongoing support
- **Timely updates and discussion forums**, including scheduled meetings that promote engagement, transparency, and continuous improvement

Participation in the Client User Group is included as part of every RedSpeed partnership and provides our clients with a valuable platform for growth, innovation, and shared success.

Approach to Scope of Work

Proven Results Through Comprehensive Reporting

school zone speed enforcement programs across Florida have consistently delivered impactful results, with documented reductions in speeding violations and enhanced safety in school zones. Our robust reporting and analytics platform has been instrumental in helping municipalities measure program success, make informed decisions, and foster public transparency.

In Pinecrest, FL:

- 11 school zones live and issuing NOVs.
- **Speeding is down over 90%** in enforced school zones.
- **88%** of violators have not received a second NOV.

In South Miami, FL:

- 5 school zones live and issuing NOVs.
- **Speeding is down 93%** in enforced school zones.
- **95%** of violators are out-of-town commuters speeding through the City.
- **93% of violators** have not received a second NOV.

In Miami Gardens, FL:

- 22 school zones live and issuing NOVs
- **Speeding is down 94%** in enforced school zones.
- **83% of violators** have not received a second NOV.

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Financial Audit Access and Transparency

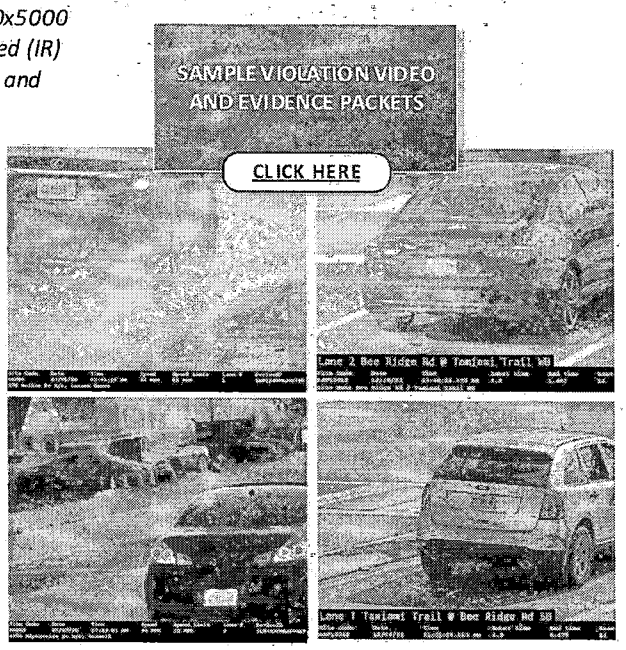
RedCheck provides authorized users with comprehensive access to all financial information related to payments received, disbursements, and other financial aspects of the contract/agreement. Users can easily conduct audits by reviewing detailed transaction records, payment histories, and disbursement reports, ensuring transparency and accountability.

The system allows for real-time data retrieval and ensures that only authorized individuals have access to sensitive financial information, maintaining strict controls over the auditing process

Approach to Scope of Work

Image Quality

RedSpeed is the only vendor utilizing lane-specific, high resolution (3000x5000 pixels, 30 frames per second), video cameras in combination with infrared (IR) illuminators to maximize the number of violations successfully captured and prosecuted.

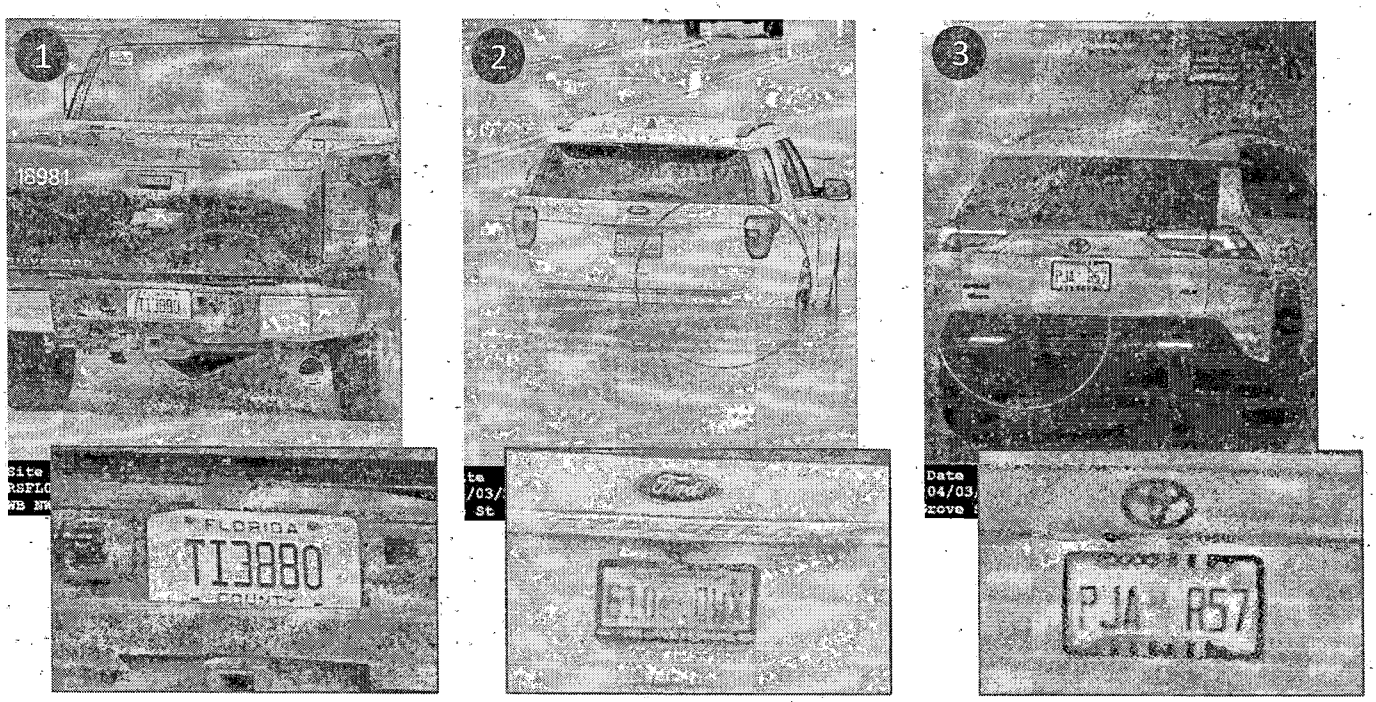


It is important to emphasize that these lane-specific video cameras increase the number of prosecutable violations by 25%. The number increases substantially on roads with heavy queuing traffic or roads used by large scale vehicles such as tractor-trailers, construction vehicles, etc., which, when enforced by still image systems (used by competitors) result in lost violations due to obstructed license plate views.

RedSpeed Cameras function in all weather and lighting conditions. The following are real photographs from RedSpeed systems in different conditions:

Each image is clear, with a clearly embedded data bar, statistics and visible plate with identifiable car features. RedSpeed Cameras function in all weather and lighting conditions.

1. Daytime Violation
2. Incremental Weather Violation
3. Low-light Violation



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Approach to Scope of Work

License Plate "Rewind" Ability: RedSpeed can extract a license plate picture when the images automatically generated by the camera are either unclear or illegible—a feature completely unique to the RICS system. Based on our operational experience in Illinois, we have identified a number of scenarios where the license plate image is either not visible or is obscured by another object, which typically results in the violation being rejected during processing. Common examples include: "washed out" plates due to sun glare, license plates blocked by other vehicles and tractor-trailer or any long wheelbase vehicles not "fitting" into a standard still shot.

Because RedSpeed's system captures and records video from multiple lane-specific cameras, RedSpeed's back-office operators can, for the first time, identify and repair these image deficiencies by accessing the archived video directly from the camera and rewinding (or fast forwarding) until a clear license plate image emerges. This capability is essential when monitoring intersections with heavy semi-truck and trailer traffic.

Utilizing the license plate rewind capability, RedSpeed's violation review team will be able to maximize the number of enforceable violations submitted to the City for final review and approval.

SYSTEM VALIDATION AND DATA PROCESSING

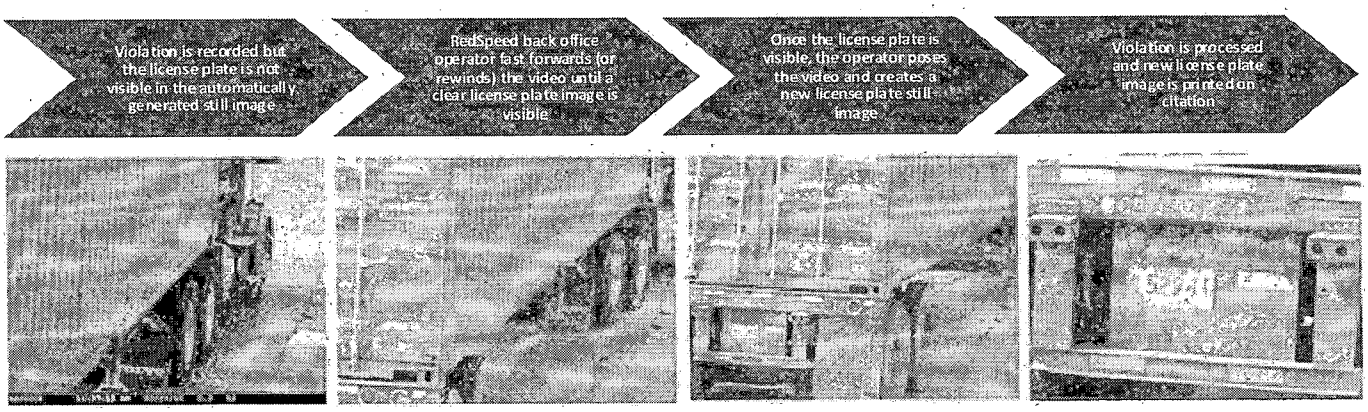
A secure data bar is embedded to each of the digital images collected at the instant the violation is captured. The data bar is simultaneously encrypted with the violation images to ensure there is no possible opportunity for evidence tampering. Emphasis should be placed on the data bar being embedded and not attached into the image as merely attaching the image (as opposed to embedding) could be misrepresented in court as a manipulation of the image. Each violation is also assigned a 16-digit permanent and encrypted Red- Check™ Identification Number which remains with the violation through the violation's entire lifecycle.

This tracking number enables both RedSpeed and the City's authorized users to monitor and audit every violation captured by the system, and functions as a digital signature confirming the authenticity of the data.

The Data Line in all RedSpeed captured images will be customized to include all the specific requirements of the City. The Data Line is clear and legible both on the printed violation as well as on the on-line or computer screen image.

All captured violation data is immediately transmitted back to the RedSpeed data center through a secured VPN connection and imported directly into RedCheck™. As a result, no long-term data storage devices are required at the camera site. RedSpeed utilizes an invisible infrared flash that is not impacted by license plate covers. Additionally, our HD video technology and "violation rewind" capability allows for multiple frames and angles for license plate capture. RedSpeed utilizes an invisible infrared flash that is not impacted by reflective material. In addition to lane specific HD cameras for each enforced lane, RedSpeed provides an HD overview camera which is useful for accident reconstruction as well as greater violation context.

Systems are calibrated daily with remote activation. Maintenance is both online and on-site.



Watch an example of violation rewind here: tinyurl.com/violationrewind

Flock Safety

ALPR Deployment & Program Value – Backed by RedSpeed's Gold Partnership with Flock Safety

RedSpeed is proud to be the **leading photo enforcement partner of Flock Safety,** working with over 50 jurisdictions to integrate ALPR technology seamlessly alongside our camera systems

RedSpeed will provide **Flock Falcon or Long-Range Falcon ALPR cameras at no cost** to the City, delivering enhanced vehicle identification capabilities without financial burden.

RedSpeed will provide the City with the unique advantage of **deploying ALPR cameras anywhere** – not just within photo enforced school zones.

The flexibility to deploy FLOCK cameras anywhere within the City allows for **expanded traffic safety, law enforcement support, and data-driven decision making across the entire community.**

Through our partnership with FLOCK, RedSpeed offers the City with a **10% discount on any additional Flock safety technology** – providing added value and savings on future enhancements.

RedSpeed will coordinate the **deployment of ALPR cameras in advance of our photo enforcement systems** to support early data collection and program readiness.

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Approach to Scope of Work

Scan to watch a short video detailing our camera technology and showing the system operating in real time:

tinyurl.com/vzytychb

Camera Technology

RedSpeed meets all of the City's camera technology requirements and is the only vendor utilizing lane-specific, high resolution (3000x5000 pixels, 30 frames per second), video cameras in combination with infra-red (IR) illuminators to maximize the number of violations successfully captured and prosecuted. RedSpeed is proud to offer Lidar (laser) speed detection and is the only vendor that integrates Flock or Vigilant ALPR into its system so that Flock ALPR is processing RedSpeed speed camera images.

It is important to emphasize that our lane-specific video cameras increase the number of prosecutable violations by 25%-50%. The number increases substantially on roads with heavy queuing traffic or roads used by large scale vehicles such as tractor trailers, construction vehicles, etc., which, when enforced by still image systems (used by competitors) result in lost violations due to obstructed license plate views. RedSpeed is able to do this through its feature "Violation Rewind" which uses videos to find license plates around obstructions with hundreds of High Definition frames to choose from. Other competitors use still photographs and only have two frames to find a license plate.

Camera Enclosures are Tamper Proof and Vandal Proof

The our permanently fixed camera enclosures are attractive, stream-lined, water resistant, dust proof, bullet proof and highly scratch resistant. The systems have been designed for installation in extremely hostile environments where safety and security are a high priority, secured with heavy duty locks and hinges on the cabinet. As the camera unit is securely mounted on an 18' pole, acts of vandalism are mitigated.

All metalwork is constructed from either aluminum or stainless steel, zinc dipped, and powder painted according to the City's standards to minimize any visual impact and make all components tamper proof. The modular system and hardware, paired with an adaptable and streamlined design, results in an efficient integration into street infrastructure with a minimal footprint. If installation space is limited at a proposed intersection, RedSpeed's sleek and slim, single pole design is the perfect solution.

POWER EFFICIENT

RedSpeed systems are incredibly efficient.

- The power supply is 120V, single phase, with 15 Amp Switches/Breakers.
- The power rating of the equipment supplied is approximately 200 Watts in normal operation.
- Pole height is 18-feet as a standard. Power supplies should be located on the appropriate approach on the side with the traffic, within approximately 50" of the corner.

REDSPEED'S ALL-VIDEO BASED CAMERA SYSTEM SOLUTION OFFERS SIGNIFICANT BENEFITS:

Reduced Camera Downtime: Unlike many competitors' mechanical shutter-based cameras, RedSpeed's network-based system does not suffer from mechanical maintenance issues; i.e. it does not break down after a certain (and limited) number of photographs have been taken. This feature significantly reduces camera downtime and mandatory maintenance.

Intersection Viewing: Having an all-video based system enables law enforcement to simultaneously record video evidence from multiple angles, showing both an overall intersection "scene" as well as each individual lane with resolution high enough to read each passing car license plate. This method is significantly more helpful during accident investigations or scene reconstructions as it can provide an unparalleled level of detail. Most competitors rely on a combination of video camera for intersection overview evidence and still, mechanical shutter-based cameras for before/after and zoom-in images.

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Approach to Scope of Work

Laser Detection

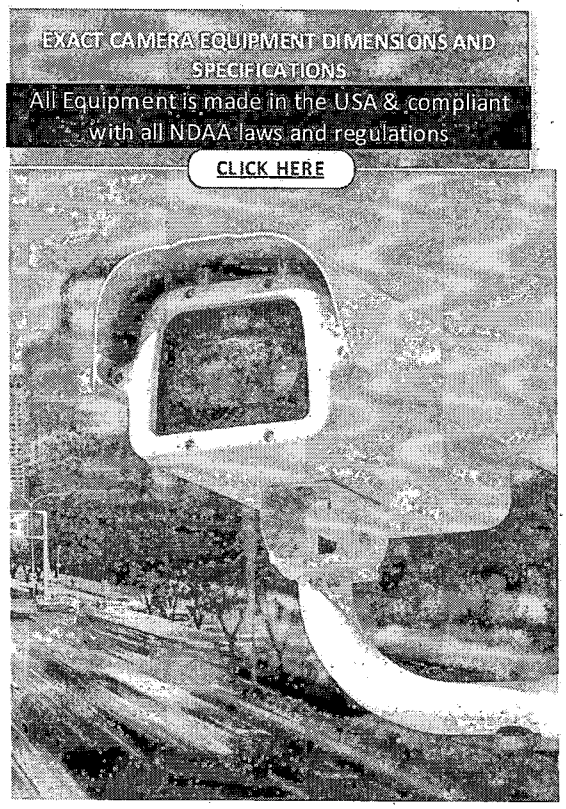
The integrity and efficiency of any automated traffic enforcement program rests on the foundation of the quality and reliability of the underlying speed sensor and imaging system deployed at the roadside. Law enforcement and City citizens must have confidence that vehicle speed measurements and proper violating vehicle identification are beyond reproach.

For Lidar deployments, RedSpeed utilizes the Stalker Lidar automated enforcement system at the roadside installations.

The Stalker systems installs easily and cleanly in all types of school zones without blocking sidewalks or imposing a large footprint near ground level.

RedSpeed has been using Lidar-based automated speed enforcement system in actual deployments since 2019 in all weather and temperature environments.

The following benefits of our Lidar-based system will be briefly discussed and illustrated with data and images from actual deployments in Georgia school zones and other system locations.



A FEW KEY ADVANTAGES OF STALKER PHOTO SPEED LIDAR SYSTEM:

- Stalker is the most trusted name in Law Enforcement. Used by more departments than any other detector, Stalker is U.S. Made, Buy-America Compliant and is the technological Gold Standard.
- Laser based vehicle detection and measurement is unmatched for positive, foolproof identification of the violating vehicle. The laser beam monitoring each lane is crisply defined by a circular aiming reticle allowing law enforcement officials to positively identified the measure vehicle even in crowded road conditions.
- RedSpeed dedicates a Lidar speed measurement module for each and every lane monitored. The system can capture simultaneous violations in all lanes, including crossing lanes. It can also capture successive violations in all lanes, simultaneously, at a rate of two violations per second.
- Stalker is certified by DOT, FLHMSV and is on the IACP Approved Laser List.
- Stalker radar is the only ISO-9001 certified manufacturer
- Infrared illumination for night and low light situations allows the Lidar Detector to function without the distractions of a white light flash. In addition, the "exposure bracketing" combined with our infrared illuminator provides excellent license plate identification even with difficult nighttime headlight glare.
- Stalker systems undergo rigid testing including Heat Shock and road testing prior to deployment.
- The Stalker's compact packaging allow the system to be mounted in tight roadside areas with a small standard pedestrian-sign pole breakaway base.

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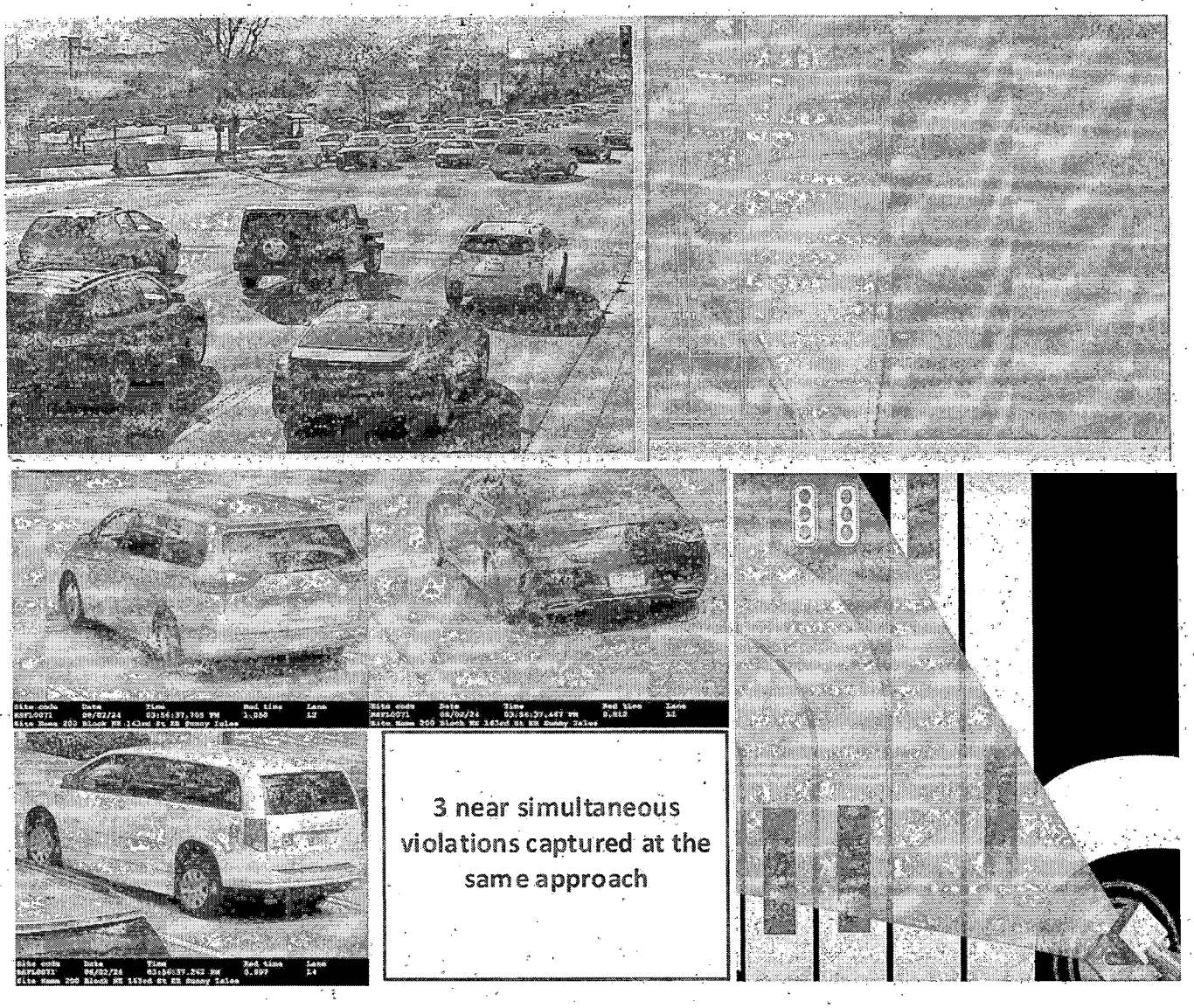
Approach to Scope of Work

Capture of Multiple Violations Across Multiple Lanes

RedSpeed's tracking 3D camera covers each lane of traffic for multiple lanes (up to 7 lanes in one approach) in all weather conditions and tracks 350 object going up to 175 mph simultaneously for multiple triggers with accuracy of +/- 1 mph.

RedSpeeds camera system is unaffected by weather such as rain and utilizes multiple HD cameras including a lane and overview camera to obtain enforceable images.

Perhaps most important to capturing multiple simultaneous violators is that RedSpeed has lane specific enforcement. This means that individual HD video cameras are enforcing each lane of traffic simultaneously. In combination with the multi-object tracking technology, the system is aware if there will be multiple triggers in the same lane, adjacent lanes, or both. With Violation Rewind each violation can be caught, even around obstructions like busses or tall trucks.



3 near simultaneous violations captured at the same approach

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Approach to Scope of Work

Optional Solar-Powered Speed Camera Technology

Innovative solutions like solar-powered speed camera technology are revolutionizing the way we protect our communities and critical areas, combining cutting-edge eco-friendly features **to allow for expedited installation**.

At the heart of this solution lies a state-of-the-art, high-resolution camera system capable of capturing crystal-clear images even at high vehicle speeds. This technology ensures:

- Optimal vehicle and license plate recognition: The cameras reliably capture essential details, helping to identify speeding vehicles accurately.
- Precise trajectory vehicle tracking: This one-of-a-kind feature provides unparalleled monitoring of vehicle movements, enhancing the ability to detect violations effectively.
- Ultra-HD object distinction: By analyzing speed, range, and angle, the system can distinguish between objects with remarkable clarity, ensuring no detail goes unnoticed.
- Object separation in congested areas: Even in heavy traffic, the cameras excel at identifying individual vehicles, ensuring consistent enforcement.

HIGHLIGHTED FEATURES OF OPTIONAL SOLAR-POWERED CAMERA SYSTEM	
PTZ	8X Optical Zoom
RESOLUTION	1920 x 1080 HDTV 1080p
CAPTURE RANGE	Up to 328 Feet
OPTIMIZED IR RANGE	Up to 164 Feet
LANE COVERAGE	1-2 Lanes
VEHICLE SPEED	Up to 155 MPH
VEHICLE TRACKING POSITION	Up to 300 Meters
FIELD OF VIEW	Over 100 Degrees
OBJECTS TRACKED	Up to 126 Simultaneously
SOLAR	360W
BATTERY	258 Ah AGM Battery

DURABLE AND ECO-FRIENDLY DESIGN

The system's pole-based design is equipped with high-performance solar panels, ensuring uninterrupted functionality throughout the year. This renewable energy source not only reduces operational costs but also contributes to a greener, more sustainable future. RedSpeed is setting a new standard in environmentally conscious photo enforcement.

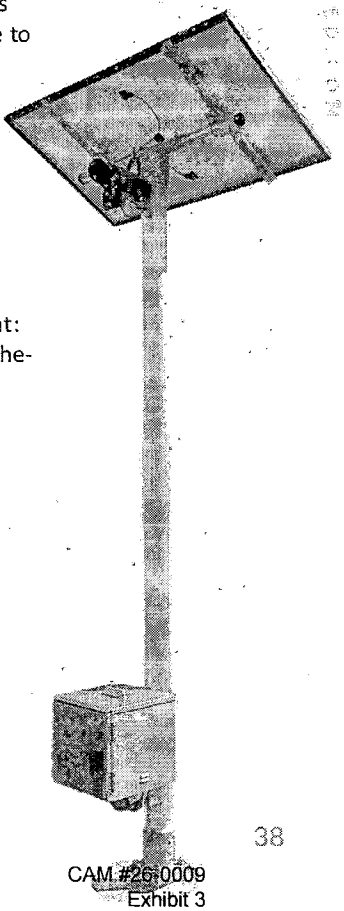
PROTECTIVE AND RELIABLE CAMERA ENCLOSURE

The custom-designed camera enclosures provide superior environmental protection, ensuring that the system operates efficiently in various weather conditions. This robust design ensures longevity and consistent performance, making it a reliable choice for communities nationwide.

BENEFITS OF OPTIONAL SOLAR-POWERED TECHNOLOGY

Our solar-powered speed camera technology directly impacts the issue of school-zone safety by:

- Deterring dangerous driving behaviors: The presence of advanced monitoring systems encourages drivers to adhere to speed limits.
- Enhancing law enforcement efficiency: Accurate identification of violations enables quicker responses and fair enforcement.
- Providing consistent oversight: Solar power ensures round-the-clock operation, offering uninterrupted protection for school zones.



As the **first photo enforcement company to introduce this technology in Florida**, RedSpeed is proud to lead the charge toward safer school zones. By integrating innovative features with a commitment to environmental sustainability, this system represents the future of traffic safety.

Approach to Scope of Work

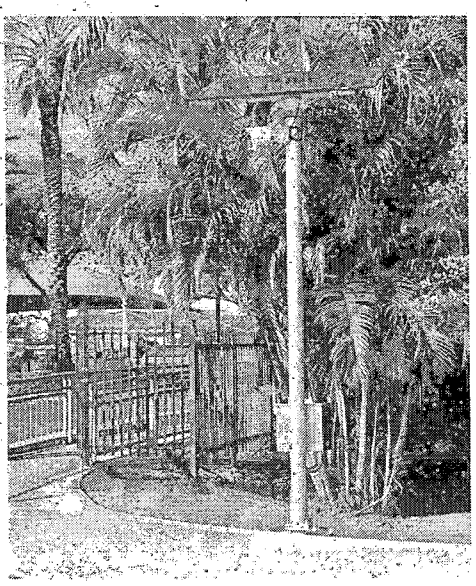
CASE STUDY:

Aventura utilizes RedSpeed's innovative Solar-Solution with outstanding results

RedSpeed recently completed a rapid deployment of Speed Enforcement Cameras for Don Soffer Aventura High School in Aventura, enhancing pedestrian and driver safety with an innovative, solar-powered solution. This cutting-edge, eco-friendly technology not only supports sustainable practices but also significantly expedited the installation process, allowing RedSpeed to implement the system in just one week. Strategically positioned across critical intersections within the school zone, the cameras operate seamlessly to monitor and enforce speed limits.

Since its activation, the system has been instrumental in capturing hundreds of violations daily, significantly reducing instances of speeding. This success underscores RedSpeed's pivotal role in promoting a safer environment for students, staff, and visitors alike, while setting a new standard in traffic management solutions for educational institutions.





> "Our experience with RedSpeed has been excellent. From the outset, their team demonstrated professionalism, clear communication, and a commitment to delivering results. The expedited installation process of their solar solution was particularly impressive, allowing us to bring our system online quickly and efficiently. We've been thoroughly pleased with both the product and the level of service that RedSpeed has provided."

Bryan Pegues
City Manager

City of Aventura
19200 West Country Club Drive
Aventura, FL 33180
peguesb@Cityofaventura.com

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Optional Hand-Held Speed Enforcement - Stalker LidarCam II

In addition to fixed speed enforcement with Stalker Lidar or radar, RedSpeed can enable mobile speed photo enforcement with Stalker LidarCam II.

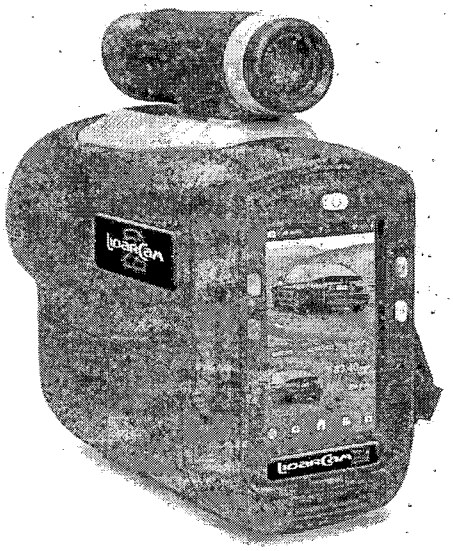
In situations where a fixed speed camera is not available law enforcement could leverage hand-held or tripod mounted LidarCam II to enforce school zone speeding,

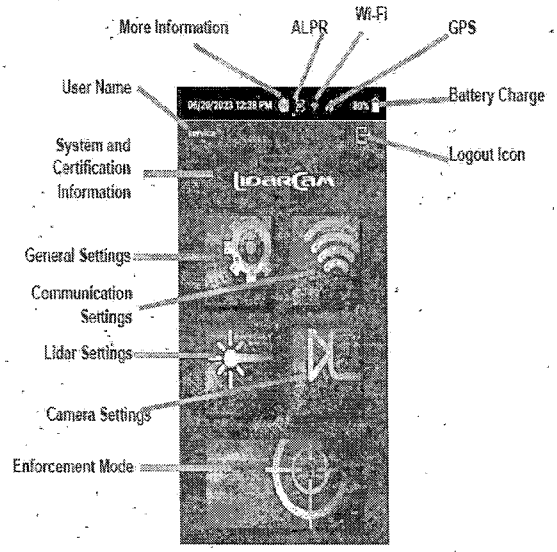
LidarCam II features an 8 Megapixel HDR camera paired with a heads-up display (HUD) for easy target acquisition. LidarCam II produces both still images and video which can be uploaded via Wi-Fi connection.

Targets can be acquired manually by pointing the laser at a departing target or in automated mode.

Hand-held Lidar is a flexible enforcement tool that is fully integrated with RedSpeed's back-office processing system and will generate video and picture evidence required for photo ticketing.



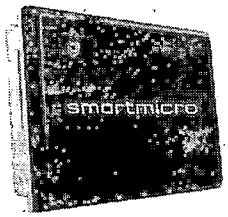




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Approach to Scope of Work

SMARTMICRO 3D / UHD (Optional)



In addition to Lidar, RedSpeed offers as an option the most advanced 3D/UHD object tracking radar technology by smartmicro (Germany).

3D/UHD provides accurate and reliable speed and position data, tracking multiple vehicles in parallel lanes simultaneously. The system scans more than 20 times per second from 0.1 m/s to 88 m/s (320 km/h).

RedSpeed's 3D/UHD radar technology also incorporates a dual redundancy.

By utilizing two independent receive antennas, the values measured by both must be perfectly matched to generate a reported speed.

Vehicle speeds are first measured by the Doppler wave and then by the range progress over time, the two measurements being independent and redundant. (Speed accuracy Typ. <+/- 0.28 m/s or +/- 1%).

KEY SYSTEM SPECIFICATIONS:

- Coverage of up to 12 lanes
- Range of up to 300m (984 ft.)
- 110-degree field of view
- Detection of up to 256 traffic objects simultaneously
- LED IR illumination
- Daily self-test
- Lane-specific video cameras

RedSpeed respects PD preferences for Lidar v Radar. 3D/UHD is a proven and reliable detection method that sometimes has advantages over Lidar particularly for very wide roads with many lanes of traffic.

Data Transmission & Security

From RedSpeed's inception, RedCheck™ back-office system was developed to maintain the highest levels of security. RedCheck™ and the systems that support the program are hosted at a state-of-the-art DuPont facility just outside Chicago which provides 24/7/ security staff, video surveillance and dual-factor authentication via biometric and proximity scanners to limit access to only authorized users.

RedSpeed takes data security very seriously. Our robust posture incorporates the latest best practices and technologies as well as adheres to rigorous data security policies and protocols on all levels, all in an effort to safeguard sensitive data and assure business continuity.

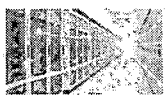
COMPLIANCE

We are in compliance with the CJIS (Criminal Justice Information System) framework as required by our partnership with Nlets. We also undergo a SOC 2 Type 2 audit on an annual basis as required by our partnerships with various government agencies, like FLHSMV and the Illinois Secretary of State. Finally, we are also PCI-DSS compliant as part of our partnerships with various payment processing companies, like FirstData. Finally, all of RedSpeed's web portals are ADA compliant.

ADA Compliant · AICPA SOC · SOC 2 TYPE II CERTIFIED · PCI DSS COMPLIANT

INFRASTRUCTURE

RedSpeed recently overhauled its entire infrastructure to mirror the latest industry architectures like those used by multinational corporations and government entities. Hardware includes state-of-the-art firewalls, switches, virtualization servers, SQL databases, SSD SANs, immutable backup systems, and Cloud backup replication. A centralized Security Information and Event Management (SIEM) solution collects, analyzes, and reports events from all devices, applications, and users. RedSpeed also migrated its email and office applications to the Microsoft 365 Cloud which offers greater security, flexibility, reliability, and scale. All hardware and software is managed and monitored around the clock by experienced, highly skilled, certified engineers.

 vmware · LogRhythm · Microsoft SQL

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Approach to Scope of Work

Camera Calibration & Certification

RedSpeed's system performs an automated daily self-test and generates a report, which is used as part of an evidence package. Daily self-test is performed prior to start of operations. During the test, system verifies that all components function as intended.

In addition to daily tests, RedSpeed certified each camera system on an annual basis.

Annual certification is performed by an unaffiliated, third-party lab and is typically done with either an electronic tuning fork (radar certification) or certified Lidar (Lidar certification). In either case, RedSpeed keeps an electronic copy of the certificate indefinitely.

If a violation is challenged, RedSpeed automatically creates an evidence package including both daily and annual certificates.

In addition, RedSpeed maintains strict maintenance schedules (detailed in the "Functionality and Durability of Equipment" section for all equipment to ensure optimal operation and legal compliance. Maintenance records and reports are available 24/7 on its SiteOps™ platform (detailed on pg 29).

We intend to safeguard the operational efficiency of the City's equipment using daily operational checks, preventative maintenance schedules and proprietary site monitoring software. Drawing upon our years of experience, RedSpeed has designed a comprehensive and proven Maintenance and Support Program which will maximize the daily performance of each of the City's enforcement systems. The result will be continued industry leading capture and efficiency rates. In addition, the data collected through the procedures and site monitoring software will provide valuable information to support the City's public education efforts.



Certification Certificate

TMDE Calibration Labs, Inc.
P.O. Box 5
Richmond, ME 04357
877-863-3522
Satellite Office: Georgia

Certified By:
Andrew Hodges
Southeast Regional Manager

Andrew Hodges

City of Albany
222 Pine Avenue Ste 460
Albany GA, 31701

Daily System Self-Test Log

The following is a printout of the log file generated daily during system self-test:

Camera Details

Unit SN:	U210203
Site code:	GA103
Site address:	1425 Oakridge Dr WB, Albany
Posted Speed:	25 MPH
Test Time:	04:08:19 AM
Test Date:	09/10/2021
Radar/LiDAR:	PASS
Camera:	PASS

Approach to Scope of Work

Site Visit Visual Mechanical Inspection Tasks:

- Visual inspection / examination of the base, pole, collar, camera and controller housing for Damage, corrosion, cracks and alignment.
- Visual inspection of all controller cabinets and camera housings to safeguard against leaks, general wear or damage.
- Visual inspection of the pole and camera housing to ensure security of all earth connections, terminations and ground rods.
- Visual examination of the ground reinstatement for the camera pole, controller, footway chambers and ducting.
- Visual inspection of the flash alignment and function by observing the flash visually in addition to taking a live view image.
- Check protective finishes on all enclosures including paint, PVC and galvanizing.
- Checking of security and alignment of all hinges, brackets and camera enclosure fixing bolts.
- Checking of all controller cabinet and pole housing wiring and connections.
- AC Power -The AC power will be checked using a DVM (digital volt meter).
- Verify warning or circuit identification labels are not missing, damaged or illegible.

Site Visit Cleaning Tasks:

- Cleaning of the camera enclosure glass to maximize image clarity.
- Removing all loose dust, grime, mud, and snow if weather permits.
- Removing all labels, stickers, posters, and graffiti.
- Washing down all external finished surfaces with suitable detergent.
- Repainting of metalwork if required.
- Removing dust and dirt from the interior pole base compartment and camera housing.
- Cleaning inside the inner surface of camera and flash lens cover.
- Lubricating padlocks following the cleaning operation to help prevent locks from freezing and rusting.

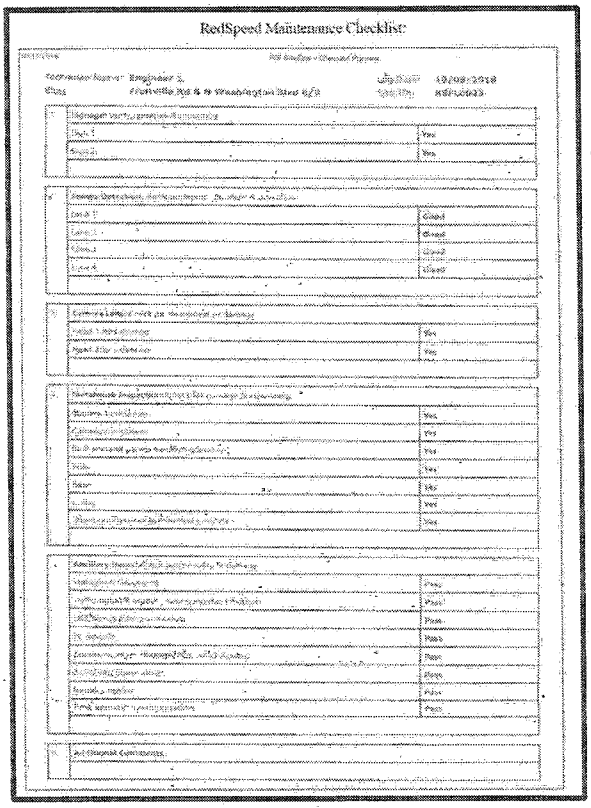
Visual Inspection of Roadway and Signage includes:

- All lanes will be inspected for street deterioration such as potholes or cracking and to confirm pavement markings and striping are in good condition.
- Verify all required Photo Enforced signs are correct and present.
- Visual examination of in-ground detection devices for signs of wear or damage.



In the example above the tree is blocking the view of the traffic signal. Field engineers are issued camera equipped cellular phones to document the obstruction.

In the event an issue is identified, the field engineer will
immediately email the picture of the obstruction to the engineering manager who will then notify the appropriate City personnel.



RedSpeed Maintenance Checklist

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Approach to Scope of Work

Maintenance

RedSpeed ensures that all maintenance activities of the speed enforcement equipment (inclusive of cameras and ancillary equipment), signage, software, etc. shall be the sole responsibility of RedSpeed. All costs associated with electricity or ot her related power sources necessary to operate the systems shall also be the sole responsibility of RedSpeed.

RedSpeed maintains strict maintenance schedules for all equipment to ensure optimal operation and legal compliance. Maintenance records and reports are available 24/7 on the SiteOps™ platform.

We intend to safeguard the operational efficiency of the City's equipment using daily operational checks, preventive maintena nce schedules and proprietary site monitoring software. Drawing upon our years of experience, RedSpeed has designed a comprehensive and proven Maintenance and Support Program which will maximize the daily performance of each of the City's enforcement systems. The result will be continued industry-leading capture and efficiency rates. In addition, the data collected through the procedures and site monitoring software will provide valuable information to support the City's public education efforts.

RedSpeed's proposed program is comprised of three tiers:
1. Preventive Maintenance, 2. Daily Remote Monitoring and Response Maintenance, 3. Emergency Response

It is RedSpeed's belief that a solid Preventive Maintenance Plan is critical to an enforcement program's success, allowing fo r the identification of potential problems before a malfunction (and subsequent downtime) can occur. These maintenance activities w ill be coordinated by RedSpeed's Field Services Engineering Manager and performed by RedSpeed field engineers during every site visit. A detailed rotation schedule ensures that every site is visited a minimum of once per month by trained RedSpeed engine ers.

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DISASTER RECOVERY PLAN

Recognizing that emergencies do not always occur during normal business hours, RedSpeed has a 24/7 engineering support hotline specifically for use by The City authorized personnel. This communication channel is available to address any service requests from a simple service disruption to a total system knockdown or total loss due to accidental means or intentionally through a criminal act.

Since all systems are being continuously monitored via RedSpeed's system monitoring utility, if a malfunction at an individua l site is detected the on-call Field Services Engineer will immediately advise the appropriate City personnel of the incident and will advise the steps that will be taken to correct the situation.

PRIORITY REQUESTS	RESPONSE TIME
Knockdown – Make safe	During Normal Business Hours – 2 hours max After Hours – within 4 hours
Knockdown – Repair & Reinstatement to full operational status	Within 72 hours
311 Requests- Managed ASAP	According to request (Urgent)
Routine Daily Maintenance Repairs	Within 2 – 8 hours
Disruption in service of any system malfunction	Within 24 hours
Street cable replacement	Within 48 hours
Sign Replacement	Within 48 hours
Remove Graffiti and Touch-up Equipment	Within 48 hours

Approach to Scope of Work

Maintenance Technicians Assigned to Fort Lauderdale

RedSpeed is committed to delivering superior service through a team of highly qualified maintenance technicians, led by **Julio Silva**, our **Implementation Project Engineer**, and **Sergio Rangel**, our **Senior Field Engineer**. Together, they manage every aspect of our equipment, from permitting and construction to ongoing maintenance.

Juilio oversees the overall implementation of the photo enforcement systems, ensuring that projects are completed on time and within scope. He plays a critical role in managing the installation of speed cameras across Florida, including in areas such as Manatee City, Miami-Dade City, and Hillsborough City.

Sergio, as the Senior Field Engineer, leads the field team and is responsible for the day-to-day construction and maintenance operations. He ensures the seamless installation of the systems and conducts routine checks to maintain their reliability and accuracy. Sergio and his team are hands-on in the field, performing vital maintenance and addressing any operational concerns promptly.

For this project, **Julio and Sergio will assign a team of six technicians** in the Fort Lauderdale area. These technicians are highly skilled and have extensive experience in photo enforcement system operations, construction, and maintenance. Their qualifications are critical to the ongoing success of the program, as RedSpeed manages our 35 Speed Enforcement clients across Florida, where the accuracy and functionality of the cameras are paramount.

In addition to their technical expertise, our technicians adhere to a strict maintenance schedule, ensuring the continuous operation of the systems. They are also equipped to respond quickly to any unscheduled maintenance requests or system errors. To further ensure minimal downtime, we maintain an **on-call system**, with technicians available 24/7 to address issues within a **24-hour window**.

TECHNICIAN MANAGERS



Julio Silva
Implementation Project Manager

Silva and his team of field engineers are involved in every aspect of our program's permitting, construction, and maintenance. His current workload includes managing the installation of speed and red light cameras in Fort Lauderdale, Miami-Dade City, and Hillsborough City amongst others.



Sergio Rangel
Sr. Field Engineer

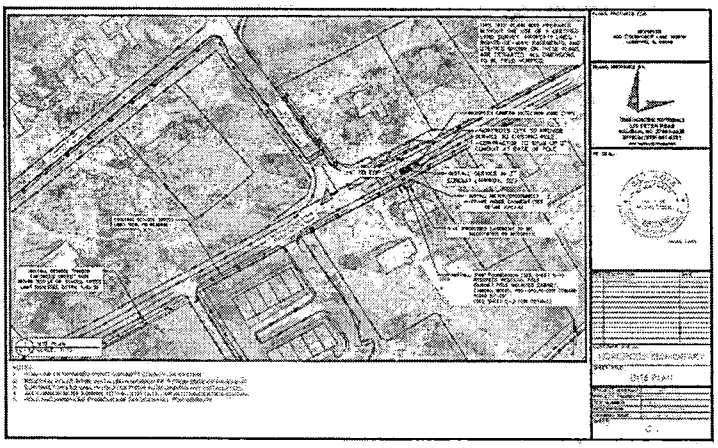
Rangel and his team ensure prompt and seamless construction of the speed and red light cameras across Florida. Rangel's field engineers spend their days on the ground, conducting permitting and maintenance checks to ensure swift installation and ongoing reliability.

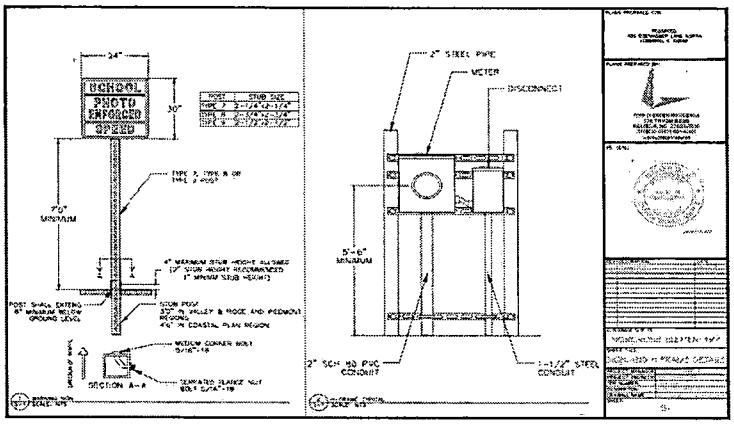
Approach to Scope of Work

FDOT

School Zone Speed Detection System Placement and Installation Specifications







Expertise in Speed Detection System Installation Across Florida

RedSpeed has a demonstrated track record of success in the deployment of School Zone Speed Detection Camera Systems throughout the state of Florida. To date, we have successfully installed over **250 systems statewide**, partnering closely with municipalities and state agencies to ensure seamless project execution. Our team regularly works with the **Florida Department of Transportation (FDOT)** on all aspects of permitting, construction, and site planning, which has enabled us to develop efficient and compliant workflows tailored specifically to Florida's regulatory environment.

A key contributor to our success is the strength of our **sub-contractor network**, all of whom are highly experienced and familiar with Florida-specific requirements. This includes our **engineering sub-contractor, BCC**, who has played a critical role in the site planning process for **Miami-Dade County's school zone speed detection program**—one of the largest in the state, covering **206 school zones**. BCC's extensive involvement in this project underscores their deep understanding of local requirements, including those applicable within Fort Lauderdale and the broader Miami-Dade area.

We have included a **detailed implementation timeline on page 52**, which outlines the expected timeframe for site planning, permitting, construction, and final installation. This timeline reflects our experience launching systems across the state an d accounts for the nuances of working within the regulatory framework of each municipality.

Our **Florida-based team of engineers** is in constant communication with clients, sub-contractors, FDOT, and city officials to ensure each installation moves forward efficiently and without disruption. This hands-on, collaborative approach has been key to the rapid and successful deployment of speed detection systems across Florida.

RedSpeed's team is uniquely positioned to support Fort Lauderdale through the full lifecycle of the project. Our combined experience, local expertise, and deep understanding of **School Zone Speed Detection System Placement and Installation Specifications** ensure we are fully prepared to deliver a successful and fully compliant program for the City.

Approach to Scope of Work

RedSpeed Violation Processing Software

RedSpeed's RedCheck™ Violation Processing and Document Management System is easy to use and completely web-based. There is no need for additional software to be installed on the City's machines and no risk of compatibility issues with Fort Lauderdale's existing data infrastructure. Any authorized officer can log in from any web-capable device, even tablets, using the following browsers: Internet Explorer, Edge, Google Chrome, Safari or Fire Fox. RedCheck is capable of all of the City's desired capabilities.

Some highlights include:

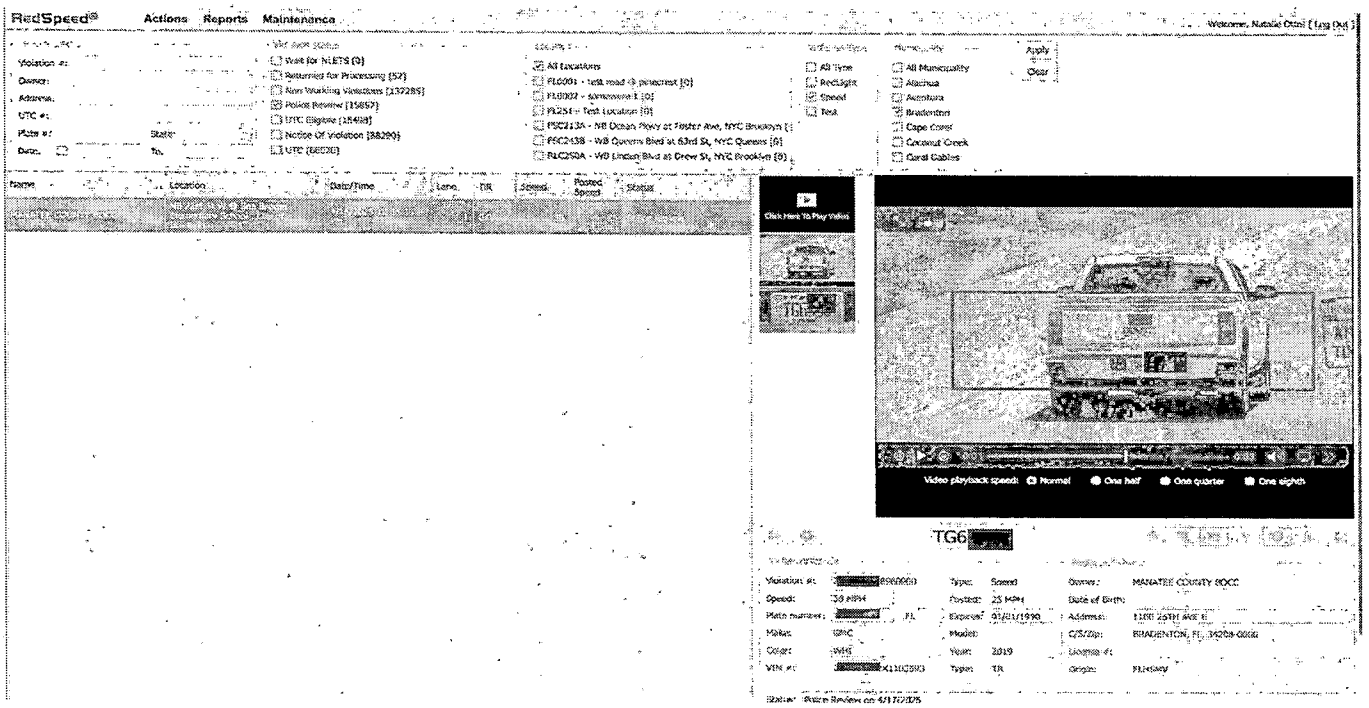
- The RedCheck™ software system is easily customized to the needs of specific municipal agents, and technical support is available 24 hours a day, 365 days a year.
- Cloud-based and secure, RedCheck™ allows remote, authorized users 24/7 access to a violation's lifecycle from any web-enabled computer through a secure Internet portal.
- Utilizing simple "point and click" navigation, authorized users can swiftly and easily review violator information, view static and video images, and approve or reject violations in less than 12 seconds.
- Accuracy logic has been programmed into the interface, indicating vacant information fields or incorrectly input data, to maintain the validity and integrity of the RedCheck™ Database System.
- All captured violation data is immediately transmitted back to the RedSpeed data center through a secured VPN connection and imported directly into RedCheck™. As a result, no long-term data storage devices are required at the camera site.
- All processing of violations is done by vetted RedSpeed employees at the RedSpeed corporate headquarters in Lombard, Illinois. No data is sent out of the country for processing.
- All still and video images recorded by RedSpeed systems at designated sites within Fort Lauderdale are the property of the City.

Compliance Statement – RedCheck Violation Processing Software
RedSpeed confirms that its RedCheck violation processing software fully complies with all requirements outlined in RFP No. 2025-004 regarding the City's school zone speed detection program. Specifically:

1. **Adaptability and Customization:** RedCheck is designed to be adaptable and customizable to meet the specific operational needs and requests of the City.
2. **Unified Platform:** The system utilizes a single, centralized application/dashboard for processing both Notices of Violation and Uniform Traffic Citations (UTCs), streamlining workflow and minimizing administrative complexity.
3. **Simultaneous Evidence Display:** All evidentiary still images and associated video used in the processing of violations are displayed simultaneously within the dashboard for efficient and thorough review.
4. **Readable Plate Data:** The license plate number identified by the system is prominently displayed in large print next to the corresponding image of the plate, ensuring easy and accurate verification.
5. **Advanced Filtering Options:** The software includes robust filtering capabilities, allowing users to independently sort and review flagged violations by lane number, date/time, and location.
6. **Comprehensive Search Functionality:** RedCheck's search feature supports both full and partial queries, including Violation number, owner name, UTC number, and plate number. Searches can also be refined by state and date range.
7. **Detailed Case History Access:** The application provides authorized City personnel with full access to a detailed timeline of each case. This includes all key dates, actions taken, user activity, violation import timestamps, state data, operator handling records, communication notes from the call center, and both outgoing and incoming documentation. City staff can also add internal notes directly to the violation record.

RedCheck is built to support transparency, efficiency, and accuracy—ensuring a streamlined violation processing experience for both City personnel and the public.

Approach to Scope of Work



Obtaining Registered Vehicle Owner Information

RedSpeed ensures the accuracy of vehicle registrations and address information used in violation processing through a thorough, multi-step process. As a proud Strategic Partner of NLETS (National Law Enforcement Telecommunications System), RedSpeed has direct access to all relevant and up-to-date databases, including the Florida Highway Safety and Motor Vehicles (FLHSMV). This partnership enables us to verify the accuracy of all registration information and ensure that the correct addresses are associated with each event. To guarantee the highest level of accuracy, RedSpeed employs a **three-step initial review process** managed by a trained violation review team.

RedSpeed Software

REDSPEED SOFTWARE IS EASY TO USE

One of the many great benefits of RedSpeed is that our software system is easy to use and is completely web-based.

All our services from Violation Review, Violation Management, Court Support, Video Archive and Reports are available to authorized users 24/7 from any web-enabled device.

Scan to watch a 3-minute video demonstrating our easy-to-use RedCheck™ Platform

shorturl.at/nFV37

Approach to Scope of Work

Seamless Integration and Live Viewing

There is no need for additional software to be installed on the City's machines and no risk of compatibility issues with Fort Lauderdale's existing data infrastructure.

In addition to our RedCheck violation processing software, we also have 24/7 live viewing capabilities through our SiteOps software.

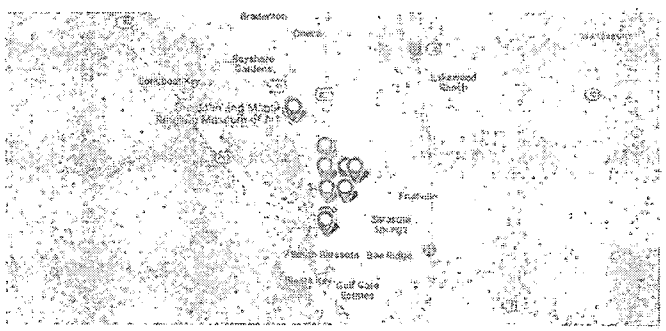
24/7 "LIVE" INTERSECTION MONITORING & VIEWING CAPABILITIES

Scan to watch a short video demonstration of Site Ops™:

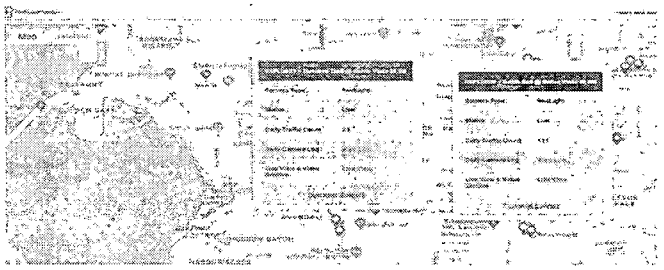
bit.ly/3QI2FML

Real time video streaming and 45-day video archive are accessible through RedSpeed's SiteOps™ website (consistent with state law).

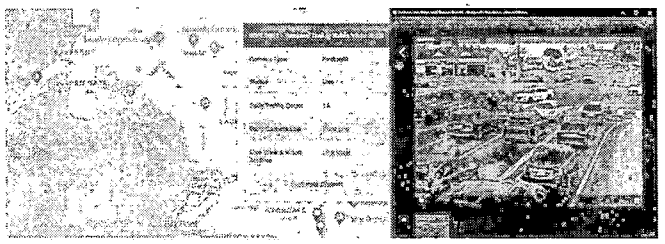
Upon login, authorized sheriff personnel are presented with a Google Map of the municipality with pins marking locations of cameras.



Zooming on and clicking on each pin, opens a window with site details including location name, status, traffic count, access to daily self-check log and live camera view.

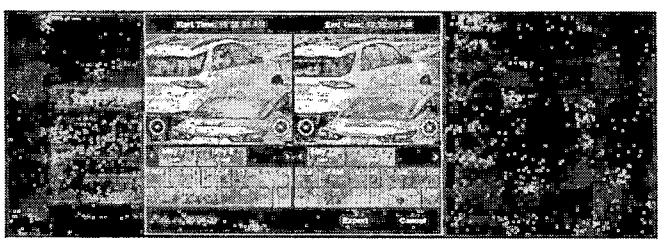


Clicking on "Live View" allows users direct access to multiple, lane-specific live camera views.



RedSpeed provides a per-lane, real-time view using high resolution video cameras. Our technology enables real-time viewing and real-time license plate reading without interfering with speed enforcement.

Consistent with Florida law, RedSpeed stores a continues 45-day video archive accessible through SiteOps™ via a browser or any mobile device. Law enforcement canselect a time period of interest and download video clips directly from SiteOps™ (consistent with state law).

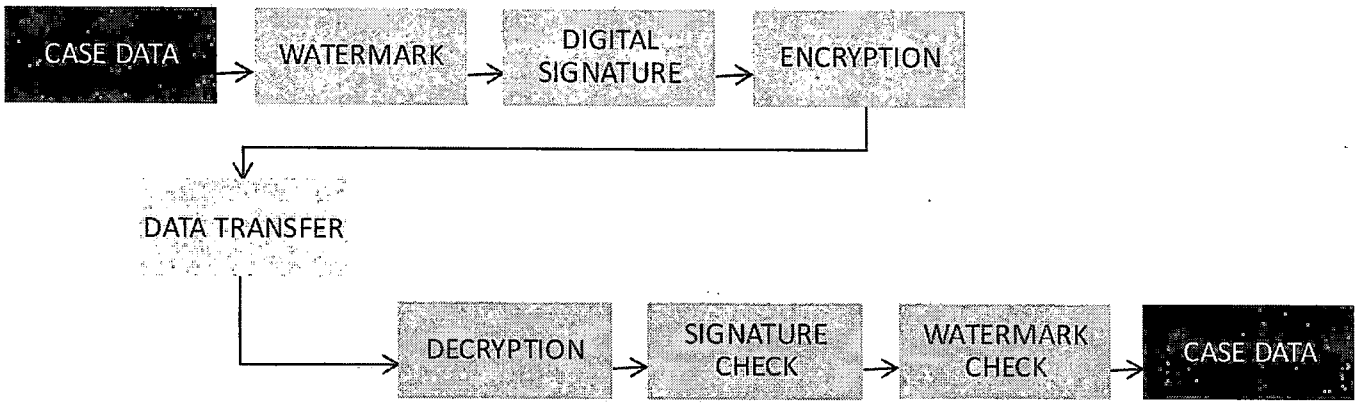


Video streams can be seamlessly integrated into a command center or dispatch platform by Fort Lauderdale. Once added, RedSpeed's video feeds function as an extension of the existing camera network.

Evidence Package Integrity

Camera system computers are password protected and the hard drives are encrypted using BitLockerto secure data in case of theft or vandalism. The RedCheck™ system secures the integrity of violation data by using a combination of digital signatures, Public Key Cryptography Infrastructure (PKI), and Virtual Private Network (VPN) technology. Each violation is assigned a uniq ue digital signature before being encrypted. Using PKI requires a pair of keys to successfully decrypt and import the violation. One half of the key resides in our data center and the other half resides inside the camera system. Both keys must match exactly for violation data to be decrypted and the digital signature verified. If one part of the process does not match, the violation w ill not be imported. While PKI protects the violation data, the VPN protects the data transfer to RedSpeed's back office.

The VPN uses a high level of encryption to ensure no tampering has occurred during transmission as demonstrated in the flow chart below:



Simplified Login and Security on Any Web-Enabled Device

Authorized municipal users access RedCheck™ by entering a unique and secure login and password.

Individual user accounts authenticate the identity of a user and grant or deny users access to resources through the assignme nt of specific user roles. User-viewing privileges and functionality are based on a pre-established set of entitlements, assigned according to the City's direction. Not all users are required to have the same set of privileges, with roles being assigned according to the user's position and function.

The assignment of specific access to individuals ensures accurate auditing of the users within the RedCheck™ environment. Any modifications, calls taken, or notes can be audited and traced. All information, including the violation numbers, dates and t imes of incidents, license plate numbers, registered owner's information, and the status of violations are viewable and easily retrievable all from one screen to authorized municipal users.

Municipalities requiring an additional level of security beyond our username/password and digital certificate authentication can use RedSpeed's optional two-factor authentication. This mechanism uses a combination of something a user knows (username/ password) and something a user has (one-time password). Users can plug in a USB key fob and generate their own one-time password. This in combination with their username allows access to the RedCheck™ Software application for law enforcement reviewing.

Once the login process has been completed, a list of violations awaiting Operator Review will display. This list is comprised of violation data which was encrypted on-site when captured and decrypted upon arrival at the RedSpeed Lombard, IL headquarters as it was uploaded into RedCheck™.

NOT TO SCALE

Approach to Scope of Work

LOGISTICAL DATA SECURITY

Access to RedSpeed's proprietary RedCheck™ system is controlled by Next-Gen Intrusion Prevention System (NGIPS), network segmentation, access control lists, web portals with the latest SSL certificates, unique usernames, complex password requirements, multifactor authentication (MFA) and role-based permissions.

Access to the company's internal network requires authentication against a Microsoft Active Directory (AD) database using unique usernames and complex passwords. Access from the outside additionally requires the use of our virtual private network (VPN) with MFA. Access to internal resources is controlled by AD security group memberships. All devices are required to install updates as they become available and are monitored by an enterprise-grade antivirus. Outgoing user connections are monitored and filtered using Cisco Umbrella, a SaaS DNS solution dedicated to mitigating potentially malicious content. Wireless networks are not used because of their inherent vulnerability.

Finally, RedSpeed enforces strict data governance policies and procedures to dictate how data is accessed, used, stored and purged. All employees are FBI background checked and undergo regular security awareness training to keep them up to date on the latest cybersecurity best practices.

PHYSICAL DATA SECURITY

RedSpeed houses its production equipment in an industrial, state-of-the-art data center owned by Digital Realty. The data center implements a multi-layered security approach, including entrance at security offices, access cards, biometric door readers and round-the-clock surveillance cameras, to ensure only authorized individuals are allowed entry and have access to specific areas within the building.

PHYSICAL DATA SECURITY

From RedSpeed's inception, RedCheck™ back-office system was developed to maintain the highest levels of security. RedCheck™ and the systems that support the program are hosted at a state-of-the-art DuPont facility just outside Chicago which provides 24/7/ security staff, video surveillance and dual-factor authentication via biometric and proximity scanners to limit access to only authorized users.

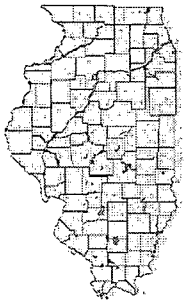
RedSpeed takes data security very seriously. Our robust posture incorporates the latest best practices and technologies as well as adheres to rigorous data security policies and protocols on all levels, all in an effort to safeguard sensitive data and assure business continuity.

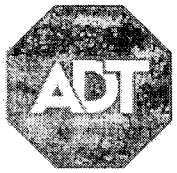
DATA CENTER ADDRESS:

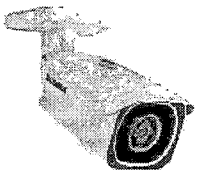
Digital Realty

2200 Busse Rd

Elk Grove Village, IL 60007







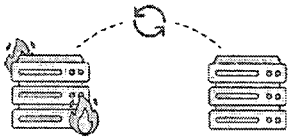
In addition to the security measures provided by the data center, RedSpeed's cabinets are monitored by 24/7 surveillance cameras, front and back, biometric locks, and padlocks. Only authorized personnel are allowed access to the cabinets.

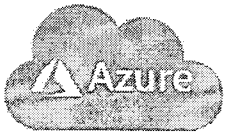
RedSpeed's offices also incorporate access cards at ingress points and entrances to secured rooms within the office, recorded 24/7 surveillance cameras inside the building, as well as digital, cloud-based visitor logs. Visitors are always escorted. The office uses monitored ADT devices to secure the building after hours.

Approach to Scope of Work

REDUNDANCY & BUSINESS CONTINUITY PLANNING

RedSpeed operates an independent Disaster Recovery (DR) cabinet in a separate location from the production cabinet. It is designed to run all of RedSpeed's operations independent of the production cabinet in case of a disastrous event that cripples the production cabinet for an extended period. It also houses a secondary backup repository that replicates the production backup system. RedSpeed also stores tertiary backup copies in Azure, Microsoft's cloud environment. Finally, RedSpeed uses the HP SureStore immutable storage appliance to maintain current backup copies in case of a ransomware attack.





Hewlett Packard Enterprise

DATA RETENTION

RedSpeed adheres to the data retention rules required by Florida governing law. The rules are as follows:

- Violations dismissed by law enforcement [30 days]
- Violations in the non-working queue [30 days]
- Violations issued and finalized (i.e., paid or dismissed)
  - 3 months to purge Video, PDF notices, images
  - 24 months to purge remaining record
- Violations in delinquency [24 months]
- Annual camera certificates [indefinitely]

All data collected on behalf of RedSpeed clients belongs to the clients and is NEVER sold or shared in any way. RedSpeed also does not store credit card information or any other sensitive information. Only information necessary for violation processing and record keeping are stored.

Finally, storage devices that are slated for decommission, regardless of their perceived content, are professionally destroyed by a licensed vendor using degaussing (demagnetization) and then by physical destruction. Certificates of destruction for those devices are obtained from the vendor and retained by RedSpeed.

Data Compliance & Infrastructure

COMPLIANCE

We are in compliance with the CJIS (Criminal Justice Information System) framework as required by our partnership with Nlets. We also undergo a SOC 2 Type 2 audit on an annual basis as required by our partnerships with various government agencies, like FLHSMV and the Illinois Secretary of State. Finally, we are also PCI-DSS compliant as part of our partnerships with various payment processing companies, like FirstData. Finally, all of RedSpeed's web portals are ADA compliant.

INFRASTRUCTURE

RedSpeed recently overhauled its entire infrastructure to mirror the latest industry architectures like those used by multinational corporations and government entities. Hardware includes state-of-the-art firewalls, switches, virtualization servers, SQL databases, SSD SANs, immutable backup systems, and Cloud backup replication. A centralized Security Information and Event Management (SIEM) solution collects, analyzes, and reports events from all devices, applications, and users. RedSpeed also migrated its email and office applications to the Microsoft 365 Cloud which offers greater security, flexibility, reliability, and scale. All hardware and software is managed and monitored around the clock by experienced, highly skilled, certified engineers.

Approach to Scope of Work

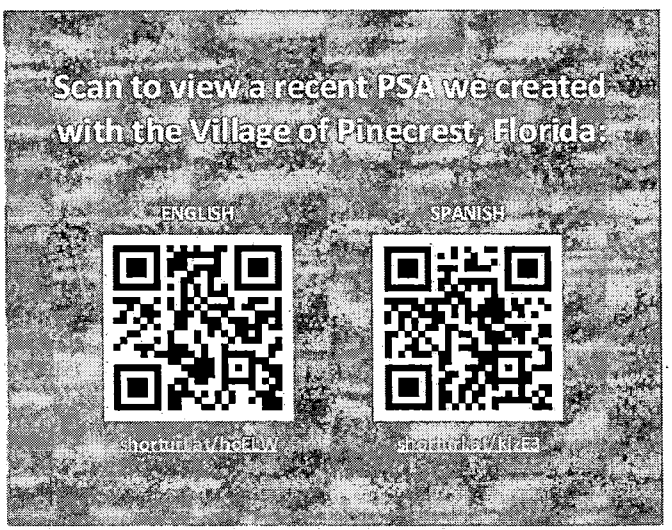
Customer Support and Experience

WARNING PERIOD – PUBLICITY AND PUBLIC AWARENESS

RedSpeed will provide a customized public service announcement to help prepare the community. Achieving community support, supported by education, is paramount to the success of Fort Lauderdale's program. RedSpeed will work closely with the City to ensure the community is informed about the launch of the program, has their questions answered and are continually updated about program successes such as traffic statistics and crimes solved using RedSpeed's advanced technology.

Prior to the launch of a program in Fort Lauderdale, RedSpeed will assist the City in the creation of public notification and press materials to help inform the public about the program and its safety benefits. Additionally, RedSpeed will help the City to institute a 30-day warning period during which time RedSpeed will print and mail (at no cost to the City) warnings for violators speeding in the school zone.

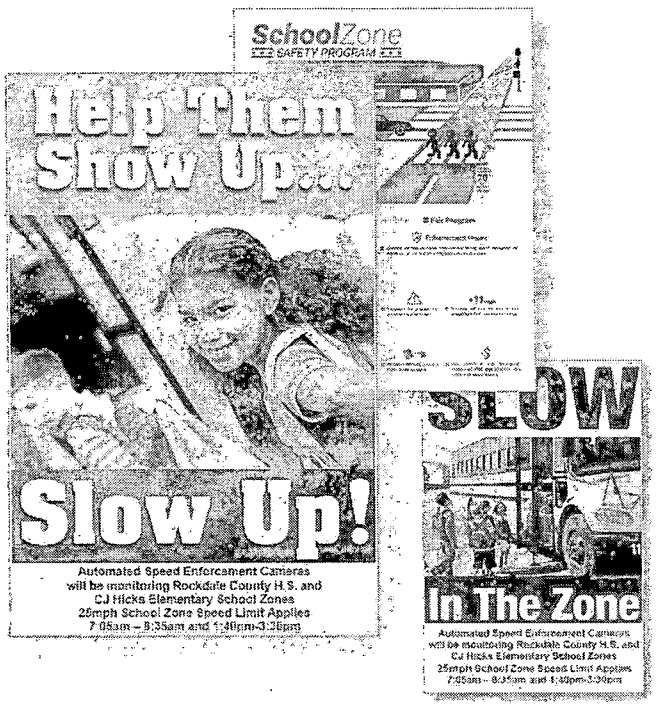
RedSpeed press materials are designed to educate the community and explain the objectives of the School Zone Speed Photo Enforcement Program and its ability to improve traffic safety. RedSpeed is proud to assist with Public Education and Outreach efforts. All RedSpeed clients receive a Media Kit with frequently asked questions, model press announcement, key art and posters. Additionally, RedSpeed assists the City in creating a video PSA with a professional videographer.



MEDIA KIT AND COMMUNICATIONS TOOLS

In addition, RedSpeed will help the City with a comprehensive Media Kit and communications tools including:

- City-specific flyers based upon the results of the speed studies for community publications.
- City-specific "frequently asked questions" document for upload to the municipal website and for distribution through City identified channels.
- A map detailing the locations at which Photo Enforcement is being utilized. This can be disseminated with printed material or posted to the City's website.
- Posters urging residents to "Slow in the Zone" for display throughout the community. Posters are customized with both Speed Enforcement Locations and the Municipal Website where residents may view the FAQ document and location maps.
- Promotional videos explaining safety benefits, stopping distances and other important information.
- RedSpeed assists with publicity and public relations, including the promotion of reports and statistics.
- RedSpeed's project manager will be available to be an in-person representative as needed



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Approach to Scope of Work

Municipal Personnel Training & Training Manuals

RedSpeed believes the success of the program is dependent upon every authorized municipal agent involved having a thorough and solid understanding of all operational elements of the School Zone Speed Enforcement program. As such, top priority will be given to ensuring authorized personnel involved with the City's program will receive customized training that addresses each core component of the RedCheck™ and SiteOps systems.

Beginning with an initial "Business Rules" meeting to outline RedSpeed's project approach, no aspect of the program is overlooked without full disclosure and discussion. RedSpeed's project manager will hold multiple classes as needed.

Business Rules topics include:

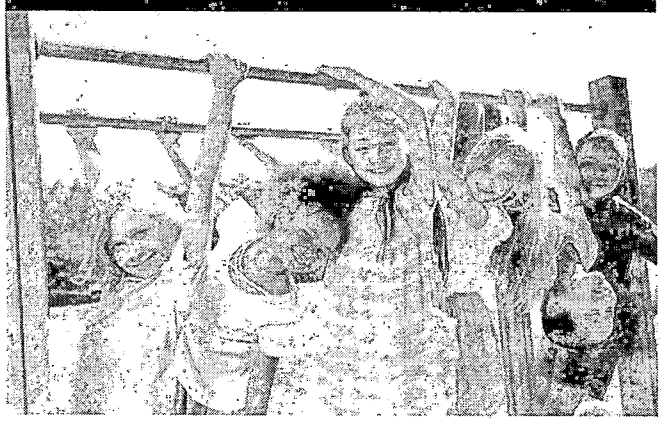
- FDOT constraints and timelines
- Launch Schedules: Locations, dates, warning period, public awareness campaign
- Equipment: What equipment will be supplied, installation guidelines, training
- Violation Review: Initial Screening (if the City prefers RedSpeed violation review personnel conduct an initial screening), Officer review and approval / rejection, Notice mailing
- Hearing Process: existing process, role of the City, clerks, payment process, scheduling, courtroom testimony and evidence presentationstrategies, and violator notification
- Revenue Collecting and Reporting: Various methods of submitting payment, reconciliation of payments and funds disbursements to the City

Ongoing support for all municipal users will be provided by the same individuals providing the training. These individuals will be available at any time to address any of the City's questions or requests. RedSpeed provides detailed, screen-by-screen function-related training materials for all City personnel. As staff adjustments are made, RedSpeed will provide additional materials to ensure all active participants in the program have their own reference manual. Upon request, refresher training will be provided for both existing and new personnel at no cost to the City.

SITE VISIT

The RedSpeed Project Manager will take City personnel out to an enforced intersection to familiarize them with the system's hardware:

- *Camera Enclosure*
- *Vehicle Detection*
- *Processor*
- *Pole*
- *Electric connections*
- *Placement of Required Signage*
- *On-site, classroom style training, in addition to one-on-one hands-on instruction, will be conducted by a RedSpeed representative, with all necessary training materials provided by RedSpeed.*
- *On-site training will be provided at no cost for as many individuals as the City requests, to ensure all personnel are fully versed in the system. Scheduling will be based upon the most convenient times for City personnel.*
- *Major topics within RedCheck™ include navigating the violations summary and details screen to access violations, approving, and rejecting violations and generating the various customized reports available through the system.*
- *This training will be supplemented by on-going support and additional "refresher courses" for existing personnel, as well as training for new personnel as needed.*
- *SiteOps training will explore the many facets of the system. Personnel will learn how to utilize the Live View module and the steps involved with accessing and downloading archived video footage.*



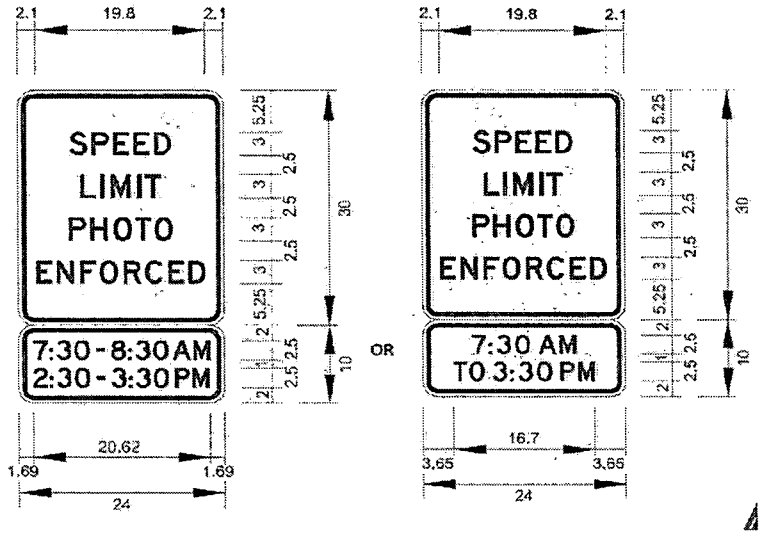
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Approach to Scope of Work

Required Signage

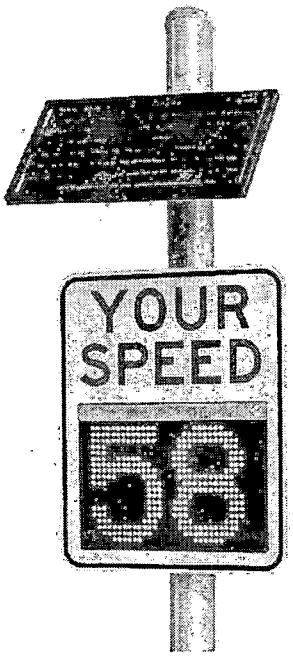
FDOT guidelines mandate signage at all photo enforced school zones. RedSpeed will manufacture, install and maintain required signage at no cost. (See below)

RedSpeed confirms full compliance with all signage and equipment responsibilities as outlined in the RFP. We will provide and install all signage and equipment related to the school zone speed enforcement program in accordance with all applicable federal, state, and local laws and regulations. RedSpeed also guarantees the timely replacement of any required signage that becomes damaged, unreadable, or missing, with a maximum response time of three (3) business days. We understand and accept that failure to meet this requirement will result in liability for any associated costs incurred by the City or third parties. Additionally, RedSpeed ensures compliance with federal, state, and local laws regarding the incorporation of flashing amber lights with school zone signage, and will include this as part of the permitting process. RedSpeed utilizes infrared lighting to capture violations in the dark. All signage will meet the standards set forth under Florida Statutes Sections 316.1896, 316.008, and 316.0776. Furthermore, RedSpeed guarantees that no distracting lighting—such as flashes used for image capture—will be employed, ensuring both safety and minimal disruption to drivers.



Optional Signage

Many studies have concluded that radar speed signs are very effective at slowing down traffic and creating safer streets. RedSpeed's radar speed signs offer accuracy, durability, and reliability. In addition to state-mandated photo enforcement signs, radar speed signs can be deployed on approaches to school zones to further alert drivers and force compliance with posted speed limits.



Optional sign

Approach to Scope of Work

Methods and Approach for Supplemental Device Installation

In compliance with Paragraph 7 of the FDOT School Zone Speed Detection System (SDS) Placement and Installation Specifications (December 28, 2023, revised July 21, 2025), RedSpeed Florida proposes the deployment of an **Auxiliary Beacon Recording Camera** as a supplemental device for documenting school zone beacon activation.

Device Description and Function

The Auxiliary Beacon Recording Camera is a compact, solar-powered, independent system designed to verify school zone flashing beacon activations. The unit is:

- **Solar Powered & Standalone** – eliminating the need for trenching, power runs, or integration with existing infrastructure.
- **Time-Synchronized** – the auxiliary camera is network- and time-synced with the primary speed detection system, ensuring evidence continuity.
- **Purpose-Built for Verification** – it records video of flashing beacon activations during enforcement periods, which is automatically paired with violation evidence from the SDS to confirm that the reduced school zone speed limit was in force at the time of the violation.

Placement & Installation Approach

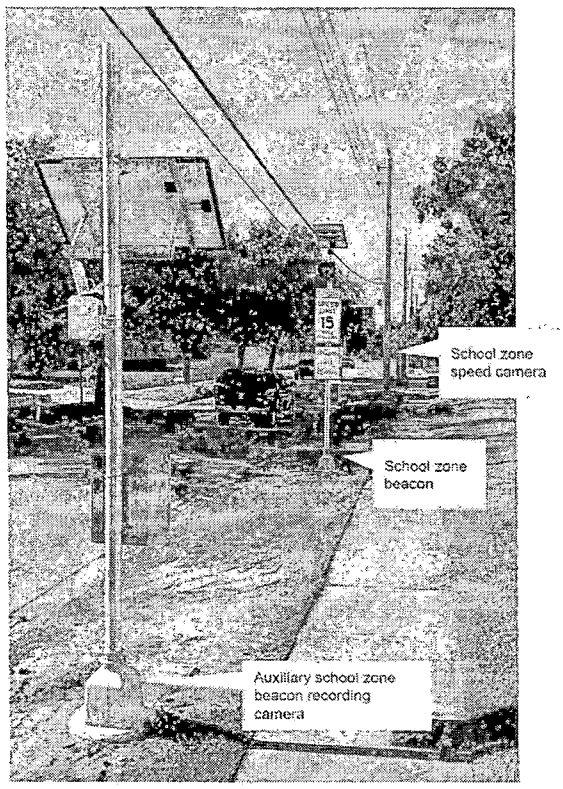
Consistent with FDOT specifications, RedSpeed Florida offers two compliant deployment options:

1. Standalone Structure Outside the School Zone

1. The auxiliary camera may be installed on an independent pole adjacent to the beacon assembly.
2. This configuration provides maximum flexibility in placement and maintenance, while minimizing impact to the main sign assembly.

2. Mounted to the Back of the Speed Limit Photo Enforced Sign Assembly

1. The auxiliary camera may also be securely attached to the rear of the Speed Limit Photo Enforced sign structure.
2. This approach leverages existing infrastructure, reduces equipment footprint, and streamlines installation.



All installations will comply with FDOT SDS placement requirements in Sections 4.0.1 – 4.0.5.

Integration with Evidence Workflow

Auxiliary beacon video is time-synced with violation events, providing the City with a clear, verifiable record that the reduced speed limit was active at the time of enforcement.

Recommendation and Justification

RedSpeed Florida recommends mounting the Auxiliary Beacon Recording Camera to the back of the Speed Limit Photo Enforced sign assembly as the most efficient and cost-effective solution.

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Approach to Scope of Work

Printing and Mailing – Warning Notices

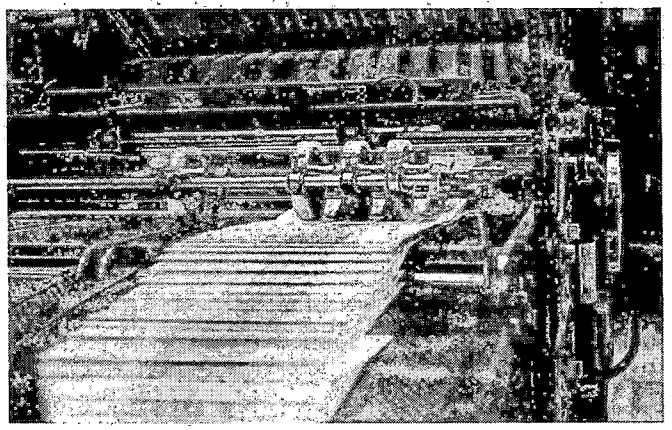
For a period designated by the City (generally 30 days before go-live), Warning letters are printed for violations captured at newly enforced school zone locations. After the initial warning period, through the violation status feature of the system, infraction notices are printed automatically using the RedCheck date-based violation print schedule.

NOTICE PRINTING AND MAILING

As part of the turnkey, back-office processing solution proposed by RedSpeed, all supplies necessary to produce and distribute violation notices on behalf of the City shall be provided by RedSpeed. Printing and mailing of full color first Notices of Violation via first class mail will be done by Red-Speed employees at the corporate headquarters in Lombard, Illinois. Notices approved by the City are printed and mailed the following business day.

The Notice of Violation generated by RedSpeed on behalf of Fort Lauderdale will include one set of images showing the cited vehicle at the report line plus a cropped and optimized zoom shot of the license plate. In addition, notice recipients will be provided with detailed information regarding:

- Payment options with a remittance envelope is included with each Notice of Violation. The remittance envelope will reflect a Florida lockbox address, eliminating public concern over payments being sent out-of-state.
- On-line Violation Viewing and Payment instructions for www.SpeedViolation.com
- Toll-free customer service hotlines for bilingual "live" operator assistance in both English and Spanish.



The number of printed citations prepared for mailing is verified multiple times prior to being delivered by a RedSpeed employee to the post office the same day as printed.

This verification includes:

- Confirming number of violations selected and sent to the print queue
- Confirming the number of citation notices passed thru the envelope inserter matches number sent to the print queue
- Final manual count of the prepared citation envelopes. Any citations returned bearing a yellow forwarding address label affixed to them by the Postal Service are updated and reissued within 48 business hours of receipt.

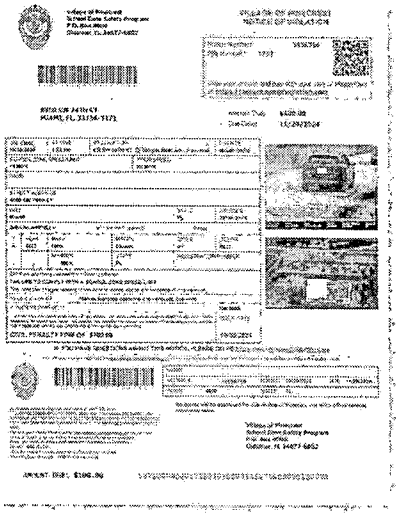
Printing and mailing of full color first Notices of Violation via first class mail will be done by RedSpeed employees at the corporate headquarters in Lombard, Illinois.

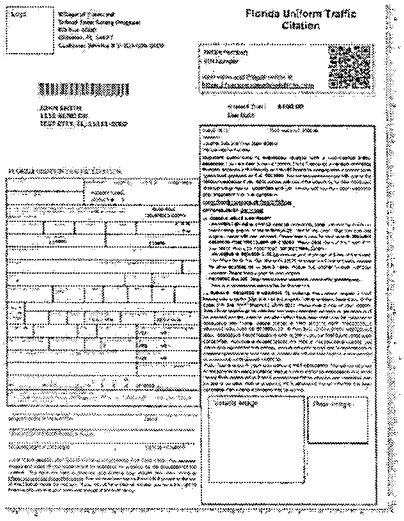
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Approach to Scope of Work

Comprehensive Violation Evidence Package

The following documents illustrate an evidence packet utilized by existing clients. RedSpeed presents its packages with image and video documentation in its evidence packages to ensure the City's ease of use. The package generated for Fort Lauderdale will be customized according to the City's specific needs and Court requirements.

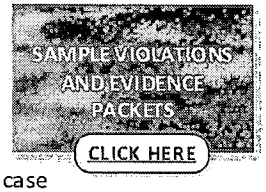






NOV UTC NOV Reminder

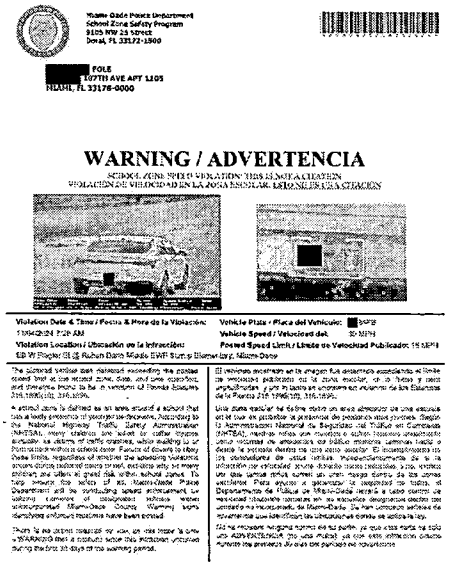
Court Support



RedSpeed's RedCheck℠ Violation Processing Software provides comprehensive evidence packages with a single click, as well our online case management system.

Municipal users no longer need to retrieve violations and painstakingly download each of the required items individually. Users may select individual violations, or all cases scheduled for a specific hearing date.

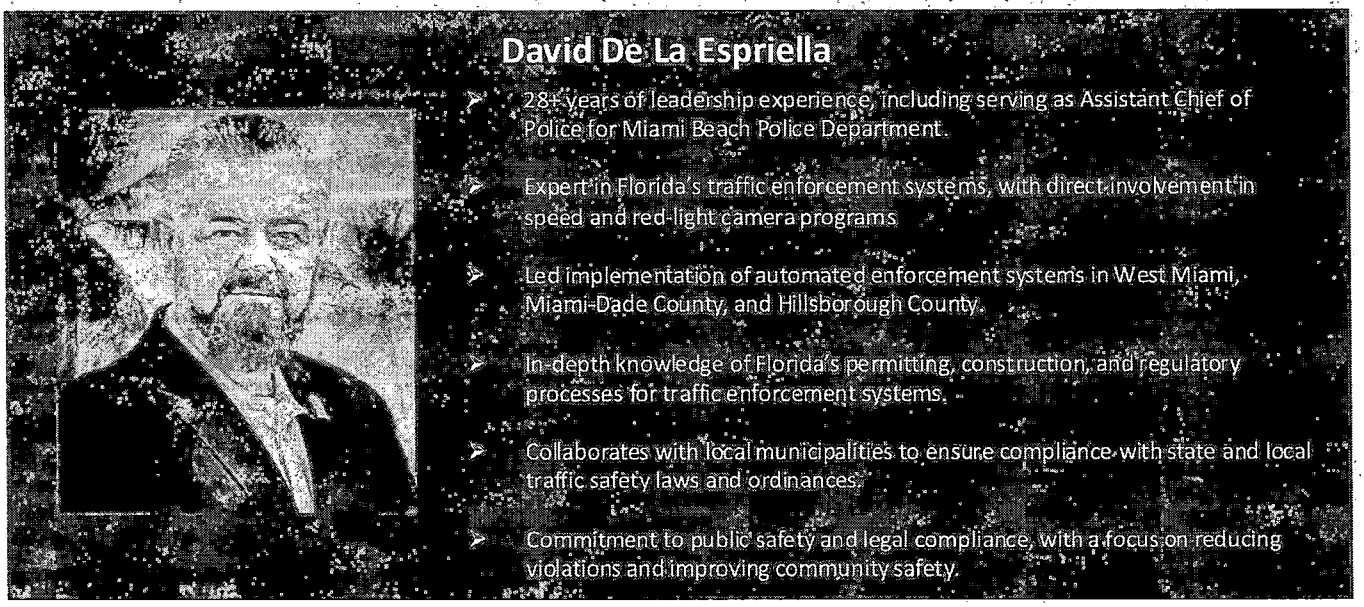
The generated evidence package is comprised of all notices issued to the party, a complete violation history summary including date, action, operator, still and video images, and scanned copies of all correspondence and affidavits submitted by the individual. Once selected, the items are compiled and can be saved to either a computer or data stick. Video of flashing beacon can be added by utilizing ALPR to capture flashers at the site.



Warning

Approach to Scope of Work

Individuals to Provide Witness Testimony for Fort Lauderdale as Needed



RedSpeed offers comprehensive expert witness training to law enforcement personnel, legal teams, and municipal representatives, equipping them with the knowledge and skills necessary to effectively present and defend automated enforcement cases.

David is well-qualified to provide witness testimony and train local law enforcement on these practices due to his extensive experience in managing and implementing automated traffic enforcement systems across Florida.

Ability to Bear Costs and Fees Associated with Litigation

RedSpeed takes great pride in making the strongest commitment in the industry to legal defense for our customers.

RedSpeed is dedicated to defending the City and the camera program from legal challenges at our expense by providing experienced and trusted legal representation. RedSpeed has retained Weiss Serota Law Firm, subject matter experts with almost 100 employees and 30 years of experience in government and municipal law in Florida. Weiss Serota specializes in defending governments, elected officials, and law enforcement personnel with a proven track record of success. Weiss Serota has successfully defended photo enforcement programs across Florida, including the landmark successful defense of red light cameras at the Florida Supreme Court, underscoring the firm's expertise in navigating complex legal matters surrounding photo enforcement law.

If the City requires its own legal representation, RedSpeed will cover the City's reasonable defense expenses. These expenses cover things like attorney fees, court costs, expert witnesses, and other typical costs.

RedSpeed led legislative initiatives in Florida to pass HB 657, showcasing our deep understanding and expertise of state law. With our combined knowledge of Florida's school zone speed enforcement law, and partnership with Weiss Sorata, we are dedicated to ensuring our clients are prepared and protected against any legal obstacles that may arise.

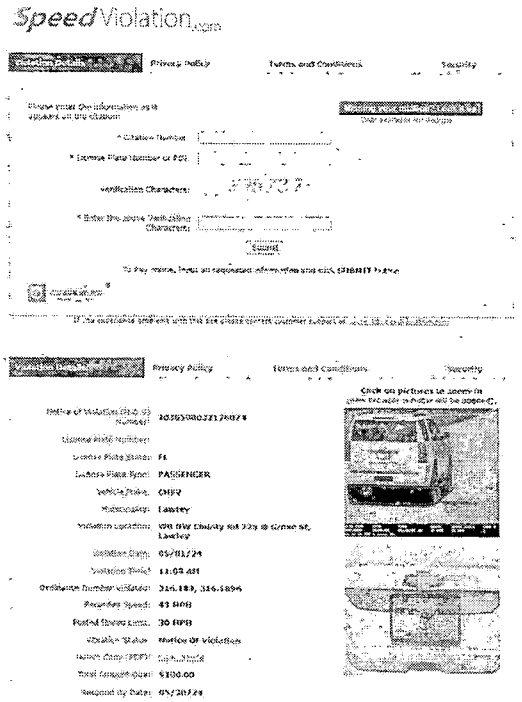
WWW.REDSPEED.COM

Approach to Scope of Work

Accessing Violation Details and Payment Options

Each Notice of Violation (NOV) issued to registered vehicle owners includes a QR code and a website address that provides easy access to the full details of the violation. By visiting https://secure.speedviolation.com, vehicle owners can quickly view information related to their violation, including the exact time, approach location, and both video footage and still images captured during the violation event.

To access these details, owners simply enter their citation number along with their vehicle's license plate or VIN number. Once entered, they will be able to review all relevant documentation associated with the violation. Additionally, registered vehicle owners have the option to pay their citation directly online or speak with one of our trained agents for further assistance. Our customer support is available via live chat or by calling our toll-free number, ensuring that all inquiries are handled efficiently and professionally (More information regarding our customer support is detailed in the "Service, Security and System Support" section.)

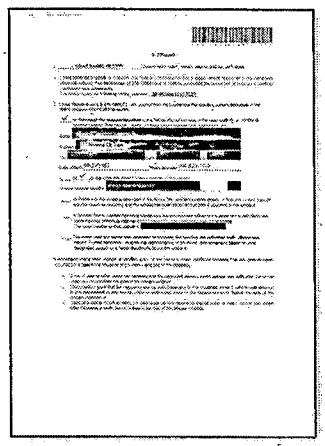


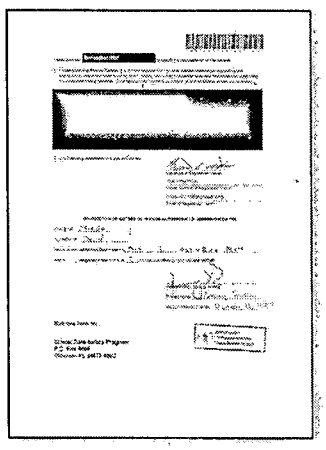
Simplified Affidavit and Court Hearing Options

RedSpeed's Notice of Violation (NOV) provides clear instructions for recipients to either request a court hearing or submit an affidavit. To request a hearing, individuals can sign and mail the form directly on the NOV. They will then be notified by letter with details on the time, date, and location of the hearing. If a hearing is requested and the Local Hearing Officer finds no violation, the notice will be dismissed. However, if the violation is upheld, the recipient will be responsible for the fine and additional costs.

Alternatively, individuals can submit an affidavit by downloading it from secure.speedviolation.com or by completing the form on the NOV. The affidavit must be sworn before a notary and submitted by the specified deadline to ensure proper processing.

RedSpeed will work with the City to determine a preferred case management schedule, which RedSpeed will utilize to schedule hearings on behalf of the City. Authorized users may select individual violations, or all cases scheduled for a specific hearing date through RedCheck.





Approach to Scope of Work

Online Payment Portal

RedSpeed maintains this online payment portal, available 24 hours a day, 365 days a year, which enables citation recipients to view three high-resolution scene images, including the plate image, and play a video of their violation.

All original, captured images can be viewed in a full-screen mode with a single click. In addition, citation recipients may download fillable affidavits and hearing request forms.

To ensure security, access to the individual's violation is only available after the individual inputs their unique citation number, license plate number and verification characters.

Once the individual has securely signed into the website, they may view all digital evidence of the violation in its original format and resolution.

Individuals requiring assistance may select the Support tab available on every screen. This tab allows users to email questions directly to a violator support specialist.

RedSpeed employs multiple mechanisms to safeguard this online payment portal from hackers and other unauthorized users.

A Secure Socket Layer (SSL) URI scheme and VeriSign SSL certificate are used to encrypt and authenticate the Hypertext Transfer Protocol (HTTP) connection. To ensure each online transaction is authentic, a CAPTCHA test is required, prompting the user to enter distorted numeric verification characters not recognizable to computers.

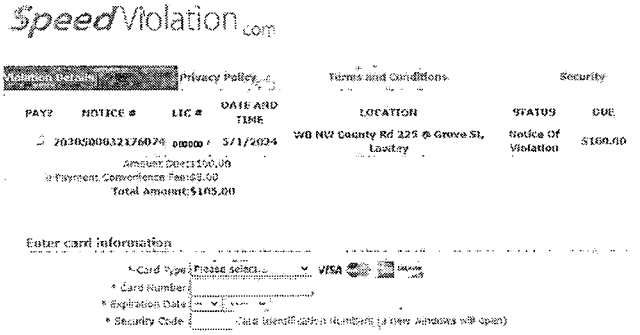
Violators may also access affidavit and hearing request forms through this main violation screen. The forms auto-populate static information and intuitively activate applicable sections.

Payment Processing

As indicated, violators may pay fines through this portal using a credit or debit card. Credit card information is used only to process transactions and is not collected or gathered for future use. All personal information obtained during the lifecycle of the violation (including images) is kept strictly confidential to protect the privacy of the vehicle's registered owner. The 5% credit card convenience fee is applied to offset the transaction fee, and no additional fees are applied. RedSpeed agrees to be the "Merchant of Record" and passes all credit card fees onto the customer.

Violators also have the option to pay by mail in check. At this stage, we do not offer walk-in payments but are happy to work with the City to allow additional payment options if selected.

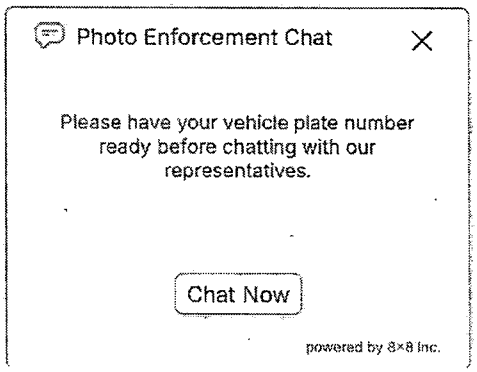
Upon completing the transaction, the violator will receive an email confirmation which should be retained for their records



Approach to Scope of Work

Customer Service

At the heart of our customer service operations lies a robust training program, designed to ensure the integrity and effectiveness of every interaction we engage in. Each call center representative undergoes an intensive training period that involves an in-depth study of the HB-657, and any supplemental information specific to individual accounts including deadlines, payment options and other common questions. All of our customer service is handled directly by Redspeed in our Lombard Illinois and Florida offices. Our customer service operators are fluent in English, Spanish, Creole, Chinese and other languages to assist callers of the most common nationalities.



We also implement regular refresher training and update sessions to keep our team abreast with any changes or amendments in the law. This commitment to continuous learning and improvement ensures our customer service remains competent, current, and compliant. This robust training framework, combining legal acumen with customer-centric empathy, ensures Our representatives are not just equipped, but empowered to provide accurate, relevant, and timely information to every caller, reflecting our commitment to superior customer service.



Providing top support to violators is an essential component of RedSpeed Service. At the outset, it is our goal to provide violators with all the information they need to quickly understand that they have received a Notice of Violation, the complete context of the violation, proof that the violation occurred and convenient options to pay on the web, by phone or by mail.

To that end, Notices of Violation processed by RedSpeed are clear and easy to read. They display the logo of the sheriff's department and provide all pertinent information about the violation, including photos, all relevant data, a link to view the violation and a video snippet online.

Once a Notice of Violation is received, Violators can access and view the still and video images as well as all details of their violation and history on-line as well as to submit payment at https://secure.speedviolation.com.

Customer Service Centers

MAIN OFFICE/HEADQUARTERS:
450 Eisenhower Lane North
Lombard, IL 60148
Employees: 120

LOCAL OFFICE:
20725 NE 16th Ave, Suite A37
Miami, Florida
Local Employees: 16

Phone Support

RedSpeed operates a full-service Call Center to address all customer service needs related to a citation. Accessible thru a City-specific toll-free number, callers will connect with live call center representatives. These operators have on-line access to all violation information, including the still and video images associated with a violation. A manual of frequently asked questions (FAQs) is used by Call Center staff to respond uniformly to all inquiries. Unique facts that the City may wish incorporated into the FAQs can be easily accommodated.

Customer Service calls are recorded and monitored by supervisors for quality assurance and training purposes, with hold times not exceeding 2 minutes during the hours of operation.

The highest level of customer service is assisted by the RedCheck™ Oasys Call Retrieval and Archival System. Each incoming call is recorded and notated, then attached to the violation record.

Approach to Scope of Work

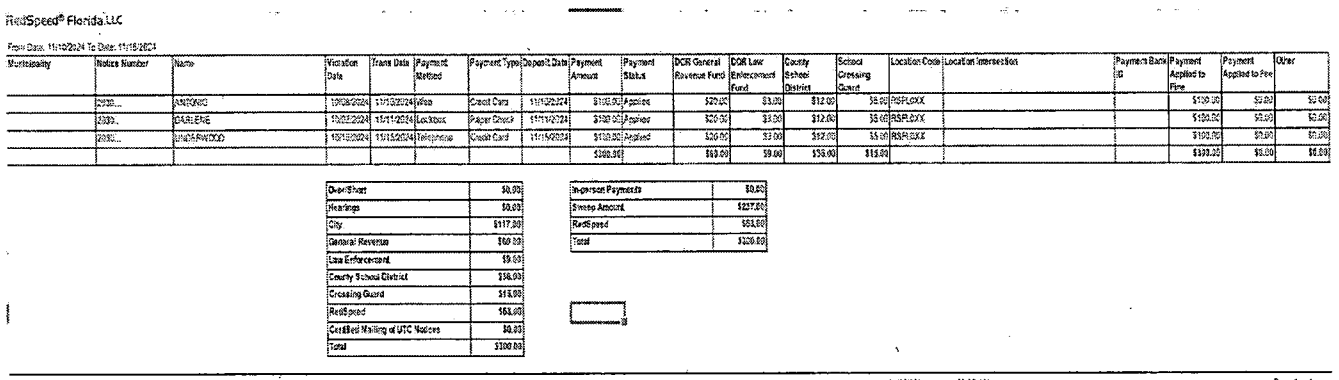
Revenue Percentage to Fort Lauderdale: **65% of $60**. This amounts to **$39** per each paid citation.

Revenue Percentage to Proposer: **35% of $60**. This amounts to **$21** per each paid citation.

The 35% fee includes all costs required and associated with the School Photo Enforcement system and is only charged based on *paid* citations unlike some of our competitors who charge a fee based on *issued* citations. Charging based on issued citations puts risk and further financial burden on the City, in the event citations go unpaid or contested.

RedSpeed's fee includes

- camera equipment
- Installation
- Maintenance
- Signage
- violation processing services
- DMV records access
- first class mailing of required documents & UTCs
- lockbox and credit card processing services
- call center
- web-enabled law enforcement review portal
- web-enabled violator viewing portal
- Reports
- public awareness program support.



RedSpeed® Florida LLC

From Date: 11/10/2024 To Date: 11/16/2024

Municipality	Notice Number	Name	Violation Date	Trans Date	Payment Method	Payment Type	Deposit Date	Payment Amount	Payment Status	DOR General Revenue Fund	DOR Law Enforcement Fund	County School District	School Crossing Guard	Location Code	Location Intersection	Payment Bank ID	Payment Applied to Fine	Payment Applied to Fee	Other
	2930...	ANTONIO	10/08/2024	11/12/2024	Web	Credit Card	11/12/2024	$100.00	Applied	$20.00	$3.00	$12.00	$5.00	RSFLDXX			$120.00	$0.00	$0.00
	2939...	DARLENE	10/22/2024	11/11/2024	Lockbox	Paper Check	11/14/2024	$100.00	Applied	$20.00	$3.00	$12.00	$5.00	RSFLDXX			$120.00	$0.00	$0.00
	2930...	UNDERWOOD	10/21/2024	11/15/2024	Telephone	Credit Card	11/15/2024	$100.00	Applied	$20.00	$3.00	$12.00	$5.00	RSFLDXX			$120.00	$0.00	$0.00
								$300.00		$60.00	$9.00	$36.00	$15.00				$360.00	$0.00	$0.00

Over/Short	$0.00
Hearings	$0.00
City	$117.00
General Revenue	$60.00
Law Enforcement	$9.00
County School District	$36.00
Crossing Guard	$15.00
RedSpeed	$63.00
Certified Mailing of UTC Notices	$0.00
Total	$300.00

In-person Payments	$0.00
Sweep Amount	$237.00
RedSpeed	$63.00
Total	$300.00

11/22/2024 09:50 AM Page 1 of 1

Exclusive Piggyback Discount Benefit for Fort Lauderdale

As an added value for serving as a lead agency, the City of Fort Lauderdale will receive a **1.5% discount** on its program for any municipality that elects to **piggyback** off of its executed contract with RedSpeed.

This incentive recognizes the City's leadership in advancing school zone safety and creates a mutually beneficial opportunity to support other communities across the state while reducing Fort Lauderdale's overall program costs.

RedSpeed will apply this 1.5% discount automatically to the City's monthly invoice for each active piggyback client, providin g ongoing savings as the program expands in influence and reach.

Approach to Scope of Work

Added Value and Cost Savings with RedSpeed's School Zone Speed Enforcement Solution

RedSpeed believes the comprehensive benefits and added value our solution offers provide significant long-term savings and risk mitigation for the City. Below is a breakdown of key factors contributing to the total value and savings that make RedSp eed the optimal choice for your school zone speed enforcement needs:

Feature	RedSpeed	Competitors	Impact on City
Litigation Cost Coverage	Covers litigation costs if challenged. Average cost of litigation: $1,000,000	Not included	Potential $1,000,000 savings in case of legal challenge
LPR Systems per School Zone	Includes two (2) LPR systems per school zone. (These value at $6,000 annually)	Includes one (1) LPR system per school zone	RedSpeed ensures better coverage, potentially reducing violations and increasing safety.
UTC Printing & Mailing Costs	Includes $6.00 per UTC, covers printing & mailing costs	Often passed to the customer at full cost	RedSpeed's coverage of $6 per UTC could save the city $600,000 annually or $3,000,000 over five years.
Credit Card Processing Fee	Charges $5.00 per transaction	Charges $6.00 per transaction	RedSpeed's lower fee generates savings of $1,500,000 over a 5-year program.
Contract Termination Flexibility	30-day termination without penalty	$75,000 per camera termination fee	RedSpeed's flexibility allows the City to exit the program risk-free at any time.
Additional Resident Outreach Materials	Optional hard copy flyer mailing to residents	Not included	RedSpeed can ensure greater community engagement through additional communication efforts

When combined, these features result in a total savings of **$5,000,000** over the course of a 5-year program.

WWW.REDSPEED.COM

References

TAB 1

TAB 2

TAB 3

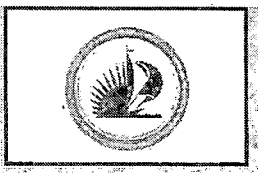
TAB 4

TAB 5

TAB 6



RedSpeed®



REFERENCES

All references shall include owner, address, contact name, phone number, email and the contract value. References shall not include the City of Fort Lauderdale. A minimum of three (3) references shall be provided:

1. **Company Name:** Miami-Dade County
   Address: 450 Eisenhower Lane North
   Contact Name: Raul Gonzalez
   Phone #: (786) 469-2366
   Email Address: greg.parks@redspeed.com
   Contract Value: 206 schools - violator funded Year: 2023-Present

2. **Company Name:** Pinecrest Police Department
   Address: 12645 Pinecrest Pkwy, Pinecrest, FL 33156
   Contact Name: Jason Cohen (Chief)
   Phone #: (305) 234-2109
   Email Address: cohen@pinecrest-fl.gov
   Contract Value: 10 schools - Violator Funded Year: 2023-Present

3. **Company Name:** Hillsborough County Sheriff's Office
   Address: 2008 E. 8th Avenue, Tampa, FL 33605
   Contact Name: Corporal Andrea David #9942
   Phone #: (813)-247-0736
   Email Address: adavis@hcsotampa.fl.us
   Contract Value: 300 schools - violator funded Year: 2024- Present

4. **Company Name:** Aventura Police Department
   Address: 19200 W Country Club Dr, Aventura, FL 33180
   Contact Name: Bryan Pegues
   Phone #: (305) 466-8995
   Email Address: peguesb@cityofaventura.com
   Contract Value: 2 schools - violator funded Year: 2024-Present

5. **Company Name:** Albany Police Department
   Address: 201 W Oglethorpe Blvd, Albany, GA 31702
   Contact Name: Chief Michael Persley
   Phone #: 229-302-0809
   Email Address: mpersley@albanyga.gov
   Contract Value: 9 schools - violator funded Year: 2020- Current

WWW.REDSPEED.COM

Subcontractors

TAB 1

TAB 2

TAB 3

TAB 4

TAB 5

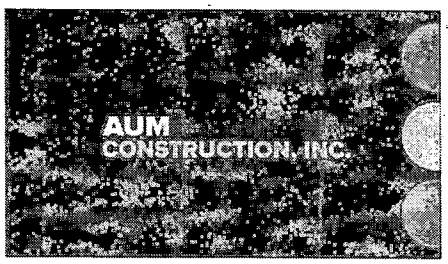
TAB 6



RedSpeed®

Experience, Qualifications & Financials

Subcontractors & Partners for Tasks to be Subcontracted Out



AUM Construction, Inc.

Subcontractor - Hollywood, FL

As a **state-certified electrical and general contractor registered in Florida, specializing in transportation lighting, signalization, and intelligent transportation systems, AUM Construction** strives to provide clients with excellence in customer service and work product. Since 2006, our firm has collaborated with various corporations on a wide range of projects with varying levels of difficulty, size, and time frames.

Richard Mendez PE, Principal Engineer

rmendezpe@auminc.us | (305) 456-4848

WSHC+B

Weiss Serota Law Firm

Partner - South Florida

Outside counsel for Florida matters including legislative interpretation, litigation and program formalities. As an example, on the appropriate usage of ALPR and HD video within the context of photo enforcement. RedSpeed has retained Weiss Serota Law Firm, subject matter experts with almost 100 employees and 30 years of experience in government and municipal law in Florida. Weiss Serota specializes in defending governments, elected officials, and law enforcement personnel with a proven track record of success. (Retainer, 1 Year)

Weiss Serota Helfman Cole + Bierman, P.L., Edward G. Guedes

eguedes@wsh-law.com | (305) 854-0800

flock safety

Flock Safety

Partner - Atlanta, GA

Flock Safety and RedSpeed have partnered together to support many different agencies. **Flock Safety can provide an additional layer of software to the RedSpeed cameras.** Software allowing RedSpeed cameras to be turned into ALPRs that push images into Flock Safety's cloud and allow agencies with access to those cameras to search for vehicles. As of March 2024, RedSpeed is the only company with whom Flock has partnered with to offer Wing LPR integration on school zone enforcement and / or red light cameras. (Retainer, 1 Year)

Flock Safety, Todd Troutman

todd.troutman@flocksafety.com | (770) 310-2987

cma
chen moore and associates

Chen Moore

Subcontractor - Jacksonville, FL

Chen Moore and Associates (CMA) is a multi-discipline consulting firm with headquarters in Broward and offices in Miami-Dade, Palm Beach, Orange and Alachua Counties. Founded in 1986, Chen Moore and Associates specializes in civil engineering, architecture, planning, GIS analysis and mapping, and construction engineering inspection.

Freeman Bass, PE, Principal Engineer

fbass@bchenmoore.com | (813) 830-8185

NOT CERTIFIED MAIL

Required Forms



TAB 1

TAB 2

TAB 3

TAB 4

TAB 5

TAB 6

RedSpeed®

Required Forms

A. Proposal Certification

CITY OF FORT LAUDERDALE BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder/proposer to ensure that their response is submitted electronically through the City's on-line strategic sourcing platform prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Legal Registration) RedSpeed Florida LLC EIN (Optional): 800218940

Address: 450 Eisenhower Lane North

City: Lombard State: Illinois Zip: 60148

Telephone No.: 630-317-5700 FAX No.: 630-396-2333 Email: greg.parks@redspeed.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): N/A

Total Bid Discount (section 1.05 of General Conditions): N/A

Check box if your firm qualifies for DBE (section 1.09 of General Conditions): ☐

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
1	8/1/2025						
2	8/7/2025						
3	8/13/2025						

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A.

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications, addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars ($500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Greg Parks
Name (printed)

Greg Parks
Signature

08/20/2025
Date

Senior Vice President
Title

revised 09-2022

City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

ITB No. 483-2

TITLE: Automated School Zone Speed Detection Camera System

ADDENDUM NO. 2

DATE: August 7, 2025

This addendum is being issued to:

1. Revise Section 3.3, Scope of Work/Services, to include the following:

L. The Proposer's system, when applicable, shall conform to the FDOT School Zone Speed Detection System Placement and Installation Specifications, dated December 28, 2023, and revised on July 21, 2025 (Refer to Exhibit 1).

NOTE: Pursuant to Paragraph 7. of the FDOT School Zone Speed Detection System Placement and Installation Specifications, dated December 28, 2023 and revised on July 21, 2025, Proposer must include in their proposal their project means, methods, and approach to both installing a supplemental device outside the school zone as a standalone structure and to the back of the Speed Limit Photo Enforced sign assembly and provide their recommendation with supporting justification on which solution is best suited for the City of Fort Lauderdale.

However, the City of Fort Lauderdale has the sole discretion to determine whether it will pursue any solution provided in response to the above paragraph to capture a photograph or video of the school zone flashing beacons to verify the speed limit in force at the time of violation. If the City elects to pursue a solution as proposed and recommended by the successful Proposer, Successful Proposer agrees to provide the solution at the proposed or negotiated revenue share cost.

2. **Extends Bid Close Date.**

   - Bid Close Date Extended to **Friday, August 15, 2025 at 2:00 PM**

All other terms, conditions and specifications remain unchanged.

WWW.REDSPEED.COM

5.4 Cost Proposal Page

Proposer Name: RedSpeed Florida LLC

Automated School Zone Safety Speed Enforcement System(s) w/ALPR; Revenue share/total cost for the lease of system(s) including all site selection testing/traffic studies, equipment, permitting, installation, maintenance and support, public information program, training, system upgrades and enhancements, and support upgrades for future installations, per specifications, and as applicable.

Per Exhibit A - Florida Statute Section 316.1896(5), the distribution of revenues collected are as follows:

- $20 - Department of Revenue for deposit into the General Revenue Fund
- $60 - Please provide a proposed share between the City and the Proposer (for example: $XX Revenue to City and $XX Revenue to Proposer). The City share shall be free and clear of any hidden fees. Revenue to the City and Proposer shall be on paid violations collected by the Proposer.
- $3 - Department of Revenue for deposit into the Department of Law Enforcement Criminal Justice Standards and Training Trust Fund
- $12 - County school district
- $5 - School Crossing Guard Recruitment and Retention Program

Does the proposer provide additional services not listed in the RFP? If yes, please attach all additional services with unit prices and unit of measure. Yes ☐ No ☑

Does the proposer provide additional equipment not listed in the RFP? If yes, please attach all additional services with unit prices and unit of measure. Yes ☑ No ☐

Please refer and provide pricing and additional information (if applicable) electronically in the Line Item and Question Section of the Strategic Sourcing System, (Insert in US Dollars $ 39 Revenue to the City in Line 1 and US Dollars $ 21 Revenue to Proposer in Line 2).

Submitted by:

Greg Parks	Greg Parks Digitally signed by Greg Parks Date: 2025.07.23 13:22:24 -05'00'
Name (printed)	Signature
07/23/2025	Senior Vice President
Date	Title

END OF SECTION

Version 04/02/2024

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NON-COLLUSION STATEMENT

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

> 3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g., ownership of five (5) percent or more).
>
> 3.4. Immediate family members (spouse, parents, and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME	RELATIONSHIPS
N/A	N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

Greg Parks — Digitally signed by Greg Parks Date: 2025.07.22 12:48:57 -06'00'
Authorized Signature

Senior Vice President
Title

Greg Parks
Name (Printed)

07/22/2025
Date

Rev 09-2022

CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

A. Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability, or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding $100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

(i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.

(ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

Greg Parks
Authorized Signature

Greg Parks - Senior Vice President
Print Name and Title

07/22/2025
Date

WWW.PTO.SPEED.COM

Required Forms

E. Local Business Preference (LBP)

LOCAL BUSINESS PREFERENCE

Section 2-199.2, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-12-04), provides for a local business preference.

In order to be considered for a local business preferei Preference Certification Statement of this ITB, as applicat **at the time of bid submittal.**

Upon formal request of the City, based on the application within ten (10) calendar days, submit the following docum claimed:

A) Copy of City of Fort Lauderdale current year busine business tax receipt, **and**.

B) List of the names of all employees of the bidder a geographic bounds of the City of Fort Lauderdale or Brow Florida driver license, residential utility bill (water, electr similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORI WEB SITE AT THE FOLLOWING LINK:
https://library.municode.com/fl/fort_lauderdale/codes/c RTVFI_DIV2PR_S2-186LOBUPRPR

Definitions: The term "Business" shall mean a person, f duly licensed and authorized to engage in a particular wor down into four (4) types of classes:

1. Class A Business – shall mean any Business th permanent place of business located in a no employees within the limits of the City and shall c for the proposed work of at least fifty percent (50%
2. Class B Business - shall mean any Business th permanent place of business located in a no employees within the limits of the City or shall m for the proposed work of at least fifty percent (50%
3. Class C Business - shall mean any Business th permanent place of business located in a no employees within the limits of Broward County.
4. Class D Business – shall mean any Business that or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1) _____ Business Name is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.

(2) _____ Business Name is a Class B Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.

(3) _____ Business Name is a Class C Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.

(4) _____ Business Name requests a Conditional Class A classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.

(5) _____ Business Name requests a Conditional Class B classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.

(6) RedSpeed Florida LLC Business Name is considered a Class D Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186 and does not qualify for Local Preference consideration.

BIDDER'S COMPANY: RedSpeed Florida LLC

AUTHORIZED COMPANY PERSON: Greg Parks (PRINT NAME) Greg Parks Digitally signed by Greg Parks Date: 2026.07.22 12:52:49 -04'00' (SIGNATURE) 07/22/2026 (DATE)

Forms Non-RSD Revision 03/11/2021

WWW.REDSPEED.COM

DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference c

Upon formal request of the City, based on th (10) calendar days, submit the following docur

A) Copy of City of Fort Lauderdale curren business tax receipt, or State of Florida active

B) List of the names of all employees of geographic bounds of the City of Fort Lauder Florida driver license, residential utility bill (wa documentation acceptable to the City.

Failure to comply at time of bid submittal shall business preference.

THE COMPLETE DBE PREFERENCE ORDI FOLLOWING LINK: https://www.fortlauder

Definitions

a. The term "disadvantaged class enterprise that has established and in a non-residential zone, staffed provides supporting documentatic disadvantaged certification as estal B business" shall mean any bu permanent place of business lo employees within the limits of the c of at least fifty percent (50%) who a

b. The term "disadvantaged class enterprise that has established anc the limits of the city with a full-time City of Fort Lauderdale business City's Procurement Manual. The te not qualify as a Class A, Class B, c

c. The term "disadvantaged class enterprise that has established and in a CAM #21-0053 Exhibit 1 P employees within the limits of the ' its City of Fort Lauderdale busines City's Procurement Manual.

d. The term "disadvantaged class enterprise that does not qualify as the State of Florida and provides s as established in the City's Procure

DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the disadvantaged business enterprise price preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this solicitation. Violation of the foregoing provision may result in contract termination.

(1) _____ Business Name — is a disadvantaged class 1 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual. The term "Class B business" shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the city, or shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.

(2) _____ Business Name — is a disadvantaged class 2 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the city with a full-time employee(s) and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual. The term "Class D business" shall mean any business that does not qualify as a Class A, Class B, or Class C business.

(3) _____ Business Name — is a disadvantaged class 3 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a CAM #21-0053 Exhibit 1 Page 3 of 10non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale's business tax and disadvantaged certification as established in the City's Procurement Manual.

(4) _____ Business Name — is a disadvantaged class 4 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that does not qualify as a Class A, Class B, or Class C business but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.

(5) RedSpeed Florida LLC Business Name — is not considered a Disadvantaged Enterprise Business as defined in the City of Fort Lauderdale Ordinance Sec.2-185 and does not qualify for DBE Preference consideration.

BIDDER'S COMPANY: RedSpeed Florida LLC

AUTHORIZED COMPANY PERSON: Greg Parks (PRINT NAME) Greg Parks (SIGNATURE) 07/22/2025 (DATE)

WWW.REDSPEED.COM

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below, you agree with these terms.

Please indicate which credit card payment you prefer:

___ MasterCard

✓ Visa

RedSpeed Florida LLC
Company Name

Greg Parks
Name (Printed)

Greg Parks Digitally signed by Greg Parks Date: 2025.07.22 12:50:02 -06'00'
Signature

Senior Vice President
Title

07/22/2025
Date

Rev. 09/2022_jp

WWW.REDSPEED.COM

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: Event 483

Project Description: Automated School Zone Speed Detection Camera System(Rebid)

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

(a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
(b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

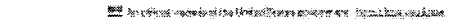
Contractor/Proposer/ Bidder Company Name: RedSpeed Florida

Authorized Company Person's Signature: Greg Parks Digitally signed by Greg Parks Date: 2025.07.22 13:06:21 -06'00'

Authorized Company Person's Title: Senior Vice President

Date: 07/22/2025

WWW.REDSPEED.COM



E-Verify

My Company Account

My Company Profile

Company Information

Company Name
RedSpeed Florida LLC

Doing Business As (DBA) Name
RedSpeed

Company ID
2490313

Enrollment Date
Aug 05, 2024

Employer Identification Number (EIN)
[redacted]

Unique Entity Identifier (UEI)
—

DUNS Number
—

Total Number of Employees
20 to 99

NAICS Code
532

Sector
Real Estate and Rental and Leasing

Subsector
Rental and Leasing Services

Edit Company Information

Employer Category

Employer Category
None of these categories apply

Edit Employer Category

Company Addresses

Physical Address
[redacted]

Mailing Address
Same as Physical Address

Edit Company Addresses

Hiring Sites

Number of Sites
1

Edit Hiring Sites

Company Access and MOU

My Company is configured to:
Verify for Own Employees

Memorandum of Understanding
View Current MOU

U.S. Department of Homeland Security | U.S. Citizenship and Immigration Services

Accessibility | Privacy | Site Map

AFFIDAVIT OF COMPLIANCE WITH FOREIGN ENTITY LAWS
(Florida Statute- §287.138, 692.201, 692.202, 692.203, and 692.204)

The undersigned, on behalf of the entity listed below ("Entity"), hereby attests under penalty of perjury as follows:

1. Entity is not owned by the government of a foreign country of concern as defined in Section 287.138, Florida Statutes. (Source:§ 287.138(2)(a), Florida Statutes)

2. The government of a foreign country of concern does not have a controlling interest in Entity. (Source:§ 287.138(2)(b), Florida Statutes)

3. Entity is not organized under the laws of, and does not have a principal place of business in, a foreign country of concern. (Source: § 287.138(2)(c), Florida Statutes)

4. Entity is not owned or controlled by the government of a foreign country of concern, as defined in Section 692.201, Florida Statutes. (Source:§ 288.007(2), Florida Statutes)

5. Entity is not a partnership, association, corporation, organization, or other combination of persons organized under the laws of or having its principal place of business in a foreign country of concern, as defined in Section 692.201, Florida Statutes, or a subsidiary of such entity. (Source: § 288.007(2), Florida Statutes)

6. Entity is not a foreign principal, as defined in Section 692.201, Florida Statutes. (Source: § 692.202(5)(a)(I), Florida Statutes)

7. Entity is in compliance with all applicable requirements of Sections 692.202, 692.203, and 692.204, Florida Statutes.

8. ***(Only applicable if purchasing real property)*** Entity is not a foreign principal prohibited from purchasing the subject real property. Entity is either (a) not a person or entity described in Section 692.204(1)(a), Florida Statutes, or (b) authorized under Section 692.204(2), Florida Statutes, to purchase the subject property. Entity is in compliance with the requirements of Section 692.204, Florida Statutes. (Source:§§ 692.203(6)(a), 692.204(6)(a), Florida Statutes)

9. The undersigned is authorized to execute this affidavit on behalf of Entity.

Name: Greg Parks Title: Senior Vice President Entity: RedSpeed Florida LLC

Signature: RedSpeed Florida LLC Date: 07/22/2025

NOTARY PUBLIC ACKNOWEDGEMENT SECTION

STATE OF Illinois
COUTY OF Will

The foregoing instrument was acknowledged before me, by means of ☐ physical presence or ☒ online notarization, this 22 day of July 20 25 by Greg Parks as Senior Vice President for RedSpeed Florida LLC, who is personally known to me or who has produced _____ as identification.

OFFICIAL SEAL
GREGORY JOHNS JR
Notary Public, State of Illinois
Commission No. 964007
My Commission Expires
November 13, 2027

Notary Public Signature: _____ (Notary Seal)

Print Name: Gregory Johns Jr My commission expires: 11/13/2027

WWW.REDSPEED.COM

REDSILL-01 AJOHNSON

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/9/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Alliant Insurance Services, Inc.
333 N Clark St 11th Fl
Chicago, IL 60654

CONTACT NAME: Amy Johnson
PHONE (A/C, No, Ext): (312) 595-6183 FAX (A/C, No):
E-MAIL ADDRESS: Amy.Johnson@alliant.com

INSURER(S) AFFORDING COVERAGE — NAIC #
INSURER A: American Zurich Insurance Company 40142
INSURER B: American Guarantee and Liability Insurance Company 26247
INSURER C: Spinnaker Insurance Company 24376
INSURER D: Underwriters at Lloyd's (Lloyd's of London) 00000
INSURER E:
INSURER F:

INSURED
Redspeed Florida, LLC
450 Eisenhower Lane North
Lombard, IL 60148

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	$ 1,000,000
	CLAIMS-MADE X OCCUR	X		CPO 6899538 - 01	10/9/2024	10/9/2025	DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 1,000,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 2,000,000
	POLICY PRO-JECT X LOC						PRODUCTS - COMP/OP AGG	$ 2,000,000
	OTHER:						Per Loc Agg	$ 4,000,000
B	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
	X ANY AUTO			CPO 6899538 - 01	10/9/2024	10/9/2025	BODILY INJURY (Per person)	$
	OWNED AUTOS ONLY / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
B	X UMBRELLA LIAB X OCCUR						EACH OCCURRENCE	$ 10,000,000
	EXCESS LIAB CLAIMS-MADE			AUC 6943723-01	10/9/2024	10/9/2025	AGGREGATE	$
	DED RETENTION $							$ 10,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						X PER STATUTE OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N	N/A	WC 6899539 - 01	10/9/2024	10/9/2025	E.L. EACH ACCIDENT	$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000
C	Commercial Cyber Lia			FLY-RBC-TPOT-412TY-002	12/9/2023	12/9/2024	Aggregate	3,000,000
D	Professional Liab			LL0363T00	12/9/2023	12/9/2024	Agg/Occ each	2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The City of Fort Lauderdale is named as Additional Insureds on the General Liability Policy per written contract.

CERTIFICATE HOLDER

City of Fort Lauderdale
401 SE 21st Street
Fort Lauderdale, FL 33316

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

ACORD 25 (2016/03)

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Not Original Wet Signature

Form **W-9**
(Rev. March 2024)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)

RedSpeed Florida LLC

2 Business name/disregarded entity name, if different from above.

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate

☑ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) . . . P

Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) _____

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions . . . . . ☐

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____

(Applies to accounts maintained outside the United States.)

5 Address (number, street, and apt. or suite no.). See instructions.

450 Eisenhower Lane North

Requester's name and address (optional)

6 City, state, and ZIP code

Lombard, IL 60148

7 List account number(s) here (optional)

Print or type. See Specific Instructions on page 3.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number: ___ - ___ - ____

or

Employer identification number: 8 0 - 0 2 1 8 9 4 0

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here | Signature of U.S. person | Date 1/22/2025

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

State of Florida
Department of State

I certify from the records of this office that REDSPEED FLORIDA LLC is a limited liability company organized under the laws of the State of Florida, filed on December 28, 2015.

The document number of this limited liability company is L15000213266.

I further certify that said limited liability company has paid all fees due this office through December 31, 2025, that its most recent annual report was filed on January 3, 2025, and that its status is active.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Third day of January, 2025

Secretary of State

Tracking Number: 9982827683CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

CITY OF FORT LAUDERDALE

ANTI-HUMAN TRAFFICKING AFFIDAVIT

RevDate: 01/13/2025

The undersigned, on behalf of RedSpeed Florida LLC.
(Print complete name incorporated with suffix: INC, LLC, LTD, LP, PA, etc.)
a Florida (State corporation is registered) LLC. (Type of entity: profit or non-profit),
("Nongovernmental Entity"), under penalty of perjury, hereby deposes and says:

1. My name is Greg Parks.
(Print complete name of corporate officer/authorized representative)
2. I am an ☐ officer or ☑ authorized representative (Select one) of the Nongovernmental Entity. My title is: Senior Vice President.
(Print title of corporate officer/authorized representative)
3. I attest that the Nongovernmental Entity does not use coercion for labor or services as defined in Section 787.06, Florida Statutes (2024), as may be amended or revised.

Under penalties of perjury, I declare that I have read the foregoing Anti-Human Trafficking Affidavit and that the facts stated in it are true.

Signature of Officer or Representative: Greg Parks

Office Address: 450 Eisenhower Lane North Lombard, Illinois 60148

Email Address: greg.parks@redspeed.com

Main Phone Number: 913-972-5382 FEIN No.: 80-0218940

STATE OF Illinois
COUNTY OF Will

Sworn to and subscribed before me by means of ☐ physical presence or ☒ online notarization, this 22nd day of July, 2025, by Greg Parks.
(Print name of corporate officer/representative)

OFFICIAL SEAL
GREGORY JOHNS JR
Notary Public, State of Illinois
Commission No. 904337
My Commission Expires
November 13, 2027

(NOTARY SEAL)

(Signature of Notary Public – State of Illinois)

Gregory Johns Jr
Print, Type or Stamp Commissioned Name of Notary Public)

Personally Known ☑ OR Produced Identification ☐

Type of Identification Produced

Page 1 of 1

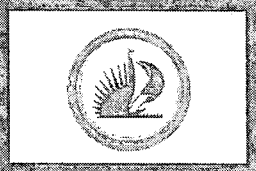
Required Forms

SOC 2 Report



WWW.REDSPEED.COM

RedSpeed®



CITY OF FORT LAUDERDALE

COMPETITIVE OR NON-COMPETITIVE NEGOTIATIONS TERM SHEET

EXHIBIT C

Solicitation Type: Request for Proposals
Solicitation Number: 483-4
Solicitation Title: Automated School Zone Speed Detection Camera System(Rebid)
Initial Term: Three (3) years with one (1) optional two-year renewal

Date: 2/4/26

A term sheet is a summary of the negotiations containing the agreed upon key terms of an agreement. It serves as a template, references key points, and essentially lays the foundation for ensuring the pertinent aspects of the business transaction to avoid any misunderstanding and make it clear of the intent of both parties.

#	Key Term Description	Cite to Section/Clause of Solicitation, Proposal or Draft Agreement	Explanation/Agreed upon Term
1.	Revenue Split	RedSpeed Proposal on Section 5.4 Cost Proposal Page of the RFP or Exhibit A	RedSpeed- 35% of $60 or $21 of $60 City- 65% of $60 or $39 of $60
2.	School Zone Cameras	Per School Zone	Red Speed will install one camera for each direction, for a total of 2 per school zone, at no cost to the City.
3.	Flock License Plate Reader (LPR)	Per School	Per school zone, RedSpeed will install two (2) Flock LPRs anywhere in the City and in any direction. The Police Department will be given the option to select the Falcon, Falcon Long-Rage, or Flex Model at no cost to the City and installation will start immediately after the contract has been executed.
4.	Credit Card	RedSpeed Proposal on Page 61 and 63 of Exhibit B.	The 5% credit card convenience fee is applied to offset the transaction fee, and no additional fees are applied. RedSpeed agrees to be the "Merchant of Record" and passes all credit card fees onto the customer. There are no hidden nor future fees that the City will/might be liable for that are not mentioned explicitly in RedSpeed's proposal.
5.	Most Favored Customer (MFC) Clause	City and Agreed on a MFC Clause to be incorporated into the Agreement	RedSpeed agreed to insert MFC Clause stating that City will receive equal or better pricing than those provided to any other customer.
6.	First Class Mail	RedSpeed Proposal on Page 63 of Exhibit B	Confirmed no additional cost for first mail. RedSpeed's fee includes all costs required Associated with the School Photo Enforcement System (i.e. camera Equipment), installation, maintenance, Signage, violation, processing services, DMV records access, first class mailing of

CITY OF FORT LAUDERDALE

COMPETITIVE OR NON-COMPETITIVE NEGOTIATIONS TERM SHEET

			required documents, lockbox and credit card processing services, call center, web-enabled police review portal, web-based violator viewing portal, reports, and public awareness program support.
7.	Piggyback/Access of Contract by other Public Entities	RedSpeed and City agreed to incorporate into the Agreement RedSpeed proposal on page 63 of Exhibit B	If another public agency accesses this contract (piggyback), then RedSpeed will share 1.5% of collected revenue and pay to the City.
8.	New or Amended State Law	The City reserves the right to amend, supplement, modify, update, change, add, delete, or restructure any portion of the agreement to comply with state law (i.e. operational, equipment, scope, financial, or revenue, etc.).	
9.	Traffic Studies	Required per the RFP Section 3.1, 3.2 D, and 3.4	RedSpeed will reimburse the City for Traffic Studies $27,934.00.

The person below is authorized to bind the parties to the agreed upon key points and terms cited above to incorporate into an agreement.

City of Fort Lauderdale	Name of Firm:
Signature Rickelle Williams **Rickelle Williams** **City Manager** Date: 04-01-2026	RedSpeed Florida LLC Signature Robert Liberman **Robert Liberman** Manager **Manager** Date: 3-26-26