



TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: July 7, 2015

TITLE: Motion to Approve Emergency Medical Services Ambulance Billing and
Electronic Reporting Services – Advanced Data Processing, Inc. - \$227,000

Recommendation

It is recommended that the City Commission approve a continuation of emergency medical services (EMS) ambulance billing and electronic reporting services with Advanced Data Processing, Inc. dba Intermedix for a period, as determined by the City Manager, not to exceed six months.

Background

Fort Lauderdale Fire Rescue Department currently uses Intermedix for EMS ambulance billing and electronic patient care reporting. The contract was approved by the City Commission at its regular scheduled Commission meeting on May 17, 2011, Commission Agenda Report 11-0629, PUR-13. This contract was approved for three years with a one-year renewal option. The contract expired on May 15, 2015; however, a ninety (90) day extension with Intermedix was granted prior to the expiration of the contract.

The City of Fort Lauderdale pays over \$450,000 a year for this service. Revenue in excess of \$6,000,000 is collected annually. In an effort to ensure the best available product at the most cost efficient basis, the Fire Rescue Department would like to evaluate other vendors who provide EMS ambulance billing and electronic patient care reporting through a Request for Proposal process. It is anticipated that the evaluation process will extend past the expiration date of the current contract.

Pursuant to Section 2-173, Code of Ordinances of the City of Fort Lauderdale, Florida, these services are unique in nature and not readily subject to competition for the additional time period needed to complete the solicitation process and are therefore deemed proprietary.

Resource Impact

There will be an estimated fiscal impact to the City in the amount of up to \$52,000 in FY 2015. There will be a fiscal impact to the City in the estimated amount of up to \$175,000 for Fiscal Year 2016. Future expenditures are contingent upon approval and appropriation of the Fiscal Year 2016 Budget.

Funds Available as of June 25, 2015					
ACCOUNT NUMBER	INDEX NAME (PROGRAM)	OBJECT CODE SUB-OBJECT NAME	AMMENDED BUDGET (OBJECT CODE)	AVAILABLE BALANCE (OBJECT CODE)	PURCHASE AMOUNT
001-FIR030101-3113	Fire-Rescue Support (Operations)	Services & Materials/ Finance & Bank Services	\$2,964,611	\$565,677	\$52,000
PURCHASE TOTAL					\$52,000

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Public Safety Cylinder of Excellence, specifically advancing:

- Goal 9: Be a City well-prepared for and responsive to all hazards.
- Objective 2: Provide quick and exceptional fire, medical, and emergency response.
- Initiative 2: Remain on the leading edge of advanced pre-hospital medical interventions.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

Prepared by: Richard Goodnight, Senior Procurement Specialist
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Department Director: Robert Hoecherl, Fire Chief