



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

#25-0940

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Rickelle Williams, City Manager

DATE: October 23, 2025

TITLE: Motion Approving Invitation to Bid No. 519-2, Purchase of Sodium Hypochlorite for Water Treatment Services - Allied Universal Corporation and Odyssey Manufacturing Company - \$564,402 (Two-Year Aggregate) - **(Commission Districts 1, 2, 3 and 4)**

Recommendation

Staff recommends the City Commission approve the purchase of sodium hypochlorite for water treatment services from Allied Universal Corporation and Odyssey Manufacturing Company for an initial two (2)-year term in the estimated aggregate amount of \$564,402; and approve two (2) one (1)-year renewal options for an estimated annual aggregate renewal amount of \$282,201, for a potential total contract amount of \$1,128,804, contingent upon appropriation of funds.

Background

During the water treatment process, sodium hypochlorite is added to the finished water at the Peele Dixie Water Treatment Plant to deliver a disinfectant residual sustained throughout the distribution system. During a two (2)-year term, the City expects to utilize approximately 340,000 gallons of sodium hypochlorite delivered via tanker trucks.

The City of Fort Lauderdale is a lead agency for the Southeast Florida Governmental Cooperative (Co-op), a collective of approximately 45 governmental entities that combine their purchasing power to provide cost savings and achieve fixed and firm prices to all entities by utilizing standardized requirements for common or basic line items. This Co-op contract will allow other municipalities and governmental entities in need of sodium hypochlorite to receive the same product and services under the same terms, conditions and prices.

On August 13, 2025, the City, via the Procurement Services Division, issued Invitation to Bid (ITB) No. 519-2. The solicitation was extended to entice competition and on September 5, 2025, the bid opened with two (2) responses submitted by Allied Universal Corporation and Odyssey Manufacturing Company. Other potential suppliers that were invited to bid cited not having sufficient capacity as the reason for not submitting a bid.

The bid responses provided by both Allied Universal Corporation and Odyssey Manufacturing Company met the ITB criteria and both organizations have been deemed responsive and responsible bidders. Therefore, staff recommends both Allied Universal Corporation and Odyssey Manufacturing Company for award. As the need for the chemical arises, a purchase order will be issued to the lowest bidder capable of timely delivery.

Resource Impact

There will be a fiscal impact to the City in the estimated amount of \$282,201. Funds are available in the FY 2026 Operating Budget in the account listed below.

<i>Funds available as of October 1, 2025</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	CHARACTER CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-450-7406-536-30-3717	Peele/Dixie Operations	Sodium Hypochlorite	\$1,820,812	\$1,820,812	\$282,201
PURCHASE TOTAL ►					\$282,201

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Infrastructure and Resilience Focus Area, Goal 3: Be a sustainable and resilient community.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Ready.

This item supports the *Advance Fort Lauderdale 2040* Comprehensive Plan specifically advancing:

- The Infrastructure Focus Area
- Sanitary Sewer, Water, & Stormwater Element
- Goal 2: Develop and maintain an adequate wastewater collection and treatment system, which meets existing and projected needs of the City and adjacent users in the Central Wastewater Region.
- Goal 3: Develop and maintain an adequate water supply, treatment and distribution system, which meets the existing and projected needs of the service area in an efficient, economical, and environmentally sensitive manner.

Attachments

Exhibit 1 - Solicitation

Exhibit 2 - Bid Tabulation

Prepared by:

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