

## Bid #733-11193 - SmartNet Maintenance Renewal and Support

Creation Date Feb 27, 2013

End Date Mar 8, 2013 2:00:00 PM EST

Start Date Mar 1, 2013 3:37:09 PM EST

Awarded Date Not Yet Awarded

733-11193--01-01 SmartNet Maintenance and Support					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
<a href="#">En Pointe Technologies [Ad]</a>	First Offer - \$145,979.30	1 / lot	\$145,979.30		Y
Product Code: Agency Notes:			Supplier Product Code: Supplier Notes:		
<a href="#">Evolve Technology Group</a>	First Offer - \$173,726.23	1 / lot	\$173,726.23		Y
Product Code: Agency Notes:			Supplier Product Code: Supplier Notes: We have supplied the final price based on the part numbers and dates you have supplied.		
<a href="#">Prosys Information Systems, Inc.</a>	First Offer - \$176,739.13	1 / lot	\$176,739.13	Y	Y
Product Code: Agency Notes:			Supplier Product Code: Supplier Notes:		
<a href="#">Insight Public Sector, Inc. [Ad]</a>	First Offer - \$189,403.12	1 / lot	\$189,403.12	Y	Y
Product Code: Agency Notes:			Supplier Product Code: Supplier Notes: Please see attachment for complete pricing.		

**Supplier Totals**

<a href="#">En Pointe Technologies [Ad]</a>		<b>\$145,979.30</b>
Bid Contact	Madiha Shafique <a href="mailto:bidteam@enpointe.com">bidteam@enpointe.com</a> Ph 310-337-5200	Address 18701 S. Figueroa Street, Gardena, CA 90248-4506
Qualifications	MBE	
Agency Notes:	Supplier Notes:	
<a href="#">Evolve Technology Group</a>		<b>\$173,726.23</b>
Bid Contact	Eric Castro <a href="mailto:ecastro@go-evolve.com">ecastro@go-evolve.com</a> Ph 916-577-2186	Address 233 Technology Way suite 4 Rocklin, CA 95765
Qualifications	SB	
Bid Notes	I've bid on this opportunity for a few years now and every time there are a million questions and extra work/research that needs to be done by Bidsync and the end user and Cisco because the winner apparently is unable or unwilling to properly manage the end users contracts. This is probably due to awarding to lowest bidder whom typically do not care about properly managing the account because of low margins. Perhaps you will consider a "Value Add" bidder/vendor this time. Thx for the opportunity !!	
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<a href="#">Prosys Information Systems, Inc.</a>		<b>\$176,739.13</b>
Bid Contact	Michele Garcia <a href="mailto:mgarcia@prosys.com">mgarcia@prosys.com</a> Ph 786-231-0018	Address 13876 S.W. 119 Ave. Miami, FL 33186
Supplier Code	00022784	
Qualifications	SDWBE WBE	

Bid Notes	SN# CAT0948R2ZZ IS INCLUDED - REPLACES CAT0804Z1FB	
Agency Notes:	Supplier Notes:	SN# CAT0948R2ZZ IS INCLUDED - REPLACES CAT0804Z1FB
<a href="#">Insight Public Sector, Inc. [Ad]</a>		\$189,403.12
Bid Contact	Pam Potter <a href="mailto:brian.mayer@insight.com">brian.mayer@insight.com</a> Ph 800-321-2437 Fax 863-678-3204	Address 6820 S. Harl Ave. Tempe, AZ 85283
Supplier Code	00016479	
Agency Notes:	Supplier Notes:	

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## No Bids

SMS The City will not accept a blended support offering. I urge The City to consider this model at some point as it allows for updates from Cisco and could save The City of Fort Lauderdale 40% - 60% compared to SMARTnet. We work with over 50 government agencies in Florida (INCLUDING City of Fort Lauderdale) and our support helps them to reduce costs. Thank you.