

**Bid Tabulation Packet
for
Solicitation 12607-523**

Fireworks Display, 4th of July

Bid Designation: Public



City of Fort Lauderdale

Bid #12607-523 - Fireworks Display, 4th of July

Creation Date **Dec 22, 2021**



End Date **Jan 25, 2022 2:00:00 PM EST**

Start Date **Dec 22, 2021 4:45:01 PM EST**

Awarded Date **Not Yet Awarded**

12607-523--01-01 Fireworks Display, 4th of July					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Exposhows Inc.	First Offer - \$113,600.00	1 / lump sum	\$113,600.00	Y	Y
Product Code:			Supplier Product Code: RFP # 12607-523		
Agency Notes:			Supplier Notes:		
Pyrotecnico	First Offer - \$130,000.00	1 / lump sum	\$130,000.00	Y	Y
Product Code:			Supplier Product Code:		
Agency Notes:			Supplier Notes:		

Supplier Totals

f Exposhows Inc.		\$113,600.00
Bid Contact David MacCormick dm@exposhows.net Ph 310-864-9616	Address Jupiter Florida Santa Monica, CA 90409	
Agency Notes:	Supplier Notes:	Head Atatch: 
f Pyrotecnico		\$130,000.00
Bid Contact Mary Killingsworth mkillingsworth@pyrotecnico.com Ph 724-652-9555 Fax 724-652-1288	Address P.O. Box 149 New Castle, PA 16103	
Bid Notes Please confirm receipt of Proposal to msimmons@pyrotecnico.com		
Agency Notes:	Supplier Notes: Please confirm receipt of Proposal to msimmons@pyrotecnico.com	Head Atatch: 

**

Exposhows Inc.

Bid Contact **David MacCormick**
dm@exposhows.net
Ph 310-864-9616

Address **Jupiter Florida**
Santa Monica, CA 90409

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch.	Docs
12607-523--01-01	Fireworks Display, 4th of July	Supplier Product Code: RFP # 12607-523	First Offer - \$113,600.00	1 / lump sum	\$113,600.00	Y Y

Supplier Total **\$113,600.00**

Exposhow Inc.

Item: **Fireworks Display, 4th of July**

Attachments

City of Ft Lauderdale July 4th Fireworks RFP 12607-523 Response - Exposhow Inc..pdf

19 January 2022
08:00 AM - 04:00 PM

Proposal for

City of Fort Lauderdale

Annual July 4th Fireworks Display

RFP #12607-523



08:00 AM - 04:00 PM
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Exposhows Inc.

2455 190th Street Ste G
Redondo Beach, CA 90278
Tel (424) 322-8747 Fax (310) 451-7994

19 January 2022

City of Fort Lauderdale
Procurement and Purchasing
July 4th Fireworks Display Vendor Selection Committee
100 N. Andrews Ave.
Fort Lauderdale, FL 33301

Dear Evaluation and Selection Committee,

Thank you for the opportunity to work with the City and your July 4th Fireworks and other events and safe best ever action-packed show. Safety is as important to us as it is to the city and the community.

All elements of the RFP have been reviewed and understood. Exposhows is willing to enter into an agreement under the terms and conditions prescribed by City of Fort Lauderdale Services Agreement.

Exposhows is a fireworks display company staffed by experienced professionals, with decades of aerial display experience. Our events include hundreds of municipal public displays.

Exposhows puts more breaking aerial shells and varied effects in the air than competitors. Over 400 total breaking aerial shells for your celebration. A lights-out 2 1/2 minute finale incorporating 550 chained & support shells follows a 23 minute main display that lifts 40 shells per minute.

Project management team credentials and experience are summarized in the attached. Bookmark Tabs have been placed and may be used to navigate the various sections of the RFP Response. Our endorsements reinforce why Exposhows is the best match to bring the safest, biggest, most exciting show ever to Ft. Lauderdale. Our value-added services ensure your expectations are exceeded. Thank you for your consideration.

Project management team credentials and experience are summarized in the attached. Bookmark Tabs have been placed and may be used to navigate the various sections of the RFP Response. Our endorsements reinforce why Exposhows is the best match to bring the safest, biggest, most exciting show ever to Ft. Lauderdale. Our value-added services ensure your expectations are exceeded. Thank you for your consideration.

Sincerely,

David MacCormick CMPA
VP Sales
Exposhows Inc.

Company Background

Exposhows incorporated in 2011. Our staff has operated hundreds of outdoor public and proximate theatrical displays throughout the United States. Sponsors and locations of current public displays include Florida, California and Montana. Most sponsors are multiple year clients. We would like to add the City of Fort Lauderdale to our list of select cities.

Past event and venue highlights of our operating staff include experience with hundreds of public displays. Fireworks, Olympics, MLB, Times Square New Year's Eve, performing artists, arena shows and more, including The 2016 Grand Display at the Western Pyrotechnic Association Conference, as well as US Navy Fleet Weeks 2016-present.

Marine based displays present a unique opportunity for display companies to exhibit unrestricted artistic expression in shell size [landside shows. Exposhows uses digital electronic firing systems and display choreography software for pinpoint precision in shell placement and use of the entire sky from horizon to horizon with a smaller firing field footprint.

Exposhows expanded rapidly in marine based displays to operate 17 marine based barge shows over the last five years. All seven of our large scale barge shows were cancelled. In 2021, Exposhows operated offshore big gun barge shows for the City of Marco Island, FL Catalina Island CA and an inland barge show for the City of Orlando, FL.

Exposhows has a long history of providing high quality fireworks and pyrotechnic displays for the City of Fort Lauderdale. In 2021, Exposhows operated offshore big gun barge shows for the City of Marco Island, FL Catalina Island CA and an inland barge show for the City of Orlando, FL.

In addition to using only the highest quality fireworks and pyrotechnic products available, Exposhows works with different US manufacturers of pyrotechnic product when possible. HDPE mortars and wooden racks are manufactured in-house and exceed minimum safe standards, If we find a way to add more as a value-added feature, we will make sure to do so to ensure that your expectations are exceeded.

Active membership in FPAG, the Florida Pyrotechnic Arts Guild has enabled Exposhows to fully utilize local and State resources to increase local market share.

Personnel

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8Uj JX`A UW cfa JV! **Logistics** Project Manager. Licensed Fireworks Operator. 30 years of experience. Licensed ATF Explosives Importer. DOT Commercial HazMat Driver. Show Producer 1200 hours and 100 public fireworks displays without incident. Marine Fireworks Show Producer. US Navy Fleet Week. Marco Island. FL Catalina Island. Safety Training Director. Fabrication Team. US Army NTC Explosives Training Team. Armed Services Veteran **BS Chemistry -California State University**

Michael Rickheim – FL Operations Project Manager and Show Producer. Multistate Licensed Pyrotechnic Show Operator. 15 years of experience. DOT Commercial HazMat Driver with Interstate Explosives Transport experience. Over 1000 hours and 70 public display fireworks. Safety Board Member.

Larry Ochsner – Transportation & Training Project Manager and Show Producer. Licensed Operato. Multistate Pyrotechnic and Barge Show Operator. 35 years of experience. DOT Commercial HazMat Driver. Over 1000 hours and 60 public display fireworks. Primary HazMat Trainer. Safety Board Member. US Army NTC Explosives Training Team. USAF Veteran. **BS Industrial Technology - Southern Illinois University**

Dui `BYk `UbX` - Safety. Project Manager and Show Producer. OSFM Cal Fire Licensed and Multistate Pyrotechnic Operator. 15 years of experience. DOT Commercial HazMat Driver. Over 1000 hours and 50 Public Displays without incident. Marine & Barge Fireworks Show Producer. Primary Staff Trainer, Safety Board Member. Safety Seminar Trainer. Fabrication Team. **MS Clinical Health - California State University.**

8UbJY` 8ci [`Ugg – Facilities Licensed Pyrotechnic Operator. 12 years of experience Commercial Driver. Over 1000 hours and 60 public firework displays. Barge Show Producer. Redondo Beach, Avalon, Marina del Rey. Facilities and Explosive Site Manager. Safety Board Member. Primary staff trainer. Show Producer. US Army NTC Explosives Training Team.

: fUb_`jb` DcbW – IT & Systems Licensed Pyrotechnic Operator Project Manager and Show Producer. 10 years experience with multistate experience in public displays. IT and Systems Manager. Electronic equipment systems fabrication and maintenance. Special Effects. R&D. Staff Trainer. Team Lead US Navy Fleet Week, Six Flags & City of Beverly Hills **BS Business Administration - California State University**

8Uj JX` @JJ cY– Digital Engineering Fireworks Firing Systems. 30 years of experience. Display operator. Over 1000 hours and hundreds of public displays. New York Times Square. City of Boston. Montreal Intl Fireworks Competition.

FJWUfX` A cff]gcb – Audio Engineer 35 years of experience. Show Producer. Music Choreography. Multi Emmy award winner. Digital soundtrack mastering. Event Vendor (Event 360) for National Park Service. **BS Audio Engineering Chico State University**

Staffing, Key Contacts and Facilities

Exposhow's Mailing Address: PO Box 10000 Fort Lauderdale FL 33310

Corporate Offices: 2455 190th Street Redondo Beach CA 90278

Florida Facilities: 17698 Beeline Highway Jupiter, FL 33478

California Facilities: 12701 United Street Mojave, CA 93501

Tel (424) 322-8747 Fax (310) 451-7994 www.exposhow's.net

US DOT # 2053003 BATFE FEL#9-CA-037-51-6L-01569 Exp 11/22

Tax ID: 80-0764509 DUNS 071103110 CA Corp: C3397606 Est: 2009

*David MacCormick Logistics		310-864-9616	dm@exposhow's.net
*Mike Rickheim	Operations	661-713-6140	mrick@exposhow's.net
*Paul Newland	Safety Training	661-972-6014	paul@exposhow's.net
* Larry Ochsner	Transportation	661-202-9120	larsox@exposhow's.net
*Franklin Ponce	IT & Systems	661-542-1985	franklin@exposhow's.net
*Dan Douglass	Facilities	818-219-0376	dan@exposhow's.net
David LaVoie	Fire Control Systems	603-731-7935	
Richard Morrison	Audio Engineering	661-713-1852	

* Key Contacts are current Federal & State Licensed Pyrotechnic Operators

The City of Fort Lauderdale July 4th Fireworks Displays will be produced by our project management team. On-Site team will be headed by David MacCormick, a licensed and licensed pyrotechnic operator with a minimum of four qualified pyrotechnic team members.

Exposhow's personnel assigned to set up, operate the Display consists of experienced staff members and licensed operator(s) for each display. All aspects of the Fireworks Display proper are conducted by Exposhow's staff and are never subcontracted to another agency.

Grady Marine, a local Fort Lauderdale based barge operator will be subcontracted to provide the barge, tugboat and marine services. Port Everglades will be utilized as the staging and load-in / load out location for pyrotechnic equipment and explosives.

All assigned licensed display operators and pyrotechnicians have multiple outdoor show display experience. Federal law requires that pyrotechnicians be US Citizens with no felony convictions. All Exposhow's pyrotechnicians are BATFE Employee Possessors that have completed Federal Background Checks with current Notices of Clearance from FELC/ DOJ.

All staff members are qualified and authorized to work as employee possessors under Exposhow's Inc's Federal Explosives License as required by Federal Law. With over 80 pyrotechnicians and 25 licensed operators, all staff have multi-show outdoor experience and receive mandatory annual safety and pyrotechnic training.

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Exposhows Inc, is dedicated to safe practices and the advancement of best practices in the fireworks industry. CE @!Á [-Á^ç^!æÁ^] [! Áæ åÁ] ~ à|æææ} • Á@æÁæå!^• Áà^• ó [!æææ^• Á, æ@Á!^•] ^æó d Á æ^, [! Á Uæ^c É T æå Á Öæ &æ*^Á [-Á æ^, [! Á æ åÁ Ö] çá [] { ^ } çæÁ] æóÁ^ [! ÉÖç] [• @, • Á] çå ~^• Á Á æåÁ@Á æ Á Á æ^Á@Á å • d^ Á • æ! Áæ åÁá^ & Á@Á & [! æææ] æóÁ Áæ!æåá |æ Áá^, [! É

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Provision of a marine safety zone, in accordance with applicable standards and meeting all requirements having jurisdiction including the US Coast Guard and/or City of Fort Lauderdale P^ à|æÁUæ^c Marine Unit throughout the entire time that the pyrotechnics (fireworks barge) arrives on station on the date of the production to keep unauthorized vessels from entering the safety zone.

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Project Management Methodology

IMPLEMENTATION

Successful delivery of an exceptional public display fireworks production requires a structured approach within a clearly defined framework. The project manager and team must utilize every tool and resource to optimize the outcome. The process is built on experience and extensively documented success. It ensures all specific criteria that define the scope and success of the project are met

PROGRAM CONTENT

We are only limited by the extent of our imagination. Proposed show design, program changes, music and display choreography are offered as a starting framework or endpoint. State, stakeholder, sponsor and public input is encouraged in the interest of achieving the same vision. Shared vision leads to a collaborative effort, the best change control option we have in any client vendor relationship.

PROJECT MANAGEMENT STRATEGIES

Use only the very best, most reliable display fireworks available in the world. Fabricate the safest firing equipment possible for the viewing audience and employees. Always keep safety the primary non-negotiable priority. Hire responsible staff and trained, experienced industry veterans. Design the display with new effects and the widest variety and appropriate shell size selection. Design audio and show choreography that excites and engages the viewers and spectators and those who may view it remotely via different media sources.

PROJECT RISK IDENTIFICATION

Identification as well as managing and mitigating the project risks that will occur are central to project success. Equipment, product, transportation, safety, security, logistics, staffing and weather are significant areas of anticipated risk. Contingencies, risk owners and assigned responsibilities are Risk Register items. e.g. (Two operators assigned to the display in the event a sole operator became unavailable due to unforeseen circumstances).

PERFORMANCE

Coordination of people and activities, constant auditing and review are controls that keep Exposhow projects on-track, on-time and within budget. Timelines for completion risks coupled with project strategy have always led to successful product delivery.

Supplier performance measurement, ultimately project health and status are constantly monitored by using Earned Value metrics. Evaluating trend analysis of Cost and Schedule Performance Index ratios enable dynamic adjustment and change well ahead of the event horizon.

Project Summary

The City of Fort Lauderdale July 4th Fireworks Display continues a storied City tradition. Celebration is free and open to the public. The display will be held at the intersection of Las Olas Blvd and Fort Lauderdale Beach.

The fireworks staging site is located at the intersection of Las Olas Blvd and Fort Lauderdale Beach. The fireworks will be set off on July 4th at 8:00 PM. The runtime of the fireworks program is 25 minutes and safety zone during the display is a circular zone that extends a minimum of 1000' in all directions from the staging site.

The fallout safety zone is a circular diameter of 2000 feet to safely accommodate maximum size of the pyrotechnic choreographed display. An approved digital audio track for simulcast with a local radio station.

The displays incorporate aerial single shot shells, specialty shells, chained aerial shells and when appropriate, multishot devices. Our effects library includes shells from the world's top manufacturers including T-Sky and Flower King in addition to US, Spanish, Japanese and Italian style aerial shells manufacturers. Exposhows uses only the best and freshest product available from domestic sources and overseas.

Exposhows uses Pyromate state of the art digital, wireless firing systems to launch choreographed displays with precise pinpoint timing. The "Fort Lauderdale" soundtrack, mastered specifically for the City of Fort Lauderdale by our multi-Emmy award winning Audio Engineer will be submitted to the event staff for review and approval prior to May 15. Following approval, digital distribution and coordination with the City's media partner(s) and/or radio station will be completed.

All federal, state and local licenses, permits and filings in accordance with all laws, regulations and requirements governing fireworks and City Risk Management will be provided by Exposhows. All staff including licensed Public Display operator and pyrotechnicians are experienced and BATFE Employee Possessors with current explosives safety training.

Equipment strike will be conducted following the conclusion of the event. A post show site inspection will be conducted after clean up in conjunction with a Port or City representative authorized to inspect and sign off on clean up and release vendor liability.

Display elements, shell counts, plot maps and project timeline are detailed in the exhibit.

Technical Proposal and Work Plan

Project Design

The Annual City of Fort Lauderdale July 4th Fireworks is an audiovisual celebration of the freedom of America and contemporary Florida. It showcases the City as a premier tourist and recreation destination with world class beaches, arts, entertainment and the United States in form and function as universal symbols of connectivity, stability, growth and innovation. A celebration of Americas' cultural and social diversity and a salute to local veterans.

The Fireworks Finale display brings the sky to life. It celebrates July 4th and our history from the beginning to the present. The dynamic synergy of our United States is portrayed through a menagerie of light and music symbolizing greater reliance, sustainability and independence of America.

Safety and Security Plan

All Exposhow employees undergo mandatory annual Safety seminar Certification and have recent show experience. All State licensed operator(s) and pyrotechnicians are registered Federal BATFE Employee Possessors and cleared by the DOJ to handle explosives. Additional training and compliance with OSHA High Hazard Employer Workplace Injury and Illness Prevention Plan is administered to all employees.

Daily safety meetings and pre load-in safety briefings are given on-site. All Exposhow HME (HazMat Endorsed) commercial drivers participate in DOT mandated random drug testing. Background checks are cleared & by the TSA. All are carried as additional insured on Exposhow Commercial Transportation Liability policies.

Access to the Fireworks barge is restricted. The barge will be staged at Port Everglades and subject to USCG and DHS Maritime Security (MARSEC) levels and the authority of Broward County Fire Marshal. An Exposhow staff member remains on-site from load-in of explosives until all unfired explosives material is secured and show truck has left the Port following demobilization of the barge.

Fireworks Barge access proper on-site and on-station is restricted to pyrotechnic team members, barge operator staff, Broward County Sheriff's Office and City of Ft. Lauderdale Public Safety. In addition, access is permitted to designated City Event staff. Any and all visitors must be cleared by City Public Safety and escorted by licensed operator. Only City Public Safety, Broward County Sheriff's Office or Licensed Operator has authority to permit access at their discretion.

Permit, Sponsor and Public Safety Coordination

All permits filings and fees required by Federal agencies; DHS, USCG and FAA, Port Everglades, Broward County Sheriff's Dept and City of Fort Lauderdale Fire Dept in accordance with U.S., State and local laws will be submitted by Exposhow after contract endorsement and approval. City of Fort Lauderdale, its elected officials, officers, employees, volunteers, guests, agents and public safety agencies will be listed as additional insured on Exposhow's general liability and Workers Comp policies.

Music for Fireworks Show

Exposhow will submit the proposed audio track for review and approval by event staff not later than May 15, 2022. Approved audio track may be modified to include pre-show and/or post show narration at the direction of the event director. Following approval, coordination with and digital distribution of the audio program to the City's media partner, or simulcast with a local radio station will be completed.

Pre-Event Meetings

Any pre-event firework meeting(s) or site walk-throughs with City or public safety dept. will be attended by the project manager [] assigned display operator(s)

Itemized List and Delivery of Display Equipment

Equipment will be delivered to the Port Everglades after mobilization of the fireworks barge. Equipment list includes HDPE 3" - 8" mortars and racks. 8" HDPE and steel 10" Mortar Guns and racks constructed in accordance with and exceeding minimum safety standards and approved rack stabilization methods. 8" and 10" mortars will be stabilized in sand filled barrels and placed remotely to the main display.

Use of a digital firing system with built in safeguards consistent with safe operation and best practices. All applicable modules, cables, connectors related to the firing system. E-match, quick match and 22-2 low voltage zip wire used to connect fireworks to firing modules. Fire suppression equipment, foil and Visqueen (polyethylene plastic) and additional 50" x 50" tarps for display protection during barge transit and in the event of inclement weather conditions.

Equipment Delivery / Marine Load In

Fireworks will be delivered via secured Hazmat licensed truck to Port Everglades Fireworks Barge staging site on Sunday, July 3rd. Hazmat Transportation Permit documents include the travel route of the truck. Authority with Jurisdiction will be advised prior to arrival the ETA of the truck and when truck arrives on-site.

Product remains secured inside the truck until such a time licensed operator in charge determines display is ready for product loading and following any required inspection by Broward County Sheriff's Dept and/or City of Fort Lauderdale Fire Marshal.

Following completion of shell drop and wiring of all main display and finale chain shells, field modules will be connected and the field will be cleared by the Operator in Charge to prepare for system continuity checks. A loud verbal "Clear Field" announcement confirming a secure safety perimeter is made every time the firing panel is energized.

Continuity test(s) will be conducted and entire display will be protected prior to barge departure and transit. Signal testing with the sound booth or media partner will occur when loading on July 4th. An additional final continuity test will be conducted prior to 1 p.m.

Entire duration of the display from the opening shot to the final finale cue will be fired electronically and choreographed to the pre-approved audio soundtrack.

Display Description

Display contains a variety of several dozen different types of aerial breaking shell effects from different manufacturers bursting from launch site. The display opens with a variety of show effects in all colors visible to the human eye and includes front line single shell titanium salutes and color shells.

The main body display consists of single shot and multi shot aerial shells and effect shells. Shells may be fired in tandem to a faux finale, building again in intensity for a finale that will engage multiple chained shells and single shot support shells. A breakdown of shell effect types is detailed

Sky pictures are used in main body, rapidly fired choreographed sequences that create visual panoramas that represent gold waterfalls with pink stars, sunset rainbows and provide an outstanding, multi-layered horizon to horizon experience.

Display Operations

Entire duration of the display from the opening shot to the final finale cue will be fired electronically. Any preshow test or announcement shots will be electronically fired.

Fireworks barge will arrive on-station at the designated firing site approximately 3 hours before the opening shot of the display and remain until the conclusion of the show.

After arrival of the barge to a location proximate to the firing site, display will be uncovered and signal testing with the media partner. A safety perimeter will be established by a Public Safety Marine Vessel(s). Any entry into the safety perimeter by vessels not authorized by Public Safety will immediately be challenged.

Display operator and pyrotechnic team will be in protective gear prior to arming firing system for final continuity test(s) and the display. Protective gear includes long sleeve 100% cotton long sleeve and long pants, hard hats, eye and ear protection. Sponsor and Fire Safety Officer will be advised when continuity testing is complete.

All event staff other than production pyrotechnicians and Fire Safety Officer must be clear of designated safety perimeter 30 minutes before display start. After the safety perimeter is clear, an all-clear signal is given by the operator and on-site Fire Safety Officer to ensure public safety.

Following pre-show staff safety briefing, all non-essential staff will depart the barge and deploy to the shore or a safe distance for the duration of the display.

Sponsor will be notified that firing system is armed and "hot" approximately 15 minutes before the scheduled start of the displays. Start of the display is ultimately under the control of the sound booth or media partner at the discretion of the sponsor.

All members of the public and event staff must be clear of the safety perimeter 30 minutes before display start. After the safety perimeter is clear of all non-authorized vessels, an all-clear is given. Firing system will be armed and hot approximately 15 minutes before the scheduled start of the display. Start of the display is ultimately under the control of the sound booth or media partner at the discretion of the Pyrotechnic Operator and Fire Safety Officer who makes final safety decisions.

Firing Systems in use by Exposhow contain a deadman switch that enables an immediate cease fire in the event an unsafe condition exists that may jeopardize public safety. No aerial shells are chained or ganged in the main display which prevents any additional breaking aerial shells from firing in the event of a cease fire. The display may then be resumed at the discretion of the Operator and the Fire Safety Officer.

Post Display Safety

Due to heat generated by shell lifting chages, the firing field will not be approached for 30 minutes following the conclusion of the show. It is not uncommon for unfired shells to launch following a display due to intense heat generated following a finale barrage.

A post display proximate field sweep will be conducted. during cool down. Team members will isolate and secure any duds or aerial shells that were observed to malfunction for containment.

If all shells are accounted for by spotters and burst counts match, an all clear within 15 minutes of the conclusion of the display is anticipated. Following a firing field cool down, all guns will be inspected for unfired shells by the licensed Operator in Charge and an assistant.

Any unexploded ordinance will be removed, secured and stored in a safe manner before any equipment or site tear down is initiated. Deck debris will be collected in accordance with Environmental Best Practices prior to returning to the Port. Removal of all explosives from the area will be conducted following the display cool down and after the berth at Port Everglades but before any equipment strike and load out.

As written in the contract, the City of Fort Lauderdale is not responsible for review, approval or any other actions related to the display.

Display Equipment Strike and Clean Up

At the berth, equipment strike removes all guns, racks and associated firing equipment from the area. Bagged post display debris and expendables will be disposed of in a manner consistent with best practices.

Substrates and surfaces used to stage all equipment and pyrotechnics will be returned to their original condition following completion of the display. All collected debris and byproduct materials will be removed and discarded in a manner consistent with best practices and responsible project management. Weather or unforeseen conditions withstanding, Exposhow will supply all materials and staff necessary to complete load-out and cleanup in accordance with scheduled completion dates.

A Port or representative will be required to make a final walk through inspection of the area and Port Dock with the lead operator to ensure compliance with contract terms and to certify that substrate has been returned to its original condition without damage.

Industry Leading Best Practices

Safety is always the first priority and non-negotiable with any public event. Our Safety Compliance operates within the scope of Fireworks Best Practices, always maintaining safe distances, using the best equipment, trained staff and vigilant in observing safe pyrotechnic operating protocols and methodology.

Advances in digital, wireless fire control systems and an increase in equipment construction minimum standards have made the pyrotechnic display industry safer for pyrotechnicians and audience members over the past two decades.

Contingency planning is always a hallmark of successful project management. Failure to plan can result in a display cancellation and compromise safety. Exposhow plans for occurrences such as inclement weather with standby polyethylene protection for loaded fireworks batteries in the event of a cloudburst or precipitation. Use of 6mm Visqueen allows the display to be fired even during rainstorms or conditions of high humidity.

The condensed footprint of our firing site configuration allows for an additional coverings to be deployed over the entire display that allows staff the ability to continue wiring the display under cover during any constant prolonged downpour of rain.

Exposhow maintains a Marine Discharge of Fireworks Best Practices Blueprint. An excerpt is attached at the end of this section for Evaluation Committee review.

Environmental Responsibilities

Aerial Fireworks to be used for the City of Fort Lauderdale July 4th Displays are comprised of biodegradable cardboard, craft paper, string, tape, glue, black powder, metal salts, (colorants) dextrin and rice. Debris is collected and bagged prior to barge movement back to the Port Everglades berth and the home port.

Of primary environmental concern are 3 meter copper and plastic shielded electronic ignition wires. Used with every shell, it is secured to each mortar via strain relief, attached to directly to the mortar upon launch of the shell to eliminate any environmental impact or copper wire discharge into the marine environment.

Grady Marine is supplying a speciality barge for the City with 4 foot walls to prevent any debris from entering the marine environment. All deck debris is collected after the display before the barge returns to the Port, an integral keystone of our Best Practices.

Any proximate theatrical and stage fireworks used are low smoke, eco-friendly, self-consuming devices with no fallout and use cardboard, nitrocellulose and colorants. Our vendor, Ultratec is the world leader in ecofriendly proximate pyrotechnics supplying the Olympics and professional sport venues

MSDS

MSDS are required by DOT in accordance with regulations governing Hazardous Materials Transportation on public roadways in the United States. MSDS for all fireworks that will be on-site are included in the transportation permit package.

Hazardous Materials Transportation

Exposhow's is a Federally licensed Hazardous Materials Shipper and has Interstate operating authority to transport Explosives and Hazardous Materials on public roadways throughout the United States.

Exposhow's (USDOT# 2053003) maintains all current required permits that include FMCSA Hazardous Materials Interstate Transportation Permit, FMCSA Satisfactory Rating & PHMSA Registration. Exposhow's carries a \$5,000,000 Commercial Transportation Policy, required by law to conduct any Transport of Hazardous Materials on Public Roadways in the United States.

Transportation of Hazardous Materials (Explosives and Fireworks) are done in house by Exposhow's employees who are also licensed operator(s) for the 2022 City of Fort Lauderdale R.I.C.O. As Commercial Drivers with HazMat endorsements, they are subject to the requirements and regulations of 49 CFR that include random drug testing, physicals and DHS background checks.

Explosives Storage

In accordance with BATFE 27 CFR and DOT 49 CFR regulations that govern explosives storage, no overnight explosives storage is required and on-site explosives will be attended at all times by qualified Exposhow's staff.

Acceptance of Terms and Conditions

No Exceptions to the RFP are taken.

Exposhow's will **not** charge for a delay of 24 hour or less and will do all we can to operate the display the next evening. and Port charges those type of costs. In the event of a 24 Hour "show hold" costs.

Fort Lauderdale City of Fort Lauderdale

Selected excerpt Sec VIII. P13-15 (Best Practices) Environmental Impact of Marine Based Firework Displays

"Investigation of Pyrotechnic Composition Discharges from Firework Displays on Coastal Surface Waters"

Author :David MacCormick Exposhow Inc Date of Release: 2 March 2018

VIII. FIREWORKS DISPLAY COMPANY BEST PRACTICES – MARINE SURFACE WATER DISPLAYS

Methodology and techniques to prevent and reduce debris and chemical byproducts into surface waters by Marine based discharges of aerial firework shells and composition is the cornerstone of a proactive plan that accomplishes minimal impact on the aquatic environment.

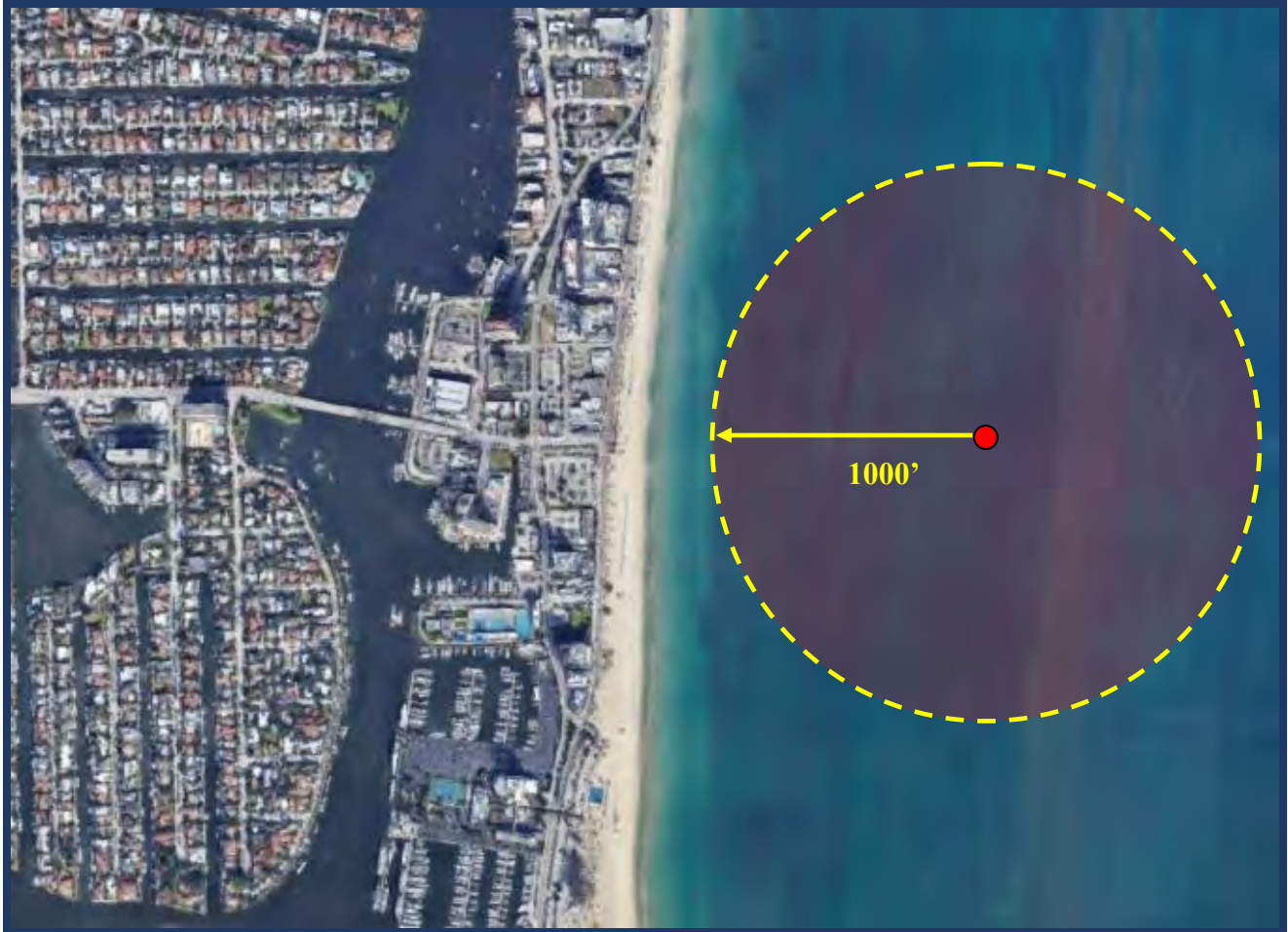
Realizing that technological advances and innovations may lead to additional and improved methods to mitigate and thus further improve pyrotechnic composition discharges into surface waters, additional control methods not listed should be observed and acted on by firework display companies to achieve the goal of continuing to remain vigilant and contain discharges associated with fireworks.

1. Current pyrotechnic compositions for aerial shells include the use of black powder and metal salts that contain perchlorates and nitrates. Perchlorates occur naturally on earth and in the water. Sea water perchlorate concentrations of 150 ppm have been recorded and at even higher rates in estuarine waters, up to 10,000 ppm in brine ⁽¹⁾. Perchlorate concentrations in several species of seaweed have ranged up to 16 ppm. ⁽²⁾
Pyrotechnic chemists are always looking for new ways to reduce perchlorate use in fireworks compositions to reduce any impact on the environment. Alternate oxidizers including nitrocellulose and other polynitrated compounds are consistently being tested to one day provide "eco friendly" fireworks that feature sustainable byproducts and minimize environmental impact. Until the time they become cost effective, readily available and performance characteristics emulate black powder deflagrations and detonations, the industry will continue to primarily use nitrates and perchlorates to launch and detonate aerial effect firework shells.
2. The point discharge site should be in a location that is contained and not pose a wide dispersal path based on wind, ocean currents and tidal flows. Debris will be more geographically concentrated, and any recovery will be more manageable, resulting in a greater percentage yield of collected and recovered shell debris components.
3. Following the display Exposhow shall, to the extent practical, collect, secure, remove, and manage particulate matter and debris from ignited and un-ignited pyrotechnic material including aerial shells, stars (small pellets of composition that produce color pyrotechnic effects), paper cardboard, wires and fuses found during inspection of the firing range and directly adjacent affected surface water(s).
4. Fireworks discharged from barges or marine vessels, the barges or firing platform shall have containment walls or gunwales that shall **not** be open to the water to prevent debris from entering the water. Fireworks equipment setup shall be inside containment walls or gunwales.
5. Shielded copper e-match leads from each shell to the electronic contact point shall be hard wired to the mortar so they remain on the firing platform and do not become separated from the firing system upon shell discharge, pull into the air or allow a lead to enter the surface water.

6. HDPE or steel mortars and all equipment used to hold and launch fireworks shall be secured on the deck inside containment walls to prevent any loss of integrity that would result in a mortar going into the water.
7. Barges must have a USCG Load Line rating and must have been inspected within the last 12 months for leaks and other potential safety issues. AWJ Permit must have a valid USCG and DHS Marine Event Permit and FAA Notification for the display.
8. A spotter shall be present at the discharge point that can accurately determine if any shell has been launched and did not perform as expected, returning to the water with solid pyrotechnic product and marking its approximate position for immediate retrieval following the display. All surface debris on the water shall be collected immediately following conclusion of the display.
9. As soon as firing site is deemed safe, and no later than 30 minutes following the display completion, the deck of the Barge or marine vessel shall be swept for loose debris and solid waste before getting underway. Collected debris is to be bagged and secured so no loose debris and other solid waste blows into the wind or enters surface waters.
10. All debris including fuses, wires, and wrappings shall be properly disposed in recyclable or landside trash receptacles as the fireworks display is set up and prior to marine transport to the discharge point.
11. Fireworks shall be packaged, transported, stored, set-up, and handled in accordance with CCR, Title 19, Division1, Chapter 6, *Fireworks* & Title 22, Chapter 33, *Best Management Practices for Perchlorate Materials* to prevent or minimize firework pollutant wastes from entering surface waters.
12. Marine based firework discharges and resultant residual pollutant waste discharges shall be located a sufficient distance from areas designated ASBS (Areas of Special Biological Significance) or SMA (State Marine Preserves) to assure maintenance of natural water quality conditions in these areas.

Plot Map / Firing Site Location

E. Las Olas Blvd & Fort Lauderdale Beach Blvd. Adjacent, Ft Lauderdale, FL 33316



- Firing Site 10" Aerial Breaking Shell Minimum Safety Radius Perimeter (700')
26° 07'09.25" North Latitude 80° 05'45.85" West Longitude

Display Elements and Shell Count

Shell count and device totals are listed and will be sent with permit filings for review and approval by City of Fort Lauderdale Fire Marshal.

Specialty custom shells used to enhance the audience experience are made in the United States. Exposhow's is proud to support American manufacturers whenever possible.

Shell Size /Effect / Device	Shell Count
Aerial Barrage Opening	
3" Titanium Salutes	20
4" Display Shells	8
5" Display Shells	4
6" Display Shells	3
Aerial Main Display	
4" Main Display Shells	352
5" Main Display Shells	266
6" Main Display Shells	177
8" Main Display Shells	25
10" Main Display Shells	20
Aerial Grand Finale	
3" Shells (Chain Finale)	160
4" Shells (Chain Finale)	180
5" Shells (Chain finale)	90
6" Shells (Finale Support Shells)	90
8" Display Shells	2
10" Display Shells	4
Total Count / Run Time	
Summary Total	
Breaking Shell Total*	1401*
Main Display Shell Count	855
Main Display (Lift Rate Average)	41/ minute
Finale Shell Count	546
Finale Run Time	2½ minutes
Total Show Run Time	25 minutes

*As an operational standard, Exposhow's aerial displays are loaded with additional product to ensure compliance with contracted shell count minimums.

2022 City of Fort Lauderdale July 4 Fireworks –Effects Inventory

Most Effect Categories below contain dozen of different effects with similar performance characteristics. Standard and custom special effects within a category have been detailed for reference. Each effect in a category is further defined by color or color(s)

Exposhow uses a balance of shells in all categories and all colors of the visible light spectrum for a specific Display Mix. Various Reds, Orange, Yellows, Greens, Blues, Indigo, Violet, Lime, Lemon, Aqua, Pink, Whites, Silvers and Golds are all employed for every show. All shells have rising tails in different colors to facilitate visual shell tracking by the spectators.

9. : ~~97 H7 5H9~~, CF-9G (Main Display and Finale Support Shells)

- 3" - 6" Floral Pattern Shells Peony/Gamboge/Cyas / Dahlia / Diadem / Chrysanthemum
- 3" - 8" Specialty Floral Pattern Effects with 2 Color Changing Pistil Core Effect Shells
- 3" - 8" Duration/Lingering Effects Strobes/Willow/Stars/Falling Leaves/Spiders
- 3" - 10" Multi-Break / Multi Break Dragons Egg / 1000 Flowers Color Effect Shells
- 3" - 10" Scattering Bees / Flying Dragon /Crossette / Shooting stars /Spining Flowers
- 3" - 10" Pattern Shells Hearts/ Saturn/ Happy Face/ Ring / Bowtie /Multi Rings
- 3" - 10" Specialty Effects 3 Color Changing with Palm or Strobe Core Effect Shells
- 3" - 10" Palm, Dahlia, Diadem & Color Changing Chrysanthemum Multi-Effect Shells
- 3" - 10" Single, Two & Three Color Waves. Color Changing Waves w/ Brocade Crown
- 3" - 10" Brocade Crown. Coconut, Cascade, Crown & Willow Shell Effects
- 3" - 10" Kamuro / Super Brocade / Gamboge Effect Shells
- 5" - 10" Super Pattern Stained Glass / Kaleidoscope / Rainbow Effects
- 5" - 10" Super Custom Octopus / Jellyfish /Ghost Effect Shells
- 3" - 4" Super Crackling / Whistles / Super Peony Titanium Salute Report Shells
- 4" - 6" Lampare, Dragons Eggs / Fish & Serpent Effect Shells
- 5" - 8" New Pattern Cat Face /Alien / Snail / Windmill / Stars in Stars / Jupiter
- 5" - 8" Falling Duration Lantern / Windbell / Waterfall / Horse Tail Effect Shells
- 3" - 6" Comet / Tiger Tail / Palm Tree / Coconut Tree Shell Effects
- 3" - 6" Sicilian Sky Picure Panorama Gold Waterfall with Pink Stars (40 Shell Effect)

FINALE CHAIN EFFECTS

- 3"-6" Finale Chain Red, White & Blue Color Display Shells
- 3"-4" Finale Chain Color Shells with Titanium Salutes
- 3"-6" Finale Chain Gold Brocade
- 3"-6" Finale Chain Gold Kamuro
- 3"-6" Finale Chain Niagara Falls with Blue Pistil
- 3"-4" Finale Chain Multi Color Peony with Report
- 3" Finale Chain Titanium Salute

References and Endorsements

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- City of Marco Island, FL- Parks & Rec Manager Samantha Malloy (239) 389-3917**
- Los Angeles County Beaches & Harbors - Marina del Rey - Catrina Love (424) 526-7874**
- City of Redondo Beach, CA- Community Services Director John LaRock (310) 618-2937**
- City of Orlando, FL – Communication and Events Stephanie Kobrin (407)246-2378**
- Catalina Island, CA - Event Director Leslie Boutillier (310) 510-4249**
- US Navy Fleet Week Los Angeles -LA City Fire Inspector John Williams (213) 978-3650**
- Battleship USS Iowa Director Jonathan Williams (877) 446-9261**
- Los Angeles County Fire Dept - Barge Display Fire Inspector Gary Black (310) 510-0424**
- City of Lancaster, CA - Jason Caudle City Manager (661) 723-6000
- City of Beverly Hills - Special Events Director Magdalena Davis (310) 285-1098
- City of Lynwood - Recreation Services Director Rozie Carrillo (310) 603-0220 x-225
- El Caballero, Encino CA - General Manager Phil Lopez (818) 654-3000
- City of Truckee, CA Fire Protection District - Fire Marshal Kevin McKechnie (530) 582-7855
- Six Flags Magic Mountain - Entertainment Director Pam Bugbee (661) 255-4810
- Crazy Mountain Ranch, Montana - Manager Jon Delaurier (406) 686-9099
- State of Montana – Deputy State Fire Marshal Sally McKenna (406) 896-4388
- Santa Monica Beach Club - Event Director Jeannie Mai (310) 395-3254
- Riverside County Fire Marshal - Deputy Marshal Sonia Cooley (760) 863-8886
- City of Downey Fire Inspector Lee Kirby (562) 904-7348
- Orange County Fire Authority - Fire Inspector Darren Johnson (714) 402-3103
- City of Murrieta Recreation Services Event Director – Laura Frasso (951) 461-6110
- City of Fountain Valley Fire Department – Deputy Fire Marshal Adria Smith (714) 397-1734
- City of Newport Beach Fire Department - Fire Inspector Steve Michael (949) 644-3110

Selected Reference Details

Company Name: City of Marco Island FL

Address: 1361 Andalucia Terrace Marco Island FL 34145

Contact Person: Samantha Malloy- Manager of Parks, Culture & Recreation

Business Phone: 239-389-3917 E-Mail: smalloy@cityofmarcoisland.com

Project 2021 July 4th Barge Show Cost: \$77,500 Start/Completion Date: Apr-July 2021

Description of project or work completed: Large public Aerial Display Fireworks Outdoor Show. Choreographed to music. Simulcast 25 Minutes 1200 shells. 3" – 10" shells.

Project Manager - David MacCormick (Project Manager and Licensed Operator) plus 4 staff

Company Name: County of Los Angeles - Beaches & Harbors Dept.

Address: 4701 Admiralty Way, Marina del Rey, CA 90272

Contact Person: Catrina Love – Senior Analyst

Business Phone: 424-526-7874 E-Mail: Clove@bh.lacounty.gov

Project: July 4th Barge Show Cost: \$260,000+ Start/Completion Date: 2016-2019

Description of project or work completed: Large Public Aerial Display Fireworks

Choreographed to music. 22 Minutes 1160 shells. 3"– 6"shells. 30,000+ Spectators

Project Manager - David MacCormick Licensed Operator - Shane O'Reilly plus 5 staff

Company Name: City of Redondo Beach

Address: 415 Diamond Street, Redondo Beach CA 90277

Contact Person: John LaRock – Director Community Services

Business Phone: 310-318-0160 E-Mail: jarock@torranceca.gov

Project: July 4th Barge Show Cost: \$350,000+ Start/Completion Date: 2009- Current

Description of project or work completed: Large public Aerial Display Fireworks Outdoor Show.

Choreographed to music. 22 Minutes 1180 shells. 3" – 8" shells. 2019 Contract \$85,000

20,000+ Spectators (2020 & 2021 was COVID cancelled)

Project Manager - Daniel Douglass (Project Manager and Licensed Operator) plus 5 staff

Company Name: Two Harbors, Catalina Island

Address: 150 Metropole Ave. Avalon CA 90704

Contact Person: Leslie Boutillier - Event Director

Business Phone: 310-510-4249 E-Mail: lboutillier@scico.com

Project: July 4th Barge Show Cost: \$107,500 Start/Completion Date: 2017-Current

Description of project or work completed: Barge Show Public Aerial Display Fireworks

Choreographed to music. 21 Minutes 1200 shells. 3" – 10" shells. (2020 was COVID cancelled)

Project Manager - Michael Chang Licensed Operator - Natalia Hervia plus 4 staff

Company Name: City of Orlando FL

Address: 400 South Orange Ave. Orlando FL 32801

Contact Person: Stephanie Kobrin - City of Orlando Communications & Events

Business Phone: 407-246-2378 E-Mail: Stephanie.Kobrin@cityoforlando.net

Project: 2021 July 4th City of Orlando Fireworks (Inland Barge) Start/Completion Date: 2021-23

Description of project or work completed: Large public Aerial Display Fireworks Outdoor Show.

Choreographed to music. 21 Minutes 1200 shells. 3" – 5" shells.

Project Manager - Larry Ochsner (Project Manager and Licensed Operator) plus 4 staff

City of Fort Lauderdale Line Item Description

- 1. Total number of shells to be fired (#) 1401 X \$21.7 (avg) total \$29,103
- 2. Pyro staff labor (#/hours) **245 X \$ 25.00** Operator \$2,800 total \$ 8,925
- 3. Musical Sound Track CD (2 copies) **2 x \$0.50** each total \$1
- 4. Transportation. Show Truck Rental/Fuel/HazMat Driver total \$2,830
- 5. City of Ft. Lauderdale FD Permit Filing Fee July 4th Show total \$37
- 6. ODO (Other Direct Operating)
 - Gen Liab \$5,000,000 / Workers Comp /Trans/DOT \$11,641
 - Electronic Ignitors/Expendables/Zip /Match /Sand \$2,811
 - Admin / Software Lic / Production / Fed & State Lic. \$1,711
 - Fire Extinguishers 4@ \$30 \$120
 - Firing System/Show Equipment Mortars/Racks \$2,500
- 7. **\$59,719**
- 8. Tax \$0 (include at .05 % for applicable line items)
- 10. Total Display Price **\$113,699**

Itemized Shell Cost includes Product Cost, Shipping, Customs Broker & Port Fees, Import Taxes, Storage Costs

180	180	272.60
540	540	5,324.40
360	360	\$5,749.20
60	60	\$6,561.00
7	7	\$2,334.42
64	64	\$7,862.88
1401	Total Shell Count	Total \$29,103.30

Exposhows uses US Manufacturers... purchase only the highest quality fireworks available on the open market... Custom effects not found in an expensive product.

City of Fort Lauderdale Marine, Port and Firewatch Costs

1. **Fireworks Barge (120' x 30') and Tugboat (Power Unit) \$42,500**
 for City of Fort Lauderdale July 4th Fireworks Show
 4 Days (July 2-5, 2021) includes all equipment, labor, fuel
 linehandlers. Marine Barge Operator Subcontractor:
Grady Marine Construction, Ft.Lauderdale FL 33316
Peter Grady (954) 523-1212

2. **Port Everglades HarborMaster and Port Fees \$3,980**
 for City of Ft. Lauderdale July 4th Fireworks Barge
 4 Days (July 2-5, 2022) includes all port fees labor,
 Port Operator and Contractor:
Port Everglades Harbormaster Ft.Lauderdale FL 33316
Conrad Strong (954) 468-0223 cstrong@broward.org
 Harbormaster Fee \$379.45
 Linehandler Fee \$436.40 per movement
 Wharfage Charge \$39.9189 per 40 cubic feet
 Daily Dockage \$283.25
 Security Fee \$.283 per foot

3. **City of Fort Lauderdale Fire Dept \$7,500**
Permit, Inspection and Standby Fees
Fire Prevention Bureau - Office of the Fire Marshal (954) 828-6370
 Permit Fee \$375 (includes 2 hours FSO Standby Fees)
 Landside FSO (Fire Safety Officer) during Load-in (54 hours est.) \$6,750
 Safety Vessel FSO (4 hours est.) \$500
 FSO Explosives Load-out at Port (Firewatch) 2 hrs \$250
Costs are based on Ft. Lauderdale Fire Dept. \$125/hr Standby Fees
Permit Fees of \$375 and 2 hours Standby Fees are included in Display Cost

4. **City of Fort Lauderdale Police Dept Marine Unit Fees \$0**
for City of Fort Lauderdale July 4th Fireworks Barge
Ft. Lauderdale Police Dept. - Marine Unit
 Provided by the City per RFP 12607-523 Specification
 Section III B 3.5.15

Unit Cost (Barge Cost and Port Fees Items 1 & 2)

Unit Cost (Firewatch Standby Fees Items 3 & 4)

Tax \$0 (include at .0% for applicable line items)

Total \$53,980

All listed fees are pass-through costs to the City. Barge operator is Grady Marine, our marine services subcontractor. USL&H Longshoreman's Workers Comp for Marine work is required. That rate of 57% of labor cost has been added to ODO (Other Direct Operating) Display costs

SECTION VI - COST PROPOSAL PAGE

Proposer Name: Exposhows Inc.

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in this request for proposal. This firm fixed annual rate includes any and all costs to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP may deem your proposal non-responsive.

- 1. Firm, Fixed Price for one 4th of July fireworks display completed in accordance with RFP specifications (Scope of Work): **Minimum: 25 - 8" shells included in show** \$ 59,719
- 2. Firm, Fixed Price of barge with 1 tug in accordance with RFP specifications: **City Fire Dept. Standby Fees included in Barge & Port Costs (see details)** \$ 53,980
- 3. Firm, Fixed Price for each day of postponement of show due to weather delays. \$ 11,620 /day
- 4. Firm, Fixed, Price for cancellation charge if show is cancelled due to weather (see Section 3.D. 3.5.22-3.5.23): **Barge Cost is non refundable** \$ 62,500 /show

OPTION/ALTERNATIVE I: IF the CITY were successful in obtaining/securing private or corporate sponsorship for the July 4th fireworks show, would CONTRACTOR extend same pricing/terms/conditions, as noted above, and all other conditions, to said private or corporate sponsor? This would require a separate agreement between sponsor and CONTRACTOR, which the CITY of Fort Lauderdale, FL, would assist both parties in facilitation of agreement.

YES: NO:

OPTION/ALTERNATIVE II: Would CONTRACTOR consider being a corporate sponsor of the July 4th show, in accordance with a negotiated sponsorship agreement?


YES: NO: **

5. IF YES, HOW MUCH WILL BE DEDUCTED FOR CORPORATE SPONSORSHIP FROM ABOVE SHOW PRICE? **** YEAR 2 & 3 YES** (\$)

TOTAL NET COST TO CITY of Fort Lauderdale, FL \$ **113,699**
(Evaluation criteria for cost to the City will be based on Items 1 thru 5 above)

6. On a separate sheet Bidder is to outline what cost adjustments would be made to the contracted price of the show to reflect the circumstances described in Section 3.D. 3.5.22-3.5.23. Be specific as to how adjustment(s) would be computed. CONTRACTOR may provide examples of adjustments:

Submitted by:
David MacCormick
Name (printed)
1/25/2022


Signature
VP Sales

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

Authorized Signature

Title

Name (Printed)

Date

**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.



Authorized Signature

Print Name and Title

Date

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept these credit cards or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

MasterCard

Visa

Company Name

Name (Printed)

Date

Signature

Title

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

Section 2-186, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-17-26), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this bid/proposal, as applicable to the local business preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a Local Business Preference, the Bidder shall, within ten (10) calendar days, submit the following documentation for the Local Business Preference Class claimed:

- a) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**
- b) List of the names of all employees of the bidder and evidence of employees' residences within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE

AT THE FOLLOWING LINK: https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-186LOBUPR&showChanges=true

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

1. Class A Business – shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City, **and** shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.
2. Class B Business - shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, **or** shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.
3. Class C Business - shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of Broward County.
4. Class D Business – shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this bid/proposal. Violation of the foregoing provision may result in contract termination.

(1)
(Business Name) is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt **and** a complete list of full-time employees and evidence of their addresses shall be provided within ten (10) calendar days of a formal request by the City.

(2)
(Business Name) is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the Business Tax Receipt **or** a complete list of full-time employees and evidence of their addresses shall be provided within ten (10) calendar days of a formal request by the City.

(3)
(Business Name) is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the Broward County Business Tax Receipt shall be provided within ten (10) calendar days of a formal request by the City.

(4)
(Business Name) is a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186, and does not qualify for Local Preference consideration.

(5)
(Business Name) requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

(6)
(Business Name) requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

BIDDER'S COMPANY:

AUTHORIZED COMPANY PERSON:	David MacCormick		1/25/2022
	PRINT NAME	SIGNATURE	DATE



DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business enterprise preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a DBE Preference the Bidder shall, within **ten (10)** calendar days, submit the following documentation to the DBE Class claimed:

- a) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **or** State of Florida active registration **and/or**
- b) List of the names of all employees of the bidder and evidence of employees' residences within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the disadvantaged business enterprise preference.

THE COMPLETE DBE PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-185EQOPDIBUEN&showChanges=true

Definitions

- a. The term "disadvantaged class 1 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- b. The term "disadvantaged class 2 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the City with full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- c. The term "disadvantaged class 3 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- d. The term "disadvantaged class 4 enterprise" shall mean any disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.

DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the disadvantaged business enterprise preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than **thirty (30)** calendar days prior to the anniversary of the date of a contract awarded pursuant to this solicitation. Violation of the foregoing provision may result in contract termination.

(1)
(Business Name)

is a disadvantaged **Class 1** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.

(2)
(Business Name)

is a disadvantaged **Class 2** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the City with full-time employee(s) and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.

(3)
(Business Name)

is a disadvantaged **Class 3** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.

(4)
(Business Name)

is a disadvantaged **Class 4** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual.

(5)
(Business Name)

requests a **Conditional Class 1** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

(6)
(Business Name)

requests a **Conditional Class 2** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

BIDDER'S COMPANY:

NO DBE Preference

AUTHORIZED COMPANY PERSON:

PRINT NAME

SIGNATURE

DATE

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No:

Project Description:

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name:

Authorized Company Person's Signature:

Authorized Company Person's Title:

Date:

9/15/2020

BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through www.BidSync.com prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Legal Registration) EIN (Optional):

Address:

City: State: Zip:

Telephone No.: FAX No.: Email:

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions):

Total Bid Discount (section 1.05 of General Conditions):

Check box if your firm qualifies for MBE / SBE / WBE (section 1.09 of General Conditions):

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
<input type="text" value="N/A"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **You must also click the "Take Exception" button.**

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal.

I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages,

expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

David MacCormick
Name (printed)


Signature

1/25/2022
Date

VP Sales
Title

Revised 4/28/2020

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

- 3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).
- 3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

David MacCormick
Authorized Signature

VP Sales
Title

David MacCormick
Name (Printed)

1/24/2022
Date

**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

David MacCormick
Authorized Signature

David MacCormick VP Sales
Print Name and Title

1/24/2022
Date

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept these credit cards or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

MasterCard

Visa

EXPOSHOWS INC.

Company Name

David MacCormick

Name (Printed)

David MacCormick

Date

David MacCormick

Signature

VP Sales

Title

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

Section 2-186, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-17-26), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this bid/proposal, as applicable to the local business preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a Local Business Preference, the Bidder shall, within ten (10) calendar days, submit the following documentation for the Local Business Preference Class claimed:

- a) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**
- b) List of the names of all employees of the bidder and evidence of employees' residences within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-186LOBUPR&showChanges=true

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

1. Class A Business – shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City, **and** shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.
2. Class B Business - shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, **or** shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.
3. Class C Business - shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of Broward County.
4. Class D Business – shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this bid/proposal. Violation of the foregoing provision may result in contract termination.

(1) (Business Name) is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within ten (10) calendar days of a formal request by the City.

(2) (Business Name) is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within ten (10) calendar days of a formal request by the City.

(3) (Business Name) is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the Broward County Business Tax Receipt shall be provided within ten (10) calendar days of a formal request by the City.

(4) (Business Name) is a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186, and does not qualify for Local Preference consideration.

(5) (Business Name) requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

(6) (Business Name) requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

BIDDER'S COMPANY:

AUTHORIZED
PERSON:

COMPANY

PRINT NAME

SIGNATURE

DATE

Forms Non-ISO – Revised 7/2/2021



DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business enterprise preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a DBE Preference the Bidder shall, within **ten (10)** calendar days, submit the following documentation to the DBE Class claimed:

- a) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **or** State of Florida active registration **and/or**
- b) List of the names of all employees of the bidder and evidence of employees' residences within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the disadvantaged business enterprise preference.

THE COMPLETE DBE PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-185EQOPDIBUEN&showChanges=true

Definitions

- a. The term "disadvantaged class 1 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- b. The term "disadvantaged class 2 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the City with full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- c. The term "disadvantaged class 3 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.

- d. The term “disadvantaged class 4 enterprise” shall mean any disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City’s Procurement Manual.

DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the disadvantaged business enterprise preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than **thirty (30)** calendar days prior to the anniversary of the date of a contract awarded pursuant to this solicitation. Violation of the foregoing provision may result in contract termination.

- | | | |
|-----|-----------------|--|
| (1) | (Business Name) | is a disadvantaged Class 1 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual. |
| (2) | (Business Name) | is a disadvantaged Class 2 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the City with full-time employee(s) and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual. |
| (3) | (Business Name) | is a disadvantaged Class 3 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual. |
| (4) | (Business Name) | is a disadvantaged Class 4 enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City's Procurement Manual. |
| (5) | (Business Name) | requests a Conditional Class 1 classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City. |
| (6) | (Business Name) | requests a Conditional Class 2 classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City. |

BIDDER'S COMPANY:

AUTHORIZED
PERSON:

COMPANY

PRINT NAME

SIGNATURE

DATE

Forms Non-Iso – revised 7/2/2021

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: **12607-523**

Project Description: **City of Ft. Lauderdale
2022 July 4th Fireworks Display**

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: **EXPOSHOWS INC.**

Authorized Company Person's Signature: **David MacCormick**

Authorized Company Person's Title: **VP Sakes**

Date: **1/24/2022**

9/15/2020

BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through www.BidSync.com prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Legal Registration) **EXPOSHOWS INC.**EIN (Optional): **80-0764509**

Address: **PO BOX 5590**

City: **SANTA MONICA**State: **CA**Zip: **90409**

Telephone No.: **3108649616**FAX No.: **310-451-7994**Email: **dm@exposhows.net**

Delivery: Calendar days after receipt of Purchase Order (**section 1.02 of General Conditions**): **July 3-5, 2022**

Total Bid Discount (**section 1.05 of General Conditions**):

Check box if your firm qualifies for MBE / SBE / WBE (**section 1.09 of General Conditions**):

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
N/A	N/A				

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **You must also click the “Take Exception” button.**

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal.

I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City’s liability for respondent’s direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City’s protest ordinance contained in this competitive solicitation.

Submitted by:

David MacCormick
Name (printed)

David MacCormick
Signature

1/24/2022
Date

VP Sales
Title

Revised 4/28/2020

Pyrotecnico

Bid Contact **Mary Killingsworth**
mkillingsworth@pyrotecnico.com
Ph 724-652-9555
Fax 724-652-1288

Address **P.O. Box 149**
New Castle, PA 16103

Bid Notes **Please confirm receipt of Proposal to msimmons@pyrotecnico.com**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch.	Docs
12607-523--01-01	Fireworks Display, 4th of July	Supplier Product Code:	First Offer - \$130,000.00	1 / lump sum	\$130,000.00	Y Y

Supplier Total **\$130,000.00**

Pyrotecnico

Item: **Fireworks Display, 4th of July**

Attachments

Solicitation 12607-523 Fireworks Display, July 4th PYROTECNICO PROPSOAL.pdf

Cost Proposal Form.pdf



**City of Fort Lauderdale - 4th of July
Product Listing & Display Segments - continued**

Your Grand Finale Presentation

The Grand Finale Presentation is the ultimate crowd pleaser and most exhilarating part of your display. When the sky erupts with Multi-Color Peonies and Thunderous Salutes, there is no better visual experience. They will end your event in style and leave the audience wanting more!

360	3 inch Assorted Chrysanthemum Finale Shells
60	3 inch Titanium Salutes (Loud Thundering Booms)
72	4 inch Long Duration, Gold Brocade Finale Shells
105	5 inch Assorted Chrysanthemum and Peony Finale Shells
6	8 inch Assorted Chrysanthemum, Peony and Long Duration Shells
603	Total Finale Shells

Finale Duration: 1 minute
Total Duration 23 - 24 minutes (600 shells per minute)

**Exact shell counts to be determined by final show design and choreography.*

***Note: 1-2 inch shells, barrage boxes/cakes, and roman candles will not be used in this display due to required setback distances. Barge position required to remain at least 1,000ft from shoreline at all times.*

SECTION VI - COST PROPOSAL PAGE

Proposer Name: _____

Pyrotechnico Fireworks, Inc

Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

Cost to the City: Contractor must quote firm, fixed, annual rate for all services identified in this request for proposal. This firm fixed annual rate includes any and all costs to the City. No other costs will be accepted. This firm fixed annual rate will be the same for the initial contract period.

Failure to use the City's COST PROPOSAL Page and provide costs as requested in this RFP may deem your proposal non-responsive.

- 1. Firm, Fixed Price for one 4th of July fireworks display completed in accordance with RFP specifications (Scope of Work):
Minimum: 25 - 8" shells included in show \$ 130,000.00
- 2. Firm, Fixed Price of barge with 1 tug in accordance with RFP specifications: \$ 45,000.00
- 3. Firm, Fixed Price for each day of postponement of show due to weather delays. \$ 14,000 /day
- 4. Firm, Fixed, Price for cancellation charge if show is cancelled due to weather (see Section 3.D. 3.5.22-3.5.23): \$ 87,500 /show

OPTION/ALTERNATIVE I: IF the CITY were successful in obtaining/securing private or corporate sponsorship for the July 4th fireworks show, would CONTRACTOR extend same pricing/terms/conditions, as noted above, and all other conditions, to said private or corporate sponsor? This would require a separate agreement between sponsor and CONTRACTOR, which the CITY of Fort Lauderdale, FL, would assist both parties in facilitation of agreement.

YES: NO:

OPTION/ALTERNATIVE II: Would CONTRACTOR consider being a corporate sponsor of the July 4th show, in accordance with a negotiated sponsorship agreement?

YES: NO:

- 5. IF YES, HOW MUCH WILL BE DEDUCTED FOR CORPORATE SPONSORSHIP FROM ABOVE SHOW PRICE? (\$ —)

TOTAL NET COST TO CITY of Fort Lauderdale, FL \$ 130,000.00
(Evaluation criteria for cost to the City will be based on Items 1 thru 5 above)

- 6. On a separate sheet Bidder is to outline what cost adjustments would be made to the contracted price of the show to reflect the circumstances described in Section 3.D. 3.5.22-3.5.23. Be specific as to how adjustment(s) would be computed. CONTRACTOR may provide examples of adjustments:

Submitted by:

Michael Simmons

Name (printed)

[Signature]

Signature

1/25/2022

Regional Manager FL/TX

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

None

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

Michael Simmons
Authorized Signature

Regional Manager - FL/TX
Title

Michael Simmons
Name (Printed)

1/24/2022
Date

**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-187(c), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

The Contractor shall not, in any of his/her/its activities, including employment, discriminate against any individual on the basis of race, color, national origin, religion, creed, sex, disability, sexual orientation, gender, gender identity, gender expression, or marital status.

1. The Contractor certifies and represents that he/she/it will comply with Section 2-187, Code of Ordinances of the City of Fort Lauderdale, Florida, as amended by Ordinance C-18-33 (collectively, "Section 2-187").
2. The failure of the Contractor to comply with Section 2-187 shall be deemed to be a material breach of this Agreement, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.
3. The City may terminate this Agreement if the Contractor fails to comply with Section 2-187.
4. The City may retain all monies due or to become due until the Contractor complies with Section 2-187.
5. The Contractor may be subject to debarment or suspension proceedings. Such proceedings will be consistent with the procedures in section 2-183 of the Code of Ordinances of the City of Fort Lauderdale, Florida.

Michael Simmons
Authorized Signature

Michael Simmons, Regional Manager - FL/TX
Print Name and Title

01/24/2022
Date

CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept these credit cards or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below you agree with these terms.

Please indicate which credit card payment you prefer:

MasterCard

Visa

Pyrotecnico Fireworks, Inc.

Company Name

Michael Simmons

Name (Printed)

10/22/2019

Date

Michael Simmons

Signature

Show Producer

Title

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

Section 2-186, Code of Ordinances of the City of Fort Lauderdale, (Ordinance No. C-17-26), provides for a local business preference.

In order to be considered for a local business preference, a bidder must include the Local Business Preference Certification Statement of this bid/proposal, as applicable to the local business preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a Local Business Preference, the Bidder shall, within ten (10) calendar days, submit the following documentation for the Local Business Preference Class claimed:

- a) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **and**
- b) List of the names of all employees of the bidder and evidence of employees' residences within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the local business preference.

THE COMPLETE LOCAL BUSINESS PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK:

https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-186LOBUPR&showChanges=true

Definitions: The term "Business" shall mean a person, firm, corporation or other business entity which is duly licensed and authorized to engage in a particular work in the State of Florida. Business shall be broken down into four (4) types of classes:

1. Class A Business – shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone and staffed with full-time employees within the limits of the City, **and** shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.
2. Class B Business - shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, **or** shall maintain a staffing level for the proposed work of at least fifty percent (50%) who are residents of the City of Fort Lauderdale.
3. Class C Business - shall mean any business that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of Broward County.
4. Class D Business – shall mean any Business that does not qualify as either a Class A, Class B, or Class C business.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local business preference classification as indicated herein, and further certifies and agrees that it will re-affirm its local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this bid/proposal. Violation of the foregoing provision may result in contract termination.

- (1) (Business Name) is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within ten (10) calendar days of a formal request by the City.
- (2) (Business Name) is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within ten (10) calendar days of a formal request by the City.
- (3) (Business Name) is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186. A copy of the Broward County Business Tax Receipt shall be provided within ten (10) calendar days of a formal request by the City.
- (4) **Pyrotecnico, Inc**
(Business Name) is a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec. 2-186, and does not qualify for Local Preference consideration.
- (5) (Business Name) requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.
- (6) (Business Name) requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

BIDDER'S COMPANY: **Pyrotecnico Fireworks**

AUTHORIZED PERSON:	COMPANY	Michael Simmons	Michael Simmons	01/24/2022
		PRINT NAME	SIGNATURE	DATE

Forms Non-ISO – Revised 7/2/2021



DISADVANTAGED BUSINESS ENTERPRISE (DBE) PREFERENCE

Section 2-185, Code of Ordinances of the City of Fort Lauderdale, provides for a disadvantaged business enterprise preference.

In order to be considered for a DBE Preference, a bidder must include a certification from a government agency, as applicable to the DBE Preference class claimed **at the time of bid submittal**.

Upon formal request of the City, based on the application of a DBE Preference the Bidder shall, within **ten (10)** calendar days, submit the following documentation to the DBE Class claimed:

- a) Copy of City of Fort Lauderdale current year business tax receipt, **or** Broward County current year business tax receipt, **or** State of Florida active registration **and/or**
- b) List of the names of all employees of the bidder and evidence of employees' residences within the geographic bounds of the City of Fort Lauderdale or Broward County, as the case may be, such as current Florida driver license, residential utility bill (water, electric, telephone, cable television), or other type of similar documentation acceptable to the City.

Failure to comply at time of bid submittal shall result in the bidder being found ineligible for the disadvantaged business enterprise preference.

THE COMPLETE DBE PREFERENCE ORDINANCE MAY BE FOUND ON THE CITY'S WEB SITE AT THE FOLLOWING LINK: https://library.municode.com/fl/fort_lauderdale/codes/code_of_ordinances?nodeId=COOR_CH2AD_ARTVFI_DIV2PR_S2-185EQOPDIBUEN&showChanges=true

Definitions

- a. The term "disadvantaged class 1 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- b. The term "disadvantaged class 2 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the City with full-time employees and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.
- c. The term "disadvantaged class 3 enterprise" shall mean any disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City's Procurement Manual.

- d. The term “disadvantaged class 4 enterprise” shall mean any disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City’s Procurement Manual.

DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the disadvantaged business enterprise preference classification as indicated herein, and further certifies and agrees that it will re-affirm its preference classification annually no later than **thirty (30)** calendar days prior to the anniversary of the date of a contract awarded pursuant to this solicitation. Violation of the foregoing provision may result in contract termination.

- (1) **n/a**
(Business Name)

is a disadvantaged **Class 1** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the City, and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City’s Procurement Manual.
- (2) **n/a**
(Business Name)

is a disadvantaged **Class 2** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business within the limits of the City with full-time employee(s) and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City’s Procurement Manual.
- (3) **n/a**
(Business Name)

is a disadvantaged **Class 3** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that has established and agrees to maintain a permanent place of business located in a non-residential zone, staffed with full-time employees within the limits of the Tri-County area and provides supporting documentation of its City of Fort Lauderdale business tax and disadvantaged certification as established in the City’s Procurement Manual.
- (4) **n/a**
(Business Name)

is a disadvantaged **Class 4** enterprise as defined in the City of Fort Lauderdale Ordinance Section 2-185 disadvantaged business enterprise that does not qualify as a Class 1, Class 2, or Class 3 business, but is located in the State of Florida and provides supporting documentation of its disadvantaged certification as established in the City’s Procurement Manual.
- (5) **n/a**
(Business Name)

requests a **Conditional Class 1** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.
- (6) **n/a**
(Business Name)

requests a **Conditional Class 2** classification as defined in the City of Fort Lauderdale Ordinance No. C-17-26, Sec.2-186. Written certification of intent to meet the requirements shall be provided to the City within three (3) months of entering into a contract with the City.

BIDDER'S COMPANY: **Pyrotecnico Fireworks**

AUTHORIZED PERSON:	COMPANY	Michael Simmons	Michael Simmons	01/24/2022
		PRINT NAME	SIGNATURE	DATE

Forms Non-Iso – revised 7/2/2021

E-VERIFY AFFIRMATION STATEMENT

RFP/Bid /Contract No: **12607-523**

Project Description: **Fireworks Display, 4th of July**

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: **Pyrotecnico Fireworks**

Authorized Company Person's Signature: **Michael Simmons**

Authorized Company Person's Title: **Regional Manager - FL/TX**

Date: **01/25/2022**

9/15/2020

BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through www.BidSync.com prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Legal Registration) **Pyrotecnico Fireworks**EIN (Optional):

Address: **15915 Assembly Loop**

City: **Jupiter**State: **Florida**Zip: **33478**

Telephone No.: **9412322114**FAX No.: **none**Email: **msimmons@pyrotecnico.com**

Delivery: Calendar days after receipt of Purchase Order (**section 1.02 of General Conditions**):

Total Bid Discount (**section 1.05 of General Conditions**):

Check box if your firm qualifies for MBE / SBE / WBE (**section 1.09 of General Conditions**):

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
none	none				

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **You must also click the "Take Exception" button.**

none

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal.

I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Michael Simmons
Name (printed)

01/25/2022
Date

Michael Simmons
Signature

Regional Manager - FL/TX
Title

Revised 4/28/2020