



TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Lee R. Feldman, ICMA-CM, City Manager

DATE: March 17, 2015

TITLE: City-wide Purchase of Computer Hardware additions and replacements –
Dell Marketing Corporation (Dell) - \$448,000

Recommendation

It is recommended that the City Commission approve the purchase of replacement personal computers, laptops, and servers from Dell via the Western States Contracting Alliance (WSCA) contract No. MNWNC-108, issued by the State of Minnesota, for an estimated total not to exceed \$448,000.

Background

Annually the Information Technology Services (ITS) Department assembles a plan to purchase new and replacement desktops, laptops and servers. The ITS Department establishes a minimum level of configuration based upon the age and anticipated use of the equipment.

ITS attempts to maintain a firm replacement schedule so that the equipment fulfills the needs of users; the technology does not lag; and the expense is smoothed over budget cycles. The current replacement schedule for servers, desktops and laptops is on an average of five years.

The ITS Department continues to recommend Dell computers based on superior service, support, and pricing. Every year, ITS Department checks the Gartner Research Magic Quadrant to confirm that Dell is still a leader in the industry. The ITS Department has staff that are Dell Technician Certified which allows them to place direct orders for repair parts without going through a Dell support technician. This has allowed the elimination of a third party support contract for desktop support based on the ability to repair out of warranty systems in-house. Additionally, maintaining a standard desktop and laptop version is more efficient and allows the ITS Department to roll out equipment with lower costs and tighter security.

Purchases will be made from the WSCA contract, which provides the best pricing structure based on a much larger volume than the City's individual volume. In addition

to the greater cost savings, Dell has provided the City access to their Premier web site. This site allows the City to configure systems directly online utilizing the reduced pricing schedules.

Pursuant to Section 2-181(7), Code of Ordinances of the City of Fort Lauderdale, the City may buy from another governmental entity contracts or bids whereby such contract or formal bid followed formal bid procedures of sealed written bids, public opening and legal advertising.

Resource Impact

There will be a fiscal impact to the City in the amount of \$448,000.

Funds available as of February 26, 2015					
ACCOUNT NUMBER	INDEX NAME (PROGRAM)	OBJECT CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Object Code)	AVAILABLE BALANCE (Object Code)	PURCHASE AMOUNT
001-AUD010101-3925	City Auditor	Services & Materials/ Office Equipment < \$5,000	\$51,430	\$42,952	\$1,650
142-DSD034204-3925	Building Technology	Services & Materials/ Office Equipment < \$5,000	\$856,084	\$715,244	\$15,000
543-HRD050101-3925	Claims Administration	Services & Materials/ Office Equipment < \$5,000	\$338,463	\$198,490	\$1,650
581-ITS040101-3925	Applications Services	Services & Materials/ Office Equipment < \$5,000	\$935,178	\$393,990	\$130,700
581-ITS040101-6404	Applications Services	Capital Outlay/Computer Equipment	\$171,280	\$171,280	\$35,000
581-ITS050101-6404	Infrastructure & Operations	Capital Outlay/Computer Equipment	\$454,000	\$401,687	\$68,000
581-ITS070101-3925	Police ITS	Services & Materials/ Office Equipment < \$5,000	\$564,724	\$344,308	\$63,000
581-ITS070101-6404	Police ITS	Capital Outlay/Computer Equipment	\$570,468	\$174,942	\$30,000
450-PBS060101-3925	Utilities Engineering Operations	Services & Materials/ Office Equipment < \$5,000	\$3,644,387	\$3,269,078	\$16,000
450-PBS660101-3925	Distribution & Collection Operations	Services & Materials/ Office Equipment < \$5,000	\$901,020	\$780,154	\$22,000
450-PBS670101-3925	Treatment & Operations	Services & Materials/ Office Equipment < \$5,000	\$489,764	\$404,868	\$7,000
450-PBS670302-6404	Fiveash Maintenance	Capital Outlay/Computer Equipment	\$200,000	\$200,000	\$48,000

468-TAM070101-3925	Executive Airport	Services & Materials/ Office Equipment < \$5,000	\$2,678,875	\$1,680,167	\$10,000
				PURCHASE TOTAL ►	\$ 448,000

Strategic Connections

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Internal Support Cylinder of Excellence, specifically advancing:

- Goal 11: Be a well-trained, innovative, and neighbor-centric workforce that builds community.
- Objective 4: Provide a reliable and progressive technology infrastructure
- Initiative 2: Implement the Information Technology Strategic Plan for improved operational efficiencies and increased employee productivity.

This item advances the *Fast Forward Fort Lauderdale Vision Plan 2035: We are United*.

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