



February 2023

City of Fort Lauderdale

OUTCOMES AT A GLANCE

Ignite Insights for January 1, 2022 – December 31, 2022

Engagement

48%

Employee
Engagement –
12 Month Look Back

Member Satisfaction

98.4%

Average
member satisfaction

Health Improvements

77%

Average member
making progress on
key biometrics

Savings

\$30.5M

Cumulative savings
through Y9

NPS Score

89.74

Average
NPS Score

High Risk Employee Engagement

60%

High risk employee
engagement



Current Solution

Driving Outcomes that Matter

- **Original Effective Date:** May 2013
- **Renewal Date:** April 3, 2023
- **Eligible Employees:** 1,830 | **Spouses:** 661 | **Dependents:** 1,064
- **Monthly Investment:** \$101,361
- **Annual Investment:** \$1,216,332
- **Clinical Care Team:**

Role	FTE
Physician	1.0
Nurse Practitioner/ Physician Assistant	1.5
Medical Assistants	2.5
Registered Dietician	0.5

City of Fort Lauderdale Scope of Services



Primary & urgent care

- ✓ Acute and preventive care
- ✓ Routine physicals and wellness visits/check-ups
- ✓ Depression and anxiety screenings
- ✓ Virtual visits
- ✓ Medical supplies and small equipment



Chronic condition management

- ✓ Chronic condition care
- ✓ Care coordination and case management
- ✓ Health advocacy



Lab & pharmacy services

- ✓ Dispensing of cost-saving medications
- ✓ Lab work, including blood draws and analysis
- ✓ Work-related immunizations
- ✓ EKG & PFT diagnostic tests



Client Experience

- ✓ Physical space design
- ✓ Care team recruiting and management
- ✓ Member marketing campaigns to drive engagement
- ✓ Incentive design
- ✓ Client reporting
- ✓ Claims import and analysis



Integrated wellness

- ✓ Biometric screenings
- ✓ 1:1 health coaching
- ✓ Group wellness programming
- ✓ Self-assessment tools
- ✓ Wellness seminars and webinars

CAM # 23-0227
Exhibit 3
Page 4 of 5





Renewal summary

	Renewal Yr 1	Renewal Yr 2	Renewal Yr 3	Renewal Yr 4	Renewal Yr 5	Renewal Yr 6
Annual Investment*	\$1,264,985	Pending CPI	Pending CPI	Pending CPI	Pending CPI	Pending CPI

*Calculated based off of 4% for this upcoming year based on Dec. CPI-u.

Renewal Escalator: Medical CPI-u

Proposed Language: Upon each anniversary of the earliest Start Date the Annual Fee/PEPM Fee shall automatically increase over the then-current Annual Fee/PEPM Fee by the percentage increase in the Consumer Price Index for the preceding twelve (12) month period. The “Consumer Price Index” to be used in such calculation is the Consumer Price Index, All Urban Consumers (CPI-U) US City Average for Medical Care as published by the United States Department of Labor, Bureau of Labor Statistics; provided, however, that the Annual Fee/PEPM Fee shall increase by a minimum of three percent (2.0%) and a maximum of six percent (6.0%).

Renewal Summary includes:

- Staff as outlined on slide 3
- Collaborating physician
- Option to add services such as physical therapy or behavioral health to be evaluated and priced at a later date.