

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

RFQ BID NUMBER 766-11825



Motorola Solutions, Inc.
8000 W. Sunrise Blvd.
Plantation, FL 33322
USA

04 November 2016

Mr. Lee Feldman, City Manager
City of Fort Lauderdale, Florida
Procurement Services Division, Room 619, City Hall
100 North Andrews Avenue
Tallahassee, FL 32304

Subject: RFQ Bid Number 766-11825 for Integrated Body Worn Cameras and Digital Evidence Management System

Dear Mr. Feldman:

In response to the City of Fort Lauderdale (City) RFQ Bid Number 766-11825 for Integrated Body Worn Cameras and Digital Evidence Management System, Motorola Solutions, Inc. (Motorola Solutions) is pleased to submit our proposed design for the hardware, installation, training, and support of a body worn camera solution, meeting the City's requests for a multi-phased evaluation and deployment.

Motorola Solutions has worked directly with law enforcement agencies to understand how our devices need to operate and function for an officer in day-to-day operations, as well as in critical, high-stress moments. Our Digital Evidence Management Solution (DEMS) includes the Si series body-worn video speaker microphone (VSM) that combines voice communications, video, still images, voice recording and emergency alerting into one compact, easy-to-use device; reducing hardware complexity for officers and reducing costs for agencies. Integrated with our secured, cloud-based CommandCentral Vault digital evidence management software, it delivers a powerful end-to-end solution.

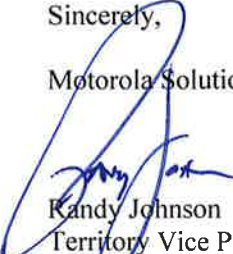
Motorola Solutions has had the pleasure of working with the City for public safety voice, dispatch, and data solutions for over 20 years. The proposed body worn camera solution fits with the current elements, ensuring integration and enhancement of current systems in use, and has a speaker microphone to eliminate a need an additional device. Our local implementation team has unmatched experience to ensure the City's goals, operational requirements, and expectations are met or exceeded. Throughout our response, we will address the key elements that prove our firm's qualifications, experience, implementation processes, project team's capabilities, and technical approach to accomplishing the City's vision.

Motorola Solutions' proposal is valid throughout the phased process of the City's RFP. If Motorola Solutions' proposal is deemed acceptable to the City, we will negotiate with the City in good faith to reach an agreement that is mutually beneficial.

Thank you for the opportunity to provide a response for this solicitation. Please address questions regarding our proposed solution to Mitch Nowak, Account Manager, at (954) 789-8817 or by email at mitch@motorolasolutions.com.

Sincerely,

Motorola Solutions, Inc.



Randy Johnson
Territory Vice President/Director of Sales
Government & Public Safety
North American Government Markets–East Region

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SECTION 1

EXECUTIVE SUMMARY

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

RFQ BID NUMBER 766-11825



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SECTION 1

EXECUTIVE SUMMARY

Motorola Solutions has included an executive summary summarizing the key elements of the proposal.



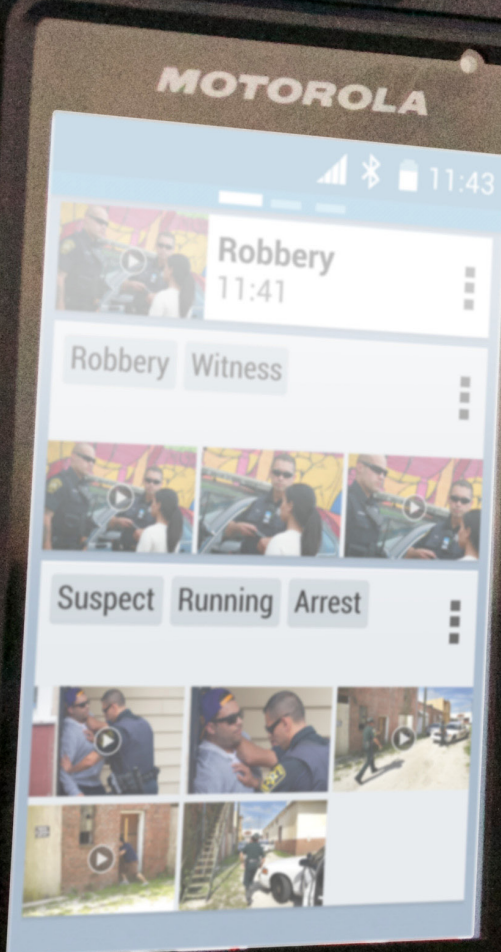
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CITY OF FORT LAUDERDALE, FLORIDA

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

EXECUTIVE SUMMARY



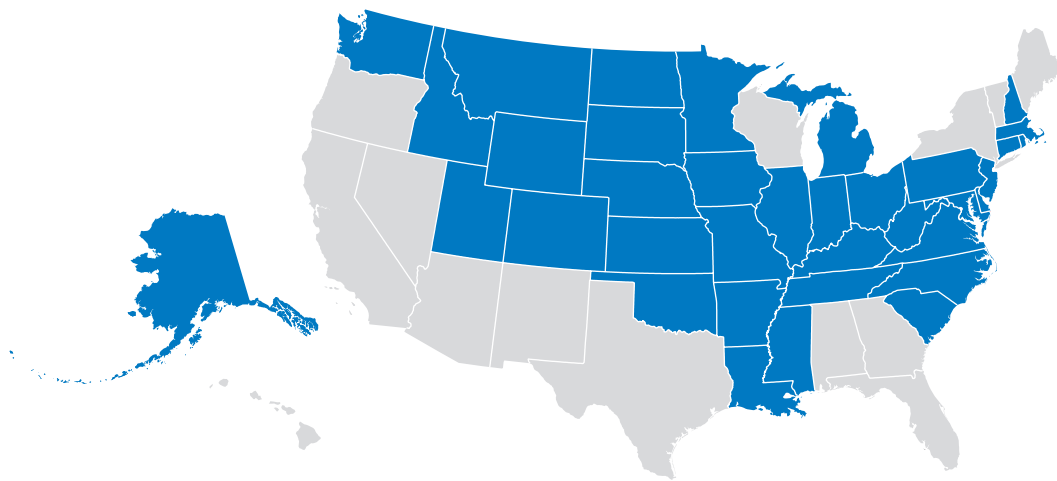


Body worn cameras, used to capture critical digital evidence, are quickly becoming a predominant tool used by front-line police officers to protect themselves and the citizens they serve. Body worn cameras record the content that enables agencies to maintain transparency and accountability with the public. Because they openly document events, body worn cameras can elevate service while at the same time deepening community trust. At the same time, they can help your agency enhance training, improve officer safety and implement best practices.

Motorola Solutions values our longstanding partnership with the City of Fort Lauderdale (the City). We are fully committed to ensuring that the City’s vision for a successful body worn camera project is not only met but exceeded.

The City’s current objective is to qualify, pilot and deploy a turn-key solution to capture video from the City’s Police Officers perspective, which will provide transparency with the community and the City of Fort Lauderdale. Fort Lauderdale is the largest City and the County seat in Broward County, which attracts millions of visitors each year. People choose to live and visit this City because of the rich culture, fine art, famous beaches, historic riverfront and growing economics, among many things.

The City identifies key components which specify how each firm will be evaluated through the process. These components consist of the firm’s qualifications, experience, the expertise of the project team and the approach to meet the technical solution, as well as the solution meeting the functional and nonfunctional requirements. The City will conduct a three phased approach to qualify and evaluate the proposed solutions. The phased approach consists of a primary evaluation of the proposed solution which includes 15 officers evaluating the solution. The second phase consists of the City and the chosen providers continuing the evaluation process with a pilot program deploying 35 units into the field. The final phase would encompass the City moving forward with a full deployment of the solution throughout Fort Lauderdale’s Police Department.



MOTOROLA, BY THE NUMBERS

- 36 of the 41 statewide systems in the U.S. & 7 provinces in Canada
- 1,000+ standards-based public safety networks in 90 countries
- 750+ Project 25 trunked systems in 61 countries
- 21 country-wide systems
- 3 Million P25-capable radios shipped
- 400+ systems remotely monitored 24x7x365
- 900 service provider locations

YOUR LOCAL, EXPERIENCED PARTNER

Motorola Solutions has been providing mission critical communications to the first responders of Fort Lauderdale for over 20 years. We are an organic organization that adjusts to global demands. Over the past few months Motorola Solutions has made changes to the dynamics of each headquarter facility. While Schaumburg, Illinois was the corporate headquarters with the largest number of employees, we have shifted the Sales and Corporate Officers to our Chicago location. Our Plantation facility is not only the headquarters for our Latin American Division, but it is also Motorola Solutions' headquarters for Public Safety Device Engineering. This is the home of many products the City of Fort Lauderdale uses today, as well as the birthplace of the Si500 Video Speaker Microphone (VSM).

Motorola Solutions employs the largest global network of system engineers, technologists, specialists, and project managers—over a thousand professionals—focused on the design, deployment, servicing and managing of mission and business critical systems around the world. Our team of project managers, engineers, and service personnel will be the City's partner for the entire life of the system, from planning and designing the system to deploying and integrating the network as quickly, efficiently and cost-effectively as possible.

Motorola Solutions Experience:

- 85+ years of communications system experience.
- Integrator of thousands of large communications systems.
- More mission critical radio systems deployed than all other vendors combined.
- Successful manager of hundreds of large networks.
- Proven track record of site management with emphasis on environmental sensitivity.

Motorola has identified tenured project resources to support the City, our Lead Project Manager, Jerry Montelone; Lead Engineer, Rick Parrish and Subject Matter Expert, Jerry Napolitano. Our dedicated project resources will also work in parallel with our Account Manager, Mitch Nowak and Customer Service Manager, Cindee Markes. Each member of our team possesses the specialized skills and knowledge to provide and implement a solution to meet or exceed the vision of the City. Detailed information is provided in Section 2.2 of the proposal.

Motorola Solutions is pleased to offer our Digital Evidence Management Solution (DEMS) for the City, which combines a body worn video speaker microphone (VSM) with advanced cloud-based content management. It is designed for law enforcement agencies to simplify workflows from the moment of capture, to review, management, and sharing of all forms of digital evidence. Officers save time with seamless uploading of video from the Si500 VSM to CommandCentral Vault, which auto-correlates the metadata with existing CAD and RMS, minimizing administrative overhead and increasing actionable intelligence. This unified solution enables officers to automatically tag their ID, date, time, and location to audio/video files enabling fast access to the most relevant data for enhanced situational awareness and investigations. Motorola Solutions looks forward to the City's consideration of the entirety of its powerful DEMS capabilities.





BODY WORN CAMERA AS A SERVICE

Body Worn Camera as a Service (BWCaaS) combines the power of a Si500 with CommandCentral Vault, which provides foundation for any body worn program. BWCaaS provides a discount on the Si500 lowering initial up-front costs of a body worn camera solution, including CommandCentral Store, Manage, and Judicial for all content management needs. City is also kept up to date on the latest technology with ongoing updates via CommandCentral Vault and next generation of Si device 30 months into a 5-year contract.

The City of Fort Lauderdale's Package Offers:

- Lower up-front cost on Si500 VSM.
- CommandCentral Store – Be confident that your data is securely stored and protected from system failures.
- CommandCentral Manage – Handle all aspects of your digital evidence.
- CommandCentral Judicial – Share evidence online with your judicial partners.
- Built-in Redaction of all video content managed by CommandCentral Vault.
- Ability to import third-party open source digital media evidence and make it part of your chain of custody.
- 150 GB of storage per camera, year 1.
- 50 GB storage pool increase per camera, per incremental year (years 2 to 5, +200 GB).
- A 5-year contract will provide 350 GB of storage per camera at the term of the 5th year.
- All data is pooled into one overall storage bucket.
- Unlimited user accounts, allowing chain of custody to never be broken as officers leave your agency.
- Brand new next-generation Si unit at 30 months into a 60-month commitment.

THE Si500 STANDS OUT

The Si500 stands out from traditional body worn camera as it is built on a secure android operating system. As Motorola Solutions and partners release applications that can be integrated into this platform, such as mapping, messaging, and video streaming, the Si500 becomes far more powerful than a standard body worn camera.

Motorola Solutions recognizes that City is not currently enjoying the benefits of using Motorola Solutions' APX line of portable radios on your P25 trunked radio system. The DEMS solution can leverage your P25 network for additional functionality.

This provides an excellent opportunity for City to invest in a video platform that will extend functionality of the agency's potential investment of Motorola Solutions APX products. The Si500 integrates with any APX radio either through a wireless Bluetooth connection or via a remote speaker microphone (RSM) cord providing enhanced RSM capabilities, avoiding the need for an additional accessory.

The Si500 will not only provide City with an industry leading camera, but also the most advanced and highest quality RSM Motorola Solutions has built to date.

Every feature and function of the Si500 is designed with the customer's safety in mind from best-in-class audio to purpose-built ergonomics. Using the Adaptive Audio Engine, the Si500 can dynamically change the level of noise suppression, microphone gain, wind porting, and speaker equalization on the fly for the loudest, clearest audio in any wearing position or environment.

The Si500 also offers Gorilla Glass™ impact protection display optimized for wet finger and light glove use with an intuitive user interface that allows users to control their APX radio channels and talkgroups, capture video, photos, tag videos and audio recordings.

KEY FUNCTIONALITY AND FEATURES

- **Integrated remote speaker microphone (RSM) and body worn camera reducing devices carried on user**
- **Five integrated microphones with Adaptive Audio Engine: auto adjusts audio settings based on user/environment (Standard on Si500 model, optional on Si300 model)**
- **Pre-Buffering (Audio and Video): 60 and 30 sec Capture critical evidence prior to initiating a recording trigger**
- **Integrated Wi-Fi Data upload for touch- less secure uploads to the secure evidence cloud with up to 20 provisioned WiFi networks supporting 802.11 b/g/n/ac**
- **Articulating camera**
- **Gorilla Glass™ impact protection 3.2" display**
- **Secured partition encryption allowing for application white listing to protect from tampering**
- **MIL-810GSTD Rated G IP67, drop, vibration, shock and water intrusion. Fully protected against dust, and 1 meter water immersion for 30 minutes**
- **Light weight ergonomic design**
- **Auto rotation of camera when changing how the Si500 is worn**
- **Memory Storage Size: 32 GB securely stores recorded images, video and voice notes**
- **Optimized Field of View for greater coverage of user's perception, 128° X 68°**
- **Flexible resolutions to optimize best storage sizing, 1080p, 720p, VGA at 30FPS with .5 LUX low light performance**
- **Non-proprietary video and audio CODEC, MP4 H264 and ACC respectively**
- **Bluetooth 4.0 with Generic Attribute Profile (GATT) Support for external BT Sensor triggering**
- **Operator removable battery for easy replacement for when the need arises to record beyond a standard shift period**
- **CJIS compliant secure storage**

A CLOSER LOOK AT THE Si500



DEVICE MANAGEMENT

The Si Series devices are configured utilizing the same Radio Management (RM) software utilized to configure PWC's subscriber units. Each BWC is shipped with its own RM license thereby ensuring each device is ready for configuration. By utilizing programming templates, an agency can ensure all devices have the appropriate configuration that aligns with the agency's established BWC policies.

The out of the box user experience will consist of a customer specific QR code per camera that will be scanned utilizing camera of the Si device. This process will register the device to the evidence management solution and create a Secure Hash signature ensuring end-to-end tamper proofing of all data and create a secure chain of custody.



POWER MANAGEMENT

Power management options provide flexibility in the field. The Si series can be outfitted with a standard or extended life battery to provide hours of operation with video buffering engaged. The Si series is designed to allow the end use the ability to hot swap batteries in the field without the use of any hand tools. This unique feature ensures full operational use for extended shift works.



STANDARD BATTERY

1950 mAh
230 grams (total weight)
~12 hour operation



HIGH CAPACITY BATTERY

2925 mAh
250 grams (total weight)
20+ hour operation
~8.5 hours with video buffering & display



WALL CHARGER

Micro USB
Full charge in ~3 hours



MULTI-UNIT CHARGER

Charge 6 devices or 5 spare batteries



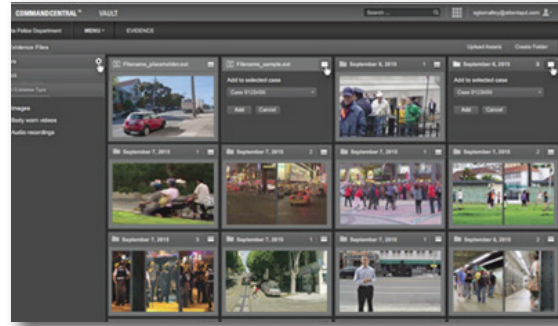
SECURE EVIDENCE UPLOAD

Digital evidence, captured by the Si devices, is encrypted and stored on the internal circuit board. Each recorded evidence file can be “tagged” in the field to identify event and subsequently retention criteria based upon state guidelines.

The Si devices are “locked-down” android devices with no removable medium to be lost or corrupted. Off load of the secured digital evidence is via Wi-Fi 802.11 b/g/n/ac via access points specified by the RM software. After the digital evidence management system verifies that each evidence file has been off loaded from the device and securely stored within the CommandCentral Vault solution, the files are deleted from the Si device leaving one original record of the evidence within the storage solution.

CommandCentral Vault

CommandCentral Vault is a cloud-based content management solution to securely store, review, manage, and share all forms of digital evidence. It provides a single place to aggregate evidence from multiple sources such as fixed video, social media, body worn cameras (such as the Si500), audio notes and other multimedia sources. Supporting both automatic and manual uploads combined with end-to-end streamlined content management enables agencies to simplify workflows and the overhead of dealing with increasing amounts of content.



SIMPLIFIED STORAGE: Multimedia stored in CommandCentral Vault can be automatically tagged and grouped with associated events from City Central Dispatch Agency’s Motorola Solutions PremierOne CAD and further associated to a record ID or case within your RM system. This will dramatically reduce manual administrative workload from the staff as compared to other systems where you would have to enter in this information manually.

CJIS SECURITY: CommandCentral Vault utilizes Amazon Web Services (AWS) as our cloud service provider partner. AWS complies with the FBI’s Criminal Justice Information Services (CJIS) standard. The CommandCentral Vault content repository is built on Adobe AEM which has received Federal Risk and Authorization Management Program (FedRAMP) Certification.

FedRAMP is a government-wide program that provides a standardized approach to security assessment, authorization, and continuous monitoring for cloud products and services. FedRAMP is mandatory for Federal Agency cloud deployments and service models at the low and moderate risk impact levels. Numerous government agencies and other entities that provide systems integration and other products and services to governmental agencies are using this same wide-range of AWS FedRAMP services that are incorporated into our CommandCentral Vault evidence manager.

Motorola Solutions recognizes that when City places data in the cloud it puts an absolute priority on timely and secure access to information, wherever and whenever it is needed. To meet these needs, the CommandCentral Vault cloud infrastructure has been architected to be one of the most flexible and secure cloud computing environments available for storing criminal justice information. Allowing easy and secure access from within City IT infrastructure. Our architecture provides an extremely scalable, highly reliable platform enabling you to deploy CommandCentral Vault quickly and securely in support of a wide variety of security and regulatory requirements, to include CJIS workflows according to the CJIS Security Policy (CJISD-ITS-DOC-08140-5.4).

Motorola Solutions complies with the FBI’s CJIS standard. Motorola Solutions along with our partner AWS, will sign the CJIS security agreements (CJISD-ITS-DOC-08140-5.4), including allowing or performing any required employee background checks according to the CJIS Security Policy. We will continually support any changes to The Security Addendum requirements as we assume there may be future security requirement changes.

COMMANDCENTRAL VAULT KEY FEATURES

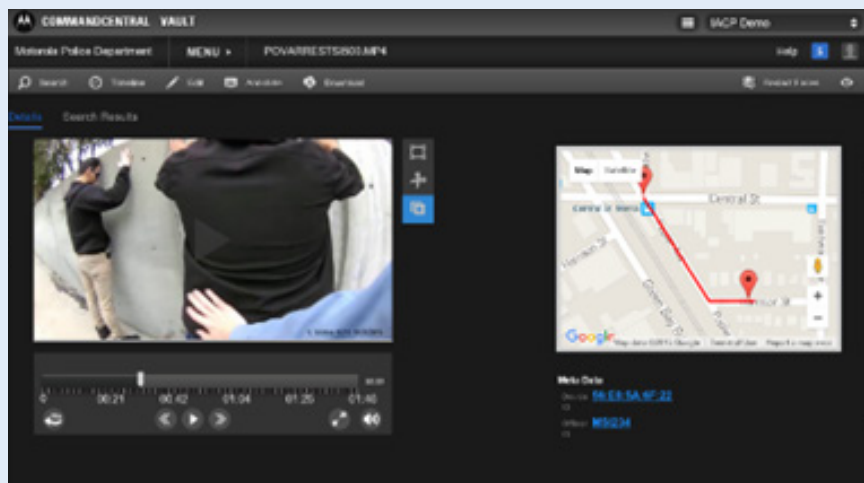
- CJIS-capable via AWS GovCloud.
- Automated redaction, eliminating tedious frame-by-frame process.
- Dynamic watermarking to prevent unauthorized screen capturing and sharing.
- Secure chain of custody with cryptographically signed content, preventing manipulation.
- Role-based access.
- Advanced end-to-end content management: capture, review, manage, and share.
- Agency-wide content search for permitted users.
- Annotate images and video to provide additional context during review.
- Enhanced review functionality with playback speed controls.
- Automated redaction based on object recognition.
- Automatic association of stored content with CAD/RMS data to group related case files and provide faster search for case related content.
- Review content and associated metadata with geospatial mapping playback.
- Chain of custody controls to preserve and verify original content.
- Mark content to adhere to retention policies.
- GPS Visualization of all evidence as video is played back and reviewed, second by second.
- Command Central Vault has simple language query that can reference any data field or a combination of fields. All content uploaded has META data attached to it which enables filter/search/sort/groupings in a hierarchical way that is fit for the needs of the particular user. As this data is sensitive granular audit logs provide traceability to all actions taken on the content including but not limited to view, share, download, , creating clips, adding annotations, adding metadata tags etc.

SIMPLE SHARING

CommandCentral Vault–Judicial Module

With the Judicial module, City can rapidly share evidence and other content with legal personnel reducing administrative overhead and delays. With the Judicial module, your agency is provided all the capabilities of the Store and Manage modules, including:

- Creating video clips to provide specific evidence related to a judicial request.
- Restricted distribution to ensure only permitted individual have access to necessary content.
- Secure links to requested content to maintain chain of custody.



Example of GPS visualization of evidence during playback



REDACTION

CommandCentral Vault supports an automated redaction capability to facilitate the processing of digital evidence prior to release pursuant to a public information request. Utilizing “object tracking” technology, a FOIA/FOIL compliance officer can easily obscure the identity of juveniles, domestic battery and sexual battery or undercover police officers that are included in the initial evidence capture. CommandCentral Vault ensures end-to-end security of stored content, and original content is never edited to reduce challenges to the chain of custody. Full auditing allows your agency to track all activity on content from the moment it’s stored and classified.





SIX KEY FUNCTIONS OF OUR COMMANDCENTRAL VAULT OFFER



END-TO-END CONTENT MANAGEMENT

Powerful, simple workflows to capture, store, manage, and share.



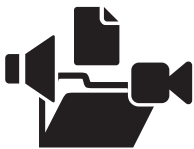
END-TO-END SECURITY

Digitally signed content ensures cryptographically secure verification of authenticity with storage that meets CJIS standards.



AUTOMATED REDACTION

Eliminate tedious frame-by-frame redacting. Select object/person and process across entire video.



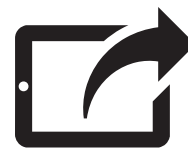
AUTO-CORRELATE METADATA

Link to CAD and RMS data minimizing administrative overhead.



CHAIN OF CUSTODY

Prevent tampering and editing. Track all activity with full auditing capability.



EVIDENCE SHARING

Simplify and reduce time to fulfill requests with customizable, easy-to-understand forms and workflows.

LONG-TERM LOCAL SUPPORT, UNMATCHED IMPLEMENTATION AND EXPERIENCE

This unique project management and support offering continues the successful partnership based on professionalism and mutually developed trust between the City, Motorola Solutions, and our local Field Service Organization (FSO). The City's ultimate benefit as a result of our partnership and combined experience is "Assured Project Success."

BUILDING ON OUR PARTNERSHIP

As the City's P25 radio system communications and PremierOne CAD provider, Motorola Solutions has gained local experience and an insider's perspective of City's current communications and response system needs that no other vendor can match. The result is the capability to provide a full, end-to-end approach to design, deployment, and integration to City with a best value, integrated solution.

ENHANCING YOUR EXISTING LOCAL SUPPORT

Motorola Solutions has unmatched expertise and local resources to design, deploy and support a new law enforcement body worn camera solution. The partnership created over 20 years ago between City and Motorola Solutions has resulted in a highly reliable and locally supported public safety-grade radio system that has served City and its residents well. This offer includes a continuation and enhancement of that relationship in the project management and on-site, ongoing support of the body worn camera system.

YOUR TRUSTED PARTNER

Motorola Solutions values our long-term partnership with the City of Fort Lauderdale. We share your vision of body worn cameras with streamlined and efficient capabilities, and realize this investment is a significant step in that direction.

Motorola Solutions has been the industry leader in mission-critical public safety communications for over 85 years and continues to innovate new public safety solutions. We have invested our resources and mission-critical knowledge into our body worn VSM solution, a comprehensive end-to-end solution that seamlessly incorporates voice, video, and back-end software content management. We are committed to ensuring that this solution has the same mission-critical reliability as our premier APX radio platform. Motorola Solutions' Si devices and CommandCentral Vault software are an extension of the City P25 radio system, and will have the same support and reliability.

Your goal of protecting and serving your citizens is our goal as well – our corporate family includes Fort Lauderdale residents who share your dedication to community safety.

We are looking forward to delivering a state-of-the-art law enforcement body worn camera solution that will bring City of Fort Lauderdale's vision to fruition— working together to serve and protect your citizens in the moments that matter.



SAFER CITIES. THRIVING COMMUNITIES.



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SECTION 2

EXPERIENCE AND QUALIFICATIONS

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

RFQ BID NUMBER 766-11825



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EXPERIENCE AND QUALIFICATIONS

2.1 PROPOSER HISTORY

Over the past five years, Motorola Solutions, Inc. (Motorola Solutions) has or is currently successfully implemented over 1,100 projects in North America. Motorola Solutions is proud to share the volume of projects we have earned in North America, which allows our network of professionals to put in practice the lessons learned and efficiencies created with each other globally.

We have a 88 year heritage, as the industry leader in North America working with, understanding, and exceeding local governments and first responder's needs. This heritage enables long partnerships which educate our team's understanding of local government procurement practices. Motorola Solutions embraces each agency's practices and philosophies to enable a fair, efficient, and proactive relationship.

Motorola Solutions understands the City of Fort Lauderdale's (City) concerns regarding project resources. It is critical that the selected vendor has a team of experienced resources dedicated to ensure a smooth and successful cutover. This is further described in detail in Section 2.2.2 Project Team Qualifications.

Motorola Solutions has identified the proven dedicated resources to support the City, thereby removing any concerns specific to the workload of our firm. The City's resources are our Lead Project Manager, Jerry Monteleone; Lead Engineer, Rick Parrish; and Subject Matter Expert, Jerry Napolitano. The City can rest assured that the Motorola Solutions team led by Jerry Monteleone, will work hand in hand with the City to ensure successful implementation and meet your desired schedule.

Motorola Solutions is incorporated under the laws of the State of Delaware as the successor to an Illinois corporation, Motorola, Inc., organized in 1928. We changed our name from Motorola, Inc. to Motorola Solutions, Inc. on January 4, 2011.

Motorola Solutions' corporate headquarters is located at 500 W. Monroe Street, Chicago, IL 60661. Telephone is (847) 576-5000; website is www.motorolasolutions.com.

Motorola Solutions' local office is at 8000 W. Sunrise Blvd., Plantation, FL 32746. Your local contact for information or services is Mitch Nowak, Account Manager, at mitch@motorolasolutions.com or (954) 477-8245.

Motorola Solutions' Federal Identification Number is 36-1115800; Dun & Bradstreet number (DUNS) is 00-132-5463; State of Florida Certificate of Good Standing number is 830046.



2.1.1 Company History

Founded in 1928, Motorola Solutions has a history of innovation that has revolutionized communications. From pioneering mobile communications in the 1930s and making equipment that carried the first words from the moon in 1969, to supporting modern-day emergency response equipment for disaster relief efforts around the world, Motorola Solutions has a global footprint with products that demonstrate its thought leadership.

Quick Numbers

2015 annual sales: \$5.7 billion

2015 research and development spend: \$620 million

Customers: Over 100,000 in over 100 countries

Employees: 13,000+ in 60 countries

Thousands of patents focused on mission-critical and wireless technologies

Stock Symbol

NYSE: MSI

Chairman and CEO

Greg Brown

Global Presence

13,000+ employees in 60 countries

Intellectual Property Portfolio

Thousands of patents focused on mission-critical and wireless technologies

Largest Implementation

Over the past five years, Motorola Solutions has or is currently successfully implemented over 1,100 projects in North America; specifically in the State of Florida we have 40. These systems range in size and complexity, but the same quality, customer partnership, and proven processes drive our successful implementations. These are reason why Motorola Solutions has been entrusted to implement 34 of the 40 statewide systems. Our approach allows Motorola Solutions to control risk, schedule, and costs throughout the term of the contract and partner with the City to meet the scheduled goals and implementation of the system. When it comes to system implementations, we have over 1000 dedicated specialized resources in the U.S. alone. The Florida team is part of our Southeast Region and can leverage additional resources if needed.

Motorola Solutions is coming to market today with our Si500/DEMs solution, the City should rest assured that our resources have been more than bench tested and this is proven throughout our entire portfolio of solutions and the successful implementations. The team chosen for Fort Lauderdale has vast experience with local government and police operations, which will ensure the proposed solution design and implementation will meet or exceed the City's vision.



2.2 PROPOSER QUALIFICATIONS

2.2.1 General Statement of Experience

Motorola Solutions, Inc. (formerly Motorola, Inc.) has been committed to innovation in communications and electronics since 1928. As Motorola Solutions, Inc., Motorola Solution focuses on communication solutions for government and enterprise customers, with an organizational structure that is dedicated towards developing, implementing, and supporting communications networks that meet our customers' mission critical needs.

As a world leader in Mission Critical Communications, Motorola Solutions and the City of Fort Lauderdale have worked hand in hand for many years to assure first responders and citizens' safety. We look forward to continuing that relationship as Motorola Solutions begins a new endeavor in the Body Worn Camera solution.

Motorola Solutions has focused its development efforts in creating a Digital Evidence Management Solution designed to leverage our customers' technology investments while at the same time providing a state-of-the-art body camera solution. Motorola Solutions has invested heavily in the development of our solution, and is dedicated to being successful in the direct manufacturing, delivery and implementation of body worn cameras and video storage technology.

Additionally, Motorola Solutions has been a leading provider of comprehensive video capture and management solutions to law enforcement customers for many years. Whether fixed, in-car, or body worn cameras, video walls or support for their Real Time Crime Center (RTCC), customers have been selecting MSI for in depth knowledge field support team and experience when video is needed.

Below are some of our major video customers.

- City of Chicago Fixed Cameras and Video Management – over 20,000 cameras.
- City of Cleveland Fixed Cameras and Video Management – 125 cameras.
- St. Louis RTCC and Video Wall – initially 8 screens growing to 13.

Motorola Solutions is the leader in public safety communications systems and employs thousands of dedicated project team members to design, coordinate, implement and maintain systems. These resources consist of project managers, engineers and system technologists.

Motorola Solutions has a southeast regional management structure that supports a team of specialized tenured implementation experts. Motorola Solutions' Florida-based implementation team has significant resources (sized to manage current and future projects), however; Motorola Solutions is able to leverage additional qualified personnel if needed from our experienced global network.

A successful project starts with a collaborative communication and a robust understanding with the customer to fully understand the vision, goals and requirements. Additionally, the proposed solution must meet or exceed the functional requirements. Lastly a project manager that can understand the commitment, communicate and employ the skills to execute a mutually agreed upon deployment strategy is essential.



While this solution may be a new to Motorola Solutions, the same Quality Assurance/Quality Control programs are utilized as they are for our ASTRO 25 implementations. Motorola Solutions proven methodologies will be mirrored for our body worn camera solution. For the past two years, Motorola Solutions has been working with first responders like the Police Officers of Fort Lauderdale to create a body worn camera solution that encompasses their needs and that leverages existing investments—such as their ASTRO 25 radio system.

2.2.2 Project Team Qualifications

2.2.2.1 Project Team Functions Descriptions

Name & Title of Principle Project Staff Members	Responsibilities
Jerry Monteleone, Project Manager	Please see the Project Management tasks listed below.
Rick Parrish, Systems Engineer	Please see the System Engineering tasks listed below.
Jerry Napolitano, Subject Matter Expert	Please see the Subject Matter Expert tasks listed below.
Cindee Markes, Customer Service Manager	Please see the Subject Matter Expert tasks listed below.

Motorola Solutions has organized project resources into a Systems Integration (SI) group to meet the needs of implementing sophisticated communications technology as the Motorola Solutions’ Digital Evidence Management Solution (DEMS) for the City. This organization is involved from system conception to system completion. The Motorola Solutions SI group assembles a team for each project to fulfill customer–specific requirements.

Motorola Solutions Project Manager

The Project Manager has full responsibility for the successful completion of the implementation lifecycle from start to finish.

The tasks of the Project Manager include, but are not limited to, the following:

- Act as main point of contact between the City’s Project Manager and Motorola Solutions resources throughout the project lifecycle and as upon agreed during contract.
- Develop and manage project plan, schedule, quality, and risk.
- Manage/supervise field installation and implementation teams to ensure that all on–site installation, programming, configuration and testing tasks are performed per contract requirements, industry best practices, and applicable standards and guidelines.
- Review Project Schedule and issue status reports that include the project status, milestones achieved, and tasks behind schedule, actual and potential problems.
- Develop and distribute project punchlist.
- Resolve deviations from the Project Schedule.
- Monitor the project to ensure support resources are available as scheduled and as identified in the contract.
- Assume accountability for all Motorola Solutions supplied tasks within the Project Schedule.
- Review and administer change control procedures with the City’s Project Manager.
- Provide timely responses to issues related to project progress raised by the City’s Project Manager.



Motorola Solutions System Engineer

The System Engineer has full responsibility for system design and performance. The System Engineer's primary responsibility is to ensure the technical integrity of the system design to contract throughout the entire project lifecycle.

The System Engineer's other tasks include:

- Develop DEMS documents.
- Development and review of all the technical documentation of the City's DEMS (law enforcement body worn camera solution) per the contract and to be finalized at the CDR with the City.
- Provides detailed consultative advice about the features and functionality of DEMS solution purchased by the City.
- Define Motorola Solutions and City demarcation points.
- Define technical requirements for interfacing with Motorola Solutions-supplied equipment.
- Complete the process of defining, documenting, and acquiring the City's approval of system provisioning and configuration.
- Work with the City to develop the Si500 templates.
- Responsible for the process of defining, documenting, and executing operational performance acceptance testing once the body camera system has been implemented/provisioned.
- Develop and oversee execution of operational tests and go-live plan that balances the City's needs with installation logistics.

Motorola Solutions Account Manager

The Account Manager will act as a liaison, responsible for addressing the City's needs that arise from day to day operations, as well as issues arising from the system implementation.

The Account Manager's other tasks include:

- Assist in configuration and pricing of equipment quotes.
- Process and manage equipment orders.
- Perform a consultative role in applying Motorola Solutions equipment solutions.
- Participate in and support testing of the system.
- Represent and clarify the City's contractual request for change orders.

Motorola Solutions Customer Service Manager (CSM)

Motorola Solutions' Customer Support Manager will assist in providing the coordination of support resources over the lifecycle of your Digital Evidence Management (BWC) Solution. The CSM will manage all warranty and post-warranty support services and serve the role of the City's advocate. The CSM will also be the defined point of contact for issue resolution and escalation, monitoring of our contractual performance.

The CSM develops a documented Customer Support Plan (CSP) including the Service from Start (SFS) Comprehensive program, which will define the commitments and manage expectations for both the City and Motorola Solutions. The CSP will be developed in conjunction with the appropriate City personnel.



Motorola Solutions DEMS Subject Matter Expert (SME)

The DEMS SME support is provided by our Center of Excellence (COE) engineering team. Some of the SME responsibilities would include:

- Defining and documenting best practices for implementation, support, and upgrading of City's solutions.
- Acting as an experienced engineering liaison between product development, field engineering, project management, sales, and service organizations; as well as the City.

Motorola Solutions Field Service Organization (FSO)

Our local field support technicians, based in Plantation, aid in template creation and support.



2.2.2.2 Resumes

Jerry Monteleone

Systems Integration Project Manager	Jerry Monteleone Lee County, Florida
Date of Hire	1994
Motorola Solutions Professional Experience	<p><i>2012 to Present</i></p> <p>Systems Integration Project Manager</p> <ul style="list-style-type: none"> ▪ Responsible for the integration of various Motorola Solutions communication system projects in the public safety and public service markets. ▪ Manage cross-functional teams responsible for both the proposal and implementation of communication system projects. Implementation teams consist of both internal employees and external contracted resources. ▪ Responsible for the planning, scheduling, and control of projects. Accountable for budgets, cost control, and achieving all project deliverables on schedule. <p><u>Customer Projects:</u></p> <ul style="list-style-type: none"> ▪ Delray Beach, Florida—2-site, 7-channel ASR, with 4 MCC 7500 consoles upgraded to P25 with approximately 200 APX radios (1.6M). ▪ Boynton Beach, Florida—5-channel TDMA/FDMA single site system, with 5 MCC 7500 consoles upgraded to P25 with approximately 150 APX mobile installations and 300 APX portables (2.3M). ▪ Boca Raton, Florida—2-site simulcast; 10 channels with 10 consoles in multiple dispatch centers (1.9M). ▪ Florida PSIC Network—Added 2 additional ASR PSIC sites; one located in Palm Beach County on top of the County Jail, the second is in St John’s County, Florida (389K). ▪ Osceola County Florida—Replaced the County’s microwave system with a new MNI system and new antenna systems (1.7M). ▪ Orlando/Orange County, Florida—Relocate a site to the top of Orange County Courthouse. Multi-zoned Orlando and Orange County into one system (3.2M). ▪ Polk County—Installed new paging system at two sites along with an AVL system, which ties into a Tiburon database for auto vehicle locating (760K). ▪ Polk County—Installed a backup prime site at Frostproof and Bartow sites (550K). ▪ Reedy Creek—System upgrade from 7.6 to 7.13 with new MCC 7500 console installation (2.6M). ▪ Marion County—System upgrade from 7.6 to 7.13 with 13 new MCC 7500 consoles (1.1M). ▪ Santa Rosa County Florida—Construction of a 300-foot self-supporting tower in Munson Florida (330K). ▪ Orlando Utilities—Upgraded consoles from Gold Elite to MCC 7500; tied consoles back to Osceola County (350K). ▪ City of Winter Park—Moved City from Apopka core to Orange County system and upgraded site to 7.13 (220K). ▪ Hernando County—Upgrade to new 7.13 Master Site, which was relocated to Sheriff Office, and SmartX 3 remote sites. Installed new 3-site microwave system throughout County (2.9M). ▪ City of Lakeland Florida—Assisted with the installation of a new 3-site, 7.13 P25 system, and a parallel single site backup system. Upgraded 3-site microwave throughout city. Installed 500+ APX mobiles and 1,500 portables (11.4M).



Systems Integration Project Manager	Jerry Monteleone Lee County, Florida
	<p>1999 to 2003</p> <p>Project Manager/Department Manager</p> <ul style="list-style-type: none"> - Managed a team consisting of supervisors, engineers, and technicians supporting manufacturing and CCSi staging operations. - Interacted with Motorola Solutions business teams, manufacturing, and development departments when working on product quality issues. - Worked with the IT department on business software solutions and data flows to achieve a more efficient purchasing and material disposition process. - Interacted with purchasers and suppliers with regard to material negotiations, future product improvements, and cost reductions. - Worked with development and manufacturing operations when dealing with product improvements and “stop ship” issues. <p>1997 to 1999</p> <p>System Manager for iDEN (Nextel) Products</p> <ul style="list-style-type: none"> - Coordinated projects between development, manufacturing, purchasing, and product business team to achieve completion. - Allocated staff resources between various projects in order to achieve product quality and meet designated deadlines. <p>1994 to 1997</p> <p>Manufacturing/Mechanical Engineer</p> <ul style="list-style-type: none"> - Implemented engineering changes that directly impacted manufacturing and production to improve product quality, cost, and assembly.
Other Professional Experience	<p><i>Monteleone Developers, Des Plaines, IL, 2003 to 2010</i></p> <p>Construction Project Management, Land Engineering, and Development</p> <ul style="list-style-type: none"> - Managed various residential and commercial construction projects simultaneously with up to 30+ contractors and project durations between 1 to 3 years. - Worked closely with architect and consultants on construction design, zoning requirements, and incorporation of client changes and specifications into the overall construction projects. - Responsible for overall business plan, budgeting, planning, and negotiation with financial institutions and investors to achieve funds needed for successful business operations.
Education	<p>MBA Keller Graduate School of Management, November 1998</p> <p>Graduate Certificate, Project Management Keller Graduate School of Management, June 1998</p> <p>Bachelor of Science, Engineering Northern Illinois University, 1992</p>
Training, Certifications, and Memberships	<p>Six Sigma Green Belt, March 2003</p> <p>State of Florida Certified General Contractor and Residential Licensed Electrician</p>



Jerry Napolitano

<p>Principal Architect ILPS Solutions</p>	<p align="center">Jerry Napolitano Westchester County, New York</p>
<p>Date of Hire</p>	<p>1988</p>
<p>Motorola Solutions Professional Experience</p>	<p><i>August 2004–Present</i></p> <p>Principal Architect</p> <ul style="list-style-type: none"> ▪ Identifying and leading the differentiation of technical capability and work with senior management to develop new service and product offerings for Motorola Solutions’ Government and Enterprise business in the New York, New Jersey, and Connecticut Market Place. ▪ Responsible for pre–sale discovery, solution definition, solutions demonstrations and manage technical relationship with government customer base. ▪ Technical responsibility and customer representative for strategic accounts to develop strong client relationships and identify opportunities. ▪ Development of best practice and IP to be shared with both locally and national teams allowing for intellectual capital gains. ▪ Lead, guide and mentor delivery/engineering teams. Defined the road map and milestones for large Government project and identify the required involvement of delivery teams. ▪ Manage key client relationships and monitor performance and delivery against the pre–defined road map. ▪ Key member responsible for mainstreaming sales personnel into the new portfolio of mobility product that were part of Motorola Solutions’ acquisition of “Symbol Technologies Inc.” ▪ Acting as executive lead post sales in cases where escalation uncured due to functional organizational gaps. ▪ Business–understand customer market need and translate into solution design. ▪ Analyze and capture process flows for key solution processes and document them for product requirements and designs. ▪ Responsible for define the benefits that will accrue to the customer if the teams initiatives are successful by crating tailored presentations and demonstrations. <p><i>December 2004–August 2006</i></p> <p>Senior System Integration Manager, Networks & Enterprise Division</p> <ul style="list-style-type: none"> ▪ Key member of the Motorola Solutions team developing the network standards and business planning models for Quoting, Designing, implementing, and servicing MESH networks. ▪ Key member responsible for mainstreaming engineering and sales personnel of “MESH Networks, Inc.” into Motorola Solutions’ processes. ▪ Insured tools development roadmaps were consistent with broadband business needs. ▪ Developed rules of the road for unique aspects of broadband business deployments. ▪ Developed and maintain a “community” of Subject Matter Experts (SMEs). ▪ Key architect of several RFP response and system application designs as it related to Public Safety networks and Intelligent Transportation Systems (ITS). ▪ Developed relationships with Value added Reseller (VARs) partners and negotiated teaming agreements. ▪ Developed specific strategies focused on the capabilities as an application integrator in concert with Motorola Solutions’ Integrated Solutions Division. This lead to several successful sales made up of public safety applications and MESH network technology. ▪ Assisted Motorola Solutions product groups in identifying the needed go to market plan for our new public safety applications. Develop proposal content for Broadband projects in the areas of Statement of Work, System Description, Terms and Demarcation, and Executive Summary.

February 2004–December 2004

Principal Wireless Consultant, iXP Corp.

- Responsible for iXP's efforts as it relates to all wireless technology consulting that may be recommended to support public service agencies such as New York City Fire Department, New York City Police Department, NYC DoITT, State of Pennsylvania, City of Boston.
- Additional responsibilities include overseeing the implementation of several wireless communications solutions as well as managing and overseeing engineering personnel of several vendors and communication consultant firms.

August 2001–December 2003

Director of Northeast Engineering, Nextel Communications

- Managed a highly skilled engineering team where the average experience level was 11 years of wireless network design.
- The team was responsible for forecasting all iDEN network equipment needs to support customer growth and technology initiatives for the Nextel Northeast markets.
- Manage the design and planning of capital projects as they relate to network capacity and user demand trends.
- Develop a \$300 million annual capital equipment budget in conjunction with Nextel national headquarters.
- Negotiate capital equipment requirements with Nextel national headquarters.
- Optimize and maintain the most cost efficient network boundaries for the Northeast region, both logical and physical geographic boundaries that divide the overall span of control for Nextel service regions and markets.
- Monitored 17 Nortel GSM mobile switches and 4 Cisco Frame Relay/Mobile IP networks in the Northeast region to maintain a balance between capital efficiency and adequate capacity to allow for seasonal traffic changes.
- Monitor all mobile switching equipment for capacity constraints in the Northeast market.
- Developed and maintain equipment 'port' database for all network element components.
- Developed tools and processes to facilitate efficient engineering methods and ease of management oversight.
- Directed the development of an Operation Support Systems team consisting of programmers and system administrators to develop and maintain Unix and NT based system tools for all Nextel Northeast wireless networks.
- Manage the responsibilities for three functional areas and 18 employees in the Northeast region.
- Provide expert testimony for Nextel CALEA compliancy. (Communications Assistance for Law Enforcement Act) Responsibilities, criminal and civil cases in the Northeast.
- Participate as a key member of various Nextel national initiatives and continuous improvement teams, including Performance Management Tools Committee, Fault Management Tools Committee, Network Trouble Management Team, Engineering Roles & Responsibility Steering Team.

August 1999–August 2001

Senior Manager of Network Services and Operations

- Responsible for all system level operations, including network management support systems and MSO operations personnel for the Nextel New York market.
- Responsible for Network Service Availability for all NY Market Enterprise customers. (Xerox, Otis, Maytag, NYC DoITT, Federal agencies).
- Managed the Local Operations Center functions, including the coordination of cell site logistical issues, maintenance functions and system outage escalations.
- Maintained Four MSO facilities housing 8 MSCs supporting the New York Metropolitan market.
- Directed the development of an OSS (Operation Support Systems) team that consists



of programmers and system administrators that develop and maintain Unix and NT based system tools for the NY and New England wireless network.

- Managed the responsibilities for four functional groups and 25 employees.

February 1997–August 1999

Northeast Engineering Manager, Government and Networks Divisions

- Managed team of systems engineers in support of customer operations and new equipment integration.
- Developed communications system requirements and set system performance standards.
- Created and maintained project schedules, and took corrective action when necessary.
- Mentored and coached junior, intermediate, and senior engineers through the development process.
- Communicated and assisted in the development of system technology enhancements.
- Prepared and evaluated technical proposals; performed cost analysis of proposed systems.
- Coordinated project schedules and milestones; developed installation and testing procedures.

October 1993–February 1997

Lead Systems Engineer

- Designed and implemented the Nextel New York cell based Integrated Digital Enhanced Network (iDEN).
- Responsible for the initial launch of Nextel’s New York markets, with continued support of network expansion, optimization and software upgrades to support the evolution of the market.
- Supervised various installation teams.
- Successfully made the “First Call” on the Nextel NY iDEN Network.

October 1988–October 1993

Senior Systems Engineer

- Designed and implemented large scale radio communications systems in New York City and Pennsylvania areas for Public Safety customers.
- Projects included: county–wide communication system for Bucks County, PA; city–wide communication system for The City of Philadelphia; city–wide above ground and below ground Transit and Police Communications System for the NYC Transit Authority.
- Developed several innovative solutions to meet unique customer needs. One solution was identified as a Motorola Solutions Technical development and considered for a US Patent.
- Other responsibilities included: System definition and detailed design; Proposal preparation assistance; Definition of custom products; RF compatibility analysis; RF propagation prediction; Technical training for customer and Motorola Solutions service shop.

June 1987–October 1988

Signal Design Engineer, New York City Transit Authority

- Design of signal systems for New York City subway systems.
- Field surveys to support the design of power distribution systems.
- Development of electrical plans from first draft to completion on CADD.
- Preparation of job estimates for labor and material cost.
- Inspection and testing new signal systems; Investigation of new cost–efficient signal systems.
- Verification and approval of contractor’s electrical designs, with operational and technical guidance.



Other Professional Experience	Technical Skills Skilled in multi–platform computer environments. Design and development using relational database technologies. Proficient user of desktop, management, graphics, and email tools. Directing projects utilizing object design and Internet technologies.
Education	B.S. Electrical Engineering Technology New York Institute of Technology
Training, Certifications, and Memberships	<u>Professional</u> IEEE Communications and Vehicle Technology Societies <u>Associations and Volunteerism</u> RCA Radio Club of America IAFC International Association of Fire Chiefs CFSI Congressional Fire Services Institute The Councils of Advisors: A private association of scientific and technical professionals providing collaborative research and consulting to the financial community.



Rick Parrish

Principal Staff System Engineer	Rick Parrish Pinellas County, Florida
Date of Hire	June 1984
Motorola Solutions Professional Experience	<p>Principal Staff System Engineer:</p> <ul style="list-style-type: none"> - Responsible for the design and implementation P25-compliant communications systems for Public Safety customers. This includes design work in coverage analysis, system diagrams, rack layout, power computations, network backhaul, test reports, and final documentation. - Other areas of focus include Customer Fleetmapping, Dispatch Console Configuration, Logging Recorder Systems, Fire Station Alerting, Subscriber Programming, and Digital Evidence Management Solutions (DEMS).
	<p>Lead Project Engineer—Pinellas County, FL ASTRO 25 Geographically Redundant Prime sites, Dynamic System Resilience Trunked System Add-on; June 2014 (\$12M)</p> <p>System design and implementation of Motorola Solutions first Geographically Redundant Prime sites to Pinellas County’s 10 sites by 28 channel ASTRO 25 system. Implantation of a Dynamic System Resilience Master sites of Pinellas County 7.14 ASTRO 25 trunking system. System upgrade from ASTRO 25 7.9 to ASTRO 25 7.14</p> <ul style="list-style-type: none"> - ASTRO 25 System Upgrade from 7.9 to 7.14 - 1 Dynamic System Resilience Master site upgrade - 1 Geographically Redundant Prime site upgrade - 1 28 channel ASR site.
	<p>Lead Project Engineer—Pinellas County, FL ASTRO 25 Trunked System Upgrade; March 2009 (\$20M)</p> <p>System design and implementation of a 700/800 MHz ASTRO 25 Trunked System Upgrade.</p> <ul style="list-style-type: none"> - Upgrade current ASTRO 25 system from 7.7 to 7.9. - 10 site by 28 channel ASTRO 25 simulcast trunked system - 4 site by 6 channel ASTRO 25 simulcast trunked system - 49 MCC 7500 dispatch consoles - ~12000 radio subscribers upgrades
	<p>Lead Project Engineer—Pinellas County, FL ASTRO 25 Trunked System and Republican National Convention; 2012 (\$6M)</p> <p>System design and implementation to prepare Pinellas County’s ASTRO 25 trunking system for the Republican National Convention.</p> <ul style="list-style-type: none"> - 4 site by 15 channel ASTRO 25 simulcast trunked system - 11 MCC 7500 dispatch consoles - Programmed both Motorola Solutions and Harris P25 Radios to interoperate on the Pinellas County ASTRO 25 system.
	<p>Lead Project Engineer—Pinellas County, FL Digital Microwave Upgrade; 2007 (\$7.5M)</p> <p>System design and implementation of a Digital Microwave system.</p> <ul style="list-style-type: none"> - 20 Hop Digital Proteus MX Looped Microwave system - 14 Hot Standby Proteus MX Digital Spurs - 17 PTP500 Hops

Principal Staff System Engineer	Rick Parrish Pinellas County, Florida
	<p>Lead Project Engineer—Pinellas County, FL 7.X Beta ASTRO 25 Trunked System; 2005 (\$5M)</p> <p>System design and implementation of a Pre7.X Beta ASTRO 25 system. This system certified High Performance Data 700MHz and 800MHz, MCC 7500, MCC 7500 and Gold Elite cohabitation on a 7x platform, ASR, and Trunking.</p> <ul style="list-style-type: none"> - 3 site by 3 channel mixed 700MHZ and 800MHz High performance Data system. - 5 channel ASTRO 25 ASR site. - 2 MCC 7500 Dispatch site. - Mixed MCC 7500 and Gold Elite Dispatch site. - 4 site by 4 channel Simulcast ASTRO 25 system.
	<p>Lead Project Engineer—Pinellas County, FL Green House Beta Data Project; 2004 (\$1M)</p> <ul style="list-style-type: none"> - System design and implementation of a beta test 700MHz Data system for Motorola Solutions and Pinellas County. Used to demonstrate future data system technology.
	<p>Division Upgrade Consultant/SR System Engineer</p> <ul style="list-style-type: none"> - Provided technical expertise system upgrades and making recommendations system designs.
	<p>Lead Project Engineer—Pinellas County, FL SmartZone 4.1 Mixed Mode Trunked System Upgrade; 1998 (\$22M)</p> <p>System design and implementation of an 800 MHz 4.1 Smart Zone Mixed Mode Trunked System Upgrade.</p> <ul style="list-style-type: none"> - 9 site by 28 channel 3.0 Mixed–Mode ASTRO SmartZone simulcast trunked system - 4 Site by 15 channel 3.0 Mixed–Mode ASTRO SmartZone simulcast trunked system - 60 Gold Elite dispatch consoles - ~10000 radio subscribers
	<p>Lead Project Engineer—Pinellas County, FL SmartZone 3.0 Mixed–Mode ASTRO Trunked System Upgrade; 1995 (\$14M)</p> <p>System design and implementation of an 800 MHz 3.0 Smart Zone Mixed– Mode ASTRO Trunked System Upgrade.</p> <ul style="list-style-type: none"> - 9 site by 28 channel Analog SMARTNET simulcast trunked system - 4 Site by 15 channel Analog SMARTNET simulcast trunked system - 40 CRT dispatch consoles - ~9000 radio subscribers
	<p>Lead Project Engineer—Pinellas County, FL SMARTNET Digital Microwave Upgrade; 1993 (\$6M)</p> <p>System design and implementation of a Digital Microwave system.</p> <ul style="list-style-type: none"> - 10 Hop Digital CM6 Looped Microwave system - 14 Hot Standby CM6 Digital Spurs



Principal Staff System Engineer	Rick Parrish Pinellas County, Florida
	<p>Lead Project Engineer—Pinellas County, FL SMARTNET Type II Upgrade; 1991 (\$10M)</p> <p>System design and implementation of a SMARTNET Type II Upgrade to a 800 MHz SMARTNET Analog Trunked System</p> <ul style="list-style-type: none"> - 8 site by 20 channel Analog SMARTNET simulcast trunked system - 40 CRT dispatch consoles - ~5000 radio subscribers
	<p>Lead Project Engineer—Pinellas County, FL SMARTNET Analog Trunked System; 1988 (\$10M)</p> <p>System design and implementation of an 800 MHz SMARTNET Analog Trunked System</p> <ul style="list-style-type: none"> - 8 site by 20 channel Analog SMARTNET simulcast trunked system - 40 CRT dispatch consoles - ~4000 radio subscribers - 10 Hop Analog Looped Microwave system - 14 Hot Standby Spurs - 3 site by 10 channel UHF MED system - 3 site by 2 channel UHF Simulcast Paging
	<p>Field Technical Representative/Engineer</p> <ul style="list-style-type: none"> - Provided technical expertise for troubleshooting system issues and making recommendations for corrective action
	<p>Technician Team Leader</p> <ul style="list-style-type: none"> - Provided technical maintenance and install for large Motorola Solutions Privacy Plus and SMARTNET systems.
Education	<ul style="list-style-type: none"> - Attended St Petersburg College - Product and Systems Training—Motorola Solutions University courses - Wave Integration Engineer Training - DEMS Engineer Training
Certifications	<ul style="list-style-type: none"> - Motorola Solutions Telecommunications Certified Engineer Subject Matter Expert - Motorola Solutions ASTRO 25 Trunking Certified Engineer Subject Matter Expert - Motorola Solutions Wave Broadband Push-To-Talk Certified Engineer Subject Matter Expert

Cindee Markes

Customer Support Manager	Cindee Markes Palm Beach County, FL
Date of Hire:	May 1987
Motorola Solutions Professional Experience:	<p><i>2002 to present</i> Customer Support Manager- South Florida.</p> <ul style="list-style-type: none"> - Responsible for managing all service contracts working directly with End Users to ensure the highest level of support for Public Safety accounts within a 6 county area in South Florida. - Liaison for Public Safety customers to ensure timely resolution of service issues. - Responsible for managing the relationships with Motorola Solutions Service Partners and 3rd Party vendors to ensure contractual deliverables to Public Safety accounts. - Oversee implementation of system upgrades. - Managing small project implementations with customers and service partners. - Work with Project Managers during system implementations to ensure a smooth transition into warranty upon cutover. <p><i>1999 to 2002</i> Motorola Solutions Service Office Manager- South Florida</p> <ul style="list-style-type: none"> - Office Manager for State of Florida system. - Managed P&L and Accounts Payables for FSO Organization. - Worked directly with customers and internal organizations towards resolution of service issues. - Worked with CSM and Public Safety customers to ensure deliverables for maintenance agreements. <p><i>1987 to 1999</i> Motorola Solutions COSC Office Manager- Indianapolis, IN</p> <ul style="list-style-type: none"> - Managed all accounts receivables/ payables for 2 Motorola Solutions Service Shops, as well as the P&Ls. - Addressed customer issues and concerns to resolution. - Responsible for national service agreement with Simon Properties to ensure timely service deliverables and uptime for communications at over 200 locations throughout the country. - Responsible for statewide service agreement with Indiana Gas to ensure timely service deliverables and uptime for radio communications at over 50 locations throughout the state.
Training, Certifications, and Memberships:	<ul style="list-style-type: none"> - Motorola Solutions Quality White Badge- 2008 - Certified Customer Service Specialist – 2007 - Basic Radio Communications- 2015 - Introduction to R56 Standards- 2015 - Overachievers Award 1993 - Overachievers Award 1994 - Overachievers Award 1996 - Motorola Solutions First Success Science Award 1997 - Overachievers Award 2000 - ASTRO 25 IV&D M Core System Overview 2015 - ASTRO 25 Subscriber Overview 2015 - ASTRO 25 IV&D Conventional with M Core System Overview 2015 - ASTRO 25 IV&D L Core System Overview 2015 - ASTRO 25 IV&D Conventional K Core System Overview 2015 - Introduction to R56 2015 - Basic Radio 2015

Mitch Nowak

Account Manager	Mitch Nowak Broward County, FL
Date of Hire	March 2005
Motorola Solutions Professional Experience	<p>Results-driven Account Manager with proven results in agency relationships with the ability to understanding the specific and unique needs of different agencies in State and Local government.</p> <p><i>01/12 to Present</i></p> <p>Senior Account Manager, Broward County and the City of Miami Beach, Florida</p> <ul style="list-style-type: none"> ▪ Providing mission critical communication solutions for public safety users and adding value to local government operations, by providing cost savings, efficiencies, shared information and interoperability. ▪ Solutions including: Land Mobile Radio, Computer Aided Dispatch, Intelligent Led Policing, Video Management, Backhaul Solutions, Management and Maintenance Services, LTE Solutions and Managed Service Solutions. ▪ December 2015 – City of Plantation, FL: Managed Service Solution inclusive of single site, P25, TDMA, DDM, 6channel (10 talk paths), single hop Microwave, 6 MCC7500 dispatch consoles and APX subscriber for Police and Fire. ▪ June 2015 – City of Fort Lauderdale, FL: 3 site simulcast, P25, FDMA, 11 channel system. ▪ June 2014 – Broward County, FL: PremierOne CAD and Mobile system. ▪ March 2014 – Broward County, FL: Dispatch Consolidation project: consolidation and relocation of dispatch equipment and fixed network equipment into three regional dispatch centers. ▪ December 2013 – City of Coral Springs, FL: 3 site simulcast, P25, FDMA, 11 channel system, 5 MCC7500 dispatch consoles, SCADA and APX Subscribers. ▪ 2012 – Broward County, FL: Implementation of the Broward County transition to the Motorola Solutions Hosted Master Site via SmartX including systems such as: Broward, Plantation, Hollywood and Fort Lauderdale and the dispatch centers and subscribers. <p><i>08/09 to 01/12</i></p> <p>Senior Account Manager, Arkansas and Louisiana</p> <ul style="list-style-type: none"> ▪ Implemented P25 systems onto the State of Arkansas and State of Louisiana P25 systems (City of Fayetteville, AR, City of Bryant, AR, Saline County, AR Volunteer Fire Department, Bossier City, LA). <p><i>03/05 to 08/09</i></p> <p>Sales Associate, New Jersey, Massachusetts, Vermont, Rhode Island and Maine</p> <ul style="list-style-type: none"> ▪ Providing support to field sales and manufacture representative sales to ensure and improve efficient and effective processes for order management.
Education	B.S. in Business Administration Roosevelt University, Chicago, IL



2.2.3 Operational Plan

Motorola Solutions uses an integrated approach to project management to deliver projects on time and on schedule. This approach is the product of decades of experience of our continuous improvement process. Motorola Solutions employs rigorous and repeatable management processes related to schedule, scope, and budget and quality management.

Our approach allows Motorola Solutions to control risk, schedule, and costs throughout the term of the contract and partner with the City to meet the scheduled goals and implementation of the system

Our Systems Integration groups have successfully completed over 1,000 customer installations, with 95% of our systems delivered on time and within budget. We have over 700 installations of public safety mission-critical wireless communications systems, including 35 statewide system deployments. Figure 2-1 illustrates our approach to managing the lifecycle of these communications systems.

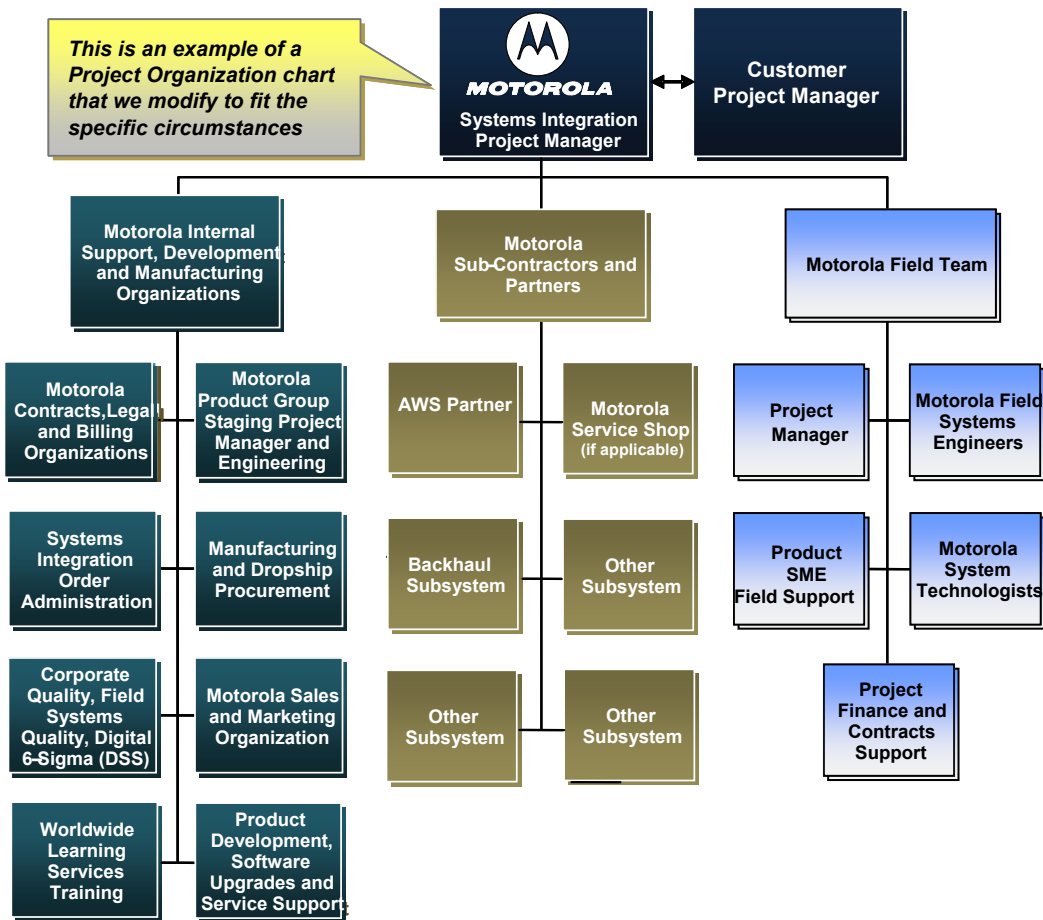


Figure 2-1: Our Project Management Plan and System Support provide a comprehensive approach to managing and supporting projects of any size, scope, and complexity.

2.2.3.1 Effective Project Organizational Model

Our multi-level organizational model ensures skilled resources are provided to you. Figure 2-2 shows a sample project organization chart with integrated Motorola Solutions, subcontractor and customer staff. Extensive use of automated tools for system design and implementation allows our team members to focus on high value activities that are most beneficial to our customers.





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Figure 2-2: We use our proven organizational model for our system integration projects, integrating the local field team, our subcontractors, and our company support organizations, to provide the right organizational foundation for successful delivery of your system.

Effective Project Team Model

Figure 2-3 shows our customer-centric approach to effective project team model. The figure illustrates how the many components of our organization work together to provide you with the best possible staff for your project.

Staff Acquisition

Highly qualified local teams and Motorola Systems Integration specialists have the right resources at the right time for your project.

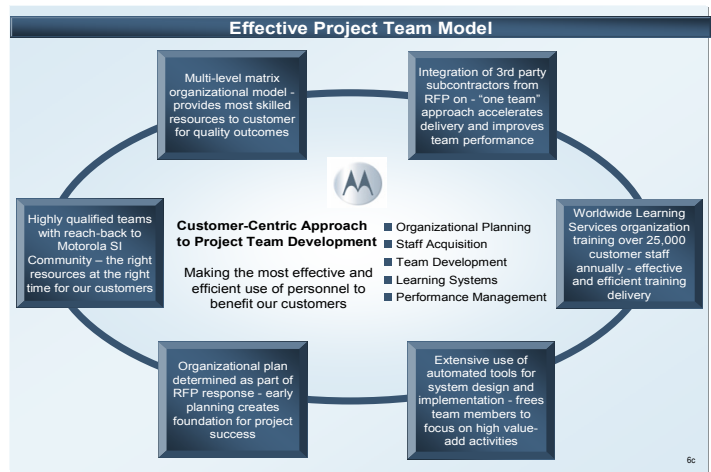


Figure 2-3: We have a mature, customer–centric approach to project team development, optimizing our teams for effective project delivery.

Team Development

Local team design, delivery and support increases our understanding of the City’s needs, processes, and system and increases our responsiveness.

2.2.3.2 Key Project Personnel

We carefully define team member roles, for clarity, clear lines of communication, and effective management of customer interactions. Our key staff is important elements of our successful project delivery.

Figure 2-4 below is the organizational chart of our proposed deployment team.

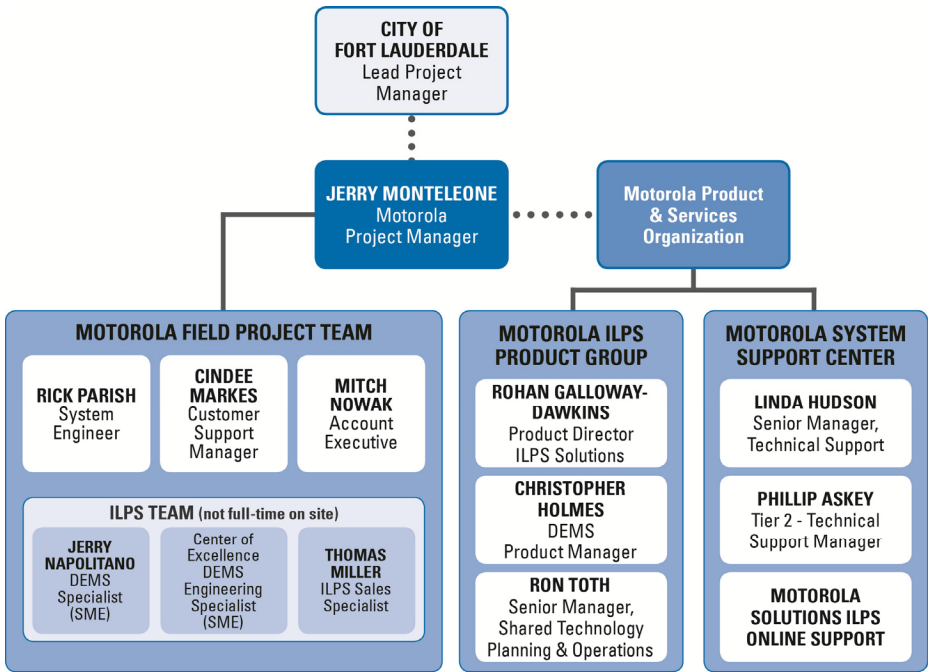


Figure 2-4: Organizational Chart



2.2.3.3 Keeping a Project On-Schedule and On-Budget

Together, the goal of our integrated project management processes and supporting tools is to manage the variables that can adversely affect our ability to successfully complete projects for our customers. In order to effectively manage variables associated with executing a project of the scale and scope of the City's body worn camera solution, a disciplined approach toward cost management is required. Broadly speaking, those variables that affect cost fall into six major categories, each of which requires a specific set of management strategies to minimize their effects on the project. These strategies are briefly outlined here and explored in greater depth in the subsections below.

Through the use of the Services Framework and the management tools we employ, Motorola Solutions will provide accurate cost tracking reports for each identified project phase. Motorola Solutions' cost management approach is contained within our Project Management Methodology and supports the following activities:

- **Risk Management:** Motorola Solutions' risk management process will keep the potential risks highlighted during the project. As a risk item is eliminated, it will be removed from the list, any new risks will be added, and mitigation plans will be developed to minimize its impact.
- **Schedule Management:** Schedules are utilized to manage resources, equipment, subcontractors, and the City's project tasks and deliverables. The schedule management process will show the status of each task and allows the project manager to allocate resources as needed to ensure timely completion of all tasks.
- **Scope Management:** The scope of the project will be managed through the Change Management process to ensure that any changes in scope are identified and the impact of those changes are communicated and approved prior to any action leading to implementation.
- **Quality Management:** The job will be done right the first time and will meet Motorola Solutions' exacting standards related to the City's requirements for quality and performance.
- **Communications Management:** Keeping Fort Lauderdale informed of the status of the project will allow stakeholders to get timely information regarding the project status/progress.

This proven cost and schedule management methodology has been used successfully to deliver other large projects of diverse technology solution requirements such as the City of Chicago Video System, and the following state-wide radio systems: State of Ohio, State of Indiana, State of Michigan, State of Minnesota, State of Illinois, State of Colorado, State of Tennessee, and hundreds of other projects.

Risk Management

Motorola Solutions utilizes a risk management processes during the project so that any impacts to the project's overall cost and schedule are eliminated or minimized.

Motorola Solutions has extensive experience managing risk on public safety communications system projects that compare in size and scope to the City's proposed solution. We understand the importance of mitigating risk and the inherent downfalls of not having a comprehensive risk management process in place. Motorola Solutions utilizes a risk management process that is a collaborative approach with focused customer involvement and participation. Motorola Solutions' process identifies potential risks to the project at the outset, at which point we work closely with our customer to develop mitigation strategies to eliminate or minimize the impact of the risk on the project



Schedule Management

Successful schedule management depends on these key approaches:

- **Real-Time Collaboration and Communication**-Effective team integration occurs only when everyone is operating with the same information and all share information in real time. We use a secure website Converge in Google, which allows Motorola Solutions' robust electronic collaboration and communications engine, to accomplish this task.
- **Up-front scope definition as part of the proposal process**-Motorola Solutions develops a complete Statement of Work that defines our solution in detail (see Statement of Work section above). After award, we develop a work schedule detailed down to the individual task. We also highlight your role and your specific activities required during system implementation. The depth of this up-front analysis is a key differentiator for Motorola Solutions. Because we accurately and comprehensively scope projects as part of proposal development, our projects remove unforeseeable "surprises" for you. We do not "under-scope" your work to provide the appearance of value, then change the costs or schedule during the project.
- **Effective change management during project delivery**-Another key to our scope management success is our change management process. This approach enables us to respond effectively to customer changes, adapting our delivery schedule, resource allocation scheme, and individual task assignments when you require a scope change. Our scope management methods put a strong emphasis on communications. We keep all project participants properly informed, so everyone can respond quickly and effectively.

Scope Management/Change Management Process

Motorola Solutions leverages its experience in deploying hundreds of large public safety systems to provide a detailed proposal to Fort Lauderdale that identifies the costs necessary to implement the City's body camera system. This is done to assure the City receives a comprehensive solution that avoids surprises once the contract is signed. Motorola Solutions has built its reputation on identifying costs up front, ensuring that we provide a solution that meets a customer's capability and budget expectations and minimizes change orders throughout the course of the project.

Motorola Solutions' approach includes a rigorous change control process that is utilized on all of our projects, regardless of size. The purpose of Motorola Solutions' change control process is to manage the project scope, and ensure compliance to project timelines and budgetary requirements. Motorola Solutions' process includes structured meetings between our implementation team and customer to ensure our understanding of their needs, goals, objectives, and any special circumstances that need to be addressed to ensure the success of the project. During the pre-sale process, Motorola Solutions' engineers and project management team develop a detailed implementation plan to ensure the proposed system design meets the customer's needs. *Motorola Solutions will review the detailed implementation plan with the City's team to identify risk factors and gain consensus on a mitigation strategy. Due to this extensive pre-contract investment with our customer, Motorola Solutions, in recognition of the customer's budget constraints, has demonstrated success in minimizing the need for change orders in our project management process.*

Motorola Solutions' change order process is an effective tool to record and manage changes in the contract whether it is functionality, deliverables, enhancements, schedule, or costs. When a change is required, Motorola Solutions analyzes the potential impact to the entire project and determines whether any adjustments within the project can be made to scope, schedule, or costs to mitigate or neutralize or offset the impact of the change

Either Party may request changes within the general scope of this Agreement. If a requested change causes an increase or decrease in the cost or time required to perform this Agreement, the Parties will agree to an equitable adjustment of the Contract Price, Performance Schedule, or both, and will



reflect the adjustment in a change order. Neither Party is obligated to perform requested changes unless both Parties execute a written change order.

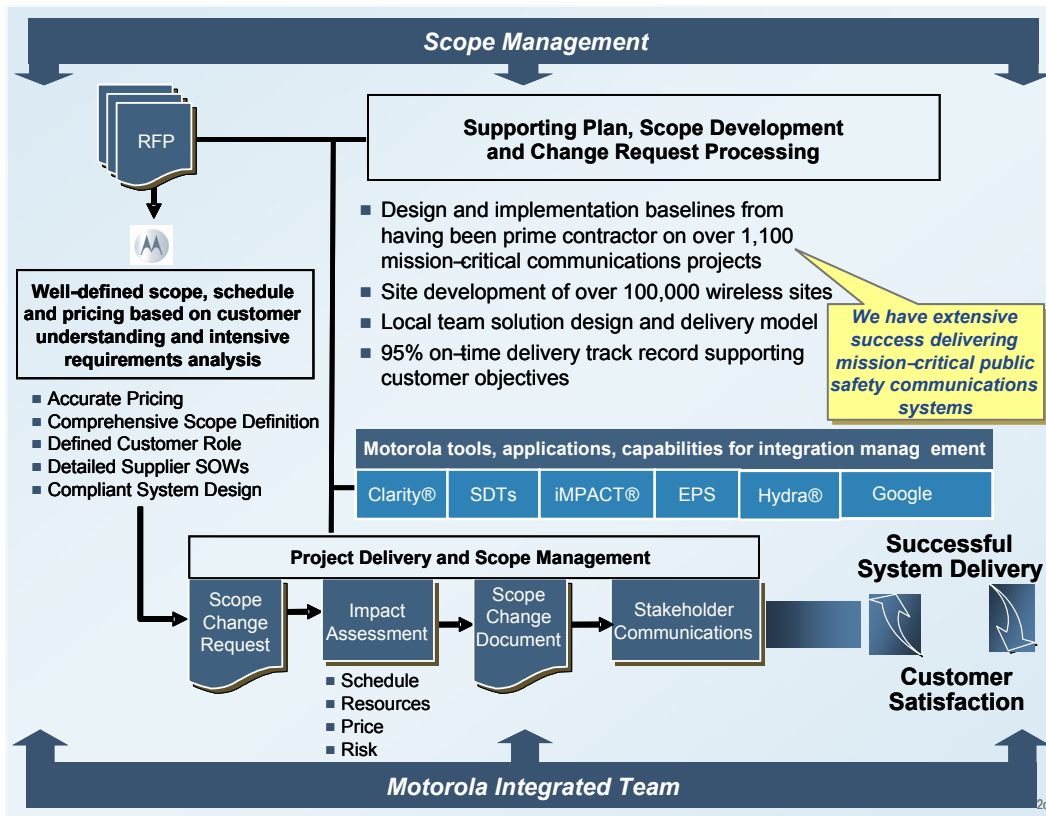


Figure 2-5: We accurately scope and plan your project as part of the proposal process, and we continuously manage scope change for a successful system delivery and high customer satisfaction.

Quality Management

Motorola Solutions is recognized as the quality leader in the communications systems industry. We are the first two-time recipient of the *Malcolm Baldrige National Quality Award*, the nation's most prestigious recognition for corporate excellence. **Error! Reference source not found.** illustrates our "culture of quality" that embeds quality in every work practice and process.

Our "culture of quality" involves the standardization of business practices, investment in quality tools, and the delivery of quality training to our management, field personnel, and customers.

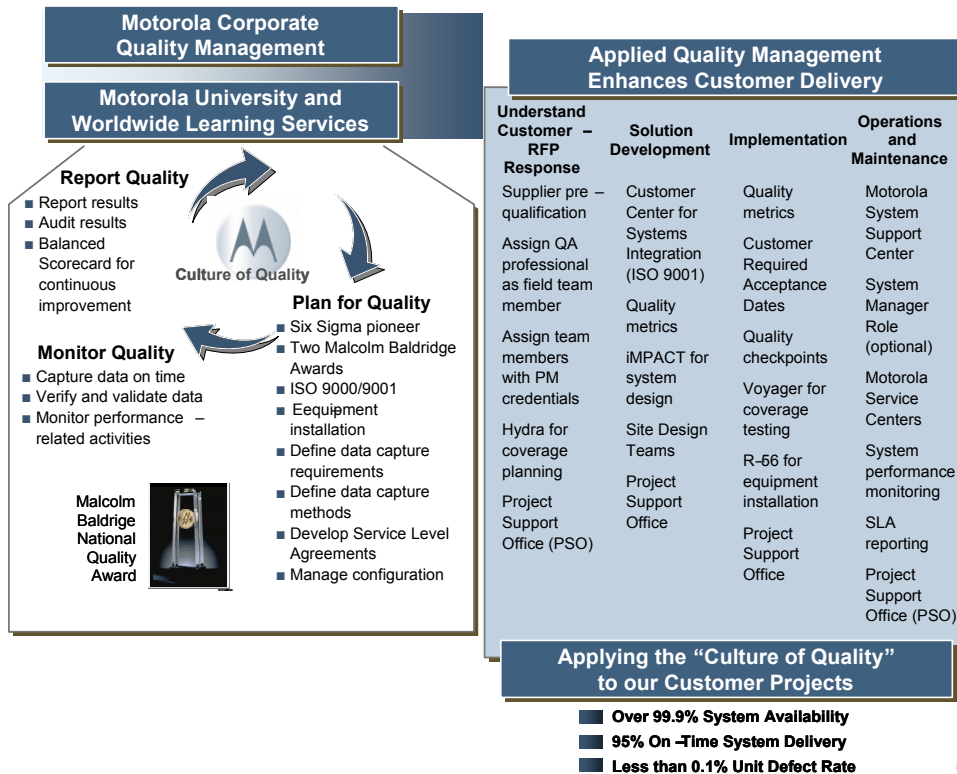


Figure 2-6: Our “Culture of Quality” is a set of project-level quality practices that improve customer satisfaction, achieve on-time delivery, and meet system performance objectives.

Communication Management / Communication Plan

An effective communications plan between the Motorola Solutions project team and the City of Fort Lauderdale representatives is critical to the success of this project. Motorola Solutions’ Project Plan has been described in Section 03 Approach to Scope of this proposal.



SECTION 3

APPROACH TO SCOPE OF WORK

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

RFQ BID NUMBER 766-11825



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APPROACH TO SCOPE OF WORK

Motorola Solutions is fully committed to ensuring that the City's vision for a successful body worn camera project is not only met but exceeded. The City's current objective is to qualify, pilot and deploy a turnkey solution to capture video from the City's Police Officers perspective, which will provide transparency with the community and the City of Fort Lauderdale. Our solution will decrease litigation and complaints creating cost saving for the City. This solution will also increase agency efficiencies, officer safety and citizen interaction by creating a living secure log that has an ease of use for the administration and back end management.

The City identifies key components which specify how each firm will be evaluated through the process. These components consist of the firm's qualifications, experience, the expertise of the project team and the approach to meet the technical solution, as well as the solution meeting the functional and nonfunctional requirements. The City will conduct a three phased approach to qualify and evaluate the proposed solutions. This will allow the City to determine what feature sets of the cameras and what solution provides the most effective and efficient usability of the storage and management system. The phased approach consists of a primary evaluation of the proposed solution which includes 15 officers evaluating the solution. The second phase consists of the City and the chosen providers continuing the evaluation process with a pilot program deploying 35 units into the field. The final phase would encompass the City moving forward with a full deployment of the solution throughout Fort Lauderdale's Police Department.

Motorola Solutions will work with the City through each phase reviewing the design, desired functions and the operations are achieved. Our team is positioned to implement ease phase, train the City and provide the support of the solution.

Our solution provides Fort Lauderdale with a turnkey solution that leverages the current ASTRO 25 radio system and APX subscribers. This eliminates the need for an additional device to be worn by the officer. We have specific details describing the design of the Si500 and the CommandCentral Vault throughout the proposal and on the attached specification sheets.



3.1 PROJECT PLAN

3.1.1 Project Approach

Motorola Solutions uses an integrated approach to project management to deliver projects on time and on schedule. This approach is the product of decades of experience, our continuous improvement process and Motorola Solutions' innovations and rigorous attention to the principles of effective project management.

Motorola Solution's integrated project management approach has been and is continuously developed and has successfully deployed thousands of public safety systems across the world. Figure 3-1 shows our integrated management approach.



Figure 3-1: Motorola Solutions' proven systems integrated process will minimize risk drive down costs, and provide the City of Fort Lauderdale with the best value.

3.1.1.1 Systems Integration Experience

System Integration (SI) is a key element of our project management and lifecycle management process, and will be tailored to meet the City of Fort Lauderdale's unique needs.

We have the largest global network of system engineers, technologists, specialists, and project managers—over a thousand professionals—focused on the design, deployment, servicing and managing public safety systems. Our personnel have deployed over 1,000 public safety standards based systems and have developed the system integration expertise and methodologies to deploy mission critical systems for the Public Safety and Government markets.

Our team of project managers, engineers, and service personnel will be the City of Fort Lauderdale's partner for the entire life of the system, from planning and designing the system in the proposal stage, to deploying and integrating the network as quickly, efficiently, and cost-effectively as possible.



3.1.1.2 Project Management Methodology and Tools

Motorola Solutions’ project management teams, including the one proposed for the City of Fort Lauderdale’s Body Worn Camera project, use a fully aligned and integrated project management process. This Motorola Solutions Services Framework aligns PMP-certified personnel with a systems integration methodology (SI-Gates) and Six Sigma quality tools.

Embedded within the Services Framework are a Program Management Organization (PMO), Quality Assurance, and industry-leading processes and tools that will provide visibility and management of all project tasks. This Framework will lead to a successful and on-time delivery of the body worn camera system.

Our Project Management Process utilizes a tool known as SI-Gates. SI-Gates push continuous process improvement into the Services Framework. This tool supports our System Integration Methodology, incorporates Project Management Institute (PMI) knowledge areas, is ISO-9001 certified, and is continuously optimized through Six Sigma process improvements. SI-Gates has been used to successfully deploy well over 1,000 Public Safety and Government Communication Systems worldwide. Motorola Solutions has been the market leader in mission-critical communications for more than 88 years. Surveys show our customers consistently rate us, “very satisfied” because we deliver high-quality projects that perform exceptionally. Systems Integration management is the reason for our favorable performance in this arena.

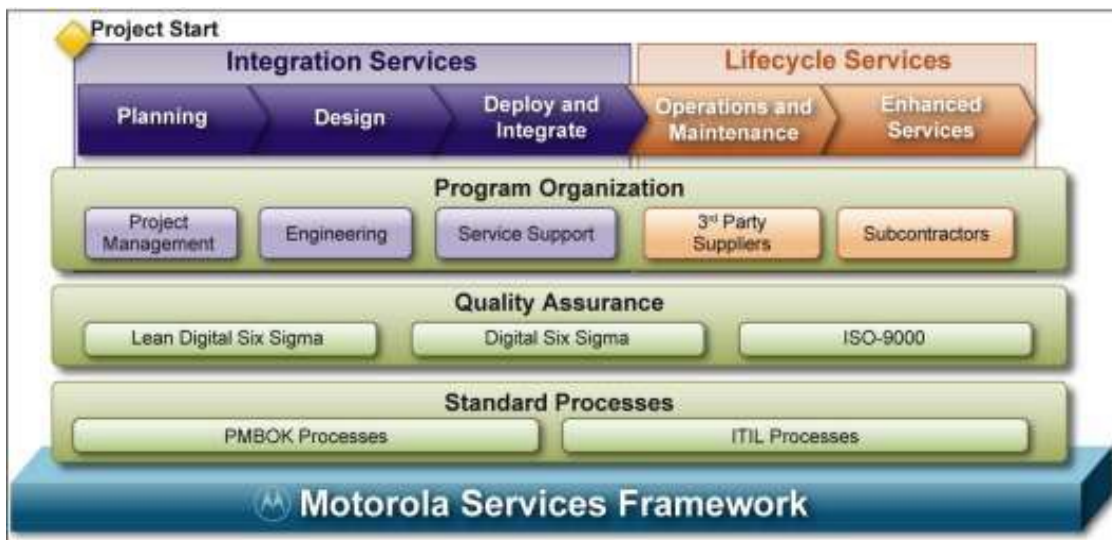


Figure 3-2: Motorola Solutions’ services framework incorporates the PMI model and PMBOK processes to provide a low risk implementation of the City’s complex system

As shown in Figure 3-2, our project approach is based on the industry standard Project Management Body of Knowledge (PMBOK) process, a standard developed by the Project Management Institute (PMI). The PMBOK encompasses generally accepted project management methodologies and processes. Motorola Solutions’ Project Management organization strongly encourages PMI certification, and we require it as a qualification to run complex projects.

3.1.2 Project Planning /Execution

3.1.2.1 Initiating and Planning

Initiating and Planning is part of the first phase of Motorola Solutions' phased approach to project implementation plan and which is described in detailed in the Implementation section below. This phase begins with the preliminary design and statement of work during the proposal development, which reflects the City's requirements. Initiating defines and authorizes the project and a business case is developed to define and support the objectives to be achieved with the pursuit and award of the described project.

We use an integrated approach to project management to deliver projects on schedule and budget. Our proven management skills have been employed successfully on over 1,000 standards-based implementations of mission-critical wireless data, communications systems, and video solutions.

During the Planning Phase information is gathered from all interested organizations involved in the delivery of the Body Camera Solution Project. Plans are the simulation of a project, comprising the written description of how the project will be satisfied. In essence, planning is defining and refining offered or sold objectives and selecting the best approach for attaining or exceeding those objectives.

The Planning phase is the most crucial for the implementation process. Continuous evaluation of Implementation Plan occurs throughout the life of the project.

3.1.3 Communications Planning/Execution

3.1.3.1 Communication Plan

An effective communications plan between the Motorola Solutions' project team and City of Fort Lauderdale representatives is critical to the success of this project. Effective team integration occurs only when everyone is operating with the same information and all share information in a timely and effective manner. Our Project Manager will be the key individual for communications between the City and our team during the implementation phase of the project.

Our experience as a prime contractor has led to an effective communications management approach that includes status reporting, stakeholder oversight, document classification, and, online tools, and repositories. The Communication Plan will define and formalize key meetings, their frequency, and required attendees. This will provide the City of Fort Lauderdale with meaningful and focused meetings that accomplish the goals and objectives set prior to each meeting.

Motorola Solutions' Communication Plan has identified the key stakeholders and project team members for the City's BWC project. Regular status reports will also be used to provide the City an accurate assessment of the progress of the project and give visibility to the resource requirements to complete the near term tasks. Action item lists will be maintained and updated on a regular basis to identify and quickly resolve identified items.

3.1.4 Camera Installation

Motorola Solutions installs all the equipment and software per contract equipment list. First, we configure and tests two sample devices to ensure that all connections and the devices are working properly. Once the testing of sample devices is completed, Motorola Solutions proceeds with the installation, configuration, programming and testing of the additional Si500 VSM devices for each of the phases of this project as agreed upon in the contract.



Per the Wearable Body Cameras/ Digital Evidence Management System RFP requirements, Motorola Solutions will provide camera installations at each of the phases as follows:

Phase I (15 Cameras): Trial and Evaluation Period – Motorola to install: 15 VSM Si500s.

Phase II (35 Cameras): Pilot Program Deployment – Motorola to install: 6 to 10 VSM Si500s.

Phase III (500 Cameras): Additional Purchase – Motorola to install: 10 VSM Si500s.

3.1.5 Infrastructure/Hardware/Environment Configuration and Build

The Executing Phase fulfills the defined objectives of the Planning Phase. Performance is continuously monitored throughout the phase to ensure optimal execution of our solution with the utmost of customer satisfaction. Motorola Solution' Customer Center for Solutions Integration is used to stage, optimize and test all components to complete satisfaction before it leaves the facility. This assures devices and software are all up to latest releases and the hardware is fully tested for quality assurance. Upon shipment of the tested components, our quality standards provide field personnel with Best Practice installation and improvement standards for the overall video solutions. These standards are then followed by the field team to implement the solution for the City of Fort Lauderdale. Upon completion of the solution implementation, the field team performs system testing in accordance to the approved acceptance test plans that would be co-created by Motorola Solutions and the City of Fort Lauderdale. Successful completion of the ATP will be acknowledgment of final acceptance of the proposed solution.

3.1.6 Business Review, GAP Analysis and Solution Recommendation

The City of Fort Lauderdale currently is not utilizing any Body Worn Camera Solution. Our proposed solution will keep the City at minimal risk because this is a new implementation without any old system or captured data to import or merge with our proposed solution.

3.1.7 System/Application Configuration and Validation

See Preliminary Acceptance Test Plan provided below under Testing subsection.

3.1.8 Data Conversion Analysis, Design and Development

Upon award Motorola Solutions will work with the City of Fort Lauderdale Police department to migrate legacy evidence on to CommandCentral Vault while maintaining chain of custody, if applicable. This plan will be formalized at that time.

3.1.9 Customization/Interface Analysis, Design and Development

Upon award our team will work with a key City personal to define and document a customized deployment plan that will be tailored to the City of Fort Lauderdale Police department. Our pre-deployment questionnaire will outline all needed network connections, administrative configurations for devices and access to the evidence manager (VAULT). Once the pre-deployment questionnaire is completed the Motorola Solutions' project manager and designated project engineer will verify all custom configurations and begin to bring online designated body cameras.



3.1.10 Testing (System, Performance and User Acceptance Testing)

Our team will work with the City in developing an Acceptance Test Plan (ATP) that is mutually acceptable to both parties and includes all phases of the solution as stated above.

During this phase, all tests are performed as described in the Acceptance Test Plan. The details of the Acceptance Test Plan are reviewed as part of the Contract Design Review Phase to ensure each are in accordance with the acceptance test procedures approved by the City of Fort Lauderdale before the commencement of Acceptance Testing.

Motorola Solutions will provide the final Acceptance Test Plan upon contract award during the Contract Design Review. Below is a draft of the Test Plan for the Digital Evidence Management solution:

3.1.10.1 Preliminary Deployment Acceptance Test Plan

APX Radio Programming:

- All Customer APX Radios have received Firmware Upgrade for Si500 compatibility.
- All Agency APX Radios have received the required Code plug changes if needed (Bluetooth Button).
- APX PTT and Emergency Button functions work correctly on Radio System.

APX Radio and Si500:

- Each Si500 successfully connects to APX Radio via Bluetooth or GCAI cable.
- Si500 PTT and Emergency Button functions work correctly with the APX radio.

Vault Admin and Users:

- Admin can successfully login to Vault.
- Admin has successfully entered all Officer IDs into Vault.
- All provisioned Officers can successfully login to Vault.
- Admin has successfully entered the customer specific TAGS into Vault.

Vault Admin and Si500 Device Authentication:

- Each Si500 device has been successfully registered to Vault via Out-of-Box experience.
- Si500 devices successfully received configuration information from Vault.

Si500 and WLAN:

- Each Si500 can successfully upload recorded videos through each respective Wireless Access Point.

Si500 and Radio Management:

- Agency Admin has been trained on Radio Management and can successfully login to RM.
- Each Si500 can successfully connect to Radio Management via WIFI/WLAN and receive device configuration changes.

3.1.11 Training and Documentation

Customer satisfaction is directly related to the technical and operational efficiency of the new system and its ease of use. In order for the City of Fort Lauderdale to realize the full benefits of all the Digital Evidence Management system features and ensure that all system functions are understood by the end



user community, Motorola Solutions provides a complete training project focused on system operation by administrative, maintenance, and end-user personnel.

3.1.11.1 Training Plan/Services Overview

Motorola Solutions understands that the successful implementation and use of your communications system depends on effective training. We are leveraging over 88 years of training experience working with customers just like you to provide recommendations for your consideration.

Our commitment to the City of Fort Lauderdale is to provide unsurpassed services that ensure the equipment operates efficiently for the life of our proposed Digital Evidence Management solution, and in doing so, directly train your personnel to acquire a level of knowledge to utilize the system at its maximum potential.

Training Approach and Instructors

The Motorola Solutions' training approach offers a complete portfolio of classes designed to uniquely meet the needs of staff responsible for using and supporting the system. Each class is focused on building a higher level of product and systems knowledge for each of your personnel, so that the City can achieve the greatest return on your Digital Evidence Management Solution (DEMS) investment.

Training Methodologies

Based on City of Fort Lauderdale's RFP, we have proposed training methodologies that provide member agencies with flexibility in addressing their training requirements:

- **Instructor-Led**—Instructor-led is the most effective means of training when supervised, hands-on training is required. Our instructional staff possesses a dynamic blend of cutting edge technical knowledge, practical hands-on experience, and interactive presentation skills. Instructor-led classes combine foundational theory and extensive hands-on learning. Motorola instructors will lead students through the requested course tailored to City of Fort Lauderdale. Maximal instructor-led lab time will be allocated to help educate students in specific and everyday occurrences.
- **User Training/Train-the-Trainer**—Motorola Solutions has users training or train-the-trainer program, which is designed to develop product knowledge and delivery skills for City's designated trainers. Personnel designated by the City will be qualified by with our training team to deliver Si500 VSM/Body Camera operator training.
- **Self-Paced Online**—In addition to instructor led training, Motorola Solutions offers a self paced online training courses to aid in accessibility.

3.1.11.2 Proposed Courses

We offer staff training in both forums as Train-the-Trainer method and direct end user or combination of both, for all City of Fort Lauderdale personnel. Motorola Solutions has identified the following course(s) that are necessary to achieve the training goals for the City's Body Camera solution. This includes project team members, pilot users, City trainers and System Administrators. Course description for the recommended courses are provided in the training plan below. Class delivery for instructor-led courses in the field will be tailored for your system and features.

Motorola Solutions also offers some self paced online training for any City's personnel (ex: courthouse, legal staff). Training is best to take place prior to Go-live of new Digital Evidence Management solution when solution is fully installed and operational.



Specifically, our proposed training plan addresses the following categories as identified in your request for proposal:

- System Administrators.
- Train-the-Trainers End Users Si500 Devices.

System Administrator Training

Course Description

The CommandCentral Vault Field Workshop provides an in-depth learning experience for users of the CommandCentral Vault to enable them to make the most effective use of the solution.

Key topics for this workshop include video management, redaction, data tagging, event correlation, and content security. Participants will learn topics through a combination of hands-on lab activities, demonstration, and discussion.

An additional section of this course is for system administrators responsible for the administration of a CommandCentral Vault solution. Key topics for this section includes adding users and camera devices to vault, case type addition and modification, and other configuration tasks.

Audience:

- CommandCentral Vault training users and System Administrators.

Course Objectives:

The System Administrator training for CommandCentral Vault will include the following elements, at a minimum and users will be able to:

- Describe CommandCentral Vault and how it interacts with video devices.
- Navigate CommandCentral Vault.
- Filter and Sort video/image files stored in the vault.
- Assign metadata information to uploaded video/image files.
- Bookmark and annotate video/image files.
- Correlate video/image files to system events.
- Understand Security requirements including secure chain of custody and transfer.

Additional objectives for Administrators:

- Add users to CommandCentral Vault.
- Sync cameras to CommandCentral Vault.
- Modify and upload case types.

Prerequisite:

- CommandCentral Vault Overview.

Train-the-Trainers Training

Perhaps the most critical element in the success of any technology project is the satisfaction of the users who live with the results. Training is key to helping the users understand the capabilities and limitations of the technology they have been provided, and will ultimately enable them to make the best use of those tools.

Course Description

The Si500 Video Speaker Microphone (VSM) operator training is designed to ensure operators are able to make optimal use of their new body camera devices. Participants will receive guidance on



proper handling, user interface, and modes of operation. Participants will learn topics through a combination of hands-on lab activities, demonstration, and discussion.

This proposal includes a 4-hour “train-the-trainer” Si500 Video Speaker Microphone training session, per the training plan below.

These sessions will take place at the desired City location, which will include instructional time, multimedia displays, and hands-on access to cameras (Si500 VSM devices) to allow the users to practice performing the tasks discussed. Each training attendee will receive a copy of any presentations provided, and a laminated “pocket card”, with relevant information on camera system usage for every district officer.

Si500 VSM “train-the-trainer” training will include the following elements, at a minimum and users will be able to:

- Understand the layout and controls of the Si500 device.
- Understand and Navigate the Activity and Conversation Panels (Si500).
- Connect the Si500 using Wired and Wireless options.
- Properly wear the Si300/500 for optimal performance.
- Understand and demonstrate use of different modes of operation.
- Preview video and manage video recordings.
- Assign data tags to video files.

Prerequisite:

- Knowledge of how to operate a portable two-way radio as applicable.

3.1.11.3 Training Plan

Detailed training plan provided below in Section 3.4 Training Plan.

Training Materials

The Motorola Solutions training team will provide the City with the necessary training materials. Our team follows research-driven instructional design methodology and our course materials are specifically designed for ease of use and effective transfer of knowledge to the job.

Course materials will be provided for all students attending the courses. These materials may be copied as required for subsequent training opportunities by City of Fort Lauderdale. Motorola Solutions will provide end user training materials that do not require extensive customization and are suited for use as PowerPoint™ presentations or videos. All end user training materials will be provided in printed and electronic form for exclusive use by the City.

Interactive End User Tool Kit

A software-based Interactive End User Took Kit (iEUTK) will supplement the training documentation provided during the training process. The iEUTK can be used to incorporate notes for City operating procedures. End user student materials will be tailored to the City’s body camera system features and functionality.

The iEUTK is a revolutionary knowledge transfer tool designed to accelerate learning. Using the iEUTK allows our trainers to customize operator training to match unique button, feature programming, and displays provided in the system (Figure 3-3). Each iEUTK is user friendly and menu driven.



Figure 3-3: We use our iEUTK to produce PowerPoint presentations so that students can have self-paced training on any PC with Microsoft Office™

The home page in every iEUTK provides excellent navigation to the multiple areas of interest for the specific communication device. The tailored materials are developed by Motorola Solutions, and City personnel will be taught how to maneuver through and tailor the iEUTK screens. The tailored selections will be saved to an electronic file that our training team can send to a printer to develop the training materials. The trainers can use the iEUTK to generate their instructor guides and incorporate standard operating procedures.

This dynamic tool will allow the City to generate training materials on an as-needed basis, depicting current features and functionality.

Provided immediately following this section is a sample of the iEUTK–Interactive End User Tool Kit (Currently still in development but will allow changes for programmable buttons).

Training Manuals

The following user manuals have been included at the end of this section.

- CommandCentral Vault User with Admin Privileges Guide.
- CommandCentral Vault User Guide.
- Si500 Quick Reference Guide-User Documentation.
- Si500 End User Toolkit.

Motorola Solutions highly recommends a class maximum of no more than 12 students per class for system administrator training and a maximum of no more than 15 students per class for the body camera user training. Access to the CommandCentral Vault of the Digital Evidence Management Solution is required during class for training:

- Each User Training (Train-the-Trainer) will need to have a Si500 device for training.
- Facility and logistical requirements for the City of Fort Lauderdale will include a training location with LCD projection (computer) and screen capabilities, white board or flip charts.



For any updates, upgrades, reconfigurations, etc. after all initial training; Motorola Solutions will provide updates on system administration via self paced online modules.

We have included the CommandCentral Vault User with Admin Privileges guide which provides the steps and procedures needed to operate, install and configure the proposed digital evidence management solution. This document includes the Motorola Solutions Customer Care contact information for any additional support required.

3.1.12 Implementation Plan Overview

Implementation consists of an integrated set of activities that begin with the design of the customer solution and end with the go-live/cutover to the new systems and final project acceptance per contract terms. The complexity of the tasks involved is compounded by the requirement to install real-world solutions with minimal impact to existing system users.

This section provides City of Fort Lauderdale with a description of our proven implementation approach. This approach is the product of decades of experience as previously mentioned.

The following sub-sections describe the key phases of Motorola Solutions' implementation approach and the major activities associated with each phase.

3.1.12.1 Project Initiation Phase

Motorola Solutions designates a Project Manager who manages the project on behalf of our company and is responsible for ensuring the successful implementation of the project in accordance with the Contract.

The Project Manager maintains the Contract Project Schedule over the course of the implementation. A Change Order process is used to document the City's requests that are outside the scope of the Contract, make routine updates based on changes to interim activities, and adjust milestones as required

At project initiation, we request that the City also designates an authorized Project Manager or a single point of contact who will act as the liaison to our team, and who has review and signature authority for approval of submitted deliverables.

Initiating and Planning

Initiating and Planning begins with the preliminary design and statement of work during the proposal development, which reflects the City's requirements. Initiating defines and authorized the project and a business case is developed to define and support the objectives to be achieved with the pursuit and award of the described project.

During the Planning Phase information is gathered from collaboration between both organizations. In essence, planning is defining and refining offered or sold objectives and selecting the best approach for attaining or exceeding those objectives. Continuous evaluation of Implementation Plan occurs throughout the life of the project.

Initiating and Planning Phase includes:

Final Contract Design Review Phases

The City and our project team will meet to review the proposed and contracted system design. The objective of the review is to clarify any City's concerns, develop an acceptable frequency plan and to obtain the City's formal approval of the overall system design and associated deliverables. Design

documents are presented to the City Project Manager for approval and these define the system we manufacture, configuration and install.

Order Processing Phase

This phase ensures the completeness and accuracy of the order, Motorola Solutions conducts a series of manual and automated validation checks. Validation is not complete until our automated order processing system verifies that the equipment list contains the correct model numbers, version, options, and delivery data.

Product Development and Manufacturing

These elements are critical to assuring that the design, equipment, and software will perform as designed when the total solution is delivered to and operated by the City of Fort Lauderdale.

The following quality “gating” initiatives drive our products to the highest standards in the industry.

Motorola Solutions’ System Integration (SI) Gates is a structured methodology for assuring the City’s needs are understood and delivered in product development, manufacturing, and deployment. During this phase Motorola Solutions manufactures and procures the items necessary for the proposed solution.

Executing and Controlling Phase

Executing Phase fulfills the defined objectives of the Planning Phase. Performance is continuously monitored throughout the phase to ensure optimal execution. Upon shipment of the equipment, Motorola Solutions’ quality standards provide field personnel with Best Practice installations for video and any communications solutions. These standards are followed by the field teams to implement the City’s Digital Evidence Management / BWC Solution. Upon completion of the system implementation, the field teams perform system testing according to the approved acceptance test plans. After a successful completion of the system testing we proceed with the final System Acceptance.

Project Finalization and Closing Phase

Final System Acceptance

The Project Finalization Phase ensures that all criteria for Final Project Acceptance have been met. Our team provides the City with an electronic copy of user guide, software licenses, and any user manuals supplied with purchased equipment.

This phase is considered complete when both Motorola Solutions and the City sign the Final Project Acceptance portion of the Digital Evidence Management /BWC System Acceptance Certificate.

Initiate Warranty Transition Process

Motorola Solutions reviews the items necessary for transitioning the project to Warranty Support. During warranty period per the contract term, City is provided with an 800 number for the Motorola National System Support Center (NSSC).

At the completion of the warranty period, our team works with the City to review the transition to post-warranty support and discuss options for additional DEMS system support.



3.1.13 Statement of Work

The Statement of Work (SOW) defines the principal activities and responsibilities of all parties for the implementation of our proposed Digital Evidence Management Solution in response to the City of Fort Lauderdale Body Worn Camera / Digital Evidence Management Solution RFP. Deviations and changes to the SOW are subject to mutual agreement between the City and Motorola Solutions and will be addressed according to the change provisions of the Contract.

3.1.13.1 Contract

The City of Fort Lauderdale and Motorola Solutions execute the contract and both parties receive all the necessary documentation.

Contract Administration

Motorola Solutions Responsibilities

- Assign a Project Manager, as the single point of contact with authority to make project decisions.
- Assign resources necessary for project implementation.
- Set up the project in the Motorola Solutions information system.
- Schedule the project kickoff meeting with the City.

City of Fort Lauderdale Responsibilities

- Assign a Project Manager, as the single point of contact responsible for the City of Fort Lauderdale signed approvals.
- Assign other resources necessary to ensure completion of project tasks for which the City of Fort Lauderdale is responsible.

Completion Criteria

- Motorola Solutions internal processes are set up for project management.
- Both Motorola Solutions and the City assign all required resources.
- Project kickoff meeting is scheduled.

Assumptions

- All work to be provided during normal business hours (Monday thru Friday, 8:00 a.m. to 5:00 p.m. local time).
- Administer safe work procedures.
- Any third party equipment interface and configuration will be provided by the City, if applicable.

Project Kickoff

Motorola Solutions Responsibilities

- Conduct a project kickoff meeting during the Contract Design Review (CDR) phase of the project.
- Ensure key project team participants attend the meeting.
- Introduce all project participants attending the meeting.
- Review the roles of the project participants to identify communication flows and decision-making authority between project participants.
- Review the overall project scope and objectives with the City.

- Review the resource and scheduling requirements with the City.
- Review the Project Schedule with the City to address upcoming milestones and/or events.
- Review the teams' interactions (Motorola Solutions and the City), meetings, reports, milestone acceptance, and the City's participation in particular phases.

City Responsibilities

- The City's key project team participants attend the meeting.
- Review Motorola Solutions and the City's responsibilities.

Completion Criteria

- Project kick-off meeting completed.
- Meeting notes identify the next action items.

3.1.13.2 Contract Design Review

Motorola Solutions Responsibilities

- Meet with the City's project team.
- Review the operational requirements and the impact of those requirements on various equipment configurations.
- Establish a defined baseline for the deployment of Si500 and identify any special product requirements and their impact on implementation.
- Review the Body Camera Solution Design, Statement of Work, Project Schedule, and Acceptance Test Plans, and update the contract documents accordingly.
- Provide minimum acceptable performance specifications for customer provided hardware, software, LAN, WAN and internet connectivity.
- Establish demarcation point (supplied by the Motorola Solutions system engineer) to define the connection point between the Motorola Solutions-supplied equipment and the City-supplied network and external interfaces, as applicable.
- Discuss the proposed Go-Live/Cutover plan method to document a detailed procedure.
- Submit design documents to the City's for approval. These documents form the basis of the system, which Motorola Solutions will provide.

Limitations:

- Motorola assumes no liability or responsibility for inadequate information.
- Motorola is not responsible for issues outside of its immediate control.

City of Fort Lauderdale Responsibilities

- Ensure that the City of Fort Lauderdale key project team participants attend the meeting.
- Work with Motorola Solutions to review and approval the Go-Live Plan.
- Make timely decisions, according to the Project Schedule.

Completion Criteria

- Complete Design Documentation, which may include updated System Description, Equipment List, system drawings, or other documents applicable to the project.
- Incorporate any deviations from the proposed system into the contract documents accordingly.
- The solution design is "frozen" and we proceed with Order Processing and Manufacturing.
- A Change Order is executed in accordance with all material changes resulting from the Design Review to the contract.



Design Approval

- The City of Fort Lauderdale executes a Design Approval milestone document.

3.1.13.3 System Implementation, Installation and Configuration

Digital Evidence Management Solution (DEMS) system implementation includes, Si500 Devices, BWCaaS, and CommandCentral Vault/Storage solution.

Motorola Solutions Responsibilities

- Deliver equipment to the City provided secure, storage location.
- Si500 device orientation and walk through.
- Understand the City's policy for video content management and configure the digital evidence management solution to follow that policy.
- Understand the City's content organization, retention policy, and configure the digital evidence solution to follow that policy.
- Create the initial two configuration requirements for the initial body camera devices to be configured.
- Configure two sample Si500 VSM/body camera devices with City-approved configurations and deliver for the Customer evaluation and approval to complete the configuration and testing of the rest six to ten VSM devices as per contract. Integration of other third-party products, not defined in this statement of work, is not included in this proposal.
- Verify the operational functionality and features of the proposed solution using six test device units.
- Provide configuration of the CommandCentral Vault storage and management software.
- Verify operational functionality of the storage and management solution.

City of Fort Lauderdale Responsibilities

- Provide a dedicated delivery point for receipt, inventory, and storage of proposed equipment prior to installation, as needed.
- Provide space and equipment/network access for unit configuration.
- Provide IT assistance, as needed, during configuration.
- Meet with Motorola Solutions and evaluate the network requirements.
- Provide the network throughput needed as per the specifications that are provided by Motorola Solutions during design review.
- Provide receipt and inventory of all proposed Body Camera devices.
- Coordinate the activities of all Fort Lauderdale vendors or other contractors, if applicable.
- Attend and participate in project meetings and reviews.
- Obtain all licensing, site access, or permitting required for project implementation.
- Provide site escort, as needed.
- Provide secure, Wi-Fi connection access points which support WMA2 security for storage uploading.
- Work with Motorola Solutions to provide initial set up configuration of the CommandCentral Vault.
- Provide list of approved, secure access points/SSID to Motorola Solutions.
- The City will work with Motorola Solutions to develop the initial device configuration requirements.
- Provide representative(s) to assist with hands-on configuration of sample units for training purposes.
- Evaluate the six to ten configured sample devices and provide feedback.
- Approve sample device configuration.



- The City will work with the users to define any additional configuration variations which may be needed.
- Provide configuration for the remaining body camera units.
- Distribute devices to all end users.

Completion Criteria

- Motorola Solutions provided body worn camera system implementation is completed and the system is configured and optimized per the City's requirements.
- Motorola Solutions and the City of Fort Lauderdale agree that the body worn camera system is ready for acceptance testing.

3.1.13.4 Acceptance Testing

Perform Functional Testing

Motorola Solutions Responsibilities

- Test the six or ten Si500 devices (as agreed upon at the CDR) and the management and storage solution, using an agreed-to Acceptance Test Plan, to test the operational functionality and features of the DEMS Solution supplied by Motorola Solutions, as contracted.
- If any major task as contractually described fails, repeat that particular task after Motorola Solutions determines that corrective action has been taken.
- Document all issues that arise during the acceptance tests.
- Document the results of the acceptance tests and present to the City's for review.
- Resolve any minor task failures before Final System Acceptance.

City of Fort Lauderdale Responsibilities

- Witness the functional testing.
- Verify each feature per the Acceptance Test Plan agreed upon during the Design Review meeting.
- Approve successful testing of each feature by initialing each test shown on the test script.

Completion Criteria

- Successful completion of the functional testing.
- The City's approval of all required functional tests.

3.1.13.5 Training

Perform Training

Motorola Solutions Responsibilities

- Finalize training schedules purchased as part of this project with the City's Project Manager.
- Provide a Train-the-Trainer (up to 15 participants) On-site Deployment Package.
- The following training will be included in the Onsite Deployment Package Offering:
 - Provide Body Worn Camera operational/ user training – train-the-trainers training.
 - Provide Administrator training.

City of Fort Lauderdale Responsibilities

- Attend training classes.
- Provide on-site training facility for the proposed training.
- Confirm attendance of training attendees 30 days prior to training session.



- Operators will be briefed and ready to be trained.
- The City will identify and schedule training class attendees and facilities in connection with training provided.

Completion Criteria

- All training completed.

3.1.13.6 Finalize

Resolve Punchlist

Motorola Solutions Responsibilities

- Work with the City to resolve punchlist items, documented during the Acceptance Testing phase, in order to meet all the criteria for final acceptance.

City Responsibilities

- Assist Motorola Solutions with resolution of identified punchlist items by providing support, such as access to the sites, equipment and system, and approval of the resolved punchlist item(s).

Completion Criteria

- All punchlist items resolved and approved by the City.

Go-Live

Motorola Solutions Responsibilities

- Develop a mutually agreed upon cutover plan based upon discussions held during the Customer Design Review and throughout the project.
- During full deployment, follow the written plan and implement the defined contingencies, as required.

City of Fort Lauderdale Responsibilities

- Attend cutover/ go-live meetings and approve the cutover plan.
- Notify the user group(s) affected by the cutover (date and time).
- Conduct a roll call of all users working during the cutover, in an organized and methodical manner.

Completion Criteria

- Successful implementation to the new Body Worn Camera/DEMS system.

Final Acceptance

- All deliverables completed, as contractually required.
- Final System Acceptance received from the City.

3.1.14 Operations, Maintenance and Support

3.1.14.1 Digital Evidence Management Solution (DEMS) Operations

This section is designed to provide the City of Fort Lauderdale with a virtualized support structure and description of the operation of our “Software as a Service Body Camera (BWCaaS”) Solution.

3.1.14.2 Digital Evidence Management Solution Deployment Services Description

The Digital Evidence Management Solution will allow the City of Fort Lauderdale to benefit from the experience and expertise that Motorola Solutions can provide in the setup and best practices for operations of our Digital Evidence Management Solution products.

The Digital Evidence Management Solution deployment services are focused on the following operational areas:

- CommandCentral Vault Initial Setup and Provisioning.
- Video Speaker Microphone (VSM) device initial deployment.
- Radio Management Software (RSM) Setup.
- Radio Subscriber Configuration template.
- WLAN Access Network Assessment, if needed.
- Video Backhaul Assessment, as required.

The next subsections provide brief description of each service outlining the fundamentals of our core service.

CommandCentral Vault Setup and Provisioning

CommandCentral Vault requires an instance for each customer in the cloud, where customers will manage and utilize video captured and data generated by the VSM devices. The City's instance will need to be provisioned for users, categories, roles, device ID and device associations. The final parameters will be determined and finalized upon contract award and during the customer design review (CDR) Once initial provisioning is complete the information will need to be managed by the designated system administrator(s) in coordination with integrated subsystems, for example Radio Management System and CAD.

VSM Initial Deployment

VSM needs to be initialized for access to utilize the WLAN network to connect to the Radio Management Software for setup. The VSM Initial Deployment will take the device form out of the box to the user's hands.

Radio Management Software (RMS) Setup

Radio Management Software is used to deploy configuration parameters to the VSM device. An instance of RMS is set up for access on the WLAN network. Add devices are configured with the RMS. Server will need to meet minimum specifications.

Radio Subscriber Configuration

Radio subscriber configuration is used to ensure that the APX subscribers will operate with the VSM device.

WLAN Network Assessment

The WLAN network assessment will provide the customer information to ensure that the WLAN system design and bandwidth is sufficient to upload and download video and meets the overall system requirements.

Video Backhaul Assessment

The video backhaul assessment will provide the customer information to ensure that the point of presence bandwidth is sufficient to upload and download video and meets the overall system requirements.



Deployment Management

- Deployment Management provides project management of all the end to end activities necessary to ensure successful deployment of new systems, network elements, services or major software releases.
- Ensure the correct components are released and transitioned into service.
- Ensure that there is knowledge transfer to enable the customer to optimize their use of the service to support their operations.

3.1.14.3 Digital Evidence Management Solution Deployment and Operations

CommandCentral Vault Operations and Setup

The CommandCentral Vault instance needs to be created and system administrator access provided. Once the customer instance exists then it must be provisioned for integration with VSM and usability by the end users.

The City specific instance of CommandCentral Vault is created and ready for use by system administration and end users.

CommandCentral Vault Setup and Provisioning Goals:

Fort Lauderdale's specific instance is provisioned according to workflow requirements and ready for the end user community:

- Workflow requirements worksheet.
- Provisioned users, categories, roles, devices, associations in accordance to the workflow requirements.
- End to end tests to ensure integrated sub-system data provides the correct key values.
- Access to the instance for system administrator tasks.

Benefits:

Benefits of CommandCentral Vault Setup and Provisioning include:

- Faster deployments.
- No on premise hardware to maintain.
- Assuring that customers and users can use the new solution as quickly as possible.

Completion Criteria:

- CommandCentral Vault is accessible to end users.
- The provisioning meets the requirements from the workflow workshop and.
- All provisioning related task are approved by the City.

CommandCentral Vault Setup and Provisioning Complete

- CommandCentral Vault is receiving video, data and the system is ready for production use. The designated system administrator has access and has received the training.

VSM Initial Deployment

VSM needs to be initialized for access to utilize the WLAN network to connect to the Radio Management Software for setup.

The VSM initial deployment will start with taking the device from out-of-the-box to the specific customer user configuration.



VSM Initial Deployment Goals:

- The device is delivered to the end–user and it is properly configured and ready for field use.
- Ensure that the correct configuration are released and transitioned into service.
- Ensure that the procedures for operation match the configuration of the VSM.

Benefits:

Benefits of VSM Initial Deployment include:

- Faster deployments.
- Minimized downtime for devices and users.
- Assuring that customers and users can use the new devices in a way that supports their requirements.

Completion Criteria:

- All VSM devices are successfully provisioned, programmed and approved by the City of Fort Lauderdale.

VSM Initial Deployment Complete

- All VSM devices are provisioned, programmed and/or distributed successfully and, approved by the City.

Radio Management Software (RMS)

All programming and configuration of the VSM devices will be done over the wireless LAN network via the use of the Radio Management Software (RMS).

RMS Set-up Goals:

- Fully functioning RMS software.
- The RMS can be used with remote programming station or plug–and–play access and initial set up of VSM devices.
- Server can be shut down and only used when needed.

Benefits:

Benefits of the RMS installation and setup include:

- Faster deployments.
- Server can be shut down and is only billed when used for programming.
- Local infrastructure and on–site resources are not needed to facilitate deployment.

Completion Criteria:

- RMS is successfully uploaded and configured for operation.

Radio Subscriber (APX) Compatibility Check/Configuration

This task is to confirm the Configuration and Parameters of the APX radio subscribers.

The compatibility check includes:

- Check APX firmware for compatibility with the Si500 devices.
- Check customer APX program templates for compatibility with the Si500 devices.
- Advise customer of any Flash that may need to be purchased for operation.
- Program test portables with each Si500 template version.



- Once all templates and client software is tested and approved by the City of Fort Lauderdale, Motorola requests written approval of acceptance.
- Program all the portables, as identified in the CDR, based upon the City's approved programming templates, client software, and fleetmap. A "one-time only" programming is included in the project pricing for one radio per Si500 device purchased. (The City may program their own radios).

Benefits:

- Final template(s) are approved by the City and initiate portable programming.
- The City programs portable radios as needed.
- The City can distribute the portables to end users.

NOTE:

- Customer is responsible for ordering any necessary flashes.

Completion Criteria:

- All portables are successfully programmed and approved by the City. Subset of subscribers are tested with VSM and accepted.

Subscribers Complete

- All Subscribers are programmed and/or distributed/installed successfully, and approved by the City of Fort Lauderdale.

WLAN Access Network Assessment

The WLAN Network Assessment is a paper study that provides the Customer with the information needed to ensure that WLAN network is appropriate to support connection of the Si Video Speaker Microphone to the CommandCentral Vault clouds service when fully deployed.

WLAN Access Network Assessment Goals:

- Assess the customer WLAN network for Si Video Speaker Microphone video upload and WLAN access.
- Document WLAN access information for Si Video Speaker Microphone Device Configuration.
- Ensure that Fort Lauderdale provides requested information about customer LAN for evaluation purposes.
- Reduction of outages or performance degradation due to incorrect network configuration and bandwidth requirements.

Completion Criteria:

- WLAN network is assessed and assessment findings are presented to the City.

Internet Bandwidth Assessment

The CommandCentral Vault Internet Bandwidth Assessment is a paper study that will provide the customer with the information needed to ensure that the public Internet connection is appropriate to support connection of the Si Video Speaker Microphone devices to the CommandCentral Vault.

Internet Bandwidth Assessment Goals:

- Determine if point of presence has the appropriate bandwidth to support the number of VSM users based on customer requirements.
- Assess the City's Internet POP for DEMS video upload and access. Document WLAN access information for Si Video Speaker Microphone Device Configuration.
- Firewall Protection Evaluation and Compatibility requirements assessment.

Benefits:

- Ensures users experience meet expectations.
- Provides input for operational best practices.

Completion Criteria:

- Video Backhaul network is assessed and assessment findings are presented to the customer.

3.1.15 Maintenance and Support

Motorola Solutions' Digital Evidence Management solution is offered as a cloud based "Software as a Service (SaaS)" offering. All upgrades feature enhancements and defect repairs are available through system releases. Motorola Solutions has multiple environments and performs diligent testing in development and testing environments prior to any changes being pushed to a staging environment. Once the staging environment has become certified, updates are set to be released to the customer production environment.

We also included our Enhanced Warranty program Service from the Start (SFS) Comprehensive. Our SFS Comprehensive program provides all component-level service for Si500 device equipment. Services are performed at the Radio Support Center (RSC).

SFS Comprehensive includes:

- Damage to LCD screens (cracks to screen, or any damage that does not pass Motorola Solutions test parameters).
- Damaged foils/traces/lands.
- Electrical damage.
- Water/chemical corrosion.
- Contaminants visible which cannot be cleaned up reliably.

3.1.15.1 Support Services

Motorola Solutions' System Support Center operates 24 hours a day, 7 days a week, 365 days a year. All incoming calls are answered by a live Motorola Solutions representative. Support Center personnel enter requests for service, technical assistance, or telephone messages into a database system. Every time you call us, we log information about your request into the tracking system so that the information is available for reference and analysis to better serve your future service needs. Another benefit of logging every service request is that Motorola Solutions and customers can track the progress from initial contact to final resolution.

There are three options for accessing Support at Motorola Solutions:

- Motorola Solutions System Support Center Toll Free Number.
- eCase Management through Motorola Solutions On-Line.
- Email Case Ticketing.

Motorola Solutions will clearly identify items covered under this agreement and delineate items that are not included or conditions that would invalidate the maintenance agreement.



3.1.15.2 Response Services Time

Motorola Solutions categories failures based on impact to the operation of the system.

The severity of the issue has a direct tie in to prioritization of response time. Our team will determine the root cause, take corrective action, restore the system and document and report the information to the City.

Detailed Response time categories are listed in Table 3-1 below.

Table 3-1: Response Times

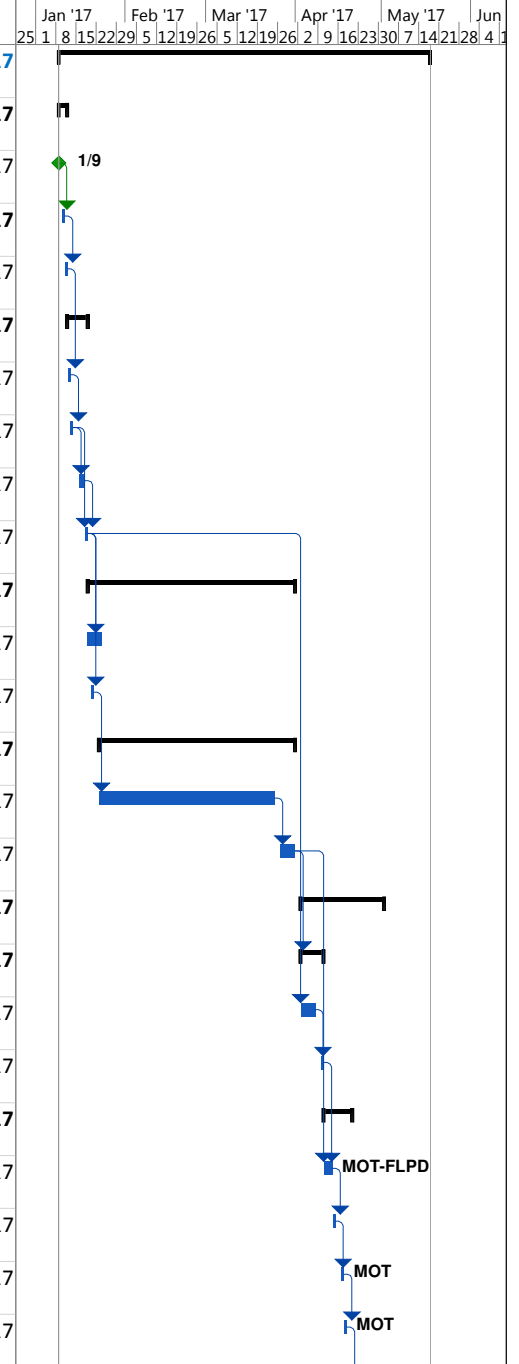
Severity Level	Definition	Response Time
1	Total System Failure—occurs when the System is not functioning and there is no workaround; such as a Central Server is down or when the workflow of an entire agency is not functioning. This level is meant to represent a major issue that results in an unusable System, Subsystem, Product, or critical features. No work around or immediate solution is available.	Telephone conference within 1 Hour of initial voice notification .
2	Critical Failure—Critical process failure occurs when a crucial element in the System that does not prohibit continuance of basic operations is not functioning and there is usually no suitable work-around. Note that this may not be applicable to intermittent problems. This level is meant to represent a moderate issue that limits a Customer’s normal use of the System, Subsystem, Product or major non-critical features.	Telephone conference within 3 Business Hours of initial voice notification during normal business hours.
3	Non-Critical Failure—Non-Critical part or component failure occurs when a System component is not functioning, but the System is still useable for its intended purpose, or there is a reasonable workaround. This level is meant to represent a minor issue that does not preclude use of the System, Subsystem, Product, or critical features.	Telephone conference within 6 Business Hours of initial notification during normal business hours.
4	Inconvenience—An inconvenience occurs when System causes a minor disruption in the way tasks are performed but does not stop workflow. This level is meant to represent very minor issues, such as cosmetic issues, documentation errors, general usage questions, and product or System Update requests.	Telephone conference within 2 Standard Business Days of initial notification.

3.2 PROJECT TIMELINE

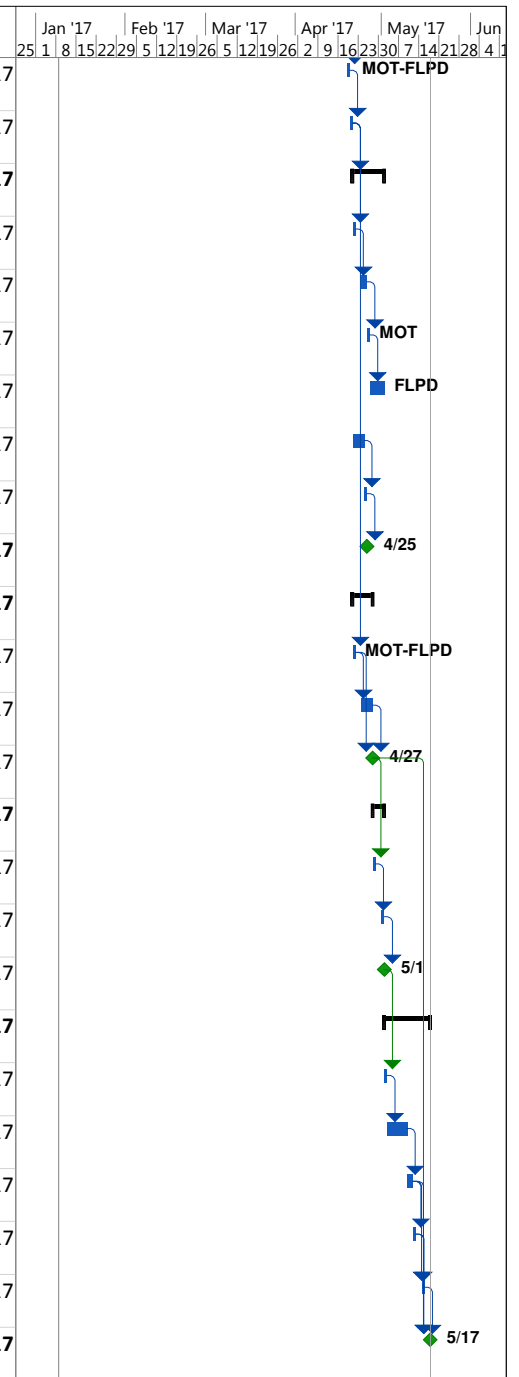
The project schedule for the proposed solution will be jointly defined and agreed upon with the City during the Customer Design Review. The final schedule will take into account both time required for completion of City responsibilities, as well as, Motorola Solutions responsibilities defined in this Statement of Work. Please see attached preliminary schedule.



ID	Task Name	Duration	Start	Finish	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun
1	City of Fort Lauderdale Digital Evidence Management/BWC Solution Project Implementation Schedule	93d	Mon 1/9/17	Wed 5/17/17						
2	Contract	3d	Mon 1/9/17	Wed 1/11/17						
3	Contract Award	0d	Mon 1/9/17	Mon 1/9/17						
4	Notice to Proceed	1d	Tue 1/10/17	Tue 1/10/17						
5	Project Kick-Off - Motorola / Customer (Prep & Meeting)	1d	Wed 1/11/17	Wed 1/11/17						
6	Contract Design Review (CDR)	5d	Thu 1/12/17	Wed 1/18/17						
7	Internal Contract Design Review Meeting	1d	Thu 1/12/17	Thu 1/12/17						
8	Customer Design Review Meeting	1d	Fri 1/13/17	Fri 1/13/17						
9	Update Documentation per CDR	2d	Mon 1/16/17	Tue 1/17/17						
10	Customer CDR Approval - Sign-off	1d	Wed 1/18/17	Wed 1/18/17						
11	Order Processing / Manufacturing	52d	Thu 1/19/17	Fri 3/31/17						
12	Process Order / Equipment list	3d	Thu 1/19/17	Mon 1/23/17						
13	Order Bridged	1d	Fri 1/20/17	Fri 1/20/17						
14	Manufacturing	50d	Mon 1/23/17	Fri 3/31/17						
15	Manufacture Si500 VSMs /Motorola Body Camera Equipment	45d	Mon 1/23/17	Fri 3/24/17						
16	Ship Equipment to Field	5d	Mon 3/27/17	Fri 3/31/17						
17	Installation, Programming & Configuration	21d	Mon 4/3/17	Mon 5/1/17						
18	Network Compliance - Installation	6d	Mon 4/3/17	Mon 4/10/17						
19	Networking Installation Complete - CUSTOMER RESPONSIBILITY	5d	Mon 4/3/17	Fri 4/7/17						
20	Network Verification - Compliance	1d	Mon 4/10/17	Mon 4/10/17						
21	DEMS Field Pre-Implementation	8d	Tue 4/11/17	Thu 4/20/17						
22	Si500 VSMs (Body camera) Equipment Inventory (35 VSMs & Accessories) -	3d	Tue 4/11/17	Thu 4/13/17						
23	Verify Radio Subscriber Configuration compatibility	1d	Fri 4/14/17	Fri 4/14/17						
24	VSMs (2 devices) Initial Configuration & Testing	1d	Mon 4/17/17	Mon 4/17/17						
25	Configure Management and Storage-CommandCentral Vault	1d	Tue 4/18/17	Tue 4/18/17						



ID	Task Name	Duration	Start	Finish	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun														
					25	1	8	15	22	29	5	12	19	26	5	12	19	26	2	9	16	23	30	7
26	Sample Initial Devices Configurations & Testing FLPD Approved	1d	Wed 4/19/17	Wed 4/19/17																				
27	DEMS Sample Solution Installations & Configurations Complete	1d	Thu 4/20/17	Thu 4/20/17																				
28	DEMS (Si500 & CommandCentral Vault) Installation, Configuration & Testing	7d	Fri 4/21/17	Mon 5/1/17																				
29	CommandCentral Vault Set-up & Provisioning	1d	Fri 4/21/17	Fri 4/21/17																				
30	Radio Management Software (RMS) Set up	2d	Mon 4/24/17	Tue 4/25/17																				
31	Si500 Devices (Qty 10) Review and Configuration	1d	Wed 4/26/17	Wed 4/26/17																				
32	Remaining Si500s / Body Cameras configuration (Customer Responsibility)	3d	Thu 4/27/17	Mon 5/1/17																				
33	Configure Management and Storage CommandCentral Vault	2d	Fri 4/21/17	Mon 4/24/17																				
34	DEMS Installations, Configuration and Testing Complete	1d	Tue 4/25/17	Tue 4/25/17																				
35	Installation, Configuration & Provisioning Acceptance	0d	Tue 4/25/17	Tue 4/25/17																				
36	Training	5d	Fri 4/21/17	Thu 4/27/17																				
37	On-site Training Prep. (joint effort with Customer)	1d	Fri 4/21/17	Fri 4/21/17																				
38	Provide On-site Training classes as Agreed at CDR (Admin & User Train-the Trainer)	4d	Mon 4/24/17	Thu 4/27/17																				
39	Training Complete	0d	Thu 4/27/17	Thu 4/27/17																				
40	Acceptance Testing	2d	Fri 4/28/17	Mon 5/1/17																				
41	Perform Functional Testing	1d	Fri 4/28/17	Fri 4/28/17																				
42	Perform Complete DEMS Testing	1d	Mon 5/1/17	Mon 5/1/17																				
43	ALL Tests Complete	0d	Mon 5/1/17	Mon 5/1/17																				
44	Finalize (Project Wrap Up and Acceptance Sign-off)	12d	Tue 5/2/17	Wed 5/17/17																				
45	Final Inspection with Customer	1d	Tue 5/2/17	Tue 5/2/17																				
46	Punch list Resolution	5d	Wed 5/3/17	Tue 5/9/17																				
47	Final Documentation	2d	Wed 5/10/17	Thu 5/11/17																				
48	Transition to Service	1d	Fri 5/12/17	Fri 5/12/17																				
49	Project Closed out	1d	Mon 5/15/17	Mon 5/15/17																				
50	Final Acceptance Customer Sign-off	0d	Wed 5/17/17	Wed 5/17/17																				



3.3 ARCHITECTURAL PLAN

Motorola Solutions offer includes a Body Worn Camera as a Service (BWCaaS) bundled DEMS solution. Our solution includes the Si500 Video Speaker Microphone (VSM) one time charge along with accessories and the Motorola Solutions’ CommandCentral Vault storage solution which includes all required software licenses for a fully operational Digital Evidence Management solution. The overall solution does not require on site equipment as the overall cloud solution is a simple network design. Our overall solution includes all software upgrades that are executed approximately four times a year. Fort Lauderdale will receive all software improvements over the term of the service offering. Figure 3-4 below is a high-level architectural diagram of how our offered solution connects and manages all the digital evidence that will be managed by CommandCentral Vault.

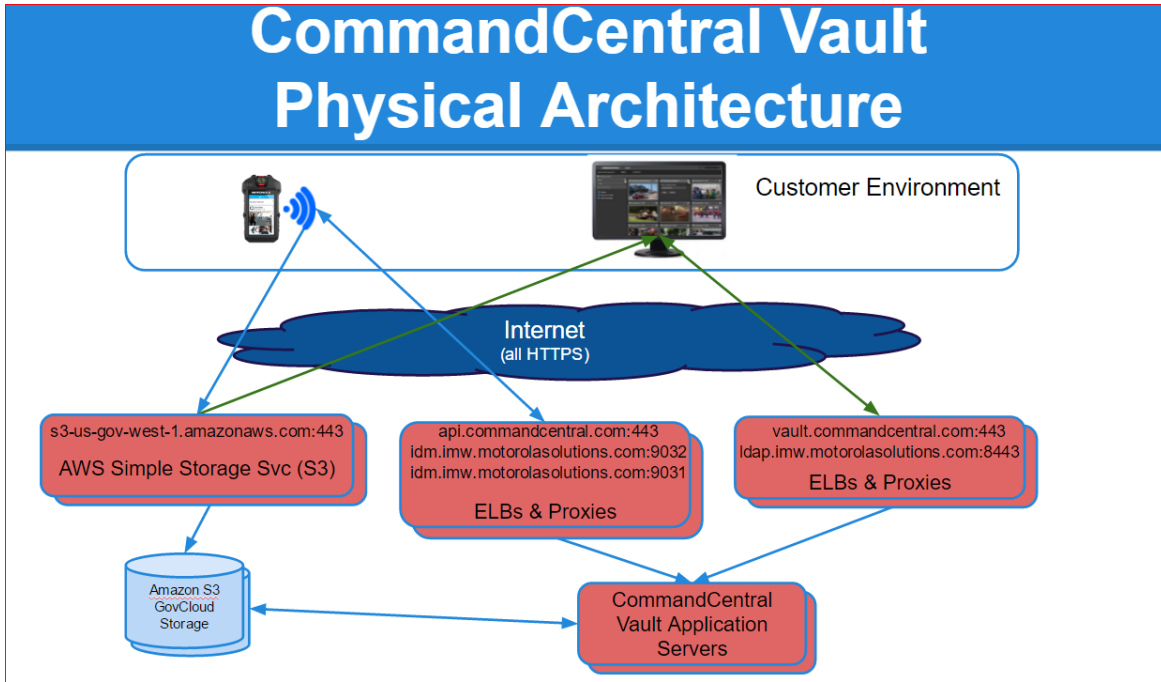


Figure 3-4: High level architectural diagram

3.4 TRAINING PLAN

Motorola Solutions proposes the following training plan.

Course Description

Course Title	Target Audience	Sessions	Duration	Location	Date	Participants
CommandCentral Vault Digital Evidence Management Solution CommandCentral Vault System Administrator	System Administrators	1	2 days	City of Fort Lauderdale, FL	TBD	Up to 12
<p>Course Synopsis</p> <p>The CommandCentral Vault Field Workshop provides an in-depth learning experience for users of the CommandCentral Vault Digital Evidence Management Solution (DEMS) to enable them to make the most effective use of the solution. Key topics for this workshop include video management, redaction, data tagging, event correlation, and content security. Participants will learn topics through a combination of hands-on lab activities, demonstration, and discussion.</p> <p>An additional section of this course adds additional content for system administrators responsible for the administration of a CommandCentral Vault solution. Key topics for this section include adding users and camera devices to vault, case type addition and modification, and other configuration tasks.</p>						
Body Camera: Si500 Video Speaker Microphone Operator Training/Users Training – Train-the-Trainer	City Trainers & ALL End-Users	2 (2 per day)	1 day	City of Fort Lauderdale, FL	TBD	Up to 15 per Session
<p>Course Synopsis</p> <p>The Si500 operator training is designed to ensure operators are able to make optimal use of their new VSM/camera devices. Participants will receive guidance on proper handling, user interface, and modes of operation. Participants will learn topics through a combination of hands-on lab activities, demonstration, and discussion.</p>						

Self-Paced Online Classes (Available for Supplemental Training at no additional cost)

Course Title	Target Audience	Sessions	Duration	Location	Date	Participants
CommandCentral Applications–CommandCentral Portfolio Overview	All	1	TBD	Self-Paced Online	TBD	As needed
CommandCentral System Admin	CommandCentral System Administrators	1	TBD	Self-Paced Online	TBD	As needed
CommandCentral Vault End User	CommandCentral Vault Users	1	TBD	Self-Paced Online	TBD	As needed
Si500 Radio Management	System Admin	1	TBD	Self-Paced Online	TBD	As needed

3.5 DISASTER RECOVERY/FAILOVER PLAN

Not applicable as our offering is a high availability cloud storage solution as described below in Section 3.7 “Information Security Policies – Cloud Hosting Policy.”



3.6 INFORMATION SECURITY POLICIES - CLOUD HOSTING POLICY

Motorola Solutions implements a CJIS security policy that has strict controls over data residency and access of both live and backup data sets. All solution data resides in AWS US CJIS capable facilities. CommandCentral Vault utilizes Amazon AWS FedRAMP GovCloud with Amazon S3 Gov storage as the cloud based storage solution. Amazon S3 is designed to provide 99.999999999% durability and 99.99% availability of objects over a given year. Objects are redundantly stored on multiple devices across multiple facilities in an Amazon S3 region. To help provide durability, Amazon S3 PUT and COPY operations synchronously store customer data across multiple facilities before returning SUCCESS. Once stored, Amazon S3 helps maintain the durability of the objects by quickly detecting and repairing any lost redundancy. Amazon S3 also regularly verifies the integrity of data stored using checksums. If corruption is detected, it is repaired using redundant data. In addition, Amazon S3 calculates checksums on all network traffic to detect corruption of data packets when storing or retrieving data.



3.7 LICENSE, SOFTWARE SUBSCRIPTION, HOSTING SERVICES, ANNUAL SUPPORT AND MAINTENANCE AND PROFESSIONAL SERVICES AGREEMENTS

3.7.1 Agreements

Motorola Solutions has provided the following Agreements:

- Subscription Services Agreement.
- Evaluation Agreement Demo.



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BODY WORN CAMERAS AND SUBSCRIPTION SERVICES AGREEMENT

Motorola Solutions, Inc. (“Motorola”) and the City of Fort Lauderdale (“Customer”) enter into this Body Worn Cameras and Subscription Services Agreement (“Agreement”) pursuant to which Customer will purchase and Motorola will sell body worn cameras and a subscription to access the professional services described below. Motorola and Customer may be referred to individually as a “Party” and collectively as the “Parties.” For good and valuable consideration, the parties agree as follows:

Section 1 DEFINITIONS

Capitalized terms used in this Agreement have the meanings set forth below. Any reference to the purchase or sale of software or other Intellectual Property shall mean the sale or purchase of a license or sublicense to use such software or Intellectual Property in accordance with this Agreement.

“**Administrator**” means Customer's designated system administrator who receives administrative logins for the Services and issues access rights to Customer's Users.

“**Confidential Information**” means any information that is disclosed in written, graphic, verbal, or machine-recognizable form, and is marked, designated, or identified at the time of disclosure as being confidential or its equivalent; or if the information is in verbal form, it is identified as confidential at the time of disclosure and is confirmed in writing within thirty (30) days of the disclosure. Confidential Information does not include any information that: is or becomes publicly known through no wrongful act of the receiving Party; is already known to the receiving Party without restriction when it is disclosed; is or becomes, rightfully and without breach of this Agreement, in the receiving Party's possession without any obligation restricting disclosure; is independently developed by the receiving Party without breach of this Agreement; or is explicitly approved for release by written authorization of the disclosing Party.

“**Contract Price**” means the annual subscription fees for the Services and Deliverables, applicable start up fees, and other fees set forth in Exhibit B. Contract Price excludes any applicable sales, use or similar taxes.

“**Customer Data**” means data provided by Customer to Motorola hereunder to be processed and used in connection with the Services. Customer Data does not include data provided by third parties and passed on to Motorola.

“**Deliverables**” means all written information (such as reports, analytics, Solution Data, specifications, designs, plans, drawings, or other technical or business information) that Motorola prepares for Customer in the performance of the Services and is obligated to provide to Customer pursuant to the applicable Statement of Work. The Deliverables, if any, are more fully described in the Statement of Work.

“**Documentation**” means the technical materials provided by Motorola to Customer in hard copy or electronic form describing the use and operation of the Solution and Software, including any technical manuals, but excluding any sales, advertising or marketing materials or proposals.

“**Effective Date**” means that date upon which the last Party executes this Agreement.

“Force Majeure” which means an event, circumstance, or act that is beyond a Party’s reasonable control, such as an act of God, an act of the public enemy, an act of a government entity, strikes, other labor disturbances, supplier performance, hurricanes, earthquakes, fires, floods, epidemics, embargoes, war, riots, or any other similar cause.

“Licensed Product” means 1) Software, whether hosted or installed at Customer's site, 2) Documentation; 3) associated user interfaces; 4) help resources; and 5) any related technology or other services made available by the Solution and the internet.

“Proprietary Rights” means the patents, patent applications, inventions, copyrights, trade secrets, trademarks, trade names, mask works, know-how, ideas and concepts, moral rights, processes, methodologies, tools, techniques, and other intellectual property rights.

“Services” means those subscription services to be provided by Motorola to Customer under this Agreement, the nature and scope of which are more fully described in the Statement of Work, if applicable, Documentation associated with the Services, or the proposal provided by Motorola. Services may include Software as a Service or other subscription services.

“Software” means the Motorola owned or licensed off the shelf software programs delivered as part of the Licensed Products used to provide the Services, including all bug fixes, updates and upgrades.

“Sold Equipment” means the equipment that Customer purchases from Motorola under this Agreement, including Sold Equipment replacements, whether or not such replacements are separately priced from the Services. Sold Equipment does not include Motorola owned equipment that may be provided to Customer by Motorola to implement the Solution.

“Solution” means collectively, the Software, servers and any other hardware or equipment operated by Motorola and used in conjunction with the Services.

“Solution Data” means raw data that is transformed, altered, processed, aggregated, correlated or operated on by Motorola, its vendors or other data sources and data that has been manipulated or retrieved using Motorola know-how to produce value-added content to data consumers, including customers or citizens which is made available to Customer with the Solution and Services.

“Statement of Work” means the statement of work attached hereto as Exhibit A and incorporated herein by this reference, if applicable. If included, the Statement of Work describes the Services, Deliverables (if any), Licensed Products and Solution that Motorola will provide to Customer under this Agreement, and the other work-related responsibilities that the parties owe to each other. The Statement of Work may contain a performance schedule.

“Users” means Customer's authorized employees or other individuals authorized to utilize the Services on behalf of Customer and who will be provided access to the Services by virtue of a password or equivalent security mechanism.

Section 2 SCOPE OF AGREEMENT; TERM

2.1 Motorola will provide to Customer the Services and Deliverables (if any). As part of the Services, Motorola will allow Customer to use the Solution described in the Statement of Work, Documentation, or proposal. Any Services from Motorola's CommandCentral portfolio will also be subject to the additional terms set forth in Exhibit C. Motorola and Customer will perform their respective responsibilities as described in this Agreement.

2.2 To enable Motorola to perform the Services, Customer will provide to Motorola reasonable access to relevant Customer information, personnel, systems, and office space when Motorola's employees are working on Customer's premises, and other general assistance. Further, if any equipment is installed or stored at Customer's location in order to provide the Services, Customer will provide, at no charge, a non-hazardous environment with adequate shelter, heat, light, power, security, and full and free access to the equipment.

2.3 If the Statement of Work contains assumptions that affect the Services or Deliverables, Customer will verify that they are accurate and complete. Any information that Customer provides to Motorola concerning the Services or Deliverables will be accurate and complete in all material respects. Customer will make timely decisions and obtain any required management and third party approvals or consents that are reasonably necessary for Motorola to perform the Services and its other duties under this Agreement. Unless the Statement of Work states the contrary, Motorola may rely upon and is not required to evaluate, confirm, reject, modify, or provide advice concerning any assumptions and Customer-provided information, decisions and approvals described in this paragraph.

2.4 Risk of Loss. If any portion of the Solution resides on Customer premises or is under Customer's control in any way, Customer shall at all times exercise reasonable care in using and maintaining the Solution in accordance with Motorola's instructions for proper use and care. Risk of loss to any equipment in Customer's possession will reside with Customer until removed by Motorola or its agent or returned by Customer. Customer will be responsible for replacement costs of lost or damaged equipment, normal wear and tear excluded.

2.5 Equipment Title. Unless stated differently in an a Statement of Work and except in cases described in Section 9 (Default and Termination), title to any equipment provided to Customer under this Agreement remains vested in Motorola at all times.

2.5 Customer will also properly enable its Users to use the Services, including providing instructions for use, labeling, required notices, and accommodation pursuant to applicable laws, rules, and regulations. Unless otherwise agreed in the SOW, Customer will train its Users on proper operation of the Solution and Licensed Products. Customer agrees to require Users .to acknowledge and accept the limitations and conditions of use of the Licensed Products in this Agreement, prior to allowing Users to access or use of Services.

2.6 If, as a result of the Services performed under this Agreement, Motorola recommends that Customer purchase products or other services, nothing in this Agreement precludes Motorola from participating in a competitive opportunity or otherwise offering or selling the recommended products or other services to Customer. Customer represents that this paragraph does not violate its procurement or other laws, regulations, or policies.

2.7 Customer may request changes to the Services. If Motorola agrees to a requested change, the change must be confirmed in writing and signed by authorized representatives of

both parties. A reasonable price adjustment will be made if any change affects the time of performance or the cost to perform the Services.

2.8 TERM. Customer may select a Term of one year, three, years, or five years (Initial Term). Unless a different duration is set forth in the Statement of Work and unless terminated in accordance with other provisions of this Agreement, the Term of this Agreement begins on the Effective Date and continues for one (1), three (3), or five (5) year(s), as applicable . Following the Initial Term, this Agreement will automatically renew upon the anniversary date for successive one (1), three (3) or five (5) year periods (Renewal Term) unless either Party: 1) notifies the other of its intention to not renew the Agreement (in whole or part) at least thirty (30) days before the anniversary date; 2) requests an alternate term; or 3) terminates in accordance with the termination provision in this Agreement, including non-payment of fees for the renewal period by the anniversary date. The terms and conditions of this Agreement will govern any renewal periods.

2.9 During the term of this Agreement and for twelve (12) months thereafter, Customer will not actively solicit the employment of any Motorola personnel who is involved directly with providing any of the Services.

Section 3 CONTRACT PRICE AND PAYMENT

3.1 If the Services include one-time start up fees, Motorola will submit an invoice for the start up fees on the Effective Date. Motorola will also submit an invoice for the initial annual subscription fees on the Effective Date, unless the Parties have agreed in writing on a different invoice date. On each anniversary of the Effective Date, Motorola will issue an invoice for the next year's annual subscription fees. Unless otherwise specified in Exhibit B, Motorola reserves the right to change the annual subscription fees at the end of each annual period. Except for any payment that is due on the Effective Date, Customer will make payments to Motorola within thirty (30) days after the date of each invoice. Customer will make payments when due in the form of a wire transfer, check, or cashier's check from a U.S. financial institution. Overdue invoices will bear simple interest at the maximum allowable rate. For Customer's reference, the Federal Tax Identification Number for Motorola Solutions, Inc. is 36-1115800.

3.2 INVOICING AND SHIPPING ADDRESSES. Invoices will be sent to the Customer at the following address: _____

The address which is the ultimate destination where the Equipment will be delivered to Customer is: _____

The Equipment will be shipped to the Customer at the following address (insert if this information is known): _____

Customer may change this information by giving written notice to Motorola.

3.3 Any services performed by Motorola outside the scope of this Agreement at the direction of Customer will be considered to be additional Services which are subject to additional charges. Any agreement to perform additional Services will be reflected in a written and executed change order or amendment to this Agreement.

3.4 Customer will reimburse Motorola for all documented reasonable travel, third party expenses, and/or materials (over and above the normal daily expenses of working and commuting) incurred by Motorola in connection with Services furnished under this Agreement.

3.5 A change in Software or Equipment quantities, or services, may affect the overall Contract Price, including discounts if applicable. Further, at the end of the first year of the Agreement and each year thereafter, a CPI percentage change calculation shall be performed. Should the annual inflation rate increase greater than 5% during the previous year, Motorola shall have the right to increase all future prices by the CPI increase amount exceeding 5%. The Midwest Region Consumer Price Index (<http://www.bls.gov/ro5/cpimid.htm>), All items, Not seasonally adjusted shall be used as the measure of CPI for this price adjustment. Measurement will take place once the annual average for the new year has been posted by the Bureau of Labor Statistics.

Section 4 ACCEPTANCE; SCHEDULE; FORCE MAJEURE

4.1 The Licensed Products will be deemed accepted upon the delivery of usernames and passwords to Customer. If usernames and passwords have been issued to Customer prior to the Effective Date, the Licensed Products will be deemed accepted on the Effective Date.

4.2 All Services will be performed in accordance with the performance schedule included in the Statement of Work, or if there is no performance schedule, within a reasonable time period.

4.3 Neither Party will be liable for its non-performance or delayed performance if caused by a Force Majeure. Each Party will notify the other in writing if it becomes aware of any Force Majeure that will significantly delay performance. The notifying Party will give the notice promptly (but in no event later than fifteen (15) days) after it discovers the Force Majeure.

Section 5 CONFIDENTIAL INFORMATION AND PROPRIETARY RIGHTS

5.1. CONFIDENTIAL INFORMATION.

5.1.1. During the term of this Agreement, the parties may provide each other with Confidential Information. Licensed Products, and all Deliverables will be deemed to be Motorola's Confidential Information. Each Party will: maintain the confidentiality of the other Party's Confidential Information and not disclose it to any third party, except as authorized by the disclosing Party in writing or as required by a court of competent jurisdiction; restrict disclosure of the Confidential Information to its employees who have a "need to know" and not copy or reproduce the Confidential Information; take necessary and appropriate precautions to guard the confidentiality of the Confidential Information, including informing its employees who handle the Confidential Information that it is confidential and is not to be disclosed to others, but those precautions will be at least the same degree of care that the receiving Party applies to its own confidential information and will not be less than reasonable care; and use the Confidential Information only in furtherance of the performance of this Agreement or pursuant to the license granted immediately below.

5.1.2. The disclosing Party owns and retains all of its Proprietary Rights in and to its Confidential Information, except the disclosing Party hereby grants to the receiving Party the limited right and license, on a non-exclusive, irrevocable, and royalty-free basis, to use the Confidential Information for any lawful, internal business purpose in the manner and to the extent permitted by this Agreement.

5.2. PRESERVATION OF PROPRIETARY RIGHTS

Customer acknowledges that the Licensed Products and any associated Documentation, data, and methodologies used in providing Services are proprietary to Motorola or its third party licensors and contain valuable trade secrets. In accordance with this Agreement, Customer and its employees shall treat the Solution and all Proprietary Rights as Confidential Information and will maintain the strictest confidence.

Each Party owns and retains all of its Proprietary Rights that exist on the Effective Date. Motorola owns and retains all Proprietary Rights that are developed, originated, or prepared in connection with providing the Deliverables or Services to Customer, and this Agreement does not grant to Customer any shared development rights. At Motorola's request and expense, Customer will execute all papers and provide reasonable assistance to Motorola to enable Motorola to establish the Proprietary Rights. Unless otherwise explicitly stated herein, this Agreement does not restrict a Party concerning its own Proprietary Rights and is not a grant (either directly or by implication, estoppel, or otherwise) of a Party's Proprietary Rights to the other Party.

5.3 Remedies. Because Licensed Products contain valuable trade secrets and proprietary information of Motorola, its vendors and licensors, Customer acknowledges and agrees that any actual or threatened breach of this Section will constitute immediate, irreparable harm to Motorola for which monetary damages would be an inadequate remedy, and that injunctive relief is an appropriate remedy for such breach. Notwithstanding anything in this Agreement to the contrary, Motorola reserves the right to obtain injunctive relief and any other appropriate remedies from any court of competent jurisdiction in connection with any actual, alleged, or suspected breach of Section 3, infringement, misappropriation or violation of Motorola's Property Rights, or the unauthorized use of Motorola's Confidential Information. Any such action or proceeding may be brought in any court of competent jurisdiction. The parties' rights and remedies under this Agreement are cumulative, except as otherwise expressly provided in this Agreement.

Section 6 LIMITED LICENSE

6.1 LICENSED PRODUCTS. Use of the Licensed Products by Customer and its Users is strictly limited to use in connection with the Solution or Services during the term of this Agreement. Customer and Users will refrain from, and will require others to refrain from, doing any of the following with regard to the Software in the Solution: (i) directly or indirectly, by electronic or other means, copy, modify, or translate the Software; (ii) directly or indirectly, by electronic or other means, reproduce, reverse engineer, distribute, sell, publish, commercially exploit, rent, lease, sublicense, assign or otherwise transfer or make available the Licensed Products or any part thereof to any third party, or otherwise disseminate the Licensed Product in any manner; (iii) directly or indirectly, by electronic or other means, modify, decompile, or disassemble the Software or part thereof, or attempt to derive source code from the Software; or (iv) remove any proprietary notices, labels, or marks on the Software or any part of the Licensed Products. Motorola Solutions reserves all rights to the Software and other Licensed Products not expressly granted herein. Customer agrees to abide by the copyright laws of the United States and all other relevant jurisdictions, including without limitation, the copyright laws where Customer uses the Solution. Customer agrees to immediately cease using the Solution if it fails to comply with this paragraph or any other part of this Agreement.

6.2 DATA.

6.2.1 Solution Data. Motorola, its vendors and licensors are the exclusive owners of all right, title, and interest, in and to the Solution Data, including all intellectual property rights therein. Motorola grants Customer a personal, royalty-free, non-exclusive license to: (i) access, view, use, copy, and store the Solution Data for its internal business purposes and, (ii) when specifically permitted by the applicable Statement of Work, publish Solution Data on its websites for viewing by the public.

6.2.2 Customer Data. Customer retains ownership of Customer Data. Customer grants Motorola and its subcontractors a personal, royalty-free, perpetual, non-exclusive license to access, use, copy, modify, Customer data for the purpose of providing the Services to Customer, other Motorola Customers and end users. In addition to the rights listed above, Customer grants Motorola a license to sell the de-identified version of Customer Data for any purpose

Section 7 WARRANTY AND DISCLAIMERS

7.1 SERVICE WARRANTY. Services and the Software used to provide the Services will operate in accordance with the documentation provided by Motorola or SOW, if applicable. Customer's sole and exclusive remedy for breach of this warranty is re-performance of the Services. OTHER THAN THE FOREGOING, MOTOROLA DISCLAIMS ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED. Customer acknowledges that Deliverables, if any, may contain recommendations, suggestions or advice from Motorola to Customer (collectively, "Recommendations"). Motorola makes no warranties concerning those Recommendations, and Customer alone accepts responsibility for choosing whether and how to implement the Recommendations and the results to be realized from implementing them.

7.2 NO GUARANTEE. Customer acknowledges that functionality of the Solution as well as availability and accuracy of Solution Data is dependent on many elements beyond Motorola's control, including databases managed by Customer or third parties and Customer's existing equipment, software, and Customer Data. Therefore, Motorola does not guarantee availability or accuracy of data, or any minimum level of coverage or connectivity. Interruption or interference with the Services or Solution may periodically occur. Customer agrees not to represent to any third party that Motorola has provided such guarantee.

7.4 EXISTING EQUIPMENT AND SOFTWARE. If Customer's existing equipment and software is critical to operation and use of the Services, Customer is solely responsible for supporting and maintaining Customer's existing equipment and software. Connection to or interface with Customer's existing equipment and software may be required to receive Services. Any failures or deficiencies of Customer's existing equipment and software may impact the functionality of the Solution and the Services to be delivered. Any vulnerabilities or inefficiencies in Customer's system may also impact the Solution and associated Services.

7.5 PRIVACY. Customer bears sole responsibility for compliance with any laws and regulations regarding tracking; location based services; gathering, storing, processing, transmitting, using or misusing; or otherwise handling personally identifiable information (PII), including information about Users of the Solution or citizens in the general public. Further, it is Customer's sole responsibility to comply with any laws or regulations prescribing the measures to be taken in the event of breach of privacy or accidental disclosure of any PII. Enacting and enforcing any internal privacy policies for the protection of PII, including individual disclosure

and consent mechanisms, limitations on use of the information, and commitments with respect to the storage, use, deletion and processing of PII in a manner that complies with applicable laws and regulations will be Customer's sole responsibility. Motorola will not evaluate the sufficiency of such policies and disclaims any responsibility or liability for privacy practices implemented by Customer, or lack thereof.

7.6 SOCIAL MEDIA. If Customer purchases Services that utilize social media, Customer acknowledges and agrees that such Services are not designed to ensure individual privacy. In such case, Customer will inform Users that the Solution and Services may enable visibility to PII, as well as physical location of individuals. Further, if the Solution or Services are available to the general public pursuant to this Agreement, Customer will provide the appropriate privacy notification. Neither Motorola nor Customer can provide any assurance of individual privacy in connection with the Solution or Services utilizing social media. Further, Customer is solely responsible for determining whether and how to use data gathered from social media sources for the purpose of criminal investigations or prosecution. Customer will hold Motorola harmless from any and all liability, expense, judgment, suit, or cause of action, which may accrue against Motorola for causes of action for damages related to tracking, location based services, breach of privacy, and the use or misuse of PII provided that Motorola gives Customer prompt, written notice of any such claim or suit. Motorola shall cooperate with Customer in its defense or settlement of such claim or suit.

7.7 Motorola reserves the right to discontinue service at any time without notice to Users that misuse the Service, jeopardize the Licensed Product or public safety in any way.

Section 8 LIMITATION OF LIABILITY

8.1 Except for personal injury or death, Motorola's total liability, whether for breach of contract, warranty, negligence, strict liability in tort, or otherwise, will be limited to the direct damages recoverable under law, but not to exceed the price of twelve (12) months of Service provided under this Agreement. ALTHOUGH THE PARTIES ACKNOWLEDGE THE POSSIBILITY OF SUCH LOSSES OR DAMAGES, THEY AGREE THAT MOTOROLA WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOODWILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT OR THE PERFORMANCE OF THE SERVICES BY MOTOROLA. This limitation of liability provision survives the expiration or termination of this Agreement and applies notwithstanding any contrary provision. No action for contract breach or otherwise relating to the transactions contemplated by this Agreement may be brought more than one (1) year after the accrual of the cause of action, except for money due upon an open account.

8.2 MOTOROLA DISCLAIMS ANY AND ALL LIABILITY FOR ANY AND ALL LOSS OR COSTS OF ANY KIND ASSOCIATED WITH 1) THE INTERRUPTION, INTERFERENCE OR FAILURE OF CONNECTIVITY, VULNERABILITIES OR SECURITY EVENTS, WHETHER OR NOT THEY ARE DISCOVERED BY MOTOROLA; 2) PERFORMANCE OF CUSTOMER'S EXISTING EQUIPMENT AND SOFTWARE OR ACCURACY OF CUSTOMER DATA; 3) IF ANY PORTION OF THE SOLUTION OR LICENSED PRODUCT RESIDES ON CUSTOMER'S PREMISES, DISRUPTIONS OF AND/OR DAMAGE TO CUSTOMER'S OR A THIRD PARTY'S INFORMATION SYSTEMS, EQUIPMENT, AND THE INFORMATION AND DATA, INCLUDING BUT NOT LIMITED TO, DENIAL OF ACCESS TO A LEGITIMATE SYSTEM USER, AUTOMATIC SHUTDOWN OF INFORMATION SYSTEMS CAUSED BY INTRUSION

DETECTION SOFTWARE OR HARDWARE, OR FAILURE OF THE INFORMATION SYSTEM RESULTING FROM THE PROVISION OR DELIVERY OF THE SERVICE; 4) AVAILABILITY OR ACCURACY OF SOLUTION DATA; 5) INTERPRETATION, USE OR MISUSE IN ANY WAY OF SOLUTION DATA; 6) IMPLEMENTATION OF RECOMMENDATIONS PROVIDED IN CONNECTION WITH THE SERVICES; 7) TRACKING AND LOCATION BASED SERVICES, BREACH OF PRIVACY, AND THE USE OR MISUSE OF PERSONALLY IDENTIFIABLE INFORMATION.

8.3 The parties acknowledge that the prices have been set and the Agreement entered into in reliance upon these limitations of liability and that all such limitations form an essential basis of the bargain between the parties.

SECTION 9 DEFAULT AND TERMINATION

9.1 **DEFAULT BY A PARTY.** If either Party fails to perform a material obligation under this Agreement, the other Party may consider the non-performing Party to be in default (unless a Force Majeure causes the failure) and may assert a default claim by giving the non-performing Party a written, detailed notice of default. Except for a default by Customer for failing to pay any amount when due under this Agreement which must be cured immediately, the defaulting Party will have thirty (30) days after receipt of the notice of default to either cure the default or, if the default is not curable within thirty (30) days, provide a written cure plan. The defaulting Party will begin implementing the cure plan immediately after receipt of notice by the other Party that it approves the plan. If Customer is the defaulting Party, Motorola may stop work on the project until it approves the Customer's cure plan.

9.2. **FAILURE TO CURE.** If a defaulting Party fails to cure the default as provided above in Section 9.1, unless otherwise agreed in writing, the non-defaulting Party may terminate any unfulfilled portion of this Agreement. In the event of a termination for default, the defaulting Party will promptly return to the non-defaulting Party any of its Confidential Information. If Customer is the non-defaulting Party, terminates this Agreement as permitted by this Section, and procures the Services through a third party, Customer may as its exclusive remedy recover from Motorola reasonable costs incurred to procure the Services (but not additional or out of scope services) less the unpaid portion of the Contract Price. Customer agrees to mitigate damages and provide Motorola with detailed invoices substantiating the charges.

9.3 **RETURN OF CONFIDENTIAL INFORMATION.** Upon termination or expiration of the Agreement, Customer will return or certify the destruction of all Confidential Information and Solution Data.

9.4 **TERMINATION.**

9.4.1 If a subscription is terminated for any reason prior to the end of the subscription Term or other subscription period set forth in the applicable exhibit, no refund or credit will be provided. In such case, any equipment provided by Motorola for use with the Services, must be returned within thirty (30) days of the date of termination, at Customer's expense. If equipment is not returned within this time frame, Motorola reserves the right to invoice the Customer for the purchase price of the unreturned equipment.

9.4.2 **Five Year Term.** Upon expiration and non-renewal of a 5 year subscription, Title to the equipment will automatically transfer to Customer upon the subscription expiration date.

9.5. **CONVENIENCE.** Customer may terminate this Agreement (in whole or part) at any time. To exercise this right, Customer must provide to Motorola formal written notice at least thirty (30) days in advance of the effective date of the termination. The notice must explicitly state the effective date of the termination and whether the contract termination is in whole or in part, and if in part, which part is being terminated. If Customer exercises this right to terminate for convenience, it will be liable to pay Motorola for (1) the portion of the Contract Price attributable to the Sold Equipment and/or Software delivered, and all services performed, on or before the effective date of the termination; and (2) costs and expenses that Motorola incurs as a result of the termination of the Agreement, including but not limited to costs and expenses associated with cancellation of subcontracts, restocking fees, removal of installation or test equipment, etc. If the portion of the Contract Price and/or the recoverable costs and expenses attributable to the termination of the Agreement are not readily ascertainable, Customer will be liable to pay Motorola for the reasonable value of such Sold Equipment, Software, services, costs and expenses. Notwithstanding the above, Customer shall have no right to terminate this Agreement if Motorola has given Customer a notice of default and such default has not been cured.

9.6. **UNEARNED DISCOUNTS.** If the Customer terminates this Agreement before the end of the Term, for any reason other than Motorola default, then the Customer will pay to Motorola an early termination fee equal to the discount applied to the last three (3) years of service payments and the last delivered Sold Equipment replacements for the original Term. Annual discounts for the Term can be determined from Exhibit B.

Section 10 DISPUTES

10.1. **SETTLEMENT PREFERRED.** The parties will attempt to settle any dispute arising from this Agreement (except for a claim relating to intellectual property or breach of confidentiality) through consultation and a spirit of mutual cooperation. The dispute will be escalated to appropriate higher-level managers of the parties, if necessary. If cooperative efforts fail, the dispute will be mediated by a mediator chosen jointly by the parties within thirty (30) days after notice by one of the parties demanding non-binding mediation. The parties will not unreasonably withhold consent to the selection of a mediator, will share the cost of the mediation equally, may agree to postpone mediation until they have completed some specified but limited discovery about the dispute, and may replace mediation with some other form of non-binding alternative dispute resolution (“ADR”).

10.2. **LITIGATION.** A Party may submit to a court of competent jurisdiction any claim relating to intellectual property, breach of confidentiality, or any dispute that cannot be resolved between the parties through negotiation or mediation within two (2) months after the date of the initial demand for non-binding mediation. Each Party consents to jurisdiction over it by that court. The use of ADR procedures will not be considered under the doctrine of laches, waiver, or estoppel to affect adversely the rights of either Party. Either Party may resort to the judicial proceedings described in this section before the expiration of the two-month ADR period if good faith efforts to resolve the dispute under these procedures have been unsuccessful; or interim relief from the court is necessary to prevent serious and irreparable injury to the Party.

Section 11 GENERAL

11.1. **TAXES.** The Contract Price does not include any excise, sales, lease, use, property, or other taxes, assessments or duties, all of which will be paid by Customer except as exempt by law. If Motorola is required to pay any of those taxes, it will send an invoice to Customer and Customer will pay to Motorola the amount of the taxes (including any interest and penalties) within twenty (20) days after the date of the invoice. Motorola will be solely responsible for reporting taxes on its income or net worth.

11.2. **ASSIGNABILITY.** Neither Party may assign this Agreement without the prior written consent of the other Party (which will not be unreasonably withheld or delayed), except that Motorola may assign this Agreement to any of its affiliates.

11.3. **SUBCONTRACTING.** Motorola may not subcontract any portion of the Services without the prior written consent of Customer, which will not be unreasonably withheld or delayed.

11.4. **WAIVER.** Failure or delay by either Party to exercise a right or power will not be a waiver of the right or power. For a waiver of a right or power to be effective, it must be in a writing signed by the waiving Party. An effective waiver of a right or power will not be construed as either a future or continuing waiver of that same right or power, or the waiver of any other right or power.

11.5. **SEVERABILITY.** If a court of competent jurisdiction renders any part of this Agreement invalid or otherwise unenforceable, that part will be severed and the remainder of this Agreement will continue in full force and effect.

11.6. **INDEPENDENT CONTRACTORS.** Each Party will perform its duties under this Agreement as an independent contractor. The parties and their personnel will not be considered to be employees or agents of the other Party. Nothing in this Agreement will be interpreted as granting either Party the right or authority to make commitments of any kind for the other. This Agreement will not constitute, create, or be interpreted as a joint venture, partnership or formal business organization of any kind.

11.7. **HEADINGS AND SECTION REFERENCES.** The section headings in this Agreement are inserted only for convenience and are not to be construed as part of this Agreement or as a limitation of the scope of the particular section to which the heading refers. This Agreement will be fairly interpreted in accordance with its terms and conditions and not for or against either Party.

11.8. **GOVERNING LAW.** This Agreement and the rights and duties of the parties will be governed by and interpreted in accordance with the laws of the State of Florida.

11.9. **FUTURE REGULATORY REQUIREMENTS.** The Parties acknowledge and agree that this is an evolving technological area and therefore, laws and regulations regarding Services and use of Solution may change. Changes to existing Services or Solution required to achieve regulatory compliance may be available for an additional fee. Any required changes may also impact the Contract Price of additional products and services.

11.10. **NOTICES.** Notices required under this Agreement to be given by one Party to the other must be in writing and either delivered personally or sent to the address shown below by certified mail, return receipt requested and postage prepaid (or by a recognized courier service,

such as Federal Express, UPS, or DHL), or by facsimile with correct answerback received, and will be effective upon receipt:

Motorola Solutions, Inc.
Attn: Judy Jean-Pierre
Legal, Government Affairs &
Corporate Communications
500 West Monroe Street, 43rd Floor
Chicago, IL 60661
email: Judy.Jean-Pierre@motorolasolutions.com

Customer
Attn: _____

email: _____

11.11. COMPLIANCE WITH APPLICABLE LAWS. Each Party will comply with all applicable federal, state, and local laws, regulations and rules concerning the performance of this Agreement. Further, Customer will comply with all applicable export and import control laws and regulations in its use of the Licensed Products and Services. In particular, Customer will not export or re-export the Licensed Products without Motorola's prior written consent, and, if such consent is granted, without Customer first obtaining all required United States and foreign government licenses. Customer further agrees to comply with all applicable laws and regulations in providing the Customer Data to Motorola, and Customer warrants and represents to Motorola that Customer has all rights necessary to provide such Customer Data to Motorola for the uses as contemplated hereunder. Customer shall obtain at its expense all necessary licenses, permits and regulatory approvals required by any and all governmental authorities as may from time to time be required in connection with its activities related to this Agreement. To the extent permitted by applicable law, Customer will defend, indemnify, and hold harmless Motorola from and against any violation of such laws or regulations by Customer or any of its agents, officers, directors, or employees.

11.12. AUTHORITY TO EXECUTE AGREEMENT. Each Party represents that it has obtained all necessary approvals, consents and authorizations to enter into this Agreement and to perform its duties under this Agreement; the person executing this Agreement on its behalf has the authority to do so; upon execution and delivery of this Agreement by the parties, it is a valid and binding contract, enforceable in accordance with its terms; and the execution, delivery, and performance of this Agreement does not violate any bylaw, charter, regulation, law or any other governing authority of the Party.

11.13. RETURN OF EQUIPMENT. Upon termination of the contract for any reason, Customer shall return to Motorola all equipment delivered to Customer, if any.

11.14. AUDIT. Motorola reserves the right to monitor and audit use of the Services. Customer will cooperate and will require Users to cooperate with such monitoring or audit.

11.14. SURVIVAL OF TERMS. The following provisions survives the expiration or termination of this Agreement for any reason: if any payment obligations exist, Section 3 (Contract Price and Payment); Section 5 (Confidential Information and Proprietary Rights); Section 8 (Limitation of Liability); Section 9 (Default and Termination); Section 10 (Disputes); and all General provisions in Section 11.

11.15 ENTIRE AGREEMENT. This Agreement, including Exhibits, constitutes the entire agreement of the parties regarding the subject matter of this Agreement and supersedes all previous agreements, proposals, and understandings, whether written or oral, relating to the subject matter. This Agreement may be executed in multiple counterparts, each of which shall

be an original and all of which shall constitute one and the same instrument. A facsimile copy or computer image, such as a PDF or tiff image, or a signature shall be treated as and shall have the same effect as an original signature. In addition, a true and correct facsimile copy or computer image of this Agreement shall be treated as and shall have the same effect as an original signed copy of this document. This Agreement may be amended or modified only by a written instrument signed by authorized representatives of both parties. The preprinted terms and conditions found on any Customer purchase order, acknowledgment or other form will not amend or modify this Agreement.

In witness whereof, the parties hereto have executed this Agreement as of the Effective Date.

CUSTOMER

MOTOROLA SOLUTIONS, INC.

BY: _____

BY: _____

NAME: _____

NAME: _____

TITLE: _____

TITLE: _____

DATE: _____

DATE: _____

EXHIBIT A

STATEMENTS OF WORK

(Label multiple SOWs as A-1, A-2 etc.)

EXHIBIT B

FEEES

EXHIBIT [X]

COMMANDCENTRAL SERVICES ADDITIONAL TERMS

1. SECURITY.

1.1 Motorola will maintain industry standard security measures to protect the Solution from intrusion, breach, corruption, or other security risk. During the term of the Agreement, if the Solution enables access to Criminal Justice Information (CJI), as defined by the Criminal Justice Information Services Security Policy (CJIS), Motorola will provide and comply with a CJIS Security Addendum. Any additional Security measure desired by Customer may be available for an additional fee.

1.2 Motorola will require its personnel that access CJI to submit to a background check based on submission of FBI fingerprint cards.

1.3 Customer is independently responsible for establishing and maintaining its own policies and procedures and for ensuring compliance with CJIS and other security requirements that are outside the scope of the Service provided. Customer must also establish and ensure compliance with access control policies and procedures, including password security measures. Further, Customer must maintain industry standard security and protective data privacy measures. Motorola disclaims any responsibility or liability whatsoever for the security or preservation of Customer Data or Solution Data once accessed or viewed by Customer or its representatives. Motorola further disclaims any responsibility or liability whatsoever for customer's failure to maintain industry standard security and data privacy measures and controls, including but not limited to lost or stolen passwords. MSI reserves the right to terminate the Service if Customer's failure to maintain or comply with industry standard security and control measures negatively impacts the Service, Solution, or Motorola's own security measures.

1.4 Both parties will maintain and follow a breach response plan consistent with the standards of their respective industries.

2. DATA STORAGE. Motorola will determine, in its sole discretion, the location of the stored content for CommandCentral Vault Services. All data, replications, and backups will be stored at a location in the United States for Customers in the United States.

3. DATA RETRIEVAL. CommandCentral Services will leverage different types of storage to optimize the Services, as determined in Motorola's sole discretion. For multi-media data, such as videos, pictures, audio files, Motorola will, in its sole discretion, determine the type of storage medium used to store the content. The type of storage and medium selected by Motorola will determine the data retrieval speed. Access to content in archival storage may take up to 8 hours to be viewable.

4. API SUPPORT. Motorola will use commercially reasonable efforts to maintain the Application Programming Interface (API) offered as part of the CommandCentral Services during the term of this Agreement. APIs will evolve and mature over time, requiring changes and updates. Previous versions of APIs will be supported for a minimum of 6 month time period after new version is introduced. If support of the API is no longer a commercially reasonable option, Motorola will provide reasonable advance notification to Customer. If an API presents a

security risk to the Services or the Solution, Motorola will discontinue an API without prior warning.

5. BODY WORN CAMERAS.

5.1 Smart Interface (Si) Device Refresh: Customers who have chosen a 5 year Term for Body Worn Cameras as a Service (BWCaaS) offering will receive a new version of the Si device 30 months from the start of the Term or as soon as a new version is available. The new version Si device must be in the same family as the previously selected model. The refresh will only include the Si device, any carry holders, batteries or other accessories will not be refreshed. The Si devices being refreshed must be returned to Motorola within 60 days of the the refreshed devices being shipped. The customer will be invoiced for any devices not returned or returned damaged or nonfunctional.

5.2 If Customer elects a five year or greater Term for the BWCaaS offering, Motorola will provide the Si equipment necessary to enable the BWCaaS. Accessories for the body worn cameras will not be provided and must be purchased separately, if desired.

5.3 Content shall be downloadable at any time through the administrative interface during the Term of the Agreement. During the Initial Term of the Agreement, Motorola may provide general assistance as Customer learns to download or store content. After the Initial Term, additional storage term or assistance with downloading of content may be available for an additional fee.

6. COMMANDCENTRAL SERVICE LEVEL TARGETS

Commercially reasonable efforts will be made to ensure monthly availability of 99.9% with the exception of maintenance windows. There are many factors beyond Motorola’s control that may impact Motorola’s ability to achieve the goal, including but not limited to a Force Majeure.

Additionally, Motorola will strive to meet the response time goals set forth in the table below.

RESPONSE TIME GOALS

SEVERITY LEVEL	DEFINITION	RESPONSE TIME
1	Total System Failure - occurs when the System is not functioning and there is no workaround; such as a Central Server is down or when the workflow of an entire agency is not functioning. This level is meant to represent a major issue that results in an unusable System, Subsystem, Product, or critical features. No work around or immediate solution is available.	Telephone conference within 1 Hour of initial voice notification
2	Critical Failure - Critical process failure occurs when a crucial element in the System that does not prohibit continuance of basic operations is not functioning and there is usually no suitable work-around. Note that this may not be applicable to intermittent problems. This level is meant to represent a moderate issue that limits a Customer’s normal use of the System, Subsystem, Product or major non-critical features.	Telephone conference within 3 Business Hours of initial voice notification during normal business hours

SEVERITY LEVEL	DEFINITION	RESPONSE TIME
3	Non-Critical Failure - Non-Critical part or component failure occurs when a System component is not functioning, but the System is still useable for its intended purpose, or there is a reasonable workaround. This level is meant to represent a minor issue that does not preclude use of the System, Subsystem, Product, or critical features.	Telephone conference within 6 Business Hours of initial notification during normal business hours
4	Inconvenience - An inconvenience occurs when System causes a minor disruption in the way tasks are performed but does not stop workflow. This level is meant to represent very minor issues, such as cosmetic issues, documentation errors, general usage questions, and product or System Update requests.	Telephone conference within 2 Standard Business Days of initial notification

7. MAINTENANCE

Scheduled Maintenance will be performed Tuesday from 9pm PST - 3am PST. Motorola will try to notify customers at minimum a week in advance. Unscheduled and emergency Maintenance may be required from time to time, Motorola will make reasonable attempts to notify customers a minimum of 24 hours in advance.

EVALUATION AGREEMENT

This Evaluation Agreement ("Agreement") is effective _____, 2016 ("Effective Date") between Motorola Solutions, Inc., a Delaware corporation, with an office at 500 West Monroe Street, Chicago, Illinois 60661 and the City of Fort Lauderdale, Florida ("Customer").

WHEREAS, Motorola Solutions has designed and developed certain hardware and software products; and

WHEREAS, Customer desires to use and evaluate such products; and

WHEREAS, Motorola Solutions desires to provide such equipment with related services to Customer for evaluation.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is mutually acknowledged, the parties agree as follows:

1. SAMPLE PRODUCT AND RELATED SERVICES

1.1 Motorola Solutions agrees to ship the products listed in the SOW in Exhibit A (Sample Products) to Customer at no charge. Motorola Solutions will pay applicable freight charges for the delivery of such Sample Product within the United States.

1.2 Motorola Solutions and Customer will perform their responsibilities as described in the Statement of Work ("SOW"), a copy of which is attached as Exhibit A and incorporated herein by reference.

1.3 At the end of the evaluation period, as defined in Exhibit A ("Evaluation Period"), Customer will return to Motorola Solutions or purchase the Sample Products. Motorola Solutions will pay for return shipment of Sample Products to an address designated by Motorola Solutions.

1.4 During the Evaluation Period, Customer agrees to provide Motorola Solutions with the following information: (a) identified errors, bugs, malfunctions, or other difficulties encountered in using Sample Products; (b) upon Motorola Solution's request, provide reports describing observations; and (c) responses to Motorola Solutions questionnaires regarding Sample Product performance. Customer agrees to allow Motorola Solutions to use feedback, information, reports, observations, and suggestions provided by Customer for the purpose of improving Sample Products. Any feedback, information, and suggestions become the sole property of Motorola Solutions and may be used in any manner Motorola Solutions sees fit. Customer hereby assigns to Motorola Solutions all of its right, title and interest in any feedback, information, and suggestions.

1.5 Subject to Florida law, all information relating to the evaluation of the Sample Products, including any reports, questionnaires, or other documentation provided by Customer or Motorola Solutions under this Agreement is considered confidential and proprietary to Motorola Solutions ("Confidential Information"). Confidential Information also includes, without limitation, Sample Product, software, development tools, schematics, source listings, specifications and design documents. Customer acknowledges that this Motorola Solutions Confidential Information contains valuable trade secrets and that the unauthorized dissemination, disclosure or use of such Confidential Information would cause Motorola Solutions irreparable harm. Customer agrees not to disclose such Confidential Information to any third party without our prior written consent and to use the same level of care to protect and prevent any disclosure of such information to third parties as with Customer's own confidential information. Customer also agrees not to use any such Confidential Information for any purpose other than the evaluation set forth herein, without first obtaining Motorola Solution's prior written consent. Customer further shall provide the Sample Products only to those employees of Customer who must operate the Sample Product or have it in its possession as part of the evaluation. Customer agrees to notify each such employee that such disclosure of the Sample Product existence and related evaluation is made in

confidence and shall be kept in confidence by such employee and that such Sample Product shall only be used in accordance with the terms of this Agreement.

2. GRANT

2.1 Motorola Solutions grants to Customer, subject to the terms and conditions of this Agreement, a personal, non-exclusive, non-transferable, non-assignable, revocable right and license to use the Sample Products solely for the purpose of using internally and evaluating the Sample Products in accordance with the Statement of Work during the evaluation period defined in the SOW. Customer is not permitted to use Sample Products for any other purpose without Motorola Solution's written consent. Customer will not sell, loan, lease, assign, sublicense or otherwise transfer the rights to the Product provided under this Agreement to any third party. Customer agrees not to transfer, directly or indirectly, any Sample Products, technical data or software furnished hereunder.

2.2 In the event Motorola Solutions inadvertently provides software along with Sample Products, Motorola Solutions grants no license to Customer to use any such software and Customer shall promptly return such software to Motorola Solutions.

3. TERM AND TERMINATION

3.1 The evaluation period is one (1) year (the "Term").

3.2 In the event Customer neglects or fails to perform or observe any of its obligations under this Agreement, or Customer modifies or otherwise alters the Sample Products, Motorola Solutions may immediately terminate this Agreement. In such case, Customer will immediately cease use of and return Sample Products and related documentation, including documented findings and observations, to the address designated by Motorola Solutions.

4. PRESERVATION OF MOTOROLA SOLUTION'S PROPRIETARY RIGHTS.

4.1. Motorola Solutions owns and retains all of its intellectual property rights in Sample Products, including any and all modifications or derivatives of Sample Products and any ancillary software or equipment and related services. Nothing in this Agreement is intended to restrict the intellectual property rights of Motorola Solutions. All intellectual property developed, originated, or prepared by Motorola Solutions in connection with providing Sample Products to Customer, including the software application described in the SOW, remain vested exclusively in Motorola Solutions, and this Agreement does not grant to Customer any shared development rights of intellectual property.

4.2. Except as explicitly provided in Section 2 above, nothing in this Agreement will be deemed to grant, either directly or by implication, estoppel, or otherwise, any right, title or interest in Motorola Solution's intellectual property rights. Customer agrees not to modify, peel components, decompile, otherwise reverse engineer or attempt to reverse engineer, derive source code or create derivative works from, adapt, translate, merge with other software, reproduce, or export Sample Products, or permit or encourage any third party to do so. Further, Customer will not remove or alter any trademark, copyright or other proprietary notice in the Sample Products.

5. WARRANTY

5.1 SAMPLE PRODUCTS AND RELATED SERVICES ARE PROVIDED "AS IS". MOTOROLA SOLUTIONS MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT, AND FITNESS FOR A PARTICULAR PURPOSE, UNLESS SPECIFICALLY STATED HEREIN.

5.2 Customer acknowledges the Sample Products are in pre-release stage and may contain bugs, anomalies or defects both known and unknown and does hereby release, acquit and discharge Motorola Solutions, together with its respective subsidiaries and affiliate corporations, past and present, together with the directors, officers, agents, servants, and employees, past and present, from any and all claims, demands, actions, suits, causes of action, costs, expenses, damages, judgments, orders, and liabilities of whatever kind or nature, in equity or otherwise, which arise during the Evaluation Period and relate in any

manner to the testing, use, operation, evaluation or handling of Sample Products.

5.3 Customer hereby agree to indemnify, defend and hold Motorola Solutions harmless against all claims, damages, liabilities and expenses arising out of Customer's use of the Sample Products. Notwithstanding the above, Motorola Solutions shall have the right to defend any action, suit, or proceeding brought against Motorola Solutions, at its own expense, with counsel of its own choosing.

6. MISCELLANEOUS

6.1. Without the express written consent by an authorized representative of Motorola Solutions, Customer agrees not to publicize, advertise or otherwise disclose to any third party the existence or terms of this Agreement, the fact or results of the evaluation of the Sample Product or any other information relating to the evaluation of the Sample Product.

6.2. IN NO EVENT WILL MOTOROLA SOLUTIONS BE LIABLE FOR SPECIAL, CONSEQUENTIAL, INDIRECT, INCIDENTAL, DIRECT, OR PUNITIVE DAMAGES, INCLUDING WITHOUT LIMITATION LOSSES (INCLUDING LOSS OF DATA, USE, TIME, PROFITS OR GOODWILL) OR EXPENSES ARISING OUT OR IN CONNECTION WITH CUSTOMER'S USE, OPERATION OR PERFORMANCE OF THE PRODUCT WHETHER MOTOROLA SOLUTIONS WAS ADVISED OF THE POSSIBILITY OF SUCH DAMAGE OR ANY REMEDY SETFORTH HEREIN FAILS OF ITS ESSENTIAL PURPOSE OR OTHERWISE. Additionally, Motorola Solutions makes no representation regarding noninfringement of intellectual property rights, the accuracy of any information or data provided with or contained in the Sample Product or obtained by use of the Sample Product.

6.3. Customer may not assign this Agreement or any rights hereunder, and any attempt to do so shall be void.

6.4. MOTOROLA SOLUTIONS shall provide the Sample Products and perform the related services hereunder as an independent contractor. Nothing herein shall be construed as creating any other relationship between Motorola Solutions and Verizon, including, but not limited to partnership, agency or joint venture; and furthermore, nothing in this Agreement shall be deemed or construed to constitute Verizon and MOTOROLA SOLUTIONS as partners or agents or employees of one another, neither shall any provision of this Agreement be construed to render any of the parties hereto liable for any of the other party's debts, liabilities or obligations. Without limiting the generality of the foregoing, none of the parties shall take any action whatsoever or assume any obligation or responsibility on behalf of the other, except as expressly provided for and permitted under the terms of this Agreement.

6.5. This Agreement represents the entire agreement and understanding between the parties regarding the subject hereof and supersedes all previous oral or written communications. This Agreement may not be modified or waived except in writing signed by an officer or other authorized representative of both parties. If any provision is held invalid, all other provisions shall remain valid, unless such invalidity would frustrate the purpose of our agreement. Illinois law governs this Agreement and Customer agrees to submit to the venue and jurisdiction of courts within Illinois

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their authorized representatives.

MOTOROLA SOLUTIONS, INC.

CUSTOMER

Authorized Signature

Authorized Signature

Printed Name

Printed Name

Title

Title

Date

Date

EXHIBIT A

SAMPLE PRODUCT

The Sample Products to be provided pursuant to this Agreement will be hardware and software, including data service and any required class of service settings.

Sample Products consist of:

15 si500 Devices, 60 days of CommandCentral Vault, Implementation of Phase 1 and Overview Training Services.

PERIOD OF EVALUATION (“Evaluation Period”)

The Evaluation Period shall be sixty (60) days per the RFP, unless as otherwise agreed to in writing.

STATEMENT OF WORK

Motorola Solutions has provided a sample statement of work below:

Statement of Work

Overview

This Statement of Work (SOW) describes the deliverables to be furnished to the City of Fort Lauderdale (The City) for the implementation of a Digital Evidence Management Solution (DEMS) for the Evaluation Period, Phase 1 (Demo) by the City of Fort Lauderdale in response to RFQ BID # 766-11825 – Body Worn Cameras & Digital Evidence Management.

Evaluation Phase 1/Demo Project Scope

The scope of this project consists on the supply of all equipment and services required as described below for the implementation of the Motorola Solutions Body Worn Camera as a Service (BWCaaS) and CommandCentral Vault Demo solutions for a period of 60 days.

The scope of services for this Demo/Evaluation will include:

- Kick-off Meeting.
- Deployment of 15 APX radios to Trial Officers prior to VSM deployment – Date TBD.
- The City Network testing/setup (1-3 days) - Date TBD.
- The City Admin Training (half day) - Date TBD.
- The City End User Training (half to 1 day) - Date TBD (this training must occur after Admin training has been conducted).

Kick-off Meeting

Motorola Solutions will conduct a project kick-off meeting where all the project participants for this demo from both parties, Motorola Solutions and Fort Lauderdale are introduced.

During this meeting our team will describe in detail the deployment of our DEMS solution for the Demo phase to the City of Fort Lauderdale project participants.

FORT LAUDERDALE Demo Requirements

1. Evaluation Agreement to be signed by City of Fort Lauderdale and provided to Motorola Solutions prior the Demo deployment starts.

2. The City to complete Pre-deployment Questionnaire (PDQ) and provide to Motorola Solutions two (2) weeks prior the Demo start date (***This task is critical to be completed for the Demo to start***). Motorola Solutions will assist Fort Lauderdale with responses for the PDQ as needed.
3. Motorola Solutions will provide the following equipment for 15 officers:
 - a) 1 APX6000 Radio.
 - b) 1 APX6000 Spare Battery.
 - c) 1 APX6000 Carry Holder.
 - d) 1 APX6000 Charger.
 - e) 1 Si500 Video Speaker Microphone (VSM).
 - f) 2 Si500 Batteries.
 - g) 1 Si500 Battery Charger.
 - h) 2 USB cables.
 - i) 1 Si500 Quick Start Guide.
 - j) 1 Si500 Left or Right Shoulder Strap with Holster Clip.
4. Motorola Solutions will provide VSM and CommandCentral Vault (CCV) Overview Training. Date to be mutually agreed. Training date to take place at a Fort Lauderdale location.
5. All of the City's trial participants to use the password change website (see "Fort Lauderdale's User Account Setup" section below) to generate a password change code. Participants to logon to CCV using Chrome (not IE), followed by a logoff (not a window close) no later than a week prior the trial starts.

FORT LAUDERDALE Network / Back Room Requirements

1. The City to provide a computer per Admin and Officer to be used for the CommandCentral Vault for the pilot duration. Minimum PC requirements and Chrome version listed in PDQ.
*****Chrome is the required browser for CommandCentral Vault*****
2. The City to make necessary network configuration changes specified in the PDQ.
3. The City to test connectivity through the network of the specified URLs and Ports with assistance from Motorola Solutions.
4. The City to provide a secure location for the Si500 charging stations.
5. The City to provide fifteen radio IDs to Motorola Solutions as requested. Exact date to be determined.
6. Motorola Solutions to provide a computer for Radio Management to configure Si500 devices.
7. Motorola Solutions to program the fifteen APX radios and Si500 VSM devices.

FORT LAUDERDALE User Account Setup

Motorola Solutions will setup User accounts in CommandCentral Vault (CCV) by the agreed upon date during the kick-off meeting.

Once this task completed, each of the City's Admin and Officer participating in the trial must access the websites that will be provided at the kick-off meeting to set up their user accounts on CCV. A timeline for this activity will be provided at the kick-off.

A code will be emailed to the City's email account for each user to setup a password for accessing CCV. After this is completed, Motorola Solutions will be able to assign cameras to each user.

Fort Lauderdale users must complete this User account setup by the date provided.

FORT LAUDERDALE Wear-ability Options

The VSM has multiple mounts that the officers can leverage during the trial as well as deployment. Our team will schedule a meeting with Fort Lauderdale to discuss wear-ability options. Motorola Solutions will bring samples for what mounting types may be needed for the trial as well as deployment.

1. The City to provide various uniforms that officers wear by the date agreed upon. Pictures or model number and manufacture/vendor of uniform may be necessary.

2. The City shall include all uniforms such as exterior or interior vest, type of external shirt, rain coat, etc. Variety of uniforms specific to the 15 demo users are required at this time but additional uniforms can be provided so our team can design/modify new mounts specific to the City's requirements.
3. The City to provide preference on mounting solution. Universal and less secure or permanently mounted? For permanent solutions, would the City be willing to screw or pin into uniforms.
4. The City to provide breakdown of officers requiring cameras.
5. The City to provide mounting options per officer into the PDQ.
6. The City to provide current Remote Speaker Mic (RSM) location - shoulder or center chest.

SECTION 4

REFERENCES

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

RFQ BID NUMBER 766-11825



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REFERENCES

4.1 PROJECT #1 – VALDOSTA, GA POLICE DEPARTMENT

Project Name	Valdosta, GA Police Department
Type of Project/Service	Body Worn Camera
Address	500 North Toombs St., Valdosta, GA 31601
Contracting Agency/Client	Valdosta Police Department
Contact Name and Phone #	Chief Brian Childress (229) 293–3100
Contact Email Address and Fax #	bchildress@valdostacity.com
Contract Amount	\$500,000
Date Work Performed	June, 2014
Service Population	56,481; Service Area: City; Sq. miles: 30.3
Currently Using	111 body cameras deployed in agency
Date Cameras were Deployed	September, 2014
Number of Officers in the Agency	120
Key Professional	Glenn Hendry–Account Manager

4.2 PROJECT #2 – BUNCOMBE COUNTY SHERIFF'S OFFICE

Project Name	Buncombe County Sheriff's Office (Asheville, NC)
Type of Project/Service	Body Worn Camera
Address	60 Court Plaza, 4th Floor, Asheville, NC 28801
Contracting Agency/Client	Buncombe County Sheriff's Office
Contact Name and Phone #	Sheriff Van Duncan (828) 250–4474
Contact Email Address and Fax #	van.duncan@buncombecounty.org
Contract Amount	\$87,000
Date Work Performed	October, 2014
Service Population	247,912; Service Area: County; Sq. miles: 660
Currently Using	100 body cameras deployed in agency
Date Cameras were Deployed	November, 2014
Number of Officers in the Agency	275 Sworn
Key Professional	Eddie Morgan–Account Manager



4.3 PROJECT #3 – CITY OF DETROIT, MI

Project Name:	City of Detroit, MI
Type of Project/Service	Fixed Camera
Address	1301 Third Street, Detroit, MI 48226
Contracting Agency/Client	City of Detroit, MI
Contact Name and Phone #	Nick Girquinto, Commander Detroit PD (313) 267-4600
Contact Email Address and Fax #	giaquinton875@detroitmi.gov
Contract Amount	\$2,300,000+
Date Work Performed	June, 2014
Service Population	700,000; Service Area: City; Sq. miles: 138.8
Currently Using	Integrated multiple Video Management Systems, CAD, LMR Voice System Tether Data in 5 Command Central Dispatch Positions
Date Cameras were Deployed	September, 2014
Number of Officers in the Agency	2,200 Sworn
Key Professional	Dave Haupt-Project Manager



SECTION 5

M/WBE

PARTICIPATION

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

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M/WBE PARTICIPATION

5.1 SUPPLIER DIVERSITY ORGANIZATION

The Motorola Solutions, Inc. (Motorola Solutions) Supplier Diversity Department is a centralized organization that strives to match the diversity of our supply base to our customers and consumers and effectively support diversity community outreach programs. Motorola Solutions has centralized its supplier diversity program in order to maximize and leverage the use of diversity suppliers within its supply chain. The organization reports to the Chief Procurement Officer in the Motorola Solutions Procurement Organization.

The charter of Motorola Solutions' Supplier Diversity Department is to assist diversity suppliers who are pursuing business from Motorola Solutions. They help businesses that are certified diversity suppliers understand what is expected of suppliers to Motorola Solutions. Through outreach efforts to diversity organizations, the Supplier Diversity Department provides a communication link to Motorola Solutions opportunities.

Additionally, the Supplier Diversity Department supports customer initiatives by tracking and reporting Motorola Solutions' participation with diversity suppliers. Success is measured annually based on company-wide goals and whether or not Motorola Solutions meets those individual diversity goals. Motorola Solutions' participation goals on supplier diversity include:

- As a prime contractor, Motorola Solutions I is committed to achieving the goals of the Federal Government Small Business Subcontracting Program.
- Motorola Solutions makes commitments to its customers who require diversity supplier participation to achieve their contractually required targets.
- Motorola Solutions has internal goals with management accountability to achieve a target percentage of diversity supplier procurement.

The Motorola Solutions Supplier Diversity Department is responsible for developing, leading and providing assistance for activities related to the identification and utilization of diversity suppliers, disseminating information on available business opportunities, and ensuring that such businesses are provided an equal opportunity to bid on goods or services purchased or contracted.

In addition to leadership positions in various supplier diversity organizations across the US, Motorola Solutions participates in many events. Motorola Solutions financially sponsors and/or has a presence at many events throughout the year including:

- Chicago Minority Business Development Council Business Opportunity Trade Fair (CMBDC).
- National Minority Supplier Development Council Conference and Business Opportunity Fair (NMSDC).
- Technology Industry Group's DiversityNXT (held in conjunction with CTIA International) (*TIG is an industry group of NMSDC.)
- Women's Business Enterprise National Council Trade Fair (WBENC).
- Women's Business Development Center Buyers Mart (WBDC).
- United States Hispanic Chamber of Commerce (USHCC).



5.2 MOTOROLA SOLUTIONS SUPPLIER DIVERSITY POLICY

It is the policy of Motorola Solutions to purchase goods and services necessary for the effective operation of our business from minority, woman, and other business enterprises to the fullest extent possible consistent with the merits of the suppliers' offerings. Motorola Solutions puts forth its best efforts to source and utilize qualified minority, woman, and other diversity-owned business enterprises for subcontracting opportunities.

The program requires all individuals making purchasing/sub-contracting decisions and the Supplier Diversity Department to make every effort to achieve the objectives of the program. The focus is to develop mutually beneficial long-term relationships with our suppliers.

Motorola Solutions is committed to the identification, development and utilization of minority-owned, women-owned, service-disabled veteran-owned, veteran-owned, and other diversity business enterprises that meet Motorola Solutions' objectives for quality products and services in support of achieving our key initiatives, providing a competitive advantage, and ensuring compliance with contractual requirements.



PROPOSAL TO
CITY OF FORT LAUDERDALE, FLORIDA

SECTION 6

SUBCONTRACTORS

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

RFQ BID NUMBER 766-11825



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SECTION 6

SUBCONTRACTORS

For City of Fort Lauderdale, Florida (City) Integrated Body Worn Cameras and Digital Evidence Management System project, we are not proposing any subcontractors.



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SECTION 7

REQUIRED FORMS

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

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SECTION 7

REQUIRED FORMS

Per the City of Fort Lauderdale's RFP, the following required items are provided below.

- Bid/Proposal Certification
- Cost Proposal Page [this section provided under separate cover per RFP]
- Non-Collusion Statement
- Local Business Preference (LBP)
- Contract Payment Method
- Sample Insurance Certificate
- Business License
- Attachment A Functional and Non-Functional Requirement
- Addendum Certification



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7.1 BID/PROPOSAL CERTIFICATION

Bid/Proposal Certification provided below.

Attached to the Bid/Proposal Certification is Motorola Solutions' Clarification List and a redline of the proposed Sample Contract. In addition, see section 3.7.1 for Motorola Solutions' standard Subscription Service Agreement, all of which need to be merged into one final agreement or a negotiated version thereof.



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BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Motorola Solutions, Inc.

Address: 8000 W. Sunrise Blvd.

City: Plantation State: FL Zip: 33322

Telephone No. 954-789-8817 FAX No. N/A Email: mitch@motorolasolutions.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): 45-60

Total Bid Discount (section 1.05 of General Conditions): 0% additional discount, all discounts applied on price pages

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): MBE _N/A_ WBE _N/A_

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
<u>1</u>	<u>10/03/16</u>	<u>2</u>	<u>10/14/16</u>	<u>3</u>	<u>10/18/16</u>
<u>4</u>	<u>10/26/16</u>	<u>5</u>	<u>10/27/16</u>	<u>6</u>	<u>10/28/16</u>

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDSYNC you must also click the "Take Exception" button.**

See attached Motorola Solutions' Clarification List and redline of the proposed Sample Contract.

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars* (\$500.00)¹. This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Randy Johnson
Name (printed)

11/04/16
Date:


Signature

Territory Vice President/Director of Sales
Title

*¹ Motorola Solutions reserves the right to negotiate this amount to be the Contract Price.
revised 04/10/15

**Motorola Solutions Clarifications List
Fort Lauderdale ITB for Body Worn Cameras**

General Conditions

4.02 Insurance; and Special Conditions 1.17. Motorola Solutions complies with the clarification that Motorola Solutions will give the City 30 days' notice of any insurance cancellation. In lieu of Cyber liability, Motorola Solutions will provide professional liability insurance for the same coverage and amounts.

5.08 Indemnity/Hold Harmless Agreement. Motorola Solutions complies with the clarification that Motorola Solutions will only indemnify the Customer. Motorola Solutions' indemnity will not include unspecified third parties that are not users of the equipment. Motorola Solutions will indemnify and hold Customer harmless from any and all liability, expense, judgment, suit, cause of action, or demand for personal injury, death, or direct damage to tangible property which may accrue against Customer to the extent it is caused by the negligence of Motorola Solutions, its subcontractors, or their employees or agents, while performing their duties under this Agreement, if Customer gives Motorola Solutions prompt, written notice of any claim or suit. Customer will cooperate with Motorola Solutions in its defense or settlement of the claim or suit. Motorola Solutions would also like to discuss this language used such as "every kind and any kind" and "indirect" damages.

5.10 Termination for Convenience. Motorola Solutions complies with the clarification that in the event Customer elects to terminate this Agreement for any reason other than default, Customer shall pay Motorola Solutions for the conforming Equipment and Software delivered and all services performed.

5.12 Audit. Motorola Solutions complies with the clarification that it will not disclose its confidential or proprietary raw costs and pricing data.

5.18 Patents and Royalties. Motorola Solutions complies with the clarification that the following govern Intellectual Property infringement claims:

Motorola will defend at its expense any suit brought against Customer to the extent it is based on a third-party claim alleging that the Equipment manufactured by Motorola or the Motorola Software ("Motorola Product") directly infringes a United States patent or copyright ("Infringement Claim"). Motorola's duties to defend and indemnify are conditioned upon: Customer promptly notifying Motorola in writing of the Infringement Claim; Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and Customer providing to Motorola cooperation and, if requested by Motorola, reasonable assistance in the defense of the Infringement Claim. In addition to Motorola's obligation to defend, and subject to the same conditions, Motorola will pay all damages finally awarded against Customer by a court of competent jurisdiction for an Infringement Claim or agreed to, in writing, by Motorola in settlement of an Infringement Claim.

If an Infringement Claim occurs, or in Motorola's opinion is likely to occur, Motorola may at its option and expense: (a) procure for Customer the right to continue using the Motorola Product; (b) replace or modify the Motorola Product so that it becomes non-infringing while providing functionally equivalent performance; or (c) accept the return of the Motorola Product and grant Customer a credit

for the Motorola Product, less a reasonable charge for depreciation. The depreciation amount will be calculated based upon generally accepted accounting standards.

Motorola will have no duty to defend or indemnify for any Infringement Claim that is based upon: (a) the combination of the Motorola Product with any software, apparatus or device not furnished by Motorola; (b) the use of ancillary equipment or software not furnished by Motorola and that is attached to or used in connection with the Motorola Product; (c) Motorola Product designed or manufactured in accordance with Customer's designs, specifications, guidelines or instructions, if the alleged infringement would not have occurred without such designs, specifications, guidelines or instructions; (d) a modification of the Motorola Product by a party other than Motorola; (e) use of the Motorola Product in a manner for which the Motorola Product was not designed or that is inconsistent with the terms of this Agreement; or (f) the failure by Customer to install an enhancement release to the Motorola Software that is intended to correct the claimed infringement. In no event will Motorola's liability resulting from its indemnity obligation to Customer extend in any way to royalties payable on a per use basis or the Customer's revenues, or any royalty basis other than a reasonable royalty based upon revenue derived by Motorola from Customer from sales or license of the infringing Motorola Product.

Section III Special Terms and Conditions

3.1 Motorola Solutions complies with the clarification that "defect free" may not include software. Motorola Solutions warrants that the unmodified Software, when used properly and in accordance with the Documentation and this Agreement, will be free from a reproducible defect that eliminates the functionality or successful operation of a feature critical to the primary functionality or successful operation of the Software. Whether a defect occurs will be determined by Motorola Solutions solely with reference to the Documentation.

3.9 Title and risk of loss shall pass to the City upon acceptance of the delivery of the equipment, to occur no later than five (5) days from delivery. Title to software will not pass to customer for any reason whatsoever. Title occurs with a sale such as Phase II and Phase III when equipment is purchased.

Attached are additional contract, subscription and license terms and conditions to be merged and included with a final contract, or a negotiated version thereof.

**AGREEMENT FOR
XXXXXXXXXXXXXXXXXXXX SERVICES**

THIS AGREEMENT, made this _____ day of _____ 2014, is by and between the City of Fort Lauderdale, a Florida municipality, (“City”), whose address is 100 North Andrews Avenue, Fort Lauderdale, FL 33301-1016, and _____, a _____ corporation authorized to transact business in the State of Florida (“Contractor” or “Company”), whose address and phone number are _____, Phone: XXX-XXX-XXXX, Fax: XXX XXX XXXX, Email: _____.

NOW THEREFORE, for and in consideration of the mutual promises and covenants set forth herein and other good and valuable consideration, the City and the Contractor covenant and agree as follows:

WITNESSETH:

I. DOCUMENTS

The following documents (collectively “Contract Documents”) are hereby incorporated into and made part of this Agreement (Form P-0001):

- (1) Invitation to Bid / Request for Proposal No. xxx-xxxx, XXXXXXXXXXXX Services, including any and all addenda, prepared by the City of Fort Lauderdale, (“RFP/ITB” or “Exhibit A”).
- (2) The Contractor’s response to the ITB/RFP, dated _____, (“Exhibit B”).

All Contract Documents may also be collectively referred to as the “Documents.” In the event of any conflict between or among the Documents or any ambiguity or missing specifications or instruction, the following priority is established:

- A. First, specific direction from the City Manager (or designee) approved by both parties
- B. Second, this Agreement (Form P-0001) dated _____, 2014, and any attachments, including Motorola’s Proposal in response to the RFP.
- C. Third, Exhibit A
- D. Fourth, Exhibit B

II. SCOPE

The Contractor shall perform the Work under the general direction of the City as set forth in the Contract Documents.

Unless otherwise specified herein, the Contractor shall perform all Work identified in this Agreement. The parties agree that the scope of services is a description of Contractor’s obligations and responsibilities, and is deemed to include preliminary considerations and prerequisites, and all labor, materials, equipment, and tasks which are such an inseparable part of

the work described that exclusion would render performance by Contractor impractical, illogical, or unconscionable.

Contractor acknowledges and agrees that the City's Contract Administrator has no authority to make changes that would increase, decrease, or otherwise modify the Scope of Services to be provided under this Agreement.

By signing this Agreement, the Contractor represents that it thoroughly reviewed the documents incorporated into this Agreement by reference and that it accepts the description of the Work and the conditions under which the Work is to be performed.

III. TERM OF AGREEMENT

The initial contract period shall commence on "DATE", and shall end on "DATE". In the event the term of this Agreement extends beyond the end of any fiscal year of City, to wit, September 30th, the continuation of this Agreement beyond the end of such fiscal year shall be subject to both the appropriation and the availability of funds.

IV. COMPENSATION

The Contractor agrees to provide the services and/or materials as specified in the Contract Documents at the cost specified in Exhibit B. It is acknowledged and agreed by Contractor that this amount is the maximum payable and constitutes a limitation upon City's obligation to compensate Contractor for Contractor's services related to this Agreement. This maximum amount, however, does not constitute a limitation of any sort upon Contractor's obligation to perform all items of work required by or which can be reasonably inferred from the Scope of Services. Except as otherwise provided in the solicitation, no amount shall be paid to Contractor to reimburse Contractor's expenses.

V. METHOD OF BILLING AND PAYMENT

Contractor may submit invoices for compensation no more often than monthly, but only after the services for which the invoices are submitted have been completed. An original invoice plus one copy are due within fifteen (15) days of the end of the month except the final invoice which must be received no later than sixty (60) days after this Agreement expires. Invoices shall designate the nature of the services performed and/or the goods provided.

City shall pay Contractor within forty-five (45) days of receipt of Contractor's proper invoice, as provided in the Florida Local Government Prompt Payment Act.

To be deemed proper, all invoices must comply with the requirements set forth in this Agreement and must be submitted on the form and pursuant to instructions prescribed by the City's Contract Administrator. Payment may be withheld for failure of Contractor to comply with a term, condition, or requirement of this Agreement.

Notwithstanding any provision of this Agreement to the contrary, City may withhold, in whole or in part, payment to the extent necessary to protect itself from loss on account of inadequate or defective work that has not been remedied or resolved in a manner satisfactory to the City's Contract Administrator or failure to comply with this Agreement. The amount withheld shall not be subject to payment of interest by City.

VI. GENERAL CONDITIONS

A. Indemnification

Contractor shall protect and defend at Contractor's expense, ~~counsel being subject to the City's approval~~after counsel is deemed not to have a conflict of interest with the City, and indemnify and hold harmless the City and the City's officers, employees, volunteers, and agents who use the equipment, from and against any and all losses, penalties, fines, damages, settlements, judgments, claims, costs, charges, expenses, or liabilities, including any court award of attorney fees and any court award of costs, in connection with or arising directly or indirectly out of any act or omission by the Contractor or by any officer, employee, agent, invitee, subcontractor, or sublicensee of the Contractor. The provisions and obligations of this section shall survive the expiration or earlier termination of this Agreement. ~~To the extent considered necessary by the City Manager, any sums due Contractor under this Agreement may be retained by City until all of City's claims for indemnification pursuant to this Agreement have been settled or otherwise resolved, and any amount withheld shall not be subject to payment of interest by City.~~

Comment [JHJ1]: The parties will need to discuss and agree to language in the spirit of this clause. Motorola will negotiate with Fort Lauderdale

B. Intellectual Property

Contractor shall protect and defend at Contractor's expense, ~~counsel being subject to the City's approval~~, and indemnify and hold harmless the City from and against any and all losses, penalties, fines, damages, settlements, judgments, claims, costs, charges, royalties, expenses, or liabilities, including any award of attorney fees and any award of costs, in connection with or arising directly or indirectly out of any infringement or allegation of infringement of any patent, copyright, or other intellectual property right in connection with the Contractor's or the City's use of any copyrighted, patented or unpatented invention, process, article, material, or device that is manufactured, provided, or used pursuant to this Agreement. ~~If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid prices shall include all royalties or costs arising from the use of such design, device, or materials in any way involved in the work.~~

Motorola will defend at its expense any suit brought against Customer to the extent it is based on an Infringement Claim, and Motorola will indemnify Customer for those costs and damages finally awarded against Customer for an Infringement Claim. Motorola's duties to defend and indemnify are conditioned upon: Customer promptly notifying Motorola in writing of the Infringement Claim; Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and Customer providing to Motorola cooperation and, if requested by Motorola, reasonable assistance in the defense of the Infringement Claim.

1. If an Infringement Claim occurs, or in Motorola's opinion is likely to occur, Motorola may at its option and expense procure for Customer the right to continue using the Equipment or Motorola Software, replace or modify it so that it becomes non-infringing while providing functionally equivalent performance, or grant Customer a credit for the Equipment or Motorola Software as depreciated and accept its return. The depreciation amount will be calculated based upon generally accepted accounting standards for such Equipment and Motorola Software.

2. Motorola will have no duty to defend or indemnify for any Infringement Claim that is based upon: (a) the combination of the Motorola Product with any software, apparatus or device not furnished by Motorola; (b) the use of ancillary equipment or software not

furnished by Motorola and that is attached to or used in connection with the Motorola Product; (c) Motorola Product designed or manufactured in accordance with Customer's designs, specifications, guidelines or instructions, if the alleged infringement would not have occurred without such designs, specifications, guidelines or instructions; (d) a modification of the Motorola Product by a party other than Motorola; (e) use of the Motorola Product in a manner for which the Motorola Product was not designed or that is inconsistent with the terms of this Agreement; or (f) the failure by Customer to install an enhancement release to the Motorola Software that is intended to correct the claimed infringement. In no event will Motorola's liability resulting from its indemnity obligation to Customer extend in any way to royalties payable on a per use basis or the Customer's revenues, or any royalty basis other than a reasonable royalty based upon revenue derived by Motorola from Customer from sales or license of the infringing Motorola Product.

C. Termination for Cause

The aggrieved party may terminate this Agreement for cause if the party in breach has not corrected the breach within ten (10) days after written notice from the aggrieved party identifying the breach. The City Manager may also terminate this Agreement upon such notice as the City Manager deems appropriate under the circumstances in the event the City Manager determines that termination is necessary to protect the public health or safety. The parties agree that if the City erroneously, improperly or unjustifiably terminates for cause, such termination shall be deemed a termination for convenience, which shall be effective thirty (30) days after such notice of termination for cause is provided.

This Agreement may be terminated for cause for reasons including, but not limited to, Contractor's repeated (whether negligent or intentional) submission for payment of false or incorrect bills or invoices, failure to perform the Work per the terms and conditions of this Agreement to the City's satisfaction; or failure to continuously perform the work in a manner calculated to meet or accomplish the objectives as set forth in this Agreement.

D. Termination for Convenience

The City reserves the right, in its best interest as determined by the City, to cancel this contract for convenience by giving written notice to the Contractor at least thirty (30) days prior to the effective date of such cancellation. In the event this Agreement is terminated for convenience, Contractor shall be paid for any services performed and equipment delivered to the City's ~~satisfaction~~ pursuant to the Agreement through the termination date specified in the written notice of termination. Contractor acknowledges and agrees that ~~he/she~~ it has received good, valuable and sufficient consideration from City, the receipt and adequacy of which are hereby acknowledged by Contractor, for City's right to terminate this Agreement for convenience.

E. Cancellation for Unappropriated Funds

The City reserves the right, in its best interest as determined by the City, to cancel this contract for unappropriated funds or unavailability of funds by giving written notice to the Contractor at least thirty (30) days prior to the effective date of such cancellation. The obligation of the City for payment to a Contractor is limited to the availability of funds appropriated in a current fiscal period, and continuation of the contract into a subsequent fiscal period is subject to appropriation of funds, unless otherwise provided by law.

F. Insurance

Comment [JHJ2]: Assuming the insurance in the RFP replaces this because it is different.

The Contractor shall furnish proof of insurance requirements as indicated below. The coverage is to remain in force at all times during the contract period. The following minimum insurance coverage is required. The commercial general liability insurance policy shall ~~include~~ the City of Fort Lauderdale, a Florida municipality, as an “additional insured.” This MUST be written in the description section of the insurance certificate, even if there is a check-off box on the insurance certificate. Any costs for adding the City as “additional insured” shall be at the Contractor’s expense.

The City of Fort Lauderdale shall be given notice 10 days prior to cancellation or modification of any required insurance. The insurance provided shall be endorsed or amended to comply with this notice requirement. In the event that the insurer is unable to accommodate, it shall be the responsibility of the Contractor to provide the proper notice. Such notification will be in writing by overnight courier or registered mail, return receipt requested and addressed to the Procurement Services Division.

The Contractor’s insurance must be provided by an A.M. Best’s “A-” rated or better insurance company authorized to issue insurance policies in the State of Florida, subject to approval by the City’s Risk Manager. Any exclusions or provisions in the insurance maintained by the contractor that excludes coverage for work contemplated in this solicitation shall be deemed unacceptable, and shall be considered breach of contract.

Workers’ Compensation and Employers’ Liability Insurance

Limits: Workers’ Compensation – Per Chapter 440, Florida Statutes
Employers’ Liability - \$500,000

Any firm performing work on behalf of the City of Fort Lauderdale must provide Workers’ Compensation insurance. Exceptions and exemptions will be allowed by the City’s Risk Manager, if they are in accordance with Florida Statute. For additional information contact the Department of Financial Services, Workers’ Compensation Division at (850) 413-1601 or on the web at www.fldfs.com.

Commercial General Liability Insurance

Covering premises-operations, products-completed operations, independent contractors and contractual liability.

Limits: Combined single limit bodily injury/property damage \$1,000,000.

This coverage must include, but not limited to:

- a. Coverage for the liability assumed by the contractor under the indemnity provision of the contract.
- b. Coverage for Premises/Operations
- c. Products/Completed Operations
- d. Broad Form Contractual Liability
- e. Independent Contractors

Automobile Liability Insurance

Covering all owned, hired and non-owned automobile equipment.

Limits: Bodily injury \$250,000 each person,
 \$500,000 each occurrence
Property damage \$100,000 each occurrence

Professional Liability (Errors & Omissions) – “IF REQUIRED IN BID SPECS”

Consultants

Limits: \$2,000,000 per occurrence

Certificate holder should be addressed as follows:

City of Fort Lauderdale
Procurement Services Division
100 North Andrews Avenue, Room 619
Fort Lauderdale, FL 33301

G. Environmental Health and Safety

Contractor shall place the highest priority on health and safety and shall maintain a safe working environment during performance of the Work. Contractor shall comply, and shall secure compliance by its employees, agents, and subcontractors, with all applicable environmental, health, safety and security laws and regulations, and performance conditions in this Agreement. Compliance with such requirements shall represent the minimum standard required of Contractor. Contractor shall be responsible for examining all requirements and determine whether additional or more stringent environmental, health, safety and security provisions are required for the Work. Contractor agrees to utilize protective devices as required by applicable laws, regulations, and any industry or Contractor’s health and safety plans and regulations, and to pay the costs and expenses thereof, and warrants that all such persons shall be fit and qualified to carry out the Work.

H. Standard of Care

Contractor represents that ~~he/she/it~~ it is qualified to perform the Work, that Contractor and ~~his/her/its~~ subcontractors possess current, valid state and ~~or~~ local licenses to perform the Work, and that their services shall be performed in a manner consistent with that level of care and skill ordinarily exercised by other qualified contractors under similar circumstances.

I. Rights in Documents and Work

Any and all reports, photographs, surveys, and other data and documents provided or created solely in connection with this Agreement are and shall remain the property of City; ~~and Contractor disclaims any copyright in such materials~~. In the event of and upon termination of this Agreement, any reports, photographs, surveys, and other data and documents prepared by Contractor, whether finished or unfinished, shall become the property of City and shall be delivered by Contractor to the City’s Contract Administrator within seven (7) days of termination of this Agreement by either party. Any compensation due to Contractor shall be withheld until Contractor delivers all documents to the City as provided herein.

J. Audit Right and Retention of Records

City shall have the right to audit the books, records, and accounts of Contractor and Contractor's subcontractors that are related to this Agreement. Contractor shall keep, and Contractor shall cause Contractor's subcontractors to keep, such books, records, and accounts as may be necessary in order to record complete and correct entries related to this Agreement. All books, records, and accounts of Contractor and Contractor's subcontractors shall be kept in written form, or in a form capable of conversion into written form within a reasonable time, and upon request to do so, Contractor or Contractor's subcontractor, as applicable, shall make same available at no cost to City in written form.

Except for Contractor's confidential and proprietary cost and pricing data not furnished to the City, Contractor and Contractor's subcontractors shall preserve and make available, at reasonable times for examination and audit by City in Broward County, Florida, all financial records, supporting documents, statistical records, and any other documents pertinent to this Agreement for the required retention period of the Florida public records law, Chapter 119, Florida Statutes, as may be amended from time to time, if applicable, or, if the Florida Public Records Act is not applicable, for a minimum period of three (3) years after termination of this Agreement. If any audit has been initiated and audit findings have not been resolved at the end of the retention period or three (3) years, whichever is longer, the books, records, and accounts shall be retained until resolution of the audit findings. If the Florida public records law is determined by City to be applicable to Contractor and Contractor's subcontractors' records, Contractor and Contractor's subcontractors shall comply with all requirements thereof; however, Contractor and Contractor's subcontractors shall violate no confidentiality or non-disclosure requirement of either federal or state law. Any incomplete or incorrect entry in such books, records, and accounts shall be a basis for City's disallowance and recovery of any payment upon such entry.

Contractor shall, by written contract, require Contractor's subcontractors to agree to the requirements and obligations of this Section.

The Contractor shall maintain during the term of the contract all books of account, reports and records in accordance with generally accepted accounting practices and standards for records directly related to this contract.

K. Public Entity Crime Act

Contractor represents that the execution of this Agreement will not violate the Public Entity Crime Act, Section 287.133, Florida Statutes, as may be amended from time to time, which essentially provides that a person or affiliate who is a contractor, consultant, or other provider and who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to City, may not submit a bid on a contract with City for the construction or repair of a public building or public work, may not submit bids on leases of real property to City, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with City, and may not transact any business with City in excess of the threshold amount provided in Section 287.017, Florida Statutes, as may be amended from time to time, for category two purchases for a period of 36 months from the date of being placed on the convicted vendor list. Violation of this section shall result in termination of this Agreement and recovery of all monies paid by City pursuant to this Agreement, and may result in debarment from City's competitive

procurement activities.

L. Independent Contractor

Contractor is an independent contractor under this Agreement. Services provided by Contractor pursuant to this Agreement shall be subject to the supervision of the Contractor. In providing such services, neither Contractor nor Contractor's agents shall act as officers, employees, or agents of City. No partnership, joint venture, or other joint relationship is created hereby. City does not extend to Contractor or Contractor's agents any authority of any kind to bind City in any respect whatsoever.

M. Inspection and Non-Waiver

Contractor shall permit the representatives of CITY to inspect and observe the Work at all times.

The failure of ~~the City~~either party to insist upon strict performance of any other terms of this Agreement or to exercise any rights conferred by this Agreement shall not be construed by ~~the other party~~Contractor as a waiver of ~~the City's~~any right to assert or rely on any such terms or rights on any future occasion or as a waiver of any other terms or rights.

N. Assignment and Performance

Neither this Agreement nor any right or interest herein shall be assigned, transferred, or encumbered without the written consent of the other party. In addition, Contractor shall not subcontract any portion of the work required by this Agreement, except as provided in the Schedule of Subcontractor Participation. City may terminate this Agreement, effective immediately, if there is any assignment, or attempted assignment, transfer, or encumbrance, by Contractor of this Agreement or any right or interest herein without City's written consent.

Contractor represents that each person who will render services pursuant to this Agreement is duly qualified to perform such services by all appropriate governmental authorities, where required, and that each such person is reasonably experienced and skilled in the area(s) for which he or she will render his or her services.

Contractor shall perform Contractor's duties, obligations, and services under this Agreement in a skillful and respectable manner. The quality of Contractor's performance and all interim and final product(s) provided to or on behalf of City shall be comparable to the best local and national standards.

In the event Contractor engages any subcontractor in the performance of this Agreement, Contractor shall ensure that all of Contractor's subcontractors perform in accordance with the terms and conditions of this Agreement. Contractor shall be fully responsible for all of Contractor's subcontractors' performance, and liable for any of Contractor's subcontractors' non-performance and all of Contractor's subcontractors' acts and omissions. Contractor shall defend at Contractor's expense, ~~counsel being subject to City's approval or disapproval, after counsel is deemed not to have a conflict of interest with the City,~~ and indemnify and hold City and City's officers ~~and~~ employees, ~~and agents~~ harmless from and against any claim, lawsuit, third party action, fine, penalty, settlement, or judgment, including any court award of attorney fees and any court award of costs, by or in favor of any of Contractor's subcontractors for payment for work performed for City by any of such subcontractors, ~~and from and against any claim,~~

~~lawsuit, third party action, fine, penalty, settlement, or judgment, including any award of attorney fees and any award of costs, occasioned by or arising out of any act or omission by any of Contractor's subcontractors or by any of Contractor's subcontractors' officers, agents, or employees.~~ Contractor's use of subcontractors in connection with this Agreement shall be subject to City's prior written approval, which approval City may not be unreasonably withheld and may be revoked at any time for cause.

Comment [JHJ3]: This repeats

O. Conflicts

Neither Contractor nor any of Contractor's employees shall have or hold any continuing or frequently recurring employment or contractual relationship that is a conflict of interest substantially antagonistic or incompatible with Contractor's loyal and conscientious exercise of judgment and care related to Contractor's performance under this Agreement.

Contractor further agrees that none of Contractor's officers or employees shall, during the term of this Agreement, serve as an expert witness against City in any legal or administrative proceeding in which ~~he, she, or~~ Contractor is not a party, unless compelled by court process. Further, Contractor agrees that such persons shall not give sworn testimony or issue a report or writing, as an expression of his or her expert opinion, which is adverse or prejudicial to the interests of City in connection with any such pending or threatened legal or administrative proceeding unless compelled by court process. The limitations of this section shall not preclude Contractor or any persons in any way from representing themselves, including giving expert testimony in support thereof, in any action or in any administrative or legal proceeding. In the event Contractor is permitted pursuant to this Agreement to utilize subcontractors to perform any services required by this Agreement, Contractor agrees to require such subcontractors, by written contract, to comply with the provisions of this section to the same extent as Contractor.

P. Schedule and Delays

Time is of the essence in this Agreement. By signing, Contractor affirms that it believes the schedule to be reasonable; provided, however, the parties acknowledge that the schedule might be modified as the City directs parties may mutually agree.

Q. Materiality and Waiver of Breach

City and Contractor agree that each requirement, duty, and obligation set forth herein was bargained for at arm's-length and is agreed to by the parties in exchange for *quid pro quo*, that each is substantial and important to the formation of this Agreement and that each is, therefore, a material term hereof.

Comment [JHJ4]: This is a duplicated provision to Sec. M above, but with this clause, the 2nd para of Sec. M is not needed.

~~City's~~ Each party's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement. A waiver of any breach of a provision of this Agreement shall not be deemed a waiver of any subsequent breach and shall not be construed to be a modification of the terms of this Agreement.

R. Compliance With Laws

Contractor shall comply with all applicable federal, state, and local laws, codes, ordinances, rules, and regulations in performing Contractor's duties, responsibilities, and obligations pursuant to this Agreement.

S. Severance

In the event a portion of this Agreement is found by a court of competent jurisdiction to be invalid or unenforceable, the provisions not having been found by a court of competent jurisdiction to be invalid or unenforceable shall continue to be effective.

T. Limitation of Liability

The City desires to enter into this Agreement only if in so doing the City can place a limit on the City's liability for any cause of action for money damages due to an alleged breach by the City of this Agreement, so that its liability for any such breach never exceeds the sum of ~~\$1,000~~the Contract Price. Contractor hereby expresses its willingness to enter into this Agreement with Contractor's recovery from the City for any damage action for breach of contract or for any action or claim arising from this Agreement to be limited to a maximum amount of the Contract Price less the amount of all funds actually paid by the City to Contractor pursuant to this Agreement.

Comment [JHJ5]: This limitation is not enforceable where the work and equipment value exceeds \$1000.

Accordingly, and notwithstanding any other term or condition of this Agreement, Contractor hereby agrees that the City shall not be liable to Contractor for damages in an amount in excess of ~~\$1,000~~the Contract Price which amount shall be reduced by the amount actually paid by the City to Contractor pursuant to this Agreement, for any action for breach of contract or for any action or claim arising out of this Agreement. Nothing contained in this paragraph or elsewhere in this Agreement is in any way intended to be a waiver of the limitation placed upon City's liability as set forth in Section 768.28, Florida Statutes.

U. Jurisdiction, Venue, Waiver, Waiver of Jury Trial

This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Venue for any lawsuit by either party against the other party or otherwise arising out of this Agreement, and for any other legal proceeding, shall be in the Seventeenth Judicial Circuit in and for Broward County, Florida, or in the event of federal jurisdiction, in the Southern District of Florida, Fort Lauderdale Division.

~~In the event Contractor is a corporation organized under the laws of any province of Canada or is a Canadian federal corporation, the City may enforce in the United States of America or in Canada or in both countries a judgment entered against the Contractor. The Contractor waives any and all defenses to the City's enforcement in Canada of a judgment entered by a court in the United States of America.~~

V. Amendments

No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by the Mayor-Commissioner and/or City Manager, as determined by City Charter and Ordinances, and Contractor or others delegated authority to or otherwise authorized to execute same on their behalf.

W. Prior Agreements

This document represents the final and complete understanding of the parties and incorporates or supersedes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained herein. The parties agree that there is no commitment, agreement, or understanding concerning the subject matter of this Agreement that is not contained in this written document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior

representation or agreement, whether oral or written.

X. Payable Interest

Except as required and provided for by the Florida Local Government Prompt Payment Act, City shall not be liable for interest for any reason, whether as prejudgment interest or for any other purpose, and in furtherance thereof Contractor waives, rejects, disclaims and surrenders any and all entitlement it has or may have to receive interest in connection with a dispute or claim based on or related to this Agreement.

Y. Representation of Authority

Each individual executing this Agreement on behalf of a party hereto hereby represents and warrants that he or she is, on the date he or she signs this Agreement, duly authorized by all necessary and appropriate action to execute this Agreement on behalf of such party and does so with full legal authority.

AA. Uncontrollable Circumstances ("Force Majeure")

The City and Contractor will be excused from the performance of their respective obligations under this Agreement when and to the extent that their performance is delayed or prevented by any circumstances beyond their control including, fire, flood, explosion, strikes or other labor disputes, act of God or public emergency, war, riot, civil commotion, malicious damage, act or omission of any governmental authority, delay or failure or shortage of any type of transportation, equipment, or service from a public utility needed for their performance, provided that:

- A. The non performing party gives the other party prompt written notice describing the particulars of the Force Majeure including, but not limited to, the nature of the occurrence and its expected duration, and continues to furnish timely reports with respect thereto during the period of the Force Majeure;
- B. The excuse of performance is of no greater scope and of no longer duration than is required by the Force Majeure;
- C. No obligations of either party that arose before the Force Majeure causing the excuse of performance are excused as a result of the Force Majeure; and
- D. The non-performing party uses its best efforts to remedy its inability to perform. Notwithstanding the above, performance shall not be excused under this Section for a period in excess of two (2) months, provided that in extenuating circumstances, the City may excuse performance for a longer term. Economic hardship of the Contractor will not constitute Force Majeure. The term of the agreement shall be extended by a period equal to that during which either party's performance is suspended under this Section. [Contractor will not continue to perform work if payment is not made per the terms of this Agreement.](#)

BB. Scrutinized Companies

Subject to *Odebrecht Construction, Inc., v. Prasad*, 876 F.Supp.2d 1305 (S.D. Fla. 2012), *affirmed*, *Odebrecht Construction, Inc., v. Secretary, Florida Department of Transportation*, 715 F.3d 1268 (11th Cir. 2013), this Section applies to any contract for

goods or services of \$1 million or more:

The Contractor certifies that it is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List and that it does not have business operations in Cuba or Syria as provided in section 287.135, Florida Statutes (2014), as may be amended or revised. The City may terminate this Contract at the City's option if the Contractor is found to have submitted a false certification as provided under subsection (5) of section 287.135, Florida Statutes (2014), as may be amended or revised, or been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or has been engaged in business operations in Cuba or Syria, as defined in Section 287.135, Florida Statutes (2014), as may be amended or revised.

CC. Public Records

Contractor shall:

- (a) Keep and maintain public records that ordinarily and necessarily would be required by the City in order to perform the service.
- (b) Provide the public with access to public records on the same terms and conditions that the City would provide the records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes (2014), as may be amended or revised, or as otherwise provided by law.
- (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law.
- (d) Meet all requirements for retaining public records and transfer, at no cost, to the City, all public records in possession of the contractor upon termination of this contract and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the City in a format that is compatible with the information technology systems of the City.

Comment [JHJ6]: A City custodian must be named with a phone number and address here.

IN WITNESS WHEREOF, the City and the Contractor execute this Contract as follows:

CITY OF FORT LAUDERDALE

By: _____
City Manager

Approved as to form:

Senior Assistant City Attorney

ATTEST

CONTRACTOR

By: _____
Form P-0001

By: _____ Name: _____
Print Name: Complete this from Subiz Print: _____
Title: Assistant Secretary Title: _____
If nobody else is listed, leave blank (lines only) for vendor to complete

(CORPORATE SEAL)

STATE OF _____
_____: COUNTY OF _____
_____:

The foregoing instrument was acknowledged before me this _____
day of _____, 2016, by _____ as

(title) for _____.

(SEAL)

Notary Public, State of _____
(Signature of Notary Public)

(Print, Type, or Stamp Commissioned Name of
Notary Public)

Personally Known _____ OR Produced Identification _____
Type of Identification Produced _____

7.2 COST PROPOSAL PAGE

This section provided under separate cover per RFP.



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7.3 NON-COLLUSION STATEMENT

Non-Collusion Statement provided below.



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NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

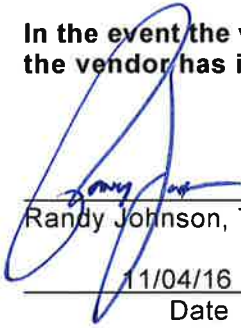
3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
N/A	N/A
_____	_____
_____	_____
_____	_____
_____	_____

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.



Randy Johnson, Territory Vice President/Director of Sales
11/04/16
Date

7.4 LOCAL BUSINESS PREFERENCE (LBP)

Local Business Preference provided below.



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LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local BUSINESS preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1) _____ is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt **and** a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name

(2) _____ is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Business Tax Receipt **or** a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name

(3) Motorola Solutions, Inc. is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
Business Name

(4) _____ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name

(5) _____ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name

(6) _____ is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. and does not qualify for Local Preference consideration.
Business Name

BIDDER'S COMPANY: Motorola Solutions, Inc.

AUTHORIZED COMPANY PERSON: Randy Johnson  11/04/16
NAME SIGNATURE DATE

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000
 VALID OCTOBER 1, 2015 THROUGH SEPTEMBER 30, 2016

DBA: MOTOROLA
Business Name: MOTOROLA FACILITY MGR
Receipt #: 279-6434
Business Type: ALL OTHERS (MFG RADIOS)

Owner Name: MOTOROLA FACILITY MGR
Business Location: 8000 W SUNRISE BLVD PLANTATION
Business Phone: 954-723-5471
Business Opened: 01/01/1971
State/County/Cert/Reg:
Exemption Code:

Rooms: **Seats:** **Employees:** **Machines:** **Professionals:**
 1350

Number of Machines:			For Vending Business Only			Vending Type:	
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid	
150.00	0.00	0.00	37.50	0.00	25.00	212.50	

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

MOTOROLA FACILITY MGR
 8000 W SUNRISE BLVD
 PLANTATION, FL 33322

Receipt # 05A-15-00007076
Paid 04/15/2016 212.50

2015 - 2016

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

7.5 CONTRACT PAYMENT METHOD

Contract Payment Method provided below.



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CONTRACT PAYMENT METHOD BY P-CARD

THIS FORM MUST BY SUBMITTED WITH YOUR RESPONSE

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to payment by credit card via MasterCard or Visa. This allows you as a vendor of the City of Fort Lauderdale to receive your payment fast and safely. No more waiting for checks to be printed and mailed.

Payments will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, firms must presently have the ability to accept credit card payment or take whatever steps necessary to implement acceptance of a credit card before the commencement of a contract.


Please indicate which credit card payment you prefer:

 X Master Card

 X Visa Card

Company Name: Motorola Solutions, Inc.

 Randy Johnson
Name (printed)


Signature

 11/04/16
Date:

 Territory VP/Director of Sales
Title

7.6 SAMPLE INSURANCE CERTIFICATE



MEMORANDUM OF INSURANCE						
PRODUCER AON RISK SERVICES CENTRAL, INC. AON CENTER 200 EAST RANDOLPH STREET CHICAGO, ILLINOIS 60601 <small>D/B/A Aon Risk Insurance Services of Illinois. CA License #0095623</small>			THIS MEMORANDUM IS A MATTER OF INFORMATION ONLY. THIS MEMORANDUM DOES NOT AMEND, EXTEND OR ALTER THE COVERAGES AFFORDED BY THE POLICIES BELOW. COMPANIES AFFORDING COVERAGE COMPANY A LIBERTY MUTUAL FIRE INSURANCE COMPANY COMPANY B LIBERTY INSURANCE CORPORATION COMPANY C COMPANY D			
INSURED MOTOROLA SOLUTIONS, INC. AND ITS SUBSIDIARIES 1303 EAST ALGONGUIN ROAD SCHAUMBURG, IL 60196						
COVERAGES <small>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</small>						
CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY -Commercial General Liability -Occurrence	TB2-641-005169-076	7/01/2016	7/01/2017	GENERAL AGGREGATE	\$2,000,000
					PRODUCTS - COMP/OP AGG	\$1,000,000
					PERSONAL & ADV INJURY	\$1,000,000
					EACH OCCURENCE	\$1,000,000
					FIRE DAMAGE (any one fire)	\$250,000
					MED EXP (any one person)	\$10,000
A	AUTOMOBILE LIABILITY -Any Auto	AS2-641-005169-016 (Domestic Auto- All Sates)	7/01/2016	7/01/2017	COMBINED SINGLE LIMIT	\$1,000,000
					BODILY INJURY (per accident)	
					BODILY INJURY (per accident)	
					PROPERTY DAMAGE	
	GARAGE LIABILITY				AUTO ONLY (each accident)	
					OTHER THAN AUTO ONLY	
					EACH ACCIDENT	
					AGGREGATE	
	EXCESS LIABILITY				EACH OCCURENCE	
					AGGREGATE	
B B	WORKERS COMP & EMPLOYER'S LIABILITY	WA7-64D-005169-086 (AOS)	7/01/2016	7/01/2017	<input checked="" type="checkbox"/> WC Statutory limits	
					EL EACH ACCIDENT	\$1,000,000
		WC7-641-005169-096 (WI)			EL DISEASE-POLICY LIMIT	\$1,000,000
					EL DISEASE - EA EMPLOYEE	\$1,000,000
	OTHER					
FOR INFORMATIONAL PURPOSES ONLY						

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7.7 BUSINESS LICENSE

State of Florida Department of State

I certify from the records of this office that MOTOROLA SOLUTIONS, INC. is a Delaware corporation authorized to transact business in the State of Florida, qualified on May 4, 1973.

The document number of this corporation is 830046.

I further certify that said corporation has paid all fees due this office through December 31, 2016, that its most recent annual report/uniform business report was filed on April 2, 2016, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Thirteenth day of April, 2016*



Ken Detjen
Secretary of State

Tracking Number: CU3811236259

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



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7.8 ATTACHMENT A FUNCTIONAL AND NON-FUNCTIONAL REQUIREMENT

Attachment A Functional and Non-Functional Requirement provided below.



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ATTACHMENT A - FORT LAUDERDALE POLICE DEPARTMENT (FLPD) BODY WORN CAMERA AND DIGITAL EVIDENCE MANAGEMENT SYSTEM FUNCTIONAL AND NON-FUNCTIONAL REQUIREMENTS

Vendor Response Codes

- SF** Standard Function ("Out-of-the-Box")
- NR** Provided in Next Release
- MD** Modification
- TP** Third Party Software Required
- NA** Cannot Meet Requirement

(If any vendor response other than **SF**, or if you cannot meet or have an alternate solution please - INCLUDE COMMENTS IN "COMMENTS BOX" BELOW)

Functional Category: GENERAL SYSTEM

Reference Number	Business Requirements	Response Code	Comments
GS-1	The Digital Evidence management system shall leverage the FLPD's Microsoft Active Directory (AD) for managing system security access and User authentication login/logoff.	SF	
GS-2	All recording and storage components shall synchronize with an external universal clock, either GPS or another source for absolute time and date to ensure accuracy.	SF	
GS-3	Shall allow officers to review video while in the field and allow video tagging (appending incident details) on the camera device and via a computer device.	SF	No need for a computer or smartphone as Si500 BWC device has it own touch user interface to allow for this functionality.
GS-4	All wearable requirements shall be weather resistant in the following conditions and meet IPX2- MIL- STD 810F Method 506.4 procedure 1: <ul style="list-style-type: none"> • Rain/wind – blown rain Operating temperatures: <ul style="list-style-type: none"> • -4 to +140 degrees F (-20 to +60 degrees C) Humidity: <ul style="list-style-type: none"> • 80% non-condensing 	SF	
GS-5	Shall have a drop resistance of at least 6 feet.	SF	
GS-6	Shall have a field view no less than 120 degrees.	SF	
GS-7	Battery shall have a minimum recording time of 6 hours.	SF	
GS-8	Shall have a simple camera charging and video offload process.	SF	
GS-9	Document the process for charging and downloading video.	SF	
GS-10	Shall hold a battery life of +12 hours fully charged and stand-by time in buffering. State battery life in detail.	MD	The Si500 BWC supports user replaceable batteries allowing two batteries to support 20 hrs. of video buffering operation. No tools required to swap out battery. Two batteries per camera are included with our offer.
GS-11	Recharging battery from fully depleted should not exceed 4 hours.	SF	

Functional Category: GENERAL SYSTEM

Reference Number	Business Requirements	Response Code	Comments
GS-12	<p>Shall have a download/charging station for multiple cameras that allows both functions to be completed simultaneously. The charging options shall include:</p> <ul style="list-style-type: none"> • USB • Wall charger • Vehicle charger <p>Indicate how many cameras per station:</p> <p>Provide technical and physical specifications for stations.</p>	SF	<p>Uploading of video evidence is performed via 802.11 a/n/ac WiFi. USB port supports charging when not inserted into multi unit charger, such as at home or in-car with standard micro-USB charger.</p> <p>Wall charger is included with each camera.</p> <p>Multi-unit charger and upload station supports 6 cameras at a time.</p> <p>In-Car battery tray available to charge battery.</p>
GS-13	All wearable components requiring battery shall be rechargeable.	SF	
GS-14	<p>Wearable devices shall provide a configurable audio-visual or haptic cue when activated.</p> <p>Status for the following:</p> <ul style="list-style-type: none"> • Recording • Deactivation of recording 	SF	
GS-15	Any illuminated/audible controls or indicators should have a user option which allows them to be extinguished during a tactical/darkness/other situation.	SF	
GS-16	Shall have the ability to control volume of audible status cue to mute, vibrate, etc.	SF	
GS-17	Shall have the capability for capturing GPS coordinates. Explain methodology in comments.	SF	GPS Visualization is performed with the highly accurate GPS receiver in our APX radio. As video is recorded, GPS coordinates are bread-crumbed into the video stream ~ every second allowing for location playback of the video on Google maps.
GS-18	Vendor shall provide 24/7 call center and technical support including initiation of camera replacement. Onsite support is available as required by priority/severity	SF	
GS-19	Shall have the capability if docked to self-assign the device to the current logged in user based on Active Directory log in.	SF	CommandCentral VAULT supports Active Directory / Single Sign On (SSO) and federated directory services that use of SAML protocol. For a directory system that is not federated, Motorola will configure an on-premise software solution to connect to the agency's directory service and convert from the credential repository to the SAML protocol. Assignment of devices is performed in the Admin Console and are assigned out of the box through the use of a unique QR code that is securely Hashed and associates the device to VAULT and the assigned user.
GS-20	Software shall prompt the current user, if docked, to change device assignment if different than the user currently assigned to the device.	SF	
GS-21	Shall be compatible with industry standard browsers: Please list browser compatibility for video review and system administrator, and any other functions.	SF	No client or extension download required as the client runs inside an HTML5 browser such a CHROME.
GS-22	<p>Shall have mode indicators that include:</p> <ul style="list-style-type: none"> • Storage space • Battery strength • Power on 	SF	
GS-23	Shall have the ability to burn CD/DVD of video footage by request of authorized users and prove authenticity if challenged in court.	SF	
GS-24	Shall have the ability to play back recording in most standard DVD players and/or PC's after user authentication is provided.	SF	

Functional Category: GENERAL SYSTEM

Reference Number	Business Requirements	Response Code	Comments
GS-25	Playback shall be in a standard non-proprietary format.	SF	
GS-26	System shall ensure the video has been successfully uploaded prior to deletion from the device. Explain checksum, hash calculation or any other method of verification in comments.	SH	A secure HASH is used to verify chain of custody and a file check sum is used to verify upload points of the video file.
GS-27	Technology warranty options to replace existing hardware and software for each major feature release or at set intervals over product lifetime according to warranty chosen.	SF	Our 3-year and 5-year offers include Service From the Start (SFS) warranty. This is a no-fault warranty that will replace any damaged device regardless of condition as long as it can be returned to Motorola service center. A hardware upgrade to our next generation device would be included at year 2.5 of a 5-year contract.
GS-28	Shall have the ability to upload to backend archivers via WiFi.	SF	
GS-29	Shall have automated triggers to activate recordings using WiFi and/or Bluetooth. Examples: <ul style="list-style-type: none"> - Emergency Light - Vehicle Impact - Firearm withdrawal from holster - Vehicle Speed Threshold 	NR	In the future Si500 device can also be activated remotely via wireless external Bluetooth GATT sensors such as: <ul style="list-style-type: none"> - Emergency Light - Vehicle Impact - Firearm withdrawal from holster - Vehicle Speed Threshold
GS-30	Shall include iOS and Android mobile apps for 'Live' view and/or post video viewing	SF	Our Si500 device has no need for an external device to be connected to TAG the video as it is all done from the touch screen interface on the device itself.
GS-31	Storage shall be hosted by the vendor. Please describe exactly how all costs are calculated for any use of the system including: <ul style="list-style-type: none"> - Upload - Storage - Download - Access - Any other storage cost 	SF	Offer is for BWCaaS (Body Worn Camera as a solution). This is an annually recurring contract that cover all aspects of the device as well as the evidence manager application (VAULT). See detailed Cost Proposal Page for detailed pricing. Motorola is in partnership with Amazon and does not own the storage facilities. It utilizes Amazon AWS as the cloud service provider. AWS complies with the FBI's Criminal Justice Information Services (CJIS) standard. The CommandCentral Vault content repository is built on Adobe AEM which has received Federal Risk and Authorization Management Program (FedRAMPSM) Certification.
GS-32	Shall be CJIS compliant for the storage solution	SF	

**ATTACHMENT A - FORT LAUDERDALE POLICE
DEPARTMENT (FLPD) BODY WORN CAMERA AND DIGITAL
EVIDENCE MANAGEMENT SYSTEM FUNCTIONAL AND NON-
FUNCTIONAL REQUIREMENTS**

Vendor Response Codes

- SF** Standard Function ("Out-of-the-Box")
- NR** Provided in Next Release
- MD** Modification
- TP** Third Party Software Required
- NA** Cannot Meet Requirement

(If any vendor response other than **SF**, or if you cannot meet or have an alternate solution please - INCLUDE COMMENTS IN "COMMENTS BOX" BELOW)

Functional Category: CAMERA

Reference Number	Business Requirements	Response Code	Comments
CA-1	Cameras shall have the ability to be mountable on several locations including, but not limited to: <ul style="list-style-type: none"> • Shoulder • Helmet • Collar • Center of uniform just below neck level • Epaulet Explain in the comments any exceptions	SF	Device supports all mounting options with the exception of helmet and collar as the device is integrated to support radio speaker microphone operations, video camera, photo camera, audio recorder, and on screen on device evidence classification.
CA-2	Does the camera have a retina low light capability of ≤ 1 lux.	SF	.5 lux.
CA-3	Shall have capability of capturing still shot images from software/video and export in the following formats: <ul style="list-style-type: none"> • JPEG • TIFF • BMP • PNG Explain exceptions in the comments	SF	Supports JPEG
CA-4	Device storage capacity shall contain at least 8GB of Solid State Memory.	SF	32GB
CA-5	Ability to integrate secondary prisoner transport camera.	SF	Our VAULT application can ingest any external video and associate it to an incident and make it part of the chain of custody process. It allows for the ingestion of external content into the chain-of-custody supporting many different open source forms of media, such as PDF files JPGs, and other sourced video that may be gathered from external video and digital cameras.
CA-6	The total number of wire or cable connections for the worn devices shall not exceed one cable on the body.	SF	Cable is optional as Si500 can connect via Bluetooth to APX radio.
CA-7	Shall have camera data storage that is secure and non-removable by the enduser. Explain methodology.	SF	Part of the internal memory of the main camera PC board. Memory is soldered to the board.
CA-8	Camera storage shall prevent end users from copying, deleting, tampering, modifying video including using any third party tools. Requires DEMS or proprietary access to memory card – no third party tool access allowed.	SF	Video file is secure at rest on the device and can only be removed through the secure upload process to the VAULT evidence manager.
CA-9	The device should not overwrite existing data before it has been transferred. Can the system export a hash value of files being transferred? Explain the overwrite protection method.	SF	Evidence will never be overwritten on the device. If the storage capacity is exceeded, new recording will not be possible until the Si500 device uploads the older evidence to VAULT evidence
CA-10	Shall employ standard encryption such as AES	SF	
CA-11	Shall have image stabilization capability	SF	
CA-12	Streaming Live View capability (Explain)	SF	The device has WiFi and could stream live video. This feature is not supported today as wireless link reliability for such application would be poor. Our next generation camera will have built in LTE and would support steaming. A hardware upgrade to our next generation device would be included at year 2.5 of a 5-year contract.
CA-13	Shall support MP3 audio format	NA	Device supports AAC & MP4.
CA-14	Administrators shall be able to configure video settings or have selectable bit rate (multiple settings to allow optimization of file size and upload speed).	SF	Device supports H2.64 which is a scalable bit rate codec.
CA-15	Shall support a video frame rate of 30 FPS.	SF	
CA-16	Shall have a minimum resolution size of 640 x 480 and a max of 4K.	SF	

Functional Category: CAMERA

Reference Number	Business Requirements	Response Code	Comments
CA-17	Describe what the max record time is for each resolution: <ul style="list-style-type: none"> • 640 X 480 • 1080p • 720p • 4K 	SF	Video Codec is of H264 type and actual recording sizes are not a fixed rate as the storage of video is proportionate to the amount of motion that is being recorded. Below are varying example of a 720P recording stream based on the amount of motion being recorded.
CA-18	System shall allow administrators to configure pre-event video buffer to range from buffer of zero (off) up to at least 30 seconds prior to recording start.	SF	
CA-19	System shall allow administrators to configure pre-event audio to be off	SF	
CA-20	Shall have a manual activation method preventing accidental activation or deactivation of recordings. The sequence for activation and deactivation shall be different. Device should provide user feedback indicating activation status. Describe both methods.	SF	The device will activate in one of two ways: 1: Slider switch on side of device, slide up. 2: When emergency is triggered on APX radio. When activated the user receives a haptic response and a tone as well as the word record across at the bottom of the screen.
CA-21	Shall have the capability to have in-field review of audio and video and bookmark assignment.	SF	
CA-22	Shall have the capability to automatically assign metadata from the dispatched call for service (via in-car computer, Motorola radio, etc).	SF	
CA-23	Shall have the capability to allow the enduser to manually tag incident data to the video. Including: <ul style="list-style-type: none"> - Incident Case Number - Incident Type (Burglary, Disturbance, Field Interview, etc) - Video Location - Arrest: Y/N - Force Used: Y/N - Agency Defined Fields 	SF	
CA-24	At a minimum software shall be compatible with Microsoft Windows 7 64 bit.	SF	
CA-25	Provide capability of requiring metadata entry by Officers after recording is stopped based on the following configurable settings by an Administrator: <ul style="list-style-type: none"> • Forced – after the officer stops the recording, they MUST select an option from a configurable list of values* • Enabled – after the officer stops the recording, gives the officer the option to select an option from a configurable list of values • Disabled – after the officer stops the recording, officer is not prompted to select an option from a configurable list of values 	NR	Presently we support the "ENABLE" and "DISABLED" as described. The "FORCE" workflow function would need to be developed as a force function would prevent a office to record their next incident without first clearing a previous one. This is not a desired workflow at this time.
CA-26	Shall be able to export video format and be compatible with the following: <ul style="list-style-type: none"> • MP4 • AVI • WMV • WAV • MOV • H.264 • MPEG 	SF	Video exporting is performed in the VAULT evidence manager not on the device itself.
CA-27	Shall have the capability to control the volume for audio and visual playback in the vehicle.	SF	This is done directly on the device.

**ATTACHMENT A - FORT LAUDERDALE POLICE
DEPARTMENT (FLPD) BODY WORN CAMERA AND DIGITAL
EVIDENCE MANAGEMENT SYSTEM FUNCTIONAL AND NON-
FUNCTIONAL REQUIREMENTS**

Vendor Response Codes

- SF** Standard Function ("Out-of-the-Box")
- NR** Provided in Next Release
- MD** Modification
- TP** Third Party Software Required
- NA** Cannot Meet Requirement

(If any vendor response other than **SF**, or if you cannot meet or have an alternate solution please - INCLUDE COMMENTS IN "COMMENTS BOX" BELOW)

Functional Category: DIGITAL EVIDENCE MANAGEMENT SYSTEM

Reference Number	Business Requirements	Response Code	Comments
CS-1	Software Management shall be capable of configuring/managing access control: <ul style="list-style-type: none"> • Retention management (auto purge) • Secure transport • Full audit trail on every action 	SF	
CS-2	Software management shall provide Microsoft Active Directory integration with the cloud based hosted system. Please describe integration details and constraints.	SF	CommandCentral VAULT supports Active Directory / Single Sign On (SSO) and federated directory services that use of SAML protocol. For a directory system that is not federated, Motorola will configure an on-premise software solution to connect to the agency's directory service and convert from the credential repository to the SAML protocol.
CS-3	At a minimum software shall be compatible with Microsoft Windows 7 32/64 bit and current browsers. Please list browser compatibility.	SF	CommandCentral Vault provides all the tools necessary to streamline workflows with the use of an HTML5 compatible web browsers such as CHROME. Hundreds of logins can be supported simultaneously.
CS-4	Browser based solutions shall be compatible with top used web browsers. List browser compatibility.	SF	HTML5 compatible web browsers such as CHROME. CHROME recommended.
CS-5	The system shall allow multi-faceted role-based security levels for activities within the system. Example: (Division Assignment + Role = permission/access to video) System must facilitate security to segregate video and multi-media files by divisions and units.	SF	Basically whatever your policies are for Active Directory in your IT infrastructure will be able to be carried forward to CommandCentral VAULT. VAULT does support a unique Internal Affairs segregation that is enabled by the admin and then only managed by IA group.
CS-6	System shall have the ability to enforce security by Active Directory (AD) group memberships.	SF	
CS-7	Encryption in transit shall use SSL 1024 bit key or better and at rest AES 256 or better.	SF	
CS-8	Shall have the capability, at a minimum, to search by: <ul style="list-style-type: none"> • Name (last, first, middle) • Date and time video was recorded • Date and time video was uploaded • Date and time video was viewed • Event ID • Offense Case Number • Offense Type • Vehicle ID • Officer name • Officer ID Number • Geo Fence search • District/Squad • Wild cards 	SF	Geo Fence search in future VAULT release.
CS-9	Shall have the ability to upload/intake/receive video/multimedia files from multiple users simultaneously from multiple geographic locations.	SF	

Functional Category: DIGITAL EVIDENCE MANAGEMENT SYSTEM

Reference Number	Business Requirements	Response Code	Comments
CS-10	<p>Shall have an audit trail generated for every video and/or multimedia file:</p> <ul style="list-style-type: none"> • Viewing • Tagging • Upload • Historical after purge • Trails based on date and time • Usernames and/or ID numbers • File access • Exporting of files • File security changes • System settings changes • Extend to external sharing 	SF	
CS-11	System shall allow redaction of video and/or audio by administrator role or appropriate security role. Edited versions shall disclose they are not the original version. Original version shall be retained and unaltered.	SF	
CS-12	Original version shall be retained and unaltered.	SF	
CS-13	<p>Shall be able to perform redaction on:</p> <ul style="list-style-type: none"> • video track • audio track • perform privacy masking <p>Redaction activities can be completed independently or in combination with one another.</p>	SF	
CS-14	Redaction activities can be completed independently or in combination with one another.	SF	
CS-15	Redaction shall require minimal human intervention and not require frame by frame human action. It shall make maximum use of automated face detection etc. Please describe in detail the redaction capabilities.	SF	Redaction is automated object tracking detection.
CS-16	<p>System shall contain a security administrator role to control user permissions/roles in the system including, but not limited to:</p> <ul style="list-style-type: none"> • Search functions • Renaming • Redaction • Deletion • Copy • Download/upload • External agency sharing 	SF	
CS-17	If application is installed on the user's PC, it shall contain methods of security to prevent unauthorized access.	SF	No client software required as it leverages HTML5 Browser to access VAULT.
CS-18	Shall allow the user to run application after initial installation without local administrative access to users PC, including software updates.	SF	
CS-19	Vendor shall provide litigation and expert testimony in court if needed. Please provide details regarding availability and cost, if any.	SF	
CS-20	Should be able to import other digital audio, video, and photos into the DEMS to use with BWC data to create case files. Explain this feature and any limitations.	SF	VAULT is a true end-to-end content management system, It allows for the ingestion of external content into the chain-of-custody supporting many different form of open source media, such as PDF files JPGs, AVI, etc.. and other sourced video that me gathered from external camera sources. All content is securely stored, simple to manage, and optionally easy to share with judicial personnel, citizens, and media. VAULT provides all the tools necessary to streamline workflows. VAULT allows agencies to set retention and purge protocols based upon agency criteria and to receive automated reports of actions taken with a complete audit trail.

Functional Category: DIGITAL EVIDENCE MANAGEMENT SYSTEM

Reference Number	Business Requirements	Response Code	Comments
CS-21	<p>Shall allow sharing video and/or case files (including non-BWC files) with the State Attorney's Office and other agencies with options for viewing, burning, sharing, set custom access time length, restrict viewing to only once, restrict burning to only once, etc. Fully explain this feature and any limitations.</p>	SF	<p>Internal personnel can obtain the required files using the Manage Module.</p> <p>Other law enforcement agencies have access through the Judicial Module, supporting custom access. Media and private citizens can obtain files through the OPTIONAL Freedom of Information Act module. The FOIA module has not been included in the proposal. Our offered system comes with unlimited logins, so that an administrator can allow users who do not wear a cameras to gain access to VAULT based on the restrictions set by your system administrator. This would allow could allow your Judicial partners to gain access assuming your internal policies allow.</p>
CS-22	<p>Shall allow remote viewing of stored files to field personnel via web based interface or application available for use on in-car Mobile Data Computers or smart device.</p>	SF	
CS-23	<p>Shall have full reporting capabilities for standard parameters as well as the ability to create custom reports as directed by FLPD staff. Please describe how custom reports are developed and provided.</p>	SF	<p>There are standard reports that can be created from VAULT, but Motorola has not yet finalized the development of administrative custom reports, we look to comply with the requirements as we are looking for direct customer feedback on what custom reports should contain. If we are chosen to provide the solution we see this need being address by our partnership to deliver you direct reporting needs.</p>

**ATTACHMENT A - FORT LAUDERDALE POLICE
DEPARTMENT (FLPD) BODY WORN CAMERA AND
DIGITAL EVIDENCE MANAGEMENT SYSTEM
FUNCTIONAL AND NON-FUNCTIONAL REQUIREMENTS**

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- SF** Standard Function ("Out-of-the-Box")
- NR** Provided in Next Release
- MD** Modification
- TP** Third Party Software Required
- NA** Cannot Meet Requirement

(If any vendor response other than **SF**, or if you cannot meet or have an alternate solution please - INCLUDE COMMENTS IN "COMMENTS BOX" BELOW)

Functional Category: CLOUD STORAGE

Reference Number	Business Requirements	Response Code	Comments
CS-1	Web-based can host digital evidence management, storage, and retrieval system.	SF	
CS-2	CJIS compliant security of data during connection and transfer to hosted cloud solution minimum of 256-bit AES encryption using SHA-1 algorithm. Encryption in transit shall use SSL 1024 bit key or better and at least AES 256 or better.	SF	
CS-3	Shall have environmental safeguards of data centers such as: <ul style="list-style-type: none"> • Fire detection and suppression • Uninterruptible power supplies • Power generator management • Climate control 	SF	
CS-4	Security of hosted network gateways using Intrusion Detection and Prevention, restrictive firewall rule sets.	SF	
CS-5	Redundancy of network gateways using multiple, physically non-contiguous US locations in case of network related issues of host server.	SF	
CS-6	Shall have third party vendor access to system prohibited unless allowed by authorized personnel at the Broward Sheriff's Office.	SF	
CS-7	Options preferred for Two Factor Authentication, IP access restriction/filtering, and/or security challenge questions upon access from an unknown or previously used location.	NR	Next release March 2017.
CS-8	System shall send email alerts when it is down, going down for maintenance, off-line, or any other alert pertaining to operational/security events.	SF	
CS-9	Shall present full security methodology, network infrastructure, security protocols, physical and application layer security efforts to the BSO Security Officer for review and approval.	SF	

7.9 ADDENDUM CERTIFICATION

Addendum Certification for Addendum 1 through 5 provided below.



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ADDENDUM NO. 1 through 5

RFP/ ITB No. 766-11825

TITLE: Integrated Body Worn Cameras and Digital Evidence Management System

ISSUED: 10/28/2016

This addendum is being issued to make the following change(s):

1. Bid Bond has been set to \$30,000 (see section 1.3 of the RFQ).
2. Attachment-A has been modified and latest version added on 10/27/2016.
3. The opening date has been changed to 11/04/2016 at 2 P.M.

All other terms, conditions, and specifications remain unchanged.

Adam Makarevich
Procurement Specialist II

Company Name: Motorola Solutions, Inc.
(please print)

Bidder's Signature: 
Randy John, Territory VP/Director of Sales

Date: 11/04/16

SECTION 8

ATTACHMENTS

INTEGRATED BODY WORN CAMERAS AND DIGITAL EVIDENCE MANAGEMENT SYSTEM

04 NOVEMBER 2016

RFQ BID NUMBER 766-11825



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SECTION 8

ATTACHMENTS

Per the City of Fort Lauderdale's RFP, the following items are provided and cross-referenced to the City's RFP specification and page number.

- RFP p. 3, 1.3—Bid Bond
- RFP p. 10, 1.23—Dun & Bradstreet Report
- RFP p. 10, 1.23—Annual Report
- RFP p. 10, 1.23—Acknowledgement of Sale/Acquisition/or Merger
- RFP p. 20, 2.18—Current SSAE 16, SOC 2, Type I Report
- RFP p. 28, 4.3.5—Architectural Plan



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8.1 BID BOND

Motorola Solutions' bid bond is provided below.



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AIA[®] Document A310[™] – 2010

Bid Bond

CONTRACTOR:

(Name, legal status and address)

MOTOROLA SOLUTIONS, INC.
1303 East Algonquin Road
Schaumburg, IL 60196

SURETY:

(Name, legal status and principal place of business)

LIBERTY MUTUAL INSURANCE COMPANY
175 Berkeley Street
Boston, MA 02116

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

OWNER:

(Name, legal status and address)

CITY OF FORT LAUDERDALE, FLORIDA

100 North Andrews Avenue, Fort Lauderdale, FL 33301

BOND AMOUNT: Thirty Thousand and 00/100 Dollars
(\$ 30,000.00)

PROJECT:

(Name, location or address, and Project number, if any)

Furnish and Implement Body Worn Cameras and Command Central Vault as a service for the City of Fort Lauderdale Project Number, if any:

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 19th day of October, 2016

(Witness) 

(Witness) 
Nick Pantazis

MOTOROLA SOLUTIONS, INC.
(Principal)  (Seal)

(Title) JOHN FEDZLER, CORPORATE VICE PRESIDENT
LIBERTY MUTUAL INSURANCE COMPANY

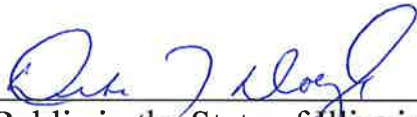
(Surety)  (Seal)
(Title) Sandra M. Winsted, Attorney in Fact

ACKNOWLEDGEMENT BY SURETY

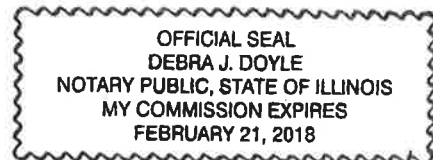
STATE OF ILLINOIS
COUNTY OF COOK

On this 19th day of October, 2016 before me, Debra J. Doyle, a Notary Public, within and for said County and State, personally appeared Sandra M. Winsted to me personally known to be the Attorney-in-Fact of and for Liberty Mutual Insurance Company and acknowledged that she executed the said instrument as the free act and deed of said Company.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, at my office in the aforesaid County, the day and year in this certificate first above written.



Notary Public in the State of Illinois
County of Cook



THIS POWER OF ATTORNEY IS NOT VALID UNLESS IT IS PRINTED ON RED BACKGROUND.

This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

Certificate No. 7346483

American Fire and Casualty Company
The Ohio Casualty Insurance Company

Liberty Mutual Insurance Company
West American Insurance Company

POWER OF ATTORNEY

KNOWN ALL PERSONS BY THESE PRESENTS: That American Fire & Casualty Company and The Ohio Casualty Insurance Company are corporations duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Christina L. Sandoval; Debra J. Doyle; Diane M. O'Leary; James B. McTaggart; Jennifer L. Jakaitis; Jessica B. Dempsey; Judith A. Lucky-Eftimov; Sandra M. Nowak; Sandra M. Winsted; Susan A. Welsh

all of the city of Chicago, state of IL each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 27th day of April, 2016.



American Fire and Casualty Company
The Ohio Casualty Insurance Company
Liberty Mutual Insurance Company
West American Insurance Company

By: David M. Carey
David M. Carey, Assistant Secretary

STATE OF PENNSYLVANIA ss
COUNTY OF MONTGOMERY

On this 27th day of April, 2016, before me personally appeared David M. Carey, who acknowledged himself to be the Assistant Secretary of American Fire and Casualty Company, Liberty Mutual Insurance Company, The Ohio Casualty Insurance Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.



COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Teresa Pastella, Notary Public
Plymouth Twp., Montgomery County
My Commission Expires March 28, 2017
Member, Pennsylvania Association of Notaries

By: Teresa Pastella
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of American Fire and Casualty Company, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV – OFFICERS – Section 12. Power of Attorney. Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII – Execution of Contracts – SECTION 5. Surety Bonds and Undertakings. Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes David M. Carey, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Gregory W. Davenport, the undersigned, Assistant Secretary, of American Fire and Casualty Company, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 19th day of October, 2016.



By: Gregory W. Davenport
Gregory W. Davenport, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

To confirm the validity of this Power of Attorney call 1-610-832-8240 between 9:00 am and 4:30 pm EST on any business day.

8.2 DUN & BRADSTREET REPORT

As the City prefers responses to this RFQ to be concise and less than 50 pages, Motorola Solutions' DUNS report is provided electronically on the flash drive provided with our response. A hard copy can be provided upon request.



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8.3 ANNUAL REPORT

As the City prefers responses to this RFQ to be concise and less than 50 pages, Motorola Solutions' annual report is provided electronically on the flash drive provided with our response. A hard copy can be provided upon request.



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8.4 ACKNOWLEDGEMENT OF SALE/ACQUISITION/OR MERGER

Motorola Solutions, Inc. has engaged in numerous mergers, acquisitions, and sale transactions, none that have altered our structure. We do not believe that any of them have altered Motorola Solutions' structure or are relevant to our experience in delivering equipment or services similar to those required by this RFP.



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8.5 CURRENT SSAE 16, SOC 2, TYPE I REPORT

Motorola Solutions does not currently have a SOC 2 Type 1 report and process; however, we will work with the City to discuss the need and parameters of such a report that is mutually agreed.



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8.6 SPECIFICATION SHEETS

As the City prefers responses to this RFQ to be concise and less than 50 pages, Motorola Solutions' specification sheets are provided electronically on the flash drive provided with our response. Hard copies can be provided upon request.



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