| REVENUE | AMOUNT |  |
| :---: | :---: | :---: |
| Drayage and Décor | \$ | 3,875.95 |
| Ciry of Fort Lauderdale | \$ | 60,000.00 |
| Exhibitors | \$ | 7,950.00 |
| Sponsors | \$ | 64,500.00 |
| Ticket Sales | \$ | 26,286.97 |
| Dine Around | \$ | 1,063.92 |
| TOTAL REVENUE | \$ | 163,676.84 |
| COGS | AMOUNT |  |
| Entertainment | \$ | 2,600.00 |
| Ticketing Expense (Deal Sites) | \$ | 4,499.97 |
| Drayage | \$ | 800.00 |
| Chef Expense - Dennis Ortiz Parking | \$ | 52.00 |
| Technical Support (A/V) | \$ | 21,000.00 |
| Charitable Donation (Recoup) | \$ | 24.00 |
| EFE License | \$ | 100.00 |
| Chefs - Allen, Alex, Dennis | \$ | 16,996.00 |
| - Design - Joe Cerutti | \$ | 25,837.00 |
| MF Petty Cash | \$ | 461.83 |
| Signage | \$ | 1,275.00 |
| T-Shirts \& Polos | \$ | 2,165.00 |
| Linen Rental | \$ | 1,444.45 |
| Staff - Robert Pease | \$ | 500.00 |
| Event Furnishing \& Décor | \$ | 3,144.00 |
| Event Staff (Temps) | \$ | 2,262.00 |
| Furnishings \& Party Rental Missing Items - Tentlogix | \$ | 9,541.83 |
| On-Site Restrooms | \$ | 11,820.00 |
| Production Trailer | \$ | 1,768.32 |
| Bimini Boatyard (Dine Around Sales) | \$ | 945.00 |
| Via Luna (Dine Around Sales) | \$ | 396.00 |
| Travelhost Ad | \$ | 900.00 |
| Photography | \$ | 1,200.00 |
| Around Town Ad | \$ | 500.00 |
| Security | \$ | 19,515.22 |
| Adelfi Group Expenses thru 3/1/12 | \$ | 655.21 |
| Lori Lyons Expenses | \$ | 7,133.81 |
| Lisa Munjack Expenses | \$ | 30.48 |
| Maura Curtin Retainer | \$ | 8,400.00 |
| Lisa Munjack Retainer | \$ | 12,000.00 |


| Lori Lyons Commission - Restaurants | $\$$ | $3,000.00$ |
| :--- | ---: | ---: |
| Al Liberty Commission | $\$$ | $1,050.00$ |
| JMC Marketing - Stella Commission | $\$$ | $1,500.00$ |
| Site Decorating | $\$$ | $21,815.38$ |
| Tenting | $\$$ | $41,924.36$ |
| Waste Management | $\$$ | $4,643.40$ |
| Permits/Lot Rental | $\$$ | $34,617.07$ |
| Professional Services - Florida Sales Tax Reg \& Filing | $\$$ | 925.00 |
| Insurance | $\$$ | 520.00 |
| Bank Charges - Maintenance Fees | $\$$ | 425.68 |
| Athena e-Services East Social Media | $\$$ | 750.00 |
| Public Relations | $\$$ | $58,998.15$ |
| Pre-Event Photography (for Chef Allen Events) | $\$$ | 728.03 |
| Radio Advertisements | $\$$ | $7,769.88$ |
| Television Advertisements | $\$$ | $70,493.75$ |
| Print Advertisements | $\$$ | $19,246.38$ |
| Online Advertisement - Sun Sentinel | $\$$ | $7,500.00$ |
| BizBash E-mail Blast | $\$$ | $1,500.00$ |
| Greater Fort Lauderdale CVB Membership | $\$$ | 395.00 |
| Lori Lyons - Palm Beach F\&W Festival | $\$$ | 51.62 |
| Lori Lyons - Las Olas F\&W Show | $\$$ | 100.00 |
| TOTAL COGS | $\$$ | $435,920.82$ |
|  |  |  |
| NET INCOME | $(272,243.98)$ |  |

