



CITY OF FORT LAUDERDALE
Commission Agenda Memo
REGULAR MEETING

#12-2634

TO: Honorable Mayor & Members
Fort Lauderdale City Commission

FROM: Lee Feldman, ICMA-CM, City Manager

DATE: December 18, 2012

TITLE: Motion to amend contract to expand the proprietary services of Burton and Associates for a multi-year financial forecast and bi-annual update – contract 495-10161 - \$218,107

Recommendation

It is recommended that the City Commission amend the contract to expand the proprietary services of a multi-year financial forecast and bi-annual update from Burton & Associates, Inc. in the amount of \$218,107.

Background

Burton & Associates, Inc. is currently providing services to the City for analyzing revenue sufficiency for long range planning for our Water and Sewer Funds. They use a proprietary modeling tool, FAMS-XL®, to produce a multi-year projection of the sufficiency of revenues to meet all current and projected financial requirements and determine the level of revenue increases necessary in each year to provide sufficient revenues to fund all of its requirements.

To ensure consistency with the revenue sufficiency model that is in place with the Water and Sewer and Regional Funds, staff requested Burton and Associates, Inc. to expand their current level of service to include the Sanitation Fund, Stormwater Fund, Airport Fund, Parking Fund, Building Fund and the General Fund. In addition, the FAMS-XL® model will be updated twice a year instead of once to assist with the budget preparation and other strategic planning. The models that will result from this project will not only provide real time feedback relative to current year performance versus budget, but will also provide a vision of future impacts from observed current year performance. The models will provide maximum flexibility with the ability to review alternative scenarios throughout the course of the year and to make adjustments to the City's financial management plans as appropriate. Burton & Associates provides unique revenue modeling and by using the same model across all funds, the City will have much more consistent and reliable data.

In accordance with Section 2-189 (c), Proprietary purchases of the Code of Ordinances, the City may determine that it is in its best interest to determine that while competitive bids

could be utilized there use may not be in the best interest of the City, or are impractical. In order to maintain a consistent revenue model across all funds, it is recommended that the City adopt the FAMS-XL© model.

Resource Impact

There is a fiscal impact to the City in the amount of \$218,107 for the first year, which includes one-time set up fees. This amount will be reduced to approximately \$165k on an annual basis for all funds.

Funding for future years is subject to budget and appropriation.

FY	FUND	SUBFUND	FUND NAME	INDEX #	INDEX NAME	SUB OBJECT #	SUBJECT NAME	AMOUNT
2013	450	01	WATER AND SEWER	PBS010101	Public Service Directors	3199	OTHER PROF SERV	24,793.00
2013	451	01	CENTRAL REGIONAL WASTEWATER SYSTEM	PBS670502	Lohmeyer Regional Plant Maintenance	3199	OTHER PROF SERV	14,740.00
2013	470	01	STORMWATER	PBS690603	Stormwater Environmental Resources	3199	OTHER PROF SERV	9,781.00
2013	409	01	SANITATION	PBS090101	Sanitation	3199	OTHER PROF SERV	26,902.00
2013	468	01	AIRPORT	TAM070101	Executive Airport	3199	OTHER PROF SERV	16,285.00
2013	461	01	PARKING SYSTEM	TAM010101	Transp & Mobility Admin Support	3199	OTHER PROF SERV	20,170.00
2013	140	01	BUILDING PERMITS	DSD034002	Building Permits	3199	OTHER PROF SERV	20,170.00
2013	001	01	GENERAL FUND	GEN010101	Other Gen Govt - Social/Cutural	3199	OTHER PROF SERV	85,266.00
TOTAL								218,107.00

Attachment:
Exhibit 1 – Second Amendment to Agreement

Prepared By: Michael F. Walker, Manager of Procurement and Contracts
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Department Director: Emilie R. Smith