

**Solicitation 12054-585
City Ambassador Program**

ORIGINAL
BID

**Total Intelligence Group Inc
9354 NW 23rd Street
Pembroke Pines FL 33024**

**Mike Giallombardo
President**

**www.totalintelligencegroup.com
954 328 8473
mike@totalintelligencegroup.com**

**BILL CARNEY
VP Operations
954 802 7402
billmcarney@gmail.com**

**FLORIDA DEPARTMENT OF AGRICULTURE
SECURITY AGENCY LICENSE
B1600069**

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EXECUTIVE SUMMARY

Total Intelligence Group (TIG) is a security, risk and private investigation consultancy out of South Florida. Started in 2015, TIG's personal have provided a wide range of service to public and private organizations in security and risk management prior to organizing TIG.

The founders and principals of TIG stem from decades of service in law enforcement, the United States Military and world class sporting events. Members of TIG have conducted investigations, intelligence gathering and analysis, conflict prevention and conflict resolution, international risk management, executive protection and special operations.

Total Intelligence Group (TIG) is owned and operated by former law enforcement officers and members of the US military that served with special operations and intelligence gathering operations throughout the world.

As subject matter experts (SME) in multiple disciplines, we believe our training, experience and service challenges the status quo by providing "outside of the box" security solutions.

The principals have previous experience working with federal law enforcement agencies, Department of Homeland Security, Department of the Defense, as well as national and international private sector clients.

APPROACH

As a Service Disabled Veteran Owned Business TIG will hire veterans as well as non-veterans who

- have a D License,

- are physically capable of cycling thru traffic
- carry themselves in a professional manner
- are quick learners regarding the history of their area of responsibility
- have a knowledge of the businesses and points of interest in their areas

To accomplish this we first will select guards/ambassadors who fit the model mentioned above. Secondly TIG will hire the bicycle trainer from either BSO or the Fort Lauderdale PD to instruct and screen those individual we hire for their cycling capabilities in high traffic areas.

Upon selecting the 9 full time ambassadors, 7 part time ambassadors and 3 supervisors they will attend the training sessions with Fort Lauderdale and CVB staff.

The intent now is to locale our HQ in Sears Town or close by ,

REFERENCES

i. Organization Name: The Veterans Trust

ii. Location: Homestead Motor Speedway- Homestead, Florida

iii. Contact Name: Fred Roger

iv. Contact Email: fredroger@theveteranstrust.org

v. Telephone No.: 7604581065

vi. Start Dates/End Dates of Services: February 2017

vii. Brief Description of Services: Provided 7 security guards that provided access control to the infield and VIP areas. Uniforms and vehicles were provided to the security guards. Each guard conducted checks of different facilities. They were also required to maintain the gates at Homestead Motor speedway.

i. Organization Name: The Veterans Trust

ii. Location: Homestead Motor Speedway- Homestead, Florida

iii. Contact Name: Fred Roger

iv. Contact Email: fredroger@theveteranstrust.org

v. Telephone No.: 7604581065

vi. Start Dates/End Dates of Services: April 2016

vii. Brief Description of Services:

Provided 5 security guards for access control to the infield and VIP areas. Uniforms and vehicles were provided to the security guards. Each guard conducted checks of different facilities. They were also required to maintain the gates at Homestead Motor speedway.

I. Organization Name: Sutton Fern

ii. Location: Miami, Florida

iii. Contact Name: Ruben Ruiz

iv. Contact Email: ruben@suttonfern.com

v. Telephone No.: 2023606204

vi. Start Dates/End Dates of Services: 1/2017- 6/2017

vii. Brief Description of Services:

We provided security guard services 60 hours a week. TIG provided uniforms, flashlight, mobile cell phone camera and radios. Guard were responsible for customer service, roving the property, conflict resolution in a diplomatic tone, and keep unauthorized individuals off the grounds.

BID/PROPOSAL CERTIFICATION

Please Note: If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked by the bidder in some manner to indicate that it will supplant the electronic version. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) TOTAL INTELLIGENCE GROUP Inc. EIN (Optional):47-1589557

Address: 9354 NW 23RD STREET

City: PEMBROKE PINES

State: FL

Zip: 33024

Telephone No. 954 328 8473

FAX No. N/A

Email: mike@totalintelligencegroup.com

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): N/A

Total Bid Discount (section 1.05 of General Conditions): N/A

Does your firm qualify for MBE or WBE status (section 1.09 of General Conditions): MBE N/A WBE N/A

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal:

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
#1	10/3/17	#3 _____	11/1/17	_____	_____
#2	10/18/17	_____	_____	_____	_____

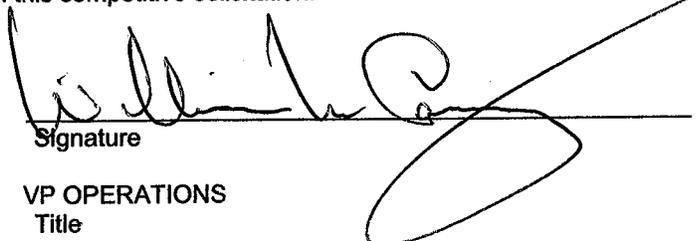
VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. **If submitting your response electronically through BIDS SYNC you must also click the "Take Exception" button.**

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

WILLIAM M CARNEY
Name (printed)


Signature

NOVEMBER 30th, 2017
Date:

VP OPERATIONS
Title



SECTION VI - COST PROPOSAL PAGE - REVISED

Proposer Name: TOTAL INTELLIGENCE GROUP Inc.

6.1 Proposer agrees to supply the products and services at the prices bid below in accordance with the terms, conditions and specifications contained in this RFP.

6.2 **Cost to each Entity:** Contractor must quote firm, fixed, costs for all services/products identified in this request for proposal. These firm fixed costs for the project include any costs for travel and miscellaneous expenses. No other costs will be accepted.

6.3 Contractor shall factor all cost associated with providing ambassador services in the final price for each entity, including requested items listed under sub-section 3.1. General Information/Intent.

6.4 Ambassador Cost by Entity:	ESTIMATED ANNUAL HOURS
6.4.1 BID Area/Zones	
• Ambassadors, Regular Hours	4,536 hrs X \$18.73 /hr = \$ 84,972.14 annually
• Supervisor, (non-shared) Hours	1,320 hrs X \$22.00 /hr = \$ 29,014.45 annually
6.4.2 The NPF-CRA Area/Zones:	
• Ambassadors, Regular Hours	9,516 hrs X \$17.75 /hr = \$168,953.39 annually
• Supervisor, (non-shared) Hours	2,224 hrs X \$21.22 /hr = \$ 47,198.04 annually
6.4.3 DDA Areas/Zones:	
• Ambassadors, Regular Hours	8,944 hrs X \$18.11 /hr = \$162,013.03 annually
• Supervisor, Regular Hours	2,080 hrs X \$21.72 /hr = \$ 45,184.68 annually

6.5 Shared Services between the BID and NPF-CRA:

6.5.1 Shared Supervisor, Regular Hours	948 total hours breakdown:
• BID	474 hrs X \$20.33 /hr = \$ 9,636.50 annually
• NPF-CRA	474 hrs X \$20.33 /hr = \$ 9,636.50 annually

6.5.2 Shared Vehicle between the BID and NPF-CRA:

○ BID Portion	42% \$3,558.94	
○ NPF-CRA Portion	58% \$4,914.72	Cost \$8,473.66 annually

TOTAL COST \$ 565,109.38 ANNUALLY

Submitted by:

William M Carney
 Name (printed)

November 30th, 2017
 Date


 Signature
 VP Operations
 Title

NON-COLLUSION STATEMENT:

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

<u>NAME</u>	<u>RELATIONSHIPS</u>
N/A	
N/A	

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

LOCAL BUSINESS PREFERENCE CERTIFICATION STATEMENT

The Business identified below certifies that it qualifies for the local BUSINESS preference classification as indicated herein, and further certifies and agrees that it will re-affirm it's local preference classification annually no later than thirty (30) calendar days prior to the anniversary of the date of a contract awarded pursuant to this ITB. Violation of the foregoing provision may result in contract termination.

(1) _____ is a **Class A** Business as defined in City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the City of Fort Lauderdale current year Business Tax Receipt and a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name

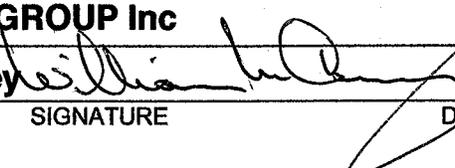
(2) _____ is a **Class B** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Business Tax Receipt or a complete list of full-time employees and evidence of their addresses shall be provided within 10 calendar days of a formal request by the City.
Business Name

(3) _____ is a **Class C** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. A copy of the Broward County Business Tax Receipt shall be provided within 10 calendar days of a formal request by the City.
Business Name

(4) _____ requests a **Conditional Class A** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name

(5) _____ requests a **Conditional Class B** classification as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. Written certification of intent shall be provided within 10 calendar days of a formal request by the City.
Business Name

(6) **Total Intelligence Group Inc** is considered a **Class D** Business as defined in the City of Fort Lauderdale Ordinance No. C-12-04, Sec.2-199.2. and does not qualify for Local Preference consideration.
Business Name

BIDDER'S COMPANY: **TOTAL INTELLIGENCE GROUP Inc**
AUTHORIZED COMPANY PERSON: **William M Carney**  **11/30/17**
NAME SIGNATURE DATE



ADDENDUM NO. 1

RFP No. 12054-585
TITLE: City Ambassador Program

ISSUED: October 3, 2017

This addendum is being issued to make the following change(s):

1. Section 3.1.9.2 has been revised to add Independence Day for a total of 9 holidays as follows:

3.1.9.2 In addition, total labor hours, deployment times and coverage area may be adjusted during contract period on holidays and/or special event time periods. Although the City observes nine legal holidays, service hours on holidays will be at the discretion of each Entity. The nine holidays are:

1. New Year's Day
2. Martin Luther King's Birthday
3. Memorial Day
- 4. Independence Day**
5. Labor Day
6. Veterans Day
7. Thanksgiving Day
8. Day Following Thanksgiving
9. Christmas Day

2. Section 3.2.3.D is revised to include Wednesdays as follows:

3.2.3.D. DDA requires three (3) ambassadors for a total of 212 weekly hours, of which the supervisor shall serve 40 hours a week. The chart below represents the minimum staffing levels for the DDA area/zones.

Downtown Development Authority Service Operation Needs			
Days	Shift	Number of Ambassadors	Number of Days
Sunday	10:00AM - 10:00PM	3	52
Monday	10:00AM - 10:00PM	3	52
Tuesday	10:00AM - 10:00PM	3	52
Wednesday	10:00AM -10:00PM	3	52
Thursday	10:00AM - 10:00PM	3	52
Friday	9:00AM - 12:00AM	3	52
Saturday	9:00AM - 12:00AM	3	52



City of Fort Lauderdale • Procurement Services Division
100 N. Andrews Avenue, 619 • Fort Lauderdale, Florida 33301
954-828-5933 Fax 954-828-5576
purchase@fortlauderdale.gov

All other terms, conditions, and specifications remain unchanged.

AnnDebra Diaz, CPPB
Senior Procurement Specialist

Company Name: TOTAL INTELLIGENCE GROUP Inc

(please print)

Bidder's Signature: _____

Date: November 30th, 2017



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ADDENDUM NO. 2

RFP No. 12054-585
TITLE: City Ambassador Program

ISSUED: October 18, 2017

This addendum is being issued to make the following change(s):

1. The opening date has been changed to Tuesday, November 14, 2017.

This RFP is on hold until further notice. Another addendum will be forthcoming with revisions to the technical specifications and estimated quantities. A determination will be made at that time if another extension to the due date will be required.

AnnDebra Diaz, CPPB
Senior Procurement Specialist

Company Name: TOTAL INTELLIGENCE GROUP Inc
(please print)

Bidder's Signature: _____

Date: November 30th 2017



ADDENDUM NO. 3

RFP No. 12054-585
TITLE: City Ambassador Program

ISSUED: November 1, 2017

This addendum is being issued to make the following change(s):

1. Section 3.1.4, first paragraph is revised and shall now read:
“Ambassadors shall wear specially designed uniforms (same color for Exhibit B – the Northwest Progresso Flagler Height and Exhibit C - Downtown areas). The uniforms for Exhibit A – Central Beach shall be designed to reflect the festive nature of the beach environment. All uniforms shall use designated logos on all collateral materials, equipment and accessories. Required uniform, equipment and accessories for all Entities shall include but not be limited to the following:...”
2. Section 3.1.6.4 is added and shall now read:
“Selected consultant shall ensure all ambassadors and supervisors obtain a Class “D” Security Officer License prior to start of service, in addition to ensuring licenses are renewed when applicable and in a timely manner without disrupting service.”
3. Section 3.1.6.3 now includes new item # 2:
“submittal of Class “D” Security License proof, including renewal proof after (2) years for all personnel.”
4. Section 3.1.9.2 now includes the following legal holidays:
 1. New Year’s Day
 2. Martin Luther King’s Birthday
 3. Memorial Day
 4. Independence Day
 5. Labor Day
 6. Veterans Day
 7. Thanksgiving Day
 8. Day Following Thanksgiving
 9. Christmas Day
5. Section 3.2.1.C has been deleted in its entirety.
6. Section 3.2.1.D, Breakdown of hours has been deleted and shall now read:
“The BID is seeking an estimated total of 2,268 labor hours annually per ambassador.”
7. Section 3.2.2.D, Chart on minimum staffing levels has been removed in its entirety and shall now read:
“The BID is seeking an estimated total of 2,268 labor hours annually per ambassador.”

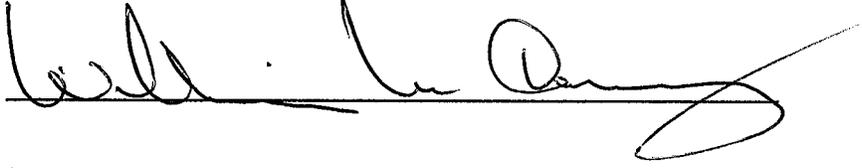


8. Section 3.2.2.G, Historic Sistrunk is revised and shall now read:
 - "Historic Sistrunk– uncolored area requires two (2) personnel, an ambassador and the supervisor."
9. Section 3.2.2.2.H, Breakdown of hours has been deleted and show now read:
"NPF-CRA is seeking an estimated total of 3,172 labor hours annually, per ambassador."
10. Section 3.2.3.D, Chart on DDA minimum staffing levels has been removed in its entirety and shall now read:
"DDA requires three (3) ambassadors for a total of 212 weekly hours, of which the supervisor shall serve 40 hours a week."
11. Section 3.2.3.E, is revised and shall now read:
"DDA is seeking an estimated total of 11,024 labor hours annually."
12. Section VI – Cost Proposal Page has been revised. Proposers shall use the revised page included with this addendum.
13. The opening date has changed to November 30, 2017.

All other terms, conditions and specifications remain unchanged.

AnnDebra Diaz, CPPB
Senior Procurement Specialist

Company Name: TOTAL INTELLIGENCE GROUP Inc.

Bidder's Signature: 

Date: November 30th, 2017